

# **Board of Trustees**

# **Board Meeting**February 28, 2020 Moundridge, Kansas

AG360 Insurance Office 101 N. Christian Ave 9:00 AM

# **BOARD OF TRUSTEES MEETING**

# KANSAS MUNICIPAL INSURANCE TRUST (KMIT)

9:00 AM, Friday, February 28, 2019 AG360 Insurance Office\*, Moundridge, KS

# **AGENDA**

- 1. Call-To-Order (President Ty Lasher)
- 2. Local Welcome, if any
- 3. Trustee Absences/Quorum Declaration (Lasher)
- 4. Minutes Approval: Newton, December 13, 2019 (Lasher)
- 5. Financial Reports (Kifer)
  - a. November 30, 2019 Financials
  - b. December 31, 2019 Financials
  - c. January 31, 2020 Financials
  - d. Third Quarter (9/30) 2019 KID Report
  - e. Fourth Quarter (12/31) 2019 KID Report
  - f. December 31, 2019 Cash/Investment Summary [Osenbaugh]
- 6. Claims: Settlements and Advisories (Miller)
- 7. Cowell Insurance Services (CIS): Presentation (John Burrows)
- 8. POET Program: Policy Issue Discussion (Osenbaugh)
- 9. Annual Marketing Review (Osenbaugh)
- 10. Risk Control: Update (Retter)
- 11. KMU: Presentation/Update (Colin Hansen, KMU Exec. Dir.)
- 12. Other/Miscellaneous
- 13. Adjourn

<sup>\* 101</sup> N Christian Ave (northwest corner of Christian and Cole)—there is a door on the southwest side of the building for direct access to the conference room.

# KANSAS MUNICIPAL INSURANCE TRUST

# **Board of Trustees Minutes from December 13, 2019**

Unapproved

**Meeting Convened:** Friday, December 13, at City Hall, in Newton, KS. The meeting was called to order by President Ty Lasher at 9:00 A.M.

**Local Welcome:** Retiring (12/31) Newton City Manager Bob Myers gave the welcome, which consisted primarily of his sharing of some very interesting Newton history,

**Absences/Quorum Declaration:** Lasher declared a quorum, while noting the excused absence of Randy Frazer (Moundridge) and Barack Matite (Eudora).

Members Present: Board Members Present: President Ty Lasher (Bel Aire), Vice President Greg DuMars (Lindsborg), Treasurer Deb Needleman (Fort Scott), Immediate Past President David Dillner (El Dorado), Jonathan Mitchell (Hoisington), Kelly McElroy (Newton), Janie Cox (Haysville), Hardy Howard (WaKeeney), Andrew Finzen (Goodland), and ex-officio Jeff Morris (Coffeyville Community College) Staff: Barbie Kifer (CORnerstone), Kyle Johnston (CORnerstone), Jess Cornejo (CORnerstone), Renee Rhodes (IMA), Gene Miller (TRISTAR), Andrea Neff (TRISTAR), and Don Osenbaugh (KMIT Pool Administrator). Guest: Ron Laskowski (attorney).

**Minutes Approval:** The minutes from the Overland Park meeting of October 13, 2019 were unanimously approved as written, following a motion by Dillner and a second by Hardy.

# **Financial Reports (Kifer):**

- 1. September 30, 2019 Financials
- 2. October 31, 2019 Financials
- 3. November 30, 2019 Financials—tabled to February
- 4. KID 2019 3rd Quarter (9/30) Report—tabled to February
- 5. October 30, 2019 Cash Report (Osenbaugh)

The motion to approve the above reports was made by Dillner; seconded by Howard. Approved unanimously.

# Reserve Advisory and Settlement Authority: Miller presented the following claims-

- 1. Claim #2014848019 (Russell). Final overview of this large and severe claim from 2014, on which final settlement has been very recently been approved by the settlement judge. Final payment of nearly \$600,000 (which will be reimbursed to KMIT by SNCC) is being completed now.
- 2. Claim #19753613 (Abilene). Authority to settlement in an amount up to \$23,000 approved, upon a motion by Dillner and second by Howard. Unanimous.
- 3. Claim #17981918 (Bel Aire). Update only.
- 4. Claim #19788370 (HCC). Update only.
- 5. Claim #20160743982 (Valley Center). Update only.
- 6. Claim #19768485 (Hiawatha). Reserve Advisory only.
- 7. Claim #19778256 (Fredonia). Reserve Advisory only.
- 8. Claim #19789055 (LeCompton). Reserve Advisory only.
- 9. Claim #19789223 (Pittsburg). Reserve Advisory only.

Claims Management Legal Presentation: Attorney Ron Laskowski (whom Miller uses on many cases) presented a wide-ranging overview of his perspectives on settling claims, and, specifically, on working as a team with Miller toward closing current and old KMIT claims.

Loss Control Activities: Rhodes gave an update/review of risk control activities, trainings, and stats. The 2020 risk control certification assessment forms have been 'tweaked' (several minor changes), and are ready to go. IMA risk control trainings are being scheduled--on several topics, across the state.

Errors and Omissions (E&O) Insurance Policy Renewal: Also known as 'Directors and Officers' liability insurance, this policy is purchased by KMIT to cover individual board members in the unlikely event of a lawsuit. The annual renewal quote was unanimously approved in the amount of \$16,603.84. Motion by Dillner/second by Mitchell.

Excess Insurance Policy Renewal: The excess-coverage insurance policy renewal, with Safety National (SNCC), was unanimously approved in the *renewal amount* (the final amount is determined after a year-end audit) of \$546,234. Motion by DuMars/second by Dillner. A consensus of the Board was to do a marketplace comparison on this insurance next year, prior to the 2021 renewal.

**TRISTAR>CIS** Transition: Osenbaugh updated the Board. TRISTAR claims shutoff date is 12/20. An email blast to everyone on our email list will go out on 12/20, and letters to key contacts dated 12/20 will be mailed on 12/19. Miller and Neff have been formally hired, and will each work through three days of training with CIS, next week in Overland Park. KMIT's consultant, Jerry Smades, has done a great job, working alongside the staff at CIS, in the transition.

JaDe, LLC Consulting Contract for 2020: [JaDe is the legal name of the consulting business operated by Jerry Smades and his wife.] The Board unanimously approved a consulting contract with Smades for 2020, in the amount of \$10,000, to be paid lump-sum. The contract includes both periodic 'in-house' claims auditing, and general claims-TPA-oriented monitoring/advising. Smades will report directly to Pool Administrator Osenbaugh. Motion by Motion by Mitchell/second by Needleman.

**Osenbaugh Contract Extension:** The existing pool administrator contract with Osenbaugh was extended two additional years, through 12/31/22. Terms of the two years in the extension are a 3% annual increase each year. No other changes were made in the existing contract. Unanimously approved, following a motion by Mitchell and a second by Howard.

**New Admission:** Osenbaugh notified the Board of Junction City's stated intention of joining the KMIT Pool, effective 1/1/20. No payment or formal 'binding' has yet occurred.

**Pricing Review:** Cornejo and Osenbaugh gave a brief review of the outcome of the staff pricing of the pool for 2020. The Board's August 'loss risk' ceiling of \$1,000,000 was not threatened in the process of pricing. The 'actuarial loss' ended up just over \$700,000. The 'drivers' were higher mods overall, slightly lower state rates and increasing city payroll size (also enhanced by several new city and college member additions).

**2020 KMIT Operating Budget:** The Budget was unanimously approved as presented (after adjustment for the earlier excess insurance estimate), upon a motion by Dillner/second by Needleman.

**Pool Review and Administrator Report:** Osenbaugh presented a few graphs outlining the factors in the budget, and briefly reviewed several items in the board packets.

**Adjournment:** Meeting was adjourned at 12:21 P.M., following a motion by Dillner; second by Mitchell.

Don Osenbaugh, Pool Administrator (acting as Board-Designated Secretary



# **KMIT Balance Sheet**

November 30, 2019

# **ASSETS**

Checking Accounts	\$ 219,766
Investments	\$ 16,043,952
Accrued Interest	\$ 146,281
Accounts Receivable	\$ 4,960,022
Excess Premium Receivable	\$ -
Specific Recoverable	\$ 1,317,911
Aggregate Recoverable	\$ 7,011
Prepaid Expenses	\$ 53,296

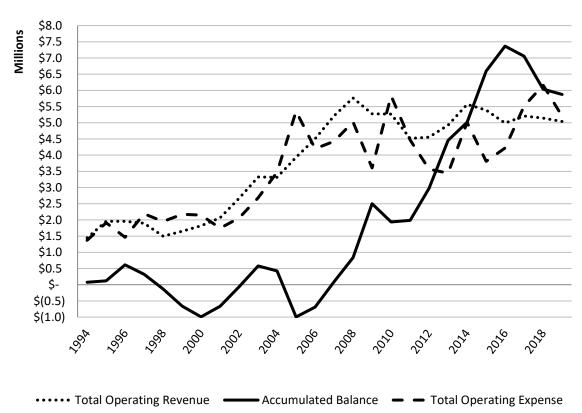
# Total Assets \$ 22,748,238

# **LIABILITIES & EQUITY**

Total Equity	\$ 5 873 504
Total Liabilities	\$ 16,874,734
Accrued Taxes and Assessments	\$ 412,164
Deposits on Premium	\$ 5,306,214
IBNR Reserve	\$ 4,365,021
Reserve for Losses	\$ 6,778,568
Excess Premium Payable	\$ -
Accounts Payable	\$ 12,766

Total Liabilities and Equity \$ 22,748,238

# **KMIT Financial Overview**



# **KMIT Profit and Loss**

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued
REVENUE FUND				To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date
Direct Premium Earned	\$ 1,422,582	\$ 1,885,501	\$ 1,843,047	\$ 1,754,515	\$ 1.377.722	\$ 1.552.110	\$ 1.689,773	\$ 1,965,656	\$ 2,616,641	\$ 3,274,489	\$ 3.256.648	\$ 3,837,793	\$ 4,272,140	\$ 4,950,171	\$ 5.519.169	\$ 5.193.427
Interest Income	\$ 22.675	\$ 73.225	\$ 114.912	\$ 142,705	\$ 116,190	\$ 96.882	\$ 129.613	\$ 101.694	\$ 50.668	\$ 52,492	\$ 59.068	\$ 96,274	\$ 234.986	\$ 263.024	\$ 245.802	\$ 81,601
Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	\$ 4,445	\$ 75	\$ -	\$ -	\$ 2,335	\$ -	\$ -	\$ -	\$ -	\$ 2,405	\$ -	\$ -
Total Operating Revenue	\$ 1.445.257	\$ 1.958.726	\$ 1,957,959	\$ 1,897,220	\$ 1,498,357	\$ 1,649,067	\$ 1.819.386	\$ 2,067,350	\$ 2,669,644	\$ 3,326,981	\$ 3,315,716	\$ 3,934,067	\$ 4,507,126	\$ 5,215,600	\$ 5,764,971	\$ 5,275,028
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ADMINISTRATION FUND EXPENSE	\$ 477,137	\$ 601,545	\$ 492,678	\$ 527,664	\$ 492,598	\$ 456,738	\$ 450,928	\$ 437,036	\$ 533,041	\$ 650,540	\$ 738,718	\$ 817,590	\$ 906,491	\$ 916,193	\$ 951,840	\$ 952,406
CLAIMS FUND EXPENSE																
Claims Paid Expense	\$ 716,700	\$ 1,049,152		\$ 2,073,604	\$ 2,049,157	\$ 1,754,026	\$ 1,455,927	\$ 1,097,367	\$ 1,211,714		\$ 2,292,696	\$ 3,965,031	\$ 2,629,372	\$ 2,810,549	\$ 3,358,328	\$ 2,043,133
Claims Paid Adjusting Expense	\$ 25,541	\$ 54,345	\$ 46,583	\$ 90,802	\$ 87,938	\$ 144,075	\$ 124,543		\$ 129,112	\$ 149,377	\$ 150,419	\$ 249,860	\$ 183,104	\$ 194,603		\$ 137,268
Claims Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ 149,535		\$ 23,666	\$ -	\$ -	\$ 33,954	\$ 37,317	\$ 80,501	\$ 61,432	\$ 68,783	\$ 72,085	
Claims Reserves Adjusting Expense	\$ -	\$ -	\$ -	\$ -	\$ 20,532	\$ 3,627	\$ 9,180		\$ -	\$ 9,419	\$ 420	\$ 8,802	\$ 18,647		\$ 14,309	
IBNR Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,278	\$ 141	\$ -	\$ -	\$ 30,048	\$ 46,008	\$ 18,894	\$ 56,731	\$ 83,488	\$ 67,900
Excess Work Comp Insurance	\$ 151,393	\$ 210,142	\$ 133,376	\$ 117,122	\$ 79,456	\$ 80,124	\$ 86,819	\$ 127,168	\$ 189,458	\$ 366,991	\$ 221,435	\$ 374,472	\$ 384,425	\$ 420,728	\$ 372,790	\$ 341,935
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (130,716)	\$ 51,153	\$ (9,278)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Specific Recovery Expense	\$ -	\$ -	\$ -	\$ (268,748)	\$ (797,205)	\$ (235,398)	\$ -	\$ -	\$ -	\$ (400,137)	\$ -	\$ (188,126)	\$ -	\$ (53,999)	\$ (66,549)	\$ -
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ (352,627)	\$ -	\$ (112,699)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Claims Fund Expense	\$ 893,634	\$ 1,313,638	\$ 970,420	\$ 1,660,153	\$ 1,458,698	\$ 1,720,214	\$ 1,700,136	\$ 1,307,883	\$ 1,530,284	\$ 2,034,858	\$ 2,732,334	\$ 4,536,548	\$ 3,295,873	\$ 3,512,030	\$ 4,074,744	\$ 2,655,210
Total Operating Expense	£ 4 070 774	6 4 045 400	\$ 1,463,098	\$ 2.187.817	\$ 1.951.295	\$ 2,176,952	\$ 2,151,064	\$ 1,744,919	\$ 2.063.325	\$ 2,685,398	\$ 3.471.052	\$ 5.354.138	\$ 4.202.364	\$ 4.428.222	\$ 5,026,584	\$ 3.607.616
Total Operating Expense	\$ 1,370,771	\$ 1,915,183	\$ 1,463,098	\$ 2,187,817	\$ 1,951,295	\$ 2,176,952	\$ 2,151,064	\$ 1,744,919	\$ 2,063,325	\$ 2,685,398	\$ 3,471,052	\$ 5,354,138	\$ 4,202,364	\$ 4,428,222	\$ 5,026,584	\$ 3,607,616
BALANCES	<u> </u>	<b>*</b>	<u> </u>													
BALANCES																
KMIT Statutory Fund Balance	\$ 74,486	\$ 43,543	\$ 494,861	\$ (290,597)	\$ (452,938)	\$ (527,884)	\$ (331,677)	\$ 322,431	\$ 606,319	\$ 641,583	\$ (155,336)	\$ (1,420,071)	\$ 304,762	\$ 787,378	\$ 738,387	\$ 1,667,412
Accumulated Balance	\$ 74,486	\$ 118,029	\$ 612,890	\$ 322,293	\$ (130,645)	\$ (658,530)	\$ (990,207)	\$ (667,776)	\$ (61,457)	\$ 580,125	\$ 424,789	\$ (995,282)	\$ (690,520)	\$ 96,857	\$ 835,244	\$ 2,502,656

# **KMIT Profit and Loss**

		2010	2011	2012	2013	2014	2015	2016	2017	2018		2019	2019	Total
		Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued		Accrued	Budget	Accrued
REVENUE FUND		To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date		To Date		To Date
Direct Premium Earned	\$	5,213,859	\$ 4,442,326	\$ 4,484,533	\$ 4,853,835	\$ 5,460,344	\$ 5,261,044	\$ 4,829,526	\$ 4,984,618	\$ 4,860,795	\$	4,680,525	\$ 5,080,000	\$ 95,482,789
Interest Income	\$	52,768	\$ 72,925	\$ 70,104	\$ 71,861	\$ 107,601	\$ 128,600	\$ 160,374	\$ 220,606	\$ 283,636	\$	357,040	\$ 230,000	\$ 3,407,276
Miscellaneous Income	\$	-	\$ 1,441	\$ 	\$ 	\$ -	\$ 	\$ -	\$ -	\$ 	\$	-	\$ -	\$ 10,701
Total Operating Revenue	\$	5,266,627	\$ 4,516,692	\$ 4,554,637	\$ 4,925,696	\$ 5,567,945	\$ 5,389,644	\$ 4,989,900	\$ 5,205,224	\$ 5,144,382	\$	5,037,565	\$ 5,310,000	\$ 98,900,767
ADMINISTRATION FUND EXPENSE	49	1,033,237	\$ 965,190	\$ 931,668	\$ 994,042	\$ 1,068,311	\$ 1,040,903	\$ 1,111,401	\$ 1,156,412	\$ 1,192,705	44	1,063,155	\$ 1,301,000	\$ 20,960,166
CLAIMS FUND EXPENSE														
Claims Paid Expense	\$	3,936,633		1,920,451	\$ 1,709,010	3,311,173		1,695,308	\$ 2,305,237	2,101,630		890,574	\$ -	\$ 53,595,596
Claims Paid Adjusting Expense	\$	190,924	\$ 148,911	\$ 171,765	\$ 129,686	\$ 161,894	\$ 163,666	\$ 130,938	\$ 157,923	\$ 164,370	\$	85,562	\$ -	\$ 3,596,707
Claims Reserve Expense	\$	240,272	\$ 61,015	\$ 39,217	\$ 25,175	\$ 1,255,711	\$ 59,406	\$ 175,840	\$ 1,255,458	\$ 617,931	\$	1,616,055	\$ -	\$ 5,963,813
Claims Reserves Adjusting Expense	\$	33,527	\$ 8,567	\$ 3,874	\$ 5,291	\$ 63,721	\$ 17,007	\$ 58,156	\$ 163,750	\$ 121,910	\$	222,553	\$ -	\$ 814,755
IBNR Reserve Expense	\$	45,080	\$ 145,623	\$ 174,450	\$ 184,441	\$ 274,526	\$ 318,878	\$ 597,903	\$ -	\$ 1,457,845	\$	853,787	\$ -	\$ 4,365,021
Excess Work Comp Insurance	\$	351,375	\$ 336,966	\$ 337,595	\$ 395,128	\$ 432,750	\$ 456,352	\$ 451,042	\$ 476,604	\$ 505,287	\$	470,651	\$ 510,000	\$ 7,871,583
Specific Recoverable Expense	\$		\$ 	\$ 	\$ 	\$ (1,229,070)	\$ -	\$ 	\$ 	\$ · -	\$	-	\$ -	\$ (1,317,911)
Specific Recovery Expense	\$	(43)	\$ -	\$ (9,965)	\$ -	\$ (329,962)	-	\$ -	\$ -	\$ -	\$	-	\$ -	\$ (2,350,131)
Aggregate Recoverable Expense	\$	` -	\$ -	\$ -	\$ -	\$ 	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ (7,011)
Aggregate Recovery Expense	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ (465, 326)
Claims Fund Expense	\$	4,797,768	\$ 3,502,801	\$ 2,637,388	\$ 2,448,730	\$ 3,940,743	\$ 2,766,699	\$ 3,109,186	\$ 4,358,973	\$ 4,968,973	\$	4,139,181	\$ 510,000	\$ 72,067,097
Total Operating Expense	\$	5,831,005	\$ 4,467,990	\$ 3,569,056	\$ 3,442,772	\$ 5,009,054	\$ 3,807,602	\$ 4,220,587	\$ 5,515,384	\$ 6,161,678	\$	5,202,336	\$ 1,811,000	\$ 93,027,263
BALANCES	1													
BALANOLO														
KMIT Statutory Fund Balance	\$	(564,378)	\$ 48,702	\$ 985,581	\$ 1,482,924	\$ 558,890	\$ 1,582,042	\$ 769,313	\$ (310,160)	\$ (1,017,296)	\$	(164,771)	\$ 3,499,000	\$ 5,873,504
				•				•						
Accumulated Balance	\$	1,938,278	\$ 1,986,980	\$ 2,972,561	\$ 4,455,485	\$ 5,014,375	\$ 6,596,417	\$ 7,365,730	\$ 7,055,570	\$ 6,038,274	\$	5,873,504		

# **KMIT Admin Expenses**

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued
				To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date
GENERAL EXPENSES																
Agent Commissions		\$ -	\$ -	\$ -	\$ 969	\$ 4,919	\$ 5,239	\$ 12,669	\$ 33,803	\$ 44,060	\$ 43,231	\$ 61,486	\$ 75,650	\$ 77,961	\$ 88,532	\$ 94,214
Directors and Officers Insurance	\$ -	\$ 489	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,367	\$ 18,542	\$ 15,857
Meetings/Travel	\$ -	\$ 6,971		\$ 5,318		\$ -	\$ 149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contingencies/Miscellaneous	\$ -	\$ 8,984		\$ 3,913		\$ 11,585	\$ 6,020	\$ 18,223	\$ 26,103	\$ 28,939	\$ 41,820	\$ 23,173	\$ 66,332	\$ 33,865	\$ 26,155	\$ 34,318
Bank Fees	\$ 1,249	\$ 4,735	\$ 579	\$ 658	\$ 263	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,638	\$ 2,758
Write Off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LKM Clearing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total	\$ 1,249	\$ 21,179	\$ 4,151	\$ 9,889	\$ 7,795	\$ 16,504	\$ 11,408	\$ 30,892	\$ 59,906	\$ 72,999	\$ 85,051	\$ 84,659	\$ 141,982	\$ 132,193	\$ 135,867	\$ 147,147
REGULATORY																
Kansas Insurance Dept (KID) Premium Tax		\$ 18,402		\$ 10,823							\$ 30,168		\$ 40,212		\$ 54,139	
KID Pool Assessment			\$ 5,372	\$ 3,470	\$ 3,798					\$ 5,983	\$ 2,844	\$ 3,900	\$ -	\$ 4,300	\$ 3,409	
KID Workers Compensation Assessment		\$ 44,011	\$ 25,322	\$ 48,345	\$ 31,243	\$ 14,594	\$ 10,372	\$ 1,795	\$ 7,770	\$ 19,748	\$ 47,137	\$ 91,805	\$ 47,193	\$ 32,896	\$ 32,770	\$ 28,363
KID State Audit	•	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KDOL Annual Assessment Fee		\$ 15,053		\$ 42,620	\$ 41,148	\$ 46,426	\$ 40,215	\$ 30,893	\$ 34,311	\$ 40,875	\$ 57,150	\$ 73,958	\$ 79,538	\$ 80,604	\$ 86,159	\$ 59,919
Sub Total	\$ 95,360	\$ 77,466	\$ 56,291	\$ 105,257	\$ 90,081	\$ 81,090	\$ 72,847	\$ 55,608	\$ 69,799	\$ 95,622	\$ 137,299	\$ 203,667	\$ 166,943	\$ 163,994	\$ 176,477	\$ 140,283
CONTRACTURAL		_														
	\$ 4,603	\$ -	\$ 6,639	\$ 32,625		\$ 8,288	\$ 10,973		\$ 9,600	\$ 9,806	\$ 10,465	\$ 10,264			\$ 13,127	
Actuarial	\$ -	\$ -	\$ 2,855	\$ 5,000	\$ 25,033	\$ 5,859	\$ 5,703	\$ 7,062	\$ 6,148	\$ 6,272	\$ 7,862	\$ 9,000	\$ 9,991	\$ 12,860	\$ 13,000	\$ 13,750
Risk Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000	\$ 50,000	\$ 50,000	\$ 60,000	\$ 70,000	\$ 70,000
Risk Control	\$ -	\$ -	\$ 82,500	\$ 99,073	\$ 87,000	\$ 80,000	\$ 80,000	\$ 85,000	\$ 92,500	\$ 105,000	\$ 113,000	\$ 120,000	\$ 130,000	\$ 140,000	\$ 140,000	\$ 145,000
Claims Adjusting	\$ 298,447	\$ 312,500	\$ 194,842	\$ 105,470	\$ 100,000	\$ 105,000	\$ 110,000	\$ 110,000	\$ 125,000	\$ 135,000	\$ 140,000	\$ 140,000	\$ 150,000	\$ 165,000	\$ 165,000	\$ 175,000
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ -	\$ -	\$ -		\$ -	\$ -
POET	*	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pool Admin Services	\$ 77,478	\$ 190,400	\$ 145,400	\$ 170,350	\$ 170,396	\$ 159,996	\$ 159,996	\$ 140,000		\$ 176,000		\$ 200,000		\$ 220,000		\$ 225,000
Payroll Audits	<b>5</b> -	5 -	\$ -	<b>5</b> -	5 -	5 -	<b>5</b> -	<b>5</b> -	\$ 10,088	\$ 9,840	\$ 12,042	5 -	\$ 14,562	\$ 15,684	\$ 18,370	\$ 17,617
Rating Services	<b>5</b> -	5 -	\$ -	<b>5</b> -	5 -	5 -	<b>5</b> -	<b>5</b> -	5 -	5 -	5 -	5 -	5 -	5 -	5 -	\$ -
Crime	<b>5</b> -	<b>5</b> -	\$ -	<b>5</b> -	<b>5</b> -	<b>5</b> -	<b>5</b> -	<b>5</b> -	<b>5</b> -		<b>5</b> -	<b>5</b> -	<b>5</b> -		<b>5</b> -	<b>5</b> -
Web Hosting Endorsement Fee	<b>5</b> -	<b>5</b> -	\$ -	<b>5</b> -	\$ -	÷ -	<b>5</b> -	\$ -	<b>5</b> -		\$ -	<b>5</b> -	<b>5</b> -	<b>5</b> -	<b>5</b> -	\$ -
Endorsement Fee	•	\$ 502,900	\$ 432,236	\$ 412,518	\$ 304 734	Φ - \$ 350 144	\$ 366 672	\$ 350,536	\$ 403,336	\$ 481,918	\$ 516.368	\$ 529,264	φ - \$ 507 566	\$ 620,006	\$ 639,497	\$ 664,975
Sub rotai	φ 300,320	φ 302,300	φ 43∠,∠36	φ 412,310	φ 354,1Z1	φ 339,144	φ 300,072	φ 330,336	φ 403,330	φ 401, <del>3</del> 10	φ 310,300	φ 329,204	φ 391,300	\$ 020,000	φ 039,497	φ 004,913
Administration Fund Expense	\$ 477,137	\$ 601,545	\$ 492,678	\$ 527,664	\$ 492,598	\$ 456,738	\$ 450,928	\$ 437,036	\$ 533,041	\$ 650,540	\$ 738,718	\$ 817,590	\$ 906,491	\$ 916,193	\$ 951,840	\$ 952,406

