



# Board of Trustees

**Board Meeting**  
**February 28, 2020**  
**Moundridge, Kansas**

**AG360 Insurance Office**  
**101 N. Christian Ave**  
**9:00 AM**

# **BOARD OF TRUSTEES MEETING**

## **KANSAS MUNICIPAL INSURANCE TRUST (KMIT)**

**9:00 AM, Friday, February 28, 2019**

**AG360 Insurance Office\*, Moundridge, KS**

### **AGENDA**

- 1. Call-To-Order (President Ty Lasher)**
- 2. Local Welcome, if any**
- 3. Trustee Absences/Quorum Declaration (Lasher)**
- 4. Minutes Approval: Newton, December 13, 2019 (Lasher)**
- 5. Financial Reports (Kifer)**
  - a. November 30, 2019 Financials**
  - b. December 31, 2019 Financials**
  - c. January 31, 2020 Financials**
  - d. Third Quarter (9/30) 2019 KID Report**
  - e. Fourth Quarter (12/31) 2019 KID Report**
  - f. December 31, 2019 Cash/Investment Summary [Osenbaugh]**
- 6. Claims: Settlements and Advisories (Miller)**
- 7. Cowell Insurance Services (CIS): Presentation (John Burrows)**
- 8. POET Program: Policy Issue Discussion (Osenbaugh)**
- 9. Annual Marketing Review (Osenbaugh)**
- 10. Risk Control: Update (Retter)**
- 11. KMU: Presentation/Update (Colin Hansen, KMU Exec. Dir.)**
- 12. Other/Miscellaneous**
- 13. Adjourn**

\* 101 N Christian Ave (northwest corner of Christian and Cole)—there is a door on the southwest side of the building for direct access to the conference room.

# KANSAS MUNICIPAL INSURANCE TRUST

## Board of Trustees Minutes from December 13, 2019

*Unapproved*

**Meeting Convened:** Friday, December 13, at City Hall, in Newton, KS. The meeting was called to order by President Ty Lasher at 9:00 A.M.

**Local Welcome:** Retiring (12/31) Newton City Manager Bob Myers gave the welcome, which consisted primarily of his sharing of some very interesting Newton history,

**Absences/Quorum Declaration:** Lasher declared a quorum, while noting the excused absence of Randy Frazer (Moundridge) and Barack Matite (Eudora).

**Members Present:** *Board Members Present:* President Ty Lasher (Bel Aire), Vice President Greg DuMars (Lindsborg), Treasurer Deb Needleman (Fort Scott), Immediate Past President David Dillner (El Dorado), Jonathan Mitchell (Hoisington), Kelly McElroy (Newton), Janie Cox (Haysville), Hardy Howard (WaKeeney), Andrew Finzen (Goodland), and *ex-officio* Jeff Morris (Coffeyville Community College) *Staff:* Barbie Kifer (CORnerstone), Kyle Johnston (CORnerstone), Jess Cornejo (CORnerstone), Renee Rhodes (IMA), Gene Miller (TRISTAR), Andrea Neff (TRISTAR), and Don Osenbaugh (KMIT Pool Administrator). *Guest:* Ron Laskowski (attorney).

**Minutes Approval:** The minutes from the Overland Park meeting of October 13, 2019 were unanimously approved as written, following a motion by Dillner and a second by Hardy.

### **Financial Reports (Kifer):**

1. September 30, 2019 Financials
2. October 31, 2019 Financials
- ~~3. November 30, 2019 Financials~~—tabled to February
- ~~4. KID 2019 3rd Quarter (9/30) Report~~—tabled to February
5. October 30, 2019 Cash Report (Osenbaugh)

The motion to approve the above reports was made by Dillner; seconded by Howard. Approved unanimously.

### **Reserve Advisory and Settlement Authority:** Miller presented the following claims--

1. Claim #2014848019 (Russell). Final overview of this large and severe claim from 2014, on which final settlement has been very recently been approved by the settlement judge. Final payment of nearly \$600,000 (which will be reimbursed to KMIT by SNCC) is being completed now.
2. Claim #19753613 (Abilene). Authority to settlement in an amount up to \$23,000 approved, upon a motion by Dillner and second by Howard. Unanimous.
3. Claim #17981918 (Bel Aire). Update only.
4. Claim #19788370 (HCC). Update only.
5. Claim #20160743982 (Valley Center). Update only.
6. Claim #19768485 (Hiawatha). Reserve Advisory only.
7. Claim #19778256 (Fredonia). Reserve Advisory only.
8. Claim #19789055 (LeCompton). Reserve Advisory only.
9. Claim #19789223 (Pittsburg). Reserve Advisory only.

**Claims Management Legal Presentation:** Attorney Ron Laskowski (whom Miller uses on many cases) presented a wide-ranging overview of his perspectives on settling claims, and, specifically, on working as a team with Miller toward closing current and old KMIT claims.

**Loss Control Activities:** Rhodes gave an update/review of risk control activities, trainings, and stats. The 2020 risk control certification assessment forms have been ‘tweaked’ (several minor changes), and are ready to go. IMA risk control trainings are being scheduled--on several topics, across the state.

**Errors and Omissions (E&O) Insurance Policy Renewal:** Also known as ‘Directors and Officers’ liability insurance, this policy is purchased by KMIT to cover individual board members in the unlikely event of a lawsuit. The annual renewal quote was unanimously approved in the amount of \$16,603.84. Motion by Dillner/second by Mitchell.

**Excess Insurance Policy Renewal:** The excess-coverage insurance policy renewal, with Safety National (SNCC), was unanimously approved in the *renewal amount* (the final amount is determined after a year-end audit) of \$546,234. Motion by DuMars/second by Dillner. A consensus of the Board was to do a marketplace comparison on this insurance next year, prior to the 2021 renewal.

**TRISTAR>CIS Transition:** Osenbaugh updated the Board. TRISTAR claims shutoff date is 12/20. An email blast to everyone on our email list will go out on 12/20, and letters to key contacts dated 12/20 will be mailed on 12/19. Miller and Neff have been formally hired, and will each work through three days of training with CIS, next week in Overland Park. KMIT’s consultant, Jerry Smades, has done a great job, working alongside the staff at CIS, in the transition.

**JaDe, LLC Consulting Contract for 2020:** [JaDe is the legal name of the consulting business operated by Jerry Smades and his wife.] The Board unanimously approved a consulting contract with Smades for 2020, in the amount of \$10,000, to be paid lump-sum. The contract includes both periodic ‘in-house’ claims auditing, and general claims-TPA-oriented monitoring/advising. Smades will report directly to Pool Administrator Osenbaugh. Motion by Motion by Mitchell/second by Needleman.

**Osenbaugh Contract Extension:** The existing pool administrator contract with Osenbaugh was extended two additional years, through 12/31/22. Terms of the two years in the extension are a 3% annual increase each year. No other changes were made in the existing contract. Unanimously approved, following a motion by Mitchell and a second by Howard.

**New Admission:** Osenbaugh notified the Board of Junction City’s stated intention of joining the KMIT Pool, effective 1/1/20. No payment or formal ‘binding’ has yet occurred.

**Pricing Review:** Cornejo and Osenbaugh gave a brief review of the outcome of the staff pricing of the pool for 2020. The Board’s August ‘loss risk’ ceiling of \$1,000,000 was not threatened in the process of pricing. The ‘actuarial loss’ ended up just over \$700,000. The ‘drivers’ were higher mods overall, slightly lower state rates and increasing city payroll size (also enhanced by several new city and college member additions).

**2020 KMIT Operating Budget:** The Budget was unanimously approved as presented (after adjustment for the earlier excess insurance estimate), upon a motion by Dillner/second by Needleman.



**Pool Review and Administrator Report:** Osenbaugh presented a few graphs outlining the factors in the budget, and briefly reviewed several items in the board packets.

**Adjournment:** Meeting was adjourned at 12:21 P.M., following a motion by Dillner; second by Mitchell.

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Don Osenbaugh, Pool Administrator (acting as Board-Designated Secretary)

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# KMIT Balance Sheet

November 30, 2019

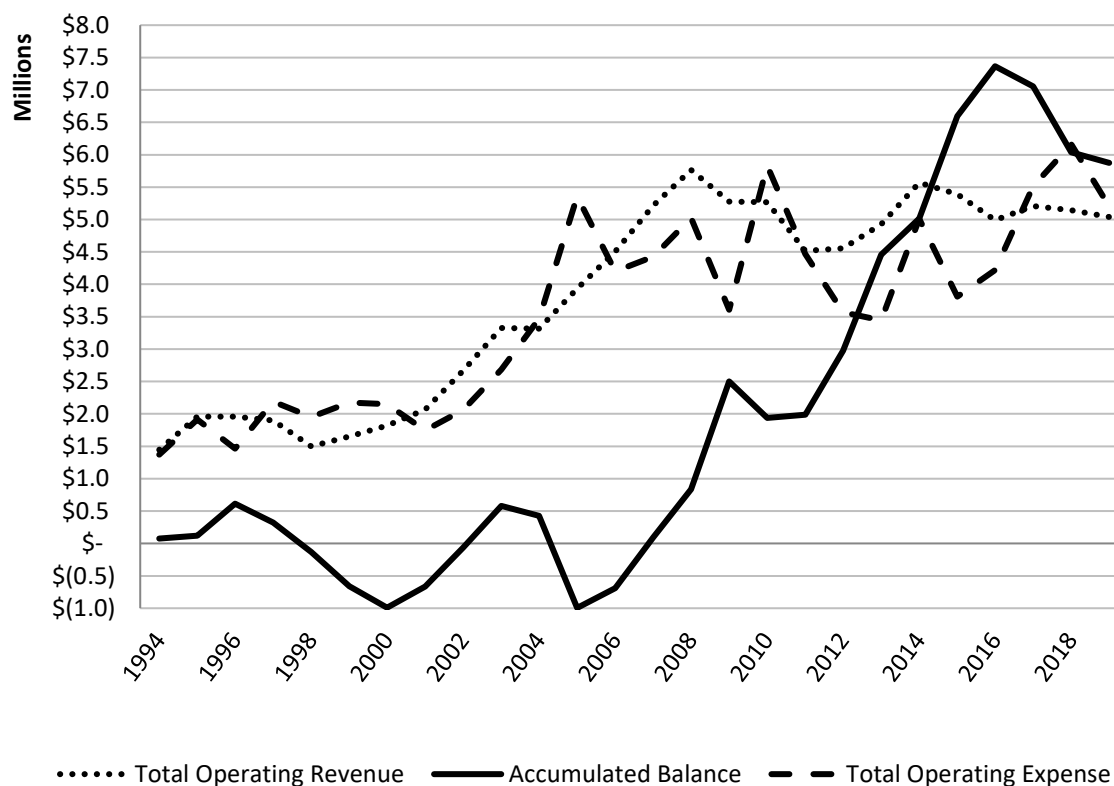
## ASSETS

Checking Accounts	\$	219,766
Investments	\$	16,043,952
Accrued Interest	\$	146,281
Accounts Receivable	\$	4,960,022
Excess Premium Receivable	\$	-
Specific Recoverable	\$	1,317,911
Aggregate Recoverable	\$	7,011
Prepaid Expenses	\$	53,296
<b>Total Assets</b>	<b>\$</b>	<b>22,748,238</b>

## LIABILITIES & EQUITY

Accounts Payable	\$	12,766
Excess Premium Payable	\$	-
Reserve for Losses	\$	6,778,568
IBNR Reserve	\$	4,365,021
Deposits on Premium	\$	5,306,214
Accrued Taxes and Assessments	\$	412,164
<b>Total Liabilities</b>	<b>\$</b>	<b>16,874,734</b>
<b>Total Equity</b>	<b>\$</b>	<b>5,873,504</b>
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>22,748,238</b>

## KMIT Financial Overview



# KMIT Profit and Loss

November 30, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>REVENUE FUND</b>																
Direct Premium Earned	\$ 1,422,582	\$ 1,885,501	\$ 1,843,047	\$ 1,754,515	\$ 1,377,722	\$ 1,552,110	\$ 1,689,773	\$ 1,965,656	\$ 2,616,641	\$ 3,274,489	\$ 3,256,648	\$ 3,837,793	\$ 4,272,140	\$ 4,950,171	\$ 5,519,169	\$ 5,193,427
Interest Income	\$ 22,675	\$ 73,225	\$ 114,912	\$ 142,705	\$ 116,190	\$ 96,882	\$ 129,613	\$ 101,694	\$ 50,668	\$ 52,492	\$ 59,068	\$ 96,274	\$ 234,986	\$ 263,024	\$ 245,802	\$ 81,601
Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	\$ 4,445	\$ 75	\$ -	\$ -	\$ 2,335	\$ -	\$ -	\$ -	\$ -	\$ 2,405	\$ -	\$ -
<b>Total Operating Revenue</b>	<b>\$ 1,445,257</b>	<b>\$ 1,958,726</b>	<b>\$ 1,957,959</b>	<b>\$ 1,897,220</b>	<b>\$ 1,498,357</b>	<b>\$ 1,649,067</b>	<b>\$ 1,819,386</b>	<b>\$ 2,067,350</b>	<b>\$ 2,669,644</b>	<b>\$ 3,326,981</b>	<b>\$ 3,315,716</b>	<b>\$ 3,934,067</b>	<b>\$ 4,507,126</b>	<b>\$ 5,215,600</b>	<b>\$ 5,764,971</b>	<b>\$ 5,275,028</b>
<b>ADMINISTRATION FUND EXPENSE</b>	<b>\$ 477,137</b>	<b>\$ 601,545</b>	<b>\$ 492,678</b>	<b>\$ 527,664</b>	<b>\$ 492,598</b>	<b>\$ 456,738</b>	<b>\$ 450,928</b>	<b>\$ 437,036</b>	<b>\$ 533,041</b>	<b>\$ 650,540</b>	<b>\$ 738,718</b>	<b>\$ 817,590</b>	<b>\$ 906,491</b>	<b>\$ 916,193</b>	<b>\$ 951,840</b>	<b>\$ 952,406</b>
<b>CLAIMS FUND EXPENSE</b>																
Claims Paid Expense	\$ 716,700	\$ 1,049,152	\$ 790,461	\$ 2,073,604	\$ 2,049,157	\$ 1,754,026	\$ 1,455,927	\$ 1,097,367	\$ 1,211,714	\$ 1,875,255	\$ 2,292,696	\$ 3,965,031	\$ 2,629,372	\$ 2,810,549	\$ 3,358,328	\$ 2,043,133
Claims Paid Adjusting Expense	\$ 25,541	\$ 54,345	\$ 46,583	\$ 90,802	\$ 87,938	\$ 144,075	\$ 124,543	\$ 83,207	\$ 129,112	\$ 149,377	\$ 150,419	\$ 249,860	\$ 183,104	\$ 194,603	\$ 240,292	\$ 137,268
Claims Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ 149,535	\$ 42,317	\$ 23,666	\$ -	\$ -	\$ 33,954	\$ 37,317	\$ 80,501	\$ 61,432	\$ 68,783	\$ 72,085	\$ 48,142
Claims Reserves Adjusting Expense	\$ -	\$ -	\$ -	\$ -	\$ 20,532	\$ 3,627	\$ 9,180	\$ -	\$ -	\$ 9,419	\$ 420	\$ 8,802	\$ 18,647	\$ 14,634	\$ 14,309	\$ 16,832
IBNR Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,278	\$ 141	\$ -	\$ -	\$ 30,048	\$ 46,008	\$ 18,894	\$ 56,731	\$ 83,488	\$ 67,900
Excess Work Comp Insurance	\$ 151,393	\$ 210,142	\$ 133,376	\$ 117,122	\$ 79,456	\$ 80,124	\$ 86,819	\$ 127,168	\$ 189,458	\$ 366,991	\$ 221,435	\$ 374,472	\$ 384,425	\$ 420,728	\$ 372,790	\$ 341,935
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (130,716)	\$ 51,153	\$ (9,278)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Specific Recovery Expense	\$ -	\$ -	\$ -	\$ (268,748)	\$ (797,205)	\$ (235,398)	\$ -	\$ -	\$ -	\$ (400,137)	\$ -	\$ (188,126)	\$ -	\$ (53,999)	\$ (66,549)	\$ -
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ (352,627)	\$ -	\$ (112,699)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Claims Fund Expense</b>	<b>\$ 893,634</b>	<b>\$ 1,313,638</b>	<b>\$ 970,420</b>	<b>\$ 1,660,153</b>	<b>\$ 1,458,698</b>	<b>\$ 1,720,214</b>	<b>\$ 1,700,136</b>	<b>\$ 1,307,883</b>	<b>\$ 1,530,284</b>	<b>\$ 2,034,858</b>	<b>\$ 2,732,334</b>	<b>\$ 4,536,548</b>	<b>\$ 3,295,873</b>	<b>\$ 3,512,030</b>	<b>\$ 4,074,744</b>	<b>\$ 2,655,210</b>
<b>Total Operating Expense</b>	<b>\$ 1,370,771</b>	<b>\$ 1,915,183</b>	<b>\$ 1,463,098</b>	<b>\$ 2,187,817</b>	<b>\$ 1,951,295</b>	<b>\$ 2,176,952</b>	<b>\$ 2,151,064</b>	<b>\$ 1,744,919</b>	<b>\$ 2,063,325</b>	<b>\$ 2,685,398</b>	<b>\$ 3,471,052</b>	<b>\$ 5,354,138</b>	<b>\$ 4,202,364</b>	<b>\$ 4,428,222</b>	<b>\$ 5,026,584</b>	<b>\$ 3,607,616</b>
<b>BALANCES</b>																
KMIT Statutory Fund Balance	\$ 74,486	\$ 43,543	\$ 494,861	\$ (290,597)	\$ (452,938)	\$ (527,884)	\$ (331,677)	\$ 322,431	\$ 606,319	\$ 641,583	\$ (155,336)	\$ (1,420,071)	\$ 304,762	\$ 787,378	\$ 738,387	\$ 1,667,412
Accumulated Balance	\$ 74,486	\$ 118,029	\$ 612,890	\$ 322,293	\$ (130,645)	\$ (658,530)	\$ (990,207)	\$ (667,776)	\$ (61,457)	\$ 580,125	\$ 424,789	\$ (995,282)	\$ (690,520)	\$ 96,857	\$ 835,244	\$ 2,502,656

# KMIT Profit and Loss

November 30, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>REVENUE FUND</b>												
Direct Premium Earned	\$ 5,213,859	\$ 4,442,326	\$ 4,484,533	\$ 4,853,835	\$ 5,460,344	\$ 5,261,044	\$ 4,829,526	\$ 4,984,618	\$ 4,860,795	\$ 4,680,525	\$ 5,080,000	\$ 95,482,789
Interest Income	\$ 52,768	\$ 72,925	\$ 70,104	\$ 71,861	\$ 107,601	\$ 128,600	\$ 160,374	\$ 220,606	\$ 283,636	\$ 357,040	\$ 230,000	\$ 3,407,276
Miscellaneous Income	\$ -	\$ 1,441	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,701
<b>Total Operating Revenue</b>	<b>\$ 5,266,627</b>	<b>\$ 4,516,692</b>	<b>\$ 4,554,637</b>	<b>\$ 4,925,696</b>	<b>\$ 5,567,945</b>	<b>\$ 5,389,644</b>	<b>\$ 4,989,900</b>	<b>\$ 5,205,224</b>	<b>\$ 5,144,382</b>	<b>\$ 5,037,565</b>	<b>\$ 5,310,000</b>	<b>\$ 98,900,767</b>
<b>ADMINISTRATION FUND EXPENSE</b>	<b>\$ 1,033,237</b>	<b>\$ 965,190</b>	<b>\$ 931,668</b>	<b>\$ 994,042</b>	<b>\$ 1,068,311</b>	<b>\$ 1,040,903</b>	<b>\$ 1,111,401</b>	<b>\$ 1,156,412</b>	<b>\$ 1,192,705</b>	<b>\$ 1,063,155</b>	<b>\$ 1,301,000</b>	<b>\$ 20,960,166</b>
<b>CLAIMS FUND EXPENSE</b>												
Claims Paid Expense	\$ 3,936,633	\$ 2,801,719	\$ 1,920,451	\$ 1,709,010	\$ 3,311,173	\$ 1,751,390	\$ 1,695,308	\$ 2,305,237	\$ 2,101,630	\$ 890,574	\$ -	\$ 53,595,596
Claims Paid Adjusting Expense	\$ 190,924	\$ 148,911	\$ 171,765	\$ 129,686	\$ 161,894	\$ 163,666	\$ 130,938	\$ 157,923	\$ 164,370	\$ 85,562	\$ -	\$ 3,596,707
Claims Reserve Expense	\$ 240,272	\$ 61,015	\$ 39,217	\$ 25,175	\$ 1,255,711	\$ 59,406	\$ 175,840	\$ 1,255,458	\$ 617,931	\$ 1,616,055	\$ -	\$ 5,963,813
Claims Reserves Adjusting Expense	\$ 33,527	\$ 8,567	\$ 3,874	\$ 5,291	\$ 63,721	\$ 17,007	\$ 58,156	\$ 163,750	\$ 121,910	\$ 222,553	\$ -	\$ 814,755
IBNR Reserve Expense	\$ 45,080	\$ 145,623	\$ 174,450	\$ 184,441	\$ 274,526	\$ 318,878	\$ 597,903	\$ -	\$ 1,457,845	\$ 853,787	\$ -	\$ 4,365,021
Excess Work Comp Insurance	\$ 351,375	\$ 336,966	\$ 337,595	\$ 395,128	\$ 432,750	\$ 456,352	\$ 451,042	\$ 476,604	\$ 505,287	\$ 470,651	\$ 510,000	\$ 7,871,583
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (1,229,070)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,317,911)
Specific Recovery Expense	\$ (43)	\$ -	\$ (9,965)	\$ -	\$ (329,962)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (2,350,131)
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (465,326)
<b>Claims Fund Expense</b>	<b>\$ 4,797,768</b>	<b>\$ 3,502,801</b>	<b>\$ 2,637,388</b>	<b>\$ 2,448,730</b>	<b>\$ 3,940,743</b>	<b>\$ 2,766,699</b>	<b>\$ 3,109,186</b>	<b>\$ 4,358,973</b>	<b>\$ 4,968,973</b>	<b>\$ 4,139,181</b>	<b>\$ 510,000</b>	<b>\$ 72,067,097</b>
<b>Total Operating Expense</b>	<b>\$ 5,831,005</b>	<b>\$ 4,467,990</b>	<b>\$ 3,569,056</b>	<b>\$ 3,442,772</b>	<b>\$ 5,009,054</b>	<b>\$ 3,807,602</b>	<b>\$ 4,220,587</b>	<b>\$ 5,515,384</b>	<b>\$ 6,161,678</b>	<b>\$ 5,202,336</b>	<b>\$ 1,811,000</b>	<b>\$ 93,027,263</b>
<b>BALANCES</b>												
KMIT Statutory Fund Balance	\$ (564,378)	\$ 48,702	\$ 985,581	\$ 1,482,924	\$ 558,890	\$ 1,582,042	\$ 769,313	\$ (310,160)	\$ (1,017,296)	\$ (164,771)	\$ 3,499,000	\$ 5,873,504
Accumulated Balance	\$ 1,938,278	\$ 1,986,980	\$ 2,972,561	\$ 4,455,485	\$ 5,014,375	\$ 6,596,417	\$ 7,365,730	\$ 7,055,570	\$ 6,038,274	\$ 5,873,504		

