



# Board of Trustees

## Board Meeting

April 26, 2019

## Coffeyville, Kansas

Coffeyville Community College  
400 W. 11<sup>th</sup> (Student Union Building, Oak Room)  
9:00 AM

# **BOARD OF TRUSTEES MEETING**

## **KANSAS MUNICIPAL INSURANCE TRUST**

**9:00 AM, Friday, April 26, 2019**  
**Coffeyville Community College\*, Coffeyville, KS**

### **AGENDA\*\***

1. Call-To-Order (President David Dillner)
2. Local Welcome (if any)
3. Trustee Absences / Quorum Declaration (Dillner)
4. Minutes Approval: Lindsborg Trustee Meeting of February 22, 2019 (Dillner)
5. Risk Management: Financial Reports (Kifer)
  - a. February 28, 2019 Financials
  - b. March 31, 2019 Financials
  - c. KID 1<sup>st</sup> Q (3/31) 2019 Report
  - d. March 31, 2019 Cash and Investment Summary (Osenbaugh)
6. Claims Management: Settlement Authority & Reserve Advisory (Miller)
7. Loss Control Management: Activities/Update (Rhodes)
8. Risk Management: Annual Historical Pool Performance Review (Cornejo)
9. General Administration: 'Spring Season' Marketing Review (Osenbaugh)
  - a. New Member City: Luray
10. Annual Investment Presentation (Ryan Box, Commerce Bank)
11. Other
12. Adjourn (approximately 12:00 Noon)

**LUNCH**

\*400 W. 11<sup>th</sup> (Student Union Building, Oak Room)

\*\*amended 4/22

# KANSAS MUNICIPAL INSURANCE TRUST

## Board of Trustees Minutes from February 22, 2019

*Unapproved*

**Meeting Convened:** Friday, February 22, 2019, in City Hall, Lindsborg, KS. The meeting was called to order by KMIT Vice President Ty Lasher at 9:00 A.M.

**Absences/Quorum Declaration:** Lasher declared a quorum, while noting that President David Dillner (El Dorado) and Trustee Janie Cox (Haysville) were absent.

**Members Present:** *Board Members Present:* Vice President Ty Lasher (Bel Aire), Immediate Past President Randy Frazer (Moundridge), Treasurer Greg DuMars (Lindsborg), Michael Reagle (Garden City), Andrew Finzen (Goodland), Deb Needleman (Fort Scott), Jonathan Mitchell (Hoisington), Hardy Howard (WaKeeney), Kelly McElroy (Newton), and Jeff Morris (*Ex-Officio*, Coffeyville Community College). *Staff:* Barbie Kifer (CORnerstone), Kyle Johnston (CORnerstone), Jess Cornejo (CORnerstone), Chris Retter (IMA), Gene Miller (TRISTAR), and Don Osenbaugh (KMIT Pool Administrator). *Guest:* Brian Meek (KMU).

**Minutes Approval:** The minutes from the Wichita (IMA) meeting of December 7, 2018 were unanimously approved, following a motion by Mitchell and a second by Frazer.

### **Financial Reports (Kifer):**

1. November 30, 2018 Financials
2. December 31, 2018 Financials (pre-audit)
3. January 31, 2019 Financials
4. Fourth Quarter (12/31) 2018 KID Financial Report (pre-audit)
5. January 31, 2019 Cash/Investments Summary (Osenbaugh)

The motion to approve the above reports was made by Frazer; seconded by Howard. Approved unanimously.

### **Reserve Advisory and Settlement Authority:** Miller presented the following claims--

1. Claim #2015070934 (Columbus). Settlement authority of \$65,000 F/F approved following motion by Frazer and second by Needleman. Unanimous.
2. Claim #2017076006 (Belleville). Settlement authority of \$45,000 F/F approved following motion by Frazer and second by Finzen. Unanimous.
3. Claim #18716644 (Hillsboro). Reserve Increase Advisory only.
4. Claim #18737516 (Dodge City). Reserve Increase Advisory only.
5. Claim #18745106 (Bonner Springs). Reserve Increase Advisory only.
6. Claim #18750143 (Parsons). Reserve Increase Advisory only.
7. Claim #18451304 (Arkansas City). Reserve Increase Advisory only.
8. Claim #18752018 (Oakley). Reserve Increase Advisory only.
9. Claim #19753282 (Eudora). Reserve Increase Advisory only.

Miller also shared news of a subrogation check, and also reported on the status of a claim complaint received by the KID.

**Annual Marketing Review:** Osenbaugh gave an overview of the ‘primary’ city market of KMIT—those cities between population of 1,000 and approximately 28,000, with Garden City at

the top end of the range, and briefly discussed KMIT's relative position within its identified market.

**Operating Policy #6—Agent Commission Increase:** Osenbaugh recommended this policy to increase the agent commission from 5% to 7%. Following discussion, Policy #6 was unanimously approved upon a motion by DuMars and a second by Needleman.

**Report of the Special Committee:** In President Dillner's absence, Osenbaugh and the Trustee members of the Committee (Lasher, DuMars, Frazer, Needleman and Morris) reported on the Special Committee meeting held on January 31/February 1, the sole purpose of which was to discuss the possibility of developing an 'RFP' for 'TPA' claims services. The Committee recommended hiring Jerry Smades (DBA, JaDe Consulting) to write the proposal and oversee the entire process of selecting a TPA provider for KMIT, for a period beginning on 1/1/20. [The current TPA contact with TRISTAR expires 12/31/19]. Following a motion by Mitchell and a second by Howard, the Board voted unanimously to contract with JaDe Consulting in the full proposed contract amount of \$4,250.

**Loss Control Activities:** Retter reviewed, and offered observations/analysis, concerning the data/information contained within the several risk control graphs and charts in the packets.

**KMU Presentation:** KMU Directory of Safety and Training Brian Meek gave an overview of the safety programs offered by KMU, and touched on the mutual goals and strategies of KMU and KMIT, and how those synergies are being advantaged through cooperation between the two groups, and the benefits to our common clients.

**Administrator's Report:** Osenbaugh's brief report consisted of a quick comment or two on most of the various documents contained within the Off-Agenda portion of the meeting packet.

**Adjournment:** Motion to adjourn by Mitchell; second by DuMars. Unanimous. Adjourned at 12:08 P.M.

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Don Osenbaugh, Pool Administrator (acting as Board-Designated Secretary)



# KMIT Balance Sheet

February 28, 2019

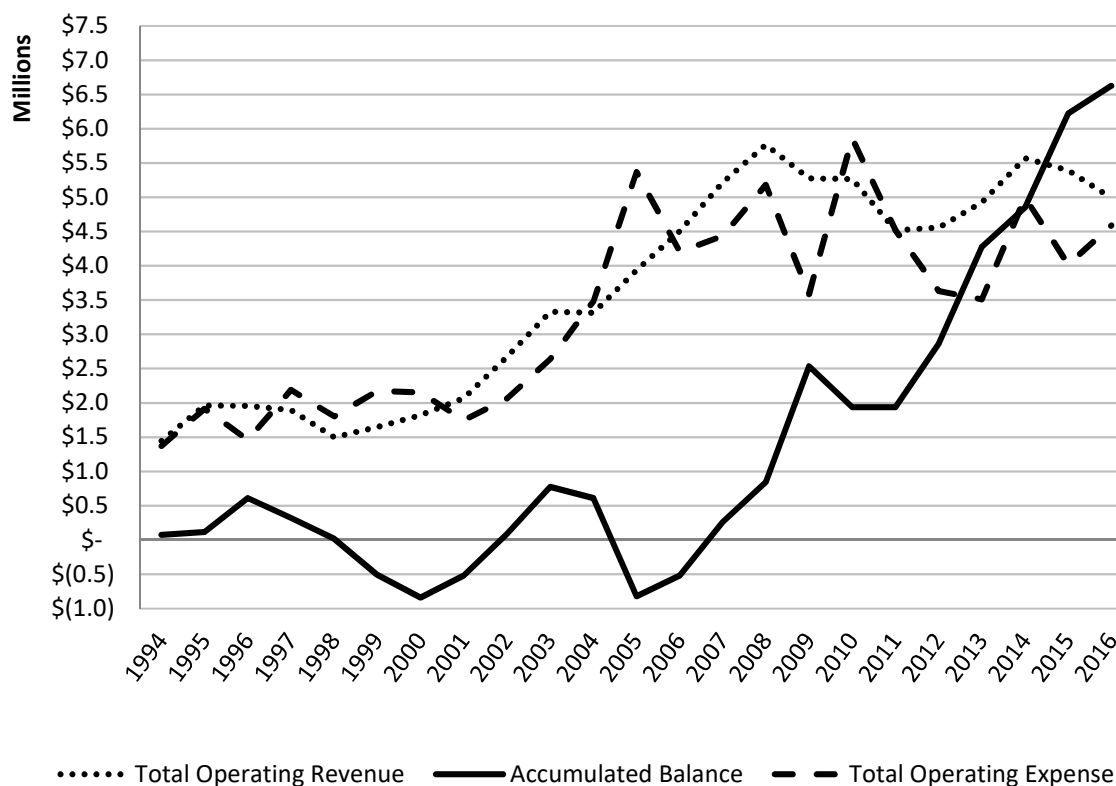
## ASSETS

Checking Accounts	\$	352,933
Investments	\$	19,024,241
Accrued Interest	\$	129,794
Accounts Receivable	\$	45,363
Excess Premium Receivable	\$	-
Specific Recoverable	\$	1,308,632
Aggregate Recoverable	\$	7,011
Prepaid Expenses	\$	513,769
<b>Total Assets</b>	<b>\$</b>	<b>21,381,743</b>

## LIABILITIES & EQUITY

Accounts Payable	\$	52,861
Excess Premium Payable	\$	-
Reserve for Losses	\$	6,545,407
IBNR Reserve	\$	4,741,136
Deposits on Premium	\$	4,048,305
Accrued Taxes and Assessments	\$	417,102
<b>Total Liabilities</b>	<b>\$</b>	<b>15,804,811</b>
<b>Total Equity</b>	<b>\$</b>	<b>5,576,932</b>
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>21,381,743</b>

## KMIT Financial Overview



# KMIT Profit and Loss

February 28, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>REVENUE FUND</b>																
Direct Premium Earned	\$ 1,422,582	\$ 1,885,501	\$ 1,843,047	\$ 1,754,515	\$ 1,377,722	\$ 1,552,110	\$ 1,689,773	\$ 1,965,656	\$ 2,616,641	\$ 3,274,489	\$ 3,256,648	\$ 3,837,793	\$ 4,272,140	\$ 4,950,171	\$ 5,519,169	\$ 5,193,427
Interest Income	\$ 22,675	\$ 73,225	\$ 114,912	\$ 142,705	\$ 116,190	\$ 96,882	\$ 129,613	\$ 101,694	\$ 50,668	\$ 52,492	\$ 59,068	\$ 96,274	\$ 234,986	\$ 263,024	\$ 245,802	\$ 81,601
Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	\$ 4,445	\$ 75	\$ -	\$ -	\$ 2,335	\$ -	\$ -	\$ -	\$ -	\$ 2,405	\$ -	\$ -
<b>Total Operating Revenue</b>	<b>\$ 1,445,257</b>	<b>\$ 1,958,726</b>	<b>\$ 1,957,959</b>	<b>\$ 1,897,220</b>	<b>\$ 1,498,357</b>	<b>\$ 1,649,067</b>	<b>\$ 1,819,386</b>	<b>\$ 2,067,350</b>	<b>\$ 2,669,644</b>	<b>\$ 3,326,981</b>	<b>\$ 3,315,716</b>	<b>\$ 3,934,067</b>	<b>\$ 4,507,126</b>	<b>\$ 5,215,600</b>	<b>\$ 5,764,971</b>	<b>\$ 5,275,028</b>
	\$ 390,462															
<b>ADMINISTRATION FUND EXPENSE</b>																
	\$ 477,137	\$ 601,545	\$ 492,669	\$ 527,664	\$ 492,649	\$ 456,640	\$ 450,879	\$ 437,027	\$ 533,041	\$ 649,336	\$ 738,924	\$ 818,481	\$ 906,603	\$ 916,374	\$ 956,904	\$ 951,628
<b>CLAIMS FUND EXPENSE</b>																
Claims Paid Expense	\$ 716,700	\$ 1,049,152	\$ 790,461	\$ 2,073,604	\$ 2,033,799	\$ 1,749,349	\$ 1,453,241	\$ 1,097,496	\$ 1,211,714	\$ 1,874,209	\$ 2,292,696	\$ 3,953,573	\$ 2,616,685	\$ 2,794,169	\$ 3,347,388	\$ 2,036,622
Claims Paid Adjusting Expense	\$ 25,541	\$ 54,345	\$ 46,583	\$ 90,802	\$ 86,869	\$ 144,200	\$ 124,507	\$ 83,220	\$ 129,112	\$ 149,296	\$ 150,419	\$ 247,067	\$ 182,608	\$ 194,029	\$ 239,606	\$ 134,161
Claims Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ 32,754	\$ 45,721	\$ 26,352	\$ -	\$ -	\$ -	\$ 37,317	\$ 88,149	\$ 44,119	\$ 85,164	\$ 61,828	\$ 54,653
Claims Reserves Adjusting Expense	\$ -	\$ -	\$ -	\$ -	\$ 3,501	\$ 3,730	\$ 9,215	\$ -	\$ -	\$ -	\$ 420	\$ 15,346	\$ 16,493	\$ 15,182	\$ 12,162	\$ 19,939
IBNR Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 38,690	\$ 57,890	\$ 54,791	\$ 61,438	\$ 259,377	\$ 46,557
Excess Work Comp Insurance	\$ 151,393	\$ 210,142	\$ 133,376	\$ 117,122	\$ 79,456	\$ 80,124	\$ 86,819	\$ 127,168	\$ 189,458	\$ 366,991	\$ 221,435	\$ 374,472	\$ 384,425	\$ 420,728	\$ 372,790	\$ 341,935
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (145,170)	\$ 51,153	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Specific Recovery Expense	\$ -	\$ -	\$ -	\$ (268,748)	\$ (781,630)	\$ (235,398)	\$ -	\$ -	\$ -	\$ (400,137)	\$ -	\$ (188,126)	\$ -	\$ (53,999)	\$ (66,549)	\$ -
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ (352,627)	\$ -	\$ (112,699)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Claims Fund Expense</b>	<b>\$ 893,634</b>	<b>\$ 1,313,638</b>	<b>\$ 970,420</b>	<b>\$ 1,660,153</b>	<b>\$ 1,309,579</b>	<b>\$ 1,719,169</b>	<b>\$ 1,700,135</b>	<b>\$ 1,307,883</b>	<b>\$ 1,530,284</b>	<b>\$ 1,990,358</b>	<b>\$ 2,740,976</b>	<b>\$ 4,548,371</b>	<b>\$ 3,299,120</b>	<b>\$ 3,516,711</b>	<b>\$ 4,226,603</b>	<b>\$ 2,633,867</b>
<b>Total Operating Expense</b>	<b>\$ 1,370,771</b>	<b>\$ 1,915,183</b>	<b>\$ 1,463,089</b>	<b>\$ 2,187,817</b>	<b>\$ 1,802,228</b>	<b>\$ 2,175,810</b>	<b>\$ 2,151,014</b>	<b>\$ 1,744,911</b>	<b>\$ 2,063,325</b>	<b>\$ 2,639,694</b>	<b>\$ 3,479,900</b>	<b>\$ 5,366,852</b>	<b>\$ 4,205,723</b>	<b>\$ 4,433,084</b>	<b>\$ 5,183,507</b>	<b>\$ 3,585,495</b>
<b>BALANCES</b>																
KMIT Statutory Fund Balance	\$ 74,486	\$ 43,543	\$ 494,870	\$ (290,597)	\$ (303,871)	\$ (526,742)	\$ (331,628)	\$ 322,439	\$ 606,319	\$ 687,287	\$ (164,184)	\$ (1,432,785)	\$ 301,403	\$ 782,516	\$ 581,464	\$ 1,689,533
<b>Accumulated Balance</b>	<b>\$ 74,486</b>	<b>\$ 118,029</b>	<b>\$ 612,899</b>	<b>\$ 322,302</b>	<b>\$ 18,431</b>	<b>\$ (508,312)</b>	<b>\$ (839,940)</b>	<b>\$ (517,500)</b>	<b>\$ 88,818</b>	<b>\$ 776,105</b>	<b>\$ 611,921</b>	<b>\$ (820,863)</b>	<b>\$ (519,461)</b>	<b>\$ 263,055</b>	<b>\$ 844,519</b>	<b>\$ 2,534,052</b>

# KMIT Profit and Loss

February 28, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>REVENUE FUND</b>												
Direct Premium Earned	\$ 5,213,859	\$ 4,442,326	\$ 4,484,533	\$ 4,853,835	\$ 5,460,344	\$ 5,261,044	\$ 4,829,526	\$ 4,984,618	\$ 4,951,122	\$ 820,410	\$ 5,080,000	\$ 91,713,000
Interest Income	\$ 52,768	\$ 72,925	\$ 70,104	\$ 71,861	\$ 107,601	\$ 128,600	\$ 160,374	\$ 220,606	\$ 296,228	\$ 55,709	\$ 230,000	\$ 3,118,537
Miscellaneous Income	\$ -	\$ 1,441	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,701
<b>Total Operating Revenue</b>	<b>\$ 5,266,578</b>	<b>\$ 4,516,692</b>	<b>\$ 4,554,637</b>	<b>\$ 4,925,696</b>	<b>\$ 5,567,945</b>	<b>\$ 5,389,644</b>	<b>\$ 4,989,900</b>	<b>\$ 5,205,224</b>	<b>\$ 5,247,350</b>	<b>\$ 876,118</b>	<b>\$ 5,310,000</b>	<b>\$ 94,842,238</b>
<b>ADMINISTRATION FUND EXPENSE</b>	<b>\$ 1,034,076</b>	<b>\$ 966,453</b>	<b>\$ 933,702</b>	<b>\$ 996,314</b>	<b>\$ 1,066,042</b>	<b>\$ 1,049,000</b>	<b>\$ 1,121,532</b>	<b>\$ 1,195,944</b>	<b>\$ 1,152,255</b>	<b>\$ 162,845</b>	<b>\$ 1,301,000</b>	<b>\$ 20,085,667</b>
<b>CLAIMS FUND EXPENSE</b>												
Claims Paid Expense	\$ 3,886,236	\$ 2,767,376	\$ 1,920,451	\$ 1,706,257	\$ 3,272,549	\$ 1,698,235	\$ 1,562,687	\$ 1,894,929	\$ 1,328,628	\$ 12,741	\$ -	\$ 51,140,946
Claims Paid Adjusting Expense	\$ 188,809	\$ 148,758	\$ 171,765	\$ 129,206	\$ 156,291	\$ 145,534	\$ 108,315	\$ 130,466	\$ 101,977	\$ 1,194	\$ -	\$ 3,364,679
Claims Reserve Expense	\$ 211,669	\$ 95,358	\$ 39,217	\$ 27,944	\$ 1,276,174	\$ 119,616	\$ 261,933	\$ 1,048,965	\$ 1,948,073	\$ 206,709	\$ -	\$ 5,711,714
Claims Reserves Adjusting Expense	\$ 26,168	\$ 8,720	\$ 3,874	\$ 5,621	\$ 54,863	\$ 28,491	\$ 65,473	\$ 170,808	\$ 341,126	\$ 32,561	\$ -	\$ 833,692
IBNR Reserve Expense	\$ 162,686	\$ 193,523	\$ 234,878	\$ 249,347	\$ 263,025	\$ 521,359	\$ 1,016,226	\$ 1,011,497	\$ 169,242	\$ 400,610	\$ -	\$ 4,741,136
Excess Work Comp Insurance	\$ 351,375	\$ 336,966	\$ 337,595	\$ 395,128	\$ 432,750	\$ 456,352	\$ 451,042	\$ 476,604	\$ 503,629	\$ 85,573	\$ 510,000	\$ 7,484,847
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (1,214,614)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,308,632)
Specific Recovery Expense	\$ (43)	\$ -	\$ (9,965)	\$ -	\$ (311,814)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (2,316,408)
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (465,326)
<b>Claims Fund Expense</b>	<b>\$ 4,826,900</b>	<b>\$ 3,550,701</b>	<b>\$ 2,697,816</b>	<b>\$ 2,513,503</b>	<b>\$ 3,929,224</b>	<b>\$ 2,969,587</b>	<b>\$ 3,465,676</b>	<b>\$ 4,733,269</b>	<b>\$ 4,392,675</b>	<b>\$ 739,388</b>	<b>\$ 510,000</b>	<b>\$ 69,179,640</b>
<b>Total Operating Expense</b>	<b>\$ 5,860,977</b>	<b>\$ 4,517,154</b>	<b>\$ 3,631,518</b>	<b>\$ 3,509,817</b>	<b>\$ 4,995,266</b>	<b>\$ 4,018,587</b>	<b>\$ 4,587,208</b>	<b>\$ 5,929,213</b>	<b>\$ 5,544,930</b>	<b>\$ 902,233</b>	<b>\$ 1,811,000</b>	<b>\$ 89,265,307</b>
<b>BALANCES</b>												
KMIT Statutory Fund Balance	\$ (594,399)	\$ (462)	\$ 923,119	\$ 1,415,878	\$ 572,679	\$ 1,371,056	\$ 402,693	\$ (723,988)	\$ (297,581)	\$ (26,115)	\$ 3,499,000	\$ 5,576,932
Accumulated Balance	\$ 1,939,653	\$ 1,939,191	\$ 2,862,310	\$ 4,278,188	\$ 4,850,867	\$ 6,221,923	\$ 6,624,616	\$ 5,900,627	\$ 5,603,047	\$ 5,576,932		

# KMIT Admin Expenses

February 28, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>GENERAL EXPENSES</b>																
Agent Commissions	\$ -	\$ -	\$ -	\$ -	\$ 969	\$ 4,919	\$ 5,239	\$ 12,669	\$ 33,803	\$ 44,060	\$ 43,231	\$ 61,486	\$ 75,650	\$ 77,961	\$ 88,532	\$ 94,214
Directors and Officers Insurance	\$ -	\$ 489	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,367	\$ 18,542	\$ 15,857
Meetings/Travel	\$ -	\$ 6,971	\$ 976	\$ 5,318	\$ 1,206	\$ -	\$ 149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contingencies/Miscellaneous	\$ -	\$ 8,984	\$ 2,596	\$ 3,913	\$ 5,357	\$ 11,585	\$ 6,020	\$ 18,223	\$ 26,103	\$ 28,939	\$ 41,820	\$ 23,173	\$ 66,332	\$ 33,865	\$ 26,155	\$ 34,318
Bank Fees	\$ 1,249	\$ 4,735	\$ 579	\$ 658	\$ 263	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,638	\$ 2,758
Write Off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LKM Clearing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 1,249</b>	<b>\$ 21,179</b>	<b>\$ 4,151</b>	<b>\$ 9,889</b>	<b>\$ 7,795</b>	<b>\$ 16,504</b>	<b>\$ 11,408</b>	<b>\$ 30,892</b>	<b>\$ 59,906</b>	<b>\$ 72,999</b>	<b>\$ 85,051</b>	<b>\$ 84,659</b>	<b>\$ 141,982</b>	<b>\$ 132,193</b>	<b>\$ 135,867</b>	<b>\$ 147,147</b>
<b>REGULATORY</b>																
Kansas Insurance Dept (KID) Premium Tax	\$ 12,847	\$ 18,402	\$ 13,177	\$ 10,823	\$ 13,893	\$ 18,215	\$ 19,568	\$ 18,564	\$ 24,377	\$ 29,017	\$ 30,168	\$ 34,004	\$ 40,212	\$ 46,194	\$ 54,139	\$ 48,525
KID Pool Assessment	\$ 9,407	\$ -	\$ 5,372	\$ 3,470	\$ 3,798	\$ 1,855	\$ 2,693	\$ 4,355	\$ 3,341	\$ 5,983	\$ 2,844	\$ 3,900	\$ -	\$ 4,300	\$ 3,409	\$ 3,476
KID Workers Compensation Assessment	\$ 64,034	\$ 44,011	\$ 25,322	\$ 48,345	\$ 31,243	\$ 14,594	\$ 10,372	\$ 1,795	\$ 7,770	\$ 19,748	\$ 47,137	\$ 91,805	\$ 47,193	\$ 32,896	\$ 32,770	\$ 28,363
KID State Audit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KDOL Annual Assessment Fee	\$ 9,073	\$ 15,053	\$ 12,410	\$ 42,620	\$ 41,200	\$ 46,329	\$ 40,167	\$ 30,885	\$ 34,311	\$ 39,671	\$ 57,355	\$ 74,849	\$ 79,650	\$ 80,786	\$ 91,223	\$ 59,142
<b>Sub Total</b>	<b>\$ 95,360</b>	<b>\$ 77,466</b>	<b>\$ 56,281</b>	<b>\$ 105,257</b>	<b>\$ 90,133</b>	<b>\$ 80,993</b>	<b>\$ 72,799</b>	<b>\$ 55,599</b>	<b>\$ 69,799</b>	<b>\$ 94,418</b>	<b>\$ 137,505</b>	<b>\$ 204,558</b>	<b>\$ 167,055</b>	<b>\$ 164,175</b>	<b>\$ 181,540</b>	<b>\$ 139,506</b>
<b>CONTRACTURAL</b>																
Financial Audit	\$ 4,603	\$ -	\$ 6,639	\$ 32,625	\$ 12,292	\$ 8,288	\$ 10,973	\$ 8,474	\$ 9,600	\$ 9,806	\$ 10,465	\$ 10,264	\$ 33,013	\$ 6,462	\$ 13,127	\$ 18,608
Actuarial	\$ -	\$ -	\$ 2,855	\$ 5,000	\$ 25,033	\$ 5,859	\$ 5,703	\$ 7,062	\$ 6,148	\$ 6,272	\$ 7,862	\$ 9,000	\$ 9,991	\$ 12,860	\$ 13,000	\$ 13,750
Risk Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000	\$ 50,000	\$ 50,000	\$ 60,000	\$ 70,000	\$ 70,000
Risk Control	\$ -	\$ -	\$ 82,500	\$ 99,073	\$ 87,000	\$ 80,000	\$ 80,000	\$ 85,000	\$ 92,500	\$ 105,000	\$ 113,000	\$ 120,000	\$ 130,000	\$ 140,000	\$ 140,000	\$ 145,000
Claims Adjusting	\$ 298,447	\$ 312,500	\$ 194,842	\$ 105,470	\$ 100,000	\$ 105,000	\$ 110,000	\$ 110,000	\$ 125,000	\$ 135,000	\$ 140,000	\$ 140,000	\$ 150,000	\$ 165,000	\$ 165,000	\$ 175,000
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pool Admin Services	\$ 77,478	\$ 190,400	\$ 145,400	\$ 170,350	\$ 170,396	\$ 159,996	\$ 159,996	\$ 140,000	\$ 160,000	\$ 176,000	\$ 193,000	\$ 200,000	\$ 210,000	\$ 220,000	\$ 220,000	\$ 225,000
Payroll Audits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,088	\$ 9,840	\$ 12,042	\$ -	\$ 14,562	\$ 15,684	\$ 18,370	\$ 17,617
Rating Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Web Hosting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Endorsement Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 380,528</b>	<b>\$ 502,900</b>	<b>\$ 432,236</b>	<b>\$ 412,518</b>	<b>\$ 394,721</b>	<b>\$ 359,144</b>	<b>\$ 366,672</b>	<b>\$ 350,536</b>	<b>\$ 403,336</b>	<b>\$ 481,918</b>	<b>\$ 516,368</b>	<b>\$ 529,264</b>	<b>\$ 597,566</b>	<b>\$ 620,006</b>	<b>\$ 639,497</b>	<b>\$ 664,975</b>
<b>Administration Fund Expense</b>	<b>\$ 477,137</b>	<b>\$ 601,545</b>	<b>\$ 492,669</b>	<b>\$ 527,664</b>	<b>\$ 492,649</b>	<b>\$ 456,640</b>	<b>\$ 450,879</b>	<b>\$ 437,027</b>	<b>\$ 533,041</b>	<b>\$ 649,336</b>	<b>\$ 738,924</b>	<b>\$ 818,481</b>	<b>\$ 906,603</b>	<b>\$ 916,374</b>	<b>\$ 956,904</b>	<b>\$ 951,628</b>