# **KMIT Admin Expenses**

	2010	2011	2012		2013		2014		2015		2016		2017		2018		2019		2019		Total
	Accrued	Accrued	Accrue	d	Accrued	-	Accrued		Accrued		Accrued		Accrued	-	Accrued	-	Accrued		Budget		Accrued
	To Date	To Date	To Dat	9	To Date		To Date		To Date		To Date		To Date		To Date	•	To Date				To Date
GENERAL EXPENSES																					
Agent Commissions			\$ 96,4			\$	97,189		97,505	\$	90,158		104,978	\$	100,926	\$	83,178			\$	1,492,281
Directors and Officers Insurance						\$	15,956		15,667	\$	15,970	\$	15,939	\$	15,939	\$		\$		\$	215,638
Meetings/Travel		\$ 829				\$	29,749		19,897	\$	22,638	\$	20,165	\$	21,479	\$	17,778		24,000		171,369
Contingencies/Miscellaneous	\$ 2,657			75 \$		\$	4,385		3,884	\$	2,594	\$	(2,597)		8,234		11,697		12,000		376,743
Bank Fees	\$ 9,239			59 \$	7,528	\$	4,460		5,998	\$	6,333	\$	7,391	\$	6,764	\$	6,312	\$	8,000	\$	76,840
Write Off		\$ (104)		-   \$	-	\$	-	\$	-	\$	464	\$	-	\$	-	\$	1	\$	-	\$	361
LKM Clearing		\$ 60	\$	-   \$	-	\$	-	\$		\$		\$	-	\$	-	\$	-	\$		\$	60
Marketing		\$ -		39 \$		\$	161	\$	34	\$	502	\$	-	\$	-	\$	-	\$	,	\$	1,588
Office Supplies		\$ -	\$ 1,1			\$	3,732	\$	4,485	\$	6,176		9,399	\$	3,978		5,517	\$	14,000	\$	36,228
Sub Total	\$ 121,475	\$ 107,167	\$ 126,7	35 \$	152,627	\$	155,632	\$	147,469	\$	144,835	\$	155,276	\$	157,319	\$	139,703	\$	185,000	\$	2,371,110
REGULATORY				١.		١.		١.												i .	
Kansas Insurance Dept (KID) Premium Tax				45 \$	44,349	\$	51,057	\$	48,309	\$	46,830	\$	48,311	\$	43,572	\$	33,188	\$	50,000	\$	881,134
KID Pool Assessment				-   \$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	64,701
KID Workers Compensation Assessment				-   \$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	671,063
KID State Audit		\$ 12,652		-   \$	-	\$		\$		\$	<del>-</del>	\$		\$		\$	-	\$	<del>-</del>	\$	12,652
KDOL Annual Assessment Fee			\$ 81,3			\$	129,781	\$	72,663	\$	85,965	\$	111,295	\$	151,199	\$	88,220	\$	230,000	\$	1,692,240
Sub Total	\$ 212,025	\$ 159,195	\$ 124,8	00 \$	127,296	\$	180,838	\$	120,972	\$	132,795	\$	159,606	\$	194,771	\$	121,408	\$	280,000	\$	3,321,790
CONTRACTURAL						_		_				_				_		_			
Financial Audit						\$	15,803		13,803	\$	12,000	\$	13,165	\$	13,624	\$	13,423	\$		\$	344,286
Actuarial				50 \$		\$	15,000		14,500	\$	15,000	\$	- ,	\$	15,000		-	\$			261,395
Risk Management	\$ 70,000				170,000	\$	170,000		170,000	\$	190,000	\$	205,000	\$	210,700	\$	216,900		216,900		1,922,600
Risk Control			\$ 145,0		150,000	\$	150,000	\$	155,000	\$	155,000	\$	155,000	\$	160,800	\$	164,100			\$	3,023,973
Claims Adjusting	\$ 195,000	\$ 185,000	\$ 185,0	00 \$	185,000	\$	185,000	\$	205,000	\$	205,000	\$	210,000	\$	216,300		222,789			\$	4,525,348
Risk Analysis		5 -	\$	-   \$	-	\$	9,671	\$	14,651	\$	27,647	\$	12,113	\$	25,720	\$	15,713			\$	105,514
POET Pool Admin Services	•	\$ -	\$ 000.0	-   \$	75.000	ф	04.000	\$	7,425 98,560	\$	10,513	\$	20,138	\$	24,000	\$	22,163			\$	84,238
	\$ 225,000 \$ 19.173					\$	81,900	\$		\$	99,360	\$	102,240 23,175	\$	105,120	\$	99,000	\$		\$	4,164,800
Payroll Audits						\$	20,143		19,923		19,954	\$		\$	21,059		44.005	\$	22,000	\$	272,946
Rating Services	\$ -	\$ 22,650	\$ 6,6			\$	10,887	\$	754	\$	27,105	\$	11,595	\$	12,072	\$	11,805	\$	-	ф	122,206
Crime		D -	Φ ¢ 4.4	- \$		\$	2 422	\$	0.040	\$	2.402	\$	348	φ	1,393	\$		\$	-	ф	3,020
Web Hosting Endorsement Fee	\$ -	\$ 1,155 \$ -	\$ 1,1	37   \$		\$	3,439 70,000	\$	2,846 70,000	\$	2,193 70,000	\$	3,758 70,000	\$	2,327 32,500	\$	2,373 32,500	\$	32,500	\$	21,940 415,000
Endorsement Fee Sub Total	\$ 699,738	7	\$ 680,1			\$	70,000 <b>731,842</b>	\$	70,000 <b>772,461</b>	\$	833,772	Φ	841,530	<b>\$</b>	32,500 <b>840.615</b>	<b>\$</b>	<b>802,044</b>	Φ	836,000		415,000 <b>15,267,266</b>
Sub Total	φ 099,730	\$ 090,027	φ 00U, I	)	7 14,119	Þ	131,042	Þ	112,401	Ф	033,772	Þ	041,530	Ą	040,013	Þ	002,044	Φ	030,000	Ā	13,207,200
Administration Fund Expense	\$ 1,033,237	\$ 965,190	\$ 931,6	68 \$	994,042	\$	1,068,311	\$	1,040,903	\$	1,111,401	\$	1,156,412	\$	1,192,705	\$	1,063,155	\$	1,301,000	\$	20,960,166
			•					•									-				

# **KMIT Balance Sheet**

**December 31, 2019** 

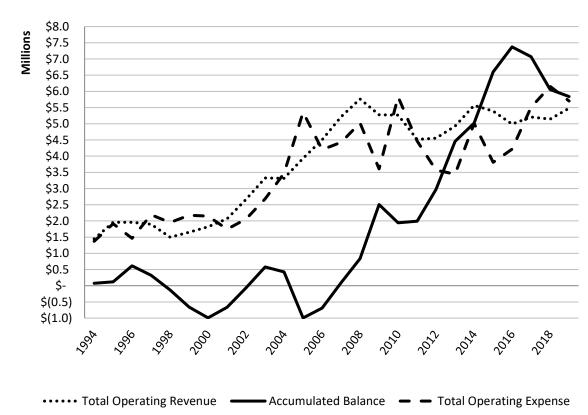
# **ASSETS**

Total Assets	\$ 17,564,484
Prepaid Expenses	\$ 1,054
Aggregate Recoverable	\$ 7,011
Specific Recoverable	\$ 1,324,711
Excess Premium Receivable	\$ -
Accounts Receivable	\$ (17,764)
Accrued Interest	\$ 135,451
Investments	\$ 15,490,876
Checking Accounts	\$ 623,145

### I IABII ITIES & FOUITY

LIABILITIES & EQUITY	
Accounts Payable	\$ 63,993
Excess Premium Payable	\$ -
Reserve for Losses	\$ 6,250,438
IBNR Reserve	\$ 4,366,260
Deposits on Premium	\$ 619,173
Accrued Taxes and Assessments	\$ 424,775
Total Liabilities	\$ 11,724,639
Total Equity	\$ 5,839,845
Total Liabilities and Equity	\$ 17,564,484

# **KMIT Financial Overview**



# **KMIT Profit and Loss**

	1994		1995	1	1996	1997		1998		1999	2000	2001		2002		2003	2004		2005		2006		2007		2008		2009
	Closed		Closed	С	losed	Accrued		Accrued		Accrued	Accrued	Accrued		Accrued		Accrued	Accrued		Accrued	Α	ccrued	Α	ccrued	Α	ccrued	Α	ccrued
REVENUE FUND						To Date		To Date		To Date	To Date	To Date		To Date		To Date	To Date		To Date	Т	o Date	Т	To Date	1	To Date	1	To Date
Direct Premium Earned	\$ 1 422 582	\$	1.885.501	\$ 1	843.047	\$ 1.754.51	5 \$	1.377.722	\$	1.552.110	\$ 1,689,773	\$ 1 965 6	56	\$ 2.616.641	\$	3.274.489	\$ 3.256.648	\$	3.837.793	\$ 4	4.272.140	\$ 4	4.950.171	\$	5.519.169	\$	5.193.427
Interest Income	\$ 22,675	1 '	73,225		114.912	\$ 142,70		116.190	¢	, ,	\$ 129,613			\$ 50.668	¢	52.492	\$ 59.068	\$	96.274	¢	234.986	¢	, ,	\$	245.802	¢	81.601
		٩	13,223	φ	114,912	\$ 142,70	,   ,	-,	φ		\$ 129,013	φ 101,0			φ	52,492	\$ 59,000	T.	90,274	φ	234,900	9	/ -	Φ	245,002	φ.	61,001
Miscellaneous Income	<b>a</b>	. 3		Þ		<b>3</b>	- >	4,445	Þ	75	<b>3</b> -	3	- '	\$ 2,335	Э	-	÷ -	\$	-	Þ	-	Þ	2,405	Ъ		<b>3</b>	
Total Operating Revenue	\$ 1,445,257	\$	1,958,726	\$ 1,	957,959	\$ 1,897,22	\$	1,498,357	\$	1,649,067	\$ 1,819,386	\$ 2,067,3	50	\$ 2,669,644	\$	3,326,981	\$ 3,315,716	\$	3,934,067	\$ 4	4,507,126	\$ :	5,215,600	\$	5,764,971	\$	5,275,028
ADMINISTRATION FUND EXPENSE	\$ 477,137	\$	601,545	\$ 4	492,678	\$ 527,66	1 \$	492,461	\$	456,678	\$ 450,863	\$ 437,0	36	\$ 533,041	\$	650,537	\$ 738,718	\$	817,417	\$	906,340	\$	915,969	\$	951,738	\$	952,375
CLAIMS FUND EXPENSE																											
Claims Paid Expense	\$ 716,700	\$	1,049,152	\$	790,461	\$ 2,073,60	4 \$	2,051,762	\$	1,754,618	\$ 1,455,927	\$ 1,097,3	67	\$ 1,211,714	\$	1,875,255	\$ 2,292,696	\$	3,965,947	\$ 2	2,630,697	\$ 2	2,812,624	\$	3,359,886	\$	2,043,263
Claims Paid Adjusting Expense	\$ 25,541	\$	54,345	\$	46,583	\$ 90,80	2 \$	88,035	\$	144,164	\$ 124,543	\$ 83,2	07	\$ 129,112	\$	149,377	\$ 150,419	\$	249,887	\$	183,144	\$	194,731	\$	240,310	\$	137,280
Claims Reserve Expense	\$	- \$	-	\$	-	\$	- \$	146,931	\$	41,724	\$ 23,666	\$		\$ -	\$	33,954	\$ 37,317	\$	79,585	\$	60,107	\$	66,709	\$	70,528	\$	48,012
Claims Reserves Adjusting Expense	\$	- \$	-	\$	-	\$	- \$	20,435	\$	3,539	\$ 9,180	\$		\$ -	\$	9,419	\$ 420	\$	8,775	\$	18,607	\$	14,505	\$	14,291	\$	16,820
IBNR Reserve Expense	\$ -	\$	-	\$	-	\$	- \$		\$		\$ 9,278	\$ 1	11	\$ -	\$	-	\$ 30,048	\$	46,008	\$	18,894	\$	56,731	\$	83,488	\$	67,900
Excess Work Comp Insurance	\$ 151,393	\$	210,142	\$	133,376	\$ 117,12	2 \$	79,456	\$	80,124	\$ 86,819	\$ 127,1	88	\$ 189,458	\$	366,991	\$ 221,435	\$	374,472	\$	384,425	\$	420,728	\$	372,790	\$	341,935
Specific Recoverable Expense	\$ -	\$		\$	-	\$	- \$	(130,716)	\$	51,153	\$ (9,278	\$	- 3	\$ -	\$		\$ -	\$		\$	-	\$	-	\$		\$	
Specific Recovery Expense	\$ -	\$	-	\$	-	\$ (268,74	3) \$	(797,205)	\$	(235,398)	\$ -	\$	- 3	\$ -	\$	(400,137)	\$ -	\$	(188,126)	\$	-	\$	(53,999)	\$	(66,549)	\$	-
Aggregate Recoverable Expense	\$ -	\$	-	\$	-	\$	- \$	-	\$	(7,011)	\$ -	\$	- 3	\$ -	\$	-	\$ -	\$		\$	-	\$	-	\$		\$	-
Aggregate Recovery Expense	\$ -	\$	-	\$	-	\$ (352,62)	7) \$	-	\$	(112,699)	\$ -	\$	- 3	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
Claims Fund Expense	\$ 893,634	\$	1,313,638	\$ !	970,420	\$ 1,660,15	3 \$	1,458,698	\$	1,720,214	\$ 1,700,136	\$ 1,307,8	33	\$ 1,530,284	\$	2,034,858	\$ 2,732,334	\$	4,536,548	\$ 3	3,295,873	\$ :	3,512,030	\$	4,074,744	\$	2,655,210
Total Operating Expense	\$ 1,370,771	\$	1,915,183	\$ 1,	463,098	\$ 2,187,81	7 \$	1,951,158	\$	2,176,892	\$ 2,150,999	\$ 1,744,9	19	\$ 2,063,325	\$	2,685,396	\$ 3,471,052	\$	5,353,965	\$ 4	4,202,213	\$ 4	4,427,999	\$	5,026,482	\$	3,607,585
	<u> </u>	•		<u> </u>																							
BALANCES																											
KMIT Statutory Fund Balance	\$ 74.486	e	43.543	¢ .	494.861	\$ (290,59	7\ ¢	(452,801)	¢	(527.825)	\$ (331,613	\$ 322.4	21	\$ 606.319	¢	641.585	\$ (155,336)	¢	(1,419,898)	¢	304.913	¢	787.601	¢	738.489	\$	1.667.443
Rivil Statutory Fund Balance	φ 74,400	, a	43,343	φ ,	434,001	<b>a</b> (290,59	) \$	(452,001)	Þ	(327,023)	क (७३।,७।३	) \$ 322,4	21	\$ 000,319	Φ	041,505	\$ (135,336)	Φ	(1,419,090)	Ψ	304,913	Ψ	107,001	Ψ	730,409	Ψ	1,007,443
Accumulated Balance	\$ 74,486	\$	118,029	\$	612,890	\$ 322,29	\$	(130,509)	\$	(658,333)	\$ (989,946	\$ (667,5	15)	\$ (61,196)	\$	580,389	\$ 425,052	\$	(994,846)	\$	(689,933)	\$	97,668	\$	836,157	\$	2,503,600

# **KMIT Profit and Loss**

		2010		2011	2012	2013	2014		2015	2016	2017	2018		2019	2019	Total
		Accrued		Accrued	Accrued	Accrued	Accrued		Accrued	Accrued	Accrued	Accrued		Accrued	Budget	Accrued
REVENUE FUND		To Date		To Date	To Date	To Date	To Date		To Date	To Date	To Date	To Date		To Date		To Date
Direct Premium Earned	\$	5,213,859	\$	4,442,326	\$ 4,484,533	\$ 4,853,835	\$ 5,460,344	\$	5,261,044	\$ 4,829,526	\$ 4,984,618	\$ 4,860,795	\$	5,094,502	\$ 5,080,000	\$ 95,896,765
Interest Income	\$	52,768	\$	72,925	\$ 70,104	\$ 71,861	\$ 107,601	\$	128,600	\$ 160,374	\$ 220,606	\$ 283,636	\$	386,650	\$ 230,000	\$ 3,436,886
Miscellaneous Income	\$	-	\$	1,441	\$ -	\$ 	\$ -	\$	-	\$ -	\$ -	\$ 	\$	-	\$ -	\$ 10,701
Total Operating Revenue	\$	5,266,627	\$	4,516,692	\$ 4,554,637	\$ 4,925,696	\$ 5,567,945	\$	5,389,644	\$ 4,989,900	\$ 5,205,224	\$ 5,144,382	\$	5,481,151	\$ 5,310,000	\$ 99,344,353
ADMINISTRATION FUND EXPENSE	49	1,031,820	\$	964,518	\$ 931,668	\$ 994,040	\$ 1,068,101	\$	1,040,872	\$ 1,107,393	\$ 1,151,763	\$ 1,185,106	49	1,175,729	\$ 1,301,000	\$ 21,053,208
CLAIMS FUND EXPENSE																
Claims Paid Expense	\$	3,938,821			1,920,451	\$ 1,709,010		\$		1,698,896	\$ 2,323,242	2,129,354		1,091,136		\$ 54,454,040
Claims Paid Adjusting Expense	\$	190,951	\$	148,911	171,765	\$ 129,686	161,926	\$	163,677	\$ 131,079	\$ 159,702	\$ 166,867	\$	97,329	\$ -	\$ 3,613,371
Claims Reserve Expense	\$	238,084	\$	58,795	\$ 39,217	\$ 25,175	\$ 667,638	\$	59,323	\$ 172,252	\$ 1,230,375	\$ 616,289	\$	1,692,220	\$ -	\$ 5,407,899
Claims Reserves Adjusting Expense	\$	33,500		8,567	\$ 3,874	\$ 5,291	\$ 63,688	\$	16,995	\$ 58,014	\$ 162,457	\$ 122,046		252,116	\$ -	\$ 842,539
IBNR Reserve Expense	\$	45,080	\$	145,623	\$ 174,450	\$ 184,441	\$ 274,526	\$	318,878	\$ 597,903	\$ 6,594	\$ 1,429,131	\$	877,147	\$ -	\$ 4,366,260
Excess Work Comp Insurance	\$	351,375	\$	336,966	\$ 337,595	\$ 395,128	\$ 432,750	\$	456,352	\$ 451,042	\$ 476,604	\$ 505,287	\$	513,437	\$ 510,000	\$ 7,914,370
Specific Recoverable Expense	\$	-	\$	-	\$ -	\$ -	\$ (1,235,870)	\$	-	\$ -	\$ -	\$ -	\$	-	\$ -	\$ (1,324,711)
Specific Recovery Expense	\$	(43)	\$	-	\$ (9,965)	\$ -	\$ (329,962)	\$	-	\$ -	\$ -	\$ -	\$	-	\$ -	\$ (2,350,131)
Aggregate Recoverable Expense	\$		\$	-	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-	\$ -	\$ (7,011)
Aggregate Recovery Expense	\$	-	\$	-	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$	-	\$ -	\$ (465, 326)
Claims Fund Expense	\$	4,797,768	\$	3,502,801	\$ 2,637,388	\$ 2,448,730	\$ 3,940,743	\$	2,766,699	\$ 3,109,186	\$ 4,358,973	\$ 4,968,973	\$	4,523,384	\$ 510,000	\$ 72,451,301
			_					_								
Total Operating Expense	\$	5,829,588	\$	4,467,319	\$ 3,569,056	\$ 3,442,770	\$ 5,008,844	\$	3,807,571	\$ 4,216,579	\$ 5,510,735	\$ 6,154,079	\$	5,699,113	\$ 1,811,000	\$ 93,504,508
BALANCES	l															
DALAHOLO																
KMIT Statutory Fund Balance	\$	(562,961)	\$	49,373	\$ 985,581	\$ 1,482,926	\$ 559,101	\$	1,582,073	\$ 773,322	\$ (305,511)	\$ (1,009,697)	\$	(217,962)	\$ 3,499,000	\$ 5,839,845
Accumulated Balance	\$	1,940,639	\$	1,990,012	\$ 2,975,593	\$ 4,458,519	\$ 5,017,620	\$	6,599,693	\$ 7,373,015	\$ 7,067,504	\$ 6,057,806	\$	5,839,845		