# KMIT Admin Expenses

November 30, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>GENERAL EXPENSES</b>																
Agent Commissions	\$ -	\$ -	\$ -	\$ -	\$ 969	\$ 4,919	\$ 5,239	\$ 12,669	\$ 33,803	\$ 44,060	\$ 43,231	\$ 61,486	\$ 75,650	\$ 77,961	\$ 88,532	\$ 94,214
Directors and Officers Insurance	\$ -	\$ 489	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,367	\$ 18,542	\$ 15,857
Meetings/Travel	\$ -	\$ 6,971	\$ 976	\$ 5,318	\$ 1,206	\$ -	\$ 149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contingencies/Miscellaneous	\$ -	\$ 8,984	\$ 2,596	\$ 3,913	\$ 5,357	\$ 11,585	\$ 6,020	\$ 18,223	\$ 26,103	\$ 28,939	\$ 41,820	\$ 23,173	\$ 66,332	\$ 33,865	\$ 26,155	\$ 34,318
Bank Fees	\$ 1,249	\$ 4,735	\$ 579	\$ 658	\$ 263	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,638	\$ 2,758
Write Off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LKM Clearing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 1,249</b>	<b>\$ 21,179</b>	<b>\$ 4,151</b>	<b>\$ 9,889</b>	<b>\$ 7,795</b>	<b>\$ 16,504</b>	<b>\$ 11,408</b>	<b>\$ 30,892</b>	<b>\$ 59,906</b>	<b>\$ 72,999</b>	<b>\$ 85,051</b>	<b>\$ 84,659</b>	<b>\$ 141,982</b>	<b>\$ 132,193</b>	<b>\$ 135,867</b>	<b>\$ 147,147</b>
<b>REGULATORY</b>																
Kansas Insurance Dept (KID) Premium Tax	\$ 12,847	\$ 18,402	\$ 13,177	\$ 10,823	\$ 13,893	\$ 18,215	\$ 19,568	\$ 18,564	\$ 24,377	\$ 29,017	\$ 30,168	\$ 34,004	\$ 40,212	\$ 46,194	\$ 54,139	\$ 48,525
KID Pool Assessment	\$ 9,407	\$ -	\$ 5,372	\$ 3,470	\$ 3,798	\$ 1,855	\$ 2,693	\$ 4,355	\$ 3,341	\$ 5,983	\$ 2,844	\$ 3,900	\$ -	\$ 4,300	\$ 3,409	\$ 3,476
KID Workers Compensation Assessment	\$ 64,034	\$ 44,011	\$ 25,322	\$ 48,345	\$ 31,243	\$ 14,594	\$ 10,372	\$ 1,795	\$ 7,770	\$ 19,748	\$ 47,137	\$ 91,805	\$ 47,193	\$ 32,896	\$ 32,770	\$ 28,363
KID State Audit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KDOL Annual Assessment Fee	\$ 9,073	\$ 15,053	\$ 12,420	\$ 42,620	\$ 41,148	\$ 46,426	\$ 40,215	\$ 30,893	\$ 34,311	\$ 40,875	\$ 57,150	\$ 73,958	\$ 79,538	\$ 80,604	\$ 86,159	\$ 59,919
<b>Sub Total</b>	<b>\$ 95,360</b>	<b>\$ 77,466</b>	<b>\$ 56,291</b>	<b>\$ 105,257</b>	<b>\$ 90,081</b>	<b>\$ 81,090</b>	<b>\$ 72,847</b>	<b>\$ 55,608</b>	<b>\$ 69,799</b>	<b>\$ 95,622</b>	<b>\$ 137,299</b>	<b>\$ 203,667</b>	<b>\$ 166,943</b>	<b>\$ 163,994</b>	<b>\$ 176,477</b>	<b>\$ 140,283</b>
<b>CONTRACTURAL</b>																
Financial Audit	\$ 4,603	\$ -	\$ 6,639	\$ 32,625	\$ 12,292	\$ 8,288	\$ 10,973	\$ 8,474	\$ 9,600	\$ 9,806	\$ 10,465	\$ 10,264	\$ 33,013	\$ 6,462	\$ 13,127	\$ 18,608
Actuarial	\$ -	\$ -	\$ 2,855	\$ 5,000	\$ 25,033	\$ 5,859	\$ 5,703	\$ 7,062	\$ 6,148	\$ 6,272	\$ 7,862	\$ 9,000	\$ 9,991	\$ 12,860	\$ 13,000	\$ 13,750
Risk Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000	\$ 50,000	\$ 50,000	\$ 60,000	\$ 70,000	\$ 70,000
Risk Control	\$ -	\$ -	\$ 82,500	\$ 99,073	\$ 87,000	\$ 80,000	\$ 80,000	\$ 85,000	\$ 92,500	\$ 105,000	\$ 113,000	\$ 120,000	\$ 130,000	\$ 140,000	\$ 140,000	\$ 145,000
Claims Adjusting	\$ 298,447	\$ 312,500	\$ 194,842	\$ 105,470	\$ 100,000	\$ 105,000	\$ 110,000	\$ 110,000	\$ 125,000	\$ 135,000	\$ 140,000	\$ 140,000	\$ 150,000	\$ 165,000	\$ 165,000	\$ 175,000
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pool Admin Services	\$ 77,478	\$ 190,400	\$ 145,400	\$ 170,350	\$ 170,396	\$ 159,996	\$ 159,996	\$ 140,000	\$ 160,000	\$ 176,000	\$ 193,000	\$ 200,000	\$ 210,000	\$ 220,000	\$ 220,000	\$ 225,000
Payroll Audits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,088	\$ 9,840	\$ 12,042	\$ -	\$ 14,562	\$ 15,684	\$ 18,370	\$ 17,617
Rating Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Web Hosting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Endorsement Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 380,528</b>	<b>\$ 502,900</b>	<b>\$ 432,236</b>	<b>\$ 412,518</b>	<b>\$ 394,721</b>	<b>\$ 359,144</b>	<b>\$ 366,672</b>	<b>\$ 350,536</b>	<b>\$ 403,336</b>	<b>\$ 481,918</b>	<b>\$ 516,368</b>	<b>\$ 529,264</b>	<b>\$ 597,566</b>	<b>\$ 620,006</b>	<b>\$ 639,497</b>	<b>\$ 664,975</b>
Administration Fund Expense	\$ 477,137	\$ 601,545	\$ 492,678	\$ 527,664	\$ 492,598	\$ 456,738	\$ 450,928	\$ 437,036	\$ 533,041	\$ 650,540	\$ 738,718	\$ 817,590	\$ 906,491	\$ 916,193	\$ 951,840	\$ 952,406

# KMIT Admin Expenses

November 30, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>GENERAL EXPENSES</b>												
Agent Commissions	\$ 93,637	\$ 82,860	\$ 96,481	\$ 102,636	\$ 97,189	\$ 97,505	\$ 90,158	\$ 104,978	\$ 100,926	\$ 83,178	\$ 110,000	\$ 1,492,281
Directors and Officers Insurance	\$ 15,942	\$ 16,038	\$ 16,488	\$ 17,224	\$ 15,956	\$ 15,667	\$ 15,970	\$ 15,939	\$ 15,939	\$ 15,220	\$ 16,000	\$ 215,638
Meetings/Travel	\$ -	\$ 829	\$ 4,881	\$ 19,334	\$ 29,749	\$ 19,897	\$ 22,638	\$ 20,165	\$ 21,479	\$ 17,778	\$ 24,000	\$ 171,369
Contingencies/Miscellaneous	\$ 2,657	\$ 1,708	\$ 3,175	\$ 3,623	\$ 4,385	\$ 3,884	\$ 2,594	\$ (2,597)	\$ 8,234	\$ 11,697	\$ 12,000	\$ 376,743
Bank Fees	\$ 9,239	\$ 5,776	\$ 4,159	\$ 7,528	\$ 4,460	\$ 5,998	\$ 6,333	\$ 7,391	\$ 6,764	\$ 6,312	\$ 8,000	\$ 76,840
Write Off	\$ -	\$ (104)	\$ -	\$ -	\$ -	\$ -	\$ 464	\$ -	\$ -	\$ 1	\$ -	\$ 361
LKM Clearing	\$ -	\$ 60	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60
Marketing	\$ -	\$ -	\$ 439	\$ 452	\$ 161	\$ 34	\$ 502	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,588
Office Supplies	\$ -	\$ -	\$ 1,112	\$ 1,830	\$ 3,732	\$ 4,485	\$ 6,176	\$ 9,399	\$ 3,978	\$ 5,517	\$ 14,000	\$ 36,228
<b>Sub Total</b>	<b>\$ 121,475</b>	<b>\$ 107,167</b>	<b>\$ 126,735</b>	<b>\$ 152,627</b>	<b>\$ 155,632</b>	<b>\$ 147,469</b>	<b>\$ 144,835</b>	<b>\$ 155,276</b>	<b>\$ 157,319</b>	<b>\$ 139,703</b>	<b>\$ 185,000</b>	<b>\$ 2,371,110</b>
<b>REGULATORY</b>												
Kansas Insurance Dept (KID) Premium Tax	\$ 49,030	\$ 40,919	\$ 43,445	\$ 44,349	\$ 51,057	\$ 48,309	\$ 46,830	\$ 48,311	\$ 43,572	\$ 33,188	\$ 50,000	\$ 881,134
KID Pool Assessment	\$ 3,500	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64,701
KID Workers Compensation Assessment	\$ 57,704	\$ 65,962	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 671,063
KID State Audit	\$ -	\$ 12,652	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,652
KDOL Annual Assessment Fee	\$ 101,791	\$ 36,662	\$ 81,355	\$ 82,947	\$ 129,781	\$ 72,663	\$ 85,965	\$ 111,295	\$ 151,199	\$ 88,220	\$ 230,000	\$ 1,692,240
<b>Sub Total</b>	<b>\$ 212,025</b>	<b>\$ 159,195</b>	<b>\$ 124,800</b>	<b>\$ 127,296</b>	<b>\$ 180,838</b>	<b>\$ 120,972</b>	<b>\$ 132,795</b>	<b>\$ 159,606</b>	<b>\$ 194,771</b>	<b>\$ 121,408</b>	<b>\$ 280,000</b>	<b>\$ 3,321,790</b>
<b>CONTRACTURAL</b>												
Financial Audit	\$ 31,565	\$ 12,023	\$ 11,738	\$ 11,904	\$ 15,803	\$ 13,803	\$ 12,000	\$ 13,165	\$ 13,624	\$ 13,423	\$ 26,000	\$ 344,286
Actuarial	\$ 14,000	\$ 14,000	\$ 14,250	\$ 14,250	\$ 15,000	\$ 14,500	\$ 15,000	\$ 15,000	\$ 15,000	\$ -	\$ 16,000	\$ 261,395
Risk Management	\$ 70,000	\$ 70,000	\$ 70,000	\$ 170,000	\$ 170,000	\$ 170,000	\$ 190,000	\$ 205,000	\$ 210,700	\$ 216,900	\$ 216,900	\$ 1,922,600
Risk Control	\$ 145,000	\$ 145,000	\$ 145,000	\$ 150,000	\$ 150,000	\$ 155,000	\$ 155,000	\$ 155,000	\$ 160,800	\$ 164,100	\$ 164,100	\$ 3,023,973
Claims Adjusting	\$ 195,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 205,000	\$ 205,000	\$ 210,000	\$ 216,300	\$ 222,789	\$ 216,500	\$ 4,525,348
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ 9,671	\$ 14,651	\$ 27,647	\$ 12,113	\$ 25,720	\$ 15,713	\$ 11,000	\$ 105,514
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,425	\$ 10,513	\$ 20,138	\$ 24,000	\$ 22,163	\$ 23,000	\$ 84,238
Pool Admin Services	\$ 225,000	\$ 230,000	\$ 230,004	\$ 75,600	\$ 81,900	\$ 98,560	\$ 99,360	\$ 102,240	\$ 105,120	\$ 99,000	\$ 108,000	\$ 4,164,800
Payroll Audits	\$ 19,173	\$ 19,000	\$ 16,318	\$ 16,000	\$ 20,143	\$ 19,923	\$ 19,954	\$ 23,175	\$ 21,059	\$ -	\$ 22,000	\$ 272,946
Rating Services	\$ -	\$ 22,650	\$ 6,636	\$ 18,702	\$ 10,887	\$ 754	\$ 27,105	\$ 11,595	\$ 12,072	\$ 11,805	\$ -	\$ 122,206
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 348	\$ 1,393	\$ 1,279	\$ -	\$ 3,020
Web Hosting	\$ -	\$ 1,155	\$ 1,187	\$ 2,663	\$ 3,439	\$ 2,846	\$ 2,193	\$ 3,758	\$ 2,327	\$ 2,373	\$ -	\$ 21,940
Endorsement Fee	\$ -	\$ -	\$ -	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 32,500	\$ 32,500	\$ 32,500	\$ 415,000
<b>Sub Total</b>	<b>\$ 699,738</b>	<b>\$ 698,827</b>	<b>\$ 680,133</b>	<b>\$ 714,119</b>	<b>\$ 731,842</b>	<b>\$ 772,461</b>	<b>\$ 833,772</b>	<b>\$ 841,530</b>	<b>\$ 840,615</b>	<b>\$ 802,044</b>	<b>\$ 836,000</b>	<b>\$ 15,267,266</b>
<b>Administration Fund Expense</b>	<b>\$ 1,033,237</b>	<b>\$ 965,190</b>	<b>\$ 931,668</b>	<b>\$ 994,042</b>	<b>\$ 1,068,311</b>	<b>\$ 1,040,903</b>	<b>\$ 1,111,401</b>	<b>\$ 1,156,412</b>	<b>\$ 1,192,705</b>	<b>\$ 1,063,155</b>	<b>\$ 1,301,000</b>	<b>\$ 20,960,166</b>



# KMIT Balance Sheet

December 31, 2019

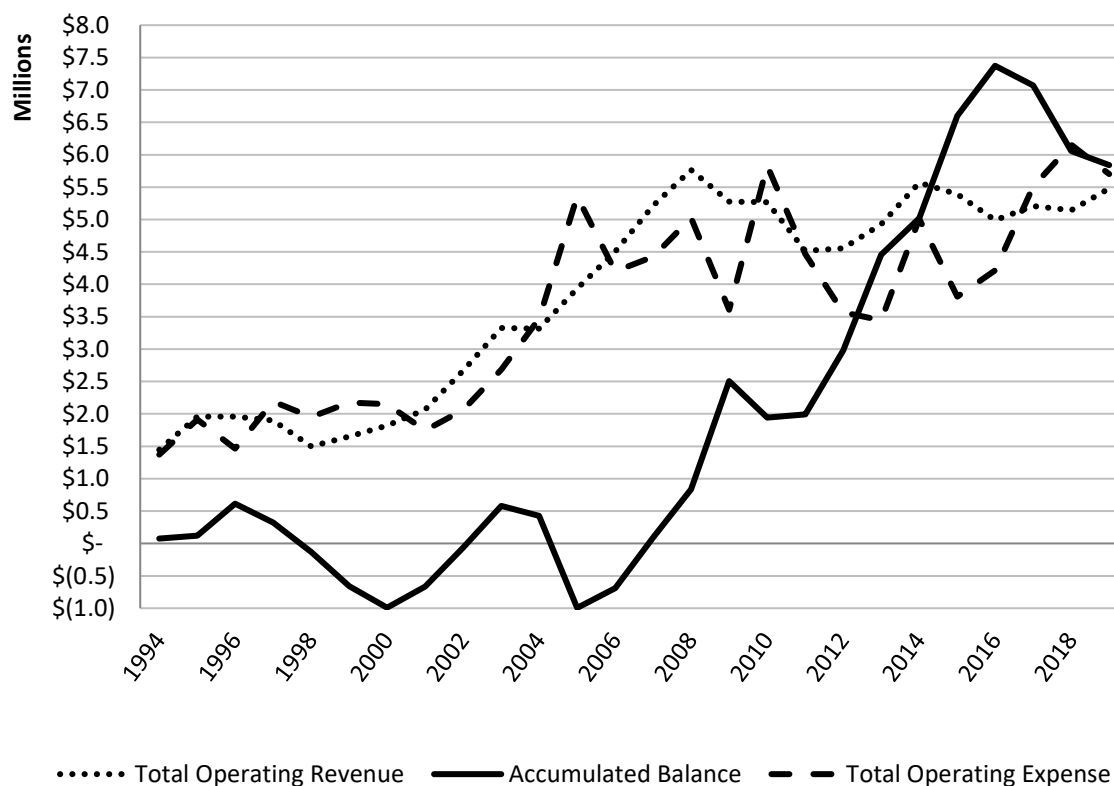
## ASSETS

Checking Accounts	\$	623,145
Investments	\$	15,490,876
Accrued Interest	\$	135,451
Accounts Receivable	\$	(17,764)
Excess Premium Receivable	\$	-
Specific Recoverable	\$	1,324,711
Aggregate Recoverable	\$	7,011
Prepaid Expenses	\$	1,054
<b>Total Assets</b>	<b>\$</b>	<b>17,564,484</b>

## LIABILITIES & EQUITY

Accounts Payable	\$	63,993
Excess Premium Payable	\$	-
Reserve for Losses	\$	6,250,438
IBNR Reserve	\$	4,366,260
Deposits on Premium	\$	619,173
Accrued Taxes and Assessments	\$	424,775
<b>Total Liabilities</b>	<b>\$</b>	<b>11,724,639</b>
<b>Total Equity</b>	<b>\$</b>	<b>5,839,845</b>
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>17,564,484</b>

## KMIT Financial Overview



# KMIT Profit and Loss

December 31, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>REVENUE FUND</b>																
Direct Premium Earned	\$ 1,422,582	\$ 1,885,501	\$ 1,843,047	\$ 1,754,515	\$ 1,377,722	\$ 1,552,110	\$ 1,689,773	\$ 1,965,656	\$ 2,616,641	\$ 3,274,489	\$ 3,256,648	\$ 3,837,793	\$ 4,272,140	\$ 4,950,171	\$ 5,519,169	\$ 5,193,427
Interest Income	\$ 22,675	\$ 73,225	\$ 114,912	\$ 142,705	\$ 116,190	\$ 96,882	\$ 129,613	\$ 101,694	\$ 50,668	\$ 52,492	\$ 59,068	\$ 96,274	\$ 234,986	\$ 263,024	\$ 245,802	\$ 81,601
Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	\$ 4,445	\$ 75	\$ -	\$ -	\$ 2,335	\$ -	\$ -	\$ -	\$ -	\$ 2,405	\$ -	\$ -
<b>Total Operating Revenue</b>	<b>\$ 1,445,257</b>	<b>\$ 1,958,726</b>	<b>\$ 1,957,959</b>	<b>\$ 1,897,220</b>	<b>\$ 1,498,357</b>	<b>\$ 1,649,067</b>	<b>\$ 1,819,386</b>	<b>\$ 2,067,350</b>	<b>\$ 2,669,644</b>	<b>\$ 3,326,981</b>	<b>\$ 3,315,716</b>	<b>\$ 3,934,067</b>	<b>\$ 4,507,126</b>	<b>\$ 5,215,600</b>	<b>\$ 5,764,971</b>	<b>\$ 5,275,028</b>
<b>ADMINISTRATION FUND EXPENSE</b>	<b>\$ 477,137</b>	<b>\$ 601,545</b>	<b>\$ 492,678</b>	<b>\$ 527,664</b>	<b>\$ 492,461</b>	<b>\$ 456,678</b>	<b>\$ 450,863</b>	<b>\$ 437,036</b>	<b>\$ 533,041</b>	<b>\$ 650,537</b>	<b>\$ 738,718</b>	<b>\$ 817,417</b>	<b>\$ 906,340</b>	<b>\$ 915,969</b>	<b>\$ 951,738</b>	<b>\$ 952,375</b>
<b>CLAIMS FUND EXPENSE</b>																
Claims Paid Expense	\$ 716,700	\$ 1,049,152	\$ 790,461	\$ 2,073,604	\$ 2,051,762	\$ 1,754,618	\$ 1,455,927	\$ 1,097,367	\$ 1,211,714	\$ 1,875,255	\$ 2,292,696	\$ 3,965,947	\$ 2,630,697	\$ 2,812,624	\$ 3,359,886	\$ 2,043,263
Claims Paid Adjusting Expense	\$ 25,541	\$ 54,345	\$ 46,583	\$ 90,802	\$ 88,035	\$ 144,164	\$ 124,543	\$ 83,207	\$ 129,112	\$ 149,377	\$ 150,419	\$ 249,887	\$ 183,144	\$ 194,731	\$ 240,310	\$ 137,280
Claims Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ 146,931	\$ 41,724	\$ 23,666	\$ -	\$ -	\$ 33,954	\$ 37,317	\$ 79,585	\$ 60,107	\$ 66,709	\$ 70,528	\$ 48,012
Claims Reserves Adjusting Expense	\$ -	\$ -	\$ -	\$ -	\$ 20,435	\$ 3,539	\$ 9,180	\$ -	\$ -	\$ 9,419	\$ 420	\$ 8,775	\$ 18,607	\$ 14,505	\$ 14,291	\$ 16,820
IBNR Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,278	\$ 141	\$ -	\$ -	\$ 30,048	\$ 46,008	\$ 18,894	\$ 56,731	\$ 83,488	\$ 67,900
Excess Work Comp Insurance	\$ 151,393	\$ 210,142	\$ 133,376	\$ 117,122	\$ 79,456	\$ 80,124	\$ 86,819	\$ 127,168	\$ 189,458	\$ 366,991	\$ 221,435	\$ 374,472	\$ 384,425	\$ 420,728	\$ 372,790	\$ 341,935
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (130,716)	\$ 51,153	\$ (9,278)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Specific Recovery Expense	\$ -	\$ -	\$ -	\$ (268,748)	\$ (797,205)	\$ (235,398)	\$ -	\$ -	\$ -	\$ (400,137)	\$ -	\$ (188,126)	\$ -	\$ (53,999)	\$ (66,549)	\$ -
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ (352,627)	\$ -	\$ (112,699)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Claims Fund Expense</b>	<b>\$ 893,634</b>	<b>\$ 1,313,638</b>	<b>\$ 970,420</b>	<b>\$ 1,660,153</b>	<b>\$ 1,458,698</b>	<b>\$ 1,720,214</b>	<b>\$ 1,700,136</b>	<b>\$ 1,307,883</b>	<b>\$ 1,530,284</b>	<b>\$ 2,034,858</b>	<b>\$ 2,732,334</b>	<b>\$ 4,536,548</b>	<b>\$ 3,295,873</b>	<b>\$ 3,512,030</b>	<b>\$ 4,074,744</b>	<b>\$ 2,655,210</b>
<b>Total Operating Expense</b>	<b>\$ 1,370,771</b>	<b>\$ 1,915,183</b>	<b>\$ 1,463,098</b>	<b>\$ 2,187,817</b>	<b>\$ 1,951,158</b>	<b>\$ 2,176,892</b>	<b>\$ 2,150,999</b>	<b>\$ 1,744,919</b>	<b>\$ 2,063,325</b>	<b>\$ 2,685,396</b>	<b>\$ 3,471,052</b>	<b>\$ 5,353,965</b>	<b>\$ 4,202,213</b>	<b>\$ 4,427,999</b>	<b>\$ 5,026,482</b>	<b>\$ 3,607,585</b>
<b>BALANCES</b>																
KMIT Statutory Fund Balance	\$ 74,486	\$ 43,543	\$ 494,861	\$ (290,597)	\$ (452,801)	\$ (527,825)	\$ (331,613)	\$ 322,431	\$ 606,319	\$ 641,585	\$ (155,336)	\$ (1,419,898)	\$ 304,913	\$ 787,601	\$ 738,489	\$ 1,667,443
Accumulated Balance	\$ 74,486	\$ 118,029	\$ 612,890	\$ 322,293	\$ (130,509)	\$ (658,333)	\$ (989,946)	\$ (667,515)	\$ (61,196)	\$ 580,389	\$ 425,052	\$ (994,846)	\$ (689,933)	\$ 97,668	\$ 836,157	\$ 2,503,600