# KMIT Admin Expenses

February 28, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>GENERAL EXPENSES</b>												
Agent Commissions	\$ 93,637	\$ 82,860	\$ 96,481	\$ 102,636	\$ 97,189	\$ 97,505	\$ 90,158	\$ 104,978	\$ 102,778	\$ 11,607	\$ 110,000	\$ 1,422,562
Directors and Officers Insurance	\$ 15,942	\$ 16,038	\$ 16,488	\$ 17,224	\$ 15,956	\$ 15,667	\$ 15,970	\$ 15,939	\$ 15,939	\$ 2,767	\$ 16,000	\$ 203,186
Meetings/Travel	\$ -	\$ 829	\$ 4,881	\$ 19,334	\$ 29,749	\$ 19,897	\$ 22,638	\$ 20,165	\$ 21,449	\$ 295	\$ 24,000	\$ 153,856
Contingencies/Miscellaneous	\$ 2,657	\$ 1,708	\$ 3,175	\$ 3,623	\$ 4,385	\$ 3,884	\$ 2,594	\$ (2,597)	\$ 8,234	\$ 1,495	\$ 12,000	\$ 366,541
Bank Fees	\$ 9,239	\$ 5,776	\$ 4,159	\$ 7,528	\$ 4,460	\$ 5,998	\$ 6,333	\$ 7,391	\$ 6,764	\$ 1,239	\$ 8,000	\$ 71,767
Write Off	\$ -	\$ (104)	\$ -	\$ -	\$ -	\$ -	\$ 464	\$ -	\$ -	\$ -	\$ -	\$ 360
LKM Clearing	\$ -	\$ 60	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60
Marketing	\$ -	\$ -	\$ 439	\$ 452	\$ 161	\$ 34	\$ 502	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,588
Office Supplies	\$ -	\$ -	\$ 1,112	\$ 1,830	\$ 3,732	\$ 4,485	\$ 6,176	\$ 9,399	\$ 3,978	\$ 4,057	\$ 14,000	\$ 34,768
<b>Sub Total</b>	<b>\$ 121,475</b>	<b>\$ 107,167</b>	<b>\$ 126,735</b>	<b>\$ 152,627</b>	<b>\$ 155,632</b>	<b>\$ 147,469</b>	<b>\$ 144,835</b>	<b>\$ 155,276</b>	<b>\$ 159,141</b>	<b>\$ 21,460</b>	<b>\$ 185,000</b>	<b>\$ 2,254,688</b>
<b>REGULATORY</b>												
Kansas Insurance Dept (KID) Premium Tax	\$ 49,030	\$ 40,919	\$ 43,445	\$ 44,349	\$ 51,057	\$ 47,827	\$ 46,830	\$ 48,793	\$ 44,475	\$ -	\$ 50,000	\$ 848,849
KID Pool Assessment	\$ 3,500	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64,701
KID Workers Compensation Assessment	\$ 57,704	\$ 65,962	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 671,063
KID State Audit	\$ -	\$ 12,652	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,652
KDOL Annual Assessment Fee	\$ 102,630	\$ 37,926	\$ 83,390	\$ 85,219	\$ 127,512	\$ 81,243	\$ 96,095	\$ 152,746	\$ 95,584	\$ -	\$ 230,000	\$ 1,617,068
<b>Sub Total</b>	<b>\$ 212,864</b>	<b>\$ 160,459</b>	<b>\$ 126,835</b>	<b>\$ 129,568</b>	<b>\$ 178,569</b>	<b>\$ 129,070</b>	<b>\$ 142,925</b>	<b>\$ 201,540</b>	<b>\$ 140,059</b>	<b>\$ -</b>	<b>\$ 280,000</b>	<b>\$ 3,214,333</b>
<b>CONTRACTURAL</b>												
Financial Audit	\$ 31,565	\$ 12,023	\$ 11,738	\$ 11,904	\$ 15,803	\$ 13,803	\$ 12,000	\$ 13,165	\$ 26,124	\$ -	\$ 26,000	\$ 343,363
Actuarial	\$ 14,000	\$ 14,000	\$ 14,250	\$ 14,250	\$ 15,000	\$ 14,500	\$ 15,000	\$ 15,000	\$ 15,000	\$ -	\$ 16,000	\$ 261,395
Risk Management	\$ 70,000	\$ 70,000	\$ 70,000	\$ 170,000	\$ 170,000	\$ 170,000	\$ 190,000	\$ 205,000	\$ 210,700	\$ 43,380	\$ 216,900	\$ 1,749,080
Risk Control	\$ 145,000	\$ 145,000	\$ 145,000	\$ 150,000	\$ 150,000	\$ 155,000	\$ 155,000	\$ 155,000	\$ 160,800	\$ 32,820	\$ 164,100	\$ 2,892,693
Claims Adjusting	\$ 195,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 205,000	\$ 205,000	\$ 210,000	\$ 216,300	\$ 44,558	\$ 216,500	\$ 4,347,117
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ 9,671	\$ 14,651	\$ 27,647	\$ 12,113	\$ 25,720	\$ 1,050	\$ 11,000	\$ 90,852
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,425	\$ 10,513	\$ 20,138	\$ 24,000	\$ 563	\$ 23,000	\$ 62,638
Pool Admin Services	\$ 225,000	\$ 230,000	\$ 230,004	\$ 75,600	\$ 81,900	\$ 98,560	\$ 99,360	\$ 102,240	\$ 105,120	\$ 18,000	\$ 108,000	\$ 4,083,800
Payroll Audits	\$ 19,173	\$ 19,000	\$ 16,318	\$ 16,000	\$ 20,143	\$ 19,923	\$ 19,954	\$ 20,772	\$ 21,000	\$ -	\$ 22,000	\$ 270,485
Rating Services	\$ -	\$ 22,650	\$ 6,636	\$ 18,702	\$ 10,887	\$ 754	\$ 27,105	\$ 11,595	\$ 12,072	\$ -	\$ -	\$ 110,401
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 348	\$ 1,393	\$ 232	\$ -	\$ 1,973
Web Hosting	\$ -	\$ 1,155	\$ 1,187	\$ 2,663	\$ 3,439	\$ 2,846	\$ 2,193	\$ 3,758	\$ 2,327	\$ 783	\$ -	\$ 20,350
Endorsement Fee	\$ -	\$ -	\$ -	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 32,500	\$ -	\$ 32,500	\$ 382,500
<b>Sub Total</b>	<b>\$ 699,738</b>	<b>\$ 698,827</b>	<b>\$ 680,133</b>	<b>\$ 714,119</b>	<b>\$ 731,842</b>	<b>\$ 772,461</b>	<b>\$ 833,772</b>	<b>\$ 839,128</b>	<b>\$ 853,056</b>	<b>\$ 141,386</b>	<b>\$ 836,000</b>	<b>\$ 14,616,646</b>
<b>Administration Fund Expense</b>	<b>\$ 1,034,076</b>	<b>\$ 966,453</b>	<b>\$ 933,702</b>	<b>\$ 996,314</b>	<b>\$ 1,066,042</b>	<b>\$ 1,049,000</b>	<b>\$ 1,121,532</b>	<b>\$ 1,195,944</b>	<b>\$ 1,152,255</b>	<b>\$ 162,845</b>	<b>\$ 1,301,000</b>	<b>\$ 20,085,667</b>

# KMIT Balance Sheet

March 31, 2019

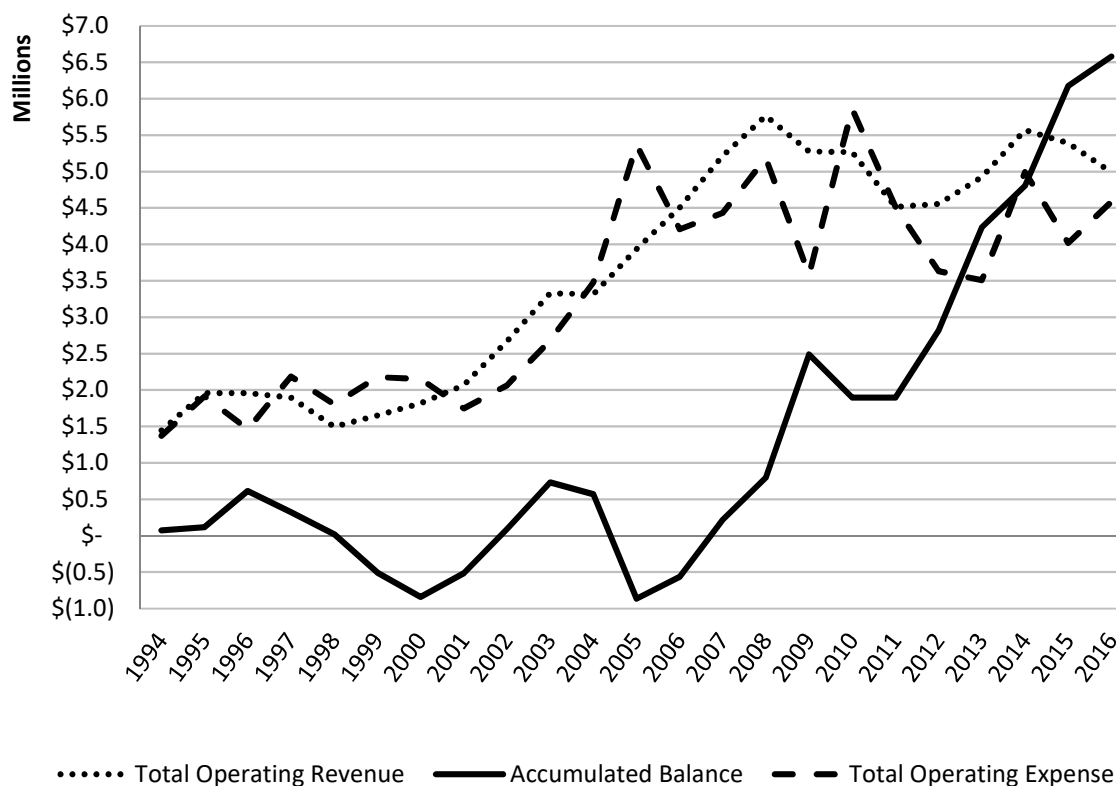
## ASSETS

Checking Accounts	\$ 276,732
Investments	\$ 18,719,250
Accrued Interest	\$ 123,822
Accounts Receivable	\$ 153,188
Excess Premium Receivable	\$ -
Specific Recoverable	\$ 1,308,632
Aggregate Recoverable	\$ 7,011
Prepaid Expenses	\$ 469,656
<b>Total Assets</b>	<b>\$ 21,058,291</b>

## LIABILITIES & EQUITY

Accounts Payable	\$ 45,510
Excess Premium Payable	\$ -
Reserve for Losses	\$ 6,529,717
IBNR Reserve	\$ 4,834,505
Deposits on Premium	\$ 3,786,752
Accrued Taxes and Assessments	\$ 373,041
<b>Total Liabilities</b>	<b>\$ 15,569,525</b>
<b>Total Equity</b>	<b>\$ 5,488,765</b>
<b>Total Liabilities and Equity</b>	<b>\$ 21,058,290</b>

## KMIT Financial Overview



# KMIT Profit and Loss

March 31, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>REVENUE FUND</b>																
Direct Premium Earned	\$ 1,422,582	\$ 1,885,501	\$ 1,843,047	\$ 1,754,515	\$ 1,377,722	\$ 1,552,110	\$ 1,689,773	\$ 1,965,656	\$ 2,616,641	\$ 3,274,489	\$ 3,256,648	\$ 3,837,793	\$ 4,272,140	\$ 4,950,171	\$ 5,519,169	\$ 5,193,427
Interest Income	\$ 22,675	\$ 73,225	\$ 114,912	\$ 142,705	\$ 116,190	\$ 96,882	\$ 129,613	\$ 101,694	\$ 50,668	\$ 52,492	\$ 59,068	\$ 96,274	\$ 234,986	\$ 263,024	\$ 245,802	\$ 81,601
Miscellaneous Income	\$ -	\$ -	\$ -	\$ -	\$ 4,445	\$ 75	\$ -	\$ -	\$ 2,335	\$ -	\$ -	\$ -	\$ -	\$ 2,405	\$ -	\$ -
<b>Total Operating Revenue</b>	<b>\$ 1,445,257</b>	<b>\$ 1,958,726</b>	<b>\$ 1,957,959</b>	<b>\$ 1,897,220</b>	<b>\$ 1,498,357</b>	<b>\$ 1,649,067</b>	<b>\$ 1,819,386</b>	<b>\$ 2,067,350</b>	<b>\$ 2,669,644</b>	<b>\$ 3,326,981</b>	<b>\$ 3,315,716</b>	<b>\$ 3,934,067</b>	<b>\$ 4,507,126</b>	<b>\$ 5,215,600</b>	<b>\$ 5,764,971</b>	<b>\$ 5,275,028</b>
	\$ 390,462															
<b>ADMINISTRATION FUND EXPENSE</b>	<b>\$ 477,137</b>	<b>\$ 601,545</b>	<b>\$ 492,669</b>	<b>\$ 527,664</b>	<b>\$ 492,649</b>	<b>\$ 456,640</b>	<b>\$ 450,879</b>	<b>\$ 437,027</b>	<b>\$ 533,041</b>	<b>\$ 649,336</b>	<b>\$ 738,924</b>	<b>\$ 818,481</b>	<b>\$ 906,603</b>	<b>\$ 916,374</b>	<b>\$ 956,904</b>	<b>\$ 951,628</b>
<b>CLAIMS FUND EXPENSE</b>																
Claims Paid Expense	\$ 716,700	\$ 1,049,152	\$ 790,461	\$ 2,073,604	\$ 2,035,936	\$ 1,749,443	\$ 1,453,241	\$ 1,097,367	\$ 1,211,714	\$ 1,874,209	\$ 2,292,696	\$ 3,954,864	\$ 2,618,242	\$ 2,795,795	\$ 3,347,521	\$ 2,037,080
Claims Paid Adjusting Expense	\$ 25,541	\$ 54,345	\$ 46,583	\$ 90,802	\$ 86,945	\$ 144,200	\$ 124,507	\$ 83,207	\$ 129,112	\$ 149,296	\$ 150,419	\$ 247,255	\$ 182,665	\$ 194,119	\$ 239,621	\$ 134,236
Claims Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ 30,618	\$ 45,627	\$ 26,352	\$ -	\$ -	\$ 35,000	\$ 37,317	\$ 86,857	\$ 42,562	\$ 83,538	\$ 61,695	\$ 54,195
Claims Reserves Adjusting Expense	\$ -	\$ -	\$ -	\$ -	\$ 3,425	\$ 3,730	\$ 9,215	\$ -	\$ -	\$ 9,500	\$ 420	\$ 15,159	\$ 16,435	\$ 15,091	\$ 12,147	\$ 19,864
IBNR Reserve Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 141	\$ -	\$ -	\$ 38,690	\$ 57,890	\$ 54,791	\$ 61,438	\$ 259,377	\$ 46,557
Excess Work Comp Insurance	\$ 151,393	\$ 210,142	\$ 133,376	\$ 117,122	\$ 79,456	\$ 80,124	\$ 86,819	\$ 127,168	\$ 189,458	\$ 366,991	\$ 221,435	\$ 374,472	\$ 384,425	\$ 420,728	\$ 372,790	\$ 341,935
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (145,170)	\$ 51,153	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Specific Recovery Expense	\$ -	\$ -	\$ -	\$ (268,748)	\$ (781,630)	\$ (235,398)	\$ -	\$ -	\$ -	\$ (400,137)	\$ -	\$ (188,126)	\$ -	\$ (53,999)	\$ (66,549)	\$ -
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ (352,627)	\$ -	\$ (112,699)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Claims Fund Expense</b>	<b>\$ 893,634</b>	<b>\$ 1,313,638</b>	<b>\$ 970,420</b>	<b>\$ 1,660,153</b>	<b>\$ 1,309,579</b>	<b>\$ 1,719,169</b>	<b>\$ 1,700,135</b>	<b>\$ 1,307,883</b>	<b>\$ 1,530,284</b>	<b>\$ 2,034,858</b>	<b>\$ 2,740,976</b>	<b>\$ 4,548,371</b>	<b>\$ 3,299,120</b>	<b>\$ 3,516,711</b>	<b>\$ 4,226,603</b>	<b>\$ 2,633,867</b>
<b>Total Operating Expense</b>	<b>\$ 1,370,771</b>	<b>\$ 1,915,183</b>	<b>\$ 1,463,089</b>	<b>\$ 2,187,817</b>	<b>\$ 1,802,228</b>	<b>\$ 2,175,810</b>	<b>\$ 2,151,014</b>	<b>\$ 1,744,911</b>	<b>\$ 2,063,325</b>	<b>\$ 2,684,194</b>	<b>\$ 3,479,900</b>	<b>\$ 5,366,852</b>	<b>\$ 4,205,723</b>	<b>\$ 4,433,084</b>	<b>\$ 5,183,507</b>	<b>\$ 3,585,495</b>
<b>BALANCES</b>																
KMIT Statutory Fund Balance	\$ 74,486	\$ 43,543	\$ 494,870	\$ (290,597)	\$ (303,871)	\$ (526,742)	\$ (331,628)	\$ 322,439	\$ 606,319	\$ 642,787	\$ (164,184)	\$ (1,432,785)	\$ 301,403	\$ 782,516	\$ 581,464	\$ 1,689,533
<b>Accumulated Balance</b>	<b>\$ 74,486</b>	<b>\$ 118,029</b>	<b>\$ 612,899</b>	<b>\$ 322,302</b>	<b>\$ 18,431</b>	<b>\$ (508,312)</b>	<b>\$ (839,940)</b>	<b>\$ (517,500)</b>	<b>\$ 88,818</b>	<b>\$ 731,605</b>	<b>\$ 567,421</b>	<b>\$ (865,363)</b>	<b>\$ (563,961)</b>	<b>\$ 218,555</b>	<b>\$ 800,019</b>	<b>\$ 2,489,552</b>

# KMIT Profit and Loss

March 31, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>REVENUE FUND</b>												
Direct Premium Earned	\$ 5,213,859	\$ 4,442,326	\$ 4,484,533	\$ 4,853,835	\$ 5,460,344	\$ 5,261,044	\$ 4,829,526	\$ 4,984,618	\$ 4,951,122	\$ 1,230,614	\$ 5,080,000	\$ 92,123,205
Interest Income	\$ 52,768	\$ 72,925	\$ 70,104	\$ 71,861	\$ 107,601	\$ 128,600	\$ 160,374	\$ 220,606	\$ 296,228	\$ 88,404	\$ 230,000	\$ 3,151,232
Miscellaneous Income	\$ -	\$ 1,441	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,701
<b>Total Operating Revenue</b>	<b>\$ 5,266,578</b>	<b>\$ 4,516,692</b>	<b>\$ 4,554,637</b>	<b>\$ 4,925,696</b>	<b>\$ 5,567,945</b>	<b>\$ 5,389,644</b>	<b>\$ 4,989,900</b>	<b>\$ 5,205,224</b>	<b>\$ 5,247,350</b>	<b>\$ 1,319,018</b>	<b>\$ 5,310,000</b>	<b>\$ 95,285,138</b>
<b>ADMINISTRATION FUND EXPENSE</b>	<b>\$ 1,034,076</b>	<b>\$ 966,453</b>	<b>\$ 933,702</b>	<b>\$ 996,314</b>	<b>\$ 1,066,042</b>	<b>\$ 1,049,000</b>	<b>\$ 1,121,532</b>	<b>\$ 1,195,944</b>	<b>\$ 1,147,714</b>	<b>\$ 284,260</b>	<b>\$ 1,301,000</b>	<b>\$ 20,202,540</b>
<b>CLAIMS FUND EXPENSE</b>												
Claims Paid Expense	\$ 3,887,644	\$ 2,769,897	\$ 1,920,451	\$ 1,706,683	\$ 3,275,138	\$ 1,692,512	\$ 1,564,190	\$ 1,921,151	\$ 1,534,953	\$ 36,295	\$ -	\$ 51,406,939
Claims Paid Adjusting Expense	\$ 188,849	\$ 148,781	\$ 171,765	\$ 129,245	\$ 156,311	\$ 158,364	\$ 108,496	\$ 133,015	\$ 110,465	\$ 4,270	\$ -	\$ 3,392,414
Claims Reserve Expense	\$ 210,261	\$ 92,836	\$ 39,217	\$ 27,518	\$ 1,273,585	\$ 119,338	\$ 260,430	\$ 1,020,492	\$ 1,791,855	\$ 348,399	\$ -	\$ 5,687,692
Claims Reserves Adjusting Expense	\$ 26,129	\$ 8,697	\$ 3,874	\$ 5,582	\$ 54,844	\$ 23,162	\$ 65,292	\$ 167,755	\$ 329,951	\$ 51,754	\$ -	\$ 842,025
IBNR Reserve Expense	\$ 162,686	\$ 193,523	\$ 234,878	\$ 249,347	\$ 263,025	\$ 519,859	\$ 1,016,226	\$ 1,014,252	\$ 121,822	\$ 540,003	\$ -	\$ 4,834,505
Excess Work Comp Insurance	\$ 351,375	\$ 336,966	\$ 337,595	\$ 395,128	\$ 432,750	\$ 456,352	\$ 451,042	\$ 476,604	\$ 503,629	\$ 128,359	\$ 510,000	\$ 7,527,634
Specific Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ (1,214,614)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,308,632)
Specific Recovery Expense	\$ (43)	\$ -	\$ (9,965)	\$ -	\$ (311,814)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (2,316,408)
Aggregate Recoverable Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (7,011)
Aggregate Recovery Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (465,326)
<b>Claims Fund Expense</b>	<b>\$ 4,826,900</b>	<b>\$ 3,550,701</b>	<b>\$ 2,697,816</b>	<b>\$ 2,513,503</b>	<b>\$ 3,929,224</b>	<b>\$ 2,969,587</b>	<b>\$ 3,465,676</b>	<b>\$ 4,733,269</b>	<b>\$ 4,392,675</b>	<b>\$ 1,109,081</b>	<b>\$ 510,000</b>	<b>\$ 69,593,833</b>
<b>Total Operating Expense</b>	<b>\$ 5,860,977</b>	<b>\$ 4,517,154</b>	<b>\$ 3,631,518</b>	<b>\$ 3,509,817</b>	<b>\$ 4,995,266</b>	<b>\$ 4,018,587</b>	<b>\$ 4,587,208</b>	<b>\$ 5,929,213</b>	<b>\$ 5,540,389</b>	<b>\$ 1,393,341</b>	<b>\$ 1,811,000</b>	<b>\$ 89,796,373</b>
<b>BALANCES</b>												
KMIT Statutory Fund Balance	\$ (594,399)	\$ (462)	\$ 923,119	\$ 1,415,878	\$ 572,679	\$ 1,371,056	\$ 402,693	\$ (723,988)	\$ (293,039)	\$ (74,323)	\$ 3,499,000	\$ 5,488,765
Accumulated Balance	\$ 1,895,153	\$ 1,894,691	\$ 2,817,810	\$ 4,233,688	\$ 4,806,367	\$ 6,177,423	\$ 6,580,116	\$ 5,856,127	\$ 5,563,088	\$ 5,488,765		



# KMIT Admin Expenses

March 31, 2019

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Closed	Closed	Closed	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date
<b>GENERAL EXPENSES</b>																
Agent Commissions	\$ -	\$ -	\$ -	\$ -	\$ 969	\$ 4,919	\$ 5,239	\$ 12,669	\$ 33,803	\$ 44,060	\$ 43,231	\$ 61,486	\$ 75,650	\$ 77,961	\$ 88,532	\$ 94,214
Directors and Officers Insurance	\$ -	\$ 489	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,367	\$ 18,542	\$ 15,857
Meetings/Travel	\$ -	\$ 6,971	\$ 976	\$ 5,318	\$ 1,206	\$ -	\$ 149	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contingencies/Miscellaneous	\$ -	\$ 8,984	\$ 2,596	\$ 3,913	\$ 5,357	\$ 11,585	\$ 6,020	\$ 18,223	\$ 26,103	\$ 28,939	\$ 41,820	\$ 23,173	\$ 66,332	\$ 33,865	\$ 26,155	\$ 34,318
Bank Fees	\$ 1,249	\$ 4,735	\$ 579	\$ 658	\$ 263	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,638	\$ 2,758
Write Off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LKM Clearing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 1,249</b>	<b>\$ 21,179</b>	<b>\$ 4,151</b>	<b>\$ 9,889</b>	<b>\$ 7,795</b>	<b>\$ 16,504</b>	<b>\$ 11,408</b>	<b>\$ 30,892</b>	<b>\$ 59,906</b>	<b>\$ 72,999</b>	<b>\$ 85,051</b>	<b>\$ 84,659</b>	<b>\$ 141,982</b>	<b>\$ 132,193</b>	<b>\$ 135,867</b>	<b>\$ 147,147</b>
<b>REGULATORY</b>																
Kansas Insurance Dept (KID) Premium Tax	\$ 12,847	\$ 18,402	\$ 13,177	\$ 10,823	\$ 13,893	\$ 18,215	\$ 19,568	\$ 18,564	\$ 24,377	\$ 29,017	\$ 30,168	\$ 34,004	\$ 40,212	\$ 46,194	\$ 54,139	\$ 48,525
KID Pool Assessment	\$ 9,407	\$ -	\$ 5,372	\$ 3,470	\$ 3,798	\$ 1,855	\$ 2,693	\$ 4,355	\$ 3,341	\$ 5,983	\$ 2,844	\$ 3,900	\$ -	\$ 4,300	\$ 3,409	\$ 3,476
KID Workers Compensation Assessment	\$ 64,034	\$ 44,011	\$ 25,322	\$ 48,345	\$ 31,243	\$ 14,594	\$ 10,372	\$ 1,795	\$ 7,770	\$ 19,748	\$ 47,137	\$ 91,805	\$ 47,193	\$ 32,896	\$ 32,770	\$ 28,363
KID State Audit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KDOL Annual Assessment Fee	\$ 9,073	\$ 15,053	\$ 12,410	\$ 42,620	\$ 41,200	\$ 46,329	\$ 40,167	\$ 30,885	\$ 34,311	\$ 39,671	\$ 57,355	\$ 74,849	\$ 79,650	\$ 80,786	\$ 91,223	\$ 59,142
<b>Sub Total</b>	<b>\$ 95,360</b>	<b>\$ 77,466</b>	<b>\$ 56,281</b>	<b>\$ 105,257</b>	<b>\$ 90,133</b>	<b>\$ 80,993</b>	<b>\$ 72,799</b>	<b>\$ 55,599</b>	<b>\$ 69,799</b>	<b>\$ 94,418</b>	<b>\$ 137,505</b>	<b>\$ 204,558</b>	<b>\$ 167,055</b>	<b>\$ 164,175</b>	<b>\$ 181,540</b>	<b>\$ 139,506</b>
<b>CONTRACTURAL</b>																
Financial Audit	\$ 4,603	\$ -	\$ 6,639	\$ 32,625	\$ 12,292	\$ 8,288	\$ 10,973	\$ 8,474	\$ 9,600	\$ 9,806	\$ 10,465	\$ 10,264	\$ 33,013	\$ 6,462	\$ 13,127	\$ 18,608
Actuarial	\$ -	\$ -	\$ 2,855	\$ 5,000	\$ 25,033	\$ 5,859	\$ 5,703	\$ 7,062	\$ 6,148	\$ 6,272	\$ 7,862	\$ 9,000	\$ 9,991	\$ 12,860	\$ 13,000	\$ 13,750
Risk Management	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000	\$ 40,000	\$ 50,000	\$ 50,000	\$ 60,000	\$ 70,000	\$ 70,000
Risk Control	\$ -	\$ -	\$ 82,500	\$ 99,073	\$ 87,000	\$ 80,000	\$ 80,000	\$ 85,000	\$ 92,500	\$ 105,000	\$ 113,000	\$ 120,000	\$ 130,000	\$ 140,000	\$ 140,000	\$ 145,000
Claims Adjusting	\$ 298,447	\$ 312,500	\$ 194,842	\$ 105,470	\$ 100,000	\$ 105,000	\$ 110,000	\$ 110,000	\$ 125,000	\$ 135,000	\$ 140,000	\$ 140,000	\$ 150,000	\$ 165,000	\$ 165,000	\$ 175,000
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pool Admin Services	\$ 77,478	\$ 190,400	\$ 145,400	\$ 170,350	\$ 170,396	\$ 159,996	\$ 159,996	\$ 140,000	\$ 160,000	\$ 176,000	\$ 193,000	\$ 200,000	\$ 210,000	\$ 220,000	\$ 220,000	\$ 225,000
Payroll Audits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,088	\$ 9,840	\$ 12,042	\$ -	\$ 14,562	\$ 15,684	\$ 18,370	\$ 17,617
Rating Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Web Hosting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Endorsement Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	<b>\$ 380,528</b>	<b>\$ 502,900</b>	<b>\$ 432,236</b>	<b>\$ 412,518</b>	<b>\$ 394,721</b>	<b>\$ 359,144</b>	<b>\$ 366,672</b>	<b>\$ 350,536</b>	<b>\$ 403,336</b>	<b>\$ 481,918</b>	<b>\$ 516,368</b>	<b>\$ 529,264</b>	<b>\$ 597,566</b>	<b>\$ 620,006</b>	<b>\$ 639,497</b>	<b>\$ 664,975</b>
<b>Administration Fund Expense</b>	<b>\$ 477,137</b>	<b>\$ 601,545</b>	<b>\$ 492,669</b>	<b>\$ 527,664</b>	<b>\$ 492,649</b>	<b>\$ 456,640</b>	<b>\$ 450,879</b>	<b>\$ 437,027</b>	<b>\$ 533,041</b>	<b>\$ 649,336</b>	<b>\$ 738,924</b>	<b>\$ 818,481</b>	<b>\$ 906,603</b>	<b>\$ 916,374</b>	<b>\$ 956,904</b>	<b>\$ 951,628</b>