# **KMIT Admin Expenses**

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued
				To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date
GENERAL EXPENSES																
Agent Commissions		\$ -	\$ -	\$ -	\$ 969	\$ 4,919	\$ 5,239	\$ 12,669	\$ 33,803	\$ 44,060	\$ 43,231	\$ 61,486	\$ 75,650	\$ 77,961	\$ 88,532	\$ 94,214
Directors and Officers Insurance	\$ -	\$ 489	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,367		\$ 15,857
Meetings/Travel	\$ -	\$ 6,971		\$ 5,318		\$ -	\$ 149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contingencies/Miscellaneous	\$ -	\$ 8,984		\$ 3,913		\$ 11,585	\$ 6,020	\$ 18,223	\$ 26,103	\$ 28,939	\$ 41,820	\$ 23,173	\$ 66,332	\$ 33,865	\$ 26,155	\$ 34,318
Bank Fees		\$ 4,735	\$ 579	\$ 658	\$ 263	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,638	\$ 2,758
Write Off		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LKM Clearing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total	\$ 1,249	\$ 21,179	\$ 4,151	\$ 9,889	\$ 7,795	\$ 16,504	\$ 11,408	\$ 30,892	\$ 59,906	\$ 72,999	\$ 85,051	\$ 84,659	\$ 141,982	\$ 132,193	\$ 135,867	\$ 147,147
REGULATORY																
Kansas Insurance Dept (KID) Premium Tax		\$ 18,402									\$ 30,168		\$ 40,212			
KID Pool Assessment			\$ 5,372	\$ 3,470	\$ 3,798					\$ 5,983	\$ 2,844	\$ 3,900	\$ -	\$ 4,300	\$ 3,409	
KID Workers Compensation Assessment		\$ 44,011	\$ 25,322	\$ 48,345	\$ 31,243	\$ 14,594	\$ 10,372	\$ 1,795	\$ 7,770	\$ 19,748	\$ 47,137	\$ 91,805	\$ 47,193	\$ 32,896	\$ 32,770	\$ 28,363
KID State Audit	•	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KDOL Annual Assessment Fee	* -,	\$ 15,053		\$ 42,620	\$ 41,011	\$ 46,367		\$ 30,893	\$ 34,311	\$ 40,872	\$ 57,150	\$ 73,786	\$ 79,387	\$ 80,381	\$ 86,056	\$ 59,889
Sub Total	\$ 95,360	\$ 77,466	\$ 56,291	\$ 105,257	\$ 89,945	\$ 81,031	\$ 72,783	\$ 55,608	\$ 69,799	\$ 95,620	\$ 137,299	\$ 203,494	\$ 166,792	\$ 163,771	\$ 176,374	\$ 140,253
CONTRACTURAL	<b>6</b> 4.000	•	¢ 0.000	¢ 00.005	<b>6</b> 40 000	¢ 0.000	¢ 40.070	¢ 0.474	<b>f</b> 0.000	¢ 0.000	¢ 40.405	A 40 004	¢ 00.040	¢ 0.400	¢ 40.407	¢ 40.000
Financial Audit	\$ 4,603	<b>5</b> -	\$ 6,639 \$ 2,855	\$ 32,625		\$ 8,288 \$ 5,859		\$ 8,474		\$ 9,806 \$ 6,272	\$ 10,465 \$ 7.862	\$ 10,264 \$ 9.000		\$ 6,462 \$ 12,860	\$ 13,127	
Actuarial Risk Management	<b>Ф</b>	ф -	φ 2,000 e	\$ 5,000	\$ 25,033	\$ 5,659	\$ 5,703	\$ 7,062	\$ 6,148	\$ 6,272 \$ 40,000	\$ 40,000	\$ 9,000 \$ 50,000	\$ 9,991 \$ 50,000	\$ 12,860 \$ 60,000	\$ 13,000 \$ 70.000	\$ 13,750 \$ 70,000
Risk Wanagement Risk Control	<b>Ф</b>	ф -	\$ 82,500	\$ 99,073	\$ 87,000	\$ 80,000	\$ 80,000	\$ 85,000	\$ 92,500	\$ 105,000	\$ 113,000	\$ 120,000	4,	\$ 140,000	\$ 70,000	\$ 70,000
	\$ 298,447	\$ 312,500		\$ 99,073	\$ 100.000	\$ 105.000			\$ 92,500	\$ 105,000	\$ 113,000	\$ 120,000	\$ 130,000 \$ 150,000	\$ 140,000	\$ 140,000	\$ 145,000
Risk Analysis	\$ 290,447	\$ 312,500	\$ 194,842	\$ 105,470	\$ 100,000	\$ 105,000	\$ 110,000	\$ 110,000	\$ 125,000	\$ 135,000	\$ 140,000	\$ 140,000	\$ 150,000	\$ 165,000	\$ 165,000	\$ 175,000
POET	φ - ¢ -	ф -	φ - e	φ - ¢ -	φ - ¢	φ - e	Φ -	φ - e	φ -	Φ -	Φ -	Φ -	9 -	φ -	э С	Φ -
Pool Admin Services	\$ 77.478	\$ 190.400	\$ 145.400	\$ 170,350	\$ 170.396	\$ 159,996	\$ 159,996	\$ 140,000	\$ 160,000	\$ 176,000	\$ 193,000	\$ 200,000	\$ 210.000	\$ 220,000	\$ 220,000	\$ 225,000
Payroll Audits	. , -	\$ 190,400 ¢	\$ 145,400 ¢	\$ 170,330 ¢	\$ 170,590 ¢	¢ 159,990	\$ 139,990 ¢	\$ 140,000 ¢	\$ 100,000	\$ 9,840			\$ 14,562			\$ 17,617
Rating Services		<b>e</b>	¢ -	φ -	ψ -	<b>Q</b>	φ -	¢ -	\$ 10,000 C	\$ 9,040	\$ 12,042 ¢	Φ -	¢ 14,502	\$ 15,004 ¢	\$ 10,570 ¢	\$ 17,017 \$
Crime		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	9 -	\$ -
Web Hosting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Endorsement Fee	\$ -	\$ -	\$ -	\$ -	\$ -	š -	I \$ -	\$ -	\$ -	I \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total		\$ 502,900	\$ 432,236	\$ 412,518	\$ 394,721	\$ 359,144	\$ 366,672	\$ 350,536	\$ 403,336	\$ 481,918	\$ 516,368	\$ 529,264	\$ 597,566	\$ 620,006	\$ 639,497	\$ 664,975
0.0.10	,,	, , , , , , , , , , , , , , , , , , , ,	,	,,	,. = .	,,	,	,	,	,		,_0.	,	,	,	
Administration Fund Expense	\$ 477,137	\$ 601,545	\$ 492,678	\$ 527,664	\$ 492,461	\$ 456,678	\$ 450,863	\$ 437,036	\$ 533,041	\$ 650,537	\$ 738,718	\$ 817,417	\$ 906,340	\$ 915,969	\$ 951,738	\$ 952,375

# **KMIT Admin Expenses**

	20	010		2011		2012		2013		2014		2015		2016		2017		2018		2019		2019		Total
	Acc	crued	Α	ccrued	Α	ccrued	Α	Accrued		Accrued		Accrued		Accrued		Accrued		Accrued	-	Accrued	ı	Budget		Accrued
	То	Date	1	o Date	Т	o Date	1	Γo Date		To Date		To Date		To Date		To Date		To Date		To Date				To Date
GENERAL EXPENSES																								
Agent Commissions		93,637	\$		\$			102,636	\$	97,189	\$	97,505		90,158		104,978			\$	91,133		110,000		1,500,235
Directors and Officers Insurance		15,942	\$	-,	\$		\$	17,224	\$	15,956	\$	15,667	\$	15,970	\$	15,939		15,939		16,604		16,000		217,022
Meetings/Travel	\$	-	\$		\$		\$	19,334	\$	29,749	\$	19,897	\$	22,638	\$	-,	\$	21,479		22,157		24,000		175,749
Contingencies/Miscellaneous	\$	2,657	\$		\$		\$	3,623	\$	4,385	\$	3,884	\$	2,594	\$	( , ,	\$	-, -	\$	12,481		12,000		377,526
Bank Fees	\$	9,239	\$	-, -	\$	4,159	\$	7,528	\$	4,460	\$	5,998	\$	6,333	\$	7,391	\$	6,764	\$	-,	\$	8,000	\$	77,219
	\$	-	\$	( /	\$	-	\$	-	\$	-	\$	-	\$	464	\$	-	\$	-	\$	1	\$	-	\$	361
3	\$	-	\$	60	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	60
Marketing	\$	-	\$	-	\$	439	\$	452	\$	161	\$	34	\$	502	\$	-	\$	-	\$	-	\$	1,000		1,588
Office Supplies		-	\$	-	\$	1,112		1,830	\$	3,732	\$	4,485	\$	6,176	\$	9,399	\$	3,978	\$	5,939		14,000	_	36,649
Sub Total	\$ 1	121,475	\$	107,167	\$	126,735	\$	152,627	\$	155,632	\$	147,469	\$	144,835	\$	155,276	\$	157,319	\$	155,004	\$	185,000	\$	2,386,411
REGULATORY			١.																					
Kansas Insurance Dept (KID) Premium Tax		-,	\$		\$	43,445	\$	44,349	\$	51,057	\$	48,309	\$	46,830	\$	48,311	\$	43,572	\$	44,324	\$	50,000	\$	892,270
KID Pool Assessment		3,500	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	64,701
KID Workers Compensation Assessment		57,704	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	671,063
KID State Audit		-	\$	,	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	12,652
KDOL Annual Assessment Fee			\$		\$	81,355	\$	82,944	\$	129,570	\$	72,632	\$	81,957	\$	106,646	\$	143,600	\$	109,227	\$	230,000	_	1,693,715
	\$ 2	210,607	\$	158,524	\$	124,800	\$	127,293	\$	180,628	\$	120,941	\$	128,786	\$	154,957	\$	187,172	\$	153,552	\$	280,000	\$	3,334,401
CONTRACTURAL	_				_		_		_		_		_		_		_						_	
Financial Audit			\$		\$	11,738	\$	11,904		15,803	\$	13,803	\$	12,000		13,165	\$		\$	26,923		26,000		357,786
Actuarial		14,000	\$	,	\$	14,250	\$	,	\$	15,000	\$	14,500	\$	15,000	\$	15,000	\$	- ,	\$	15,000			\$	276,395
Risk Management		70,000	\$	-,	\$	70,000		170,000	\$	170,000	\$	170,000	\$	190,000	\$	205,000	\$	-,	\$	216,900		216,900		1,922,600
Risk Control		145,000		-,		145,000		150,000	\$	150,000	\$	155,000	\$	155,000	\$	155,000	\$	,	\$	164,100		164,100		3,023,973
Claims Adjusting		195,000	\$	185,000	\$	185,000	\$	185,000	\$	185,000	\$	205,000	\$	205,000	\$	210,000	\$	- ,	\$	222,789		216,500		4,525,348
Risk Analysis		-	\$	-	\$	-	\$	-	\$	9,671	\$	14,651	\$	27,647	\$	,	\$	25,720		17,675		11,000		107,476
POET		-	\$	-	\$	-	\$	75.000	\$	-	\$	7,425	\$	10,513		,	\$	24,000		24,713		23,000		86,788
Pool Admin Services						,	\$	75,600	\$	81,900	\$	98,560	\$	99,360	\$		\$	105,120		108,000		108,000		4,173,800
Payroll Audits	\$	19,173	\$		\$	16,318		16,000	\$	20,143	\$	19,923	\$	19,954	\$	,	\$	21,059		23,000		22,000	\$	295,946
Rating Services	\$	-	\$	22,650	\$	6,636	\$	18,702	\$	10,887	\$	754	\$	27,105	\$	11,595	\$	, -	\$	11,805		-	\$	122,206
Crime		-	\$	4 455	\$	4 407	\$		\$	- 100	\$	-	\$		\$	348	\$	1,393	\$	1,396		-	\$	3,138
Web Hosting		-	\$	,	\$	1,187	\$		\$	3,439	\$	2,846		2,193	4	-,	\$	2,327	\$	2,373		- 22 502	\$	21,940
Endorsement Fee Sub Total		599,738	\$		\$	680,133		70,000 <b>714,119</b>	\$	70,000 <b>731,842</b>	\$ <b>\$</b>	70,000 <b>772,461</b>	\$	70,000 <b>833,772</b>	\$	70,000 <b>841,530</b>	\$	32,500 <b>840,615</b>	\$	32,500 <b>867,173</b>		32,500 <b>836,000</b>		415,000 <b>15,332,395</b>
Sub Total	<b>\$</b> 0	99,738	Þ	090,827	\$	000,133	Ф	114,119	Þ	131,842	Þ	112,461	4	033,772	Þ	041,530	Þ	040,615	Þ	007,173	Þ	030,000	Þ	15,332,395
Administration Fund Expense	\$ 1,0	31,820	\$	964,518	\$	931,668	\$	994,040	\$	1,068,101	\$	1,040,872	\$	1,107,393	\$	1,151,763	\$	1,185,106	\$	1,175,729	\$	1,301,000	\$	21,053,208

# **KMIT Balance Sheet**

January 31, 2020

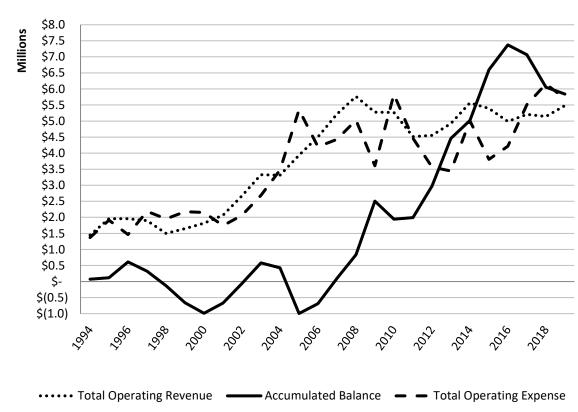
# **ASSETS**

Checking Accounts	\$ 294,728
Investments	\$ 19,423,368
Accrued Interest	\$ 143,272
Accounts Receivable	\$ 930,444
Excess Premium Receivable	\$ -
Specific Recoverable	\$ 670,347
Aggregate Recoverable	\$ 7,011
Prepaid Expenses	\$ 59,175
Total Assets	\$ 21,528,345

### I IADII ITIES & EQUITY

LIABILITIES & EQUITY	
Accounts Payable	\$ 61,861
Excess Premium Payable	\$ -
Reserve for Losses	\$ 5,974,248
IBNR Reserve	\$ 4,773,293
Deposits on Premium	\$ 4,516,538
Accrued Taxes and Assessments	\$ 424,775
Total Liabilities	\$ 15,750,716
Total Equity	\$ 5,777,628
<b>Total Liabilities and Equity</b>	\$ 21,528,345

# **KMIT Financial Overview**



# **KMIT Profit and Loss**

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
	Closed	Closed	Closed	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued	Accrued
REVENUE FUND				To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date	To Date
Direct Premium Earned	\$ 1.422.582	\$ 1,885,50	1 \$ 1.843.047	\$ 1,754,515	\$ 1,377,722	\$ 1,552,110	\$ 1.689.773	\$ 1.965.656	\$ 2.616.641	\$ 3.274.489	\$ 3,256,648	\$ 3,837,793	\$ 4,272,140	\$ 4.950.171	\$ 5.519.169	\$ 5.193.427	\$ 5.213.859
Interest Income		\$ 73,2		1 ' ' '	\$ 116,190	\$ 96.882	\$ 129,613		\$ 50.668	\$ 52,492			\$ 234.986	\$ 263.024	\$ 245,802		\$ 52,768
Miscellaneous Income	\$ -	¢ 70,2	- ¢	¢ 142,700	\$ 4.445	\$ 75	¢ 125,015	¢ 101,054	\$ 2,335		\$ 55,000	\$ 50,214	¢ 204,000	\$ 2,405		\$ 01,001	¢ 52,700
	*	9	- ψ	Ψ -		· ·	Ψ -	Ψ -	· ·		Ψ -	Ψ -	Ψ -			Ψ -	Ψ
Total Operating Revenue	\$ 1,445,257	\$ 1,958,72	26 \$ 1,957,959	\$ 1,897,220	\$ 1,498,357	\$ 1,649,067	\$ 1,819,386	\$ 2,067,350	\$ 2,669,644	\$ 3,326,981	\$ 3,315,716	\$ 3,934,067	\$ 4,507,126	\$ 5,215,600	\$ 5,764,971	\$ 5,275,028	\$ 5,266,627
ADMINISTRATION FUND EXPENSE	\$ 477,137	\$ 601,54	15 \$ 492,678	\$ 527,664	\$ 492,461	\$ 456,678	\$ 450,863	\$ 437,036	\$ 533,041	\$ 650,537	\$ 738,718	\$ 817,417	\$ 906,340	\$ 915,969	\$ 951,738	\$ 952,375	\$ 1,031,820
CLAIMS FUND EXPENSE																	
Claims Paid Expense	\$ 716,700	\$ 1,049,1	,	\$ 2,073,604	\$ 2,052,925	\$ 1,755,195	, , , .	, ,,		, , , , , , , ,	, , , , , , , , , , , ,			\$ 2,812,830	\$ 3,359,973	\$ 2,043,542	, .,,
Claims Paid Adjusting Expense	\$ 25,541	\$ 54,3	15 \$ 46,583	\$ 90,802	\$ 88,039	\$ 144,204	\$ 124,543		\$ 129,112					\$ 194,746		\$ 137,288	
Claims Reserve Expense	\$ -	\$	- \$	\$ -	\$ 145,767	\$ 41,147	, .,		\$ -	\$ 33,954				\$ 66,502	\$ 70,441	\$ 10,883	
Claims Reserves Adjusting Expense	\$ -	\$	- \$	\$ -	\$ 20,431	\$ 3,499	\$ 9,180	\$ -	\$ -	\$ 9,419	\$ 420	\$ 6,617	\$ 18,589	\$ 14,491	\$ 14,025	\$ 7,701	\$ 30,229
IBNR Reserve Expense	\$ -	\$	- \$	\$ -	\$ -	\$ -	\$ 9,278	\$ 141	\$ -	\$ -	\$ 30,048			\$ 56,731	\$ 83,746	\$ 113,860	
Excess Work Comp Insurance	\$ 151,393	\$ 210,14	12 \$ 133,376	\$ 117,122	\$ 79,456	\$ 80,124	\$ 86,819	\$ 127,168	\$ 189,458	\$ 366,991	\$ 221,435	\$ 374,472	\$ 384,425	\$ 420,728	\$ 372,790	\$ 341,935	\$ 351,375
Specific Recoverable Expense	\$ -	\$	- \$	\$ -	\$ (118,265)	\$ 58,079	\$ (9,278)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Specific Recovery Expense	\$ -	\$	- \$	\$ (268,748)	\$ (809,656)	\$ (242,325)	\$ -	\$ -	\$ -	\$ (400,137)	\$ -	\$ (188,126)	\$ -	\$ (53,999)	\$ (66,549)	\$ -	\$ (43)
Aggregate Recoverable Expense	\$ -	\$	- \$	\$ -	\$ -	\$ (7,011)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aggregate Recovery Expense	\$ -	\$	- \$	\$ (352,627)	\$ -	\$ (112,699)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Claims Fund Expense	\$ 893,634	\$ 1,313,6	88 \$ 970,420	\$ 1,660,153	\$ 1,458,698	\$ 1,720,214	\$ 1,700,136	\$ 1,307,883	\$ 1,530,284	\$ 2,034,858	\$ 2,732,334	\$ 4,536,548	\$ 3,295,873	\$ 3,512,030	\$ 4,074,744	\$ 2,655,210	\$ 4,797,768
Total Operating Expense	\$ 1 370 771	\$ 1.915.18	33 \$ 1,463,098	\$ 2.187.817	\$ 1.951.158	\$ 2.176.892	\$ 2.150.999	\$ 17// 010	\$ 2,063,325	\$ 2.685.306	\$ 3,471,052	\$ 5.353.965	\$ 4.202.213	\$ 4.427.999	\$ 5.026.482	\$ 3.607.585	\$ 5.829.588
Total Operating Expense	\$ 1,370,771	φ 1,910,10	. i,403,090	\$ 2,101,011	<b>Φ</b> 1,331,130	\$ 2,170,092	\$ 2,150,999	\$ 1,744,919	\$ 2,003,323	\$ 2,000,090	\$ 3,471,032	\$ 5,555,965	\$ 4,202,213	\$ 4,421,333	\$ 5,020,402	\$ 3,007,363	\$ 5,629,566
BALANCES			•														
KMIT Statutory Fund Balance	\$ 74,486	\$ 43,5	3 \$ 494,861	\$ (290,597)	\$ (452,801)	\$ (527,825)	\$ (331,613)	\$ 322,431	\$ 606,319	\$ 641,585	\$ (155,336)	\$ (1,419,898)	\$ 304,913	\$ 787,601	\$ 738,489	\$ 1,667,443	\$ (562,961)
Adated Palance	<b>*</b> 74.400	A 440.00	0 6 040 000	<b>.</b>	<b>6</b> (400 500)	<b>*</b> (050,000)	¢ (000.040)	A (007 545)	£ (04.400)	£ 500,000	<b>*</b> 405.050	<b>*</b> (004.040)	<b>\$</b> (000,000)	¢ 07.000	A 000 457	<b>A</b> 0 500 000	A 040 000
Accumulated Balance	\$ 74,486	\$ 118,0	9 \$ 612,890	\$ 322,293	\$ (130,509)	\$ (658,333)	\$ (989,946)	\$ (667,515)	\$ (61,196)	\$ 580,389	\$ 425,052	\$ (994,846)	\$ (689,933)	\$ 97,668	\$ 836,157	\$ 2,503,600	\$ 1,940,639

# **KMIT Profit and Loss**

		2011		2012		2013		2014		2015		2016		2017		2018		2019		2020		2020	Total
		Accrued		Accrued		Accrued	В	Budget	Accrued														
REVENUE FUND		To Date		To Date		To Date		_	To Date														
Direct Premium Earned	4	4,442,326	\$	4.484.533	\$	4.853.835	\$	5.460.344	\$	5,261,044	6	4.829.526	•	4.984.618	•	4.860.795	•	5.094.502	•	431,362	¢ 5	5.400.000	\$ 96.328.128
Interest Income		72,925	Φ	70.104	\$	,,	\$	107.601	\$	128.600	φ	160.374	•	220,606		283,636		386,650		29,981		310.000	\$ 3,466,867
			Þ	70,104	-	71,001	Þ	107,601	Þ	120,000	Þ			.,						29,901	Þ	310,000	
Miscellaneous Income	\$	1,441	\$	-	\$	-	\$	-	\$	-	Э	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 10,701
Total Operating Revenue	\$	4,516,692	\$	4,554,637	\$	4,925,696	\$	5,567,945	\$	5,389,644	\$	4,989,900	\$	5,205,224	\$	5,144,431	\$	5,481,151	\$	461,343	\$ 5	5,710,000	\$ 99,805,696
ADMINISTRATION FUND EXPENSE	\$	964,518	\$	931,668	\$	994,040	\$	1,068,101	\$	1,040,872	\$	1,107,393	\$	1,151,763	\$	1,185,010	\$	1,175,729	\$	128,127	\$ 1	1,379,880	\$ 21,181,238
CLAIMS FUND EXPENSE																							
Claims Paid Expense	\$	2,806,159	\$	1,920,451	\$	1,709,010	\$	3,907,150	\$	1,751,557	\$	1,695,399	\$	2,354,103	\$	2,185,497	\$	1,184,753	\$	1,895	\$	-	\$ 54,639,211
Claims Paid Adjusting Expense	\$	148,911	\$	171,765	\$	129,686	\$	162,172	\$	163,685	\$	137,501	\$	180,442	\$	167,955	\$	101,104	\$	40	\$	-	\$ 3,645,784
Claims Reserve Expense	\$	39,241	\$	39,217	\$	25,175	\$	666,535	\$	43,854	\$	145,140	\$	1,201,346	\$	500,918	\$	1,668,192	\$	67,905	\$	-	\$ 5,198,955
Claims Reserves Adjusting Expense	\$	3,512	\$	3,874	\$	5,291	\$	63,443	\$	12,270	\$	49,275	\$	144,111	\$	104,888	\$	245,811	\$	8,220	\$	-	\$ 775,293
IBNR Reserve Expense	\$	168,013	\$	174,450	\$	184,441	\$	274,526	\$	338,981	\$	630,828	\$	2,367	\$	1,504,428	\$	810,087	\$	270,367	\$	-	\$ 4,773,293
Excess Work Comp Insurance		336,966	\$	337,595	\$	395,128	\$	432,750	\$	456,352	\$	451,042	\$	476,604	\$	506,355	\$	513,437	\$	46,034	\$	553,000	\$ 7,961,472
Specific Recoverable Expense		-	\$	-	\$	-	\$	(600,884)	\$	-	\$	-	\$	-	\$	-	\$	-			\$	-	\$ (670,347)
Specific Recovery Expense		-	\$	(9,965)	\$	-	\$	(964,948)	\$	-	\$	-	\$	-	\$	-	\$	-			\$	-	\$ (3,004,495)
Aggregate Recoverable Expense	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-			\$	-	\$ (7,011)
Aggregate Recovery Expense	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-			\$	-	\$ (465,326)
Claims Fund Expense	\$	3,502,801	\$	2,637,388	\$	2,448,730	\$	3,940,743	\$	2,766,699	\$	3,109,186	\$	4,358,973	\$	4,970,041	\$	4,523,384	\$	394,461	\$	553,000	\$ 72,846,830
	_						_				_		_								_		 
Total Operating Expense	\$	4,467,319	\$	3,569,056	\$	3,442,770	\$	5,008,844	\$	3,807,571	\$	4,216,579	\$	5,510,735	\$	6,155,051	\$	5,699,113	\$	522,588	\$ 1	1,932,880	\$ 94,028,068
BALANCES	ľ																						l
DALANGES																							
KMIT Statutory Fund Balance	\$	49,373	\$	985,581	\$	1,482,926	\$	559,101	\$	1,582,073	\$	773,322	\$	(305,511)	\$	(1,010,620)	\$	(217,962)	\$	(61,244)	\$ 3	3,777,120	\$ 5,777,628
,																							
Accumulated Balance	\$	1,990,012	\$	2,975,593	\$	4,458,519	\$	5,017,620	\$	6,599,693	\$	7,373,015	\$	7,067,504	\$	6,056,883	\$	5,838,922	\$	5,777,677			