# KMIT Profit and Loss

December 31, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>REVENUE FUND</b>												
Direct Premium Earned	\$ 5,213,859	\$ 4,442,326	\$ 4,484,533	\$ 4,853,835	\$ 5,460,344	\$ 5,261,044	\$ 4,829,526	\$ 4,984,618	\$ 4,860,795	\$ 5,094,502	\$ 5,080,000	\$ 95,896,765
Interest Income	\$ 52,768	\$ 72,925	\$ 70,104	\$ 71,861	\$ 107,601	\$ 128,600	\$ 160,374	\$ 220,606	\$ 283,636	\$ 386,650	\$ 230,000	\$ 3,436,886
Miscellaneous Income	\$ -	\$ 1,441	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,701
<b>Total Operating Revenue</b>	<b>\$ 5,266,627</b>	<b>\$ 4,516,692</b>	<b>\$ 4,554,637</b>	<b>\$ 4,925,696</b>	<b>\$ 5,567,945</b>	<b>\$ 5,389,644</b>	<b>\$ 4,989,900</b>	<b>\$ 5,205,224</b>	<b>\$ 5,144,382</b>	<b>\$ 5,481,151</b>	<b>\$ 5,310,000</b>	<b>\$ 99,344,353</b>
<b>ADMINISTRATION FUND EXPENSE</b>	<b>\$ 1,031,820</b>	<b>\$ 964,518</b>	<b>\$ 931,668</b>	<b>\$ 994,040</b>	<b>\$ 1,068,101</b>	<b>\$ 1,040,872</b>	<b>\$ 1,107,393</b>	<b>\$ 1,151,763</b>	<b>\$ 1,185,106</b>	<b>\$ 1,175,729</b>	<b>\$ 1,301,000</b>	<b>\$ 21,053,208</b>
<b>CLAIMS FUND EXPENSE</b>												
Claims Paid Expense	\$ 3,938,821	\$ 2,803,939	\$ 1,920,451	\$ 1,709,010	\$ 3,906,047	\$ 1,751,474	\$ 1,698,896	\$ 2,323,242	\$ 2,129,354	\$ 1,091,136	\$ -	\$ 54,454,040
Claims Paid Adjusting Expense	\$ 190,951	\$ 148,911	\$ 171,765	\$ 129,686	\$ 161,926	\$ 163,677	\$ 131,079	\$ 159,702	\$ 166,867	\$ 97,329	\$ -	\$ 3,613,371
Claims Reserve Expense	\$ 238,084	\$ 58,795	\$ 39,217	\$ 25,175	\$ 667,638	\$ 59,323	\$ 172,252	\$ 1,230,375	\$ 616,289	\$ 1,692,220	\$ -	\$ 5,407,899
Claims Reserves Adjusting Expense	\$ 33,500	\$ 8,567	\$ 3,874	\$ 5,291	\$ 63,688	\$ 16,995	\$ 58,014	\$ 162,457	\$ 122,046	\$ 252,116	\$ -	\$ 842,539
IBNR Reserve Expense	\$ 45,080	\$ 145,623	\$ 174,450	\$ 184,441	\$ 274,526	\$ 318,878	\$ 597,903	\$ 6,594	\$ 1,429,131	\$ 877,147	\$ -	\$ 4,366,260
Excess Work Comp Insurance	\$ 351,375	\$ 336,966	\$ 337,595	\$ 395,128	\$ 432,750	\$ 456,352	\$ 451,042	\$ 476,604	\$ 505,287	\$ 513,437	\$ 510,000	\$ 7,914,370
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (1,235,870)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,324,711)
Specific Recovery Expense	\$ (43)	\$ -	\$ (9,965)	\$ -	\$ (329,962)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (2,350,131)
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (465,326)
<b>Claims Fund Expense</b>	<b>\$ 4,797,768</b>	<b>\$ 3,502,801</b>	<b>\$ 2,637,388</b>	<b>\$ 2,448,730</b>	<b>\$ 3,940,743</b>	<b>\$ 2,766,699</b>	<b>\$ 3,109,186</b>	<b>\$ 4,358,973</b>	<b>\$ 4,968,973</b>	<b>\$ 4,523,384</b>	<b>\$ 510,000</b>	<b>\$ 72,451,301</b>
<b>Total Operating Expense</b>	<b>\$ 5,829,588</b>	<b>\$ 4,467,319</b>	<b>\$ 3,569,056</b>	<b>\$ 3,442,770</b>	<b>\$ 5,008,844</b>	<b>\$ 3,807,571</b>	<b>\$ 4,216,579</b>	<b>\$ 5,510,735</b>	<b>\$ 6,154,079</b>	<b>\$ 5,699,113</b>	<b>\$ 1,811,000</b>	<b>\$ 93,504,508</b>
<b>BALANCES</b>												
KMIT Statutory Fund Balance	\$ (562,961)	\$ 49,373	\$ 985,581	\$ 1,482,926	\$ 559,101	\$ 1,582,073	\$ 773,322	\$ (305,511)	\$ (1,009,697)	\$ (217,962)	\$ 3,499,000	\$ 5,839,845
Accumulated Balance	\$ 1,940,639	\$ 1,990,012	\$ 2,975,593	\$ 4,458,519	\$ 5,017,620	\$ 6,599,693	\$ 7,373,015	\$ 7,067,504	\$ 6,057,806	\$ 5,839,845		

# KMIT Admin Expenses

December 31, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>GENERAL EXPENSES</b>																
Agent Commissions	\$ -	\$ -	\$ -	\$ -	\$ 969	\$ 4,919	\$ 5,239	\$ 12,669	\$ 33,803	\$ 44,060	\$ 43,231	\$ 61,486	\$ 75,650	\$ 77,961	\$ 88,532	\$ 94,214
Directors and Officers Insurance	\$ -	\$ 489	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,367	\$ 18,542	\$ 15,857
Meetings/Travel	\$ -	\$ 6,971	\$ 976	\$ 5,318	\$ 1,206	\$ -	\$ 149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contingencies/Miscellaneous	\$ -	\$ 8,984	\$ 2,596	\$ 3,913	\$ 5,357	\$ 11,585	\$ 6,020	\$ 18,223	\$ 26,103	\$ 28,939	\$ 41,820	\$ 23,173	\$ 66,332	\$ 33,865	\$ 26,155	\$ 34,318
Bank Fees	\$ 1,249	\$ 4,735	\$ 579	\$ 658	\$ 263	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,638	\$ 2,758
Write Off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LKM Clearing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 1,249</b>	<b>\$ 21,179</b>	<b>\$ 4,151</b>	<b>\$ 9,889</b>	<b>\$ 7,795</b>	<b>\$ 16,504</b>	<b>\$ 11,408</b>	<b>\$ 30,892</b>	<b>\$ 59,906</b>	<b>\$ 72,999</b>	<b>\$ 85,051</b>	<b>\$ 84,659</b>	<b>\$ 141,982</b>	<b>\$ 132,193</b>	<b>\$ 135,867</b>	<b>\$ 147,147</b>
<b>REGULATORY</b>																
Kansas Insurance Dept (KID) Premium Tax	\$ 12,847	\$ 18,402	\$ 13,177	\$ 10,823	\$ 13,893	\$ 18,215	\$ 19,568	\$ 18,564	\$ 24,377	\$ 29,017	\$ 30,168	\$ 34,004	\$ 40,212	\$ 46,194	\$ 54,139	\$ 48,525
KID Pool Assessment	\$ 9,407	\$ -	\$ 5,372	\$ 3,470	\$ 3,798	\$ 1,855	\$ 2,693	\$ 4,355	\$ 3,341	\$ 5,983	\$ 2,844	\$ 3,900	\$ -	\$ 4,300	\$ 3,409	\$ 3,476
KID Workers Compensation Assessment	\$ 64,034	\$ 44,011	\$ 25,322	\$ 48,345	\$ 31,243	\$ 14,594	\$ 10,372	\$ 1,795	\$ 7,770	\$ 19,748	\$ 47,137	\$ 91,805	\$ 47,193	\$ 32,896	\$ 32,770	\$ 28,363
KID State Audit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KDOL Annual Assessment Fee	\$ 9,073	\$ 15,053	\$ 12,420	\$ 42,620	\$ 41,011	\$ 46,367	\$ 40,151	\$ 30,893	\$ 34,311	\$ 40,872	\$ 57,150	\$ 73,786	\$ 79,387	\$ 80,381	\$ 86,056	\$ 59,889
<b>Sub Total</b>	<b>\$ 95,360</b>	<b>\$ 77,466</b>	<b>\$ 56,291</b>	<b>\$ 105,257</b>	<b>\$ 89,945</b>	<b>\$ 81,031</b>	<b>\$ 72,783</b>	<b>\$ 55,608</b>	<b>\$ 69,799</b>	<b>\$ 95,620</b>	<b>\$ 137,299</b>	<b>\$ 203,494</b>	<b>\$ 166,792</b>	<b>\$ 163,771</b>	<b>\$ 176,374</b>	<b>\$ 140,253</b>
<b>CONTRACTURAL</b>																
Financial Audit	\$ 4,603	\$ -	\$ 6,639	\$ 32,625	\$ 12,292	\$ 8,288	\$ 10,973	\$ 8,474	\$ 9,600	\$ 9,806	\$ 10,465	\$ 10,264	\$ 33,013	\$ 6,462	\$ 13,127	\$ 18,608
Actuarial	\$ -	\$ -	\$ 2,855	\$ 5,000	\$ 25,033	\$ 5,859	\$ 5,703	\$ 7,062	\$ 6,148	\$ 6,272	\$ 7,862	\$ 9,000	\$ 9,991	\$ 12,860	\$ 13,000	\$ 13,750
Risk Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000	\$ 50,000	\$ 50,000	\$ 60,000	\$ 70,000	\$ 70,000
Risk Control	\$ -	\$ -	\$ 82,500	\$ 99,073	\$ 87,000	\$ 80,000	\$ 80,000	\$ 85,000	\$ 92,500	\$ 105,000	\$ 113,000	\$ 120,000	\$ 130,000	\$ 140,000	\$ 140,000	\$ 145,000
Claims Adjusting	\$ 298,447	\$ 312,500	\$ 194,842	\$ 105,470	\$ 100,000	\$ 105,000	\$ 110,000	\$ 110,000	\$ 125,000	\$ 135,000	\$ 140,000	\$ 140,000	\$ 150,000	\$ 165,000	\$ 165,000	\$ 175,000
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pool Admin Services	\$ 77,478	\$ 190,400	\$ 145,400	\$ 170,350	\$ 170,396	\$ 159,996	\$ 159,996	\$ 140,000	\$ 160,000	\$ 176,000	\$ 193,000	\$ 200,000	\$ 210,000	\$ 220,000	\$ 220,000	\$ 225,000
Payroll Audits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,088	\$ 9,840	\$ 12,042	\$ -	\$ 14,562	\$ 15,684	\$ 18,370	\$ 17,617
Rating Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Web Hosting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Endorsement Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 380,528</b>	<b>\$ 502,900</b>	<b>\$ 432,236</b>	<b>\$ 412,518</b>	<b>\$ 394,721</b>	<b>\$ 359,144</b>	<b>\$ 366,672</b>	<b>\$ 350,536</b>	<b>\$ 403,336</b>	<b>\$ 481,918</b>	<b>\$ 516,368</b>	<b>\$ 529,264</b>	<b>\$ 597,566</b>	<b>\$ 620,006</b>	<b>\$ 639,497</b>	<b>\$ 664,975</b>
Administration Fund Expense	\$ 477,137	\$ 601,545	\$ 492,678	\$ 527,664	\$ 492,461	\$ 456,678	\$ 450,863	\$ 437,036	\$ 533,041	\$ 650,537	\$ 738,718	\$ 817,417	\$ 906,340	\$ 915,969	\$ 951,738	\$ 952,375

## KMIT Admin Expenses

December 31, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>GENERAL EXPENSES</b>												
Agent Commissions	\$ 93,637	\$ 82,860	\$ 96,481	\$ 102,636	\$ 97,189	\$ 97,505	\$ 90,158	\$ 104,978	\$ 100,926	\$ 91,133	\$ 110,000	\$ 1,500,235
Directors and Officers Insurance	\$ 15,942	\$ 16,038	\$ 16,488	\$ 17,224	\$ 15,956	\$ 15,667	\$ 15,970	\$ 15,939	\$ 15,939	\$ 16,604	\$ 16,000	\$ 217,022
Meetings/Travel	\$ -	\$ 829	\$ 4,881	\$ 19,334	\$ 29,749	\$ 19,897	\$ 22,638	\$ 20,165	\$ 21,479	\$ 22,157	\$ 24,000	\$ 175,749
Contingencies/Miscellaneous	\$ 2,657	\$ 1,708	\$ 3,175	\$ 3,623	\$ 4,385	\$ 3,884	\$ 2,594	\$ (2,597)	\$ 8,234	\$ 12,481	\$ 12,000	\$ 377,526
Bank Fees	\$ 9,239	\$ 5,776	\$ 4,159	\$ 7,528	\$ 4,460	\$ 5,998	\$ 6,333	\$ 7,391	\$ 6,764	\$ 6,691	\$ 8,000	\$ 77,219
Write Off	\$ -	\$ (104)	\$ -	\$ -	\$ -	\$ -	\$ 464	\$ -	\$ -	\$ 1	\$ -	\$ 361
LKM Clearing	\$ -	\$ 60	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60
Marketing	\$ -	\$ -	\$ 439	\$ 452	\$ 161	\$ 34	\$ 502	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,588
Office Supplies	\$ -	\$ -	\$ 1,112	\$ 1,830	\$ 3,732	\$ 4,485	\$ 6,176	\$ 9,399	\$ 3,978	\$ 5,939	\$ 14,000	\$ 36,649
<b>Sub Total</b>	<b>\$ 121,475</b>	<b>\$ 107,167</b>	<b>\$ 126,735</b>	<b>\$ 152,627</b>	<b>\$ 155,632</b>	<b>\$ 147,469</b>	<b>\$ 144,835</b>	<b>\$ 155,276</b>	<b>\$ 157,319</b>	<b>\$ 155,004</b>	<b>\$ 185,000</b>	<b>\$ 2,386,411</b>
<b>REGULATORY</b>												
Kansas Insurance Dept (KID) Premium Tax	\$ 49,030	\$ 40,919	\$ 43,445	\$ 44,349	\$ 51,057	\$ 48,309	\$ 46,830	\$ 48,311	\$ 43,572	\$ 44,324	\$ 50,000	\$ 892,270
KID Pool Assessment	\$ 3,500	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64,701
KID Workers Compensation Assessment	\$ 57,704	\$ 65,962	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 671,063
KID State Audit	\$ -	\$ 12,652	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,652
KDOL Annual Assessment Fee	\$ 100,373	\$ 35,991	\$ 81,355	\$ 82,944	\$ 129,570	\$ 72,632	\$ 81,957	\$ 106,646	\$ 143,600	\$ 109,227	\$ 230,000	\$ 1,693,715
<b>Sub Total</b>	<b>\$ 210,607</b>	<b>\$ 158,524</b>	<b>\$ 124,800</b>	<b>\$ 127,293</b>	<b>\$ 180,628</b>	<b>\$ 120,941</b>	<b>\$ 128,786</b>	<b>\$ 154,957</b>	<b>\$ 187,172</b>	<b>\$ 153,552</b>	<b>\$ 280,000</b>	<b>\$ 3,334,401</b>
<b>CONTRACTURAL</b>												
Financial Audit	\$ 31,565	\$ 12,023	\$ 11,738	\$ 11,904	\$ 15,803	\$ 13,803	\$ 12,000	\$ 13,165	\$ 13,624	\$ 26,923	\$ 26,000	\$ 357,786
Actuarial	\$ 14,000	\$ 14,000	\$ 14,250	\$ 14,250	\$ 15,000	\$ 14,500	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 16,000	\$ 276,395
Risk Management	\$ 70,000	\$ 70,000	\$ 70,000	\$ 170,000	\$ 170,000	\$ 170,000	\$ 190,000	\$ 205,000	\$ 210,700	\$ 216,900	\$ 216,900	\$ 1,922,600
Risk Control	\$ 145,000	\$ 145,000	\$ 145,000	\$ 150,000	\$ 150,000	\$ 155,000	\$ 155,000	\$ 155,000	\$ 160,800	\$ 164,100	\$ 164,100	\$ 3,023,973
Claims Adjusting	\$ 195,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 205,000	\$ 205,000	\$ 210,000	\$ 216,300	\$ 222,789	\$ 216,500	\$ 4,525,348
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ 9,671	\$ 14,651	\$ 27,647	\$ 12,113	\$ 25,720	\$ 17,675	\$ 11,000	\$ 107,476
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,425	\$ 10,513	\$ 20,138	\$ 24,000	\$ 24,713	\$ 23,000	\$ 86,788
Pool Admin Services	\$ 225,000	\$ 230,000	\$ 230,004	\$ 75,600	\$ 81,900	\$ 98,560	\$ 99,360	\$ 102,240	\$ 105,120	\$ 108,000	\$ 108,000	\$ 4,173,800
Payroll Audits	\$ 19,173	\$ 19,000	\$ 16,318	\$ 16,000	\$ 20,143	\$ 19,923	\$ 19,954	\$ 23,175	\$ 21,059	\$ 23,000	\$ 22,000	\$ 295,946
Rating Services	\$ -	\$ 22,650	\$ 6,636	\$ 18,702	\$ 10,887	\$ 754	\$ 27,105	\$ 11,595	\$ 12,072	\$ 11,805	\$ -	\$ 122,206
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 348	\$ 1,393	\$ 1,396	\$ -	\$ 3,138
Web Hosting	\$ -	\$ 1,155	\$ 1,187	\$ 2,663	\$ 3,439	\$ 2,846	\$ 2,193	\$ 3,758	\$ 2,327	\$ 2,373	\$ -	\$ 21,940
Endorsement Fee	\$ -	\$ -	\$ -	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 32,500	\$ 32,500	\$ 32,500	\$ 415,000
<b>Sub Total</b>	<b>\$ 699,738</b>	<b>\$ 698,827</b>	<b>\$ 680,133</b>	<b>\$ 714,119</b>	<b>\$ 731,842</b>	<b>\$ 772,461</b>	<b>\$ 833,772</b>	<b>\$ 841,530</b>	<b>\$ 840,615</b>	<b>\$ 867,173</b>	<b>\$ 836,000</b>	<b>\$ 15,332,395</b>
<b>Administration Fund Expense</b>	<b>\$ 1,031,820</b>	<b>\$ 964,518</b>	<b>\$ 931,668</b>	<b>\$ 994,040</b>	<b>\$ 1,068,101</b>	<b>\$ 1,040,872</b>	<b>\$ 1,107,393</b>	<b>\$ 1,151,763</b>	<b>\$ 1,185,106</b>	<b>\$ 1,175,729</b>	<b>\$ 1,301,000</b>	<b>\$ 21,053,208</b>

**GROUP - FUNDED POOL - QUARTERLY REPORT**  
**K.S.A 12-2620**

Kansas Municipal Insurance Trust

(Name of Company)

As of 09/30/2019  
1st 2nd (3rd) 4th Quarter (CIRCLE ONE)

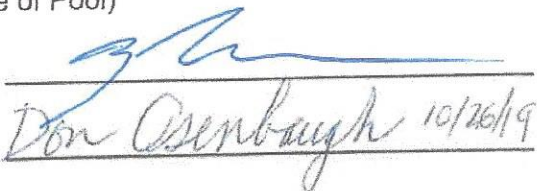
		<b>CURRENT FISCAL YEAR TO DATE 09/30/2019</b>	<b>PREVIOUS FISCAL YEAR END 12/31/2018 Audited</b>
<b>ASSETS</b>			
Administrative fund:			
Cash	\$	59,657	\$ 123,631
Investments		0	0
Claims fund:			
Cash		181,928	278,127
Investments		16,701,017	16,362,826
Premium contributions receivable		14,565	(2,630)
Excess insurance recoverable on claims payments		55,382	33,272
Interest income due and accrued		144,587	115,826
Receivable from affiliates			148,652
Other assets:			
Agent Commissions Receivable		0	1,696
Prepaid Excess Insurance		128,359	0
Prepaid Expenses		28,014	3,486
Excess Insurance Premium Receivable			0
Less: Non Admitted Assets		(156,373)	(3,486)
<b>Total Assets</b>	<b>\$</b>	<b>17,157,136</b>	<b>\$ 17,061,400</b>

To the best of my knowledge, I hereby certify that the balance sheet and summary of operations contained herein represents a true and complete accounting of

Kansas Municipal Insurance Trust

(Name of Pool)

By:

  
Don Osenbaugh 10/26/19

Chair of Trustees

Administrator



**GROUP-FUNDED POOL-QUARTERLY REPORT  
K.S.A 44-582**

<b><u>LIABILITIES, RESERVES AND FUND BALANCE</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u> 09/30/2019</b>	<b><u>PREVIOUS FISCAL YEAR END</u> 12/31/2018 Audited</b>
Reserve for unpaid workers' compensation claims	\$ 5,136,606 \$	4,204,760
Reserve for unpaid claim adjustment expenses	951,417	795,506
Reserve for claims incurred but not reported	3,771,343	4,163,315
Unearned premium contribution	0	933,558
Other expenses due or accrued	0	
Taxes, licenses and fees due or accrued	412,164	419,220
Borrowed money \$_____ and interest thereon \$_____		
Dividends payable to members		
Deposits on premium contributions	1,157,585	48,828
Excess insurance premium payable	0	238,979
Payable to affiliates		
Accounts payable	12,766	50,658
Miscellaneous liabilities:		
Return Premium Payable		
Total Liabilities:	\$ 11,441,883 \$	10,854,824
Special reserve funds:		
Total Special Reserve Funds		
<b><u>FUND BALANCE</u></b>		
Total Reserves and Fund Balance (Assets-Liabilities)	5,715,254 \$	6,206,576
Total Liabilities, Reserves and Fund Balance	\$ 17,157,136 \$	17,061,400

**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>SUMMARY OF OPERATIONS</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u> 09/30/2019</b>	<b><u>PREVIOUS FISCAL YEAR END</u> 12/31/2018 Audited</b>
Underwriting Income		
Direct Premium Contributions Earned	\$ <u>3,852,572</u>	\$ <u>4,860,795</u>
Deductions:		
Excess insurance premium incurred	<u>385,078</u>	<u>505,287</u>
Workers' compensation claims incurred	<u>2,820,826</u>	<u>2,567,940</u>
Claims adjustment expenses incurred	<u>353,556</u>	<u>652,334</u>
Other administrative expenses incurred	<u>926,056</u>	<u>1,140,254</u>
Total underwriting deductions	<u>4,485,515</u>	<u>4,865,815</u>
Net underwriting Gain or (Loss)	\$ <u>(632,944)</u>	\$ <u>(5,020)</u>
Investment income		
Interest income earned (Net of investment expenses)	<u>296,852</u>	<u>283,636</u>
Other income		
Other income	<u></u>	<u>0</u>
Net income before dividends to members	<u>(336,092)</u>	<u>278,616</u>
Dividends to members	<u></u>	<u></u>
Net income after dividends to members	<u>(336,092)</u>	<u>278,616</u>
<b>Net Income(Loss)</b>	<b>\$ <u>(336,092)</u></b>	<b>\$ <u>278,616</u></b>

**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>ANALYSIS OF FUND BALANCE</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u></b>		<b><u>PREVIOUS FISCAL YEAR END</u></b>	
	09/30/2019		12/31/2018 Audited	
Fund balance, previous period	\$	<u>6,206,576</u>	\$	<u>5,931,446</u>
Net income (Loss)		<u>(336,092)</u>		<u>278,616</u>
Change in non-admitted assets		<u>(156,373)</u>		<u>(3,486)</u>
Rounding				
<u>Change in Non Admitted Assets</u>				
Change in fund balance for the period		<u>(492,465)</u>		<u>275,129</u>
Fund balance, current period	\$	<u>5,715,254</u>	\$	<u>6,206,576</u>



Contract Year January 1, 2019 to December 31, 2019  
**KANSAS PREMIUM AND LOSS EXPERIENCE EXHIBIT**  
1st 2nd 3rd 4th Quarter (circle one)

NAME OF KANSAS GROUP-FUNDED POOL Kansas Municipal Insurance Trust

LINE OF BUSINESS: Workers Compensation

EXPERIENCE CURRENT AS OF

09/30/2019

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Current Injuries	Total Injuries	Contract Period	Direct Premium Earned	Excess Insurance Premium Incurred	Net Premiums Earned	Direct Losses Incurred	Loss Adj. Exp. Incurred	Loss & Loss Exp Incurred	Service Agent Fees Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred	Total Expenses Incurred	Claims Ratios as a %	Admin. Ratios as a %	Investment Income Earned
					Col 4-5			Col 6+7				Col 10 + 11 + 12	Col 9 / Col 6	Col 13 / Col 6	
0	310	PCY 25	1,422,582	151,393	1,271,189	716,700	25,541	742,241	298,447	83,330	95,360	477,137	58.4%	37.5%	22,675
0	243	PCY 24	1,885,501	210,142	1,675,359	1,049,152	54,345	1,103,496	312,500	211,579	77,466	601,545	65.9%	35.9%	73,225
0	424	PCY 23	1,843,047	133,376	1,709,671	790,461	46,583	837,044	277,342	159,046	56,281	492,669	49.0%	28.8%	114,912
1	524	PCY 22	1,754,515	117,122	1,637,393	1,804,856	90,802	1,895,658	204,543	217,864	102,541	524,948	115.8%	32.1%	142,705
2	572	PCY 21	1,377,722	79,456	1,298,266	1,405,187	108,470	1,513,657	187,000	211,071	82,901	480,972	116.6%	37.0%	116,190
4	551	PCY 20	1,552,110	80,124	1,471,986	1,560,945	147,702	1,708,647	185,000	190,573	77,653	453,226	116.1%	30.8%	96,882
1	552	PCY 19	1,689,773	86,819	1,602,954	1,479,594	133,722	1,613,317	190,000	188,080	73,593	451,673	100.6%	28.2%	129,613
0	605	PCY 18	1,965,656	127,168	1,838,488	1,097,367	83,207	1,180,574	195,000	186,428	55,589	437,017	64.2%	23.8%	101,694
1	670	PCY 17	2,616,641	189,458	2,427,183	1,211,714	129,112	1,340,826	217,500	243,407	69,799	530,706	55.2%	21.9%	50,668
2	612	PCY 16	3,274,489	366,991	2,907,498	1,509,072	158,796	1,667,867	280,000	274,918	96,684	651,602	57.4%	22.4%	52,492
2	645	PCY 15	3,256,648	221,435	3,035,213	2,330,012	150,839	2,480,851	293,000	308,419	134,300	735,719	81.7%	24.2%	59,068
10	770	PCY 14	3,837,793	374,472	3,463,321	3,857,406	258,562	4,115,968	310,000	303,923	195,148	809,071	118.8%	23.4%	96,274
15	765	PCY 13	4,272,140	384,425	3,887,715	2,660,804	199,250	2,860,054	330,000	409,548	164,537	904,085	73.6%	23.3%	234,986
7	906	PCY 12	4,950,171	420,728	4,529,443	2,825,334	209,237	3,034,571	365,000	384,794	157,905	907,699	67.0%	20.0%	263,024
11	768	PCY 11	5,519,169	372,790	5,146,379	3,363,865	284,601	3,618,466	375,000	400,364	180,033	955,397	70.3%	18.6%	245,802
8	654	PCY 10	5,193,427	341,935	4,851,492	2,091,275	154,100	2,245,375	390,000	422,122	158,861	970,983	46.3%	20.0%	81,601
16	666	PCY 9	5,213,859	351,375	4,862,484	4,176,024	224,703	4,400,726	410,000	411,213	218,444	1,039,657	90.5%	21.4%	52,768
7	635	PCY 8	4,442,326	336,966	4,105,361	2,862,734	157,478	3,020,212	400,000	374,349	211,548	985,897	73.6%	24.0%	72,925
2	598	PCY 7	4,484,533	337,595	4,146,938	1,949,604	175,639	2,125,243	400,000	407,086	174,669	981,755	51.2%	23.7%	70,104
3	697	PCY 6	4,853,835	395,128	4,458,707	1,733,501	134,868	1,868,369	580,600	286,205	112,977	979,782	41.9%	22.0%	71,861
4	742	PCY 5	5,460,344	432,750	5,027,594	4,236,922	225,614	4,462,536	596,571	291,845	383,143	1,271,559	88.8%	25.3%	107,601
2	726	PCY 4	5,261,044	456,352	4,804,692	1,810,797	180,668	1,991,465	628,560	291,393	190,117	1,110,070	41.4%	23.1%	128,600
10	778	PCY 3	4,829,526	474,781	4,354,745	1,871,069	185,609	2,056,678	649,360	329,247	24,920	1,003,526	47.2%	23.0%	160,374
23	830	PCY 2	1,641,119	385,078	1,256,041	3,238,749	312,175	3,550,924	671,847	206,797	124,882	1,003,526	282.7%	79.9%	220,606
145	830	PCY 1	4,951,122	505,287	4,445,835	3,221,517	381,613	3,603,130	691,420	339,931	118,489	1,149,840	81.0%	25.9%	296,228
266	592	CCY	3,703,920	385,078	3,318,842	2,204,091	291,742	2,495,833	691,420	110,813	123,822	926,056	75.2%	27.9%	296,852

PFY = Prior fiscal Year

CFY = Current Fiscal Year

Column 1 should reflect the number of claims Incurred in each respective contract period which were initially reported during the current fiscal year.

Column 2 should reflect the grand total of claims reported pertaining to each respective contract period.

Column 14 should reflect the Total Loss and Loss Expenses Incurred divided by the Net Premiums earned. (Column 9 divided by Column 6)

Column 15 should reflect the Total Expenses Incurred divided by the Net Premiums Earned. (Column 13 divided by Column 6)

Column 16 should reflect the Investment Income Earned during the contract year as reflected on the income statement.

**GROUP - FUNDED POOL - QUARTERLY REPORT**  
**K.S.A 12-2620**

Kansas Municipal Insurance Trust  
(Name of Company)


As of 12/31/2019  
1st 2nd 3rd (4th) Quarter (CIRCLE ONE)

	<b>CURRENT FISCAL YEAR TO DATE 12/31/2019</b>	<b>PREVIOUS FISCAL YEAR END 12/31/2018 Audited</b>
<b>ASSETS</b>		
Administrative fund:		
Cash	\$ 135,660	\$ 123,631
Investments	0	0
Claims fund:		
Cash	487,485	278,127
Investments	15,490,876	16,362,826
Premium contributions receivable	(17,764)	(2,630)
Excess insurance recoverable on claims payments	658,039	33,272
Interest income due and accrued	135,451	115,826
Receivable from affiliates		148,652
Other assets:		
Agent Commissions Receivable	0	1,696
Prepaid Excess Insurance	0	0
Prepaid Expenses	1,054	3,486
Excess Insurance Premium Receivable		0
Less: Non Admitted Assets	(1,054)	(3,486)
<b>Total Assets</b>	<b>\$ 16,889,747</b>	<b>\$ 17,061,400</b>

To the best of my knowledge, I hereby certify that the balance sheet and summary of operations contained herein represents a true and complete accounting of

Kansas Municipal Insurance Trust  
(Name of Pool)

By:

  
Don Oenbaugh 2/4/20

Chair of Trustees

Administrator



**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>LIABILITIES, RESERVES AND FUND BALANCE</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u> 12/31/2019</b>	<b><u>PREVIOUS FISCAL YEAR END</u> 12/31/2018 Audited</b>
Reserve for unpaid workers' compensation claims	4,734,217 \$	4,204,760
Reserve for unpaid claim adjustment expenses	842,538	795,506
Reserve for claims incurred but not reported	4,366,260	4,163,315
Unearned premium contribution	707,746	933,558
Other expenses due or accrued		
Taxes, licenses and fees due or accrued	424,775	419,220
Borrowed money \$ _____ and interest thereon \$ _____		
Dividends payable to members		
Deposits on premium contributions	(88,574)	48,828
Excess insurance premium payable	0	238,979
Payable to affiliates		
Accounts payable	63,993	50,658
Miscellaneous liabilities:		
Return Premium Payable		
Total Liabilities:	\$ 11,050,957 \$	10,854,824
Special reserve funds:		
Total Special Reserve Funds		
<b><u>FUND BALANCE</u></b>		
Total Reserves and Fund Balance (Assets-Liabilities)	5,838,790 \$	6,206,576
Total Liabilities, Reserves and Fund Balance	\$ 16,889,747 \$	17,061,400



**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>SUMMARY OF OPERATIONS</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u></b> 12/31/2019	<b><u>PREVIOUS FISCAL YEAR END</u></b> 12/31/2018 Audited
Underwriting Income		
Direct Premium Contributions Earned	\$ 5,094,502	\$ 4,860,795
Deductions:		
Excess insurance premium incurred	513,437	505,287
Workers' compensation claims incurred	3,864,762	2,567,940
Claims adjustment expenses incurred	334,488	652,334
Other administrative expenses incurred	1,138,645	1,140,254
Total underwriting deductions	5,851,332	4,865,815
Net underwriting Gain or (Loss)	\$ (756,831)	\$ (5,020)
Investment income		
Interest income earned (Net of investment expenses)	386,650	283,636
Other income		
Other income		0
Net income before dividends to members	(370,181)	278,616
Dividends to members		
Net income after dividends to members	(370,181)	278,616
<b>Net Income(Loss)</b>	<b>\$ (370,181)</b>	<b>\$ 278,616</b>

**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>ANALYSIS OF FUND BALANCE</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u></b>	<b><u>PREVIOUS FISCAL YEAR END</u></b>
	12/31/2019	12/31/2018 Audited
Fund balance, previous period	<u>6,206,576 \$</u>	<u>5,931,446</u>
Net income (Loss)	<u>(370,181)</u>	<u>278,616</u>
Change in non-admitted assets	<u>(1,054)</u>	<u>(3,486)</u>
Rounding		
<u>Change in Non Admitted Assets</u>		
Change in fund balance for the period	<u>(371,235)</u>	<u>275,129</u>
Fund balance, current period	<u>5,838,790 \$</u>	<u>6,206,576</u>

Contract Year January 1, 2019 to December 31, 2019  
**KANSAS PREMIUM AND LOSS EXPERIENCE EXHIBIT**  
1st 2nd 3rd 4th Quarter (circle one)

NAME OF KANSAS GROUP-FUNDED POOL Kansas Municipal Insurance Trust

12/31/2019 Workers Compensation EXPERIENCE CURRENT AS OF 12/31/2019

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Current Injuries	Total Injuries	Contract Period	Direct Premium Earned	Excess Insurance Premium Incurred	Net Premiums Earned	Direct Losses Incurred	Loss Adj. Exp. Incurred	Loss & Loss Exp Incurred	Service Agent Fees Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred	Total Expenses Incurred Col 10 + 11 + 12	Claims Ratios as a % Col 9 / Col 6	Admin. Ratios as a % Col 13 / Col 6	Investment Income Earned
0	310	PCY 25	1,422,582	151,393	1,271,189	716,700	25,541	742,241	298,447	83,330	95,360	477,137	58.4%	37.5%	22,675
0	243	PCY 24	1,885,501	210,142	1,675,359	1,049,152	54,345	1,103,496	312,500	211,579	77,466	601,545	65.9%	35.9%	73,225
0	424	PCY 23	1,843,047	133,376	1,709,671	790,461	46,583	837,044	277,342	159,046	56,281	492,669	49.0%	28.8%	114,912
1	524	PCY 22	1,754,515	117,122	1,637,393	1,804,856	90,802	1,895,668	204,543	217,864	102,541	524,948	115.8%	32.1%	142,705
2	572	PCY 21	1,377,722	79,456	1,298,266	1,401,488	108,470	1,509,957	187,000	211,071	82,901	480,972	116.3%	37.0%	116,190
4	551	PCY 20	1,552,110	80,124	1,471,986	1,560,945	147,702	1,708,647	185,000	190,573	77,653	453,226	116.1%	30.8%	96,882
1	552	PCY 19	1,689,773	86,819	1,602,954	1,479,594	133,722	1,613,317	190,000	188,080	73,593	451,673	100.6%	28.2%	129,613
0	605	PCY 18	1,965,656	127,188	1,838,468	1,097,367	83,207	1,180,574	195,000	186,428	55,589	437,017	64.2%	23.8%	101,694
1	670	PCY 17	2,616,641	189,458	2,427,183	1,211,714	129,112	1,340,826	217,500	243,407	69,799	530,706	55.2%	21.9%	50,668
2	645	PCY 16	3,274,489	366,991	2,907,498	1,509,072	158,796	1,667,867	280,000	274,918	96,684	651,602	57.4%	22.4%	52,492
2	645	PCY 15	3,256,648	221,435	3,035,213	2,330,012	150,839	2,480,861	293,000	308,419	134,300	735,719	81.7%	24.2%	59,068
10	770	PCY 14	3,837,793	374,472	3,463,321	3,857,406	258,662	4,116,068	310,000	303,923	195,148	809,071	118.8%	23.4%	96,274
15	765	PCY 13	4,272,140	384,425	3,887,715	2,690,804	201,750	2,892,554	330,000	409,548	164,537	904,085	74.4%	23.3%	234,986
7	906	PCY 12	4,950,171	420,728	4,529,443	2,825,334	209,237	3,034,571	365,000	384,794	157,905	907,699	67.0%	20.0%	263,024
11	788	PCY 11	5,191,169	372,790	5,146,379	3,363,865	254,601	3,618,466	375,000	400,364	180,033	955,397	70.3%	18.6%	245,802
8	654	PCY 10	5,193,427	341,935	4,851,492	2,091,275	154,100	2,245,375	390,000	422,122	158,861	970,983	46.3%	20.0%	81,601
16	666	PCY 9	5,213,859	351,375	4,862,484	4,176,024	224,451	4,400,475	410,000	411,213	218,444	1,039,657	90.5%	21.4%	52,768
7	635	PCY 8	4,442,326	336,966	4,105,361	2,862,734	157,478	3,020,212	400,000	374,349	211,548	985,897	73.6%	24.0%	72,925
2	598	PCY 7	4,484,533	337,595	4,146,938	1,949,604	175,639	2,125,243	400,000	407,086	174,669	981,755	51.2%	23.7%	70,104
3	697	PCY 6	4,853,835	395,128	4,458,707	1,794,184	134,977	1,869,161	580,600	286,205	112,977	979,782	41.9%	22.0%	71,861
4	742	PCY 5	5,460,344	432,750	5,027,594	4,243,723	225,614	4,469,337	596,571	291,845	383,143	1,271,559	88.9%	25.3%	107,601
2	726	PCY 4	5,261,044	456,352	4,804,692	1,810,797	180,673	1,991,469	628,560	291,393	190,117	1,110,070	41.4%	23.1%	128,600
10	778	PCY 3	4,829,626	451,042	4,378,484	1,871,148	189,093	2,060,241	649,360	329,247	24,920	1,003,526	47.1%	22.9%	160,374
23	830	PCY 2	1,641,119	476,604	1,164,515	3,553,616	322,159	3,875,775	671,847	206,797	124,882	1,003,526	332.8%	86.2%	220,606
145	830	PCY 1	4,860,795	505,287	4,355,508	2,745,643	288,912	3,034,555	691,420	339,931	118,489	1,149,840	69.7%	26.4%	296,228
266	592	CCY	5,094,502	513,437	4,581,065	2,783,355	349,445	3,132,800	711,789	291,801	135,055	1,138,645	68.4%	24.9%	386,650

PFY = Prior fiscal Year

CFY = Current Fiscal Year

Column 1 should reflect the number of claims incurred in each respective contract period which were initially reported during the current fiscal year.

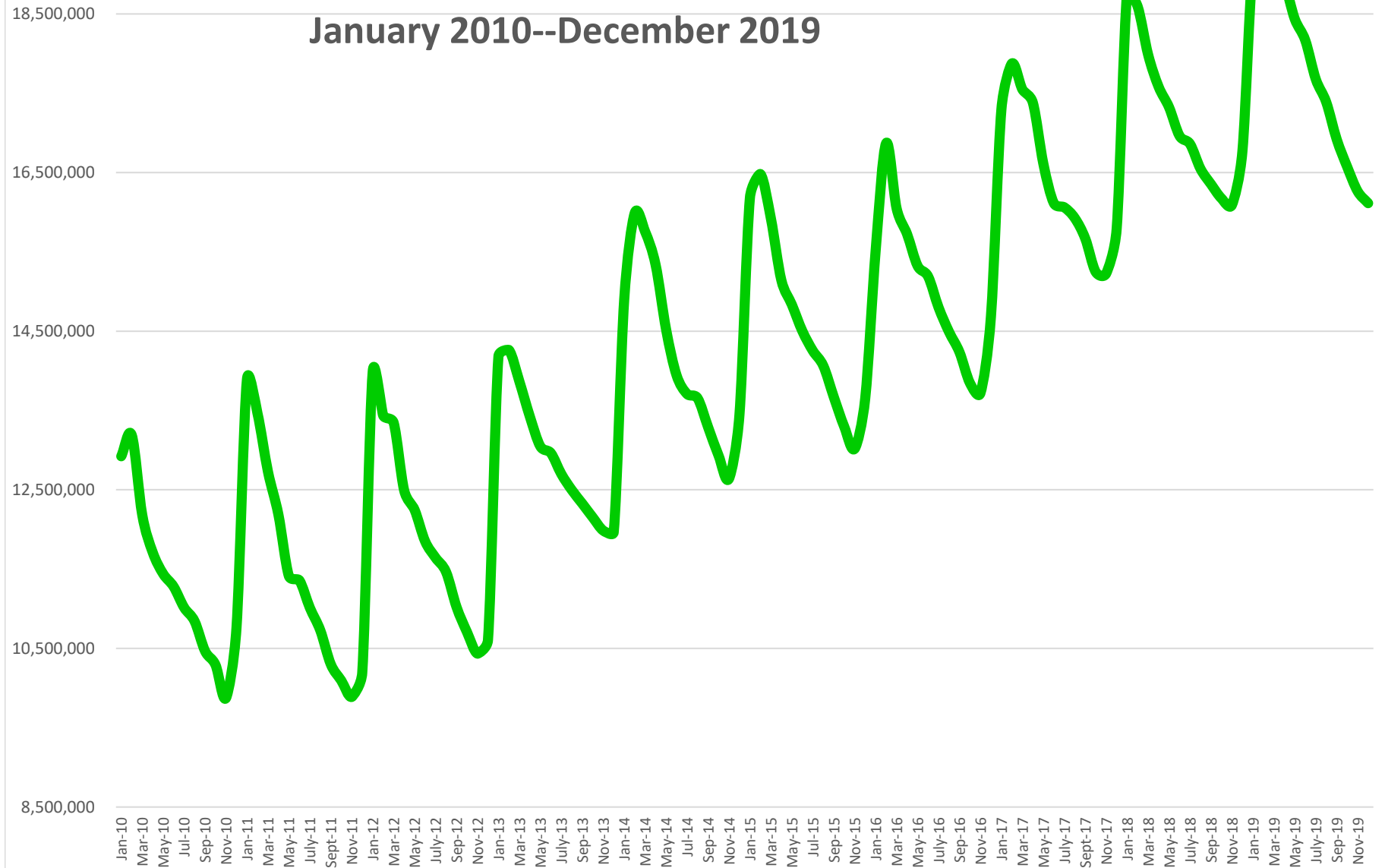
Column 2 should reflect the grand total of claims reported pertaining to each respective contract period.

Column 14 should reflect the Total Loss and Loss Expenses Incurred divided by the Net Premiums earned. (Column 9 divided by Column 6)

Column 15 should reflect the Total Expenses Incurred divided by the Net Premiums Earned. (Column 13 divided by Column 6)

Column 16 should reflect the Investment Income Earned during the contract year as reflected on the income statement.