# KMIT Admin Expenses

March 31, 2019

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2019	Total
	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Accrued To Date	Budget	Accrued To Date
<b>GENERAL EXPENSES</b>												
Agent Commissions	\$ 93,637	\$ 82,860	\$ 96,481	\$ 102,636	\$ 97,189	\$ 97,505	\$ 90,158	\$ 104,978	\$ 98,206	\$ 19,544	\$ 110,000	\$ 1,425,927
Directors and Officers Insurance	\$ 15,942	\$ 16,038	\$ 16,488	\$ 17,224	\$ 15,956	\$ 15,667	\$ 15,970	\$ 15,939	\$ 15,939	\$ 4,151	\$ 16,000	\$ 204,569
Meetings/Travel	\$ -	\$ 829	\$ 4,881	\$ 19,334	\$ 29,749	\$ 19,897	\$ 22,638	\$ 20,165	\$ 21,479	\$ 1,173	\$ 24,000	\$ 154,765
Contingencies/Miscellaneous	\$ 2,657	\$ 1,708	\$ 3,175	\$ 3,623	\$ 4,385	\$ 3,884	\$ 2,594	\$ (2,597)	\$ 8,234	\$ 3,773	\$ 12,000	\$ 368,818
Bank Fees	\$ 9,239	\$ 5,776	\$ 4,159	\$ 7,528	\$ 4,460	\$ 5,998	\$ 6,333	\$ 7,391	\$ 6,764	\$ 1,239	\$ 8,000	\$ 71,767
Write Off	\$ -	\$ (104)	\$ -	\$ -	\$ -	\$ -	\$ 464	\$ -	\$ -	\$ -	\$ -	\$ 360
LKM Clearing	\$ -	\$ 60	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60
Marketing	\$ -	\$ -	\$ 439	\$ 452	\$ 161	\$ 34	\$ 502	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,588
Office Supplies	\$ -	\$ -	\$ 1,112	\$ 1,830	\$ 3,732	\$ 4,485	\$ 6,176	\$ 9,399	\$ 3,978	\$ 5,375	\$ 14,000	\$ 36,086
<b>Sub Total</b>	<b>\$ 121,475</b>	<b>\$ 107,167</b>	<b>\$ 126,735</b>	<b>\$ 152,627</b>	<b>\$ 155,632</b>	<b>\$ 147,469</b>	<b>\$ 144,835</b>	<b>\$ 155,276</b>	<b>\$ 154,599</b>	<b>\$ 35,254</b>	<b>\$ 185,000</b>	<b>\$ 2,263,941</b>
<b>REGULATORY</b>												
Kansas Insurance Dept (KID) Premium Tax	\$ 49,030	\$ 40,919	\$ 43,445	\$ 44,349	\$ 51,057	\$ 47,827	\$ 46,830	\$ 48,793	\$ 44,475	\$ -	\$ 50,000	\$ 848,849
KID Pool Assessment	\$ 3,500	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 64,701
KID Workers Compensation Assessment	\$ 57,704	\$ 65,962	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 671,063
KID State Audit	\$ -	\$ 12,652	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,652
KDOL Annual Assessment Fee	\$ 102,630	\$ 37,926	\$ 83,390	\$ 85,219	\$ 127,512	\$ 81,243	\$ 96,095	\$ 152,746	\$ 95,584	\$ -	\$ 230,000	\$ 1,617,068
<b>Sub Total</b>	<b>\$ 212,864</b>	<b>\$ 160,459</b>	<b>\$ 126,835</b>	<b>\$ 129,568</b>	<b>\$ 178,569</b>	<b>\$ 129,070</b>	<b>\$ 142,925</b>	<b>\$ 201,540</b>	<b>\$ 140,059</b>	<b>\$ -</b>	<b>\$ 280,000</b>	<b>\$ 3,214,333</b>
<b>CONTRACTURAL</b>												
Financial Audit	\$ 31,565	\$ 12,023	\$ 11,738	\$ 11,904	\$ 15,803	\$ 13,803	\$ 12,000	\$ 13,165	\$ 26,124	\$ -	\$ 26,000	\$ 343,363
Actuarial	\$ 14,000	\$ 14,000	\$ 14,250	\$ 14,250	\$ 15,000	\$ 14,500	\$ 15,000	\$ 15,000	\$ 15,000	\$ -	\$ 16,000	\$ 261,395
Risk Management	\$ 70,000	\$ 70,000	\$ 70,000	\$ 170,000	\$ 170,000	\$ 170,000	\$ 190,000	\$ 205,000	\$ 210,700	\$ 65,070	\$ 216,900	\$ 1,770,770
Risk Control	\$ 145,000	\$ 145,000	\$ 145,000	\$ 150,000	\$ 150,000	\$ 155,000	\$ 155,000	\$ 155,000	\$ 160,800	\$ 49,230	\$ 164,100	\$ 2,909,103
Claims Adjusting	\$ 195,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 205,000	\$ 205,000	\$ 210,000	\$ 216,300	\$ 66,837	\$ 216,500	\$ 4,369,396
Risk Analysis	\$ -	\$ -	\$ -	\$ -	\$ 9,671	\$ 14,651	\$ 27,647	\$ 12,113	\$ 25,720	\$ 3,075	\$ 11,000	\$ 92,877
POET	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,425	\$ 10,513	\$ 20,138	\$ 24,000	\$ 4,163	\$ 23,000	\$ 66,238
Pool Admin Services	\$ 225,000	\$ 230,000	\$ 230,004	\$ 75,600	\$ 81,900	\$ 98,560	\$ 99,360	\$ 102,240	\$ 105,120	\$ 27,000	\$ 108,000	\$ 4,092,800
Payroll Audits	\$ 19,173	\$ 19,000	\$ 16,318	\$ 16,000	\$ 20,143	\$ 19,923	\$ 19,954	\$ 20,772	\$ 21,000	\$ -	\$ 22,000	\$ 270,485
Rating Services	\$ -	\$ 22,650	\$ 6,636	\$ 18,702	\$ 10,887	\$ 754	\$ 27,105	\$ 11,595	\$ 12,072	\$ -	\$ -	\$ 110,401
Crime	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 348	\$ 1,393	\$ 348	\$ -	\$ 2,089
Web Hosting	\$ -	\$ 1,155	\$ 1,187	\$ 2,663	\$ 3,439	\$ 2,846	\$ 2,193	\$ 3,758	\$ 2,327	\$ 783	\$ -	\$ 20,350
Endorsement Fee	\$ -	\$ -	\$ -	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 70,000	\$ 32,500	\$ 32,500	\$ 32,500	\$ 415,000
<b>Sub Total</b>	<b>\$ 699,738</b>	<b>\$ 698,827</b>	<b>\$ 680,133</b>	<b>\$ 714,119</b>	<b>\$ 731,842</b>	<b>\$ 772,461</b>	<b>\$ 833,772</b>	<b>\$ 839,128</b>	<b>\$ 853,056</b>	<b>\$ 249,006</b>	<b>\$ 836,000</b>	<b>\$ 14,724,266</b>
<b>Administration Fund Expense</b>	<b>\$ 1,034,076</b>	<b>\$ 966,453</b>	<b>\$ 933,702</b>	<b>\$ 996,314</b>	<b>\$ 1,066,042</b>	<b>\$ 1,049,000</b>	<b>\$ 1,121,532</b>	<b>\$ 1,195,944</b>	<b>\$ 1,147,714</b>	<b>\$ 284,260</b>	<b>\$ 1,301,000</b>	<b>\$ 20,202,540</b>

**GROUP - FUNDED POOL - QUARTERLY REPORT**  
**K.S.A 12-2620**

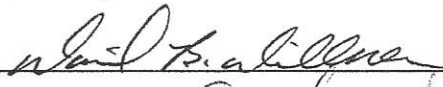
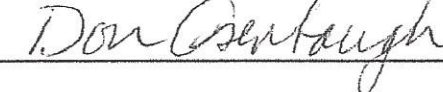
Kansas Municipal Insurance Trust  
(Name of Company)

As of 03/31/2019  
1st 2nd 3rd 4th Quarter (CIRCLE ONE)

<b>ASSETS</b>	<b>CURRENT FISCAL YEAR TO DATE 03/31/2019</b>	<b>PREVIOUS FISCAL YEAR END 12/31/2018</b>
Administrative fund:		
Cash	\$ 83,925	\$ 84,704
Investments	0	0
Claims fund:		
Cash	189,449	320,441
Investments	18,719,250	16,362,826
Premium contributions receivable	153,188	(37)
Excess insurance recoverable on claims payments	523,894	516,272
Interest income due and accrued	123,822	123,512
Receivable from affiliates		
Other assets:		
Agent Commissions Receivable	0	0
Prepaid Excess Insurance	385,078	0
Prepaid Expenses	84,578	3,486
Excess Insurance Premium Receivable		0
Less: Non Admitted Assets	(469,656)	(3,486)
<b>Total Assets</b>	<b>\$ 19,793,528</b>	<b>\$ 17,407,719</b>

To the best of my knowledge, I hereby certify that the balance sheet and summary of operations contained herein represents a true and complete accounting of

Kansas Municipal Insurance Trust  
(Name of Pool)

By:   


Chair of Trustees

Administrator

**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>LIABILITIES, RESERVES AND FUND BALANCE</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u></b> 03/31/2019	<b><u>PREVIOUS FISCAL YEAR END</u></b> 12/31/2018
Reserve for unpaid workers' compensation claims	\$ 4,899,835	\$ 4,686,567
Reserve for unpaid claim adjustment expenses	838,133	795,173
Reserve for claims incurred but not reported	4,834,505	4,872,840
Unearned premium contribution	0	933,558
Other expenses due or accrued	0	1,045
Taxes, licenses and fees due or accrued	373,041	417,102
Borrowed money \$_____ and interest thereon \$_____		
Dividends payable to members		
Deposits on premium contributions	3,786,752	48,828
Excess insurance premium payable		
Payable to affiliates		
Accounts payable	45,510	59,039
Miscellaneous liabilities:		
Return Premium Payable		
Total Liabilities:	\$ 14,777,776	\$ 11,814,152
Special reserve funds:		
Total Special Reserve Funds		
<b><u>FUND BALANCE</u></b>		
Total Reserves and Fund Balance (Assets-Liabilities)	5,015,752	5,593,566
Total Liabilities, Reserves and Fund Balance	\$ 19,793,528	\$ 17,407,719

**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>SUMMARY OF OPERATIONS</u></b>	<b><u>CURRENT FISCAL YEAR TO DATE</u> 03/31/2019</b>	<b><u>PREVIOUS FISCAL YEAR END</u> 12/31/2018</b>
Underwriting Income		
Direct Premium Contributions Earned	\$ <u>1,230,614</u> \$	<u>4,951,122</u>
Deductions:		
Excess insurance premium incurred	<u>128,359</u>	<u>503,629</u>
Workers' compensation claims incurred	<u>911,060</u>	<u>3,272,382</u>
Claims adjustment expenses incurred	<u>109,459</u>	<u>655,892</u>
Other administrative expenses incurred	<u>279,442</u>	<u>1,149,840</u>
Total underwriting deductions	<u>1,428,320</u>	<u>5,581,744</u>
Net underwriting Gain or (Loss)	\$ <u>(197,705)</u> \$	<u>(630,622)</u>
Investment income		
Interest income earned (Net of investment expenses)	<u>88,404</u>	<u>296,228</u>
Other income		
Other income	<u>0</u>	<u>0</u>
Net income before dividends to members	<u>(109,302)</u>	<u>(334,394)</u>
Dividends to members		
Net income after dividends to members	<u>(109,302)</u>	<u>(334,394)</u>
<b>Net Income(Loss)</b>	\$ <u>(109,302)</u> \$	<u>(334,393.99)</u>

**GROUP-FUNDED POOL-QUARTERLY REPORT**  
**K.S.A 44-582**

<b><u>ANALYSIS OF FUND BALANCE</u></b>	<b><u>CURRENT FISCAL</u></b>		<b><u>PREVIOUS FISCAL</u></b>	
	<b><u>YEAR TO DATE</u></b>		<b><u>YEAR END</u></b>	
	03/31/2019		12/31/2018	
Fund balance, previous period	\$	<u>5,593,566</u>	\$	<u>5,931,446</u>
Net income (Loss)		<u>(109,302)</u>		<u>(334,394)</u>
Change in non-admitted assets		<u>(469,656)</u>		<u>(3,486)</u>
Rounding				
<u>Change in Non Admitted Assets</u>				
Change in fund balance for the period		<u>(578,957)</u>		<u>(337,880)</u>
Fund balance, current period	\$	<u>5,015,751</u>	\$	<u>5,593,566</u>



Contract Year January 1, 2019 to December 31, 2019  
**KANSAS PREMIUM AND LOSS EXPERIENCE EXHIBIT**  
 (1st 2nd 3rd 4th Quarter (circle one))

NAME OF KANSAS GROUP-FUNDED POOL Kansas Municipal Insurance Trust

LINE OF BUSINESS: Workers Compensation

EXPERIENCE CURRENT AS OF 03/31/2019

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Current Injuries	Total Injuries	Contract Period	Direct Premium Earned	Excess Insurance Premium Incurred	Net Premiums Earned	Direct Losses Incurred	Loss Adj. Exp. Incurred	Loss & Loss Exp Incurred	Service Agent Fees Incurred	General Expenses Incurred	Taxes, Licenses & Fees Incurred	Total Expenses Incurred Col 10 + 11 + 12	Claims Ratios as a % Col 9 / Col 6	Admin. Ratios as a % Col 13 / Col 6	Investment Income Earned
0	310	PCY 25	1,422,582	151,393	1,271,189	716,700	25,541	742,241	298,447	83,330	95,360	477,137	58.4%	37.5%	22,675
0	243	PCY 24	1,885,501	210,142	1,675,359	1,049,152	54,345	1,103,496	312,500	211,579	77,466	601,545	65.9%	35.9%	73,225
0	424	PCY 23	1,843,047	133,376	1,709,671	790,461	46,583	837,044	277,342	159,046	56,281	492,669	49.0%	28.8%	114,912
1	524	PCY 22	1,754,515	117,122	1,637,393	1,804,856	90,802	1,895,658	204,543	217,864	102,541	524,948	115.8%	32.1%	142,705
2	572	PCY 21	1,377,722	79,456	1,298,266	1,284,924	90,598	1,375,521	187,000	211,071	82,901	480,972	106.0%	37.0%	116,190
4	551	PCY 20	1,552,110	80,124	1,471,986	1,560,945	147,702	1,708,647	185,000	190,573	77,653	453,226	116.1%	30.8%	96,882
1	552	PCY 19	1,689,773	86,819	1,602,954	1,479,594	133,722	1,613,317	190,000	188,080	73,593	451,673	100.6%	28.2%	129,613
0	605	PCY 18	1,965,656	127,168	1,838,488	1,097,367	83,207	1,180,574	195,000	186,428	55,589	437,017	64.2%	23.8%	101,694
1	670	PCY 17	2,616,641	189,458	2,427,183	1,211,714	129,112	1,340,826	217,500	243,407	69,799	530,706	55.2%	21.9%	50,668
2	645	PCY 16	3,274,489	366,991	2,907,498	1,509,072	158,796	1,667,867	280,000	274,918	96,684	651,602	57.4%	22.4%	52,492
2	645	PCY 15	3,256,648	221,435	3,035,213	2,330,012	150,839	2,480,851	293,000	308,419	134,300	735,719	81.7%	24.2%	59,068
10	770	PCY 14	3,837,793	374,472	3,463,321	3,857,406	258,562	4,115,968	310,000	303,923	195,148	809,071	118.8%	23.4%	96,274
15	765	PCY 13	4,272,140	384,425	3,887,715	2,660,804	199,250	2,860,054	330,000	409,548	164,537	904,085	73.6%	23.3%	234,986
7	906	PCY 12	4,950,171	420,728	4,529,443	2,825,334	209,237	3,034,571	365,000	384,794	157,905	907,699	67.0%	20.0%	263,024
12	768	PCY 11	5,519,169	372,790	5,146,379	3,342,668	251,859	3,594,527	375,000	400,364	180,033	955,397	69.8%	18.6%	245,802
9	654	PCY 10	5,193,427	341,935	4,851,492	2,091,275	154,100	2,245,375	390,000	422,122	158,861	970,983	46.3%	20.0%	81,601
15	666	PCY 9	5,213,859	351,375	4,862,484	4,097,024	215,003	4,312,026	410,000	411,213	218,444	1,039,657	88.7%	21.4%	52,768
7	635	PCY 8	4,442,326	336,966	4,105,361	2,862,734	157,478	3,020,212	400,000	374,349	211,548	985,897	73.6%	24.0%	72,925
2	598	PCY 7	4,484,533	337,595	4,146,938	1,949,604	175,639	2,125,243	400,000	407,086	174,669	981,755	51.2%	23.7%	70,104
4	697	PCY 6	4,853,835	395,128	4,458,707	1,734,201	134,827	1,869,028	580,600	286,205	112,977	979,782	41.9%	22.0%	71,861
4	742	PCY 5	5,460,344	432,750	5,027,594	4,236,908	211,154	4,448,063	596,571	291,845	383,143	1,271,559	88.5%	25.3%	107,601
4	726	PCY 4	5,261,044	456,352	4,804,692	1,811,850	181,526	1,993,376	628,560	291,393	190,117	1,110,070	41.5%	23.1%	128,600
12	778	PCY 3	4,829,526	474,781	4,354,745	1,824,620	173,788	1,998,408	649,360	329,247	24,920	1,003,526	45.9%	23.0%	160,374
50	830	PCY 2	1,641,119	128,359	1,512,760	2,941,643	300,771	3,242,413	671,847	206,797	124,882	1,003,526	214.3%	66.3%	220,606
304	828	PCY 1	4,951,122	503,629	4,447,493	3,326,807	440,416	3,767,224	691,420	339,931	118,489	1,149,840	84.7%	25.9%	296,228
103	154	CCY	1,230,614	385,078	845,536	384,694	56,024	440,719	691,420	(535,800)	123,822	279,442	52.1%	33.0%	88,404

PFY = Prior fiscal Year

CFY = Current Fiscal Year

Column 1 should reflect the number of claims incurred in each respective contract period which were initially reported during the current fiscal year.

Column 2 should reflect the grand total of claims reported pertaining to each respective contract period.

Column 14 should reflect the Total Loss and Loss Expenses Incurred divided by the Net Premiums earned. (Column 9 divided by Column 6)

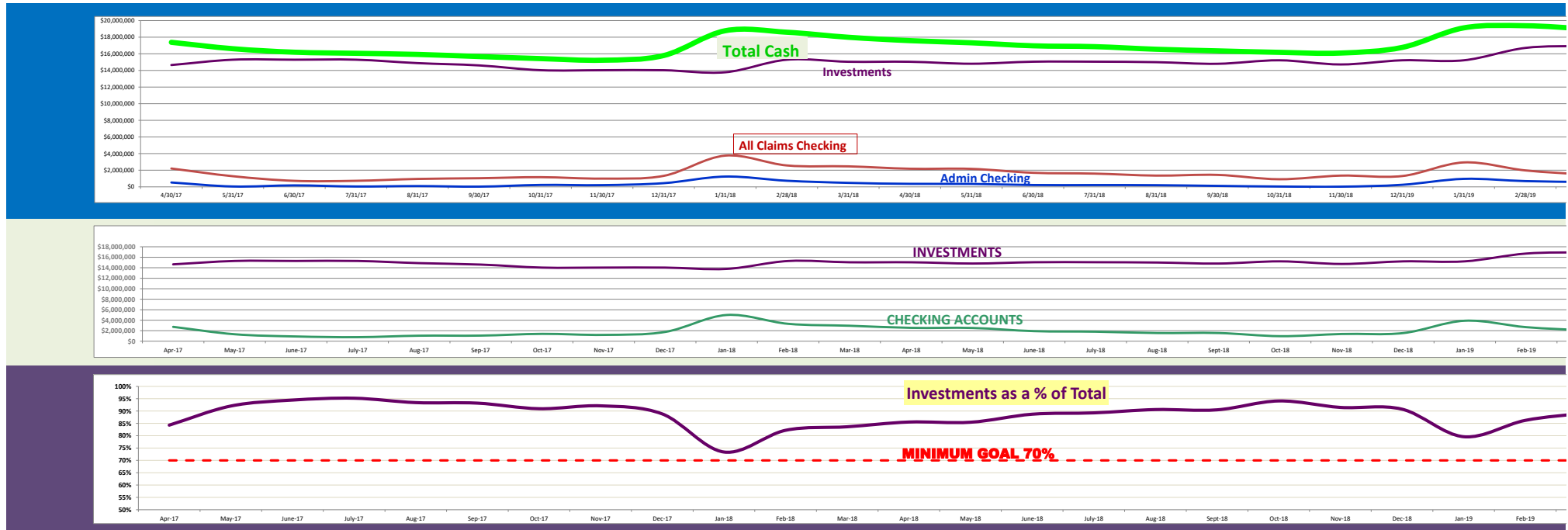
Column 15 should reflect the Total Expenses Incurred divided by the Net Premiums Earned. (Column 13 divided by Column 6)

Column 16 should reflect the Investment Income Earned during the contract year as reflected on the income statement.

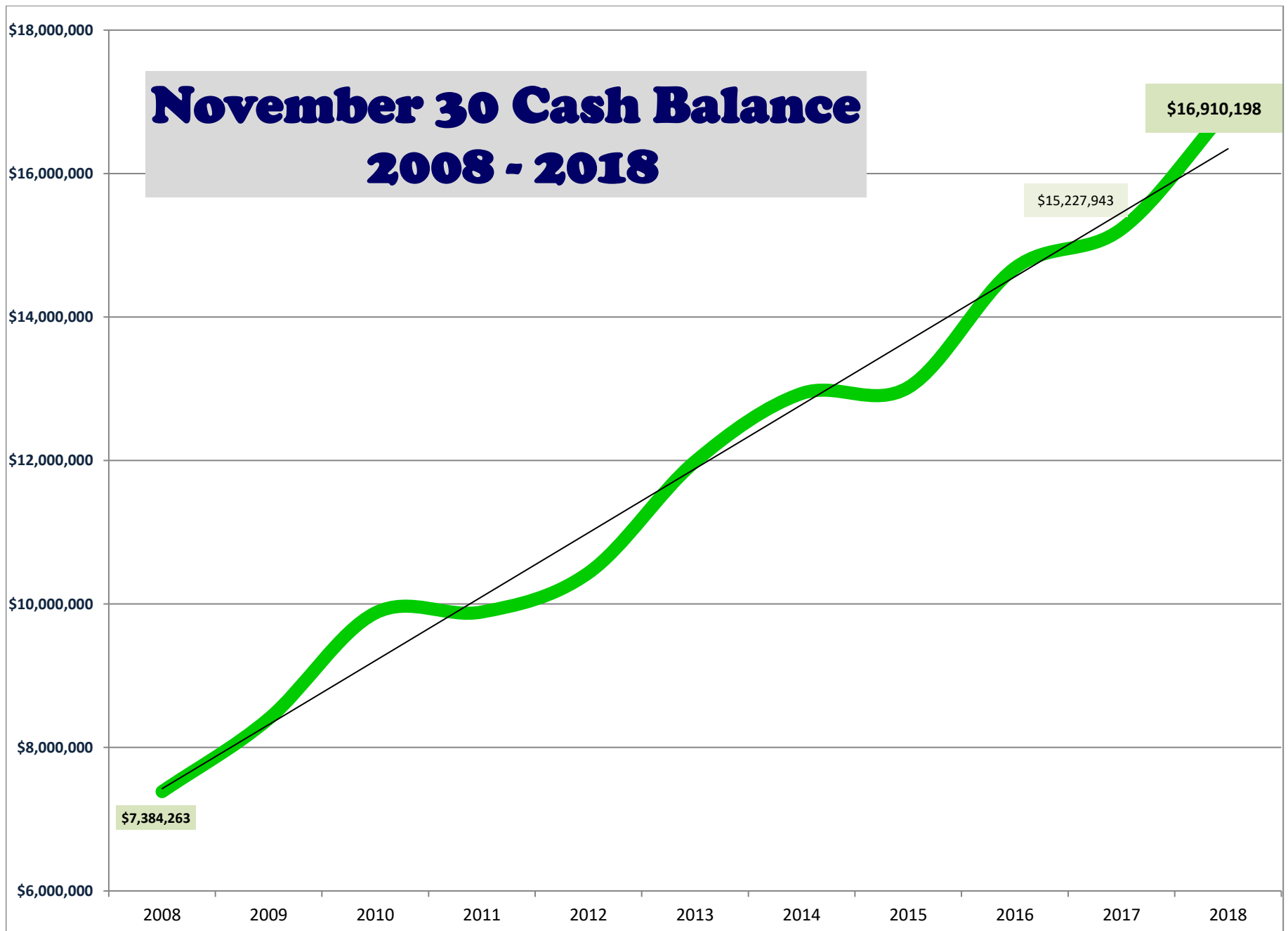
# KMIT Cash/Investment Summary

April 30, 2017--March 31, 2019

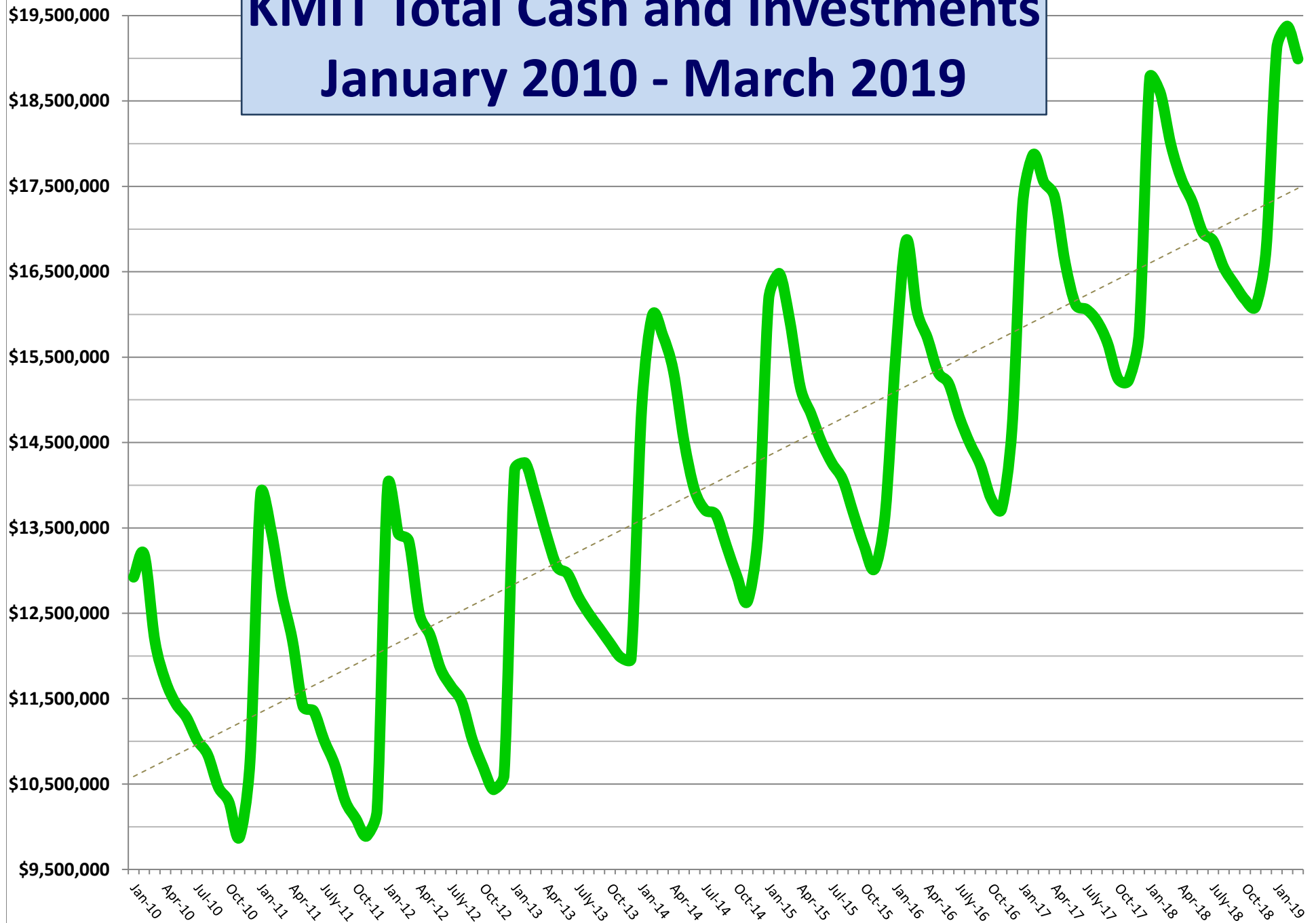
	4/30/17	5/31/17	6/30/17	7/31/17	8/31/17	9/30/17	10/31/17	11/30/17	12/31/17	1/31/18	2/28/18	3/31/18	4/30/18	5/31/18	6/30/18	7/31/18	8/31/18	9/30/18	10/31/18	11/30/18	12/31/19	1/31/19	2/28/19
<b>KMIT Admin Fund</b>																							
Admin Account (CORnerstone)	525,561	43,165	175,479	41,756	94,380	25,971	230,390	208,808	443,016	1,237,217	734,337	479,954	361,759	351,489	220,252	216,049	201,076	116,037	38,232	20,781	248,569	960,695	691,242
Admin Checking	525,561	43,165	175,479	41,756	94,380	25,971	230,390	208,808	443,016	1,237,217	734,337	479,954	361,759	351,489	220,252	216,049	201,076	116,037	38,232	20,781	248,569	960,695	691,242
<b>KMIT Claims Fund</b>																							
Claims Account (CORnerstone)	1,909,755	884,370	647,100	252,911	681,320	866,691	988,013	792,603	1,070,206	3,588,666	2,452,059	2,227,550	1,972,942	1,978,378	1,561,469	1,584,416	1,180,787	1,262,164	660,236	1,074,711	1,139,817	2,815,102	1,847,793
Claims Checking Acc't (TRISTAR)	296,457	393,557	75,262	475,262	271,193	171,316	176,942	198,612	250,559	169,273	122,596	237,228	205,299	187,183	130,636	8,397	171,989	175,719	255,972	275,706	159,586	123,440	130,139
Claims Checking	2,206,212	1,277,928	722,362	728,173	952,513	1,038,007	1,164,955	991,215	1,320,765	3,757,939	2,574,655	2,464,778	2,178,241	2,165,561	1,692,105	1,592,813	1,352,776	1,437,883	916,209	1,350,417	1,299,403	2,938,542	1,977,933
<b>INVESTMENTS</b>																							
All Investments	14,650,000	15,292,000	15,292,000	15,292,000	14,880,000	14,605,000	14,029,000	14,027,920	14,026,823	13,778,823	15,286,800	15,042,978	15,042,978	14,806,000	15,051,000	15,052,000	14,994,028	14,800,000	15,220,000	14,720,000	15,220,000	15,220,000	16,708,000
<b>TOTAL CASH</b>	<b>17,381,774</b>	<b>16,613,093</b>	<b>16,189,841</b>	<b>16,061,929</b>	<b>15,926,893</b>	<b>15,668,978</b>	<b>15,424,345</b>	<b>15,227,943</b>	<b>15,790,604</b>	<b>18,773,979</b>	<b>18,595,792</b>	<b>17,987,710</b>	<b>17,582,978</b>	<b>17,323,050</b>	<b>16,963,358</b>	<b>16,860,862</b>	<b>16,547,880</b>	<b>16,353,920</b>	<b>16,174,441</b>	<b>16,091,198</b>	<b>16,767,971</b>	<b>19,119,237</b>	<b>19,377,174</b>
	4/30/17	5/31/17	6/30/17	7/31/17	8/31/17	9/30/17	10/31/17	11/30/17	12/31/17	1/31/18	2/28/18	3/31/18	4/30/18	5/31/18	6/30/18	7/31/18	8/31/18	9/30/18	10/31/18	11/30/18	12/31/19	1/31/19	2/28/19







# KMIT Total Cash and Investments January 2010 - March 2019



## CLAIM SUMMARY-SETTLEMENT REQUEST

**Employer:** City of Independence  
**Claim No.:** 002824030691901  
**Employee Age:** 57  
**AWW:** \$429.23  
**Attorneys:** Employee –Roger Reidmiller  
**Adjuster:** Gene Miller

**Date of Injury:** 08/26/2003  
**Job Description:** Sanitation  
**Updated:** 03/26/2019  
**TTD Rate:** \$286.15  
**Employer:** Y-Ron Laskowski

	Medical	Indemnity	Expense	Total
Reserves	\$82,218.82	\$26,897.30	\$20,800.36	\$129,916.48
Amount Paid	\$52,218.82	\$21,897.30	\$11,300.36	\$85,416.48
Outstanding	\$30,000.00	\$5,000.00	\$9,500.00	\$44,500.00

### **Accident Description/Nature of Injury:**

Claimant is now age 57 and suffered a medial tibial plateau fracture of his left knee when he stepped in a hole while collecting trash.