# **KMIT Admin Expenses**

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
	Closed	Closed	Closed	Accrued													
				To Date													
GENERAL EXPENSES	_	_	_	_													
Agent Commissions		\$ -	\$ -	\$ -	\$ 969	\$ 4,919	\$ 5,239	\$ 12,669	\$ 33,803	\$ 44,060	\$ 43,231	\$ 61,486	\$ 75,650	\$ 77,961	\$ 88,532	\$ 94,214	\$ 93,637
Directors and Officers Insurance	\$ -	\$ 489	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,367	\$ 18,542	\$ 15,857	\$ 15,942
Meetings/Travel	\$ -	\$ 6,971	\$ 976			\$ -	\$ 149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contingencies/Miscellaneous	\$ -	\$ 8,984	\$ 2,596			\$ 11,585	\$ 6,020	\$ 18,223	\$ 26,103	\$ 28,939	\$ 41,820	\$ 23,173	\$ 66,332	\$ 33,865	\$ 26,155	\$ 34,318	
Bank Fees	\$ 1,249	\$ 4,735	\$ 579	\$ 658	\$ 263	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,638	\$ 2,758	\$ 9,239
Write Off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LKM Clearing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total	\$ 1,249	\$ 21,179	\$ 4,151	\$ 9,889	\$ 7,795	\$ 16,504	\$ 11,408	\$ 30,892	\$ 59,906	\$ 72,999	\$ 85,051	\$ 84,659	\$ 141,982	\$ 132,193	\$ 135,867	\$ 147,147	\$ 121,475
REGULATORY																	
Kansas Insurance Dept (KID) Premium Tax		\$ 18,402					\$ 19,568	\$ 18,564		\$ 29,017		\$ 34,004		\$ 46,194	\$ 54,139	\$ 48,525	
KID Pool Assessment	\$ 9,407		\$ 5,372		+ -,		\$ 2,693	\$ 4,355		\$ 5,983	\$ 2,844	\$ 3,900		\$ 4,300	\$ 3,409	\$ 3,476	
KID Workers Compensation Assessment	\$ 64,034	\$ 44,011	\$ 25,322	\$ 48,345	\$ 31,243	\$ 14,594	\$ 10,372	\$ 1,795	\$ 7,770	\$ 19,748	\$ 47,137	\$ 91,805	\$ 47,193	\$ 32,896	\$ 32,770	\$ 28,363	\$ 57,704
KID State Audit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KDOL Annual Assessment Fee	\$ 9,073		\$ 12,420	\$ 42,620		\$ 46,367		\$ 30,893	\$ 34,311	* -1-	\$ 57,150	\$ 73,786	\$ 79,387	\$ 80,381	\$ 86,056	\$ 59,889	\$ 100,373
Sub Total	\$ 95,360	\$ 77,466	\$ 56,291	\$ 105,257	\$ 89,945	\$ 81,031	\$ 72,783	\$ 55,608	\$ 69,799	\$ 95,620	\$ 137,299	\$ 203,494	\$ 166,792	\$ 163,771	\$ 176,374	\$ 140,253	\$ 210,607
CONTRACTURAL																	
Financial Audit	\$ 4,603	\$ -	\$ 6,639			\$ 8,288		\$ 8,474		\$ 9,806	\$ 10,465	\$ 10,264		\$ 6,462	\$ 13,127	\$ 18,608	
Actuarial	\$ -	\$ -	\$ 2,855	\$ 5,000	\$ 25,033	\$ 5,859	\$ 5,703	\$ 7,062	\$ 6,148			\$ 9,000	\$ 9,991	\$ 12,860	\$ 13,000	\$ 13,750	
Risk Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000	\$ 50,000	\$ 50,000	\$ 60,000	\$ 70,000	\$ 70,000	
Risk Control	\$ -	\$ -	\$ 82,500	\$ 99,073		\$ 80,000	\$ 80,000				\$ 113,000				\$ 140,000	\$ 145,000	
Claims Adjusting	\$ 298,447	\$ 312,500	\$ 194,842	\$ 105,470	\$ 100,000	\$ 105,000	\$ 110,000	\$ 110,000	\$ 125,000	\$ 135,000	\$ 140,000	\$ 140,000	\$ 150,000	\$ 165,000	\$ 165,000	\$ 175,000	\$ 195,000
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
POET	\$	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$	\$ -
Pool Admin Services	\$ 77,478	\$ 190,400	\$ 145,400	\$ 170,350	\$ 170,396	\$ 159,996	\$ 159,996	\$ 140,000		\$ 176,000					\$ 220,000		
Payroll Audits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,088	\$ 9,840	\$ 12,042	\$ -	\$ 14,562	\$ 15,684	\$ 18,370	\$ 17,617	\$ 19,173
Rating Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Web Hosting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Endorsement Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total	\$ 380,528	\$ 502,900	\$ 432,236	\$ 412,518	\$ 394,721	\$ 359,144	\$ 366,672	\$ 350,536	\$ 403,336	\$ 481,918	\$ 516,368	\$ 529,264	\$ 597,566	\$ 620,006	\$ 639,497	\$ 664,975	\$ 699,738
Administration Fund Expense	\$ 477,137	\$ 601,545	\$ 492,678	\$ 527,664	\$ 492,461	\$ 456,678	\$ 450,863	\$ 437,036	\$ 533,041	\$ 650,537	\$ 738,718	\$ 817,417	\$ 906,340	\$ 915,969	\$ 951,738	\$ 952,375	\$ 1,031,820

# **KMIT Admin Expenses**

	2011	2012	2013	2	2014		2015	2016		2017		2018	2019			2020		2020		Total
	Accrued	Accrued	Accrued		crued		ccrued	Accrued		Accrued		Accrued		Accrued		Accrued		Budget		Accrued
	To Date	To Date	To Date	To	Date	T	o Date	To Date		To Date		To Date		To Date	₽	To Date				To Date
GENERAL EXPENSES					07.400	_	07.505	00.450	_	404070		400.000	•	04.400		0.005	•	454.000	•	4 500 074
Agent Commissions			\$ 102,636	\$	97,189		97,505	\$ 90,158	\$	104,978		100,830	\$	91,133	\$		\$	154,000		1,508,974
Directors and Officers Insurance	\$ 16,038		\$ 17,224	\$	15,956		15,667	\$ 15,970	\$	15,939		15,939	\$		\$	1,384		18,000		218,406
	\$ 829	. ,	\$ 19,334	\$	29,749		19,897	\$ 22,638	\$	20,165		21,479		22,157		698		23,000		176,447
Contingencies/Miscellaneous	\$ 1,708		\$ 3,623		4,385		3,884	\$ 2,594	\$	(2,597)			\$	12,481		, -	\$	12,000		389,367
Bank Fees	\$ 5,776		\$ 7,528	\$	4,460	\$	5,998	\$ 6,333	\$	7,391	\$	6,764	\$	6,691	\$	639	\$	8,000	\$	77,858
Write Off	\$ (104)		\$ -	\$	-	\$	-	\$ 464	\$	-	\$	-	\$	1	i		\$	-	\$	361
LKM Clearing		\$ -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	i		\$	-	\$	60
Marketing		\$ 439	\$ 452	\$		\$	34	\$ 502	\$		\$		\$				\$	1,000		1,588
Office Supplies			\$ 1,830	\$	3,732		4,485	\$ 6,176	\$	9,399	\$	3,978	\$	5,939	\$	432	\$	10,000		37,082
	\$ 107,167	\$ 126,735	\$ 152,627	\$	155,632	\$	147,469	\$ 144,835	\$	155,276	\$	157,223	\$	155,004	\$	23,828	\$	226,000	\$	2,410,142
REGULATORY						_	40.000	40.000	_	10.011	_	40.570	•	44004			•	50.000	•	000 070
Kansas Insurance Dept (KID) Premium Tax			\$ 44,349	\$	51,057	\$	48,309	\$ 46,830	\$	48,311	\$	43,572	\$	44,324	\$	-	\$	50,000	\$	892,270
KID Pool Assessment		\$ -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	64,701
KID Workers Compensation Assessment			\$ -	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	ĺ		\$	-	\$	671,063
KID State Audit			\$ -	\$		\$		\$ 	\$		\$		\$		i		\$		\$	12,652
KDOL Annual Assessment Fee			\$ 82,944			\$	72,632	\$ 81,957	\$	106,646	\$	143,600	\$	109,227	<u> </u>		\$		\$	1,693,715
	\$ 158,524	\$ 124,800	\$ 127,293	\$	180,628	\$	120,941	\$ 128,786	\$	154,957	\$	187,172	\$	153,552	\$		\$	270,000	\$	3,334,401
CONTRACTURAL					45.000	_	40.000	40.000	_	40.40=	_	40.004	•	00.000	i		•	07.000	•	057.700
	\$ 12,023		\$ 11,904	\$	15,803		13,803	\$ 12,000	\$	13,165		13,624	\$	26,923	i		\$	27,000		357,786
Actuarial	\$ 14,000		\$ 14,250		15,000		14,500	\$ 15,000	\$	15,000	\$	15,000	\$	15,000		00.475	\$	16,000		276,395
	\$ 70,000		\$ 170,000		170,000		170,000	\$ 190,000	\$	205,000	\$	210,700		216,900		22,175		221,750		1,944,775
	\$ 145,000		\$ 150,000		,	\$	155,000	\$ 155,000	\$	155,000	\$	160,800	\$	164,100		17,075				3,041,048
	\$ 185,000		\$ 185,000	\$	185,000		205,000	\$ 205,000	\$	210,000	\$	216,300	\$	222,789		20,417			\$	4,545,765
Risk Analysis		\$ -	\$ -	\$	9,671	\$	14,651	\$ 27,647	\$	12,113	\$	25,720	\$		\$	1,275		18,000		108,751
	\$ -	\$ -	\$ -	\$	-	\$	7,425	\$ 10,513	\$	20,138	\$	24,000	\$		\$	1,500		25,000		88,288
	\$ 230,000		\$ 75,600		81,900		98,560	\$ 99,360	\$	102,240			\$	,	\$	9,240	\$	110,880		4,183,040
			\$ 16,000		20,143		19,923	\$ 19,954	\$	23,175			\$	23,000	i		\$	22,000	\$	295,946
	\$ 22,650	\$ 6,636	\$ 18,702	\$	10,887	\$	754	\$ 27,105	\$	11,595	\$	12,072		11,805			\$	-	\$	122,206
Crime	•	\$ -	\$ -	\$	- 405	\$		\$ 	\$	348	\$		\$	1,396	\$	117	\$	-	\$	3,255
Web Hosting	\$ 1,155	\$ 1,187	\$ 2,663	\$		\$	2,846	\$ 2,193	\$	3,758	\$	2,327	\$	2,373		00 50-	\$	-	\$	21,940
Endorsement Fee		\$ -	\$ 70,000	\$			70,000	\$ 70,000	\$	70,000	\$	32,500	\$	32,500	\$	32,500			\$	447,500
Sub Total	\$ 698,827	\$ 680,133	\$ 714,119	\$	731,842	\$	772,461	\$ 833,772	\$	841,530	\$	840,615	\$	867,173	\$	104,299	\$	883,880	\$	15,436,694
Administration Fund Expense	\$ 964,518	\$ 931,668	\$ 994,040	\$ 1,	068,101	\$ 1	,040,872	\$ 1,107,393	\$	1,151,763	\$	1,185,010	\$ '	1,175,729	\$	128,127	\$	1,379,880	\$	21,181,238

Kansas Municipal Insurance Trust	- Annual Control of the Control of t	
(Name of Company)		
As of 09/30/2019		
1st 2nd (3rd) 4th Quarter (CIRCLE ONE)	A Section 1	
	CURRENT FISCAL YEAR TO DATE	PREVIOUS FISCAL YEAR END
ASSETS	09/30/2019	12/31/2018 Audited
Administrative fund:  Cash \$	59,657_\$	123,631
Investments		0
		(New York Control of the Control of
Claims fund: Cash	181,928	278,127
Investments	16,701,017	16,362,826
Premium contributions receivable	14,565	(2,630)
Excess insurance recoverable on	en cytoria dalament	
claims payments	55,382	33,272
Interest income due and accrued	144,587	115,826
Receivable from affiliates		148,652
Other assets:	No. of the last of	4.006
Agent Commissions Receivable Prepaid Excess Insurance	128,359	1,696
Prepaid Expenses	28,014	3,486
Excess Insurance Premium Receivable		0
Less: Non Admitted Assets	(156,373)	(3,486)
Total Assets \$	17,157,136_\$	17,061,400
To the best of my knowledge, I hereby certify that the	ne balance sheet and summ	ary of operations
contained herein represents a true and complete ac	ocounting of	
Kansas Municipal Insurance Trust		
(Name of Pool)	Parliance (Carlotte Control	
By: 3/1	Chair of Trustees	
Don Osenbaugh 10/26/19	Administrator	
	The section of the se	

LIABILITIES, RESERVES AND FUND BALANCE		CURRENT FISCAL YEAR TO DATE	PREVIOUS FISCAL YEAR END
B ( )		09/30/2019	12/31/2018 Audited
Reserve for unpaid workers' compensation claims	\$	5,136,606 \$	4,204,760
Reserve for unpaid claim adjustment expenses		951,417	795,506
Reserve for claims incurred but not reported		3,771,343	4,163,315
Unearned premium contribution		0	933,558
Other expenses due or accrued		0	
Taxes, licenses and fees due or accrued		412,164	419,220
Borrowed money \$ and interest thereon \$			
Dividends payable to members			****
Deposits on premium contributions		1,157,585	48,828
Excess insurance premium payable		0	238,979
Payable to affiliates			
Accounts payable		12,766	50,658
Miscellaneous liabilities: Return Premium Payable			
Total Liabilities:  Special reserve funds:	\$	11,441,883_\$	10,854,824
Total Special Reserve Funds			
FUND BALANCE			
Total Reserves and Fund Balance (Assets-Liabilities)	9	5,715,254 \$	6,206,576
Total Liabilities, Reserves and Fund Balance	\$ .	17,157,136_\$	17,061,400

SUMMARY OF OPERATIONS		CURRENT FISCAL YEAR TO DATE 09/30/2019	PREVIOUS FISCAL YEAR END 12/31/2018 Audited
Underwriting Income		03/30/2019	12/31/2010 Addited
Direct Premium Contributions Earned	\$	3,852,572 \$	4,860,795
Deductions:			
Excess insurance premium incurred		385,078	505,287
Workers' compensation claims incurred		2,820,826	2,567,940
Claims adjustment expenses incurred		353,556	652,334
Other administrative expenses incurred		926,056	1,140,254
Total underwriting deductions		4,485,515	4,865,815
Net underwriting Gain or (Loss)	\$	(632,944) \$	(5,020)
Investment income			
Interest income earned (Net of investment expens	ses)	296,852	283,636
Other income			
Other income			0
Net income before dividends to members		(336,092)	278,616
Dividends to members	¥.		
Net income after dividends to members	х.	(336,092)	278,616
Net Income(Loss)	\$ .	(336,092) \$	278,616

ANALYSIS OF FUND BALANCE		CURRENT FISCAL YEAR TO DATE 09/30/2019	PREVIOUS FISCAL YEAR END
Fund balance, previous period	\$	6,206,576_\$	12/31/2018 Audited 5,931,446
Net income (Loss)		(336,092)	278,616
Change in non-admitted assets		(156,373)	(3,486)
Rounding Change in Non Admitted Assets	_		
Change in fund balance for the period		(492,465)	275,129
Fund balance, current period	\$	5,715,254 \$	6,206,576

# Contract Year January 1, 2019 to December 31, 2019 KANSAS PREMIUM AND LOSS EXPERIENCE EXHIBIT 1st 2nd (3rd) 4th Quarter (circle one)

NAME OF KANSAS GROUP-FUNDED POOL

Kansas Municipal Insurance Trust

LINE OF BUSINESS: Workers Compensation

EXPERIENCE CURRENT AS OF

09/30/2019

	16		Investment	Income	Earned			22.675	73 225	114 912	442 705	148 400	06,130	120,002	101 801	100,00	20,000	22,482	29,068	96,274	234,986	263,024	245,802	81,601	52,768	72,925	70,104	71.861	107,601	128 600	160.374	220,608	296 228	296,852
	15		Admin.	Ratios	as a %	Col 13 /	Col 6	37.5%	35.9%	28.8%	20 40%	37.0%	30.8%	28 2%	23 8%	700.40	20,40,	24.470	24.2%	23.4%	23.3%	20.0%	18.6%	20.0%	21.4%	24.0%	23.7%	22.0%	25.3%	23.1%	23.0%	%6.62	25.9%	27.9%
	14		Claims	Ratios	as a %	Col 9/	Col 6	58.4%	65.9%	49.0%	115.8%	116.6%	116.1%	100.6%	64 2%	EE 207	57 40%	0/ 1: 70	81.7%	118.8%	73.6%	%0'.29	70.3%	46.3%	%9'06	73.6%	51.2%	41.9%	88.8%	41.4%	47.2%	282.7%	81.0%	75.2%
	13		lotal	Expenses	Incurred	Col 10 +	11 + 12	477,137	601.545	492,669	524 948	480.972	453,226	451.673	437,017	530 70B	651,602	705 740	817,087	809,071	904,085	669,706	955,397	970,983	1,039,657	985,897	981,755	979,782	1,271,559	1,110,070	1,003,526	1,003,526	1,149,840	926,056
	1.2	Taxes,	ricenses	& rees	Incurred			95,360	77,466	56,281	102.541	82,901	77,653	73,593	55,589	69 799	96.684	134 200	134,300	193,148	164,537	157,905	180,033	158,861	218,444	211,548	174,669	112,977	383,143	190,117	24,920	124,882	118,489	123,822
			General	Expenses	Incurred			83,330	211,579	159,046	217,864	211,071	190,573	188,080	186,428	243.407	274,918	308 419	000,000	303,923	409,548	384,794	400,364	422,122	411,213	374,349	407,086	286,205	291,845	291,393	329,247	206,797	339,931	110,813
40	2	Service	Tage II	0 1	Incurred			298,447	312,500	277,342	204,543	187,000	185,000	190,000	195,000	217,500	280,000	293 000	340,000	000,000	330,000	365,000	3/5,000	390,000	410,000	400,000	400,000	580,600	596,571	628,560	649,360	671,847	691,420	691,420
0		2000	Dee Fyn	מאין הפסו	mented	(	Col 6+/	742,241	1,103,496	837,044	1,895,658	1,513,657	1,708,647	1,613,317	1,180,574	1,340,826	1,667,867	2.480.851	4 115 968	2 860 064	2,000,034	3,034,571	3,018,400	2,245,375	4,400,726	3,020,212	2,125,243	1,868,369	4,462,536	1,991,465	2,056,678	3,550,924	3,603,130	2,495,833
œ		980	Adi. Exp.	Contribut	500		000	75,541	54,345	46,583	90,802	108,470	147,702	133,722	83,207	129,112	158,796	150,839	258.562	199 250	700,000	254 604	454,000	134,100	157 470	137,470	124 900	134,808	412,622	180,668	185,609	312,175	381,613	291,742
7		Direct	Losses	nourred			746 700	7 10,700	1,049,152	790,461	1,804,856	1,405,187	1,560,945	1,479,594	1,097,367	1,211,714	1,509,072	2,330,012	3.857.406	2,660,804	2 825 334	3 363 865	2004,000	4 176 024	2 862 734	4 040 604	1,349,004	100,000	4,230,922	1,810,797	1,871,069	3,238,749	3,221,517	2,204,091
9		Net	Premiums	Earned		Col 4-5	1 271 180	1,271,103	800,070,1	1,709,671	1,637,393	1,298,266	1,471,986	1,602,954	1,838,488	2,427,183	2,907,498	3,035,213	3,463,321	3.887.715	4 529 443	5 146 379	4 851 402	4 862 484	4 105 361	4 446 038	4 458 707	F 027 F04	4004 600	4,004,092	4,324,745	1,256,041	4,445,835	3,318,842
5	Excess	Insurance	Premium	Incurred		77.724.6.0	151 303	240 443	400,142	133,376	117,122	79,456	80,124	80,819	127,168	189,458	366,991	221,435	374,472	384,425	420.728	372,790	341 935	351.375	336.966	337 505	395 128	432 750	AEC 250	430,332	10/14/00	300,078	305,070	0/0,000
4		Direct	Premium	Earned			1,422,582	1 885 501	4 040 044	1,045,047	1,734,313	1,3/1,/22	1,552,110	1,009,773	1,900,000	2,010,041	3,274,489	3,256,648	3,837,793	4,272,140	4.950.171	5,519,169	5,193,427	5,213,859	4,442,326	4 484 533	4,853,835	5 460 344	5 264 044	7 820 F2E	1 644 440	1,041,110	27020202	0,100,320
3			Contract	Period			310 PCY 25	243 PCY 24	DOV 22	524 PC1 23	570 DOV 04	554 BCV 20	552 DCV 40	DCV 40	670 PCV 47		612 PCY 16	045 PCY 15	770 PCY 14	PCY 13	PCY 12	768 PCY 11	654 PCY 10	666 PCY 9	635 PCY 8	PCY 7	PCY 6	PCY 5	PCV 4	PCV 2	PCV 2	DCV4	2 2	
2			Total	Injuries			310	243	VCV	524	570	512	550	SOR	029	0.50	71.0	040	770	765	906	768	654	999	635	869	1 269	742	726		830	830	592	
-			Current	Injuries			0	0	c	-	- 0	1 4	-	- 0	-	- 0	V C	7	10	15	7	11	80	16	7	2	8	4	2	10	23	145	286	

25

PFY = Prior fiscal Year

CFY = Current Fiscal Year

Column 1 should reflect the number of claims incurred in each respective contract period which were initially reported during the current fiscal year.

Column 2 should reflect the grand total of claims reported pertaining to each respective contract period.

Column 14 should reflect the Total Loss and Loss Expenses Incurred divided by the Net Premiums eamed. (Column 9 divided by Column 6)

Column 15 should reflect the Total Expenses Incurred divided by the Net Premiums Earned. (Column 13 divided by Column 6)

Column 16 should reflect the Investment Income Earned during the contract year as reflected on the income statement.