## Total Cash and Investments January 2010--December 2019

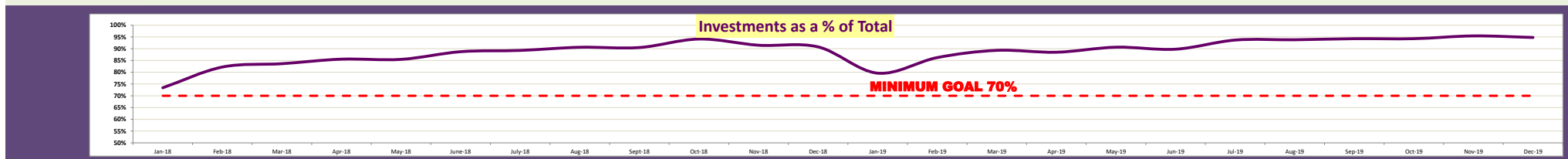
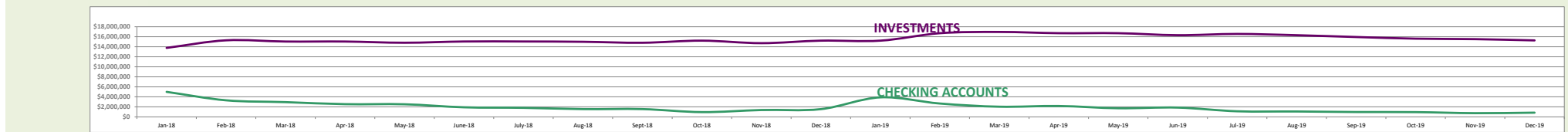
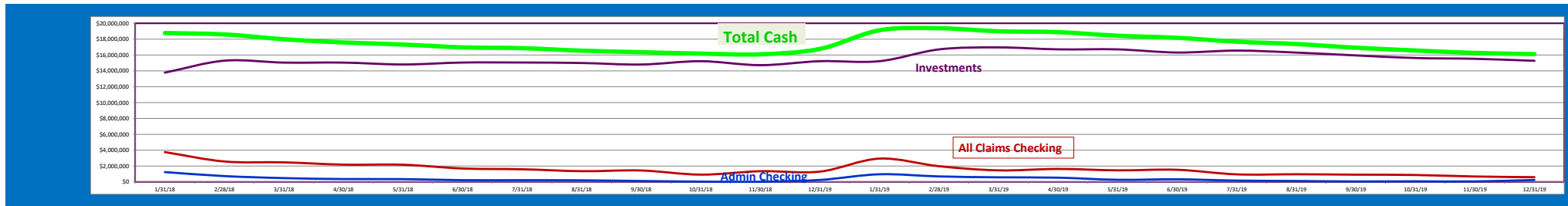




# KMIT Cash/Investment Summary

## January 31, 2018--December 31, 2019

	1/31/18	2/28/18	3/31/18	4/30/18	5/31/18	6/30/18	7/31/18	8/31/18	9/30/18	10/31/18	11/30/18	12/31/18	1/31/19	2/28/19	3/31/19	4/30/19	5/31/19	6/30/19	7/31/19	8/31/19	9/30/19	10/31/19	11/30/19	12/31/19
<b>KMIT Admin Fund</b>																								
Admin Account (CORnerstone)	1,237,217	734,337	479,954	361,759	351,489	220,252	216,049	201,076	116,037	38,232	20,781	248,569	960,695	691,242	578,317	533,998	269,359	327,504	168,259	116,253	59,657	77,810	61,681	246,656
Admin Checking	1,237,217	734,337	479,954	361,759	351,489	220,252	216,049	201,076	116,037	38,232	20,781	248,569	960,695	691,242	578,317	533,998	269,359	327,504	168,259	116,253	59,657	77,810	61,681	246,656
<b>KMIT Claims Fund</b>																								
Claims Account (CORnerstone)	3,588,666	2,452,059	2,227,550	1,972,942	1,978,378	1,561,469	1,584,416	1,180,787	1,262,164	660,236	1,074,711	1,139,817	2,815,102	1,847,793	1,362,985	1,426,980	1,312,072	1,364,044	952,978	878,353	826,848	832,433	620,190	206,119
Claims Checking Acc't (TRISTAR)	169,273	122,596	237,228	205,299	187,183	130,636	8,397	171,989	175,719	255,972	275,706	159,586	123,440	130,139	91,322	209,451	144,633	163,173	(1,579)	84,441	84,690	40,484	60,847	390,246
Claims Checking	3,757,939	2,574,655	2,464,778	2,178,241	2,165,561	1,692,105	1,592,813	1,352,776	1,437,883	916,209	1,350,417	1,299,403	2,938,542	1,977,933	1,454,307	1,636,431	1,456,706	1,527,218	951,399	962,794	911,537	872,917	681,037	596,365
<b>INVESTMENTS</b>																								
All Investments	13,778,823	15,286,800	15,042,978	15,042,978	14,806,000	15,051,000	15,052,000	14,994,028	14,800,000	15,220,000	14,720,000	15,220,000	15,220,000	16,708,000	16,960,000	16,712,000	16,710,000	16,313,000	16,559,000	16,309,000	15,948,000	15,621,000	15,521,000	15,271,000
<b>TOTAL CASH</b>	<b>18,773,979</b>	<b>18,595,792</b>	<b>17,987,710</b>	<b>17,582,978</b>	<b>17,323,050</b>	<b>16,963,358</b>	<b>16,860,862</b>	<b>16,547,880</b>	<b>16,353,920</b>	<b>16,174,441</b>	<b>16,091,198</b>	<b>16,767,971</b>	<b>19,119,237</b>	<b>19,377,174</b>	<b>18,992,624</b>	<b>18,882,429</b>	<b>18,436,065</b>	<b>18,167,721</b>	<b>17,678,658</b>	<b>17,388,047</b>	<b>16,919,194</b>	<b>16,571,727</b>	<b>16,263,718</b>	<b>16,114,021</b>
	1/31/18	2/28/18	3/31/18	4/30/18	5/31/18	6/30/18	7/31/18	8/31/18	9/30/18	10/31/18	11/30/18	12/31/18	1/31/19	2/28/19	3/31/19	4/30/19	5/31/19	6/30/19	7/31/19	8/31/19	9/30/19	10/31/19	11/30/19	12/31/19



## CLAIM SUMMARY-SETTLEMENT REQUEST

**Employer:** City of Augusta  
**Claim No.:** 22015074784  
**Employee Age:** 48  
**AWW:** \$661.32  
**Attorneys:** Employee Charles Hess  
**Adjuster:** Gene Miller

**Date of Injury:** 08/17/2015  
**Job Description:** Sanitation  
**Updated:** 2/19/2020  
**TTD Rate:** \$441.10  
**Employer:** Ron Laskowski

	Medical	Indemnity	Expense	Total
Reserves	\$377,000.00	\$140,000.00	\$50,000.00	\$567,000.00
Amount Paid	\$257,906.34	\$48,541.68	\$27,729.86	\$334,177.88
Outstanding	\$119,093.66	\$91,458.32	\$22,270.14	\$232,822.12

### **Accident Description/Nature of Injury:**

Claimant suffered injuries to multiple body parts when partially crushed in the mechanism of a trash truck.

### **Investigation/Compensability**

A co-worker activated the compaction of the trash bin and rendered aid to the claimant. The injury was accepted as compensable.

He subsequently went to work for Benton Township and while exiting a dump truck in September 2016 injured his back and underwent emergency low back surgery. We have disputed this claim.

### **Medical Management**

It is amazing that there were no broken bones but suffered multiple soft tissue injuries, back/pelvic/chest wall contusions, left upper/lower extremity weakness, SI dysfunction, conversion/anxiety disorder, potential PTSD. He was ultimately released by Dr. Estivo.

He continues to see a pain management doc quarterly and obtain monthly prescriptions.

### **Periods of Disability**

We paid 110 weeks of Indemnity benefits.

### **Permanent Partial Impairment/Permanent Disability**

His attorney obtained ratings from Dr. Flutter of 18% baw, AMA 4<sup>th</sup> (\$28,424) and 16% baw, AMA 6<sup>th</sup> (\$25,266). Neither rating take into consideration the alleged psychiatric impairment.

### **Subrogation/Other Issues**

There are no sources for subrogation or contribution.

The claimant has indicated he will not settle his claim with the outstanding charges from Wesley Medical from the Sept 2016 emergency back surgery and subsequent infection totaling \$564,864.07 (fee schedule \$395,404.85). Our attorney has negotiated with Wesley and they would accept \$50,000 to settle their outstanding charges. There are some associated straggler bills, less than \$10k, which we would have to resolve.

### **Plan of Action:**

- Dr Estivo and Dr. Flutter both imposed work restrictions which would entitle the claimant to a work disability and our defense attorney believes 50% range would not be improbable. He - requests \$60 to \$90k in settlement authority to settle the Indemnity portion.
- Obtain Medical Set Aside in order to settle future medical...anticipated cost \$60k
- Total settlement authority requested \$210,000.



## CLAIM SUMMARY- RESERVES

**Employer:** City of Wellington  
**Claim No.:** 18732809  
**Employee Age:** 54  
**AWW:** \$822.42  
**Attorneys:** Employee No  
**Adjuster:** Miller

**Date of Injury:** 7/31/2018  
**Job Description:** Mechanic  
**Updated:** 1/13/2020  
**TTD Rate:** \$548.28  
**Employer:** No

	Medical	Indemnity	Expense	Total
Reserves	\$50,000.00	\$40,000.00	\$7,250.00	\$97,250.00
Amount Paid	\$5,011.99	\$2,193.12	\$394.37	\$7,599.48
Outstanding	\$44,988.01	\$37,806.88	\$6,855.63	\$89,650.42

**Accident Description/Nature of Injury:**

Claimant was changing out reels on golf course mowers and felt a pop in his neck with tingling down his left arm.

**Investigation/Compensability**

He reported to his supervisor the same day and the injury has been accepted as compensable.

**Medical Management**

Conservative care failed to relieve his symptoms and a MRI was done which revealed a disc bulge at C6-C7. He was referred to Dr. Erickson who performed surgery 12/16/19.

**Periods of Disability**

12/16/19 to present.

**Permanent Partial Impairment/Permanent Disability**

Reserves reflect 15% PPD to BAW.

**Subrogation/Other Issues**

No source for subrogation. MRI did reveal DDD which was preexisting and not included in his disability rating.

**Plan of Action:**

We are striving for early return to work when the doctor will release to same and our monitoring his recovery after every doctor's visit. Recovery from this type of surgery expected to be 12-16 weeks. When released from care, we will obtain a disability rating, negotiate settlement on remaining issues, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Leoti  
**Claim No.:** 19763544  
**Employee Age:** 36  
**AWW:** \$Volunteer Fireman  
**Attorneys:** Employee No  
**Adjuster:** Miller

**Date of Injury:** 3/4/2019  
**Job Description:** Volunteer Fireman  
**Updated:** 1/13/2020  
**TTD Rate:** \$645.00  
**Employer:** No

	Medical	Indemnity	Expense	Total
Reserves	\$30,000.00	\$21,000.00	\$4,250.00	\$55,250.00
Amount Paid	\$2,550.66	\$3,805.71	\$390.04	\$6,746.41
Outstanding	\$27,449.34	\$17,194.29	\$3,859.96	\$48,503.59

### **Accident Description/Nature of Injury:**

Claimant was helping carry a woman out of her home to an ambulance. The woman leaned over the cot to vomit and claimant causing him extra stress on his right shoulder, injuring same.

### **Investigation/Compensability**

The accident was reported promptly and medical care sought. The injury was accepted as compensable.

### **Medical Management**

Conservative care failed to relieve his symptoms and a MRI was taken which revealed a torn labrum. He was referred to ortho Dr. Hildebrand who made a surgical repair on 11/7/19.

### **Periods of Disability**

11/17/19 to 12/16/19

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 9% PPD to shoulder.

### **Subrogation/Other Issues**

No source for subrogation. MRI also revealed arthritis which will need to be omitted from rating, as preexisting condition.

### **Plan of Action:**

Full recovery from this type of surgery normally takes about six months. He has returned to modified work as a county sheriff so we will monitor his recovery till released MMI. Then a disability rating will be obtained, settlement of all issues negotiated, Division approval obtained and file closed.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Westwood  
**Claim No.:** 19779288  
**Employee Age:** 49  
**AWW:** \$1,165.47  
**Attorneys:** Employee No  
**Adjuster:** Miller

**Date of Injury:** 7/19/2019  
**Job Description:** Police Officer  
**Updated:** 1/8/2020  
**TTD Rate:** \$666.00  
**Employer:** No

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$25,000.00</b>	<b>\$15,500.00</b>	<b>\$4,250.00</b>	<b>\$44,750.00</b>
<b>Amount Paid</b>	<b>\$3,609.57</b>	<b>\$1,998.00</b>	<b>\$137.14</b>	<b>\$5,744.71</b>
<b>Outstanding</b>	<b>\$21,390.43</b>	<b>\$13,502.00</b>	<b>\$4,112.86</b>	<b>\$39,005.29</b>

### **Accident Description/Nature of Injury:**

Claimant is a police officer who was directing traffic for an extended period and felt a pop in her left elbow, in an aggressive movement.

### **Investigation/Compensability**

There was no witness but she reported at the end of her shift and requested medical treatment.  
The injury has been accepted as compensable.

### **Medical Management**

Conservative care did not relieve her symptoms and she was referred to Dr. Parmar and surgery performed 12/13/19. She has had a couple of infection flare-ups, the last 1/7/20 and remains off work.

### **Periods of Disability**

She has been off work since her surgery.

### **Permanent Partial Impairment/Permanent Disability**

Reserve reflect 10% elbow.

### **Subrogation/Other Issues**

No source for subrogation or contribution.

### **Plan of Action:**

We are striving for early return to work as the city has a modified duty work program. We are following up after each doctor's appointment until she returns to work. We will then monitor her recovery till released MMI. Then a disability rating will be requested, settlement negotiated, Division approval obtained and file closed.

## CLAIM SUMMARY- RESERVES

**Employer:** City of Concordia  
**Claim No.:** 19779421  
**Employee Age:** 43  
**AWW:** \$1076.92  
**Attorneys:** Employee No  
**Adjuster:** Miller

**Date of Injury:** 7/19/2019  
**Job Description:** Utilities Director  
**Updated:** 1/13/2020  
**TTD Rate:** \$666.00  
**Employer:** No

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$20,000.00</b>	<b>\$15,000.00</b>	<b>\$3,250.00</b>	<b>\$38,250.00</b>
<b>Amount Paid</b>	<b>\$1,798.56</b>	<b>\$0.00</b>	<b>\$158.46</b>	<b>\$1,957.02</b>
<b>Outstanding</b>	<b>\$18,201.44</b>	<b>\$15,000.00</b>	<b>\$3,091.54</b>	<b>\$36,292.98</b>

**Accident Description/Nature of Injury:**

Claimant was assisting with the repair of a water line break and his boots stuck in the mud and he twisted his left knee, injuring same.

**Investigation/Compensability**

There were several coworker witnesses, the injury was reported promptly and accepted as compensable.

**Medical Management**

Conservative treatment failed to relieve his symptoms and a MRI was done which revealed a torn meniscus. He was referred to Dr. Herringbrook who recommended surgery. Surgery has been approved and scheduled 4/1/20.

**Periods of Disability**

He has not lost any time from work.

**Permanent Partial Impairment/Permanent Disability**

Reserves reflect 10% PPD to knee.

**Subrogation/Other Issues**

No source for subrogation or contribution.

**Plan of Action:**

The city has a modified duty work program so will strive for early return to work following his surgery. Recovery from this type of surgery is normally 6-8 weeks. Once released from care, a disability rating will be obtained, settlement of all outstanding issues negotiated, Division approval obtained and file closed.

## CLAIM SUMMARY- RESERVES

**Employer:** City of Atchison  
**Claim No.:** 19784789  
**Employee Age:** 45  
**AWW:** \$512.37  
**Attorneys:** Employee No  
**Adjuster:** Miller

**Date of Injury:** 8/22/2019  
**Job Description:** Refuse  
**Updated:** 1/10/2020  
**TTD Rate:** \$341.58  
**Employer:** No

	Medical	Indemnity	Expense	Total
Reserves	\$25,000.00	\$8,500.00	\$3,750.00	\$37,250.00
Amount Paid	\$4,695.77	\$439.17	\$176.33	\$5,311.27
Outstanding	\$20,304.23	\$8,060.83	\$3,323.67	\$31,938.73

### **Accident Description/Nature of Injury:**

Claimant was riding on back of refuse truck when it hit a bump which bounced him into the air and he hit his right knee on the back of the truck.

### **Investigation/Compensability**

The injury was reported late by the employer but the injury was not questioned and accepted as compensable.

### **Medical Management**

Conservative care failed to relieve his symptoms and a MRI was done which showed a torn meniscus. He was referred to Dr. Wilkinson who performed surgery on 11/5/19.

### **Periods of Disability**

11/5/19 to 11/20/19

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 10% knee.

### **Subrogation/Other Issues**

No source for subrogation. Operative notes reflect degenerative change, which would be unrelated to his injury and should not be included in his final rating assessment.

### **Plan of Action:**

Early return to work was achieved 11/21/19 and we expect his MMI release in the near future. When released, a disability rating will be requested, settlement negotiated, Division approval obtained and file closed.

## CLAIM SUMMARY- RESERVES

**Employer:** City of Chapman  
**Claim No.:** 19787253  
**Employee Age:** 43  
**AWW:** \$ Volunteer  
**Attorneys:** Employee No  
**Adjuster:** Miller

**Date of Injury:** 9/1/2019  
**Job Description:** Volunteer Fireman  
**Updated:** 1/12/2020  
**TTD Rate:** \$666.00  
**Employer:** No

	Medical	Indemnity	Expense	Total
Reserves	\$15,000.00	\$18,000.00	\$3250.00	\$36,250.00
Amount Paid	\$3,607.24	\$7,992.00	\$179.41	\$11,778.68
Outstanding	\$11,392.73	\$10,008.00	\$3,070.59	\$24,471.32

### **Accident Description/Nature of Injury:**

Claimant is a volunteer fireman for who was working the city's Labor Day Fireworks display. When they finished he was walking to his pickup, stepped in a hole and fell landing on his right shoulder.

### **Investigation/Compensability**

He went to the emergency room after the fall and reported the injury the next day to his supervisor. No witness. Injury was accepted as compensable.

### **Medical Management**

Diagnosis was fractured right clavicle. We referred him to ortho Dr. Chapman for care. Treatment was conservative and he was released MMI and to full duty on 12/24/19.

### **Periods of Disability**

9/2/19 to 12/23/19

### **Permanent Partial Impairment/Permanent Disability**

Disability rating has been requested from Dr. Chase.  
Reserves reflect 5% PPD to shoulder.

### **Subrogation/Other Issues**

No source for subrogation or contribution.

### **Plan of Action:**

He was released to modified duty but the city could not accommodate. He has now returned to his full-time job with the US Army as an EMT. Rating has been requested and when received, we will negotiate a settlement of all outstanding issues, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** Dodge City  
**Claim No.:** 19798296  
**Employee Age:** 63  
**AWW:** \$521.51  
**Attorneys:** Employee Shane Bangerter  
**Adjuster:** Gene Miller

**Date of Injury:** 11/15/2019  
**Job Description:** Bus Driver  
**Updated:** 1/30/2020  
**TTD Rate:** \$347.67  
**Employer:** Ron Laskowski

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$25,000.00</b>	<b>\$9,100.00</b>	<b>\$3,750.00</b>	<b>\$37,850.00</b>
<b>Amount Paid</b>	<b>\$993.61</b>	<b>\$347.67</b>	<b>\$28.34</b>	<b>\$1,369.62</b>
<b>Outstanding</b>	<b>\$24,006.39</b>	<b>\$8,752.33</b>	<b>\$3,721.66</b>	<b>\$36,480.38</b>

**Accident Description/Nature of Injury:**

Claimant was stepping out of her bus and twisted her left knee.

**Investigation/Compensability**

There were no witnesses. Injury has been accepted as compensable.

**Medical Management**

Conservative care failed to relieve her symptoms so a MRI was done which revealed a meniscus tear and she was referred to Dr Do. He has scheduled surgery on 2/7/20.

**Periods of Disability**

12/10/19 to 1/9/20

**Permanent Partial Impairment/Permanent Disability**

Reserves reflect 10% knee.

**Subrogation/Other Issues**

No source for subrogation or contribution.

**Plan of Action:**

The city has a modified work policy and we will strive for early return to work after the surgery. We will then monitor her recovery till released MMI, then obtain a disability rating, negotiate a full/final settlement of all issues with her attorney, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Hays  
**Claim No.:** 19799258  
**Employee Age:** 26  
**AWW:** \$952.38  
**Attorneys:** Employee NA  
**Adjuster:** Miller

**Date of Injury:** 12/11/2019  
**Job Description:** Police Officer  
**Updated:** 1/7/2020  
**TTD Rate:** \$634.92  
**Employer:** NA

	Medical	Indemnity	Expense	Total
Reserves	\$15,000.00	\$15,000.00	\$15,750.00	\$33,250.00
Amount Paid	\$0.00	\$2,267.57	\$0.00	\$2,267.57
Outstanding	\$15,000.00	\$12,732.43	\$15,750.00	\$30,982.43

### **Accident Description/Nature of Injury:**

Claimant is a police officer who was practicing defense tactics and partner used arm bar takedown and injured his right shoulder.

### **Investigation/Compensability**

The injury was witnessed by several coworkers, promptly reported and medical attention sought same day. He admits to this shoulder being dislocated four times his senior year of high school and after the last time he had surgery to repair. MRI shows torn labrum to be a new injury so this claim was accepted as compensable.

### **Medical Management**

He was referred to ortho Dr. Hildebrand. Surgery has been recommended and authorized. Surgery scheduled 1/14/20.

### **Periods of Disability**

12/12/19 to 1/5/20

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 10% to shoulder.

### **Subrogation/Other Issues**

No source for subrogation but we will make sure that Dr. Hildebrand sets out his prior disability in his rating.

### **Plan of Action:**

We will maintain contact with him following surgery and strive for early return to work. Recovery from this surgery expected to take 6 months. A disability rating will be obtained once he is released, settlement negotiated, Division approval obtained and file closed.