### **Investigation/Compensability**

The accident was accepted as compensable.

### **Medical Management**

He has undergone multiple surgical procedures, the last in 2009/2010 which cost near \$19k. He has come forward recently requesting additional medical care.

### **Periods of Disability**

6/11/10 to 6/17/10

### **Permanent Partial Impairment/Permanent Disability**

To date we have paid \$16,256.78 which represents settlement in 2004 for 10% BAW and an additional 9.5% in 2010.

### **Subrogation/Other Issues**

No source for subrogation or contribution.

### **Plan of Action:**

This is an old law case which was settled on an Open Running Award, leaving the claimant the right to request for a Review and Modification of his Indemnity, if his condition were to worsen and the right to future medical, for life.

Claimant has recently come forward requesting additional medical treatment to his left knee. I switched our defense attorney and he has reported back that a fractured tibial fracture usually leads to a total knee replacement but if claimant is aware of this, claimant is still open to settling out the balance of his claim. Recovery time from a TKR is estimated at 8 weeks and cost of the surgery estimated at \$60k. The defense attorney is requesting up to \$30k settlement authority to settle all outstanding issues on this claim. I recommend granting the requested authority.

## CLAIM SUMMARY-SETTLEMENT REQUEST

**Employer:** City of Parsons  
**Claim No.:** 18750643  
**Employee Age:** 31  
**AWW:** \$696.40 aprox  
**Attorneys:** Employee -NA  
**Adjuster:** Gene Miller

**Date of Injury:** 12/13/2018  
**Job Description:** Policeman  
**Updated:** 3/19/2019  
**TTD Rate:** \$464.27 aprox  
**Employer:** -NA

	Medical	Indemnity	Expense	Total
Reserves	\$25,000.00	\$8,000.00	\$4,000.00	\$37,000.00
Amount Paid	\$11,105.42	\$0.00	\$504.85	\$11,610.27
Outstanding	\$13,894.58	\$8,000.00	\$3,495.15	\$25,389.73

**Accident Description/Nature of Injury:**

Claimant is a 31 year old policeman who jumped off a porch to chase a fleeing juvenile and his left foot landed on a brick and twisted his left ankle.

**Investigation/Compensability**

An ambulance was called to the scene, injury was promptly reported and accepted as compensable.

**Medical Management**

He was referred to ortho after initially being treated at emergency room. Dr. Zafuta ordered an MRI which revealed torn ligaments and surgery was performed 1/11/2019.

**Periods of Disability**

He returned to modified duty 1/14/2019 so did not meet the 7-day waiting period for TTD benefits.

**Permanent Partial Impairment/Permanent Disability**

Reserves reflect 7% PPD to ankle.

**Subrogation/Other Issues**

No source for subrogation or contribution.

**Plan of Action:**

Early return to work already achieved so will monitor his recovery till released MMI. Then, I will request a disability rating from Dr. Zafuta, negotiate a full/final settlement of all remaining issues, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Augusta  
**Claim No.:** 17686849  
**Employee Age:** 28  
**AWW:** \$685.55  
**Attorneys:** Employee -No  
**Adjuster:** Gene Miller

**Date of Injury:** 6/26/2017  
**Job Description:** Cemetery Sexton  
**Updated:** 3/21/2019  
**TTD Rate:** \$459.70  
**Employer:** -No

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$32,000.00</b>	<b>\$9,000.00</b>	<b>\$3,950.00</b>	<b>\$44,950</b>
<b>Amount Paid</b>	<b>\$16,846.91</b>	<b>\$0.00</b>	<b>\$585.21</b>	<b>\$17,432.12</b>
<b>Outstanding</b>	<b>\$15,153.09</b>	<b>\$9,000.00</b>	<b>\$3,364.79</b>	<b>\$27,517.88</b>

### **Accident Description/Nature of Injury:**

Claimant developed right elbow and wrist pain from extensive weed eating at the city cemetery.

### **Investigation/Compensability**

Work duties confirmed and doctor relates symptoms to his work so claim accepted as compensable.

### **Medical Management**

Claimant was referred to Dr. Do who had EMG studies done which confirmed impingement at right elbow and wrist. Doctor recommended surgery, same was authorized and surgery performed 2/8/19.

### **Periods of Disability**

He returned to work modified duty on 2/13/19, so does not meet the 7-day waiting period for TTD.

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 8% arm.

### **Subrogation/Other Issues**

No source for subrogation or contribution.

### **Plan of Action:**

Early return to work has already been achieved. I have been monitoring his recovery and will continue to do so until he is released MMI. At that time, I will request a disability rating, negotiate a full/final settlement of all remaining issues, obtain Division approval and close claim.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Pittsburgh  
**Claim No.:** 18742384  
**Employee Age:** 37  
**AWW:** \$1,128.14  
**Attorneys:** Employee -NA  
**Adjuster:** Gene Miller

**Date of Injury:** 10/04/2018  
**Job Description:** Policeman  
**Updated:** 3/27/2019  
**TTD Rate:** \$645.00  
**Employer:** -NA

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$35,000.00</b>	<b>\$19,000.00</b>	<b>\$4,250.00</b>	<b>\$58,250.00</b>
<b>Amount Paid</b>	<b>\$2,186.84</b>	<b>\$0.00</b>	<b>\$226.89</b>	<b>\$2,413.73</b>
<b>Outstanding</b>	<b>\$32,813.16</b>	<b>\$19,000.00</b>	<b>\$4,023.11</b>	<b>\$55,836.27</b>

### **Accident Description/Nature of Injury:**

Claimant was in bicycle training practicing a 'bump stop maneuver' and lost control of the bike and fell to his left side, landing on his left shoulder injuring same.

### **Investigation/Compensability**

The accident was witnessed by instructor and 2 coworkers and was promptly reported. Injury accepted as compensable.

### **Medical Management**

Conservative care failed to relieve his symptoms and a MRI was done which revealed a partial tear and he was referred to Dr. Grantham, who proceeded to surgical repair on 3/25/19.

### **Periods of Disability**

He was released to modified duty effective 3/27/19.

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 12% shoulder.

### **Subrogation/Other Issues**

No source for subrogation or contribution.

### **Plan of Action:**

Early return to work has already been achieved. I will follow his medical recovery until released MMI. Then I will obtain a disability rating, negotiate a full/final settlement of all remaining issues, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Concordia  
**Claim No.:** 18746679  
**Employee Age:** 59  
**AWW:** \$907.88  
**Attorneys:** Employee -No  
**Adjuster:** Gene Miller

**Date of Injury:** 11/7/2018  
**Job Description:** Street Dept Supr  
**Updated:** 3/20/2019  
**TTD Rate:** \$605.26  
**Employer:** -No

	Medical	Indemnity	Expense	Total
Reserves	\$35,000.00	\$13,000.00	\$4,250.00	\$52,500.00
Amount Paid	\$902.02	\$0.00	\$441.05	\$1,343.07
Outstanding	\$34,097.98	\$13,000.00	\$3,808.95	\$50,906.93

**Accident Description/Nature of Injury:**

Claimant was jackhammering concrete curbs and lifting them into front end loader. He picked up a larger piece of the concrete curb and file pull/pain in his left shoulder.

**Investigation/Compensability**

He was working alone so the accident was not witnessed. He did promptly report the injury and injury accepted as compensable.

**Medical Management**

Conservative care did not relieve his symptoms so a MRI was ordered which revealed a torn rotator cuff. He was referred to orthopedic Dr. Johnson who has scheduled surgery for 4/10/19.

**Periods of Disability**

No lost time to date with the city's modified work program.

**Permanent Partial Impairment/Permanent Disability**

Reserves reflect 8% to shoulder.

**Subrogation/Other Issues**

No source for subrogation or contribution.

**Plan of Action:**

I will follow-up after his surgery and during his recovery till MMI. When he is released from care, I will request a disability rating, negotiate a full/final settlement of all remaining issues, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Parsons  
**Claim No.:** 18748470  
**Employee Age:** 29  
**AWW:** \$856.82  
**Attorneys:** Employee -NA  
**Adjuster:** Gene Miller

**Date of Injury:** 11/27/2018  
**Job Description:** Policeman  
**Updated:** 3/28/2019  
**TTD Rate:** \$571.25  
**Employer:** -NA

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$35,000.00</b>	<b>\$12,000.00</b>	<b>\$4,250.00</b>	<b>\$51,250.00</b>
<b>Amount Paid</b>	<b>\$17,048.27</b>	<b>\$81.61</b>	<b>\$675.19</b>	<b>\$17,805.07</b>
<b>Outstanding</b>	<b>\$17,951.73</b>	<b>\$11,918.39</b>	<b>\$3,574.81</b>	<b>\$33,444.93</b>

**Accident Description/Nature of Injury:**

Claimant was in foot chase with subject and tackled him on a concrete street, injuring his left shoulder and scraping both knees.

**Investigation/Compensability**

There were no witnesses to the accident but the injury was reported promptly and medical treatment sought 11/29/18. The injury has been accepted as compensable.

**Medical Management**

Conservative care was successful for his scraped knees but it failed to relieve his shoulder symptoms and he was referred to ortho Dr. Zafuta. MRI revealed a labrum tear and he proceeded to surgery on 2/19/19.

**Periods of Disability**

2/19/19 to 2/28/19

**Permanent Partial Impairment/Permanent Disability**

Reserves reflect 8% PPD to shoulder.

**Subrogation/Other Issues**

No source for subrogation or contribution.

**Plan of Action:**

Early return to work already achieved. I am monitoring his medical recovery until he is released from care. I will then request a disability rating, negotiate a full/final settlement of all remaining issues, obtain Division approval and close file.



## CLAIM SUMMARY-RESERVES

**Employer:** City of Abilene  
**Claim No.:** 19753613  
**Employee Age:** 65  
**AWW:** \$725.83  
**Attorneys:** Employee -NA  
**Adjuster:** Gene Miller

**Date of Injury:** 1/10/2019  
**Job Description:** Mechanic  
**Updated:** 4/2/2019  
**TTD Rate:** \$483.95  
**Employer:** -NA

	Medical	Indemnity	Expense	Total
Reserves	\$22,500.00	\$5,500.00	\$3,250.00	\$31,250.00
Amount Paid	\$2,798.26	\$0.00	\$273.22	\$3,071.48
Outstanding	\$19,701.74	\$5,500.00	\$2,976.78	\$28,178.52

### **Accident Description/Nature of Injury:**

Claimant is a mechanic who was standing on left front tire of dump truck putting brake fluid in master cylinder when his foot slipped off tire and he fell to the floor landing on his butt.

### **Investigation/Compensability**

There were two co-workers who helped him up but did not see the fall. Accident was promptly reported and has been accepted as compensable.

### **Medical Management**

He is treating with the city's authorized doctor but was referred to Salina for a vertebroplasty to 'cement' his L1 compression fracture. He continues receive conservative care.

### **Periods of Disability**

1/15/19 to 1/21/19

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 2 ½% BAW.

### **Subrogation/Other Issues**

Claimant has had several other back claims with the employer but has never received a settlement. We will make sure the doctor documents any previous disability. No source for subrogation.

### **Plan of Action:**

Early return to work has already been achieved. I am monitoring his recovery till the doctor places him at MMI. At that time, I will request a disability rating, negotiate a full/final settlement of all remaining issues, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Wellington  
**Claim No.:** 19756776  
**Employee Age:** 49  
**AWW:** \$1,313.70  
**Attorneys:** Employee -NA  
**Adjuster:** Gene Miller

**Date of Injury:** 2/02/2019  
**Job Description:** Fireman  
**Updated:** 4/03/2019  
**TTD Rate:** \$645.00  
**Employer:** -NA

	Medical	Indemnity	Expense	Total
Reserves	\$20,000.00	\$10,000.00	\$3,250.00	\$33,250.00
Amount Paid	\$690.89	\$0.00	\$35.15	\$726.04
Outstanding	\$19,309.11	\$10,000.00	\$3,214.85	\$32,523.96

**Accident Description/Nature of Injury:**

Claimant is the assistant fire chief who slipped on debris at the foot of stairs and injured his right knee.

**Investigation/Compensability**

No witnesses to the actual injury but he reported at the fire station and received conservative medical care there. Injury promptly reported and accepted as compensable.

**Medical Management**

A MRI was done which revealed a meniscus tear and he was referred to Dr. Strickland who recommended surgery and same was done 4/1/19.

**Periods of Disability**

4/1/19 to 4/7/19

**Permanent Partial Impairment/Permanent Disability**

Reserves reflect 7% knee.

**Subrogation/Other Issues**

No source for subrogation or contribution.

**Plan of Action:**

Early return to work achieved with the city's modified work program. I will monitor his recovery till released MMI, then obtain a disability rating, negotiate full/final settlement of remaining issues, obtain Division approval and close file.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Alma  
**Claim No.:** 19757369  
**Employee Age:** 54  
**AWW:** \$793.28  
**Attorneys:** Employee -Yes, Spigarelli  
**Adjuster:** Gene Miller

**Date of Injury:** 2/7/2019  
**Job Description:** Police Officer  
**Updated:** 3/21/2019  
**TTD Rate:** \$528.86  
**Employer:** -Yes

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$15,000.00</b>	<b>\$10,000.00</b>	<b>\$2,250.00</b>	<b>\$27,250.00</b>
<b>Amount Paid</b>	<b>\$2,178.17</b>	<b>\$2,870.96</b>	<b>\$912.80</b>	<b>\$5,961.93</b>
<b>Outstanding</b>	<b>\$12,821.83</b>	<b>\$7,129.04</b>	<b>\$1,337.20</b>	<b>\$21,288.07</b>

### **Accident Description/Nature of Injury:**

Claimant was assisting electrical department employees after ice storm when a tree branch broke and fell, striking him on the head/face. He suffered a right eye injury, facial lacerations and stiff neck.

### **Investigation/Compensability**

The accident/injury was witnessed, medical treatment same day and injury accepted as compensable.

### **Medical Management**

Dr. Lazenby has been treating his right eye. He has been authorized to see ortho Dr. Graham for his neck.

### **Periods of Disability**

He was released to modified duty but the city would not accommodate, so he has been off work since the injury.

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 10% eye.

### **Subrogation/Other Issues**

He has had a prior non-industrial neck surgery so an offset would be available if warranted.  
No source for subrogation.

### **Plan of Action:**

We thought he was returning to work the past 2 Mondays and reportedly will return to work March 25. Once he has been deemed MMI, a disability rating will be requested, full/final settlement negotiated, Division approval obtained and file closed.

## CLAIM SUMMARY-RESERVES

**Employer:** City of Parsons  
**Claim No.:** 19758468  
**Employee Age:** 30  
**AWW:** \$858.86  
**Attorneys:** Employee -No  
**Adjuster:** Gene Miller

**Date of Injury:** 2/14/2019  
**Job Description:** Policeman  
**Updated:** 3/20/2019  
**TTD Rate:** \$572.57  
**Employer:** -No

	Medical	Indemnity	Expense	Total
<b>Reserves</b>	<b>\$35,000.00</b>	<b>\$12,000.00</b>	<b>\$4,250.00</b>	<b>\$51,200.00</b>
<b>Amount Paid</b>	<b>\$507.67</b>	<b>\$0.00</b>	<b>\$73.08</b>	<b>\$580.75</b>
<b>Outstanding</b>	<b>\$34,492.33</b>	<b>\$12,000.00</b>	<b>\$4,176.92</b>	<b>\$50,669.25</b>

### **Accident Description/Nature of Injury:**

Claimant was restraining a suspect and during takedown felt his right shoulder pop.

### **Investigation/Compensability**

The accident was witnessed, promptly reported and accepted as compensable.

### **Medical Management**

Conservative treatment failed to relieve his symptoms and a MRI was done which revealed a rotator cuff tear. He was referred to Dr. Zafuta who has recommended surgery and same was scheduled 3/22/19.

### **Periods of Disability**

He has been working modified duty and has not met the 7-day waiting period for TTD.

### **Permanent Partial Impairment/Permanent Disability**

Reserves reflect 7 ½% to shoulder.

### **Subrogation/Other Issues**

No source for subrogation or contribution.

### **Plan of Action:**

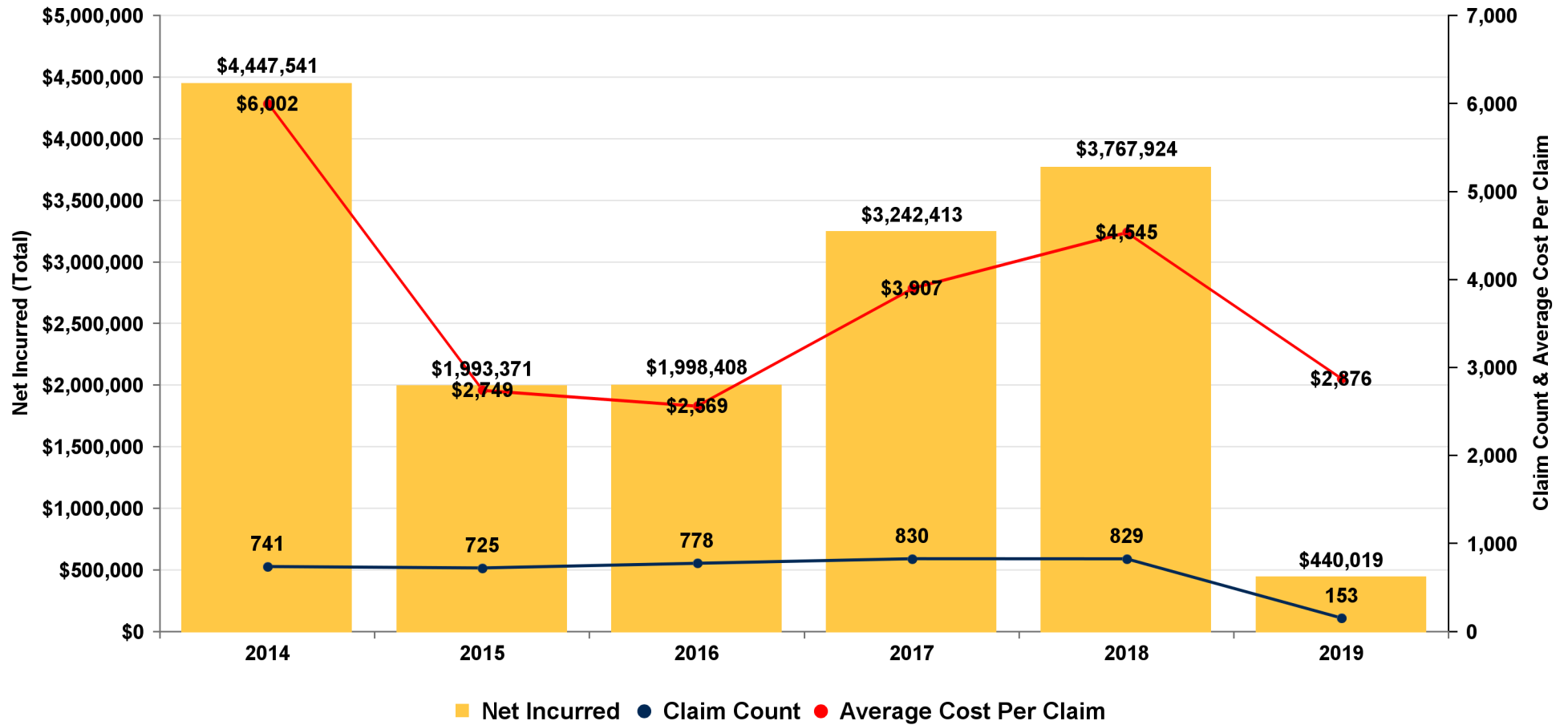
Recommended surgery has been authorized and I plan to follow-up afterwards to ensure the surgery was successful and monitor his recovery. This type of surgery takes about 6 months.

When he is released from care, I will request a disability rating, negotiate full/final settlement, obtain Division approval and close file.

KMIT Loss Control: Claim Trend Analysis By Year  
Policy Years: 2014 through 2019  
Valued as of 3/31/2019



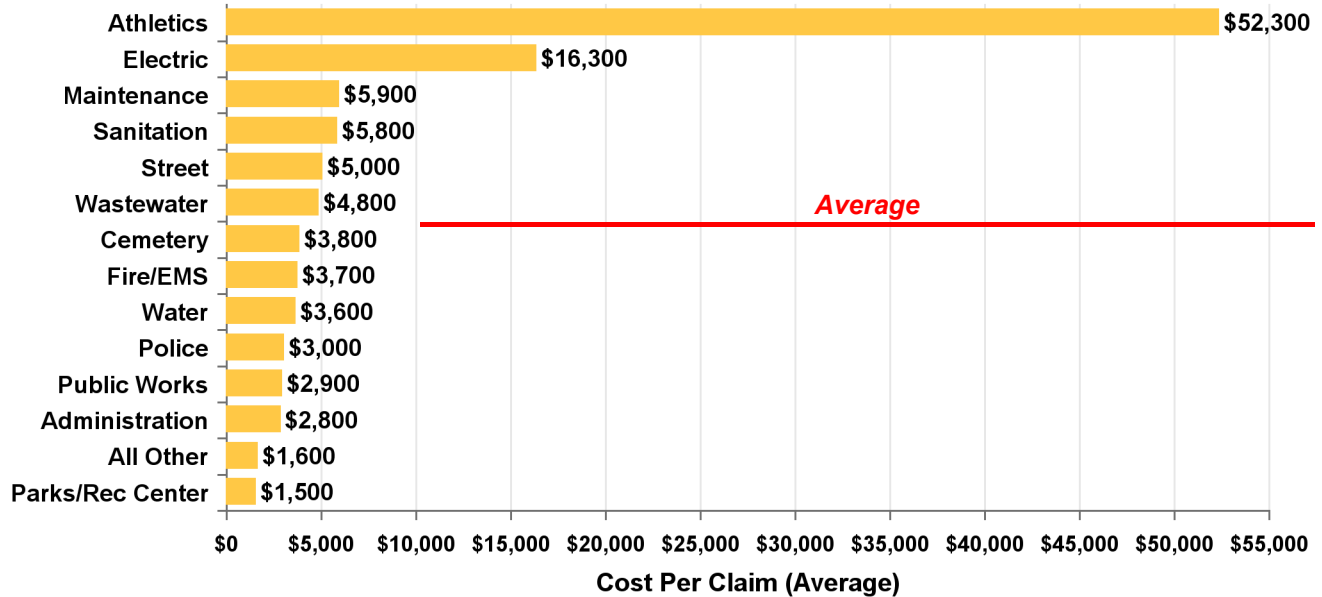
Severity & Frequency By Year



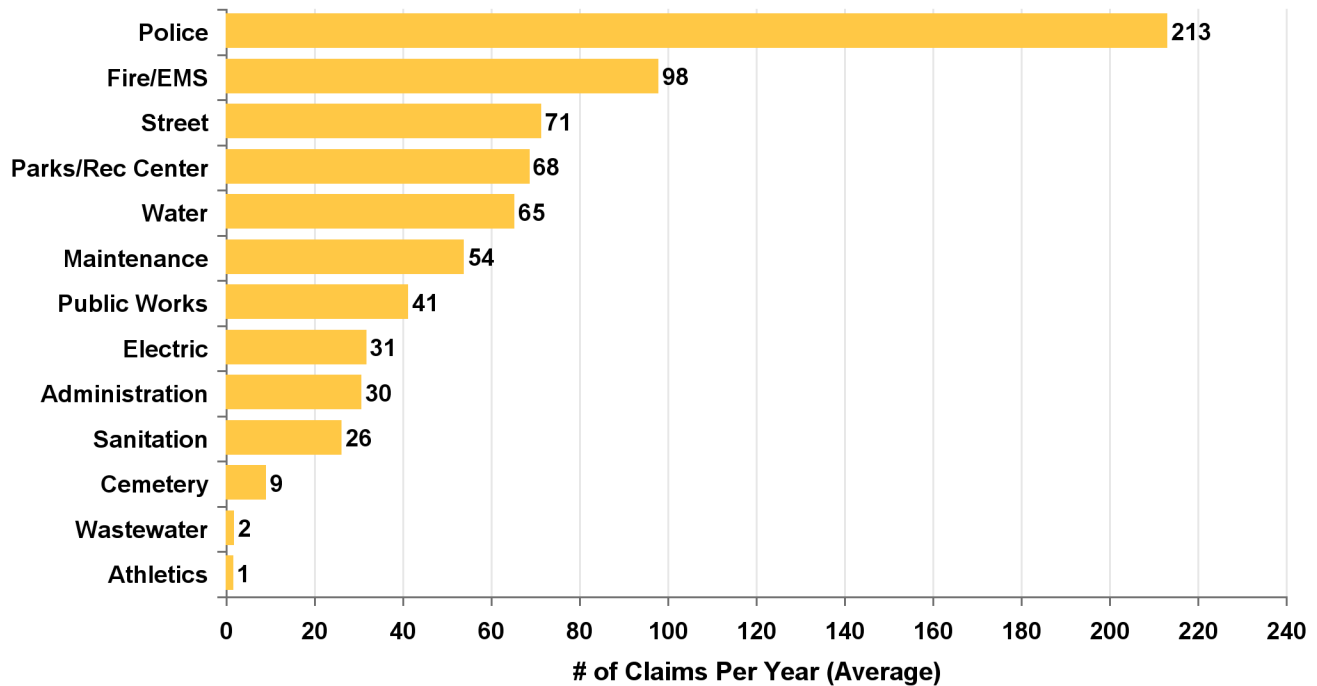
# KMIT Loss Control: Claim Trend Analysis By Department