Kansas Municipal Insurance Trust		_	
(Name of Company)			
As of 12/31/2019 1st 2nd 3rd 4th Quarter (CIRCLE ONE)	-		
ASSETS		CURRENT FISCAL YEAR TO DATE 12/31/2019	PREVIOUS FISCAL YEAR END 12/31/2018 Audited
Administrative fund:			
Cash	\$	135,660 \$	123,631
Investments	-	0	0
	-		
Claims fund:		407.495	278,127
Cash		487,485 15,490,876	16,362,826
Investments	-	13,490,070	
Premium contributions receivable		(17,764)	(2,630)
Excess insurance recoverable on			
claims payments		658,039	33,272
Interest income due and accrued		135,451	115,826
Receivable from affiliates			148,652
Other assets:		0	1,696
Agent Commissions Receivable Prepaid Excess Insurance		0	0
Prepaid Expenses		1,054	3,486
Excess Insurance Premium Receivable		(4.054)	(3.486)
Less: Non Admitted Assets		(1,054)	(3,486)
Total Assets	\$	16,889,747_\$	17,061,400
To the best of my knowledge, I hereby certify the contained herein represents a true and comple	nat th te ac	ne balance sheet and summ ecounting of	ary of operations
Kansas Municipal Insurance Trust			
(Name of Pool)			
Ву:		Chair of Trustees	
Don Crenbaugh 2/4/2	0	Administrator	

LIABILITIES, RESERVES AND FUND BALANCE		CURRENT FISCAL YEAR TO DATE 12/31/2019	PREVIOUS FISCAL YEAR END 12/31/2018 Audited
Reserve for unpaid workers' compensation claims		4,734,217	4,204,760
Reserve for unpaid claim adjustment expenses		842,538	795,506
Reserve for claims incurred but not reported		4,366,260	4,163,315
Unearned premium contribution		707,746	933,558
Other expenses due or accrued			
Taxes, licenses and fees due or accrued		424,775	419,220
Borrowed money \$ and interest thereon \$			
Dividends payable to members			Table and the second se
Deposits on premium contributions		(88,574)	48,828
Excess insurance premium payable		0	238,979
Payable to affiliates			
Accounts payable		63,993	50,658
Miscellaneous liabilities: Return Premium Payable			
	_		
Total Liabilities:	\$	11,050,957 \$	10,854,824
Special reserve funds:	_		
	_		
Total Special Reserve Funds			
FUND BALANCE			
Total Reserves and Fund Balance (Assets-Liabilities)		5,838,790 \$	6,206,576
Total Liabilities, Reserves and Fund Balance	\$	16,889,747 \$	17,061,400

SUMMARY OF OPERATIONS		CURRENT FISCAL YEAR TO DATE 12/31/2019	PREVIOUS FISCAL YEAR END 12/31/2018 Audited
Underwriting Income		12/3/1/2019	12/3 1/20 To Addited
Direct Premium Contributions Earned	\$	5,094,502_\$	4,860,795
Deductions:			
Excess insurance premium incurred		513,437	505,287
Workers' compensation claims incurred		3,864,762	2,567,940
Claims adjustment expenses incurred		334,488	652,334
Other administrative expenses incurred		1,138,645	1,140,254
Total underwriting deductions		5,851,332	4,865,815
Net underwriting Gain or (Loss)	\$	(756,831) \$	(5,020)
Investment income	v		
Interest income earned (Net of investment expens	ses)	386,650	283,636
Other income			
Other income			0
Net income before dividends to members		(370,181)	278,616
Dividends to members			
Net income after dividends to members		(370,181)	278,616
Net Income(Loss)	\$	(370,181) \$	278,616

ANALYSIS OF FUND BALANCE		CURRENT FISCAL YEAR TO DATE 12/31/2019	PREVIOUS FISCAL YEAR END 12/31/2018 Audited
Fund balance, previous period		6,206,576 \$	5,931,446
Net income (Loss)		(370,181)	278,616
Change in non-admitted assets		(1,054)	(3,486)
Rounding Change in Non Admitted Assets	_		
Change in fund balance for the period		(371,235)	275,129
Fund balance, current period	\$	5,838,790 \$	6,206,576

# Contract Year January 1, 2019 to December 31, 2019 KANSAS PREMIUM AND LOSS EXPERIENCE EXHIBIT 1st 2nd 3rd 4tb Quarter (circle one)

NAME OF KANSAS GROUP-FUNDED POOL

Kansas Municipal Insurance Trust

Workers Compensation 12/31/2019

EXPERIENCE CURRENT AS OF

12/31/2019

	to o	ne	pe		-	22.675	73,225	14.912	142,705	116,190	96.882	29,613	101,694	50,668	52.492	59.068	96.274	234.986	263,024	245,802	81,601	52,768	72,925	70.104	71,861	107.601	128,600	160.374	220,606	296,228	850
16	hypetmont	Income	Earned						Ĺ			-	ľ					2	L					70				160	220		
15	Admin	Ratios	as a %	Col 13 /	Col 6	37.5%	35.9%	28.8%	32.1%	37.0%	30.8%	28.2%	23.8%	21.9%	22.4%	24.2%	23.4%	23.3%	20.0%	18.6%	20.0%	21.4%	24.0%	23.7%	22.0%	25.3%	23.1%	22.9%	86.2%	26.4%	24.9%
4	Claims	Ratios	as a %	Col 9 /	Col 6	58.4%	65.9%	49.0%	115.8%	116.3%	116.1%	100.6%	64.2%	55.2%	57.4%	81.7%	118.8%	74.4%	%0.79	70.3%	46.3%	89.2%	73.6%	51.2%	41.9%	88.9%	41.4%	47.1%	332.8%	%2.69	68.4%
13	Total	Expenses	Incurred	Col 10 +	11 + 12	477,137	601,545	492,669	524,948	480,972	453,226	451,673	437,017	530,706	651,602	735,719	809,071	904,085	669,706	955,397	970,983	1,039,657	985,897	981,755	979,782	1,271,559	1,110,070	1,003,526	1,003,526	1,149,840	1.138.645
71	Taxes, Licenses	& Fees	Incurred			95,360	77,466	56,281	102,541	82,901	77,653	73,593	55,589	69,799	96,684	134,300	195,148	164,537	157,905	180,033	158,861	218,444	211,548	174,669	112,977	383,143	190,117	24,920	124,882	118,489	135,055
-	General	Expenses	Incurred			83,330	211,579	159,046	217,864	211,071	190,573	188,080	186,428	243,407	274,918	308,419	303,923	409,548	384,794	400,364	422,122	411,213	374,349	407,086	286,205	291,845	291,393	329,247	206,797	339,931	291,801
0.1	Service	Fees	Incurred			298,447	312,500	277,342	204,543	187,000	185,000	190,000	195,000	217,500	280,000	293,000	310,000	330,000	365,000	375,000	390,000	410,000	400,000	400,000	580,600	596,571	628,560	649,360	671,847	691,420	711,789
0	Loss &	Loss Exp	Incurred		Col 6+7	742,241	1,103,496	837,044	1,895,658	1,509,957	1,708,647	1,613,317	1,180,574	1,340,826	1,667,867	2,480,851	4,116,068	2,892,554	3,034,571	3,618,466	2,245,375	4,400,475	3,020,212	2,125,243	1,869,161	4,469,337	1,991,469	2,060,241	3,875,775	3,034,555	3,132,800
	Loss	Adj. Exp.	Incurred			25,541	54,345	46,583	90,802	108,470	147,702	133,722	83,207	129,112	158,796	150,839	258,662	201,750	209,237	254,601	154,100	224,451	157,478	175,639	134,977	225,614	180,673	189,093	322,159	288,912	349,445
-	Direct	Losses	Incurred			716,700	1,049,152	790,461	1,804,856	1,401,488	1,560,945	1,479,594	1,097,367	1,211,714	1,509,072	2,330,012	3,857,406	2,690,804	2,825,334	3,363,865	2,091,275	4,176,024	2,862,734	1,949,604	1,734,184	4,243,723	1,810,797	1,871,148	3,553,616	2,745,643	2,783,355
	Net	Premiums	Earned		Col 4-5	1,271,189	1,675,359	1,709,671	1,637,393	1,298,266	1,471,986	1,602,954	1,838,488	2,427,183	2,907,498	3,035,213	3,463,321	3,887,715		5,146,379	4,851,492			4,146,938	4,458,707	5,027,594	4,804,692	4,378,484	1,164,515	4,355,508	4,581,065
	Excess	Premium	Incurred			151,393	210,142	133,376	117,122	79,456	80,124	86,819	127,168	189,458	366,991	221,435	374,472	384,425	420,728	372,790	341,935	351,375	336,966	337,595	395,128	432,750	456,352	451,042	476,604	505,287	513,437
The state of the s	Direct	Premium	Earned			1,422,582	1,885,501	1,843,047	1,754,515	1,377,722	1,552,110	1,689,773	1,965,656	2,616,641	3,274,489	3,256,648	3,837,793	4,272,140	4,950,171	5,519,169	5,193,427	9,213,859	4,442,326	4,484,533	4,853,835	5,460,344	5,261,044	4,829,526	1,641,119	4,860,795	5,094,502
		Contract	Period			PCY 25	243 PCY 24	PCY 23	PCY 22	PCY 21	551 PCY 20	PCY 19	PCY 18	670 PCY 17	612 PCY 16	PCY 15	PCY 14	PCY 13	PCY 12	PCY 11	PCY 10	200	PCY 8	PCY /	PCY 6	PCY 5	PCY 4	2CY 3	PCY 2	PCY 1	CCY
		_	Injuries			310	243	424	524	572	551	292	609	029	612	645	0//	765	906			999	635	_		742	726		830	830	285
1		_	Injuries		-	0	0	0	1	2	4	-	0		2	2	OL.	15	- !	-1	00 0	0 1	- 0	7	6	4	2	10	23	145	566

PFY = Prior fiscal Year

CFY = Current Fiscal Year

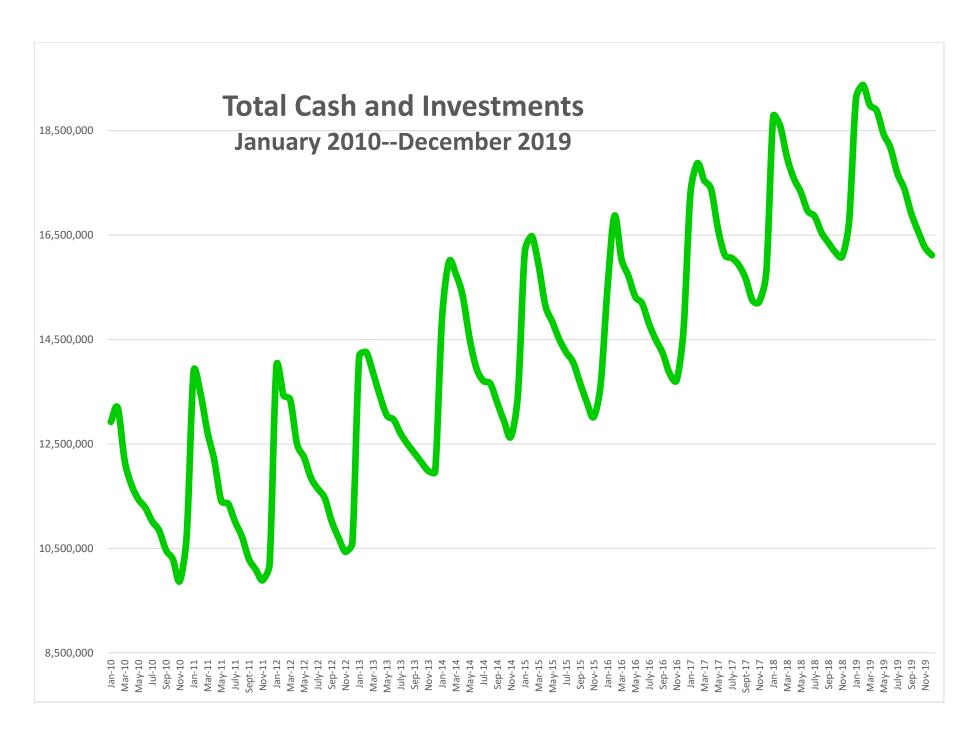
Column 1 should reflect the number of claims incurred in each respective contract period which were initially reported during the current fiscal year.

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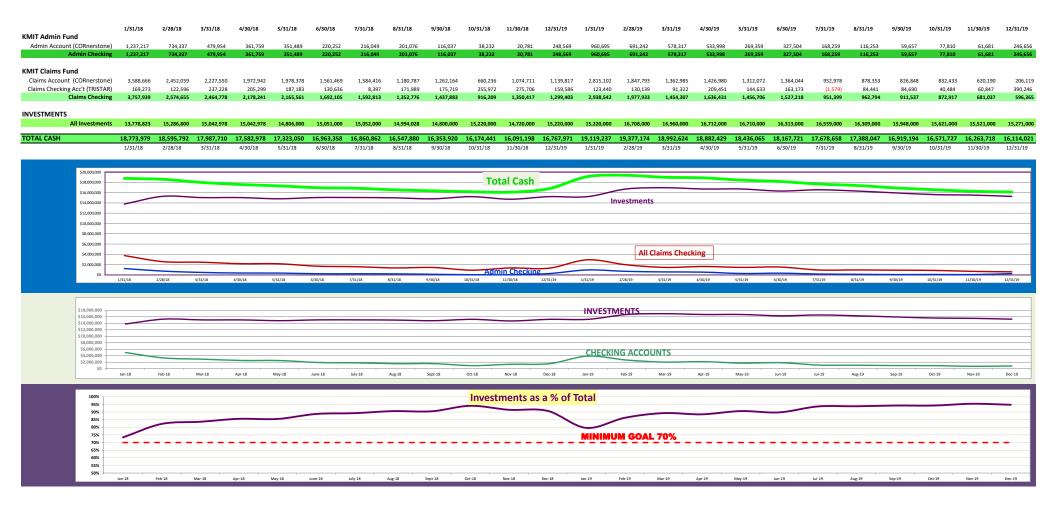
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# KMIT Cash/Investment Summary January 31, 2018--December 31, 2019



# **CLAIM SUMMARY-SETTLEMENT REQUEST**

Employer: City of Augusta
Claim No.: 22015074784

Date of Injury: 08/17/2015
Job Description: Sanitation

Employee Age: 48 Updated: 2/19/2020 AWW: \$661.32 TTD Rate: \$441.10

Attorneys: Employee Charles Hess Employer: Ron Laskowski

Adjuster: Gene Miller

	Medical	Indemnity	Expense	Total
Reserves	\$377,000.00	\$140,000.00	\$50,000.00	\$567,000.00
<b>Amount Paid</b>	\$257,906.34	\$48,541.68	\$27,729.86	\$334,177.88
Outstanding	\$119,093.66	\$91,458.32	\$22,270.14	\$232,822.12

# **Accident Description/Nature of Injury:**

Claimant suffered injuries to multiple body parts when partially crushed in the mechanism of a trash truck.

# **Investigation/Compensability**

A co-worker activated the compaction of the trash bin and rendered aid to the claimant. The injury was accepted as compensable.

He subsequently went to work for Benton Township and while exiting a dump truck in September 2016 injured his back and underwent emergency low back surgery. We have disputed this claim.

## **Medical Management**

It is amazing that there were no broken bones but suffered multiple soft tissue injuries, back/pelvic/chest wall contusions, left upper/lower extremity weakness, SI dysfunction, conversion/anxiety disorder, potential PTSD. He was ultimately released by Dr. Estivo.

He continues to see a pain management doc quarterly and obtain monthly prescriptions.

## **Periods of Disability**

We paid 110 weeks of Indemnity benefits.

### Permanent Partial Impairment/Permanent Disability

His attorney obtained ratings from Dr. Fluter of 18% baw, AMA 4<sup>th</sup> (\$28,424) and 16% baw, AMA 6<sup>th</sup> (\$25,266). Neither rating take into consideration the alleged psychiatric impairment.

### **Subrogation/Other Issues**

There are no sources for subrogation or contribution.

The claimant has indicated he will not settle his claim with the outstanding charges from Wesley Medical from the Sept 2016 emergency back surgery and subsequent infection totaling \$564,864.07 (fee schedule \$395,404.85). Our attorney has negotiated with Wesley and they would accept \$50,000 to settle their outstanding charges. There are some associated straggler bills, less than \$10k, which we would have to resolve.

# Plan of Action:

- -Dr Estivo and Dr. Fluter both imposed work restrictions which would entitle the claimant to a work disability and our defense attorney believes 50% range would not be improbable. He requests \$60 to \$90k in settlement authority to settle the Indemnity portion.
- -Obtain Medical Set Aside in order to settle future medical...anticipated cost \$60k
- -Total settlement authority requested \$210,000.

# **CLAIM SUMMARY- RESERVES**

Employer: City of Wellington Date of Injury: 7/31/2018
Claim No.: 18732809 Description: Mechanic

Employee Age: 54 Updated: 1/13/2020 AWW: \$822.42 TTD Rate: \$548.28 Attorneys: Employee No Employer: No

Adjuster: Miller

	Medical	Indemnity	Expense	Total
Reserves	\$50,000.00	\$40,000.00	\$7,250.00	\$97,250.00
Amount Paid	\$5,011.99	\$2,193.12	\$394.37	\$7,599.48
Outstanding	\$44,988.01	\$37,806.88	\$6,855.63	\$89,650.42

# **Accident Description/Nature of Injury:**

Claimant was changing out reels on golf course mowers and felt a pop in his neck with tingling down his left arm.

# Investigation/Compensability

He reported to his supervisor the same day and the injury has been accepted as compensable.

# **Medical Management**

Conservative care failed to relieve his symptoms and a MRI was done which revealed a disc bulge at C6-C7. He was referred to Dr. Erickson who performed surgery 12/16/19.

# **Periods of Disability**

12/16/19 to present.

# Permanent Partial Impairment/Permanent Disability

Reserves reflect 15% PPD to BAW.

# **Subrogation/Other Issues**

No source for subrogation. MRI did reveal DDD which was preexisting and not included in his disability rating.

### Plan of Action:

We are striving for early return to work when the doctor will release to same and our monitoring his recovery after every doctor's visit. Recovery from this type of surgery expected to be 12-16 weeks. When released from care, we will obtain a disability rating, negotiate settlement on remaining issues, obtain Division approval and close file.

# **CLAIM SUMMARY-RESERVES**

Employer: City of Leoti Date of Injury: 3/4/2019

Claim No.: 19763544 Job Description: Volunteer Fireman

Employee Age: 36 Updated: 1/13/2020 AWW: \$Volunteer Fireman TTD Rate: \$645.00 Attorneys: Employee No Employer: No

Adjuster: Miller

	Medical	Indemnity	Expense	Total
Reserves	\$30,000.00	\$21,000.00	\$4,250.00	\$55,250.00
<b>Amount Paid</b>	\$2,550.66	\$3,805.71	\$390.04	\$6,746.41
Outstanding	\$27,449.34	\$17,194.29	\$3,859.96	\$48,503.59

# **Accident Description/Nature of Injury:**

Claimant was helping carry a woman out of her home to an ambulance. The woman leaned over the cot to vomit and claimant causing him extra stress on his right shoulder, injuring same.

# **Investigation/Compensability**

The accident was reported promptly and medical care sought. The injury was accepted as compensable.

# **Medical Management**

Conservative care failed to relieve his symptoms and a MRI was taken which revealed a torn labrum. He was referred to ortho Dr. Hildebrand who made a surgical repair on 11/7/19.

# **Periods of Disability**

11/17/19 to 12/16/19

# Permanent Partial Impairment/Permanent Disability

Reserves reflect 9% PPD to shoulder.

# **Subrogation/Other Issues**

No source for subrogation. MRI also revealed arthritis which will need to be omitted from rating, as preexisting condition.

## Plan of Action:

Full recovery from this type of surgery normally takes about six months. He has returned to modified work as a county sheriff so we will monitor his recovery till released MMI. Then a disability rating will be obtained, settlement of all issues negotiated, Division approval obtained and file closed.

# **CLAIM SUMMARY-RESERVES**

Employer: City of Westwood Date of Injury: 7/19/2019
Claim No.: 19779288 Job Description: Police Officer

Employee Age: 49

AWW: \$1,165.47

Attorneys: Employee No

Updated: 1/8/2020

TTD Rate: \$666.00

Employer: No

Adjuster: Miller

	Medical	Indemnity	Expense	Total
Reserves	\$25,000.00	\$15,500.00	\$4,250.00	\$44,750.00
Amount Paid	\$3,609.57	\$1,998.00	\$137.14	\$5,744.71
Outstanding	\$21,390.43	\$13,502.00	\$4,112.86	\$39,005.29

# **Accident Description/Nature of Injury:**

Claimant is a police officer who was directing traffic for an extended period and felt a pop in her left elbow, in an aggressive movement.

# **Investigation/Compensability**

There was no witness but she reported at the end of her shift and requested medical treatment.

The injury has been accepted as compensable.

# **Medical Management**

Conservative care did not relieve her symptoms and she was referred to Dr. Parmar and surgery performed 12/13/19. She has had a couple of infection flare-ups, the last 1/7/20 and remains off work.

# **Periods of Disability**

She has been off work since her surgery.

# Permanent Partial Impairment/Permanent Disability

Reserve reflect 10% elbow.

## **Subrogation/Other Issues**

No source for subrogation or contribution.

### Plan of Action:

We are striving for early return to work as the city has a modified duty work program. We are following up after each doctor's appointment until she returns to work. We will then monitor her recovery till released MMI. Then a disability rating will be requested, settlement negotiated, Division approval obtained and file closed.

Employer: City of Concordia Date of Injury: 7/19/2019

Claim No.: 19779421 Job Description: Utilities Director

Employee Age: 43 Updated: 1/13/2020 AWW: \$1076.92 TTD Rate: \$666.00 Attorneys: Employee No Employer: No

Adjuster: Miller

	Medical	Indemnity	Expense	Total
Reserves	\$20,000.00	\$15,000.00	\$3,250.00	\$38,250.00
Amount Paid	\$1,798.56	\$0.00	\$158.46	\$1,957.02
Outstanding	\$18,201.44	\$15,000.00	\$3,091.54	\$36,292.98

#### **Accident Description/Nature of Injury:**

Claimant was assisting with the repair of a water line break and is boots stuck in the mud and he twisted his left knee, injuring same.

#### **Investigation/Compensability**

There were several coworker witnesses, the injury was reported promptly and accepted as compensable.

#### **Medical Management**

Conservative treatment failed to relieve his symptoms and a MRI was done which revealed a torn meniscus. He was referred to Dr. Herringbrook who recommended surgery. Surgery has been approved and scheduled 4/1/20.

#### **Periods of Disability**

He has not lost any time from work.

#### Permanent Partial Impairment/Permanent Disability

Reserves reflect 10% PPD to knee.

#### **Subrogation/Other Issues**

No source for subrogation or contribution.

#### Plan of Action:

The city has a modified duty work program so will strive for early return to work following his surgery. Recovery from this type of surgery is normally 6-8 weeks. Once released from care, a disability rating will be obtained, settlement of all outstanding issues negotiated, Division approval obtained and file closed.

Employer: City of Atchison
Claim No.: 19784789
Employee Age: 45
AWW: \$512.37

Date of Injury: 8/22/2019
Job Description: Refuse
Updated: 1/10/2020
TTD Rate: \$341.58

Attorneys: Employee No

**Adjuster: Miller** 

	Medical	Indemnity	Expense	Total
Reserves	\$25,000.00	\$8,500.00	\$3,750.00	\$37,250.00
Amount Paid	\$4,695.77	\$439.17	\$176.33	\$5,311.27
Outstanding	\$20,304.23	\$8,060.83	\$3,323.67	\$31,938.73

**Employer: No** 

#### **Accident Description/Nature of Injury:**

Claimant was riding on back of refuse truck when it hit a bump which bounced him into the air and he hit is right knee on the back of the truck.