## CLAIM SUMMARY- RESERVES

**Employer:** City of Parsons  
**Claim No.:** 19799766  
**Employee Age:** 52  
**AWW:** \$567.17  
**Attorneys:** Employee No  
**Adjuster:** Miller

**Date of Injury:** 12/12/2019  
**Job Description:** Street Dept  
**Updated:** 1/8/2020  
**TTD Rate:** \$378.12  
**Employer:** No

	Medical	Indemnity	Expense	Total
Reserves	\$45,000.00	\$10,000.00	\$5,750.00	\$60,780.00
Amount Paid	\$0.00	\$162.05	\$0.00	\$162.05
Outstanding	\$45,000.00	\$9,837.95	\$5,750.00	\$60,587.95

### **Accident Description/Nature of Injury:**

Claimant was assisting in taking tailgate from a dump truck so a salt/sand spreader could be loaded. Claimant was picking up tailgate pins when the tailgate fell and struck him in the head. He was knocked out for few seconds, fractured his nose and chipped several teeth.

### **Investigation/Compensability**

The injury was witnessed by coworker, medical attention sought same day and injury accepted as compensable.

### **Medical Management**

He was taken to Freeman Hospital and discharged with ENT follow-up with Dr. McClintock for his fractured nose and to his dentist for his chipped teeth.

### **Periods of Disability**

12/13/20 to 12/22/19

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 5% BAW.

### **Subrogation/Other Issues**

No source for subrogation or contribution.

### **Plan of Action:**

Early return to work achieved 12/23/19. We will monitor his recovery till he is released MMI. A disability rating will then be obtained, settlement negotiated, Division approval obtained and file closed.

# 2020 Market Review/Action Plan

KMIT	St Pop	2014 est'd					
Mkt	Rank	City	Population	KMIT	KERIT	Other	Notes
1	15	<b>Dodge City</b>	28,117	1			re-joined 1/1/17
2	16	<b>Garden City</b>	27,004	1			
3	17	Junction City	24,665		1		Will likely quote in 2020
4	18	Emporia	24,560			1	self-insured
5	19	Derby	23,234	X	1		
6	20	Prairie Village	21,877		1		
7	21	<b>Hays</b>	21,044	1			
8	22	Liberal	21,012			1	last quoted in 2016 (fourth time quoted...every 3 yrs)
9	23	Gardner	20,667		1		
10	24	<b>Pittsburg</b>	20,394	1			
11	25	<b>Newton</b>	19,120	1			
12	26	<b>Great Bend</b>	15,840	1			
13	27	McPherson	13,189		1		electric city
14	28	<b>El Dorado</b>	12,879	1			
15	29	Andover	12,509	X		1	left KMIT In Dec 2018
16	30	Ottawa	12,403		1		
17	31	Winfield	12,258		1		electric city
18	32	<b>Arkansas City</b>	12,205	1			
19	33	Lansing	11,713		1		
20	34	Merriam	11,290		1		
21	35	<b>Haysville</b>	11,112	1			
22	36	<b>Atchison</b>	10,771	1			
23	37	<b>Parsons</b>	10,174	1			
24	38	Coffeyville	9,876	X	1		electric city (has left KMIT twice)
25	39	Mission	9,501	X	1		
26	40	Chanute	9,295		1		electric city
27	41	<b>Augusta</b>	9,242	1			
28	42	<b>Independence</b>	9,162	1			
29	43	<b>Wellington</b>	7,942	1			
30	44	<b>Fort Scott</b>	7,874	1			
31	45	Park City	7,556	X		1	left KMIT in 2014. Quoting in 2020
32	46	<b>Bonner Springs</b>	7,314	1			
33	47	<b>Bel Aire</b>	7,284	1			
34	48	<b>Valley Center</b>	7,057	1			
35	49	Pratt	6,963			1	electric city
36	50	<b>Roeland Park</b>	6,840	1			
37	51	<b>Abilene</b>	6,590	1			
38	52	<b>Eudora</b>	6,303	1			
39	53	Mulvane	6,289			1	electric city. Quoted in the past
40	54	<b>Ulysses</b>	6,160	1			
41	55	<b>De Soto</b>	6,038	1			
42	56	<b>Spring Hill</b>	5,896	X		1	left KMIT in 2018
43	57	<b>Paola</b>	5,593	1			
44	58	Iola	5,553			1	electric city. Quoted in the past
45	59	Colby	5,388			1	electric city
46	60	<b>Concordia</b>	5,311	1			

# 2020 Market Review/Action Plan

47	61	<b>Tonganoxie</b>	5,190	<b>1</b>		
48	62	<b>Basehor</b>	5,119	<b>1</b>		
49	63	Baldwin City	4,585	<b>X</b>	1	left KMIT in 2019
50	64	Goddard	4,692		1	quoted in the past
51	65	<b>Wamego</b>	4,578	<b>1</b>		
52	66	<b>Goodland</b>	4,554	<b>1</b>		
53	67	<b>Russell</b>	4,484	<b>1</b>		
54	68	<b>Edwardsville</b>	4,380	<b>1</b>		
55	69	<b>Osawatomie</b>	4,357	<b>1</b>		
56	70	Louisburg	4,322		1	
57	71	<b>Clay Center</b>	4,177	<b>1</b>		
58	72	Baxter Springs	4,073	<b>X</b>	1	
59	73	<b>Maize</b>	4,073	<b>1</b>		
60	74	<b>Larned</b>	4,023	<b>1</b>		
61	75	Fairway	3,969		1	
62	76	Hugoton	3,966		1	electric city
63	77	<b>Rose Hill</b>	3,960	<b>1</b>		
64	78	Scott City	3,927		1	
65	79	Beloit	3,792	<b>X</b>	1	electric city
66	80	Lyons	3,737		1	
67	81	Hesston	3,734	<b>X</b>	1	
68	82	Mission Hills	3,597		1	
69	83	Frontenac	3,444		1	
70	84	<b>Lindsborg</b>	3,438	<b>1</b>		
71	85	Holton	3,316		1	electric city
72	86	Garnett	3,295		1	electric city
73	87	<b>Marysville</b>	3,295	<b>1</b>		
74	88	<b>Columbus</b>	3,186	<b>1</b>		
75	89	<b>Hiawatha</b>	3,108	<b>1</b>		
76	90	<b>Kingman</b>	3,094	<b>1</b>		
77	91	<b>Ellsworth</b>	3,076	<b>1</b>		
78	92	<b>Galena</b>	2,966	<b>1</b>		
79	93	<b>Hillsboro</b>	2,893	<b>1</b>		
80	94	<b>Osage City</b>	2,862	<b>1</b>		
81	95	Norton	2,846		1	electric city. Quoting again in 2019
82	96	<b>Girard</b>	2,773	<b>1</b>		
83	97	<b>Hoisington</b>	2,664	<b>1</b>		
84	98	St. Marys	2,664		1	electric city--not a League member
85	99	Burlington	2,635		1	quoted
86	100	Sabetha	2,564		1	electric city
87	101	Phillipsburg	2,556		1	Quoted in 2009, 2013 and 2018
88	102	South Hutchinson	2,544		1	
89	103	<b>Clearwater</b>	2,531	<b>1</b>		
90	104	Eureka	2,485	<b>X</b>	1	
91	105	<b>Herington</b>	2,413	<b>1</b>		
92	106	<b>Neodesha</b>	2,400	<b>1</b>		
93	107	<b>Fredonia</b>	2,372	<b>1</b>		
94	108	<b>Sterling</b>	2,303	<b>1</b>		

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95	109	<b>Cherryvale</b>	2,283	<b>1</b>		
96	110	Cimarron	2,240		1	quoted
97	111	Anthony	2,234		1	electric city--quoted in 2017
98	112	Lakin	2,180		1	
99	113	<b>Cheney</b>	2,153	<b>1</b>		
100	114	<b>Ogden</b>	2,138	<b>1</b>		
101	115	Caney	2,125		1	not currently a prospect
102	116	Holcomb	2,120	<b>X</b>	1	
103	117	<b>Elkhart</b>	2,113	<b>1</b>		
104	118	<b>Council Grove</b>	2,105	<b>1</b>		
105	119	Ellinwood	2,098		1	electric city
106	120	<b>Halstead</b>	2,084	<b>1</b>		
107	121	<b>Oakley</b>	2,075	<b>1</b>		
108	122	Ellis	2,074		1	
109	123	<b>Minneapolis</b>	2,029	<b>1</b>		
110	124	<b>Medicine Lodge</b>	2,021	<b>1</b>		
111	125	Seneca	2,006		1	electric city
112	126	<b>Belleville</b>	1,917	<b>1</b>		
113	127	Kechi	1,982		1	quoted twice
114	128	Humboldt	1,886		1	
115	129	<b>Marion</b>	1,861	<b>1</b>		
116	130	<b>Wellsville</b>	1,822	<b>1</b>		
117	131	<b>WaKeeney</b>	1,797	<b>1</b>		
118	132	<b>North Newton</b>	1,788	<b>1</b>		
119	133	<b>Oswego</b>	1,781	<b>1</b>		
120	134	Syracuse	1,750		1	
121	135	<b>Oberlin</b>	1,749	<b>1</b>		
122	136	<b>Horton</b>	1,732	<b>1</b>		
123	137	<b>Moundridge</b>	1,726	<b>1</b>		
124	138	<b>Edgerton</b>	1,703	<b>1</b>		
125	139	<b>Sedgwick</b>	1,701	<b>1</b>		
126	140	<b>Douglass</b>	1,692	<b>1</b>		
127	141	<b>Grandview Plaza</b>	1,670	<b>1</b>		
128	142	<b>Smith Center</b>	1,641	<b>1</b>		
129	143	Meade	1,637	<b>X</b>	1	electric city--quoted in 2019
130	144	<b>Belle Plaine</b>	1,627	<b>1</b>		
131	145	<b>Westwood</b>	1,534	<b>1</b>		
132	146	<b>Leoti</b>	1,496	<b>1</b>		
133	147	<b>Arma</b>	1,464	<b>1</b>		JOINED IN 2017
134	148	<b>Hill City</b>	1,454	<b>1</b>		
135	149	Ness City	1,454		1	Quoted in 2018
136	150	<b>Kinsley</b>	1,451	<b>1</b>		
137	151	Towanda	1,427		1	
138	152	Silver Lake	1,426		1	
139	153	<b>Johnson City</b>	1,413	<b>1</b>		
140	154	Carbondale	1,405		1	
141	155	Sublette	1,399		1	
142	156	<b>Harper</b>	1,398	<b>1</b>		JOINED IN 2017

# 2020 Market Review/Action Plan

143	157	Osborne	1,396		1	
144	158	<b>Chapman</b>	1,379	1		
145	159	Inman	1,374	1	Quoted four times, most recently in 2019	
146	160	Colwich	1,362	1		
147	161	Wathena	1,352	1	have quoted	
148	162	Yates Center	1,350	1		
149	163	Buhler	1,335	1		
150	164	<b>Stockton</b>	1,315	1		
151	165	<b>St. Francis</b>	1,312	1		
152	166	La Crosse	1,290	1	electric city	
153	167	<b>Lincoln Center</b>	1,266	1		
154	168	<b>St. John</b>	1,244	1		
155	169	<b>Conway Springs</b>	1,239	1		
156	170	<b>Haven</b>	1,225	1	JOINED IN 2017	
157	171	Victoria	1,225	1		
158	172	Atwood	1,222	1		
159	173	Auburn	1,217	1		
160	174	Elwood	1,204	1	Quoted in 2018	
161	175	Plainville	1,189	1		
162	176	Hoxie	1,189	X	1	
163	177	Pleasanton	1,180	1	quoted in the past	
164	178	Valley Falls	1,158	X	1	
165	179	<b>Peabody</b>	1,156	1		
166	180	Rossville	1,156	1		
167	181	<b>Satanta</b>	1,117	1		
168	182	<b>La Cygne</b>	1,116	1		
169	183	Erie	1,108	1		
170	184	Plains	1,093	1		
171	185	Chetopa	1,091	1	KMIT declined to quote 3 times	
172	186	Washington	1,087	1	electric city	
173	187	<b>Oskaloosa</b>	1,086	1		
174	188	<b>Sedan</b>	1,065	1		
175	189	Solomon	1,061	1		
176	190	<b>Altamont</b>	1,049	1		
177	191	Nickerson	1,041	1		
178	192	Caldwell	1,034	X	1	
179	193	Lyndon	1,030	1		
180	194	Overbrook	1,029	1	quoted in the past	
181	195	Kiowa	1,028	1		
182	196	Oxford	1,022	1	may quote in 2020	
183	197	Highland	1,015	1		
184	198	<b>Stafford</b>	1,002	1		
185	199	Dighton	1,000	[990?]	1	Quoted in 2018
Mkt	RANK					

# 2020 Market Review/Action Plan

	KMIT	KERIT	Other
ALL Cities between 1,000 and 28,117	97	14	74
Total in Market 185	52.4%	7.6%	40.0%
1,000-2,000	36	0	38
Total in this Sub-Set 74	48.6%	0%	51.4%
2,000-5,000	34	2	33
Total in this Sub-Set 68	50.0%	2.9%	48.5%
5,000-10,000	15	3	7
Total in this Sub-Set 25	60.0%	12.0%	28.0%
10,000-20,000	7	5	1
Total in this Sub-Set 13	53.8%	38.5%	0.0%
20,000-28,117	4	4	2
Total in this Sub-Set 10	40.0%	40.0%	20.0%

# **Non-Agenda Information and Background Material**

# KANSAS MUNICIPAL INSURANCE TRUST

## Board of Trustees Minutes from October 13, 2019

*Approved in Newton on December 13, 2019*

**Meeting Convened:** Sunday, October 13, at the Overland Park Convention Center, in Overland Park, KS. The meeting was called to order by President David Dillner at approximately 4:40PM.

**Absences/Quorum Declaration:** Dillner declared a quorum of 6, while noting the excused absence of Trustees Jonathon Mitchell (Hoisington), Andrew Finzen (Goodland), Kelly McElroy (Newton), Janie Cox (Haysville), and Barack Matite (Eudora), along with *ex-officio* member Jeff Morris (Coffeyville Community College).

**Members Present:** *Board Members Present:* President David Dillner (El Dorado), Vice President Ty Lasher (Bel Aire), Treasurer Greg DuMars (Lindsborg), Past President Randy Frazer (Moundridge), Deb Needleman (Fort Scott), and Hardy Howard (WaKeeney). *Staff:* Barbie Kifer (CORnerstone), Kyle Johnston (CORnerstone), Jess Cornejo (CORnerstone), Renee Rhodes (IMA), Andrea Neff (TRISTAR), and Don Osenbaugh (KMIT Pool Administrator).

**Minutes Approval:** The minutes from the El Dorado meeting of August 23, 2019 were unanimously approved as written, following a motion by Howard and a second by Lasher.

### **Financial Reports (Kifer):**

1. August 31, 2019 Financials
2. ~~September 30, 2019 Financials~~ [tabled to December meeting]

The August 31 financials were approved unanimously on a motion by Frazer and second by Needleman.

**Transition to CIS from TRISTAR:** Osenbaugh gave a short update.

### **Election of Officers for the 2019/2020 Business Year:**

1. Treasurer: Frazer nominated Needleman; second by Lasher. Unanimously approved.
2. Vice President: Lasher nominated DuMars; second by Needleman. Unanimously approved.
3. President: Howard nominated Lasher; second by DuMars. Unanimously approved.

**Adjournment:** Meeting was adjourned at 4:52PM, on a unanimous vote, following a motion by Howard and a second by Needleman.

  
Don Osenbaugh, Pool Administrator (acting as Board-Designated Secretary)



# 2020 KMIT Trustee Meetings<sup>1</sup>

**REVISED 11/5/19**

February 28 (Friday)—**Moundridge**

April 24 (Friday)—**Goodland**<sup>2</sup>

June 26 (Friday)—**WaKeeney**<sup>2</sup>

August 28 (Friday)—**Bel Aire**<sup>3</sup>

October 11 (Sunday)—**Wichita**<sup>4</sup> (at LKM Conf)

December 11 (Friday)—**Wichita** (at IMA)

<sup>1</sup> All FRIDAY meetings start at 9AM, with rolls/coffee at 8:30. There is a group dinner the evening before each meeting.

<sup>2</sup> There will be a 'Supervisor Seminar' the afternoon before (Thursday) in the same city.

<sup>3</sup> There will be a 'Supervisor Seminar' the afternoon before (Thursday) in Newton.

<sup>4</sup> The October Wichita meeting will be very short, and will immediately follow the KMIT Annual Meeting.

# 2020 Supervisor Seminar Schedule

**Confirmed**

April 23 (Thursday, 1-4)—**Goodland**<sup>1</sup>

June 25 (Thursday, 1-4)—**WaKeeney**<sup>1</sup>

August 27 (Thursday, 1-4)—**Newton**<sup>2</sup>

September xx (day/time TBD)—**Eudora**

September xx (day/time TBD)—**Pittsburg**

<sup>1</sup> Trustee Meeting in the same city the next day.

<sup>2</sup> Trustee Meeting in Bel Aire the next day.

## 2020 KMIT SAFETY TRAINING & SUPERVISORY SERIES CLASSES

For reservations, please call: Joy Read, Risk Control at (316) 266-6381 or [joy.read@imacorp.com](mailto:joy.read@imacorp.com)

For Safety Questions please contact: Renee Rhodes, KMIT Risk Control at (316) 250-2121 or [renee.rhodes@imacorp.com](mailto:renee.rhodes@imacorp.com)



DATE	TIME	REP	CITY	CLASS	CLASS LOCATION
3-10-2020	9-11:30 am	Cole	Hillsboro	Distracted Driving	East Room, City Hall, 118 East Grand, Hillsboro KS 67063
3-26-2020	9-11:30 am	Trent	Maize	Reasonable Suspicion Drug & Alcohol	10100 W Grady Avenue, Maize KS 67101, Council Chambers (does not have a room number)
4-01-2020	8:30-11:30 am	Renee	IMA Cohen	POET and The Benefits of Stretching to Reduce Strains & Sprains	IMA Building: 8200 E. 32nd St. N, Wichita, KS 67226 The Cohen Room on the first floor - receptionist will direct you
4-09-2020	9-11:30 am	Delaney	Bonner Springs	Active Shooter	200 E 3rd St., Bonner Springs KS 66012
4-15-2020	9-11:30 am	Trent	Dodge City	Confined Space Entry	Mariah Hill Golf Course (conference room - basement), 1800 Matt Down Rd., Dodge City, KS 67801
4-21-2020	9-11:30 am	Doug	Fort Scott	Trenching & Excavation	Fort Scott Community College, Heritage Room in the Admin Bldg at: 2108 S Horton, Fort Scott, KS 66701.
4-23-2020	1-4pm	Renee	Goodland	SUPERVISORY SERIES	TBD
5-6-2020	9-11:30 am	Renee	Tonganoxie	Reasonable Suspicion Drug & Alcohol	(Newly built) Tonganoxie Public Library Community Room - 217 E 4th Street Tonganoxie, KS 66086
5-27-20	9-11:30 am	Brenda	Great Bend	Active Shooter	Front Door, 1615 10th St., Great Bend, KS 67530
6-16-2020	9-11:30 am	Cole	Independence	Distracted Driving	Civic Ctr aka Memorial Hall, 410 N. Pennsylvania Ave., Independence KS 67301
6-18-2020	8:30-11:30 am	Renee	IMA Cohen	Panel of Speakers to Discuss Work Comp and Safety Best Practices	IMA Building: 8200 E. 32nd St. N, Wichita, KS 67226 The Cohen Room on the first floor - receptionist will direct you
6-25-2020	1-4 pm	Renee	WaKeeney	SUPERVISORY SERIES	TBD
7-22-2020	9-11:30 am		Paola	POET and The Benefits of Stretching to Reduce Strains & Sprains	Training Facility at Fire Station, 202 E. Wea St., Paola, KS 66071
8-27-2020	1-4 pm	Renee	Newton	SUPERVISORY SERIES	TBD
September	TBD	Renee	Eudora	SUPERVISORY SERIES	TBD
September	TBD	Renee	Pittsburg	SUPERVISORY SERIES	TBD

# 2020 KMIT Operating (Administrative) Budget\*

	2017 Budget	2017 Actual <sup>[2]</sup>	2018 Budget	2018 Actual <sup>[3]</sup>	2019 Budget	2019 YE Est	2020 Adopted
<b>REVENUES</b>							
Premium Payments <sup>[1][3][4]</sup>	5,052,000	4,984,618	4,900,000	4,860,795	5,080,000	5,000,000	5,400,000
Investment Income	130,000	220,606	165,000	285,121	230,000	300,000	310,000
Other	-	-	-	-	-	-	-
<b>Total Revenues</b>	<b>5,182,000</b>	<b>5,205,224</b>	<b>5,065,000</b>	<b>5,145,916</b>	<b>5,310,000</b>	<b>5,300,000</b>	<b>5,710,000</b>
<b>ADMINISTRATIVE EXPENSES</b>							
<b>Operational</b>							
Meetings and Travel	20,000	20,165	23,000	21,479	24,000	22,000	23,000
Commissions to Independent Agents	95,000	104,978	100,000	100,926	110,000	110,000	154,000
Directors and Officers (E&O) Insurance/Theft Insurance (PA)	17,000	16,287	16,000	17,332	16,000	17,500	18,000
Other Marketing, Contingency, Outside Legal Expense, etc.	2,000	1,000	1,000	-	1,000	1,000	1,000
Bank Fees	8,000	7,375	6,000	6,764	8,000	7,500	8,000
Office Supplies, Web Services, Misc.	9,000	13,157	9,000	6,305	14,000	10,000	10,000
Miscellaneous Expense and Cancellation Expense (rounding)	6,000	(2,144)	28,000	12,338	12,000	12,000	12,000
<b>Operational Sub Total</b>	<b>157,000</b>	<b>160,818</b>	<b>183,000</b>	<b>165,144</b>	<b>185,000</b>	<b>180,000</b>	<b>226,000</b>
<b>Contractual</b>							
Pool Administrator Contract (Osenbaugh)	102,000	102,240	105,000	105,120	108,000	108,000	111,000
Endorsement/Services Contract (LKM)	70,000	70,000	32,500	32,500	32,500	32,500	32,500
Risk Mgt, Administrative, and Claims Mgt Serv's (IMA/CORnerstone)	570,000	570,000	-	-	-	-	-
Insurance Management Services Contract (CORnerstone/IMA)	-	-	370,000	370,000	381,000	381,000	392,500
TPA Services Contract (TRISTAR)	-	-	216,500	216,500	216,500	216,500	-
TPA Services Contract (CIS)	-	-	-	-	-	-	240,000
Administrative Services Contract (KMU)	-	-	25,000	-	-	-	-
Payroll Audits (Legacy)	21,000	20,000	21,000	21,059	22,000	21,500	22,000
NCCI Membership/Rating Fee and Financial Audit (SS&C)	27,000	24,095	40,000	25,696	26,000	26,000	27,000
Actuarial Study (Milliman)	15,000	15,000	15,000	15,000	16,000	15,500	16,000
POET Testing (Bardavon)	12,000	20,138	15,000	24,000	23,000	24,000	25,000
Bardavon Network	15,000	12,113	15,000	25,720	11,000	20,000	18,000
Internal Monitoring/Consulting (JaDe, LLC)	-	-	-	-	-	5,000	10,000
<b>Contractual Sub Total</b>	<b>832,000</b>	<b>833,586</b>	<b>855,000</b>	<b>835,595</b>	<b>836,000</b>	<b>850,000</b>	<b>894,000</b>
<b>Regulatory</b>							
State Fees and Assessments (KID and KDOL)	250,000	170,562	230,000	139,516	230,000	205,000	220,000
<b>Regulatory Sub Total</b>	<b>250,000</b>	<b>170,562</b>	<b>230,000</b>	<b>139,516</b>	<b>230,000</b>	<b>205,000</b>	<b>220,000</b>
<b>Total Administrative Expenses</b>	<b>1,239,000</b>	<b>1,164,966</b>	<b>1,268,000</b>	<b>1,140,255</b>	<b>1,251,000</b>	<b>1,235,000</b>	<b>1,340,000</b>
<b>Excess Insurance Expense</b>	<b>480,000</b>	<b>476,604</b>	<b>504,000</b>	<b>505,287</b>	<b>510,000</b>	<b>504,000</b>	<b>550,000</b>
<b>ESTIMATED AVAILABLE FOR CLAIMS</b>	<b>3,463,000</b>	<b>3,563,654</b>	<b>3,293,000</b>	<b>3,500,374</b>	<b>3,549,000</b>	<b>3,561,000</b>	<b>3,820,000</b>
	<b>2017 Budget</b>	<b>2017 Actual</b>	<b>2018 Budget</b>	<b>2018 Actual</b>	<b>2019 Budget</b>	<b>2019 YE Est</b>	<b>2020 Adopted</b>
Year-End Cash/Investments		15,841,989		16,820,386		17,000,000	17,500,000
Year-End Net Worth		5,931,447		6,209,106		5,800,000	5,700,000
<b>Administrative Expenses / Revenue <sup>[2]</sup></b>	<b>23.9%</b>	<b>22.4%</b>	<b>25.0%</b>	<b>22.2%</b>	<b>23.6%</b>	<b>23.3%</b>	<b>23.5%</b>
Available for Claims / Revenue	66.8%	68.5%	65.0%	68.0%	66.8%	67.2%	66.9%
Administrative + Excess Insurance / Revenue	33.2%	31.5%	35.0%	32.0%	33.2%	32.8%	33.1%

<sup>[1]</sup> Final premium is determined via the annual financial audit. FY 2019 will be audited in early 2020, therefore 2019 Est YE is pre-audit.