Accident Date Range: 1/1/2014 to 3/31/2019  
Valued As Of 3/31/2019

## Average Severity Per Claim By Department



## Average Frequency Per Year By Department

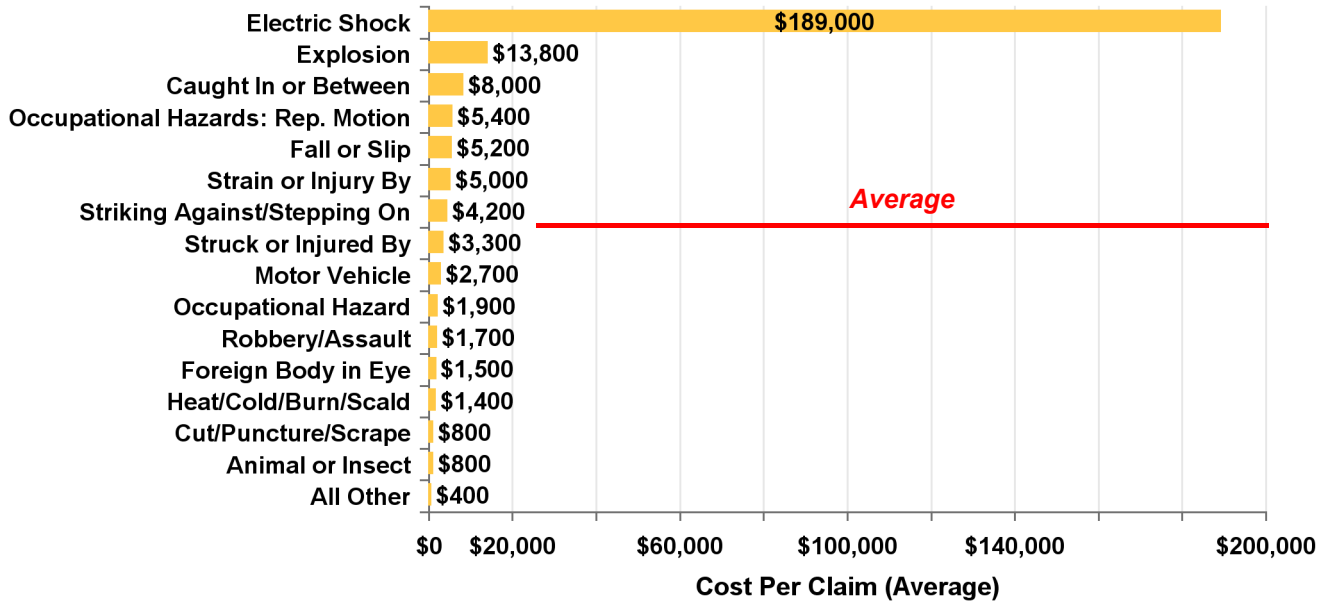


# KMIT Loss Control: Claim Trend Analysis By Accident Type

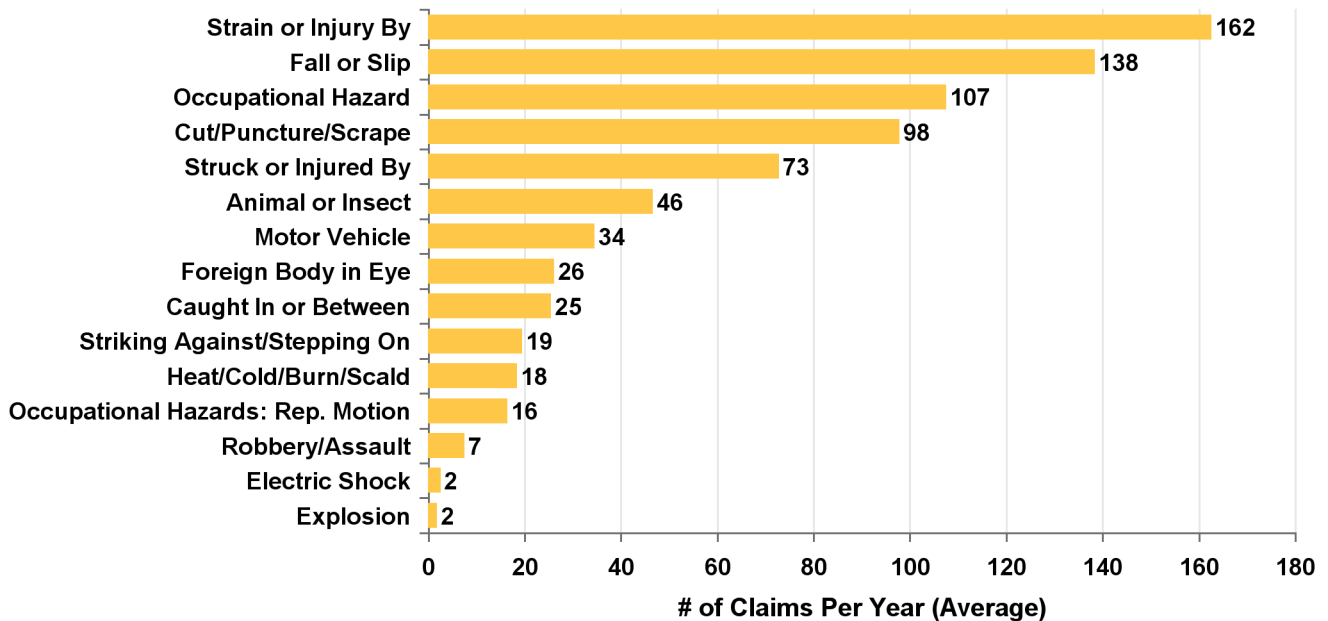
## Accident Date Range: 1/1/2014 to 1/31/2019

### Valued As Of 3/31/2019

#### Average Severity Per Claim By Accident Type



#### Average Frequency Per Year By Accident Type



**KMIT Loss Control: Large Loss Analysis**  
**Accident Date Range: 1/1/2014 to 1/31/2019**  
**Valued As Of 3/31/2019**

**Claims \$100,000 or Greater**

Rank	Policy Year	Claim Number	Accident Date	Claim Status	City/College	Department	Accident Type	Claim Cost
1	2014	2014048019	4/14/14	Open	Russell	Electric	Electric Shock	\$1,964,614
2	2014	2014048087	4/9/14	Closed	Arkansas City	Street	Strain or Injury By	\$124,830
3	2014	2014048312	6/11/14	Closed	Lucas	Maintenance	Electric Shock	\$247,481
4	2014	2014048340	6/16/14	Closed	Valley Center	Maintenance	Fall or Slip	\$122,460
5	2014	2014069536	10/9/14	Open	Atchison	Maintenance	Strain or Injury By	\$172,500
6	2014	2014069578	10/7/14	Open	Minneapolis	Water	Foreign Body in Eye	\$137,201
7	2014	2014069973	12/5/14	Closed	Fredonia	Police	Motor Vehicle	\$134,795
8	2015	2015070934	4/17/15	Re-Open	Columbus	Street	Occupational Hazards: Rep. Motion	\$118,592
9	2015	2015071784	8/17/15	Open	Augusta	Sanitation	Caught In or Between	\$390,000
10	2016	2016072899	1/7/16	Closed	La Cygne	Street	Strain or Injury By	\$105,289
11	2016	2016073786	4/29/16	Re-Open	Atchison	Public Works	Strain or Injury By	\$111,731
12	2016	2016074973	10/11/16	Open	Eudora	Water	Fall or Slip	\$176,073
13	2017	17681918	8/1/17	Open	Bel Aire	Police	Motor Vehicle	\$100,500
14	2017	17700057	12/6/17	Open	Wellsville	Police	Fall or Slip	\$195,000
15	2017	17701681	12/21/17	Open	Arkansas City	Street	Caught In or Between	\$345,000
16	2017	2017076443	5/2/17	Open	Fort Scott	Police	Occupational Hazard	\$270,000
17	2017	2017076629	5/24/17	Open	Bonner Springs	Police	Occupational Hazard	\$128,368
18	2017	2017076725	5/26/17	Open	Osawatomie	Street	Striking Against/Stepping On	\$273,500
19	2018	18702074	1/1/18	Closed	Wamego	Fire	Fall or Slip	\$285,881
20	2018	18714294	3/27/18	Open	Halstead	Maintenance	Fall or Slip	\$175,400
21	2018	18750143	12/11/18	Open	Parsons	Fire	Struck or Injured By	\$327,500
<b>Totals - Claims \$100,000 or Greater</b>							<b>(21 Claims)</b>	<b>\$5,906,716</b>
							<b>Average:</b>	<b>\$281,272</b>



# Pool Financial Performance History

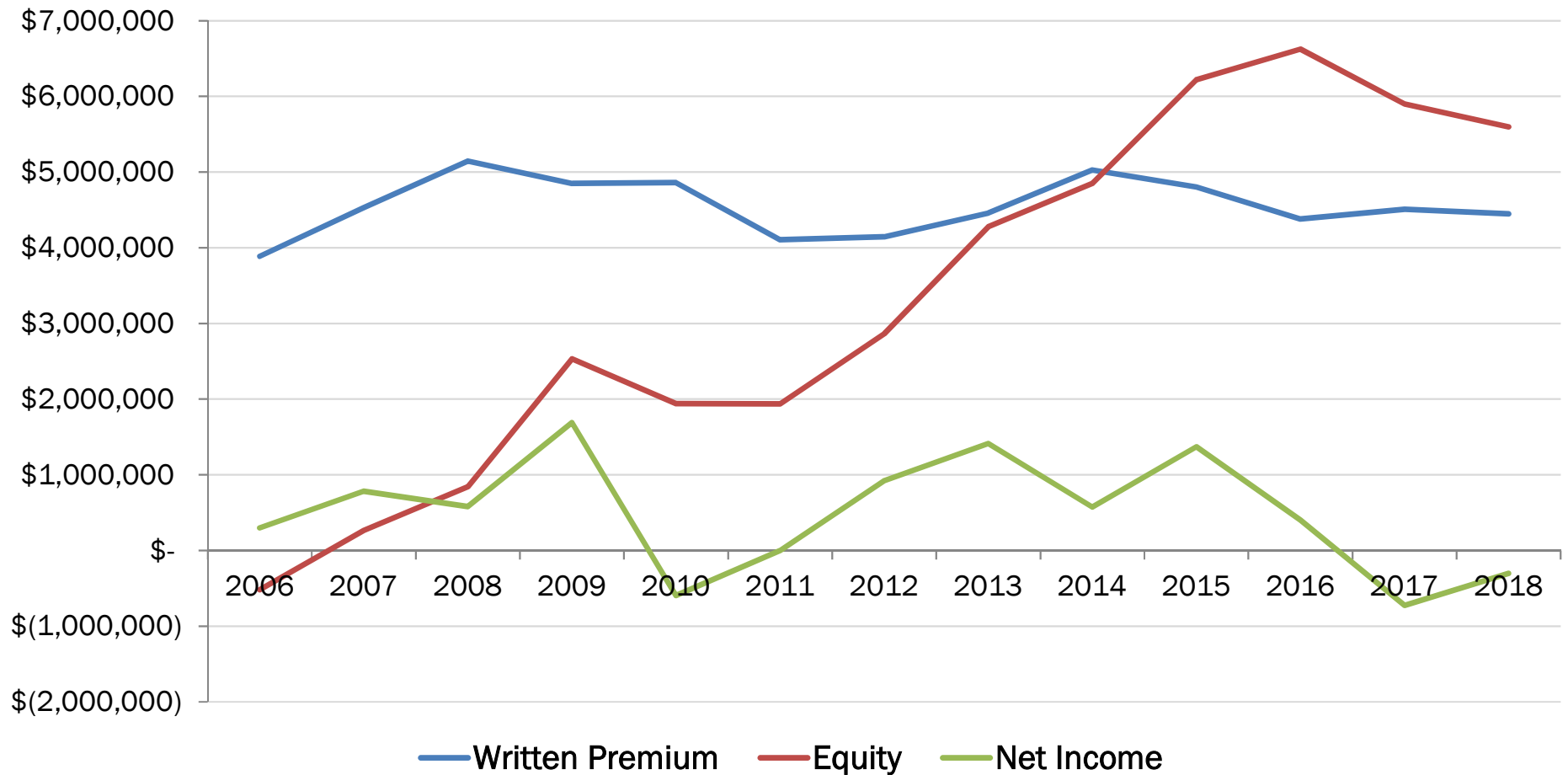
(As of 12/31/2018)

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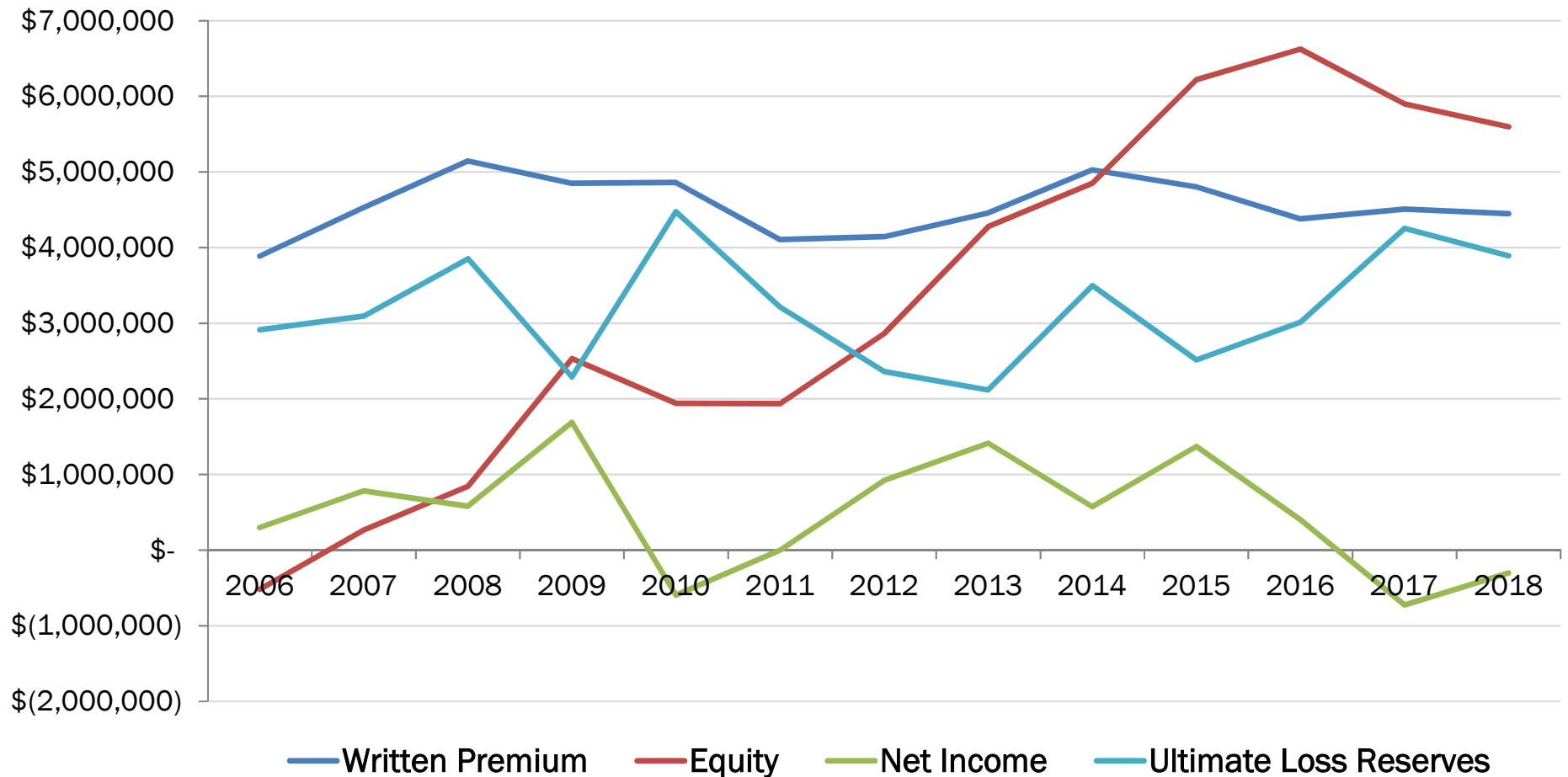
# Without Ultimate Loss Reserves

KMIT Financial Strength Summary



# With Ultimate Loss Reserves

KMIT Financial Strength Summary



# Individual Policy Year Performance Review

(Valued as of 12/31/2018)

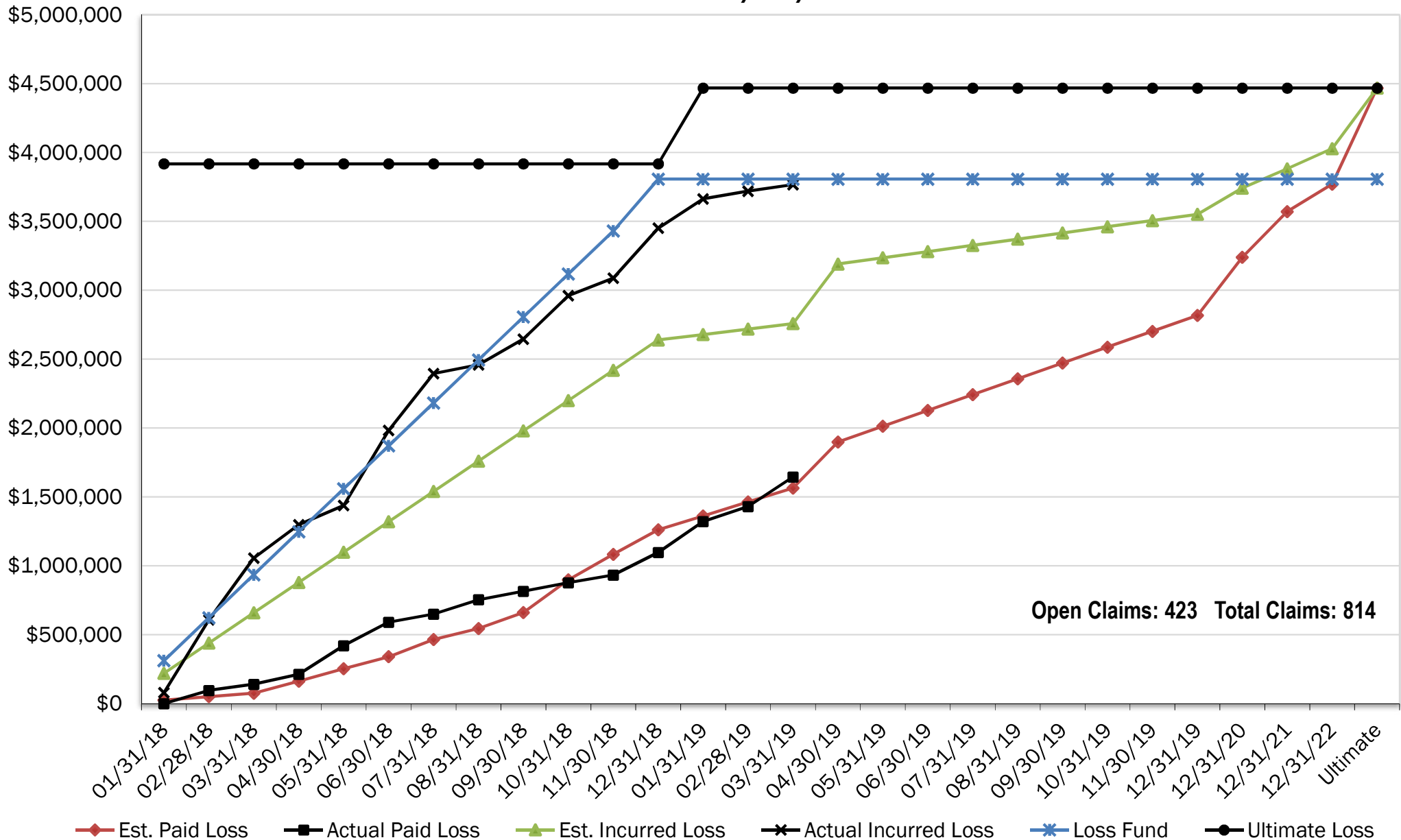
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# Kansas Municipal Insurance Trust