#### **Investigation/Compensability**

The injury was reported late by the employer but the injury was not questioned and accepted as compensable.

#### **Medical Management**

Conservative care failed to relieve his symptoms and a MRI was done which shoed a torn meniscus. He was referred to Dr. Wilkinson who performed surgery on 11/5/19.

#### **Periods of Disability**

11/5/19 to 11/20/19

#### Permanent Partial Impairment/Permanent Disability

Reserves reflect 10% knee.

#### **Subrogation/Other Issues**

No source for subrogation. Operative notes reflect degenerative change, which would be unrelated to his injury and should not be included in his final rating assessment.

#### Plan of Action:

Early return to work was achieved 11/21/19 and we expect his MMI release in the near future. When released, a disability rating will be requested, settlement negotiated, Division approval obtained and file closed.

Employer: City of Chapman Date of Injury: 9/1/2019

Claim No.: 19787253 Job Description: Volunteer Fireman

Employee Age: 43 Updated: 1/12/2020 AWW: \$ Volunteer TTD Rate: \$666.00 Attorneys: Employee No Employer: No

Adjuster: Miller

	Medical	Indemnity	Expense	Total
Reserves	\$15,000.00	\$18,000.00	\$3250.00	\$36,250.00
<b>Amount Paid</b>	\$3,607.24	\$7,992.00	\$179.41	\$11,778.68
Outstanding	\$11,392.73	\$10,008.00	\$3,070.59	\$24,471.32

#### **Accident Description/Nature of Injury:**

Claimant is a volunteer fireman for who was working the city's Labor Day Fireworks display. When they finished he was walking to his pickup, stepped in a hole and fell landing on his right shoulder.

#### **Investigation/Compensability**

He went to the emergency room after the fall and reported the injury the next day to his supervisor. No witness. Injury was accepted as compensable.

#### **Medical Management**

Diagnosis was fractured right clavicle. We referred him to ortho Dr. Chapman for care. Treatment was conservative and he was released MMI and to full duty on 12/24/19.

#### **Periods of Disability**

9/2/19 to 12/23/19

#### Permanent Partial Impairment/Permanent Disability

Disability rating has been requested from Dr. Chase.

Reserves reflect 5% PPD to shoulder.

#### **Subrogation/Other Issues**

No source for subrogation or contribution.

#### Plan of Action:

He was released to modified duty but the city could not accommodate. He has now returned to his full-time job with the US Army as an EMT. Rating has been requested and when received, we will negotiate a settlement of all outstanding issues, obtain Division approval and close file.

Employer: Dodge City
Claim No.: 19798296

Date of Injury: 11/15/2019
Job Description: Bus Driver

Employee Age: 63 Updated: 1/30/2020 AWW: \$521.51 TTD Rate: \$347.67

Attorneys: Employee Shane Bangerter Employer: Ron Laskowski

Adjuster: Gene Miller

	Medical	Indemnity	Expense	Total
Reserves	\$25,000.00	\$9,100.00	\$3,750.00	\$37,850.00
Amount Paid	\$993.61	\$347.67	\$28.34	\$1,369.62
Outstanding	\$24,006.39	\$8,752.33	\$3,721.66	\$36,480.38

#### **Accident Description/Nature of Injury:**

Claimant was stepping out of her bus and twisted her left knee.

#### **Investigation/Compensability**

There were no witnesses. Injury has been accepted as compensable.

#### **Medical Management**

Conservative care failed to relieve her symptoms so a MRI was done which revealed a meniscus tear and she was referred to Dr Do. He has scheduled surgery on 2/7/20.

#### **Periods of Disability**

12/10/19 to 1/9/20

#### Permanent Partial Impairment/Permanent Disability

Reserves reflect 10% knee.

#### **Subrogation/Other Issues**

No source for subrogation or contribution.

#### Plan of Action:

The city has a modified work policy and we will strive for early return to work after the surgery. We will then monitor her recovery till released MMI, then obtain a disability rating, negotiate a full/final settlement of all issues with her attorney, obtain Division approval and close file.

Employer: City of Hays
Claim No.: 19799258

Date of Injury: 12/11/2019
Job Description: Police Officer

Employee Age: 26 Updated: 1/7/2020 AWW: \$952.38 TTD Rate: \$634.92 Attorneys: Employee NA Employer: NA

Adjuster: Miller

	Medical	Indemnity	Expense	Total
Reserves	\$15,000.00	\$15,000.00	\$15,750.00	\$33,250.00
Amount Paid	\$0.00	\$2,267.57	\$0.00	\$2,267.57
Outstanding	\$15,000.00	\$12,732.43	\$15,750.00	\$30,982.43

#### **Accident Description/Nature of Injury:**

Claimant is a police officer who was practicing defense tactics and partner used arm bar takedown and injured his right shoulder.

#### **Investigation/Compensability**

The injury was witnessed by several coworkers, promptly reported and medical attention sought same day. He admits to this shoulder being dislocated four times his senior year of high school and after the last time he had surgery to repair. MRI shows torn labrum to be a new injury so this claim was accepted as compensable.

#### **Medical Management**

He was referred to ortho Dr. Hildebrand. Surgery has been recommended and authorized. Surgery scheduled 1/14/20.

#### **Periods of Disability**

12/12/19 to 1/5/20

#### Permanent Partial Impairment/Permanent Disability

Reserves reflect 10% to shoulder.

#### **Subrogation/Other Issues**

No source for subrogation but we will make sure that Dr. Hildebrand sets out his prior disability in his rating.

#### Plan of Action:

We will maintain contact with him following surgery and strive for early return to work. Recovery from this surgery expected to take 6 months. A disability rating will be obtained once he is released, settlement negotiated, Division approval obtained and file closed.

Employer: City of Parsons
Claim No.: 19799766

Date of Injury: 12/12/2019
Job Description: Street Dept

Employee Age: 52 Updated: 1/8/2020 AWW: \$567.17 TTD Rate: \$378.12 Attorneys: Employee No Employer: No

**Adjuster: Miller** 

	Medical	Indemnity	Expense	Total
Reserves	\$45,000.00	\$10,000.00	\$5,750.00	\$60,780.00
Amount Paid	\$0.00	\$162.05	\$0.00	\$162.05
Outstanding	\$45,000.00	\$9,837.95	\$5,750.00	\$60,587.95

#### **Accident Description/Nature of Injury:**

Claimant was assisting in taking tailgate from a dump truck so a salt/sand spreader could be loaded. Claimant was picking up tailgate pins when the tailgate fell and struck him in the head. He was knocked out for few seconds, fractured his nose and chipped several teeth.

#### **Investigation/Compensability**

The injury was witnessed by coworker, medical attention sought same day and injury accepted as compensable.

#### **Medical Management**

He was taken to Freeman Hospital and discharged with ENT follow-up with Dr. McClintock for his fractured nose and to his dentist for his chipped teeth.

#### **Periods of Disability**

12/13/20 to 12/22/19

#### Permanent Partial Impairment/Permanent Disability

Reserves reflect 5% BAW.

#### **Subrogation/Other Issues**

No source for subrogation or contribution.

#### Plan of Action:

Early return to work achieved 12/23/19. We will monitor his recovery till he is released MMI. A disability rating will then be obtained, settlement negotiated, Division approval obtained and file closed.

KMIT	St Pop		2014 est'd				
Mkt	Rank	City	Population	KMIT	KERIT	Other	Notes
1	15	Dodge City	28,117	1			re-joined 1/1/17
2	16	Garden City	27,004	1			
3	17	Junction City	24,665		1		Will likely quote in 2020
4	18	Emporia	24,560			1	self-insured
5	19	Derby	23,234	X	1		
6	20	Prairie Village	21,877		1		
7	21	Hays	21,044	1			
8	22	Liberal	21,012			1	last quoted in 2016 (fourth time quotedevery 3 yrs)
9	23	Gardner	20,667		1		
10	24	Pittsburg	20,394	1			
11	25	Newton	19,120	1			
12	26	Great Bend	15,840	1			
13	27	McPherson	13,189		1		electric city
14	28	El Dorado	12,879	1			
15	29	Andover	12,509	X		1	left KMIT In Dec 2018
16	30	Ottawa	12,403		1		
17	31	Winfield	12,258		1		electric city
18	32	Arkansas City	12,205	1			
19	33	Lansing	11,713		1		
20	34	Merriam	11,290		1		
21	35	Haysville	11,112	1			
22	36	Atchison	10,771	1			
23	37	Parsons	10,174	1			
24	38	Coffeyville	9,876	X	1		electric city (has left KMIT twice)
25	39	Mission	9,501	X	1		
26	40	Chanute	9,295		1		electric city
27	41	Augusta	9,242	1			
28	42	Independence	9,162	1			
29	43	Wellington	7,942	1			
30	44	Fort Scott	7,874	1			
31	45	Park City	7,556	X		1	left KMIT in 2014. Quoting in 2020
32	46	Bonner Springs	7,314	1			
33	47	Bel Aire	7,284	1			
34	48	Valley Center	7,057	1			
35	49	Pratt	6,963		ı	1	electric city
36	50	Roeland Park	6,840	1			
37	51	Abilene	6,590	1			
38	52	Eudora	6,303	1		4	
39	53	Mulvane	6,289		l	1	electric city. Quoted in the past
40	54	Ulysses	6,160	1			
41	55	De Soto	6,038	1		4	
42	56	Spring Hill	5,896	X		1	left KMIT in 2018
43	57	Paola	5,593	1		4	
44	58	lola	5,553			1	electric city. Quoted in the past
45	59	Concordia	5,388	4	ı	1	electric city
46	60	Concordia	5,311	1			

47	61	Tonganoxie	5,190	1
48	62	Basehor	5,119	1
49	63	Baldwin City	4,585	Х
50	64	Goddard	4,692	
51	65	Wamego	4,578	1
52	66	Goodland	4,554	1
53	67	Russell	4,484	1
54	68	Edwardsville	4,380	1
55	69	Osawatomie	4,357	1
56	70	Louisburg	4,322	_
57	71	Clay Center	4,177	1
58	72	Baxter Springs	4,073	Х
59	73	Maize	4,073	1
60	73 74	Larned	4,023	1
61	74 75	Fairway	3,969	-
62		Hugoton	3,966	
	76	Rose Hill	3,960	1
63	77			1
64	78	Scott City	3,927	V
65	79	Beloit	3,792	X
66	80	Lyons	3,737	
67	81	Hesston	3,734	X
68	82	Mission Hills	3,597	
69	83	Frontenac	3,444	
70	84	Lindsborg	3,438	1
71	85	Holton	3,316	
72	86	Garnett	3,295	
73	87	Marysville	3,295	1
74	88	Columbus	3,186	1
75	89	Hiawatha	3,108	1
76	90	Kingman	3,094	1
77	91	Ellsworth	3,076	1
78	92	Galena	2,966	1
79	93	Hillsboro	2,893	1
80	94	Osage City	2,862	1
81	95	Norton	2,846	
82	96	Girard	2,773	1
		Hoisington	2,664	1
83	97			1
84	98	St. Marys	2,664	
85	99	Burlington	2,635	
86	100	Sabetha	2,564	
87	101	Phillipsburg	2,556	
88	102	South Hutchinson	2,544	
89	103	Clearwater	2,531	1
90	104	Eureka	2,485	X
91	105	Herington	2,413	1
92	106	Neodesha	2,400	1
93	107	Fredonia	2,372	1
94	108	Sterling	2,303	1
3 -	100			_

95	109	Cherryvale	2,283	1	
96	110	Cimarron	2,240	_	1 quoted
97	111	Anthony	2,234		1 electric cityquoted in 2017
98	112	Lakin	2,180		1
99	113	Cheney	2,153	1	-
100	114	Ogden	2,138	1	
101	115	Caney	2,125	-	1 not currently a prospect
101	116	Holcomb	2,120	Х	1
102	117	Elkhart	2,113	1	-
103	117	Council Grove	2,113	1	
104	119	Ellinwood	2,098	•	1 electric city
106	120	Halstead	2,084	1	electric dry
	120	Oakley	2,075	1	
107		Ellis	2,074	•	1
108	122	Minneapolis	2,074	1	1
109	123	Medicine Lodge	2,029	1	
110	124	Seneca	2,021	1	1 electric city
111	125	Belleville	1,917	1	1 electric city
112	126	Kechi	1,917	1	1 constitution
113	127	Humboldt	1,886		1 quoted twice
114	128	Marion		4	
115	129		1,861	1	
116	130	Wellsville	1,822	1	
117	131	WaKeeney	1,797	1	
118	132	North Newton	1,788	1	
119	133	Oswego	1,781	1	
120	134	Syracuse	1,750		1
121	135	Oberlin	1,749	1	
122	136	Horton	1,732	1	
123	137	Moundridge	1,726	1	
124	138	Edgerton	1,703	1	
125	139	Sedgwick	1,701	1	
126	140	Douglass	1,692	1	
127	141	Grandview Plaza	1,670	1	
128	142	Smith Center	1,641	1	
129	143	Meade	1,637	X	electric cityquoted in 2019
130	144	Belle Plaine	1,627	1	
131	145	Westwood	1,534	1	
132	146	Leoti	1,496	1	
133	147	Arma	1,464	1	JOINED IN 2017
134	148	Hill City	1,454	1	
135	149	Ness City	1,454		1 Quoted in 2018
136	150	Kinsley	1,451	1	
137	151	Towanda	1,427		1
138	152	Silver Lake	1,426		1
139	153	Johnson City	1,413	1	
140	154	Carbondale	1,405		1
141	155	Sublette	1,399		1
142	156	Harper	1,398	1	JOINED IN 2017

146       160       Colwich       1,362       1         147       161       Wathena       1,352       1       have quote         148       162       Yates Center       1,350       1         149       163       Buhler       1,335       1         150       164       Stockton       1,315       1         151       165       St. Francis       1,312       1         152       166       La Crosse       1,290       1       electric city         153       167       Lincoln Center       1,266       1	
146       160       Colwich       1,362       1         147       161       Wathena       1,352       1       have quote         148       162       Yates Center       1,350       1         149       163       Buhler       1,335       1         150       164       Stockton       1,315       1         151       165       St. Francis       1,312       1         152       166       La Crosse       1,290       1       electric city         153       167       Lincoln Center       1,266       1	ed
147       161       Wathena       1,352       1       have quote         148       162       Yates Center       1,350       1         149       163       Buhler       1,335       1         150       164       Stockton       1,315       1         151       165       St. Francis       1,312       1         152       166       La Crosse       1,290       1       electric city         153       167       Lincoln Center       1,266       1	
148       162       Yates Center       1,350       1         149       163       Buhler       1,335       1         150       164       Stockton       1,315       1         151       165       St. Francis       1,312       1         152       166       La Crosse       1,290       1       electric city         153       167       Lincoln Center       1,266       1	
149     163     Buhler     1,335     1       150     164     Stockton     1,315     1       151     165     St. Francis     1,312     1       152     166     La Crosse     1,290     1     electric city       153     167     Lincoln Center     1,266     1	
150       164       Stockton       1,315       1         151       165       St. Francis       1,312       1         152       166       La Crosse       1,290       1       electric city         153       167       Lincoln Center       1,266       1	
151     165     St. Francis     1,312     1       152     166     La Crosse     1,290     1     electric city       153     167     Lincoln Center     1,266     1	ı
152       166       La Crosse       1,290       1       electric city         153       167       Lincoln Center       1,266       1	1
153 167 Lincoln Center 1,266 1	1
Ct. John	
154 168 St. John 1,244 1	
155 169 <b>Conway Springs</b> 1,239 1	
156 170 <b>Haven</b> 1,225 1	2017
157 171 Victoria 1,225 1	
158 172 Atwood 1,222 1	
159 173 Auburn 1,217 1	
160 174 Elwood 1,204 1 Quoted in 2	2018
161 175 Plainville 1,189 1	
162 176 Hoxie 1,189 X 1	
163 177 Pleasanton 1,180 1 quoted in t	he past
164 178 Valley Falls 1,158 X 1	
165 179 <b>Peabody</b> 1,156 1	
166 180 Rossville 1,156 1	
167 181 <b>Satanta 1,117 1</b>	
168 182 <b>La Cygne 1,116 1</b>	
169 183 Erie 1,108 1	
170 184 Plains 1,093 1	
171 185 Chetopa 1,091 1 KMIT declin	ned to quote 3 times
172 186 Washington 1,087 1 electric city	1
173 187 Oskaloosa 1,086 1	
174 188 <b>Sedan</b> 1,065 1	
175 189 Solomon 1,061 1	
176 190 <b>Altamont</b> 1,049 <b>1</b>	
177 191 Nickerson 1,041 1	
178 192 Caldwell 1,034 X 1	
179 193 Lyndon 1,030 1	
180 194 Overbrook 1,029 1 quoted in t	he past
181 195 Kiowa 1,028 1	
182 196 Oxford 1,022 1 may quote	in 2020
183 197 Highland 1,015 1	
184 198 <b>Stafford 1,002 1</b>	
185 199 Dighton 1,000 [990?] 1 Quoted in 2	2018

Mkt RANK

		KMIT	KERIT	Other
ALL Cities between 1,	97	14	74	
Total in Market	185	52.4%	7.6%	40.0%
	1,000-2,000	36	0	38
<b>Total in this Sub-Set</b>	74	48.6%	0%	51.4%
	2,000-5,000	34	2	33
<b>Total in this Sub-Set</b>	68	50.0%	2.9%	48.5%
	5,000-10,000	15	3	7
<b>Total in this Sub-Set</b>	25	60.0%	12.0%	28.0%
	10,000-20,000	7	5	1
<b>Total in this Sub-Set</b>	13	53.8%	38.5%	0.0%
	20,000-28,117	4	4	2
<b>Total in this Sub-Set</b>	10	40.0%	40.0%	20.0%

# Non-Agenda Information and Background Material

## KANSAS MUNICIPAL INSURANCE TRUST

## **Board of Trustees Minutes from October 13, 2019**

Approved in Newton on December 13, 2019

**Meeting Convened:** Sunday, October 13, at the Overland Park Convention Center, in Overland Park, KS. The meeting was called to order by President David Dillner at approximately 4:40PM.

**Absences/Quorum Declaration:** Dillner declared a quorum of 6, while noting the excused absence of Trustees Jonathon Mitchell (Hoisington), Andrew Finzen (Goodland), Kelly McElroy (Newton), Janie Cox (Haysville), and Barack Matite (Eudora), along with *ex-officio* member Jeff Morris (Coffeyville Community College).

Members Present: Board Members Present: President David Dillner (El Dorado), Vice President Ty Lasher (Bel Aire), Treasurer Greg DuMars (Lindsborg), Past President Randy Frazer (Moundridge), Deb Needleman (Fort Scott), and Hardy Howard (WaKeeney). Staff: Barbie Kifer (CORnerstone), Kyle Johnston (CORnerstone), Jess Cornejo (CORnerstone), Renee Rhodes (IMA), Andrea Neff (TRISTAR), and Don Osenbaugh (KMIT Pool Administrator).

Minutes Approval: The minutes from the El Dorado meeting of August 23, 2019 were unanimously approved as written, following a motion by Howard and a second by Lasher.

#### Financial Reports (Kifer):

- 1. August 31, 2019 Financials
- 2. September 30, 2019 Financials [tabled to December meeting]

The August 31 financials were approved unanimously on a motion by Frazer and second by Needleman.

Transition to CIS from TRISTAR: Osenbaugh gave a short update.

#### Election of Officers for the 2019/2020 Business Year:

- 1. Treasurer: Frazer nominated Needleman; second by Lasher. Unanimously approved.
- 2. Vice President: Lasher nominated DuMars; second by Needleman. Unanimously approved.
- 3. President: Howard nominated Lasher; second by DuMars. Unanimously approved.

**Adjournment:** Meeting was adjourned at 4:52PM, on a unanimous vote, following a motion by Howard and a second by Needleman.

Don Osenbaugh, Pool Administrator (acting as Board-Designated Secretary

# 2020 KMIT Trustee Meetings<sup>1</sup>

## **REVISED 11/5/19**

February 28 (Friday)—Moundridge

April 24 (Friday)—Goodland<sup>2</sup>

June 26 (Friday)—WaKeeney<sup>2</sup>

August 28 (Friday)—Bel Aire<sup>3</sup>

October 11 (Sunday)—Wichita<sup>4</sup> (at LKM Conf)

December 11 (Friday)—Wichita (at IMA)

<sup>&</sup>lt;sup>1</sup> All FRIDAY meetings start at 9AM, with rolls/coffee at 8:30. There is a group dinner the evening before each meeting.

<sup>&</sup>lt;sup>2</sup> There will be a 'Supervisor Seminar' the afternoon before (Thursday) in the same city.

<sup>&</sup>lt;sup>3</sup> There will be a 'Supervisor Seminar' the afternoon before (Thursday) in Newton.

<sup>&</sup>lt;sup>4</sup> The October Wichita meeting will be very short, and will immediately follow the KMIT Annual Meeting.

# **2020 Supervisor Seminar Schedule**

## **Confirmed**

April 23 (Thursday, 1-4)—Goodland¹

June 25 (Thursday, 1-4)—WaKeeney¹

August 27 (Thursday, 1-4)—Newton²

September xx (day/time TBD)—Eudora

September xx (day/time TBD)—Pittsburg

<sup>&</sup>lt;sup>1</sup> Trustee Meeting in the same city the next day.

<sup>&</sup>lt;sup>2</sup> Trustee Meeting in Bel Aire the next day.