<sup>[2]</sup> Must not exceed 30% (by state regulation). Excess coverage premium is interpreted by KID NOT to be an administrative expense.

<sup>[3]</sup> Projected audit difference for 2019 premium is estimated at (\$200,000).

<sup>[4]</sup> 2020 premium is estimated, as billed in early December, 2019.

<sup>[5]</sup> Actuals are audited figures (2017 and 2018)

## **SERVICE AGREEMENT**

THIS AGREEMENT is made and entered into this 1st day of January, 2020, by and between **Kansas Municipal Insurance Trust (KMIT)**, a Self Insured Group Funded Pool, with principal offices at 2250 N. Rock Rd. Ste 119-PMB302, Wichita, KS 67226, and **Cowell Insurance Services, Inc.**, a Kansas corporation, with offices at 7450 W. 130<sup>th</sup> Street, Ste. 180, Overland Park, KS 66213 ("CIS").

WHEREAS, KMIT a qualified self insured under Kansas law has established a group self-insured retention program ("SIR Program") with a retention level of Seven Hundred Fifty Thousand (\$750,000) dollars ("Retention Level") to provide Workers' Compensation coverage for its members ("TRUST");

WHEREAS, KMIT desires to engage CIS to provide Claims Administration services with respect to claims and or losses arising from the SIR Program including certain claims that were previously handled by KMIT through any other entity; and

WHEREAS, CIS desires to provide such services in connection with said Program, under the following terms and conditions;

NOW, THEREFORE, the parties agree as follows:

### **SECTION I - SERVICES PROVIDED BY CIS**

#### **A. CLAIMS ADMINISTRATION SERVICES**

KMIT hereby engages CIS and CIS hereby accepts such engagement as the Claims Administrator to represent and act for KMIT with respect to all claims arising under the SIR Program, occurring during the Term, reported to CIS and assigned to CIS by KMIT. Claims will consist of both:

- (1) "Takeover Claims" which shall be defined as any Claim reported to CIS that has been handled by KMIT or any preceding administrator prior to being assigned to CIS; and
- (2) "Newly Reported Claim(s)" which shall be defined as any Claim other than Takeover Claims.

CIS will work with KMIT to provide the following basic services and will agree on Special Claims Handling Instructions which will be maintained as a separate addendum to the Contract for the Program. Basic Services shall include:

1. Establish and Investigate, conduct analysis of the claim to determine their validity and compensability in accordance with the agreed Claims Best Practices and otherwise administer claims, including the negotiation of settlements and the management of a defense for litigated claims, in accordance with applicable law, established and attached current agreed upon Special Claims Handling procedures, and CIS's best professional judgment. CIS may meet this obligation by engaging the services of Approved Vendors outside of the CIS organization. The fees for these services shall be Allocated Loss Adjustment Expenses.



2. Determine what claim payments, including settlement payments, should be made on behalf of the Program; provided CIS shall obtain approval from KMIT before offering or making any claim payment, including any settlement payment, which exceeds the Discretionary Settlement Authority Limit to be agreed on and made a part of the Special Claim Handling Instructions; and further provided that CIS's failure to settle a claim, either within the Discretionary Settlement Authority Limit or otherwise, will not subject CIS to any liability whatsoever, including in the event of an adverse judgment against KMIT for any action based upon or related to the claim.
3. Establish reserves for all reported Indemnity and Medical Claims.
4. Review invoices relative to reported claims.
5. Pay claims, including settled and litigated claims, and Allocated Loss Adjustment Expenses out of the Program claims/loss fund. CIS shall have no obligation to pay such claims or Expenses except out of said fund.
6. Identify and initiate, monitor and resolve subrogation proceedings where advisable.
7. Advise KMIT of major developments in the administration of significant claims.
8. Provide KMIT and agreed personnel with Claims Risk Management System access and agreed monthly reports on claims, payments, reserves and expenses.
9. Collaborate with Excess Carriers as appropriate.
10. Refer to KMIT, complete and file on KMIT's behalf, with the cooperation and assistance of KMIT, all forms required to respond to the Kansas Division of Workers' Compensation or any Regulatory Complaints.
11. Report cases involving suspected fraud to the appropriate state mandated agency.
12. Determine, with the approval of KMIT, any Allocated Loss Adjustment Expenses to be incurred in connection with a claim. Allocated Loss Adjustment Expenses as used in this contract means any cost or expenses incurred by KMIT or by CIS on behalf of KMIT as a result of CIS or KMIT engaging the services of a firm or person outside the CIS organization for work in connection with the investigation, adjustment, medical case management, settlement or defense of a claim. Allocated Loss Adjustment Expenses include but are not limited to the following: subrogation expenses; rehabilitation expenses, court costs, fees and expenses; fees for service of process; fees to attorneys; the cost of services for undercover operations and detectives; fees of independent adjusters or attorneys for the investigation or adjustment of claims in areas removed from the reasonable access of CIS employees (i.e., outside the states of Missouri, Kansas, Iowa, and Nebraska); the cost of employing experts for the purpose of preparing maps, photographs, diagrams and chemical or physical analysis, or for expert advice or opinions; the cost of obtaining copies of any public records; and the cost of depositions and court reporters or recorded statements. Allocated Loss Adjustment Expenses are not included within CIS fees.
13. KMIT authorizes a Discretionary Settlement Authority Limit as the total amount of money

CIS is authorized to spend without seeking prior approval from KMIT in order to pay or settle the permanent total or partial disability aspect of any single Indemnity Claim. Allocated Loss Adjustment Expenses are not subject to nor included in the Discretionary Settlement Authority Limit. The Discretionary Settlement Authority Limit and Allocated Loss Adjustment shall be established and identified in the current Special Claims Handling Instructions.

14. MMSEA Reporting: CIS agrees to provide reporting to the Centers for Medicare and Medicaid Service (CMS) of all claims required to be reported to the CMS pursuant to the requirements of the Medicare, Medicaid and SCHIP Extension Act of 2007 (MMSEA) or other CMS guideline, whether independently by CIS or via a contractor. The terms of said reporting are subject to the following:
  - i. KMIT agrees to register, as required by CMS, as a Registered Reporting Entity (RRE) with the CMS, maintain its RRE status with the CMS and abide by all requirements for good standing as an RRE with the CMS as may be set forth from time to time by CMS. KMIT further agrees to designate CIS as its Designated Agent for purposes of reporting under MMSEA.
  - ii. KMIT agrees to supply CIS with any and all information or documentation requested by CIS necessary for CIS (or its contractor) to perform the mandatory reporting required by MMSEA.
  - iii. CIS agrees to defend and indemnify KMIT against any action initiated or instituted by the United States Government (including the CMS or other Federal Agency) alleging a violation under MMSEA for a failure on the part of CIS (or its contractor) to report a qualified claim as required under MMSEA, so long as KMIT is not in violation of the terms of paragraphs i and ii of this Section nor has KMIT acted or failed to act so as to diminish the ability of CIS (or its contractor) to fulfill its reporting obligation pursuant to this Section.
15. Participate in, cooperate and assist KMIT as necessary, with answering questions from any independent auditor, independent accountant, and state examiners and assist with actuarial or any other required evaluation of the KMIT Program.
16. Will provide any fidelity bond as required by KSA 12-2627(b). **Board of trustees of pool, qualifications, duties; administrator, bond; audits; credit transactions; delegation of authority from board to administrator.**
  - (b) . . . "The service agent and its employees shall be covered by a fidelity bond, with the pool as obligee, in an amount sufficient to protect all moneys placed in the revolving fund."

## SECTION II - MAINTENANCE OF BOOKS AND RECORDS



- A. In performing the services outlined in this Agreement CIS agrees to:
1. Maintain a complete record of KMIT business for at least five (5) years following the termination of this Agreement.
  2. Maintain an electronic claim file on each reported claim.
  3. Avoid disclosing the contents of these files and records to third parties, except as reasonably necessary for CIS to carry out its obligations to KMIT under this Agreement or to comply with any requirements imposed by law.
- B. These files and records shall be considered the property of KMIT and shall be available for inspection by KMIT upon reasonable notice. KMIT may obtain copies of these files and records, with any cost to be the responsibility of KMIT including storage. KMIT may, upon the termination of this Agreement at its discretion, require CIS to return said files and records to KMIT, with the understanding that such action will terminate CIS's responsibilities set forth in paragraph A.1 of this section. All costs of removal of files will be at the expense of KMIT. Should KMIT require CIS to return said files and records to KMIT upon the termination of this Agreement, CIS will return files and records and CIS shall maintain said files and records for at least five (5) years, during which time KMIT shall have access for inspection and copying purposes upon reasonable notice.

### **SECTION III - DUTIES OF KMIT**

KMIT shall:

- A. Promptly refer to CIS all claims, incidents, reports thereof, and other matters relating to CIS's duties hereunder.
- B. Cooperate with CIS in the disposition of the matters referred under paragraph A of this section and in the performance of this Agreement.
- C. Maintain sufficient funds in an agreed upon pre-funded designated claim account so that CIS may pay claims, settlements and awards, and Allocated Loss Adjustment Expenses as required.
- D. Promptly pay CIS service fees and any separate annual reconciliation fee consistent with the invoicing terms.

## SECTION IV - CIS SERVICE FEES

### A. Service Fees:

<b>Claims Management Services (Annual Fee)</b>	<b>\$245,000.00</b>
--	---------------------

Subject to the following claim count:

Report Only Claims	280
Medical Only Claims	530
Lost Time Claims	75

### **Per Claim Pricing (claims exceeding annual fee claim count)**

Report Only	\$75.00
Medical Only	\$250.00
Lost Time	\$995.00

This Annual Fee shall automatically renew, under mutually agreeable billing terms for subsequent one-year terms unless one (1) party provides written notices of non-renewal ninety days prior to the renewal date.

The above fees shall apply through December 31, 2021.

### B. Payment of Fees:

1. The Annual Fee of \$245,000 shall be paid monthly in 12 monthly payments based on Section IV – CIS Service Fees, A. for service fees. Any claims exceeding the above claim counts will be charged accordingly subject to an audit adjustment at the end of each policy period. Additional payments, if any, shall be invoiced and due and payable upon receipt.

## SECTION V - GENERAL PROVISIONS

- A. This Agreement is for the benefit of both parties. CIS shall not be liable to any person not a party to this Agreement for any loss, liability, damage or expense relating in any way to the claims services provided under this Agreement.
- B. CIS does not insure or underwrite the liability of KMIT. KMIT retains the ultimate responsibility for claims made and all incidental expenses associated with such claims.
- C. KMIT shall indemnify and save harmless CIS from and against any and all claims, losses, liabilities, damages or expenses (including attorney's fees) which CIS may incur by reason of its good faith provision of claims administration services hereunder, including but not limited to a claim, loss, liability or damage arising by reason of CIS's verification of coverage, payment of claims, or denial of claims, whether said verification, payment or denial is correct or incorrect, if said verification, payment or denial is based on CIS's good faith interpretation and administration of the claim.
- D. CIS shall indemnify and save harmless KMIT against any and all losses, liabilities, damages

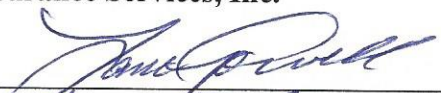


or expenses (including attorney's fees) which KMIT may incur by reason of CIS's misconduct or failure to abide by the terms of this Agreement which includes the Special Claims Handling Instructions addendum or CIS's provision of claims services but only insofar as the same has arisen as a proximate result of the actual fraud, negligence or willful misconduct of CIS in provision of services under this agreement.


- E. CIS hereby agrees that as a result of its work herein that it shall become possessed of certain trade secrets and confidential information of KMIT and in further consideration of same and as further consideration of this Agreement CIS agrees to hold such secrets and information confidential. KMIT's confidential information shall be safeguarded by CIS with as great a degree of care as CIS uses to safeguard its own confidential materials and information relating to its own business. The Confidential Information should be circulated, quoted disclosed or distributed solely on a "need to know basis" and only to employees, consultants, or attorneys of CIS after such Representatives have been informed of and agreed to be bound by this duty of confidentiality. Further, CIS agrees to obligate each of its Representatives to a level of care sufficient to protect the Confidential Information from unauthorized use or disclosure.
- F. The term of the Agreement shall be for a period of two (2) years commencing on January 1, 2020 and ending on December 31, 2021. This Agreement shall automatically renew, under mutually agreeable billing terms for subsequent one-year terms unless one (1) party provides written notices of non-renewal ninety days prior to the renewal date.
- G. This Agreement plus the current Agreed Special Claims Handling Instructions is the entire agreement between the parties with respect to the matters described herein and may be modified or amended only by a writing signed by both parties. This Agreement may not be assigned by either party without the prior written consent of the other party.
- H. This Agreement shall be interpreted in accordance with the laws of the State of Kansas.
- I. Upon a material breach of the duties or responsibilities of either party as provided by this Agreement, and which breach is not cured the non-breaching party will have the right to terminate this agreement within thirty (30) days after receipt of written notice from the other party; if the breaching party fails to cure said material breach within the thirty (30) day period
- J. This Agreement shall immediately terminate at the election of either party upon the occurrence of any of the following events with respect to the other party: becoming insolvent, making an assignment for the benefit of creditors, ceasing to do business, filing a voluntary petition under any law having for its purpose the adjudication of that party as bankrupt, being adjudged as bankrupt pursuant to any involuntary petition in bankruptcy, having a receiver appointed for the property of that party by reason of the insolvency of that party, or having any department of the State or Federal government, or any officer thereof, duly authorized, take possession of the business or property of that party by reason of the insolvency of that party.
- K. Upon the expiration or termination, by either party, of this Agreement, CIS shall have no further duties under Section I of the Agreement.

IN WITNESS WHEREOF, the parties have entered this Agreement as of the year and day first above written.

**Cowell Insurance Services, Inc.**

By:   
Name: Rance F. Cowell  
Title: President

**Kansas Municipal Insurance Trust**

By:   
Name: Don Osenbaugh  
Title: Pool Administrator



**JaDe, LLC**  
Claims Consulting Services  
(316) 202-1858

EIN: 38-4104966

#	Anticipated/Proposed Claims Consulting Activity	Month	Labor	Travel	Expenses
1	Discussion with Pool Administrator to Agree on Plan of action		0.50	0.25	
2	Continue all activities for Best Practices Implementation with CIS				
3	Pull Report - Random Selections		0.50		
4	Review Claims	January	5.25		
5	Travel to OP			2.50	
6	Review with CIS status of Implementation - Best Practices	January	3.00		
7	Travel from OP			2.50	
8	Pull Report - Random Selections		0.50		
9	Review Claims	February	5.25		
10	Claims Discussion with Pool Administrator		0.50	0.25	
11	Pull Report - Random Selections		0.50		
12	Review Claims	March	5.25		
13	Prepare Master Report		2.50		
14	Travel to OP			2.50	
15	Qtrly Claims Review - Best Practices	April	3.00		
16	Travel from OP			2.50	
17	Prepare Wrap Up Report		4.00		
18	Pull Report - Random Selections		0.50		
19	Review Claims	April	5.25		
20	Pull Report - Random Selections		0.50		
21	Review Claims	May	5.25		
22	Claims Discussion with Pool Administrator		0.50	0.25	
23	Pull Report - Random Selections		0.50		
24	Review Claims	June	5.25		
25	Prepare Master Report		2.50		
26	Travel to OP			2.50	
27	Qtrly Claims Review - Best Practices	July	3.00		
28	Travel from OP			2.50	
29	Prepare Wrap Up Report		4.00		
30	Pull Report - Random Selections		0.50		
31	Review Claims	July	5.25		
32	Pull Report - Random Selections		0.50		
33	Review Claims	August	5.25		
34	Claims Discussion with Pool Administrator		0.50	0.25	
35	Pull Report - Random Selections		0.50		
36	Review Claims	September	5.25		
37	Prepare Master Report		2.50		
38	Travel to OP			2.50	
39	Qtrly Claims Review - Best Practices	October	3.00		
40	Travel from OP			2.50	
41	Prepare Wrap Up Report		4.00		
42	Pull Report - Random Selections		0.50		
43	Review Claims	October	5.25		
44	Pull Report - Random Selections		0.50		

**JaDe, LLC**  
Claims Consulting Services  
(316) 202-1858

EIN: 38-4104966

45	Review Claims	November	5.25		
46	Claims Discussion with Pool Administrator		0.50	0.25	
47	Pull Report - Random Selections		0.50		
48	Review Claims	December	5.25		
	Sub-Total	<>	103.00	21.25	
	Rate	@	\$95.00	\$50.00	
	Total		\$9,785.00	\$1,062.50	\$10,847.50
JaDe, LLC Agreed Contract for above/following services:					
* Consultation work - Assist Pool Administrator with any Claims Issues					
* Will include continued implementation of TPA services by CIS					
* Review of Claims on a quarterly basis avg 10 per quarter					
* Claims Review following the end of each quarter including meeting with TPA					
* Claim Review Report & Wrap Up Report					
* Consultation Services during Non-HDI Core Hours including FTO or Personal Time					
Agreed Contract Wage -			Per Month - \$875.00	Annual \$10,000.00	
* * Any Mileage or Expenses will be in addition to Above * * *			<>		

Acceptance of Contract by: Don Cienfuegos 12/14/19  
KMIT Authorized Representative Date

Payments will be made: \$10,000 Jan 2020  
Annual / Monthly 1st Payment Date

On behalf of JaDe, LLC: Denise D. Smades 12-18-19  
Denise D. Smades Date

\* Approved by KMIT Bd 12/13/19  
KMIT Claims Consulting Services 2020





15800 Bluemound Road  
Suite 100  
Brookfield, WI 53005-6069  
USA

Tel +1 262 784-2250  
Fax +1 262 923-3686

milliman.com

January 22, 2020

Mr. Don Osenbaugh  
Kansas Municipal Insurance Trust  
2250 N. Rock Road, Suite 118 - PMB 302  
Wichita, KS 67226

**Re: Engagement Letter for 2020 Actuarial Services**

Dear Don:

This engagement letter describes the services that Milliman, Inc. (Milliman) can provide again this year to assist the Kansas Municipal Insurance Trust (KMIT).

**Consulting Objective**

Our objective will be to conduct an actuarial analysis which will provide an estimate of the unpaid claim liabilities for KMIT. This analysis will be based on data evaluated as of December 31, 2019.

We will also derive an estimate of KMIT's ultimate losses for the January 1, 2020 to December 31, 2020 fund year on both a discounted and an undiscounted basis and at various probability levels.

**Data Requirements**

The following is a list of the data that we will need to complete our analysis. Last year, items 1 through 5 and 8 were sent to us in a file named "KMIT Actuarial Data 20181231 Rev.xlsx":

- 1) Payroll and earned premium by contract year including 2020;
- 2) Distribution of Premium by Class Code and Payroll by Contract Year;
- 3) History of the per claim and aggregate retentions by contract year including 2020;
- 4) History of the excess insurance policy limit by contract year including 2020;
- 5) Aggregate excess recoveries by contract year;
- 6) The average investment yield rate for 2020;
- 7) Preliminary Financial Statement showing booked reserves for unpaid claim liabilities as of December 31, 2019;
- 8) Summary of each closed or open claim paid or reserved in excess of \$100,000 as of December 31, 2019;



- 9) Report which includes paid and incurred loss and ALAE, claim counts and recoveries for each contract year, both gross and net of excess insurance as of December 31, 2019. Last year, the file was named "KMIT policy year summary – all years.pdf"; and
- 10) Any additional information we should be aware of during our analysis (e.g., change in reserving procedures, unusual losses, etc.).

### **Communication of Results**

The results of our analysis will be summarized in a written preliminary draft document, which will discuss our assumptions, methodologies and conclusions. Issuing the report in draft form allows the opportunity for our clients to review and discuss with us any areas, which may warrant additional attention, analysis or elaboration. After this review, a final written document will be issued.

### **Schedules and Cost**

The cost of this study will be \$15,000. If you request additional work, or if additional work becomes necessary due to data availability or unexpected results, we will discuss with you the likely additional charges before proceeding. For example, the cost related to meetings with KMIT management is excluded from our estimate. We charge for additional work based on time at our standard hourly billing rates plus out-of-pocket expenses.

### **General Limitations**

We will rely on data and information provided by KMIT. We will not audit or independently verify this data. If the data and information received is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete. In that event, the results of our analysis may not be suitable for the intended purpose. We will perform a limited review of the data used directly in our analysis for reasonableness and consistency. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or relationships that are materially inconsistent. Such a review is beyond the scope of our assignment.