## 2018 Policy Year Performance

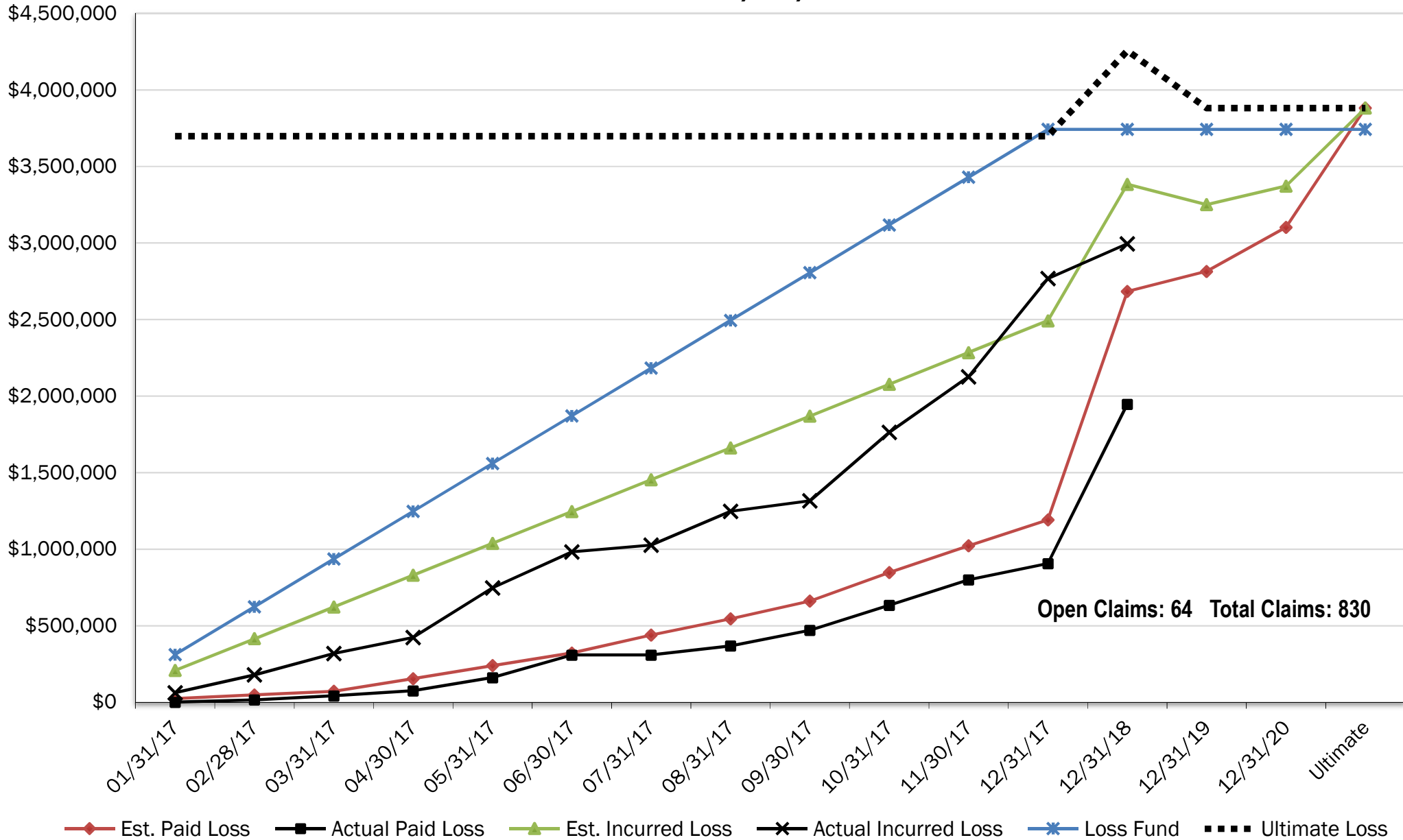
Valued as of 12/31/2018



# Kansas Municipal Insurance Trust

## 2017 Policy Year Performance

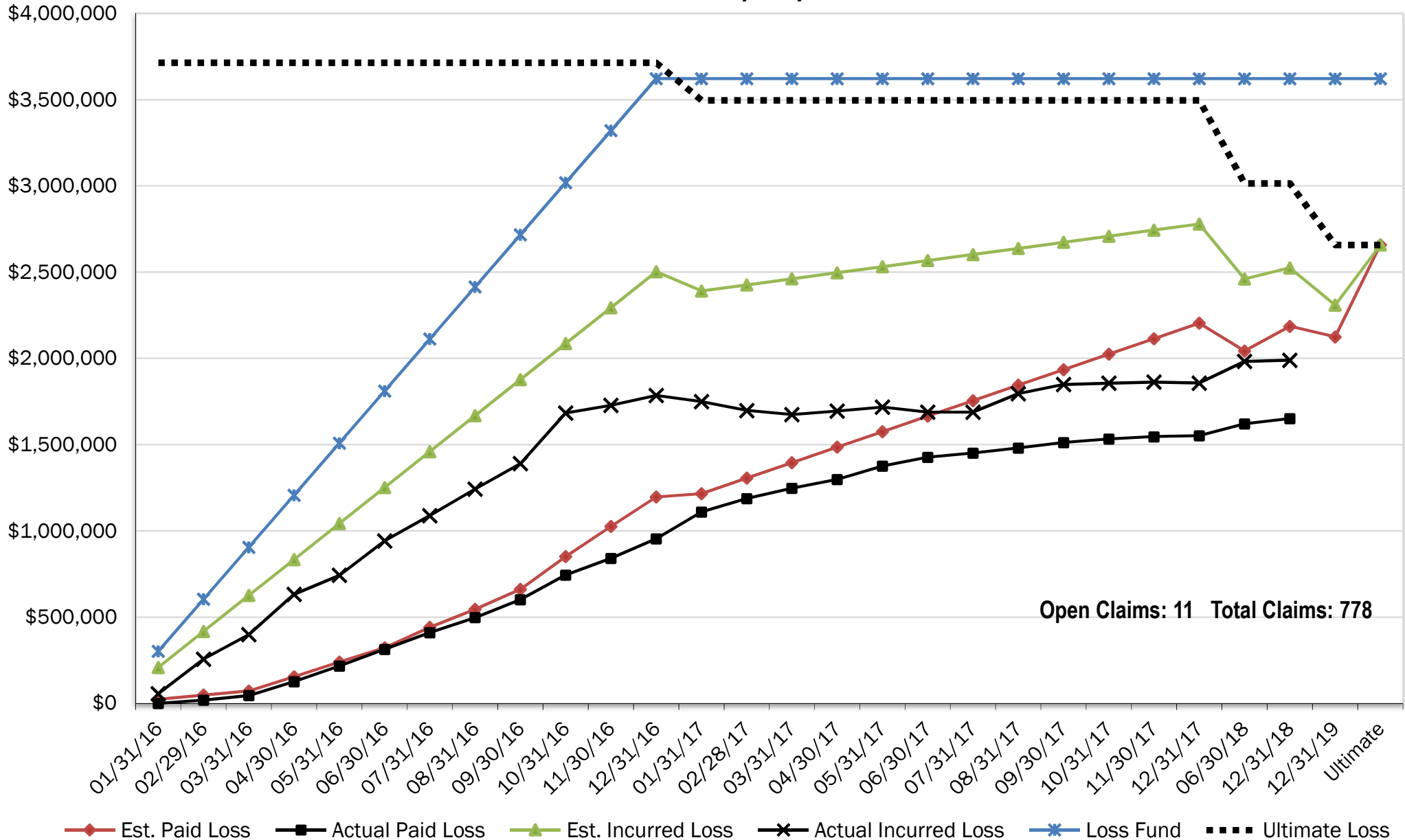
### Valued as of 12/31/2018



# Kansas Municipal Insurance Trust

## 2016 Policy Year Performance

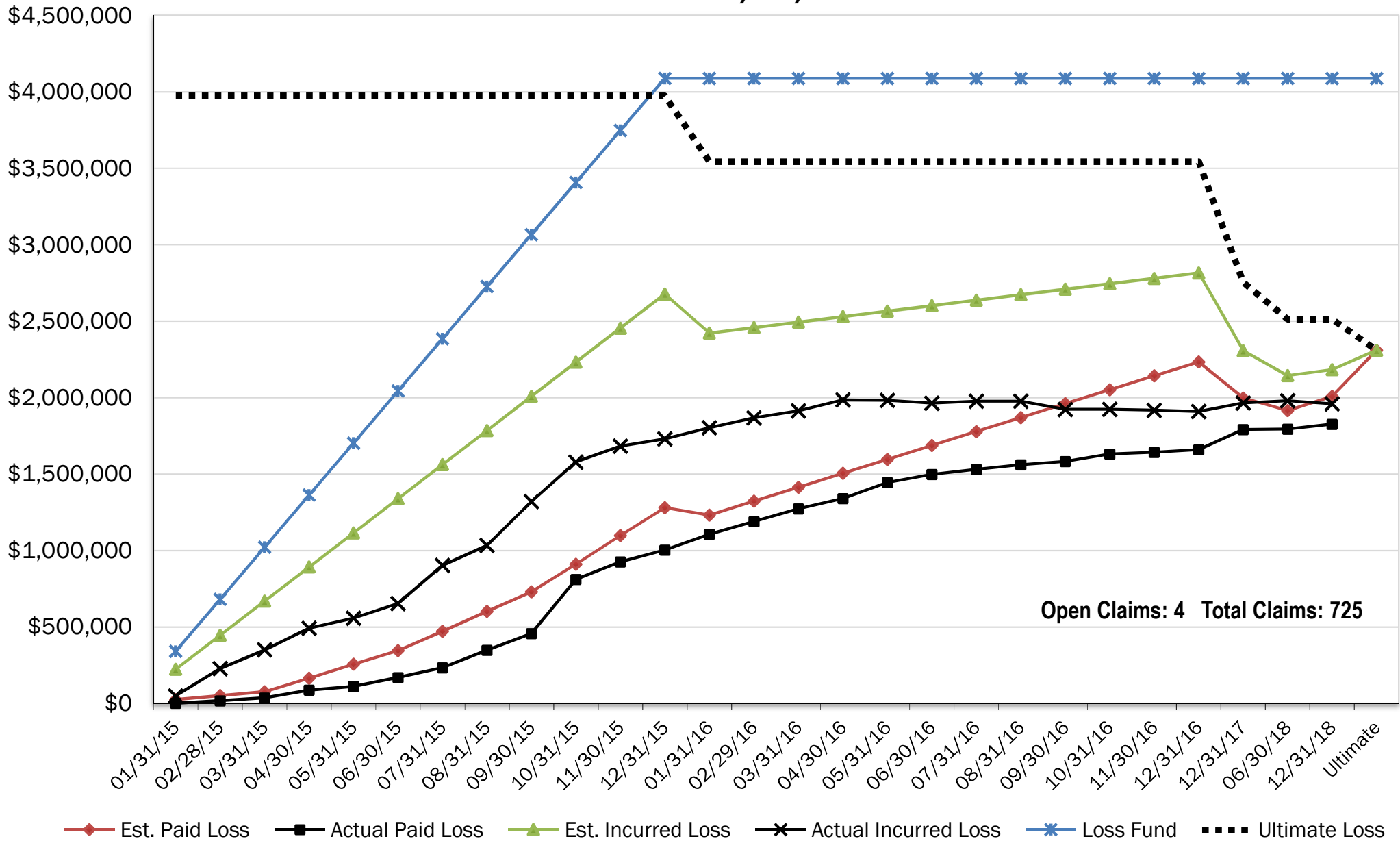
### Valued as of 12/31/2018



# Kansas Municipal Insurance Trust

## 2015 Policy Year Performance

### Valued as of 12/31/2018

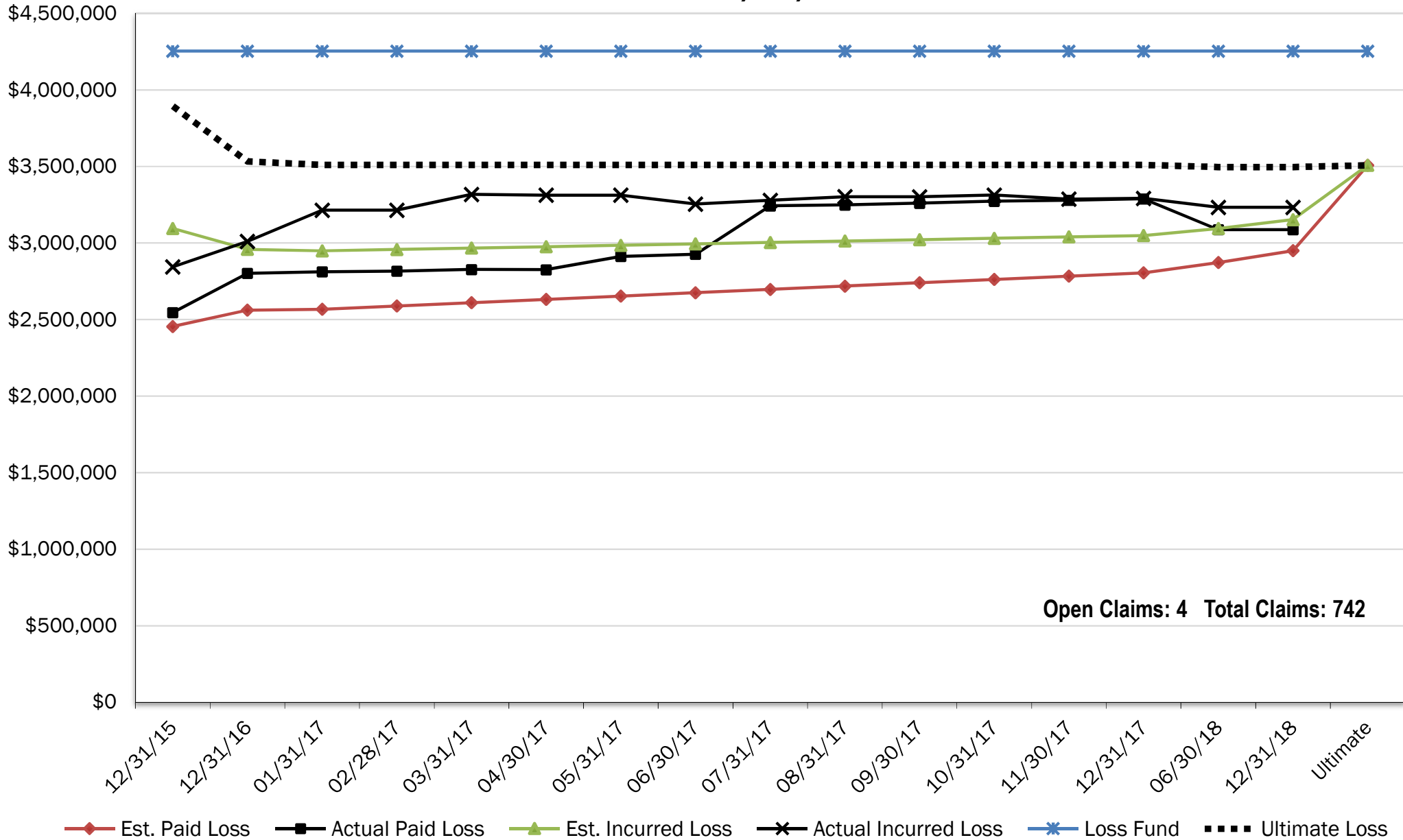




# Kansas Municipal Insurance Trust

## 2014 Policy Year Performance

### Valued as of 12/31/2018



# KMIT

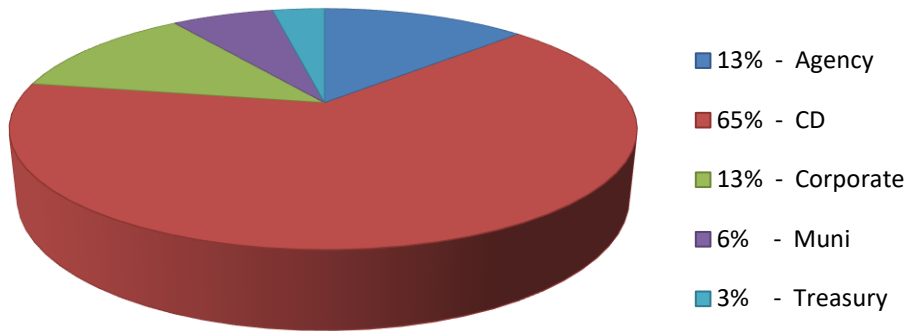
## Portfolio Review April 16, 2019



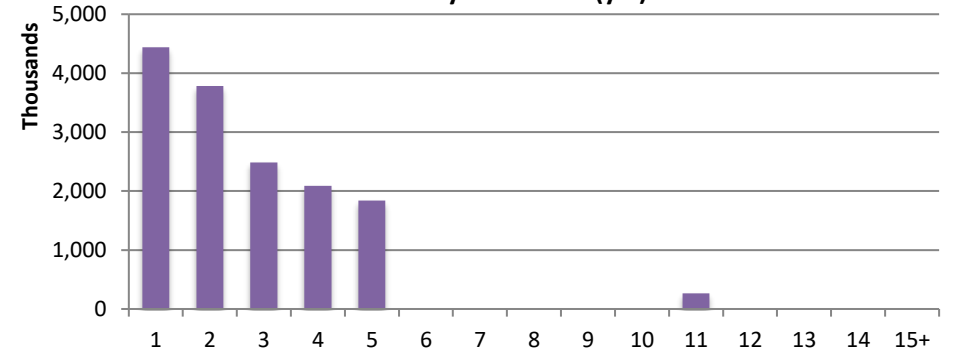
The information contained herein is based upon sources considered reliable, but is not represented to be complete and its accuracy is not guaranteed. The opinions expressed herein reflect that of the author at this date and are subject to change without notice and are not a complete analysis of every material fact respecting any company, industry, or security. The Capital Markets Group (CMG) of Commerce Bank does not act as a 'municipal advisor' within the meaning of Section 15B of the Securities Exchange Act, and does not act in a fiduciary capacity.

Investments in Securities are NOT FDIC Insured, NOT Bank-Guaranteed, and May Lose Value. Prices and/or yields are subject to change and investments are subject to availability. The Commerce Bank does not provide tax advice; please refer to your tax professional. Past performance is not indicative of future results.

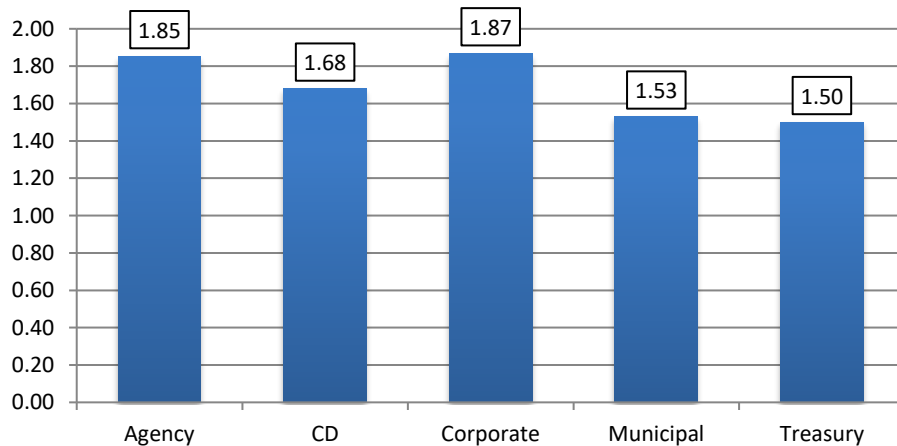
Sector Distribution by Market Value



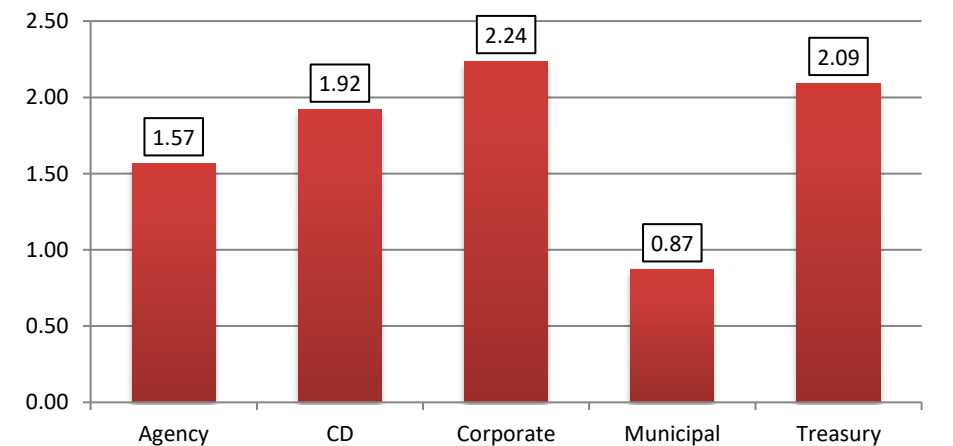
Hard Maturity Allocation (yrs)



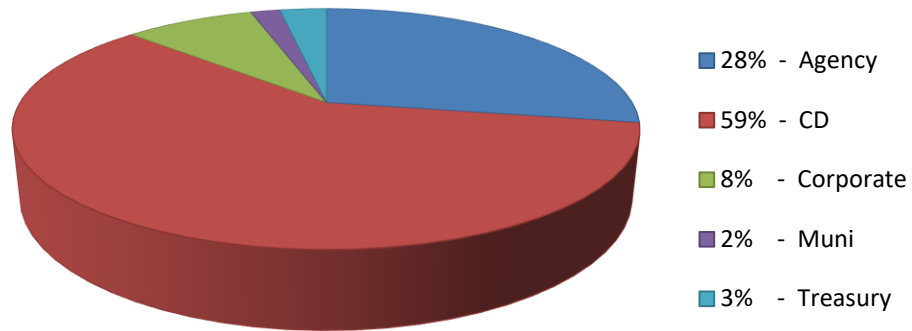
Yield By Sector



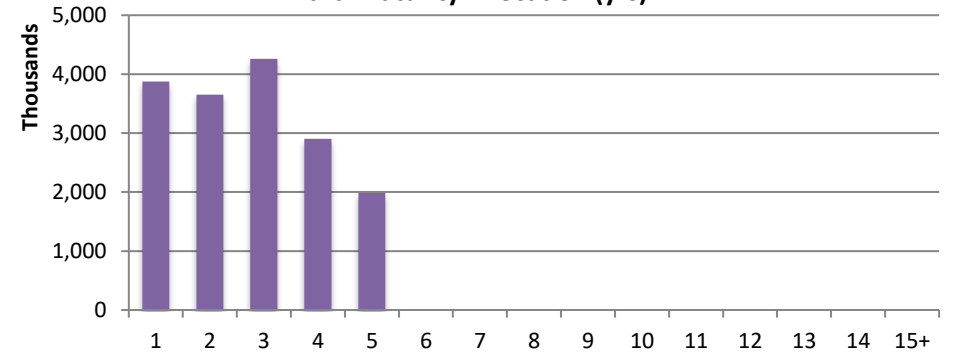
Duration By Sector



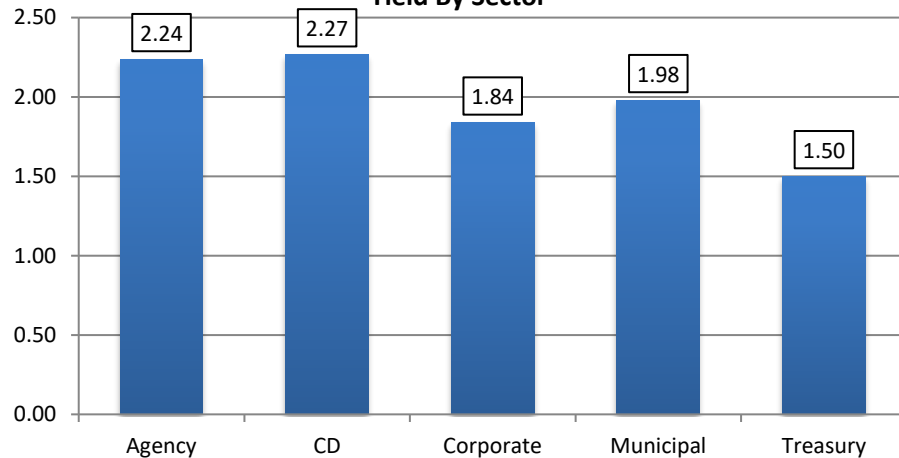
Sector Distribution by Market Value



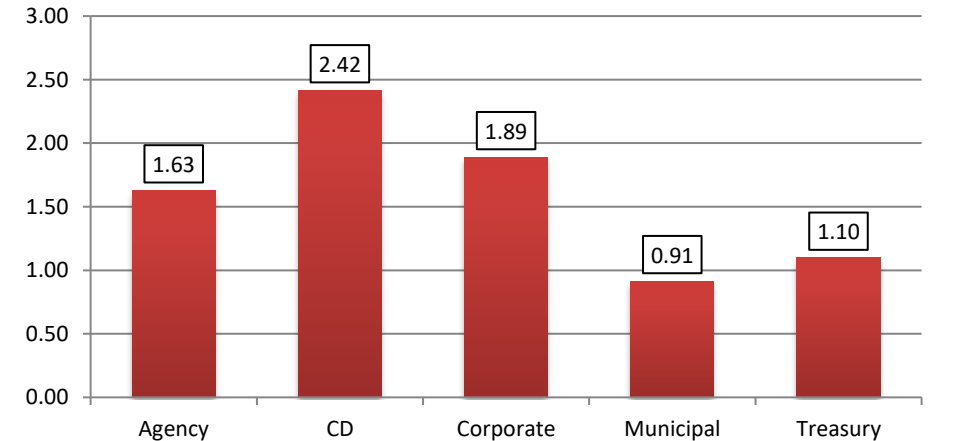
Hard Maturity Allocation (yrs)



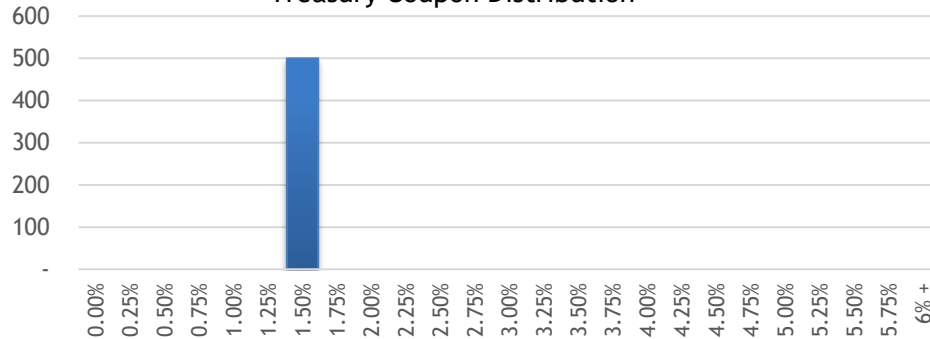
Yield By Sector



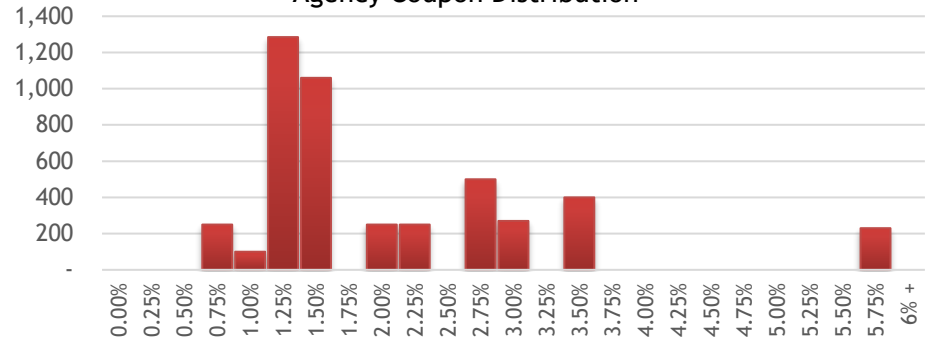
Duration By Sector



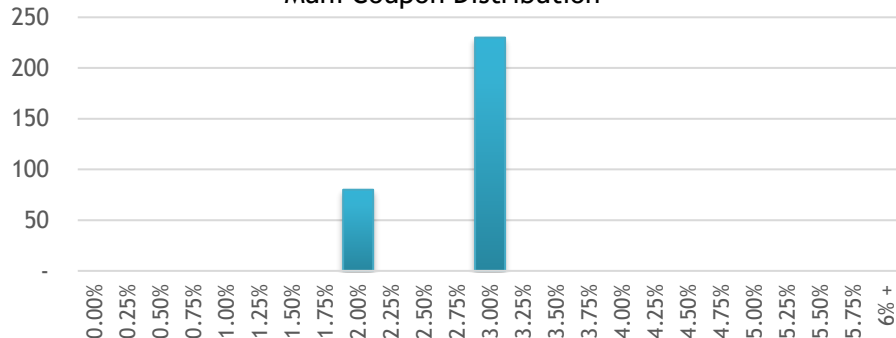
Treasury Coupon Distribution



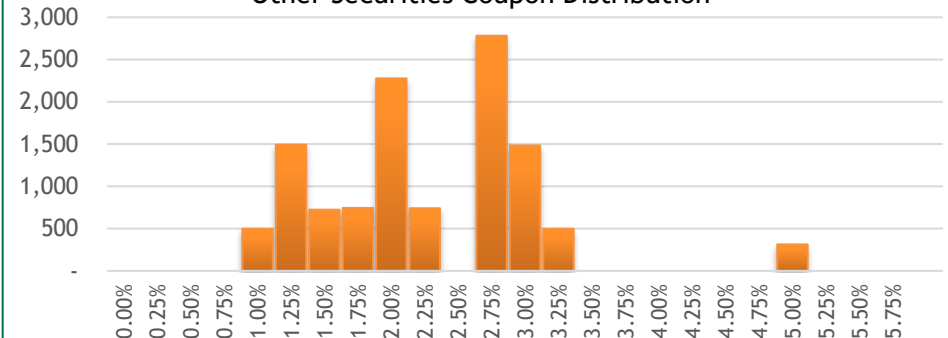
Agency Coupon Distribution



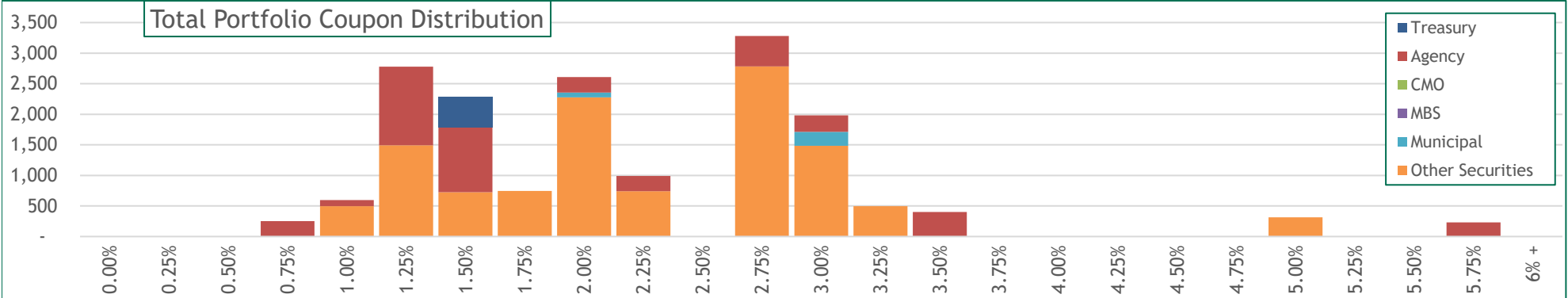
Muni Coupon Distribution



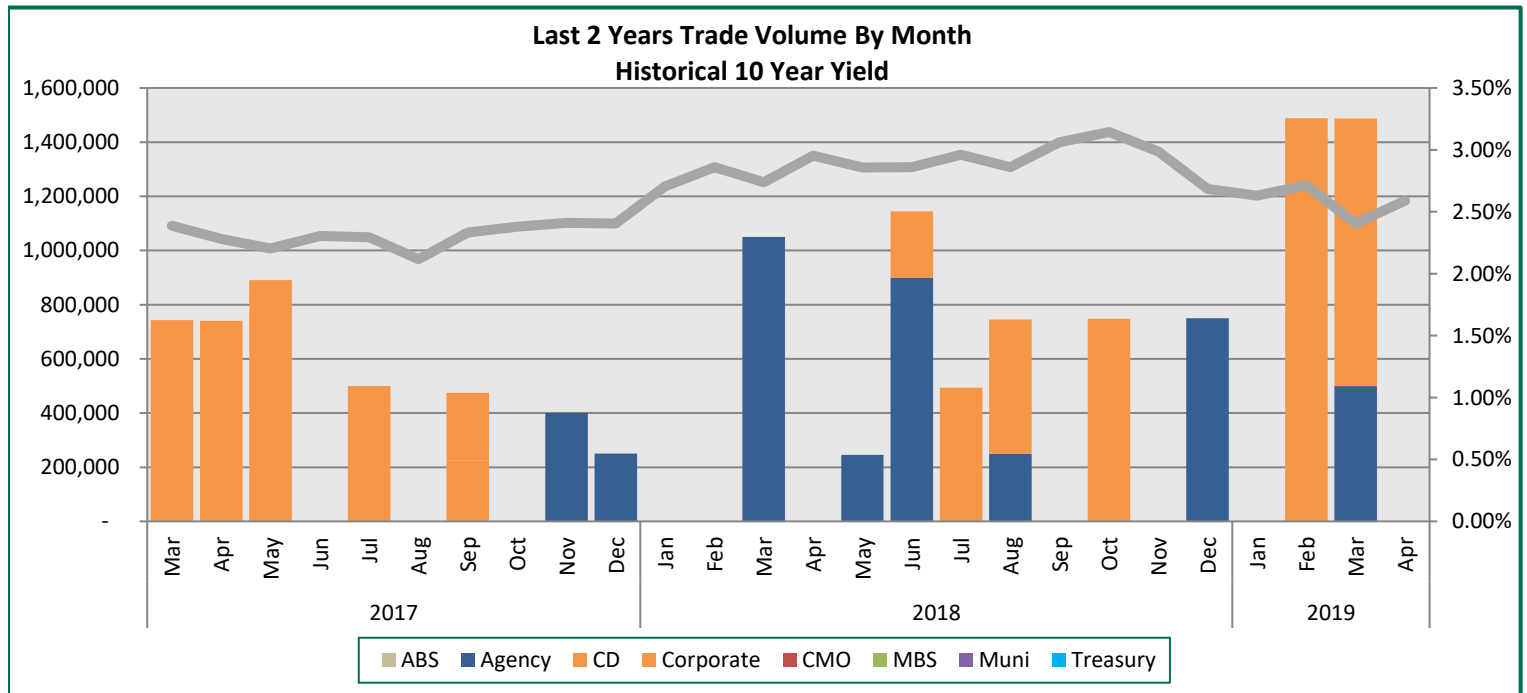
Other Securities Coupon Distribution



Total Portfolio Coupon Distribution



Last 10 Trades Description	Cusip	Purchase Date	Maturity	Call Date	Amount	Purchase Price	Book Yield	Effective Duration
Signature Bk Ar 4.51yr 2.75% - Brokered CD	82669LHY2	3/22/2019	9/22/2023		249,000	100.000	2.750	4.438
FHLB 2 1/8 06/09/23 4.1yr Bullet - Agency	3133834G3	3/19/2019	6/9/2023		250,000	99.099	2.350	3.911
FHLB 2 3/8 06/10/22 3.1yr Bullet - Agency	3130A5P45	3/19/2019	6/10/2022		250,000	100.168	2.321	2.988
Citibank Na 4yr 2.85% - Brokered CD	17312Q3H0	3/8/2019	3/8/2023		246,000	100.000	2.850	N/A
St Bk India Ny 5yr 3.05% - Brokered CD	856285PJ4	2/28/2019	2/28/2024		246,000	100.000	3.050	4.874
Morgan Stanley B 5yr 2.95% - Brokered CD	61690UET3	2/28/2019	2/28/2024		246,000	100.000	2.950	4.874
Wells Fargo Bank 5yr 3% - Brokered CD	949763XY7	2/27/2019	2/27/2024		249,000	100.000	3.000	4.871
Bank New England 4.5yr 2.8% - Brokered CD	06426KAZ1	2/15/2019	8/15/2023		249,000	100.000	2.800	N/A
Commerce Bank 4.17yr 2.75% - Brokered CD	20056QRU9	2/8/2019	4/10/2023		249,000	100.000	2.750	3.986
First Bank Finl 3.75yr 2.75% - Brokered CD	31911QFP5	2/6/2019	11/7/2022		249,000	100.000	2.750	3.564



\*All cash flow chart numbers are listed in thousands (000s).