## **2020 KMIT SAFETY TRAINING & SUPERVISORY SERIES CLASSES**

For reservations, please call: Joy Read, Risk Control at (316) 266-6381 or joy.read@imacorp.com

For Safety Questions please contact: Renee Rhodes, KMIT Risk Control at (316) 250-2121 or <a href="mailto:renee-rhodes@imacorp.com">renee.rhodes@imacorp.com</a>



	9-11:30 am 9-11:30 am	REP Cole Trent	CITY Hillsboro	CLASS Distracted Driving	CLASS LOCATION  East Room, City Hall, 118 East Grand, Hillsboro
		Trent			KS 67063
4 04 2020		Tiont	Maize	Reasonable Suspicion Drug & Alcohol	10100 W Grady Avenue, Maize KS 67101, Council Chambers (does not have a room number)
4-01-2020	8:30-11:30 am	Renee	IMA Cohen	POET and The Benefits of Stretching to Reduce Strains & Sprains	IMA Building: 8200 E. 32nd St. N, Wichita, KS 67226 The Cohen Room on the first floor - receptionist will direct you
4-09-2020	9-11:30 am	Delaney	Bonner Springs	Active Shooter	200 E 3rd St., Bonner Springs KS 66012
4-15-2020	9-11:30 am	Trent	Dodge City	Confined Space Entry	Mariah Hill Golf Course (conference room - basement), 1800 Matt Down Rd., Dodge City, KS 67801
4-21-2020	9-11:30 am	Doug	Fort Scott	Trenching & Excavation	Fort Scott Community College, Heritage Room in the Admin Bldg at: 2108 S Horton, Fort Scott, KS 66701.
4-23-2020	1-4pm	Renee	Goodland	SUPERVISORY SERIES	TBD
5-6-2020	9-11:30 am	Renee	Tonganoxie	Reasonable Suspicion Drug & Alcohol	(Newly built) Tonganoxie Public Library Community Room - 217 E 4th Street Tonganoxie, KS 66086
5-27-20	9-11:30 am	Brenda	Great Bend	Active Shooter	Front Door, 1615 10th St., Great Bend, KS 67530
6-16-2020	9-11:30 am	Cole	Independence	Distracted Driving	Civic Ctr aka Memorial Hall, 410 N. Pennsylvania Ave., Independence KS 67301
6-18-2020	8:30-11:30 am	Renee	IMA Cohen	Panel of Speakers to Discuss Work Comp and Safety Best Practices	IMA Building: 8200 E. 32nd St. N, Wichita, KS 67226 The Cohen Room on the first floor - receptionist will direct you
6-25-2020	1-4 pm	Renee	WaKeeney	SUPERVISORY SERIES	TBD
7-22-2020	9-11:30 am		Paola	POET and The Benefits of Stretching to Reduce Strains & Sprains	Training Facility at Fire Station, 202 E. Wea St., Paola, KS 66071
8-27-2020	1-4 pm	Renee	Newton	SUPERVISORY SERIES	TBD
September	TBD	Renee	Eudora	SUPERVISORY SERIES	TBD
September	TBD	Renee	Pittsburg	SUPERVISORY SERIES	TBD

# 2020 KMIT Operating (Administrative) Budget\*

5,052,000 130,000 - 5,182,000 20,000 95,000 17,000 2,000 8,000	4,984,618 220,606 - 5,205,224 20,165 104,978	4,900,000 165,000 - 5,065,000	4,860,795 285,121 - <b>5,145,916</b>	5,080,000 230,000 - 5,310,000	5,000,000 300,000 - 5,300,000	5,400,000 310,000 - <b>5,710,000</b>
130,000 - 5,182,000 20,000 95,000 17,000 2,000	220,606 - <b>5,205,224</b> 20,165 104,978	165,000 - <b>5,065,000</b>	285,121	230,000	300,000	310,000
130,000 - 5,182,000 20,000 95,000 17,000 2,000	220,606 - <b>5,205,224</b> 20,165 104,978	165,000 - <b>5,065,000</b>	285,121	230,000	300,000	310,000
20,000 95,000 17,000 2,000	20,165 104,978		- 5,145,916	5,310,000	5,300,000	5,710,000
20,000 95,000 17,000 2,000	20,165 104,978		5,145,916	5,310,000	5,300,000	5,710,000
95,000 17,000 2,000	104,978	23.000				
95,000 17,000 2,000	104,978	23.000				
95,000 17,000 2,000	104,978	23.000				
95,000 17,000 2,000	104,978	23.000				
17,000 2,000			21,479	24,000	22,000	23,000
2,000		100,000	100,926	110,000	110,000	154,000
	16,287	16,000	17,332	16,000	17,500	18,000
8 000	1,000	1,000	-	1,000	1,000	1,000
	7,375	6,000	6,764	8,000	7,500	8,000
9,000	13,157	9,000	6,305	14,000	10,000	10,000
6,000	(2,144)		12,338	12,000	12,000	12,000
157,000	160,818	183,000	165,144	185,000	180,000	226,000
102.000	102 240	105.000	105 120	100 000	100 000	111,000
-						32,500
		52,500	52,500	52,500	32,300	52,500
-	-	370 000	370 000	381 000	381 000	392,500
_	_	·		-		-
_	-	-	-	-	-	240,000
-	-	25,000	-	-	-	-
21,000	20,000	21,000	21,059	22,000	21,500	22,000
27,000	24,095	40,000	25,696	26,000	26,000	27,000
15,000	15,000	15,000	15,000	16,000	15,500	16,000
12,000	20,138	15,000	24,000	23,000	24,000	25,000
15,000	12,113	15,000	25,720	11,000	20,000	18,000
-	-	-	-	-	5,000	10,000
832,000	833,586	855,000	835,595	836,000	850,000	894,000
			*	-	· ·	220,000
	170,562	230,000	139,516	230,000	-	220,000
	1,164,966	1,268,000	1,140,255	1,251,000	1,235,000	1,340,000
	476,604	504,000	505,287	510,000	504,000	550,000
3,463,000	3,563,654	3,293,000	3,500,374	3,549,000	3,561,000	3,820,000
2017	2017	2018	2018	2019	2019	2020
Budget	Actual	Budget	Actual	Budget		Adopted
	<b>15,841,989</b> 5,931,447		16,820,386 6,209,106		<b>17,000,000</b> 5,800,000	17,500,000 5,700,000
2047 Developed	0047 Asturd	2040 Budget		2040 Burdenst	0040 VE E-4	0000 Adams
21				_		2020 Adopted 23.5%
						66.9%
						33.1%
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early 2020 there	fore 2019 Est Y	E is pre-audit				
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ta Since Sin	102,000 70,000 570,000 570,000 21,000 27,000 15,000 12,000 15,000 250,000 250,000 3,463,000 2017 Budget 23.9% 66.8% 33.2% n early 2020, therei	102,000	102,000	102,000	102,000	102,000

## SERVICE AGREEMENT

THIS AGREEMENT is made and entered into this 1st day of January, 2020,by and between **Kansas Municipal Insurance Trust** (KMIT), a Self Insured Group Funded Pool, with principal offices at 2250 N. Rock Rd. Ste 119-PMB302, Wichita, KS 67226, and **Cowell Insurance Services, Inc.**, a Kansas corporation, with offices at 7450 W. 130<sup>th</sup> Street, Ste. 180, Overland Park, KS 66213 ("CIS").

WHEREAS, KMIT a qualified self insured under Kansas law has established a group self-insured retention program ("SIR Program") with a retention level of Seven Hundred Fifty Thousand (\$750,000) dollars ("Retention Level") to provide Workers' Compensation coverage for its members ("TRUST");

WHEREAS, KMIT desires to engage CIS to provide Claims Administration services with respect to claims and or losses arising from the SIR Program including certain claims that were previously handled by KMIT through any other entity; and

WHEREAS, CIS desires to provide such services in connection with said Program, under the following terms and conditions;

NOW, THEREFORE, the parties agree as follows:

#### SECTION I - SERVICES PROVIDED BY CIS

#### A. CLAIMS ADMINISTRATION SERVICES

KMIT hereby engages CIS and CIS hereby accepts such engagement as the Claims Administrator to represent and act for KMIT with respect to all claims arising under the SIR Program, occurring during the Term, reported to CIS and assigned to CIS by KMIT. Claims will consist of both:

- (1) "Takeover Claims" which shall be defined as any Claim reported to CIS that has been handled by KMIT or any preceding administrator prior to being assigned to CIS; and
- (2) "Newly Reported Claim(s)" which shall be defined as any Claim other than Takeover Claims.

CIS will work with KMIT to provide the following basic services and will agree on Special Claims Handling Instructions which will be maintained as a separate addendum to the Contract for the Program. Basic Services shall include:

1. Establish and Investigate, conduct analysis of the claim to determine their validity and compensability in accordance with the agreed Claims Best Practices and otherwise administer claims, including the negotiation of settlements and the management of a defense for litigated claims, in accordance with applicable law, established and attached current agreed upon Special Claims Handling procedures, and CIS's best professional judgment. CIS may meet this obligation by engaging the services of Approved Vendors outside of the CIS organization. The fees for these services shall be Allocated Loss Adjustment Expenses.

- 2. Determine what claim payments, including settlement payments, should be made on behalf of the Program; provided CIS shall obtain approval from KMIT before offering or making any claim payment, including any settlement payment, which exceeds the Discretionary Settlement Authority Limit to be agreed on and made a part of the Special Claim Handling Instructions; and further provided that CIS's failure to settle a claim, either within the Discretionary Settlement Authority Limit or otherwise, will not subject CIS to any liability whatsoever, including in the event of an adverse judgment against KMIT for any action based upon or related to the claim.
- 3. Establish reserves for all reported Indemnity and Medical Claims.
- 4. Review invoices relative to reported claims.
- 5. Pay claims, including settled and litigated claims, and Allocated Loss Adjustment Expenses out of the Program claims/loss fund. CIS shall have no obligation to pay such claims or Expenses except out of said fund.
- 6. Identify and initiate, monitor and resolve subrogation proceedings where advisable.
- 7. Advise KMIT of major developments in the administration of significant claims.
- 8. Provide KMIT and agreed personnel with Claims Risk Management System access and agreed monthly reports on claims, payments, reserves and expenses.
- 9. Collaborate with Excess Carriers as appropriate.
- 10. Refer to KMIT, complete and file on KMIT's behalf, with the cooperation and assistance of KMIT, all forms required to respond to the Kansas Division of Workers' Compensation or any Regulatory Complaints.
- 11. Report cases involving suspected fraud to the appropriate state mandated agency.
- Determine, with the approval of KMIT, any Allocated Loss Adjustment Expenses to be 12. incurred in connection with a claim. Allocated Loss Adjustment Expenses as used in this contract means any cost or expenses incurred by KMIT or by CIS on behalf of KMIT as a result of CIS or KMIT engaging the services of a firm or person outside the CIS organization for work in connection with the investigation, adjustment, medical case management, settlement or defense of a claim. Allocated Loss Adjustment Expenses include but are not limited to the following: subrogation expenses; rehabilitation expenses, court costs, fees and expenses; fees for service of process; fees to attorneys; the cost of services for undercover operations and detectives; fees of independent adjusters or attorneys for the investigation or adjustment of claims in areas removed from the reasonable access of CIS employees (i.e., outside the states of Missouri, Kansas, Iowa, and Nebraska); the cost of employing experts for the purpose of preparing maps, photographs, diagrams and chemical or physical analysis, or for expert advice or opinions; the cost of obtaining copies of any public records; and the cost of depositions and court reporters or recorded statements. Allocated Loss Adjustment Expenses are not included within CIS fees.
- 13. KMIT authorizes a Discretionary Settlement Authority Limit as the total amount of money

CIS is authorized to spend without seeking prior approval from KMIT in order to pay or settle the permanent total or partial disability aspect of any single Indemnity Claim. Allocated Loss Adjustment Expenses are not subject to nor included in the Discretionary Settlement Authority Limit. The Discretionary Settlement Authority Limit and Allocated Loss Adjustment shall be established and identified in the current Special Claims Handling Instructions.

- 14. MMSEA Reporting: CIS agrees to provide reporting to the Centers for Medicare and Medicaid Service (CMS) of all claims required to be reported to the CMS pursuant to the requirements of the Medicare, Medicaid and SCHIP Extension Act of 2007 (MMSEA) or other CMS guideline, whether independently by CIS or via a contractor. The terms of said reporting are subject to the following:
  - i. KMIT agrees to register, as required by CMS, as a Registered Reporting Entity (RRE) with the CMS, maintain its RRE status with the CMS and abide by all requirements for good standing as an RRE with the CMS as may be set forth from time to time by CMS. KMIT further agrees to designate CIS as its Designated Agent for purposes of reporting under MMSEA.
  - ii. KMIT agrees to supply CIS with any and all information or documentation requested by CIS necessary for CIS (or its contractor) to perform the mandatory reporting required by MMSEA.
  - iii. CIS agrees to defend and indemnify KMIT against any action initiated or instituted by the United States Government (including the CMS or other Federal Agency) alleging a violation under MMSEA for a failure on the part of CIS (or its contractor) to report a qualified claim as required under MMSEA, so long as KMIT is not in violation of the terms of paragraphs i and ii of this Section nor has KMIT acted or failed to act so as to diminish the ability of CIS (or its contractor) to fulfill its reporting obligation pursuant to this Section.
- 15. Participate in, cooperate and assist KMIT as necessary, with answering questions from any independent auditor, independent accountant, and state examiners and assist with actuarial or any other required evaluation of the KMIT Program.
- 16. Will provide any fidelity bond as required by KSA 12-2627(b). Board of trustees of pool, qualifications, duties; administrator, bond; audits; credit transactions; delegation of authority from board to administrator.
  - (b) ... "The service agent and its employees shall be covered by a fidelity bond, with the pool as obligee, in an amount sufficient to protect all moneys placed in the revolving fund."

#### SECTION II - MAINTENANCE OF BOOKS AND RECORDS

- A. In performing the services outlined in this Agreement CIS agrees to:
  - 1. Maintain a complete record of KMIT business for at least five (5) years following the termination of this Agreement.
  - 2. Maintain an electronic claim file on each reported claim.
  - 3. Avoid disclosing the contents of these files and records to third parties, except as reasonably necessary for CIS to carry out its obligations to KMIT under this Agreement or to comply with any requirements imposed by law.
- B. These files and records shall be considered the property of KMIT and shall be available for inspection by KMIT upon reasonable notice. KMIT may obtain copies of these files and records, with any cost to be the responsibility of KMIT including storage. KMIT may, upon the termination of this Agreement at its discretion, require CIS to return said files and records to KMIT, with the understanding that such action will terminate CIS's responsibilities set forth in paragraph A.1 of this section. All costs of removal of files will be at the expense of KMIT. Should KMIT require CIS to return said files and records to KMIT upon the termination of this Agreement, CIS will return files and records and CIS shall maintain said files and records for at least five (5) years, during which time KMIT shall have access for inspection and copying purposes upon reasonable notice.

#### **SECTION III - DUTIES OF KMIT**

#### KMIT shall:

- A. Promptly refer to CIS all claims, incidents, reports thereof, and other matters relating to CIS's duties hereunder.
- B. Cooperate with CIS in the disposition of the matters referred under paragraph A of this section and in the performance of this Agreement.
- C. Maintain sufficient funds in an agreed upon pre-funded designated claim account so that CIS may pay claims, settlements and awards, and Allocated Loss Adjustment Expenses as required.
- D. Promptly pay CIS service fees and any separate annual reconciliation fee consistent with the invoicing terms.

#### SECTION IV - CIS SERVICE FEES

#### A. Service Fees:

## Claims Management Services (Annual Fee)

\$245,000.00

Subject to the following claim count:
Report Only Claims 280
Medical Only Claims 530
Lost Time Claims 75

## Per Claim Pricing (claims exceeding annual fee claim count)

Report Only	\$75.00
Medical Only	\$250.00
Lost Time	\$995.00

This Annual Fee shall automatically renew, under mutually agreeable billing terms for subsequent one-year terms unless one (1) party provides written notices of non-renewal ninety days prior to the renewal date.

The above fees shall apply through December 31, 2021.

#### B. Payment of Fees:

1. The Annual Fee of \$245,000 shall be paid monthly in 12 monthly payments based on Section IV – CIS Service Fees, A. for service fees. Any claims exceeding the above claim counts will be charged accordingly subject to an audit adjustment at the end of each policy period. Additional payments, if any, shall be invoiced and due and payable upon receipt.

#### SECTION V - GENERAL PROVISIONS

- A. This Agreement is for the benefit of both parties. CIS shall not be liable to any person not a party to this Agreement for any loss, liability, damage or expense relating in any way to the claims services provided under this Agreement.
- B. CIS does not insure or underwrite the liability of KMIT. KMIT retains the ultimate responsibility for claims made and all incidental expenses associated with such claims.
- C. KMIT shall indemnify and save harmless CIS from and against any and all claims, losses, liabilities, damages or expenses (including attorney's fees) which CIS may incur by reason of its good faith provision of claims administration services hereunder, including but not limited to a claim, loss, liability or damage arising by reason of CIS's verification of coverage, payment of claims, or denial of claims, whether said verification, payment or denial is correct or incorrect, if said verification, payment or denial is based on CIS's good faith interpretation and administration of the claim.
- D. CIS shall indemnify and save harmless KMIT against any and all losses, liabilities, damages

or expenses (including attorney's fees) which KMIT may incur by reason of CIS's misconduct or failure to abide by the terms of this Agreement which includes the Special Claims Handling Instructions addendum or CIS's provision of claims services but only insofar as the same has arisen as a proximate result of the actual fraud, negligence or willful misconduct of CIS in provision of services under this agreement.

- E. CIS hereby agrees that as a result of its work herein that it shall become possessed of certain trade secrets and confidential information of KMIT and in further consideration of same and as further consideration of this Agreement CIS agrees to hold such secrets and information confidential. KMIT's confidential information shall be safeguarded by CIS with as great a degree of care as CIS uses to safeguard its own confidential materials and information relating to its own business. The Confidential Information should be circulated, quoted disclosed or distributed solely on a "need to know basis" and only to employees, consultants, or attorneys of CIS after such Representatives have been informed of and agreed to be bound by this duty of confidentiality. Further, CIS agrees to obligate each of its Representatives to a level of care sufficient to protect the Confidential Information from unauthorized use or disclosure.
- F. The term of the Agreement shall be for a period of two (2) years commencing on January 1, 2020and ending on December 31, 2021. This Agreement shall automatically renew, under mutually agreeable billing terms for subsequent one-year terms unless one (1) party provides written notices of non-renewal ninety days prior to the renewal date.
- G. This Agreement plus the current Agreed Special Claims Handling Instructions is the entire agreement between the parties with respect to the matters described herein and may be modified or amended only by a writing signed by both parties. This Agreement may not be assigned by either party without the prior written consent of the other party.
- H. This Agreement shall be interpreted in accordance with the laws of the State of Kansas.
- I. Upon a material breach of the duties or responsibilities of either party as provided by this Agreement, and which breach is not cured the non-breaching party will have the right to terminate this agreement within thirty (30) days after receipt of written notice from the other party; if the breaching party fails to cure said material breach within the thirty (30) day period
- J. This Agreement shall immediately terminate at the election of either party upon the occurrence of any of the following events with respect to the other party: becoming insolvent, making an assignment for the benefit of creditors, ceasing to do business, filing a voluntary petition under any law having for its purpose the adjudication of that party as bankrupt, being adjudged as bankrupt pursuant to any involuntary petition in bankruptcy, having a receiver appointed for the property of that party by reason of the insolvency of that party, or having any department of the State or Federal government, or any officer thereof, duly authorized, take possession of the business or property of that party by reason of the insolvency of that party.
- K. Upon the expiration or termination, by either party, of this Agreement, CIS shall have no further duties under Section I of the Agreement.

IN WITNESS WHEREOF, the parties have entered this Agreement as of the year and day first above written.

Cowell Insurance Services, Inc.	Kansas Municipal Insurance Trust
By: But pivell	By: Don Senhand
Name: Lance J. Cowell	Name: Don O Cenbondo
Title: President	Title: Day 1 Admin is the charge

## JaDe, LLC

# Claims Consulting Services (316) 202-1858

EIN: 38-4104966

#	Anticipated/Proposed Claims Consulting Activity	Month	Labor	Travel	Expenses
1	Discussion with Pool Administrator to Agree on Plan of action		0.50	0.25	
2	Continue all activities for Best Practices Implementation with CIS				
3	Pull Report - Random Selections		0.50		
4	Review Claims	January	5.25		
5	Travel to OP			2.50	
6	Review with CIS status of Implementation - Best Practices	January	3.00		
7	Travel from OP			2.50	
8	Pull Report - Random Selections		0.50		
9	Review Claims	February	5.25		
10	Claims Discussion with Pool Administrator		0.50	0.25	
11	Pull Report - Random Selections		0.50		
12	Review Claims	March	5.25		
13	Prepare Master Report		2.50		
14	Travel to OP			2.50	
15	Qtrly Claims Review - Best Practices	April	3.00		
16	Travel from OP			2.50	
17	Prepare Wrap Up Report		4.00	-	The Contract of the Contract o
18	Pull Report - Random Selections		0.50		
19	Review Claims	April	5.25		
20	Pull Report - Random Selections		0.50		
21	Review Claims	May	5.25		
22	Claims Discussion with Pool Administrator		0.50	0.25	
23	Pull Report - Random Selections		0.50		
24	Review Claims	June	5.25		
25	Prepare Master Report		2.50		
26	Travel to OP			2.50	
27	Qtrly Claims Review - Best Practices	July	3.00		
28	Travel from OP			2.50	
29	Prepare Wrap Up Report		4.00		
30	Pull Report - Random Selections		0.50		
31	Review Claims	July	5.25		
32	Pull Report - Random Selections		0.50		
33	Review Claims	August	5.25		
34	Claims Discussion with Pool Administrator		0.50	0.25	
35	Pull Report - Random Selections		0.50		
menenda	Review Claims	September	5.25		
-	Prepare Master Report		2.50		
-	Travel to OP			2.50	
-	Qtrly Claims Review - Best Practices	October	3.00		
-	Travel from OP			2.50	
41	Prepare Wrap Up Report		4.00		
42	Pull Report - Random Selections		0.50		
-	Review Claims	October	5.25		
44	Pull Report - Random Selections		0.50		

## JaDe, LLC

## Claims Consulting Services (316) 202-1858

EIN: 38-4104966

45	Review Claims	November	5.25		<del></del>
46	Claims Discussion with Pool Administrator		0.50	0.25	
47	Pull Report - Random Selections	Collection	0.50		- Constitution of the Cons
48	Review Claims	December	5.25		
	Sub-Total		103.00	21.25	THE RESIDENCE OF THE PARTY OF T
	Rate	@	\$95.00	\$50.00	
	Total		\$9,785.00	\$1,062.50	\$10,847.50
JaD	e, LLC Agreed Contract for above/following services:		1		And the second
*	Consultation work - Assist Pool Adminstrator with any Claims Issue	ues			Name of the Party
水	Will include continued implementation of TPA services by CIS	The state of the s	- Control		
*	Review of Claims on a quarterly basis avg 10 per quarter		- Comment	AND AND ASSESSED ASSESSEDA ASSESSED ASSESSED ASSESSED ASSESSED ASSESSED ASSESSED ASSESSEDA ASSESSED ASSESSED ASSESSED ASSESSED ASSESSED ASSESSED ASSESSEDA ASSESSED ASSESSED ASSESSED ASSESSEDANCE ASSESSEDANCE ASSESSEDAD ASSESSED ASSESSEDANCE ASSESSEDANCE ASSESSEDANCE ASSESSEDANCE AS	
4:	Claims Review following the end of each quarter including meetis	ng with TPA		N. L. M. S.	
No.	Claim Review Report & Wrap Up Report		1	- A - A - A - A - A - A - A - A - A - A	
*	Consultation Services during Non-HDI Core Hours including PTO o	r Personal Time			· · · · · · · · · · · · · · · · · · ·
Agr	eed Contract Wage -	Per Month	-\$875.00	Annual \$1	.0,000.00
* * :	*Any Mileage or Expenses will be in addition to Above* * *	- Control of the Cont	<> 1		

Acceptance of Contract by	: Don Csentaugh	12/14/19
	KMIT Authorized Representative	Date
Payments will be made:	\$10,000	Jan 2620
	Annual / Monthly	1st Payment Date
On behalf of JaDe, LLC:	Opriscio - Smades	12-18-19
	Denise D. Smades	Date
. /		

\* Agnived by Kutt Bd 12/13/19
KMIT Claims Consulting Services 2020



15800 Bluemound Road Suite 100 Brookfield, WI 53005-6069 LISA

Tel +1 262 784-2250 Fax +1 262 923-3686

milliman.com

January 22, 2020

Mr. Don Osenbaugh Kansas Municipal Insurance Trust 2250 N. Rock Road, Suite 118 - PMB 302 Wichita, KS 67226

Re: Engagement Letter for 2020 Actuarial Services

Dear Don:

This engagement letter describes the services that Milliman, Inc. (Milliman) can provide again this year to assist the Kansas Municipal Insurance Trust (KMIT).

#### **Consulting Objective**

Our objective will be to conduct an actuarial analysis which will provide an estimate of the unpaid claim liabilities for KMIT. This analysis will be based on data evaluated as of December 31, 2019.

We will also derive an estimate of KMIT's ultimate losses for the January 1, 2020 to December 31, 2020 fund year on both a discounted and an undiscounted basis and at various probability levels.

#### **Data Requirements**

The following is a list of the data that we will need to complete our analysis. Last year, items 1 through 5 and 8 were sent to us in a file named "KMIT Actuarial Data 20181231 Rev.xlsx":

- 1) Payroll and earned premium by contract year including 2020;
- Distribution of Premium by Class Code and Payroll by Contract Year;
- History of the per claim and aggregate retentions by contract year including 2020;
- History of the excess insurance policy limit by contract year including 2020;
- Aggregate excess recoveries by contract year;
- The average investment yield rate for 2020;
- Preliminary Financial Statement showing booked reserves for unpaid claim liabilities as of December 31, 2019;
- Summary of each closed or open claim paid or reserved in excess of \$100,000 as of December 31, 2019;

Mr. Don Osenbaugh January 22, 2020 Page 2

- Report which includes paid and incurred loss and ALAE, claim counts and recoveries for each contract year, both gross and net of excess insurance as of December 31, 2019. Last year, the file was named "KMIT policy year summary – all years.pdf"; and
- 10) Any additional information we should be aware of during our analysis (e.g., change in reserving procedures, unusual losses, etc.).