Our estimates will reflect our best professional judgment, arrived at after careful actuarial analysis of the available data. However, our estimates involve future contingencies such as economic conditions and claim settlement patterns. Therefore, our estimates are subject to uncertainty and actual results are likely to vary from our estimates.

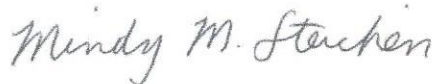
The services identified in this engagement letter are subject to the terms and conditions in the Consulting Services Agreement signed on March 7, 2007. A copy is available upon request.

◆ ◆ ◆ ◆ ◆

Mr. Don Osenbaugh  
January 22, 2020  
Page 3

We appreciate the opportunity to assist the Kansas Municipal Insurance Trust. If you should have any questions with regard to our proposed consulting assignment or would like any additional information, please do not hesitate to contact me. If this letter is acceptable, please sign and return the attached Project Acceptance Form. We look forward to working with you on this project.

Sincerely,



Mindy M. Steichen, FCAS, MAAA  
Principal and Consulting Actuary

MMS/bas

Encl.

cc: Debbie James

J:\1. CLIENT\KMT\2020\1Jan\Milliman Engagement Ltr-2020 Services.docx

## PROJECT ACCEPTANCE FORM

MILLIMAN, INC.

**Proposed Services:** Actuarial Analysis of Unpaid Claim Liabilities as of 12/31/19

**Proposal Dated:** January 22, 2020

**Cost Quoted:** \$15,000

Milliman, Inc. will perform the consulting services indicated within the accompanying engagement letter. KMIT agrees to the terms and conditions within the accompanying engagement letter and the Consulting Services Agreement signed on March 7, 2007. KMIT also agrees that any work performed beyond the scope of this engagement letter will be billed at our standard hourly rates. The terms and conditions of this engagement letter and the Consulting Services Agreement signed on March 7, 2007 will apply to the additional work.

We request return of this signed Project Acceptance Form prior to commencing the project. The project fees will be invoiced at the conclusion of the project and payments are due within 30 days from date of bill.

**On Behalf of:**

KMIT

**Accepted by:**

Don Osenbaugh  
(Signature)

Don Osenbaugh / Pool Administrator  
(Print name and title)

**Date:**

1/22/20



January 28, 2020

Board of Directors and Management  
Kansas Municipal Insurance Trust  
2250 N. Rock Rd., Ste 118- PMB 302  
Wichita, KS 67226

We are pleased to confirm our understanding of the services we are to provide for Kansas Municipal Insurance Trust for the year ended December 31, 2019.

We will audit the financial statements of Kansas Municipal Insurance Trust, which comprise the statutory-basis balance sheet as of December 31, 2019 and the related statutory-basis statements of revenue, expenses, and changes in fund balance, and cash flows for the year then ended, and the related notes to the financial statement. Also, the following supplementary information accompanying the financial statements will be subjected to the auditing procedures applied in our audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, in accordance with auditing standards generally accepted in the United States of America, and we will provide an opinion on it in relation to the financial statements as a whole.

- 1) Schedule of administrative expenses
- 2) Statement of revenues, expenses and changes in fund balance – statutory basis
- 3) Statement of revenues, expenses and changes in fund balance – statutory basis cumulative activity by contract period

#### **Audit Objective**

The objective of our audit is the expression of an opinion about whether your financial statements are fairly presented, in all material respects, in conformity with the financial reporting provisions prescribed or permitted by the Kansas Insurance Department. Our audit will be conducted in accordance with auditing standards generally accepted in the United States of America and will include tests of your accounting records and other procedures we consider necessary to enable us to express such an opinion. We will issue a written report upon completion of our audit of Kansas Municipal Insurance Trust's financial statements. Our report will be addressed to the management and board of directors of Kansas Municipal Insurance Trust. We cannot provide assurance that an unmodified opinion will be expressed. Circumstances may arise in which it is necessary for us to modify our opinion or add an emphasis-of-matter or other-matter paragraph. If our opinion is other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed an opinion, we may decline to express an opinion or withdraw from this engagement.



## **Audit Procedures**

Our procedures will include tests of documentary evidence supporting the transactions recorded in the accounts and direct confirmation of certain assets and liabilities by correspondence with selected customers, creditors, and financial institutions. We will also request written representations from your attorneys as part of the engagement. At the conclusion of our audit, we will require certain written representations from you about the financial statements and related matters.

An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We will plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether from (1) errors, (2) fraudulent financial reporting, (3) misappropriation of assets, or (4) violations of laws or governmental regulations that are attributable to the Company or to acts by management or employees acting on behalf of the Company.

Because of the inherent limitations of an audit, combined with the inherent limitations of internal control, and because we will not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us, even though the audit is properly planned and performed in accordance with U.S. generally accepted auditing standards. In addition, an audit is not designed to detect immaterial misstatements or violations of laws or governmental regulations that do not have a direct and material effect on the financial statements. However, we will inform the appropriate level of management of any material errors, fraudulent financial reporting, or misappropriation of assets that comes to our attention. We will also inform the appropriate level of management of any violations of laws or governmental regulations that come to our attention, unless clearly inconsequential. Our responsibility as auditors is limited to the period covered by our audit and does not extend to any later periods for which we are not engaged as auditors.

Our audit will include obtaining an understanding of the Company and its environment, including internal control, sufficient to assess the risks of material misstatement of the financial statements and to design the nature, timing, and extent of further audit procedures. An audit is not designed to provide assurance on internal control or to identify deficiencies in internal control. Accordingly, we will express no such opinion. However, during the audit, we will communicate to you and those charged with governance internal control related matters that are required to be communicated under professional standards.

## **Other Services**

We will prepare the financial statements of Kansas Municipal Insurance Trust in accordance with the basis of the financial reporting provisions prescribed or permitted by the Kansas Insurance Department, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

We will perform this service in accordance with applicable professional standards. This other service is limited to the financial statement previously defined. We, in our sole professional judgement, reserve the right to refuse to perform any procedure or take any action that could be construed as assuming management responsibilities.

## **Management Responsibilities**

You are responsible for designing, implementing, and maintaining internal controls, relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, including monitoring ongoing activities; for the selection and application of accounting principles; and for the preparation and fair presentation of the financial statements in conformity with the financial reporting provisions prescribed or permitted by the Kansas Insurance Department. You are



responsible for including all informative disclosures that are appropriate for the statutory-basis of accounting. Those disclosures will include (1) a description of the statutory-basis of accounting, including a summary of significant accounting policies, and how the statutory-basis of accounting differs from GAAP; (2) informative disclosures similar to those required by GAAP; and (3) additional disclosures beyond those specifically required that may be necessary for the financial statements to achieve fair presentation. You are also responsible for making all financial records and related information available to us and for the accuracy and completeness of that information. You are also responsible for providing us with (1) access to all information of which you are aware that is relevant to the preparation and fair presentation of the financial statements, (2) additional information that we may request for the purpose of the audit, and (3) unrestricted access to persons within the company from whom we determine it necessary to obtain audit evidence.

Your responsibilities include adjusting the financial statements to correct material misstatements and confirming to us in the management representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

You are responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the company involving (1) management, (2) employees who have significant roles in internal control, and (3) others where the fraud could have a material effect on the financial statements. Your responsibilities include informing us of your knowledge of any allegations of fraud or suspected fraud affecting the company received in communications from employees, former employees, regulators, or others. In addition, you are responsible for identifying and ensuring that the Company complies with applicable laws and regulations. You are responsible for the preparation of the supplementary information in conformity with U.S. generally accepted accounting principles. You agree to include our report on the supplementary information in any document that contains, and indicates that we have reported on, the supplementary information. You also agree to include the audited financial statements with any presentation of the supplementary information that includes our report thereon.

You agree to assume all management responsibilities for the financial statement preparation services, and any other nonattest services we provide; oversee the services by designating an individual, preferably from senior management, with suitable skill, knowledge, or experience; evaluate the adequacy and results of the services; and accept responsibility for them.

You understand that we may use portals to exchange files and documents with you. Such portals are solely intended to be a means to share, not store, information. Therefore, you acknowledge that your Summers, Spencer & Company, P.A. portal will not be used to store files and documents. In addition, you are responsible for providing your own data backup for business continuity and disaster recovery; the portal copy of your information is not to be used for continuity planning. Summers, Spencer & Company, P.A. portal access may be terminated at the conclusion of the engagement.

#### **Engagement Administration, Fees, and Other**

We understand that your employees will prepare all cash, accounts receivable, and other confirmations we request and will locate any documents selected by us for testing.

Stuart A. Bach, CPA is the engagement partner and is responsible for supervising the engagement and signing the report or authorizing another individual to sign it. We expect to begin our audit on approximately April 1, 2020.

Our fees for these services will be based on the actual time spent at our standard hourly rates, plus travel and other out-of-pocket costs such as report production, typing, postage, etc. Our standard hourly rates vary according to the degree of responsibility involved and the experience level of the personnel assigned to your audit. Based on our preliminary estimates, our fees should approximate \$11,000 for this engagement. Our invoices for these fees will be rendered on an interim basis as work progresses.

We appreciate the opportunity to be of service to you and believe this letter accurately summarizes the significant terms of our engagement. If you have any questions, please let us know. If you agree with the terms of our engagement as described in this letter, please sign the enclosed copy and return it to us.

Very truly yours,

*Summers, Spencer & Company, P.A.*  
Summers, Spencer & Company P.A.

RESPONSE:

This letter correctly sets forth the understanding of Kansas Municipal Insurance Trust

  
\_\_\_\_\_  
Board Signature

1/29/2020  
Date

  
\_\_\_\_\_  
Management Signature

1/29/20  
Date



# KMIT Investments, 2017-2026

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Invested	#
<b>2017</b>									\$ 750 re-invested	\$ 576 cashed out	\$ 400 re-invested	\$ 248 cashed out	NA	NA
<b>2018</b>	\$ 248 cashed out	\$ 1,000 cashed out	\$ 248 cashed out	\$ -	\$ 494 re-invested	\$ 900 re-invested	\$ 493 7/9+7/16	\$ 247 8/27	\$ 260 9/1	\$ 327 10/1+10/15	\$ 747 11/12+11/27	\$ 250 12/3	\$ 5,214,000	18
<b>2019</b>	\$ -	\$ -	\$ 743 3/11+3/21+3/26	\$ 248 4/15	\$ 250 5/24	\$ 400 6/19	\$ 250 7/16	\$ 248 8/2	\$ 760 9/12 + 9/27	\$ 327 10/1+10/2+10/28	\$ 100 11/15	\$ 250 12/2	\$ 3,576,000	15
<b>2020</b>	\$ 248 1/22	\$ 498 2/10+2/19	\$ 248 3/26	\$ 315 4/1+4/6	\$ 500 5/31	\$ - OK	\$ 249 7/13	\$ 313 8/12	\$ 740 9/1+9/11+9/29	\$ - OK	\$ 500 11/13	\$ 130 12/1	\$ 2,995,000	11
<b>2021</b>	\$ 247 1/20	\$ -	\$ 249 3/24	\$ 498 4/6+4/8	\$ 300 5/17	\$ 400 6/11	\$ 494 7/19+7/20	\$ 495 8/23 + 8/24	\$ 100 9/1	\$ 499 10/7+10/25	\$ 250 11/4		\$ 3,532,000	14
<b>2022</b>	\$ 249 1/13	\$ 496 2/17+2/28	\$ 247 3/1	\$ 741 4/1+4/5+4/14	\$ 644 5/3+5/5+5/23	\$ 480 6/10 + 6/10	\$ - OK	\$ 500 8/9	\$ 270 9/9	\$ 249 10/17	\$ 249 11/7		\$ 4,125,000	16
<b>2023</b>		\$ -	\$ 246 3/8	\$ 249 4/10	\$ 246 5/2	\$ 500 6/9+6/9	\$ 505 7/17+7/26	\$ 249 8/15	\$ 249 9/22	\$ 249 10/17	\$ 249 11/30		\$ 2,742,000	11
<b>2024</b>		\$ 741 2/27+2/28+2/28	\$ -	\$ -	\$ -	\$ 750 6/14+6/14	\$ -	\$ 500 8/14	\$ 249 9/20	\$ -	\$ -		\$ 2,240,000	7
<b>2025</b>		\$ -												
<b>2026</b>														
9/15/17 orig	NONE	monthly amounts are shown in 1,000s										NONE	\$ 19,210,000	59
2/19/20 update													CURRENT	#

# KMIT Member List

## January 1, 2020

	<b>MEMBER ENTITY</b>	<b>Date Joined</b>
1	Abilene	4/1/96
2	Admire	4/1/06
3	Allen	4/11/00
4	Altamont	4/1/94
5	Andale	5/1/94
6	Arkansas City	4/1/05
7	Arma	4/1/17
8	Atchison	4/1/94
9	Atlanta	4/1/04
10	Augusta	1/1/02
11	Basehor	4/1/96
12	Bel Aire	4/1/09
13	Belle Plaine	4/1/12
14	Belleville	4/1/04
15	Bennington	4/1/06
16	Benton	4/1/12
17	Beverly	8/9/98
18	Bird City	1/15/94
19	Blue Mound	1/1/09
20	Blue Rapids	4/1/05
21	Bonner Springs	1/1/94
22	Brewster	4/1/94
23	Centralia	4/1/94
24	Chapman	4/1/12
25	Chautauqua	4/1/96
26	Cheney	1/1/94
27	Cherryvale	2/1/94
28	Clay Center	7/1/04
29	Clearwater	4/1/10
30	<b>COFFEYVILLE COMMUNITY COLLEGE</b>	7/1/18
31	Columbus	4/1/02
32	Concordia	1/1/96
33	Conway Springs	4/1/94
34	Council Grove	4/1/94

# KMIT Member List

## January 1, 2020

35	Cullison	4/1/01
36	Damar	3/1/05
37	De Soto	4/1/94
38	Dodge City	1/1/17
39	Douglass	4/1/03
40	Eastborough	11/15/04
41	Edgerton	12/11/00
42	Edwardsville	4/1/07
43	El Dorado	4/1/09
44	Elkhart	1/1/94
45	Ellsworth	4/1/06
46	Esbon	4/1/94
47	Eudora	4/1/03
48	Florence	4/1/06
49	Ford	4/1/01
50	Fort Scott	1/1/94
51	Fowler	6/8/95
52	Frankfort	4/1/96
53	Fredonia	4/1/03
54	Galena	1/1/94
55	Garden City	1/1/13
56	Garden Plain	5/1/18
57	Girard	1/1/04
58	Glasco	4/1/94
59	Glen Elder	4/1/95
60	Goodland	1/1/94
61	Goessel	4/1/16
62	Grandview Plaza	4/1/04
63	Great Bend	1/1/02
64	Greeley	3/9/98
65	Grenola	4/1/94
66	Grinnell	8/14/06
67	Halstead	1/1/94
68	Hamilton	4/1/06
69	Harper	4/1/17
70	Hartford	4/1/06

# KMIT Member List

## January 1, 2020

71	Haven	4/1/17
72	Hays	4/1/13
73	Haysville	4/1/01
74	Hiawatha	6/4/95
75	<b>HIGHLAND COMMUNITY COLLEGE</b>	7/1/19
76	Hill City	4/1/95
77	Hillsboro	4/1/95
78	Hoisington	1/1/94
79	Horton	4/1/02
80	Independence	3/1/94
81	<b>INDEPENDENCE COMMUNITY COLLEGE</b>	7/1/18
82	Jetmore	4/1/94
83	Johnson City	4/1/94
84	Kingman	4/1/95
85	Kinsley	1/1/94
86	La Cygne	4/1/09
87	Lake Quivira	12/1/14
88	Larned	4/1/08
89	<b>League of Kansas Municipalities (LKM)</b>	4/1/94
90	Lecompton	4/1/07
91	Lenora	4/1/97
92	Leoti	4/1/02
93	Lincoln Center	9/3/02
94	Lindsborg	4/1/12
95	Logan	4/1/13
96	Lucas	6/1/94
97	Luray	4/1/19
98	Madison	4/1/17
99	Maize	6/25/94
100	Marion	4/1/15
101	Marysville	10/1/94
102	McFarland	4/1/94
103	Medicine Lodge	4/11/95
104	Melvern	4/1/96
105	Minneapolis	1/1/94
106	Moline	4/1/94

# KMIT Member List

## January 1, 2020

107	Montezuma	4/1/94
108	Mound City	4/1/96
109	Moundridge	4/1/12
110	Neodesha	4/1/98
111	Neosho Rapids	4/1/06
112	Newton	1/1/94
113	North Newton	4/1/13
114	Oakley	4/1/13
115	Oberlin	1/15/94
116	Ogden	4/1/01
117	Olpe	4/1/94
118	Osage City	4/1/94
119	Osawatomie	4/1/08
120	Oskaloosa	4/1/94
121	Oswego	4/1/95
122	Palco	4/1/04
123	Paola	4/1/94
124	Parsons	4/1/05
125	Peabody	4/1/01
126	Pittsburg	1/1/14
127	Princeton	4/1/94
128	Ramona	4/1/06
129	Ransom	1/1/95
130	Reading	4/1/06
131	Roeland Park	12/31/00
132	Rose Hill	4/1/94
133	Rozel	2/1/18
134	Russell	1/1/94
135	Satanta	4/1/02
136	Scranton	4/1/12
137	Sedan	7/1/94
138	Sedgwick	4/1/94
139	Sharon Springs	4/1/06
140	Smith Center	4/1/13
141	Spearville	5/8/00
142	St. Francis	4/1/05

# KMIT Member List

## January 1, 2020

143	St. John	4/1/16
144	Stafford	4/1/03
145	Sterling	4/1/15
146	Stockton	4/1/02
147	Sylvan Grove	4/1/12
148	Tampa	4/1/06
149	Tescott	4/1/95
150	Tipton	7/27/01
151	Tonganoxie	4/1/97
152	Turon	9/10/95
153	Ulysses	3/31/95
154	Valley Center	4/15/94
155	Wakeeney	4/1/03
156	Wakefield	1/1/95
157	Walton	4/1/94
158	Wamego	1/1/94
159	Wellington	4/1/95
160	Wellsville	3/31/01
161	Westwood	7/1/12

### City Members by Population\* Size

1	Dodge Ctiy	27,453
2	Garden City	26,747
3	Hays	21,027
4	Pittsburg	20,366
5	<b>Newton</b>	19,105
6	Great Bend	15,535
7	<b>El Dorado</b>	13,141
8	Arkansas City	12,063
9	<b>Haysville</b>	11,245
10	Atchison	10,679
11	Parsons	9,906
12	Augusta	9,321

# KMIT Member List

## January 1, 2020

13	Independence	8,799
14	Wellington	7,889
15	<b>Fort Scott</b>	7,773
16	Bonner Springs	7,665
17	<b>Bel Aire</b>	7,661
18	Valley Center	7,343
19	Roeland Park	6,786
20	Abilene	6,469
21	<b>Eudora</b>	6,379
22	De Soto	6,071
23	Ulysses	6,035
24	Basehor	5,651
25	Paola	5,568
26	Tonganoxie	5,326
27	Concordia	5,179
28	Wamego	4,715
29	<b>Goodland</b>	4,710
30	Russell	4,500
31	Maize	4,438
32	Edwardsville	4,390
33	Osawatomie	4,308
34	Clay Center	4,069
35	Rose Hill	4,015
36	Larned	3,900
37	<b>Lindsborg</b>	3,338
38	Marysville	3,294
39	Columbus	3,104
40	Hiawatha	3,065
41	Ellsworth	3,047
42	Kingman	3,000
43	Hillsboro	2,887
44	Galena	2,886
45	Osage City	2,837
46	Girard	2,748
47	<b>Hoisington</b>	2,586
48	Clearwater	2,519
49	Neodesha	2,319



# KMIT Member List

## January 1, 2020

50	Fredonia	2,291
51	Sterling	2,264
52	Cherryvale	2,190
53	Cheney	2,165
54	Oakley	2,098
55	Halstead	2,081
56	Council Grove	2,060
57	Ogden	2,022
58	Minneapolis	1,984
59	Elkhart	1,934
60	Medicine Lodge	1,930
61	Belleville	1,894
62	Marion	1,838
63	Wellsville	1,813
64	North Newton	1,797
65	WaKeeney	1,776
66	Edgerton	1,756
67	Oswego	1,744
68	Moundridge	1,737
69	Horton	1,702
70	Oberlin	1,700
71	Sedgwick	1,695
72	Douglass	1,691
73	Westwood	1,658
74	Belle Plaine	1,598
75	Grandview Plaza	1,595
76	Smith Center	1,583
77	Hill City	1,455
78	Leoti	1,450
79	Arma	1,444
80	Kinsley	1,407
81	Johnson City	1,379
82	Harper	1,376
83	Chapman	1,361
84	Stockton	1,297
85	St. Francis	1,294
86	Lincoln Center	1,229

# KMIT Member List

## January 1, 2020

87	Conway Springs	1,224
88	St. John	1,214
89	Haven	1,212
90	Peabody	1,140
91	La Cygne	1,112
92	Satanta	1,090
93	Oskaloosa	1,078
94	Altamont	1,043
95	Sedan	1,034
96	Andale	981
97	Stafford	978
98	Blue Rapids	971
99	Montezuma	967
100	Wakefield	949
101	Lake Quivira	940
102	Garden Plain	894
103	Benton	876
104	Jetmore	842
105	Spearville	791
106	Eastborough	761
107	Sharon Springs	749
108	Frankfort	692
109	Scranton	687
110	Bennington	645
111	Madison	641
112	Lecompton	638
113	Logan	549
114	Fowler	544
115	Olpe	539
116	Centralia	508
117	Goessel	508
118	Glasco	473
119	Florence	441
120	Bird City	432
121	Glen Elder	431
122	Lucas	393
123	Mound City	382

# KMIT Member List

## January 1, 2020

124	Turon	378
125	Hartford	368
126	Melvern	363
127	Moline	325
128	Tescott	311
129	Brewster	300
130	Greeley	293
131	Blue Mound	278
132	Palco	278
133	Ransom	274
134	Neosho Rapids	264
135	Princeton	262
136	Sylvan Grove	258
137	McFarland	255
138	Hamilton	247
139	Walton	239
140	Grinnell	238
141	Lenora	235
142	Reading	230
143	Ford	215
144	Tipton	206
145	Luray	196
146	Atlanta	192
147	Grenola	192
148	Ramona	179
149	Allen	176
150	Admire	155
151	Beverly	154
152	Rozel	150
153	Damar	130
154	Tampa	107
155	Chautauqua	103
156	Cullison	101
157	Esbon	94
158	COFFEYVILLE COMM COLLEGE	NA
159	HIGHLAND COMM COLLEGE	NA

# KMIT Member List

## January 1, 2020

160	INDEPENDENCE COMM COLLEGE	NA
161	League of Kansas Municipalites (LKM)	NA
Current Board Member		
Past Board Member		