#### Portfolio Statistics

Total PAR	16,712,000
Wtd. Avg Coupon	2.301
Wtd. Avg Eff. Duration	1.664
Wtd. Avg Maturity	7/1/2021

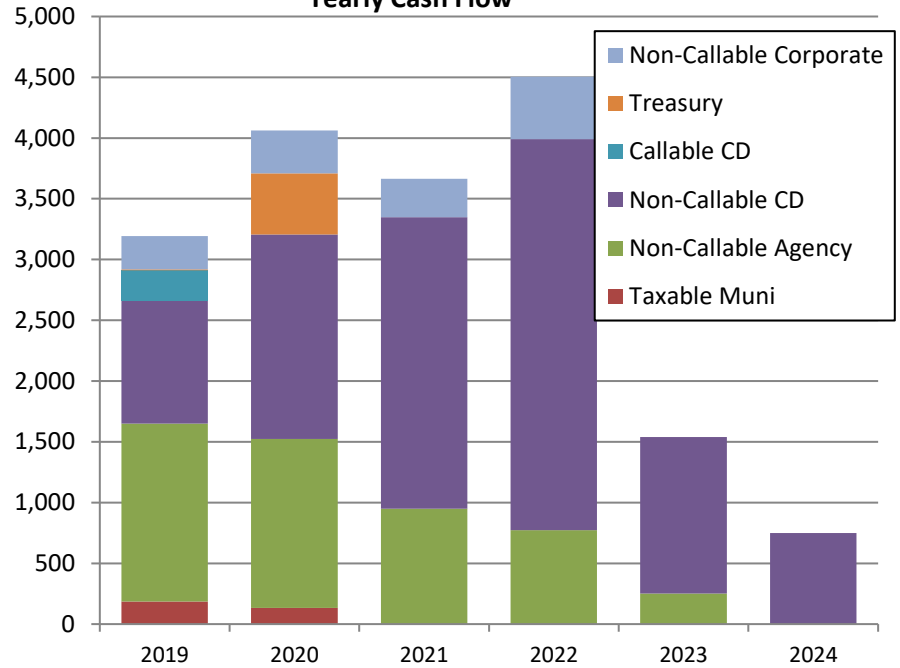
#### Security Type

	PAR	% Total
Agency	4,595,000	27.50%
CD	9,944,000	59.50%
Corporate	1,363,000	8.16%
Muni	310,000	1.85%
Treasury	500,000	2.99%

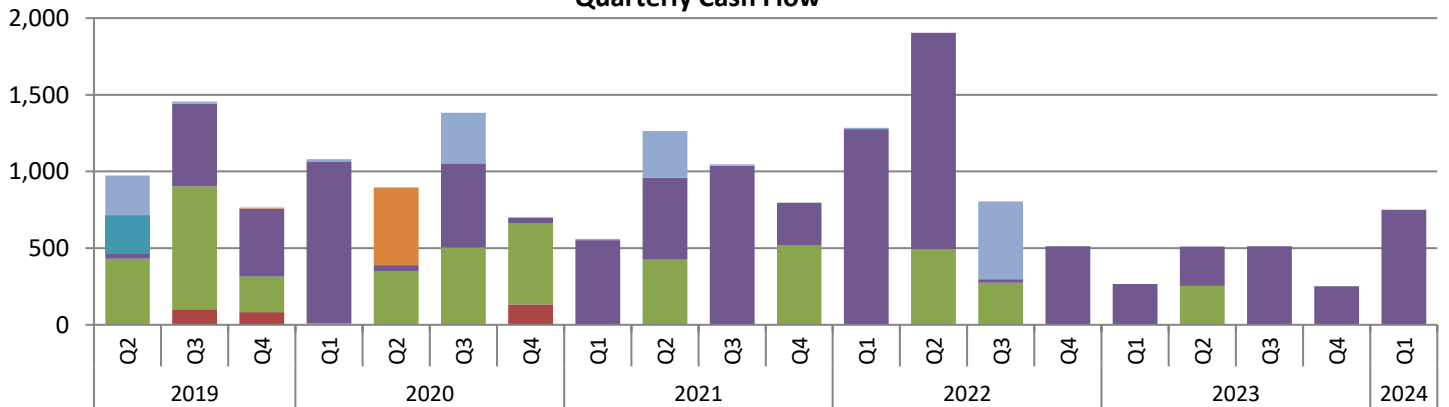
#### Structure Type

	PAR	% Total
Callable CD	247,000	1.48%
Non-Callable Agency	4,595,000	27.50%
Non-Callable CD	9,697,000	58.02%
Non-Callable Corporate	1,363,000	8.16%
Taxable Muni	310,000	1.85%
Treasury	500,000	2.99%

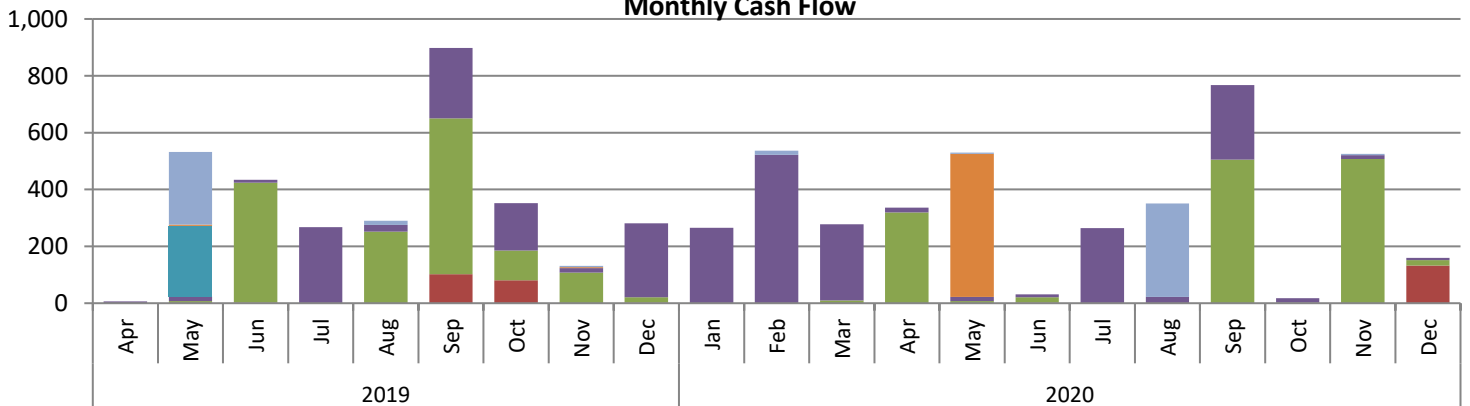
#### Yearly Cash Flow



#### Quarterly Cash Flow



#### Monthly Cash Flow



							Full Call	Partial Call	Prerefunded		
Cash Flow Date	Structure Type	PAR (M)	Bond Structure	Coupon	Maturity	Next Call Date	Call Type	Market Price	Cusip	Issuer	
5/12/2019	Callable CD	247,000	1.1yr-NC-1Month	2.0000	5/12/2020	5/12/2019	Bullet	100.000	40434YHT7	Hsbc Bank Usa Na	
5/24/2019	Non-Callable Corporate	250,000	0.1yr Bullet	1.7500	5/24/2019		Bullet	99.916	94988JSD5	Wells Fargo Bank Na	
6/19/2019	Non-Callable Agency	400,000	0.2yr Bullet	1.3750	6/19/2019		Bullet	99.793	3133EHZF3	Federal Farm Credit Bank	
7/16/2019	Non-Callable CD	250,000	0.2yr Bullet	1.2000	7/16/2019		Bullet	99.693	204161AE3	Communitybank Texas Na	
8/2/2019	Non-Callable Agency	250,000	0.3yr Bullet	0.8750	8/2/2019		Bullet	99.519	3135GON33	Fannie Mae	
9/1/2019	Taxable Muni	100,000	2.4yr-NC-5Month	3.1500	9/1/2021	9/1/2019	Anytime	100.239	522364W38	Leawood Ks	
9/12/2019	Non-Callable Agency	535,000	0.4yr Bullet	1.3750	9/12/2019		Bullet	99.546	3133EHYJ6	Federal Farm Credit Bank	
9/27/2019	Non-Callable CD	225,000	0.4yr Bullet	1.7000	9/27/2019		Bullet	100.000	254673DH6	Discover Bank	
10/1/2019	Taxable Muni	80,000	0.5yr Bullet	2.0000	10/1/2019		Bullet	99.658	365591WD4	Gardner Ks	
10/2/2019	Non-Callable Agency	100,000	0.5yr Bullet	1.2500	10/2/2019		Bullet	99.430	3137EADM8	Freddie Mac	
10/28/2019	Non-Callable CD	147,000	0.5yr Bullet	2.0000	10/28/2019		Bullet	100.000	140420XC9	Capital One Bank Usa Na	
11/15/2019	Non-Callable Agency	100,000	0.6yr Bullet	1.1500	11/15/2019		Onetime	99.189	3130A8VB6	Federal Home Loan Bank	
12/2/2019	Non-Callable CD	250,000	0.6yr Bullet	1.5000	12/2/2019		Bullet	100.000	55266CPS9	Mb Financial Bank Na	
1/22/2020	Non-Callable CD	248,000	0.8yr Bullet	1.4500	1/22/2020		Bullet	100.000	549103SV2	Luana Savings Bank	
2/10/2020	Non-Callable CD	249,000	0.8yr Bullet	1.4000	2/10/2020		Bullet	99.115	12325EH81	Business Bk Of St. Louis	
2/19/2020	Non-Callable CD	249,000	0.8yr Bullet	1.4000	2/19/2020		Bullet	99.013	20364ABF1	Community Fin Svcs Bank	
3/26/2020	Non-Callable CD	248,000	0.9yr Bullet	1.8000	3/26/2020		Bullet	99.272	88413QBD9	Third Fed Sav&Ln Clevlnd	
4/1/2020	Non-Callable Agency	130,000	1yr Bullet	1.5000	4/1/2020		Bullet	98.958	3133ECKE3	Federal Farm Credit Bank	
4/6/2020	Non-Callable Agency	185,000	1yr Bullet	1.6000	4/6/2020		Bullet	99.017	3133EHEZ2	Federal Farm Credit Bank	
5/31/2020	Treasury	500,000	1.1yr Bullet	1.5000	5/31/2020		Bullet	98.942	912828XE5	Us Treasury N/B	
7/13/2020	Non-Callable CD	249,000	1.2yr Bullet	1.6500	7/13/2020		Bullet	100.000	51210SMC8	Lakeside Bank	
8/12/2020	Non-Callable Corporate	313,000	1.3yr Bullet	5.2000	8/12/2020		Bullet	103.327	171081DR1	Pfizer Inc	
9/1/2020	Non-Callable CD	245,000	1.4yr Bullet	2.7500	9/1/2020		Bullet	100.000	02554BCX7	American Eagle Bank Il	
9/11/2020	Non-Callable Agency	250,000	1.4yr Bullet	2.8750	9/11/2020		Bullet	100.477	313370US5	Federal Home Loan Bank	
9/29/2020	Non-Callable Agency	245,000	1.5yr Bullet	1.6250	9/29/2020		Bullet	98.772	3137EAEJ4	Freddie Mac	
11/13/2020	Non-Callable Agency	500,000	1.6yr Bullet	1.7000	11/13/2020		Onetime	98.545	3136G04H1	Fannie Mae	
12/1/2020	Taxable Muni	130,000	1.6yr Bullet	3.0000	12/1/2020		Bullet	100.309	215615EJ0	Cook Cnty Il High Sch Dist #21	
1/20/2021	Non-Callable CD	247,000	1.8yr Bullet	1.9500	1/20/2021		Bullet	100.000	05580AF22	Bmw Bank North America	
3/24/2021	Non-Callable CD	249,000	1.9yr Bullet	1.4000	3/24/2021		Bullet	97.655	29367RHQ2	Enterprise Bank/Pa	
4/6/2021	Non-Callable CD	249,000	2yr Bullet	1.4000	4/6/2021		Bullet	97.528	32110YGX7	First Natl Bk Of America	
4/8/2021	Non-Callable CD	249,000	2yr Bullet	1.4000	4/8/2021		Bullet	97.799	108622EV9	Bridgewater Bk Bloom Mn	
5/17/2021	Non-Callable Corporate	300,000	2.1yr Bullet	2.7500	5/17/2021		Bullet	100.165	89236TBJ3	Toyota Motor Credit Corp	
6/11/2021	Non-Callable Agency	400,000	2.2yr Bullet	3.6250	6/11/2021		Bullet	102.412	313373ZY1	Federal Home Loan Bank	
7/19/2021	Non-Callable CD	246,000	2.3yr Bullet	3.0000	7/19/2021		Bullet	100.000	02007GDX8	Ally Bank	
7/20/2021	Non-Callable CD	248,000	2.3yr Bullet	3.0000	7/20/2021		Bullet	100.000	58404DCJ8	Medallion Bank Utah	
8/23/2021	Non-Callable CD	246,000	2.3yr Bullet	3.0000	8/23/2021		Bullet	100.000	795450V51	Sallie Mae Bank/Salt Lke	
8/24/2021	Non-Callable CD	249,000	2.4yr Bullet	2.8500	8/24/2021		Bullet	100.000	15118RPT8	Celtic Bank	
10/7/2021	Non-Callable Agency	250,000	2.5yr Bullet	1.3750	10/7/2021		Bullet	97.491	3135G0Q89	Fannie Mae	
10/25/2021	Non-Callable CD	249,000	2.5yr Bullet	3.0000	10/25/2021		Bullet	100.000	36198JEA8	Gnb Bank	
11/4/2021	Non-Callable Agency	250,000	2.6yr Bullet	2.7800	11/4/2021		Bullet	100.377	313376AV7	Federal Home Loan Bank	
1/13/2022	Non-Callable CD	249,000	2.7yr Bullet	2.0500	1/13/2022		Bullet	100.000	857894SK6	Stearns Bank Na	
2/17/2022	Non-Callable CD	247,000	2.8yr Bullet	2.1500	2/17/2022		Bullet	100.000	06251AP53	Bank Hapoalim Bm Ny	
2/28/2022	Non-Callable CD	249,000	2.9yr Bullet	2.0000	2/28/2022		Bullet	100.000	29266N5F0	Enerbank Usa	
3/1/2022	Non-Callable CD	247,000	2.9yr Bullet	2.0500	3/1/2022		Bullet	100.000	90984P5A9	United Community Bank	
3/21/2022	Non-Callable CD	247,000	2.9yr Bullet	2.1500	3/21/2022		Bullet	100.000	080515BV0	Belmont Savings Bank	
4/1/2022	Non-Callable CD	247,000	3yr Bullet	2.0000	4/1/2022		Bullet	100.000	98878BQ50	Zb Na	
4/5/2022	Non-Callable CD	247,000	3yr Bullet	2.4500	4/5/2022		Bullet	100.000	02587DN38	American Expr Centurion	
4/14/2022	Non-Callable CD	247,000	3yr Bullet	2.2500	4/14/2022		Bullet	100.000	29976D2Q2	Everbank/Jacksonville Fl	
5/3/2022	Non-Callable CD	247,000	3yr Bullet	2.3500	5/3/2022		Bullet	100.000	02587CEM8	American Express Bk Fsb	
5/5/2022	Non-Callable CD	247,000	3yr Bullet	2.0000	5/5/2022		Bullet	100.000	74267GVX2	Cibc Bank Usa	
5/23/2022	Non-Callable CD	150,000	3.1yr Bullet	2.0000	5/23/2022		Bullet	100.000	20070PJA6	Commerce State Bank	
6/10/2022	Non-Callable Agency	230,000	3.1yr Bullet	5.7500	6/10/2022		Bullet	109.587	3133XLP22	Federal Home Loan Bank	
6/10/2022	Non-Callable Agency	250,000	3.1yr Bullet	2.3750	6/10/2022		Bullet	99.840	3130A5P45	Federal Home Loan Bank	
8/9/2022	Non-Callable Corporate	500,000	3.3yr Bullet	2.8500	8/9/2022		Bullet	99.412	02209SAN3	Altria Group Inc	
9/9/2022	Non-Callable Agency	270,000	3.4yr Bullet	3.1250	9/9/2022		Bullet	102.157	313383WD9	Federal Home Loan Bank	
10/17/2022	Non-Callable CD	249,000	3.5yr Bullet	3.2500	10/17/2022		Bullet	100.000	90348JEG1	Ubs Bank Usa	
11/7/2022	Non-Callable CD	249,000	3.6yr Bullet	2.7500	11/7/2022		Bullet	100.000	31911QFP5	First Bank Financial Cen	
3/8/2023	Non-Callable CD	246,000	3.9yr Bullet	2.8500	3/8/2023		Bullet	100.000	17312Q3H0	Citibank Na	
4/10/2023	Non-Callable CD	249,000	4yr Bullet	2.7500	4/10/2023		Bullet	100.000	20056QRU9	Commerce Bank Geneva Mn	
6/9/2023	Non-Callable Agency	250,000	4.1yr Bullet	2.1250	6/9/2023		Bullet	98.749	313383AG3	Federal Home Loan Bank	
8/15/2023	Non-Callable CD	249,000	4.3yr Bullet	2.8000	8/15/2023		Bullet	100.000	06426KA21	Bank Of New England Nh	
9/22/2023	Non-Callable CD	249,000	4.4yr Bullet	2.7500	9/22/2023		Bullet	100.000	82669LHY2	Signature Bk Of Arkansas	
10/17/2023	Non-Callable CD	249,000	4.5yr Bullet	3.3000	10/17/2023		Bullet	100.000	20033AK70	Comenity Capital Bank	
2/27/2024	Non-Callable CD	249,000	4.9yr Bullet	3.0000	2/27/2024		Bullet	100.000	949763XY7	Wells Fargo Bank Na	
2/28/2024	Non-Callable CD	246,000	4.9yr Bullet	3.0500	2/28/2024		Bullet	100.000	856285PJ4	State Bank Of India	
2/28/2024	Non-Callable CD	246,000	4.9yr Bullet	2.9500	2/28/2024		Bullet	100.000	61690UET3	Morgan Stanley Bank Na	





# KMIT Investments, 2017-2024

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total Invested	#	
2017									\$ 750 re-invested	\$ 576 cashed out	\$ 400 re-invested	\$ 248 cashed out	\$ -	0	
2018	\$ 248 cashed out	\$ 1,000 cashed out	\$ 248 cashed out	\$ -	\$ 494 re-invested	\$ 900 re-invested	\$ 493 7/9+7/16	\$ 247 8/27	\$ 260 9/1	\$ 327 10/1+10/15	\$ 747 11/12+11/27	\$ 250 12/3	\$ -	0	
2019	\$ -	\$ -	\$ 743 3/11+3/21+3/26	\$ 248 4/15	\$ 250 5/24	\$ 400 6/19	\$ 250 7/16	\$ 248 8/2	\$ 760 9/12 + 9/27	\$ 327 10/1+10/2+10/28	\$ 100 11/15	\$ 250 12/2	\$ 2,833,000	12	
2020	\$ 248 1/22	\$ 498 2/10+2/19	\$ 248 3/26	\$ 315 4/1+4/6	\$ 747 5/12+5/31	\$ - OK	\$ 249 7/13	\$ 313 8/12	\$ 740 9/1+9/11+9/29	\$ - OK	\$ 500 11/13	\$ 130 12/1	\$ 3,988,000	15	
2021	\$ 247 1/20	\$ -	\$ 249 3/24	\$ 498 4/6+4/8	\$ 300 5/17	\$ 400 6/11	\$ 494 7/19+7/20	\$ 495 8/23 + 8/24	\$ 100 9/1	\$ 499 10/7+10/25	\$ 250 11/4		\$ 3,532,000	14	
2022	\$ 249 1/13	\$ 496 2/17+2/28	\$ 247 3/1	\$ 741 4/1+4/5+4/14	\$ 644 5/3+5/5+5/23	\$ 480 6/10 + 6/10	\$ - ok	\$ 500 8/9	\$ 270 9/9	\$ 249 10/17	\$ 249 11/7		\$ 4,125,000	16	
2023		\$ -	\$ 246 3/8	\$ 249 4/10	\$ -	\$ 250 6/9	\$ -	\$ 249 8/15	\$ 249 9/22	\$ 249 10/17	\$ -		\$ 1,492,000	6	
2024		\$ 741 2/27+2/28+2/28											\$ 741,000	3	
9/15/17 orig	NONE	monthly amounts are shown in 1,000s											NONE	\$ 16,711,000	66
														#	

monthly amounts are shown in 1,000s

3/26/19 update

# **Non-Agenda Information and Background Material**

# KANSAS MUNICIPAL INSURANCE TRUST

## Board of Trustees Minutes from December 7, 2018

*Approved in Lindsborg, February 22, 2019*

**Meeting Convened:** Friday, December 7, 2018, at the offices of IMA, in Wichita, KS. The meeting was called to order by KMIT President David Dillner at 9:00 A.M.

**Absences/Quorum Declaration:** Dillner noted that no Trustees were absent, and declared a quorum.

### Self-Introductions.

**Members Present:** *Board Members Present:* President David Dillner (Eldorado), Vice President Ty Lasher (Bel Aire), Immediate Past President Randy Frazer (Moundridge), Treasurer Greg DuMars (Lindsborg), Michael Reagle (Garden City), Janie Cox (Haysville), Andrew Finzen (Goodland), Deb Needleman (Fort Scott), Jonathan Mitchell (Hoisington), Hardy Howard (WaKeeney), Kelly McElroy (Newton), and Jeff Morris (*Ex-Officio*, Coffeyville Community College). *Staff:* Barbie Kifer (CORnerstone), Kyle Johnston (CORnerstone), Jess Cornejo (CORnerstone), Renee Rhodes (IMA), Joy Read (IMA), Gene Miller (TRISTAR), Andrea Neff (TRISTAR), and Don Osenbaugh (KMIT Pool Administrator).

**Minutes Approval:** The minutes from the Topeka (LKM Conf.) meeting of October 7, 2018 were unanimously approved, as corrected, following a motion by Mitchell and a second by Lasher.

### Financial Reports:

1. September 30, 2018 Financials
2. October 31, 2018 Financials
3. Third Quarter (9/30) 2018 KID Financial Report
4. October 31, 2018 Cash/Investments Summary

The motion to approve the above reports was made by Howard; seconded by DuMars. Approved unanimously.

**Reserve Advisory and Settlement Authority:** Miller presented the following claims--

1. Claim #18742579 (Cherryvale)--Reserve Advisory only.
2. Claim #18741581 (Coffeyville Community College)--Reserve Advisory only.
3. Claim #18739096 (Eldorado)--Reserve Advisory only.
4. Claim #18735839 (Fredonia)--Reserve Advisory only.
5. Claim #18729526 (Hays)--Reserve Advisory only.
6. Claim #18736522 (Osage City)--Reserve Advisory only.
7. Claim #18722308 (Osawatomie)--Reserve Advisory only.

**Loss Control Activities:** Rhodes reviewed, and offered observations/analysis, concerning the data/information contained within the several risk control graphs and charts in the packets.

**Renewal of Trustee E&O Policy:** Cornejo presented a chart of options. The Board unanimously approved a motion by Lasher, second by Reagle, to renew at the same coverage levels, for an annual premium of \$16,603.84.

**Renewal of KMIT Excess Coverage Policy for 2019:** Cornejo presented the information for the renewal with Safety National (SNCC), for the same coverage levels as 2018. The estimated (deposit) premium is \$528,259. Motion to approve by Frazer; second by Cox. Unanimous.

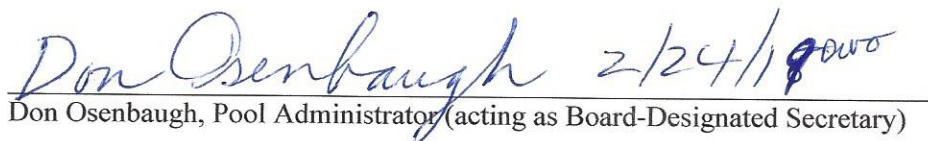
**Osawatomie 'Reinstatement' Request:** Osenbaugh recommended approval. Motion to approve made by Mitchell; second by Howard. Unanimous. Osenbaugh stated that he will seek a private meeting with Osawatomie City Manager Don Cawby, and will request time on a Council agenda.

**2019 KMIT Operating Budget:** Following a discussion led by Osenbaugh, the Board unanimously approved the Budget as presented. Motion was by Frazer; seconded by Reagle.

**Historical Review of KMIT:** Osenbaugh presented, and answered questions.

**Administrator's Report:** None (due to time constraints), except to note that materials in the background section of board packets should be reviewed by each Trustee.

**Adjournment:** Motion to adjourn by Reagle; second by Mitchell. Unanimous. Adjourned at 12:12 P.M.

 2/24/18 <sup>DWO</sup>  
Don Osenbaugh, Pool Administrator (acting as Board-Designated Secretary)



**JaDe, LLC**  
 Claims Consulting Services  
 (316) 213-4287

EIN: 38-4104966

Average Annual Claim Count	Hard Dates	Annual Total Hours
Review current claims data	03/15/2019	1
Review current contract	03/15/2019	1
Plan of Action developed	03/15/2019	1
Best Practices Developed	03/30/2019	2
Draft Proposal	04/15/2019	5
Prepare List of potential TPA's	04/15/2019	1
Prepare draft email	05/15/2019	0.5
Final Proposal	05/15/2019	1
Request For Proposal Sent	05/31/2019	
Due Date - Receipt of Proposals & cursary review	06/21/2019	1
Comparison of Proposals	07/05/2019	6
Meeting to discuss/Agree on Accepting/Rejecting - Narrowing	07/12/2019	2
Notification - Both Accepted/Rejected	07/15/2019	0.5
Oral Presentations	07/22-07/26	3
Meeting to discuss/Agree on Selection and next steps	07/31/2019	1
Selection announced - Others notified (NOT Existing TPA) / T/C	08/15/2019	1
Implementation Process Initiated w/TPA schedule appt	08/30/2019	0.3
Meeting w/TPA Representative	09/15/2019	3
Plan established for Implementation	09/15-10/01	2
Mapping and Data Transfer verification with Selected vendor	09/15-10/01	1
90 Day Notice to Current TPA	09/25/2019	
Rollout including Weekly Checks	12/31/2019	1
Established TPA	01/01/2020	
Sub-total Hours		34.3
Consultation/AVG 1 hr discussions per month		10
<b>Total Hours</b>		<b>44.3</b>
AVG Hours per week		1.11
Labor Rate / AVG Per YR	\$95.00	\$4,208.50
AVG Per Month		\$420.85
AVG Per week		\$105.21
Agree to:		
* Consultation work		
* Work will include recommended letter/email drafts to be issued by KMIT/Don Osenbaugh		
* Consultation services/During NON-HDI Core Hours-PTO or Personal Time		
<b>Contract Wage -</b>	<b>\$425.00 per Month</b>	<b>Annual \$4,250.00</b>

Acceptance of Contract by:

*Don Osenbaugh* 2/23/19  
 Authorized Representative

Payment will be:

*Monthly*  
 Annual/Monthly

On Behalf of JaDe, LLC

*Denise D. Smades* 2-24-19  
 Denise D. Smades



# Kansas Municipal Insurance Trust

2250 N. Rock Rd. Ste 118-PMB302 Wichita, KS 67226

April 2019

Kansas Water and Sewer Districts,

The purpose of this letter is to introduce you to KMIT. **We do work comp.** And, we know about work comp as it applies to folks who work for water and sewer utilities.

KMIT has been providing workers compensation insurance coverage to cities **EXCLUSIVELY in Kansas** since 1994. We admitted two Kansas Community Colleges to our group last year, and are interested in serving Kansas Water and/or Sewer Districts. Our membership now totals 159 cities, including the League of Kansas Municipalities, and those two community colleges (see attached membership list).

If you attended the recent **KRWA Conference** in Wichita, you may recall seeing me handing out blue 'KMIT Brains' at our booth...



**KMIT is all about SERVICE.** We are *not a for-profit business*—thus, we have no reason to prop up dividends and stock prices. We are run by people just like you. We keep our prices as low as possible. We pride ourselves on having **THE BEST** Risk Control (safety) and Claims Management systems, and Top-Notch People,



## 2018/2019 Board of Trustees

**David Dillner**  
President  
El Dorado

**Ty Lasher**  
Vice President  
Bel Aire

**Greg DuMars**  
Treasurer  
Lindsborg

**Randy Frazer**  
Past President  
Moundridge

**Michael Reagle**  
Garden City

**Janie Cox**  
Haysville

**Hardy Howard**  
WaKeeney

**Kelly McElroy**  
Newton

**Jonathan Mitchell**  
Hoisington

**Deb Needleman**  
Fort Scott

**Andrew Finzen**  
Goodland

**Jeff Morris**  
Ex-Officio  
Coffeyville CC

**Don Osenbaugh**  
Pool Administrator

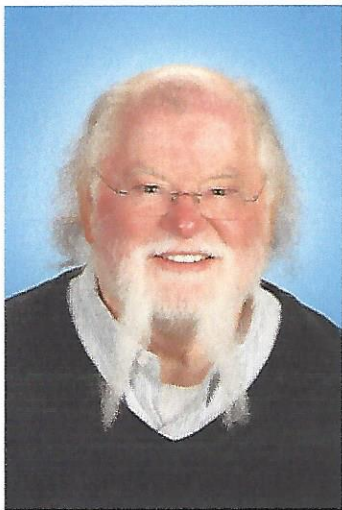
possible. At KMIT, we are **People-Driven**—we care about you and your employees. The KMIT Board and I run a tight ship, and we protect our entire self-insured group, and its individual member entities, by keeping a close eye on finances.

We believe that KMIT fits Water and Sewer Districts like a glove, and that is why KMIT has chosen to seek out water and sewer districts as members (following a By-laws change in late 2017).

If you have interest in KMIT, please let me know.

*Don Osenbaugh*

Don Osenbaugh  
KMIT Pool Administrator  
316-259-3847  
[dosenbaugh@cox.net](mailto:dosenbaugh@cox.net)





# Mark Debus: Empathy. Its Role in the Workers' Compensation Claims Process

MARCH 19, 2019 BY [WORKCOMPWIRE](#)

**By: Mark Debus, Clinical Behavioral Health Specialist, Sedgwick**

Caring counts. In fact, when it comes to showing empathy and compassion for injured workers, a personal approach can have a marked impact on outcomes – for the individual, for their family and for the employer. When claims are managed with the injured workers' needs in mind, the outcome can be positive for all involved.

For this reason, some claims professionals are adopting an empathy-based approach to managing claims. But what does this really mean? Rather than focusing solely on costs and compliance issues, the approach focuses on the injured worker as an individual human being.

Empathy is defined as “the ability to understand and relate to the emotions or experiences of others.” For claim professionals, this means being able to put themselves in the shoes of the injured worker. Compassion, on the other hand, is taking empathy one-step further. A compassionate approach is not simply understanding someone else's feelings but also wanting to help them.

It's important to remember that when employees are injured at work, it can be an unsettling and stressful time for them. They may be feeling uncertain about their ability to pay bills and take care of their family in the future. Long-term health and recovery are also concerns. They may be experiencing pain, anger, anxiety or even depression. They are often confused, scared and don't know where to turn.

From the very first interaction with an injured worker, it's important that a claim professional set the proper tone for their ongoing interaction and the process. An empathetic voice and active listening will go a long way to help the injured worker feel that the claims professional is here to help and is not simply looking to manage the claim, hold down costs, and meet compliance standards.