#### Communication of Results

The results of our analysis will be summarized in a written preliminary draft document, which will discuss our assumptions, methodologies and conclusions. Issuing the report in draft form allows the opportunity for our clients to review and discuss with us any areas, which may warrant additional attention, analysis or elaboration. After this review, a final written document will be issued.

#### **Schedules and Cost**

The cost of this study will be \$15,000. If you request additional work, or if additional work becomes necessary due to data availability or unexpected results, we will discuss with you the likely additional charges before proceeding. For example, the cost related to meetings with KMIT management is excluded from our estimate. We charge for additional work based on time at our standard hourly billing rates plus out-of-pocket expenses.

#### **General Limitations**

We will rely on data and information provided by KMIT. We will not audit or independently verify this data. If the data and information received is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete. In that event, the results of our analysis may not be suitable for the intended purpose. We will perform a limited review of the data used directly in our analysis for reasonableness and consistency. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or relationships that are materially inconsistent. Such a review is beyond the scope of our assignment.

Our estimates will reflect our best professional judgment, arrived at after careful actuarial analysis of the available data. However, our estimates involve future contingencies such as economic conditions and claim settlement patterns. Therefore, our estimates are subject to uncertainty and actual results are likely to vary from our estimates.

The services identified in this engagement letter are subject to the terms and conditions in the Consulting Services Agreement signed on March 7, 2007. A copy is available upon request.

. . . . .

Mr. Don Osenbaugh January 22, 2020 Page 3

We appreciate the opportunity to assist the Kansas Municipal Insurance Trust. If you should have any questions with regard to our proposed consulting assignment or would like any additional information, please do not hesitate to contact me. If this letter is acceptable, please sign and return the attached Project Acceptance Form. We look forward to working with you on this project.

Sincerely,

Mindy M. Steichen, FCAS, MAAA Principal and Consulting Actuary

MMS/bas

Encl.

cc: Debbie James

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## PROJECT ACCEPTANCE FORM

## MILLIMAN, INC.

Proposed Services:	Actuarial Analysis of Unpaid Claim Liabilities as of 12/31/19
Proposal Dated:	January 22, 2020
Cost Quoted:	\$15,000
letter. KMIT agrees to the Consulting Services performed beyond the some terms and conditionsigned on March 7, 2007.  We request return of this	In the consulting services indicated within the accompanying engagement the terms and conditions within the accompanying engagement letter and Agreement signed on March 7, 2007. KMIT also agrees that any work cope of this engagement letter will be billed at our standard hourly rates. In soft this engagement letter and the Consulting Services Agreement 7 will apply to the additional work.  Se signed Project Acceptance Form prior to commencing the project. The ced at the conclusion of the project and payments are due within 30 days
On Behalf of:	KM IT
Accepted by:	Don Osephand (Signature)
	Don Osenbaugh / Pool Administral
	(Print name and title)
Date:	1/22/20



SSCcpas.com



January 28, 2020

Board of Directors and Management Kansas Municipal Insurance Trust 2250 N. Rock Rd., Ste 118- PMB 302 Wichita, KS 67226

We are pleased to confirm our understanding of the services we are to provide for Kansas Municipal Insurance Trust for the year ended December 31, 2019.

We will audit the financial statements of Kansas Municipal Insurance Trust, which comprise the statutory-basis balance sheet as of December 31, 2019 and the related statutory-basis statements of revenue, expenses, and changes in fund balance, and cash flows for the year then ended, and the related notes to the financial statement. Also, the following supplementary information accompanying the financial statements will be subjected to the auditing procedures applied in our audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, in accordance with auditing standards generally accepted in the United States of America, and we will provide an opinion on it in relation to the financial statements as a whole.

- 1) Schedule of administrative expenses
- 2) Statement of revenues, expenses and changes in fund balance statutory basis
- Statement of revenues, expenses and changes in fund balance statutory basis cumulative activity by contract period

#### **Audit Objective**

The objective of our audit is the expression of an opinion about whether your financial statements are fairly presented, in all material respects, in conformity with the financial reporting provisions prescribed or permitted by the Kansas Insurance Department. Our audit will be conducted in accordance with auditing standards generally accepted in the United States of America and will include tests of your accounting records and other procedures we consider necessary to enable us to express such an opinion. We will issue a written report upon completion of our audit of Kansas Municipal Insurance Trust's financial statements. Our report will be addressed to the management and board of directors of Kansas Municipal Insurance Trust. We cannot provide assurance that an unmodified opinion will be expressed. Circumstances may arise in which it is necessary for us to modify our opinion or add an emphasis-of-matter or other-matter paragraph. If our opinion is other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed an opinion, we may decline to express an opinion or withdraw from this engagement.

#### **Audit Procedures**

Our procedures will include tests of documentary evidence supporting the transactions recorded in the accounts and direct confirmation of certain assets and liabilities by correspondence with selected customers, creditors, and financial institutions. We will also request written representations from your attorneys as part of the engagement. At the conclusion of our audit, we will require certain written representations from you about the financial statements and related matters.

An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We will plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether from (1) errors, (2) fraudulent financial reporting, (3) misappropriation of assets, or (4) violations of laws or governmental regulations that are attributable to the Company or to acts by management or employees acting on behalf of the Company.

Because of the inherent limitations of an audit, combined with the inherent limitations of internal control, and because we will not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us, even though the audit is properly planned and performed in accordance with U.S. generally accepted auditing standards. In addition, an audit is not designed to detect immaterial misstatements or violations of laws or governmental regulations that do not have a direct and material effect on the financial statements. However, we will inform the appropriate level of management of any material errors, fraudulent financial reporting, or misappropriation of assets that comes to our attention. We will also inform the appropriate level of management of any violations of laws or governmental regulations that come to our attention, unless clearly inconsequential. Our responsibility as auditors is limited to the period covered by our audit and does not extend to any later periods for which we are not engaged as auditors.

Our audit will include obtaining an understanding of the Company and its environment, including internal control, sufficient to assess the risks of material misstatement of the financial statements and to design the nature, timing, and extent of further audit procedures. An audit is not designed to provide assurance on internal control or to identify deficiencies in internal control. Accordingly, we will express no such opinion. However, during the audit, we will communicate to you and those charged with governance internal control related matters that are required to be communicated under professional standards.

#### Other Services

We will prepare the financial statements of Kansas Municipal Insurance Trust in accordance with the basis of the financial reporting provisions prescribed or permitted by the Kansas Insurance Department, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

We will perform this service in accordance with applicable professional standards. This other service is limited to the financial statement previously defined. We, in our sole professional judgement, reserve the right to refuse to perform any procedure or take any action that could be construed as assuming management responsibilities.

#### **Management Responsibilities**

You are responsible for designing, implementing, and maintaining internal controls, relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, including monitoring ongoing activities; for the selection and application of accounting principles; and for the preparation and fair presentation of the financial statements in conformity with the financial reporting provisions prescribed or permitted by the Kansas Insurance Department. You are

responsible for including all informative disclosures that are appropriate for the statutory-basis of accounting. Those disclosures will include (1) a description of the statutory-basis of accounting, including a summary of significant accounting policies, and how the statutory-basis of accounting differs from GAAP; (2) informative disclosures similar to those required by GAAP; and (3) additional disclosures beyond those specifically required that may be necessary for the financial statements to achieve fair presentation. You are also responsible for making all financial records and related information available to us and for the accuracy and completeness of that information. You are also responsible for providing us with (1) access to all information of which you are aware that is relevant to the preparation and fair presentation of the financial statements, (2) additional information that we may request for the purpose of the audit, and (3) unrestricted access to persons within the company from whom we determine it necessary to obtain audit evidence.

Your responsibilities include adjusting the financial statements to correct material misstatements and confirming to us in the management representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

You are responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the company involving (1) management, (2) employees who have significant roles in internal control, and (3) others where the fraud could have a material effect on the financial statements. Your responsibilities include informing us of your knowledge of any allegations of fraud or suspected fraud affecting the company received in communications from employees, former employees, regulators, or others. In addition, you are responsible for identifying and ensuring that the Company complies with applicable laws and regulations. You are responsible for the preparation of the supplementary information in conformity with U.S. generally accepted accounting principles. You agree to include our report on the supplementary information in any document that contains, and indicates that we have reported on, the supplementary information. You also agree to include the audited financial statements with any presentation of the supplementary information that includes our report thereon.

You agree to assume all management responsibilities for the financial statement preparation services, and any other nonattest services we provide; oversee the services by designating an individual, preferably from senior management, with suitable skill, knowledge, or experience; evaluate the adequacy and results of the services; and accept responsibility for them.

You understand that we may use portals to exchange files and documents with you. Such portals are solely intended to be a means to share, not store, information. Therefore, you acknowledge that your Summers, Spencer & Company, P.A. portal will not be used to store files and documents. In addition, you are responsible for providing your own data backup for business continuity and disaster recovery; the portal copy of your information is not to be used for continuity planning. Summers, Spencer & Company, P.A. portal access may be terminated at the conclusion of the engagement.

#### Engagement Administration, Fees, and Other

We understand that your employees will prepare all cash, accounts receivable, and other confirmations we request and will locate any documents selected by us for testing.

Stuart A. Bach, CPA is the engagement partner and is responsible for supervising the engagement and signing the report or authorizing another individual to sign it. We expect to begin our audit on approximately April 1, 2020.

Our fees for these services will be based on the actual time spent at our standard hourly rates, plus travel and other out-of-pocket costs such as report production, typing, postage, etc. Our standard hourly rates vary according to the degree of responsibility involved and the experience level of the personnel assigned to your audit. Based on our preliminary estimates, our fees should approximate \$11,000 for this engagement. Our invoices for these fees will be rendered on an interim basis as work progresses.

We appreciate the opportunity to be of service to you and believe this letter accurately summarizes the significant terms of our engagement. If you have any questions, please let us know. If you agree with the terms of our engagement as described in this letter, please sign the enclosed copy and return it to us.

Very truly yours,

June + Corpung, P.A.

Summers, Spencer & Company P.A.

RESPONSE:

This letter correctly sets forth the understanding of Kansas Municipal Insurance Trust

Board Signature

1/21/2020

Management Signature

# KMIT Investments, 2017-2026

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Invested
2017									\$ 750	\$ 576	\$ 400	\$ 248	NA
									re-invested	cashed out	re-invested	cashed out	
2018	\$ 248	\$ 1,000	\$ 248	\$ -	\$ 494	\$ 900	\$ 493	\$ 247	\$ 260	\$ 327	\$ 747	\$ 250	\$ 5,214,000
	cashed out	cashed out	cashed out		re-invested	re-invested	7/9+7/16	8/27	9/1	10/1+10/15	11/12+11/27	12/3	
2019	\$ -	\$ -	\$ 743	\$ 248	\$ 250	\$ 400	\$ 250	\$ 248	\$ 760	\$ 327	\$ 100	\$ 250	\$ 3,576,000
			3/11+3/21+3/26	4/15	5/24	6/19	7/16	8/2	9/12 + 9/27	10/1+10/2+10/28	11/15	12/2	
2020	\$ 248	\$ 498	\$ 248	\$ 315	\$ 500	\$ -	\$ 249	\$ 313	\$ 740	\$ -	\$ 500	\$ 130	\$ 2,995,000
	1/22	2/10+2/19	3/26	4/1+4/6	5/31	OK	7/13	8/12	9/1+9/11+9/29	OK	11/13	12/1	
2021	\$ 247	\$ -	\$ 249	\$ 498	\$ 300	\$ 400	\$ 494	\$ 495	\$ 100	\$ 499	\$ 250		\$ 3,532,000
	1/20		3/24	4/6+4/8	5/17	6/11	7/19+7/20	8/23 + 8/24	9/1	10/7+10/25	11/4		
2022	\$ 249	\$ 496	\$ 247	\$ 741	\$ 644	\$ 480	\$ -	\$ 500	\$ 270	\$ 249	\$ 249		\$ 4,125,000
	1/13	2/17+2/28	3/1	4/1+4/5+4/14	5/3+5/5+5/23	6/10 + 6/10	OK	8/9	9/9	10/17	11/7		
2023		\$ -	\$ 246	\$ 249	\$ 246	\$ 500	\$ 505	\$ 249	\$ 249	\$ 249	\$ 249		\$ 2,742,000
			3/8	4/10	5/2	6/9+6/9	7/17+7/26	8/15	9/22	10/17	11/30		
2024		\$ 741	\$ -	\$ -	\$ -	\$ 750	\$ -	\$ 500	\$ 249	\$ -	\$ -		\$ 2,240,000
		2/27+2/28+2/28				6/14+6/14		8/14	9/20				
2025		\$ -											
2026													
	NONE				month	lu amounts	ara chaum is	1 0006				NONE	ć 10 310 000
/15/17 orig	NONE		monthly amounts are shown in 1,000s							NONE	\$ 19,210,000 CURRENT		

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	MEMBER ENTITY	B. d. Litter I
		Date Joined
1	Abilene	4/1/96
2	Admire	4/1/06
3	Allen	4/11/00
4	Altamont	4/1/94
5	Andale	5/1/94
6	Arkansas City	4/1/05
7	Arma	4/1/17
8	Atchison	4/1/94
9	Atlanta	4/1/04
10	Augusta	1/1/02
11	Basehor	4/1/96
12	Bel Aire	4/1/09
13	Belle Plaine	4/1/12
14	Belleville	4/1/04
15	Bennington	4/1/06
16	Benton	4/1/12
17	Beverly	8/9/98
18	Bird City	1/15/94
19	Blue Mound	1/1/09
20	Blue Rapids	4/1/05
21	Bonner Springs	1/1/94
22	Brewster	4/1/94
23	Centralia	4/1/94
24	Chapman	4/1/12
25	Chautauqua	4/1/96
26	Cheney	1/1/94
27	Cherryvale	2/1/94
28	Clay Ćenter	7/1/04
	Clearwater	4/1/10
30	COFFEYVILLE COMMUNITY COLLEGE	7/1/18
31	Columbus	4/1/02
32	Concordia	1/1/96
33	Conway Springs	4/1/94
34	Council Grove	4/1/94

35	Cullison	4/1/01
36	Damar	3/1/05
37	De Soto	4/1/94
38	Dodge City	1/1/17
39	Douglass	4/1/03
40	Eastborough	11/15/04
41	Edgerton	12/11/00
42	Edwardsville	4/1/07
43	El Dorado	4/1/09
44	Elkhart	1/1/94
45	Ellsworth	4/1/06
46	Esbon	4/1/94
47	Eudora	4/1/03
48	Florence	4/1/06
49	Ford	4/1/01
50	Fort Scott	1/1/94
51	Fowler	6/8/95
52	Frankfort	4/1/96
53	Fredonia	4/1/03
54	Galena	1/1/94
55	Garden City	1/1/13
56	Garden Plain	5/1/18
57	Girard	1/1/04
58	Glasco	4/1/94
59	Glen Elder	4/1/95
60	Goodland	1/1/94
61	Goessel	4/1/16
62	Grandview Plaza	4/1/04
63	Great Bend	1/1/02
64	Greeley	3/9/98
65	Grenola	4/1/94
66	Grinnell	8/14/06
67	Halstead	1/1/94
68	Hamilton	4/1/06
69	Harper	4/1/17
70	Hartford	4/1/06

71	Haven	4/1/17
72	Hays	4/1/13
73	Haysville	4/1/01
74	Hiawatha	6/4/95
75	HIGHLAND COMMUNITY COLLEGE	7/1/19
76	Hill City	4/1/95
77	Hillsboro	4/1/95
78	Hoisington	1/1/94
79	Horton	4/1/02
80	Independence	3/1/94
81	INDEPENDENCE COMMUNITY COLLEGE	7/1/18
82	Jetmore	4/1/94
83	Johnson City	4/1/94
84	Kingman	4/1/95
85	Kinsley	1/1/94
86	La Cygne	4/1/09
87	Lake Quivira	12/1/14
88	Larned	4/1/08
89	League of Kansas Municipalities (LKM)	4/1/94
90	Lecompton	4/1/07
91	Lenora	4/1/97
92	Leoti	4/1/02
93	Lincoln Center	9/3/02
94	Lindsborg	4/1/12
95	Logan	4/1/13
96	Lucas	6/1/94
97	Luray	4/1/19
98	Madison	4/1/17
99	Maize	6/25/94
100	Marion	4/1/15
101	Marysville	10/1/94
	McFarland	4/1/94
103	Medicine Lodge	4/11/95
	Melvern	4/1/96
	Minneapolis	1/1/94
106	Moline	4/1/94

107 Montezuma	4/1/94
108 Mound City	4/1/96
109 Moundridge	4/1/12
110 Neodesha	4/1/98
111 Neosho Rapids	4/1/06
112 Newton	1/1/94
113 North Newton	4/1/13
114 Oakley	4/1/13
115 Oberlin	1/15/94
116 Ogden	4/1/01
117 Olpe	4/1/94
118 Osage City	4/1/94
119 Osawatomie	4/1/08
120 Oskaloosa	4/1/94
121 Oswego	4/1/95
122 Palco	4/1/04
123 Paola	4/1/94
124 Parsons	4/1/05
125 Peabody	4/1/01
126 Pittsburg	1/1/14
127 Princeton	4/1/94
128 Ramona	4/1/06
129 Ransom	1/1/95
130 Reading	4/1/06
131 Roeland Park	12/31/00
132 Rose Hill	4/1/94
133 Rozel	2/1/18
134 Russell	1/1/94
135 Satanta	4/1/02
136 Scranton	4/1/12
137 Sedan	7/1/94
138 Sedgwick	4/1/94
139 Sharon Springs	4/1/06
140 Smith Center	4/1/13
141 Spearville	5/8/00
142 St. Francis	4/1/05

143 St. John	4/1/16
144 Stafford	4/1/03
145 Sterling	4/1/15
146 Stockton	4/1/02
147 Sylvan Grove	4/1/12
148 Tampa	4/1/06
149 Tescott	4/1/95
150 Tipton	7/27/01
151 Tonganoxie	4/1/97
152 Turon	9/10/95
153 Ulysses	3/31/95
154 Valley Center	4/15/94
155 WaKeeney	4/1/03
156 Wakefield	1/1/95
157 Walton	4/1/94
158 Wamego	1/1/94
159 Wellington	4/1/95
160 Wellsville	3/31/01
161 Westwood	7/1/12
City Members by Population* Size	
1 Dodge Ctiy	27,453
2 Garden City	26,747
3 Hays	21,027
4 Pittsburg	20,366
5 Newton	19,105
6 Great Bend	15,535
7 El Dorado	13,141
8 Arkansas City	12,063
9 Haysville	11,245
10 Atchison	10,679
11 Parsons	9,906
	9,321

13 Independence       8,7         14 Wellington       7,8         15 Fort Scott       7,7         16 Bonner Springs       7,6         17 Bel Aire       7,6         18 Valley Center       7,3         19 Roeland Park       6,7         20 Abilene       6,4         21 Eudora       6,3         22 De Soto       6,0         23 Ulysses       6,0
16       Bonner Springs       7,6         17       Bel Aire       7,6         18       Valley Center       7,3         19       Roeland Park       6,7         20       Abilene       6,4         21       Eudora       6,3         22       De Soto       6,0         23       Ulysses       6,0
17       Bel Aire       7,6         18       Valley Center       7,3         19       Roeland Park       6,7         20       Abilene       6,4         21       Eudora       6,3         22       De Soto       6,0         23       Ulysses       6,0
18 Valley Center       7,3         19 Roeland Park       6,7         20 Abilene       6,4         21 Eudora       6,3         22 De Soto       6,0         23 Ulysses       6,0
19       Roeland Park       6,7         20       Abilene       6,4         21       Eudora       6,3         22       De Soto       6,0         23       Ulysses       6,0
20 Abilene       6,4         21 Eudora       6,3         22 De Soto       6,0         23 Ulysses       6,0
21 Eudora       6,3         22 De Soto       6,0         23 Ulysses       6,0
22 De Soto 6,0 23 Ulysses 6,0
23 Ulysses 6,0
·
24 Basehor 5,6
25 Paola 5,5
26 Tonganoxie 5,3
27 Concordia 5,1
28 Wamego 4,7
29 Goodland 4,7
30 Russell 4,5
31 Maize 4,4
32 Edwardsville 4,3
33 Osawatomie 4,3
34 Clay Center 4,0
35 Rose Hill 4,0
36 Larned
37 Lindsborg 3,3
38 Marysville 3,2
39 Columbus 3,1
40 Hiawatha 3,0
41 Ellsworth 3,0
42 Kingman 3,0 43 Hillsboro 2,8
43 Milisporo 2,6 44 Galena 2,8
45 Osage City 2,8
46 Girard 2,7
47 Hoisington 2,5
48 Clearwater 2,5
49 Neodesha 2,3

50	Fredonia	2,291
51	Sterling	2,264
52	Cherryvale	2,190
53	Cheney	2,165
54	Oakley	2,098
55	Halstead	2,081
56	Council Grove	2,060
57	Ogden	2,022
58	Minneapolis	1,984
59	Elkhart	1,934
60	Medicine Lodge	1,930
61	Belleville	1,894
62	Marion	1,838
63	Wellsville	1,813
64	North Newton	1,797
65	WaKeeney	1,776
66	Edgerton	1,756
67	Oswego	1,744
68	Moundridge	1,737
69	Horton	1,702
70	Oberlin	1,700
71	Sedgwick	1,695
72	Douglass	1,691
73	Westwood	1,658
74	Belle Plaine	1,598
75	Grandview Plaza	1,595
76	Smith Center	1,583
77	Hill City	1,455
78	Leoti	1,450
79	Arma	1,444
80	Kinsley	1,407
81	Johnson City	1,379
82	Harper	1,376
83	Chapman	1,361
84	Stockton	1,297
85	St. Francis	1,294
86	Lincoln Center	1,229

87 Conway Springs	1,224
88 St. John	1,214
89 Haven	1,212
90 Peabody	1,140
91 La Cygne	1,112
92 Satanta	1,090
93 Oskaloosa	1,078
94 Altamont	1,043
95 Sedan	1,034
96 Andale	981
97 Stafford	978
98 Blue Rapids	971
99 Montezuma	967
100 Wakefield	949
101 Lake Quivira	940
102 Garden Plain	894
103 Benton	876
104 Jetmore	842
105 Spearville	791
106 Eastborough	761
107 Sharon Springs	749
108 Frankfort	692
109 Scranton	687
110 Bennington	645
111 Madison	641
112 Lecompton	638
113 Logan	549
114 Fowler	544
115 Olpe	539
116 Centralia	508
117 Goessel	508
118 Glasco	473
119 Florence	441
120 Bird City	432
121 Glen Elder	431
122 Lucas	393
123 Mound City	382

124 Turon	378
125 Hartford	368
126 Melvern	363
127 Moline	325
128 Tescott	311
129 Brewster	300
130 Greeley	293
131 Blue Mound	278
132 Palco	278
133 Ransom	274
134 Neosho Rapids	264
135 Princeton	262
136 Sylvan Grove	258
137 McFarland	255
138 Hamilton	247
139 Walton	239
140 Grinnell	238
141 Lenora	235
142 Reading	230
143 Ford	215
144 Tipton	206
145 Luray	196
146 Atlanta	192
147 Grenola	192
148 Ramona	179
149 Allen	176
150 Admire	155
151 Beverly	154
152 Rozel	150
153 Damar	130
154 Tampa	107
155 Chautauqua	103
156 Cullison	101
157 Esbon	94
158 COFFEYVILLE COMM COLLEGE	NA
159 HIGHLAND COMM COLLEGE	NA NA

160	INDEPENDENCE COMM COLLEGE	NA
161	League of Kansas Municipalites (LKM)	NA
	Courset Deard March or	
	Current Board Member	
	Past Board Member	