## **An Empathy-Based Approach**

Empathy and compassion are important components in today's advocacy approach. Claim professionals can benefit by developing relationship skills and showing the following characteristics:



- **Active listeners** – From the very first interaction with an injured worker, it's important to listen to that individual and learn from their story. The employee is often suffering and may be dealing with the worst setback of their lifetime. Let them tell their story and gather the facts. It's important to listen for non-verbal cues such as the emotion, pain or anger in their voice. Background noise such as a baby crying, dog barking, or other people arguing may provide more clues about their situation and needs.
- **Empathetic communicators** – An empathetic response to an injured worker may be "Wow -that must have really hurt." "I get that you're frustrated." Or, "I hear that you are upset." It's important to let the individual know you hear what they are going through. You can reassure them of this by mirroring back their words in your response. Showing empathy will encourage the person to be more open and honest with their discussion.
- **Compassionate advocates** – A compassionate advocate will let the worker know you are here to help. For example, one might say "I see that this is a stressful situation and I want to help you with putting this behind you." Again, this approach can build further trust and create buy-in from the injured person. It is important that the injured worker wants to work with the claims professional to find an acceptable solution.

While acting with empathy and compassion can be more challenging for some people than others, we all have the ability to learn new skills and become more effective communicators, listeners, and advocates. We find that when we can establish a good rapport with an injured worker from the first point of contact, it leads to better outcomes for all. Yes, when it comes to managing workers' compensation claims, producing more positive outcomes, and truly assisting injured employees, caring counts.

### About Mark Debus

As clinical behavioral health specialist since 2015, Mark has a dual role at Sedgwick. He works as a consultant to claims examiners on challenging or psychiatric claims. He is also an advocate for employees who've experienced a work-related injury and may be struggling with the aftereffects of a workplace trauma or who are experiencing other types of psychosocial stressors in their lives. Through careful assessment, coaching and advocacy, Mark helps injured workers overcome barriers to treatment and improve motivation for a successful return to work.

Mark started working with Sedgwick in 2006. Prior to his current role, he managed short- and long-term disability mental health claims. Before coming to Sedgwick, he worked as an employee assistance program (EAP) counselor, a trauma specialist, and as a care consultant for the Alzheimer's Association. He is a licensed clinical social worker (LCSW).

Mark graduated with a bachelor of arts in psychology and communications (BA) from Marquette University and received a master of social work (MSW) from the University of California at Berkeley.



# **Operating Policies**

## **Manual**

Last Revised February 2019

# LISTING

<b>Title</b>	<b>General Subject</b>	<b>Adoption Date</b>
1. Agent Commission	Agent	August 21, 2009
2. Agent-of-Record Procedure	Agent	August 21, 2009
3. Cash Management and Investing	Cash/Invest	Revised 2/21/14
4. Nomination and Replacement of Trustees	Board	April 27, 2012
5. <i>Ad Hoc</i> (Non-Voting) Trustee Position	Board	August 24, 2018
6. Agent Commission—Increase	Agent	February 22, 2019



# **OPERATING POLICY #1**

**General Subject: Agent**

**Title of Policy: Agent Commission**

**Date of Adoption: August 21, 2009**

This procedure outlines how commissions will be paid and invoiced to Agents.

1. KMIT will pay a standard commission of 5% to its Agents. Agents or Member-Cities may request that an Agent be written at 0% commission.
2. The Agent or Member will pay KMIT the annual contribution shown on the KMIT quote.
3. KMIT will pay to the Agent 5% of the Member-City's annual contribution.
4. Any endorsement/cancellation made during the program period will affect the Agent's commissions accordingly. If the endorsement requires additional contribution, KMIT will pay the Agent additional commission after the additional contribution has been submitted by the Member-City or Agent. If the endorsement/cancellation requires return contribution the Agent will be invoiced for the return commission.
5. After the end of the program period, a payroll audit will be conducted and an audited contribution will be calculated. If the audit requires additional contribution, KMIT will pay the Agent additional commission after the additional contribution has been submitted by the Member-City or Agent. If the audit requires return contribution, the Agent will be invoiced for the return commission.

## **OPERATING POLICY #2**

**General Subject: Agent**

**Title of Policy: Agent-of-Record Procedure**

**Adoption Date: August 21, 2009**

This procedure outlines the steps to be followed when a request is made from a Member-City to change the Agent for the City.

1. KMIT must receive Agent-of-Record on the Member-City's letterhead. Exhibit 1 is a sample Agent-of-Record letter that may be used.
2. After receipt of the letter, KMIT will notify the incumbent Agent of the letter and will allow 10 days to obtain a rescinding letter from the Member-City.
3. After 10 days and no rescinding letter, the new Agent will be required to submit new applications and other information as deemed necessary by KMIT.

## Exhibit 1 – Sample Agent of Record Letter

**[To be copied on Member's Letterhead]**

**DATE**

### AGENT/BROKER'S LETTER OF AUTHORIZATION

RE: Policy Number(s):  
Line of Business: Workers Compensation  
Term:  
Effective Date of Appointment:

To Whom It May Concern:

We hereby appoint **[Applicable Agency]** as our exclusive agent/broker of record in all matters relating to workers compensation coverage for our city. The appointment of **[Applicable Agency]** rescinds all previous appointments and authority contained therein, and shall remain in full force until canceled in writing.

All underwriters are hereby authorized to negotiate directly with **[Applicable Agency]** effective immediately. Our representatives are authorized to negotiate with Kansas Municipal Insurance Trust as respects changes in existing coverage and in changing, increasing or canceling insurance as may be necessary.

You are authorized to furnish our representatives with all information they may request as it pertains to our insurance contracts, rates, rating schedules, retentions and all other financial data they may wish to obtain for their study of our present and future requirements in connection with our insurance program. We request that you do not communicate such information to anyone else.

This appointment is made with the understanding **[Applicable Agency]** is not responsible for losses arising out of uninsured or improperly insured areas of our coverage for a period of time sufficient for them to make a review and recommendations concerning our present program and implement the placement of any new coverage or changes we may authorize.

This appointment remains in effect until rescinded in writing by **\*\*\*Member\*\*\***.

Sincerely,

## **OPERATING POLICY #3**

**General Subject: Cash Management and Investing**

**Title of Policy: Cash Management/Investment Policy**

**REVISION DATE: February 21, 2014**

(original date: 11feb11)

This policy establishes parameters for managing the cash flow needs of the pool, and for maximizing investment returns.

1. The Pool Administrator is responsible for cash management and investing.
2. At all times, all available cash, including all funds contained within claims and/or administration accounts, will be managed in such a way as to meet the “70/30” (a minimum of 70% for claims; a maximum of 30% for administration) regulatory requirement of the Kansas Insurance Department.
3. The Pool Administrator will consult frequently with KMIT’s investment advisor (currently Commerce Bank), and will meet, at a minimum, annually (in January whenever possible) *in-person* with the investment advisor, in order to update the investment strategy for the upcoming year.
4. No less than 70% of the total amount of cash (in all accounts, combined) will be invested at the time of the last business day of every month.
5. The formal ‘KMIT Investment Policy’ (attached) shall be approved by the Board of Trustees, and reviewed by the Board on an annual basis.
6. The Pool Administrator shall present a current ‘Cash Management/Investment Summary’ report at each Board meeting.



# **KANSAS MUNICIPAL INSURANCE TRUST INVESTMENT POLICY**

**I. POLICY STATEMENT:** Kansas Municipal Insurance Trust (KMIT). Has adopted this investment policy in order to provide formal guidelines for the investment of funds. It is KMIT policy to invest funds in a manner that will guarantee the maximum security of those funds while providing adequate liquidity to meet the cash flow requirements of the Pool.

**II. OBJECTIVES:** The primary objectives of the policy, in order of priority, is:

- A. Safety. Safety of principal is the foremost objective of the policy. Investments must be made in a manner that insures the preservation of capital.
- B. Liquidity. Invested funds will remain sufficiently liquid to enable the Pool to meet all operating requirements that might be reasonably anticipated. Liquidity must be assured by maintaining staggered levels of maturity dates of the funds invested.
- C. Return on Investment. The funds must be invested so as to provide reasonable a rate of return given the aforementioned safety and liquidity objectives.

**III. RESPONSIBILITIES AND CONTROLS:**

- A. Board of Trustees. The Board of Trustees must approve the investment policy as well as any changes that may be made in the policy from time to time. Material changes to the policy must be first approved by the Board before they may be implemented. The Board of Trustees will review the policy each year.
- B. Pool Administrator. The Pool Administrator is charged with the general oversight and administration of the policy. Day-to-day investment activities management may be delegated by the Pool Administrator.
- C. The Pool at no time will borrow funds from an institution in order to use such funds for speculative purposes.
- D. Officers and employees involved in the investment process shall refrain from personal business activity that could conflict with the proper execution and management of the KMIT investment program, or could impair the ability to make impartial decisions.

**IV. INVESTMENT GUIDELINES:**

- A. Authorized Financial Institutions. All financial institutions who desire to become qualified for investment transactions must supply audited financial statements and certify having read and understood the Pool's investment policy. A review of the financial condition of qualified financial institutions will be conducted each year.



- B. Maturity Distribution. The portfolio will be invested in obligations with different maturities based on the cash flow requirements of the Pool at different times of the fiscal year.
- C. Invested Securities. No less than 70% of the assets will be invested in securities as detailed in the policy unless unexpected cash outflows arise.
- D. Types of Securities. The following types of securities may be held in the Kansas Municipal Insurance Trust investment portfolio per article 2a of chapter 40 of the Kansas Statutes Annotated:
1. United States Treasury Securities. Obligations of the United States government for which the full faith and credit of the United States are pledged for the payment of principal and interest.
  2. United States Agency Securities. Obligations issued and directly guaranteed by an agency of the United States Government.
  3. Repurchase Agreements. Contractual agreements between Kansas Municipal Insurance Trust and commercial banks or primary government securities dealers. The purchaser in a repurchase agreement (Repo.) enters into a contractual agreement to purchase US Treasury and government agency securities while simultaneously agreeing to resell the securities at predetermined dates and prices. Only independently secured repurchase agreements allowed.
  4. Certificates of Deposit. Instruments issued by financial institutions which state that specified sums have been deposited for specified *periods* of time and specified rates of interest.
  5. State, District of Columbia, Territorial, and Municipalities. A debt security issued by a state, municipality, or county, in order to finance its capital expenditures. General Obligation (backed by the full taxing authority of the issuer) and essential purpose revenue bonds (paid by subscriber user fees and backed by the full taxing authority of the issuer).
  6. Corporate Bonds (or other evidences of indebtedness). Investment grade per rating from S&P or Moody's. A debt obligation of issued by a corporation. "A" rated or better from S&P OR Moody's.
  7. Mortgage related securities. A debt instrument with a pool of real estate loans as the underlying collateral. The mortgage payments of the individual real estate assets are used to pay interest and principal on the bonds. Investment grade per rating from S&P or Moody's.
  8. Anything else relating to article 2a of chapter 40 of the Kansas Statutes Annotated must be approved by the Board of Trustees.

V. **DIVERSIFICATION:** The Pool will diversify the investment portfolio in order to minimize losses due to market price changes and risks by:

- A. Limiting investments to avoid over concentration of assets with any one issuer, business sector or special class of securities.
- B. Limiting investments in securities that have higher credit risks.
- C. Investing in securities that have varying maturities in order to meet day to day cash flow requirements.

VI. **REPORTING:** The Pool Administrator will prepare, or cause to be prepared, monthly and other periodic reports showing analysis of the status of the current investment portfolio, and shall present such reports to the Board of Trustees on a regular basis. Each institution shall provide a holdings report and transaction summary monthly. The reports will include:

- A. Listing of individual securities held at the end of the reporting period.
- B. Realized and unrealized gains and losses of each investment.
- D. Return on the investment portfolio for the reporting period.
- E. Listing of investments by maturity date.
- F. Percentage of contribution of each investment type to the total portfolio.
- G. Investment Rating

## OPERATING POLICY #4

**General Subject: Board Member Replacement**

**Title of Policy: Nomination and Appointment of Trustees**

**Adoption Date: April 27, 2012**

This policy establishes and formalizes the process for appointing and selecting new Trustees, during both the annual 'nomination' period (leading up to the KMIT Annual Meeting) and in the event of the need of a 'mid-year' replacement due to the resignation (or other vacancy-resulting action) of a current Trustee. General 'qualification' criteria are also established via this policy.

### **A. Nomination Process.**

Given that terms of all eleven Trustee members are for two-years (except when filling a vacancy), normally five or six Board positions become 'open' each year, and are voted upon at the KMIT Annual Meeting, in October.

1. At each Board of Trustees June meeting, the sitting President shall name a **Nominating Committee**. The purpose of the Committee is to identify a '**slate**' of candidates to be voted on by the general membership of KMIT at the KMIT Annual Meeting the following October.
2. The Nominating Committee shall consist of the current Treasurer (who shall serve as chair) and two additional current Trustees.
3. The Nominating Committee shall be considered a **standing committee** until a new committee is appointed by the next President in June of the following year. Any vacancy on the standing committee shall be filled by appointment of the current President (at the time of the opening). At least one member of the standing committee must be a member of the current 'Executive Committee' (President, Vice President, Treasurer or Past President).
4. The annual 'slate' brought forth by the Nominating Committee shall consist of any previously-elected Trustee whose term (one- or



two-years) will expire in the coming October, and who has not previously been elected to three full two-year terms (thus being term-limited); and/or any Trustee who was appointed to assume a vacant position during the past year (since the previous October election); and/or any elected or appointed official of any KMIT member city.

5. The Committee shall meet (telephone conferencing is acceptable) during the period between the June and August board meetings, to determine a 'slate'. The 'slate' shall be presented to the Board at the August meeting, and shall appear on the ballot at the upcoming Annual Meeting. There is no 'confirmation' vote by the Board.

### **B. 'Mid-Year' Replacement Appointments:**

If a Trustee position comes open (for any reason) during the timeframe of October of one year (Annual Meeting) and the following May 1, the replacement process shall take place (excepting in highly unusual situations). In the event that a Trustee vacancy occurs on or after May 1, the vacated position shall remain open until the KMIT Annual Meeting (October) of that same year.

1. When the vacancy occurs, the President may ask the **Standing Nominating Committee** to meet as soon as possible, and to bring forth a recommended replacement appointee at the next Board meeting.
2. The Nominating Committee is expected to reach out to the membership to determine possible interest in serving on the Board, while keeping in mind the **General 'Qualification' Criteria** (below).
3. The Chair of the Nominating Committee shall inform the President of its replacement choice, and the President will notify the Board at least three days prior to a formal appointment. [Obviously, a potential appointee's need to get local 'clearance' must also be considered by the President.]
4. The replacement appointee may be asked by the President to take his/her seat at the next meeting, and be formally appointed at that time.

The President is expected to appoint the person who has been recommended by the Standing Nominating Committee. There is no 'confirmation' vote

### **C. General 'Qualifying' Criteria.**

When choosing a candidate for nomination or appointment to the Board, the Nominating Committee will consider any number of criteria or 'variables'; among those are:

1. **Region.** One of the goals of KMIT is to represent cities from each of the various 'regions' (and 'sub-regions') of the state. It is understood that some areas of the state contain larger numbers of KMIT cities, and may be consistently represented by more Board positions than other areas.
2. **Position.** One of the goals of the KMIT Board is to include the somewhat different perspectives of the several different management/policy-level positions in cities, especially City Managers, City Clerks and Elected Officials, but also possibly including HR Directors, Finance Directors, and the like.
3. **Strategic.** There are often 'strategic' reasons for having a certain city represented on the Board.
4. **Quality/Personal Attributes.** Obviously, the committee must attempt to put forth the 'best' (thoughtful, experienced, committed to KMIT, etc.) people available on the Board.
5. **Other/Intangible.** It may go without saying that sometimes an individual of very high quality/stature and/or someone has requested a spot on the Board, and would bring special qualities and/or unique perspectives may become available to serve, and may be selected to be nominated or appointed, whether or not that person meets all of the 'normal' criteria.



## OPERATING POLICY #5

**General Subject:** Board

**Title of Policy:** *Ad Hoc* (Non-Voting) Trustee Position

**Adoption Date:** August 24, 2018

This policy establishes one *Ad Hoc* (non-voting) position specifically for the purpose of adding a Community College representative to the Board of Trustees. This *Ad Hoc* position on the Board of Trustees would carry full board status, except that the *Ad Hoc* member-position will not have a vote.

Background: From the beginning of KMIT (January 1, 1994), and through December 31, 2017, the KMIT By-Laws limited membership in the pool to a municipality (city) which was also a member of the League of Kansas Municipalities (LKM). The 'LKM' membership, and 'city' requirement, changed with the adoption of updated By-Laws in the fall of 2017, which became effective January 1, 2018, and which now allows for membership by any 'municipality' (as defined by statute) in Kansas.

In the spring of 2018, KMIT offered membership to several community colleges, which did result in the addition of two community colleges to the pool; which then became the first *non-city* members of KMIT (other than the LKM).

Purpose: This change allows the Board to learn to better understand how community colleges operate, especially with regards to worker injury risk and finance, while also presenting an opportunity for community colleges to have a voice in KMIT policy, and in the overall management of the pool.

Process: This special *Ad Hoc* position will be appointed by the KMIT President, with consent of the Board, and shall be for a term of two years, which may be renewed by the then current President.

Future: It could be anticipated that a future By-Laws change would add a provision for the purpose of making a *non-city* position on the Board of Trustees a permanent feature of KMIT.

# OPERATING POLICY #6

**General Subject: Agent Commission**

**Title of Policy: *Agent Commission—Increase in Amount***

**Adoption Date: February 22, 2019**

This policy increases the amount of annual commission KMIT pays on premiums (when there is a relationship with an insurance agent), from 5% to 7%.

Background:

KMIT did not pay any agent commission when it began doing business in 1994.

Over time, the non-commission approach was seen to be hindering KMIT's growth, as local agents were essentially 'shut out' of the KMIT process, and, thus, out of any incentive to be a part of the acceptance and promotion of the KMIT concept. Thus, local agents, understandably, were not supportive of KMIT, and were often adversaries.

By late 2000, KMIT's growth, and, thus, stability, had stagnated to the point that the KMIT Board approved a change to start paying premium commissions of 5% to agents. While below 'market rates' for commission, this change did appear to make an immediate impact on KMIT's acceptance with local agents, and KMIT's subsequent growth to maturity.

Commission paid to local agents has contributed greatly to the growth and stability of the KMIT pool, as KMIT maintains an excellent relationship with many agents across the entire state. Especially since KMIT has largely exhausted its 'city market', most of its new business now is a direct or indirect result of agent involvement. And, the retention of business (i.e., stability of the pool) with cities, and now community colleges (and perhaps other entities in the future), will, no doubt, continue to hinge, at least to a large degree, on the payment of commission.

KMIT needs the *support and promotion* by agents to remain stable, and to move into new markets.

Action: However, in the 18+ years since KMIT started paying commissions, the 5% level now has become somewhat less of an incentive to promote and retain, and to enhance access to new markets, such as rural water districts and USDs

(K-12), both of which are *primarily local-agent driven*. KMIT simply does not have much access to these 'new' entities without the assistance of the agents.

Summary:

This action to move to a slightly higher commission percentage should be expected to provide an additional profit incentive to local agents, and is expected to allow KMIT to compete somewhat better with the private carriers, and also to add incentive to agents to help KMIT find possible candidates in the new markets (above).

This new commission rate of 7% is effective as of the date of this policy, and will be applied to all 'new business' (2019 and later) after this date, and on all renewals starting with the 2020 renewals.



# KMIT Member List

## April 1, 2019

	<b>MEMBER ENTITY</b>	<b>Date Joined</b>
1	Abilene	4/1/96
2	Admire	4/1/06
3	Allen	4/11/00
4	Altamont	4/1/94
5	Andale	5/1/94
7	Arkansas City	4/1/05
8	Arma	4/1/17
9	Atchison	4/1/94
10	Atlanta	4/1/04
11	Augusta	1/1/02
12	Baldwin City	4/1/94
13	Basehor	4/1/96
14	Bel Aire	4/1/09
15	Belle Plaine	4/1/12
16	Belleville	4/1/04
17	Bennington	4/1/06
18	Benton	4/1/12
19	Beverly	8/9/98
20	Bird City	1/15/94
21	Blue Mound	1/1/09
22	Blue Rapids	4/1/05
23	Bonner Springs	1/1/94
24	Brewster	4/1/94
25	Centralia	4/1/94
26	Chapman	4/1/12
27	Chautauqua	4/1/96
28	Cheney	1/1/94
29	Cherryvale	2/1/94
30	Clay Center	7/1/04
31	Clearwater	4/1/10
32	<b>COFFEYVILLE COMMUNITY COLLEGE</b>	7/1/18
33	Columbus	4/1/02
34	Concordia	1/1/96
35	Conway Springs	4/1/94

# KMIT Member List

## April 1, 2019

36	Council Grove	4/1/94
37	Cullison	4/1/01
38	Damar	3/1/05
39	De Soto	4/1/94
40	Dodge City	1/1/17
41	Douglass	4/1/03
42	Eastborough	11/15/04
43	Edgerton	12/11/00
44	Edwardsville	4/1/07
45	El Dorado	4/1/09
46	Elkhart	1/1/94
47	Ellsworth	4/1/06
48	Esbon	4/1/94
49	Eudora	4/1/03
50	Florence	4/1/06
51	Ford	4/1/01
52	Fort Scott	1/1/94
53	Fowler	6/8/95
54	Frankfort	4/1/96
55	Fredonia	4/1/03
56	Galena	1/1/94
57	Garden City	1/1/13
58	Garden Plain	5/1/18
59	Girard	1/1/04
60	Glasco	4/1/94
61	Glen Elder	4/1/95
62	Goodland	1/1/94
63	Goessel	4/1/16
64	Grandview Plaza	4/1/04
65	Great Bend	1/1/02
66	Greeley	3/9/98
67	Grenola	4/1/94
68	Grinnell	8/14/06
69	Halstead	1/1/94
70	Hamilton	4/1/06
71	Harper	4/1/17

# KMIT Member List

## April 1, 2019

72	Hartford	4/1/06
73	Haven	4/1/17
74	Hays	4/1/13
75	Haysville	4/1/01
76	Hiawatha	6/4/95
77	Hill City	4/1/95
78	Hillsboro	4/1/95
79	Hoisington	1/1/94
80	Horton	4/1/02
81	Independence	3/1/94
82	<b>INDEPENDENCE COMMUNITY COLLEGE</b>	7/1/18
83	Jetmore	4/1/94
84	Johnson City	4/1/94
85	Kingman	4/1/95
86	Kinsley	1/1/94
87	La Cygne	4/1/09
88	Lake Quivira	12/1/14
89	Larned	4/1/08
90	LKM	4/1/94
91	Lecompton	4/1/07
92	Lenora	4/1/97
93	Leoti	4/1/02
94	Lincoln Center	9/3/02
95	Lindsborg	4/1/12
96	Logan	4/1/13
97	Luray	4/1/19
98	Lucas	6/1/94
99	Madison	4/1/17
100	Maize	6/25/94
101	Marion	4/1/15
102	Marysville	10/1/94
103	McFarland	4/1/94
104	Medicine Lodge	4/11/95
105	Melvorn	4/1/96
106	Minneapolis	1/1/94
107	Moline	4/1/94

# KMIT Member List

## April 1, 2019

108	Montezuma	4/1/94
109	Mound City	4/1/96
110	Moundridge	4/1/12
111	Neodesha	4/1/98
112	Neosho Rapids	4/1/06
113	Newton	1/1/94
114	North Newton	4/1/13
115	Oakley	4/1/13
116	Oberlin	1/15/94
117	Ogden	4/1/01
118	Olpe	4/1/94
119	Osage City	4/1/94
120	Osawatomie	4/1/08
121	Oskaloosa	4/1/94
122	Oswego	4/1/95
123	Palco	4/1/04
124	Paola	4/1/94
125	Parsons	4/1/05
126	Peabody	4/1/01
127	Pittsburg	1/1/14
128	Princeton	4/1/94
129	Ramona	4/1/06
130	Ransom	1/1/95
131	Reading	4/1/06
132	Roeland Park	12/31/00
133	Rose Hill	4/1/94
134	Rozel	2/1/18
135	Russell	1/1/94
136	Satanta	4/1/02
137	Scranton	4/1/12
138	Sedan	7/1/94
139	Sedgwick	4/1/94
140	Sharon Springs	4/1/06
141	Smith Center	4/1/13
142	Spearville	5/8/00
143	St. Francis	4/1/05

# KMIT Member List

## April 1, 2019

144	St. John	4/1/16
145	Stafford	4/1/03
146	Sterling	4/1/15
147	Stockton	4/1/02
148	Sylvan Grove	4/1/12
149	Tampa	4/1/06
150	Tescott	4/1/95
151	Tipton	7/27/01
152	Tonganoxie	4/1/97
153	Turon	9/10/95
154	Ulysses	3/31/95
155	Valley Center	4/15/94
156	WaKeeney	4/1/03
157	Wakefield	1/1/95
158	Walton	4/1/94
159	Wamego	1/1/94
160	Wellington	4/1/95
161	Wellsville	3/31/01

### City Members by Population Size

1	Dodge City	28,117
2	<b>Garden City</b>	27,004
3	Hays	21,044
4	Pittsburg	20,394
5	<b>Newton</b>	19,120
6	Great Bend	15,840
7	<b>El Dorado</b>	12,879
8	Arkansas City	12,205
9	<b>Haysville</b>	11,112
10	Atchison	10,771
11	Parsons	10,174
12	Augusta	9,242
13	Independence	9,162
14	Wellington	7,942
15	<b>Fort Scott</b>	7,874
16	Bonner Springs	7,553
17	<b>Bel Aire</b>	7,284

# KMIT Member List

## April 1, 2019

18	Valley Center	7,057
19	Roeland Park	6,840
20	Abilene	6,590
21	Eudora	6,303
22	Ulysses	6,160
23	De Soto	6,038
24	Paola	5,593
25	Concordia	5,311
26	Tonganoxie	5,192
27	Basehor	5,119
28	Baldwin City	4,585
29	Wamego	4,578
30	<b>Goodland</b>	4,554
31	Russell	4,484
32	Edwardsville	4,380
33	Osawatomie	4,357
34	Clay Center	4,177
35	Maize	4,073
36	Larned	4,023
37	Rose Hill	3,960
38	<b>Lindsborg</b>	3,438
39	Marysville	3,295
40	Columbus	3,186
41	Hiawatha	3,108
42	Kingman	3,094
43	Ellsworth	3,076
44	Galena	2,966
45	Hillsboro	2,893
46	Osage City	2,862
47	Girard	2,773
48	<b>Hoisington</b>	2,664
49	Clearwater	2,531
50	Neodesha	2,400
51	Fredonia	2,372
52	Sterling	2,303
53	Cherryvale	2,283
54	Cheney	2,153
55	Ogden	2,138
56	Elkhart	2,113
57	Council Grove	2,106
58	Halstead	2,084
59	Oakley	2,075

# KMIT Member List

## April 1, 2019

60	Minneapolis	2,029
61	Medicine Lodge	2,021
62	Belleville	1,917
63	Marion	1,861
64	Wellsville	1,822
65	<b>WaKeeney</b>	1,797
66	North Newton	1,788
67	Oswego	1,781
68	Oberlin	1,749
69	Horton	1,732
70	<b>Moundridge</b>	1,726
71	Edgerton	1,703
72	Sedgwick	1,701
73	Douglass	1,692
74	Grandview Plaza	1,670
75	Smith Center	1,641
76	Belle Plaine	1,627
77	Westwood	1,534
78	Leoti	1,496
79	Arma	1,464
80	Hill City	1,454
81	Kinsley	1,451
82	Chapman	1,417
83	Johnson City	1,413
84	Harper	1,398
85	Stockton	1,315
86	St. Francis	1,312
87	Lincoln Center	1,266
88	St. John	1,244
89	Conway Springs	1,239
90	Haven	1,212
91	Peabody	1,156
92	Satanta	1,117
93	La Cygne	1,116
94	Oskaloosa	1,086
95	Sedan	1,065
96	Altamont	1,049
97	Stafford	1,002
98	Blue Rapids	997
99	Andale	981
100	Montezuma	979
101	Wakefield	967

# KMIT Member List

## April 1, 2019

102	Lake Quivira	934
103	Garden Plain	894
104	Benton	872
105	Jetmore	864
106	Spearville	806
107	Eastborough	769
108	Sharon Springs	756
109	Frankfort	711
110	Scranton	693
111	Mound City	682
112	Bennington	665
113	Madison	661
114	Lecompton	637
115	Logan	569
116	Fowler	560
117	Olpe	537
118	Goessel	514
119	Centralia	508
120	Glasco	487
121	Florence	444
122	Bird City	439
123	Glen Elder	435
124	Lucas	393
125	Turon	378
126	Melvern	369
127	Hartford	367
128	Moline	344
129	Tescott	318
130	Brewster	304
131	Greeley	296
132	Ransom	289
133	Palco	282
134	Blue Mound	275
135	Sylvan Grove	268
136	Princeton	267
137	Neosho Rapids	262
138	Grinnell	258
139	McFarland	257
140	Hamilton	255
141	Lenora	240
142	Walton	239
143	Reading	228



# KMIT Member List

## April 1, 2019

144	Ford	220
145	Tipton	207
146	Grenola	203
147	Luray	196
148	Atlanta	194
149	Ramona	181
150	Allen	175
151	Beverly	159
152	Admire	154
153	Rozel	152
154	Damar	132
155	Tampa	108
156	Chautauqua	106
157	Cullison	104
158	Esbon	98
	LKM	NA
	COFFEYVILLE COMM COLLEGE	NA
	INDEPENDENCE COMM COLLEGE	NA
	<b>Current Board Member</b>	
	Past Board Member	
	Current <i>Ex-Officio</i> Board Member	