

Board of Trustees

Board Meeting June 29, 2018 McPherson, Kansas

> KMU 2090 East Avenue A 9:00 AM

BOARD OF TRUSTEES MEETING KANSAS MUNICIPAL INSURANCE TRUST

9:00 AM, Friday, June 29, 2018 KMU*, McPherson, KS

- 1. Call-To-Order (Vice President David Dillner)
- 2. Welcome (if any)
- 3. Resignations: (1) Webb (2) Rozman
- 4. Trustee Absences / Quorum Declaration (Dillner)
- 5. Minutes Approval: Garden City Meeting of April 27, 2018 (Dillner)
- 6. Risk Management: Financial Reports (Kifer)
 - a. April 30, 2018 Financials
 - b. May 31, 2018 Financials
 - c. Fourth Quarter (12/31) 2017 AUDITED KID Report
 - d. First Quarter (3/31) 2018 KID Report--Revised
 - e. May 31, 2018 Cash and Investment Summary (Osenbaugh)
- 7. Risk Management: Annual Actuary [Milliman] Report (Cornejo)
- 8. Risk Management: Annual Financial Audit (Stuart Bach--Summers, Spencer & Co.)
- 9. Claims Management: Settlement Authority & Reserve Advisory (Miller)
- 10. Loss Control Management: Activities/Update (Rhodes)
- 11. Admission of New Member Entity (Osenbaugh)
- 12. Policy #5: *Ad Hoc* Board Position for Community College Members [Discussion] (Osenbaugh)
- 13. Appointment of 2018 Nominating Committee (Dillner)
- 14. Administrator Update
- 15. Other Business
- 16. Adjourn (approximately 12:00 Noon)

CITY OF EDWARDSVILLE



May 25, 2018

690 S. 4th St. P.O. Box 13738 Edwardsville, KS 66113 (913) 356-6000 Fax (913) 441-3805

KMIT Board of Trustees 2250 N. Rock Rd, Ste. 118-PMB 302 Wichita, KS 67226

Dear Board of Trustees:

It has come to my attention that the Executive Committee recently met to discuss, among other matters, my service on the Board of Trustees (Board) due to my position as Chair of Midwest Public Risk (MPR) and Midwest Public Risk-Kansas (MPR-KS). The Executive Committee has further expressed concerns that MPR and MPR-KS has investigated initiating a Workers Compensation program in Kansas and that such activity would be unacceptable to KMIT.

MPR-Missouri includes a workers compensation pool and the members of MPR-KS through its Board of Directors directed MPR staff including the Executive Director to explore the potential of a similar pool in Kansas. This research has been going on for several years and has included discussions with other Kansas pools including KMIT about possible partnerships. The KMIT Board elected not to pursue a formal partnership, but the two organizations have worked together in serving Kansas cities.

As each of you know, I was serving on the Board of Directors for MPR and MPR-KS when I was approached to serve on the KMIT Board. Subsequently I was elected to serve as the Chair of both MPR Boards. I believe during my tenure on the KMIT Board that I have been open and honest about my service to both organizations, and have served both organizations with honor and integrity. I have not been approached by a member of either Board about information about the other organization, nor have I shared any information from either Board with the other Board. The interactions with each of you has been professional in every way.

With this said, I believe it's in the best interest of both organizations that I step down from the KMIT Board of Trustees to ensure there is absolutely no perception of a conflict of interest. Like each of you, I believe in the highest standards of public service. In closing, I have thoroughly enjoyed my service to the members of KMIT and the KMIT Board and have enjoyed getting to know each of you. I look forward to seeing each of you at the many other professional conferences and events we attend.

Sincerely.

Michael Webb

Don Osenbaugh

From:

Michael Webb [mwebb@edwardsvilleks.org]

Sent:

Tuesday, May 29, 2018 11:23 AM

To:

Carey Simons (Pittsburg); David Dillner (El Dorado); Greg DuMars (Lindsborg); Janie Cox (Haysville); Keith Schlaegel (Stockton); Kerry Rozman (Clay Center); Michael Reagle (Garden City); Randy Frazer (Moundridge); Tim Hardy (Elkhart); Ty Lasher (Bel Aire); Bobby Busch (Neodesha); Carol Eddington (Oswego); Daron Hall (Pittsburg); Debbie Price (Marysville); 'Herb Llewellyn'; Jay Byers (Pittsburg); Lana McPherson (De Soto); Larry Paine (Hillsboro);

Mac Manning; Steve Archer; Toby Dougherty (Hays)

Cc:

Don Osenbaugh; Terry Norwood

Subject:

KMIT Board Service

Attachments:

Letter of Resignation~KMIT.pdf

Board of Trustees. It is with regret that I submit the attached letter of resignation from the KMIT Board of Trustee. As I state in the letter, it has been great serving with each of you. Michael

Michael Webb

City Manager <u>mwebb@edwardsvilleks.org</u> 913-356-6000 (main) 913-356-6004 (direct)

Kansas Municipal Insurance Trust

2250 N. Rock Rd. Ste 118-PMB302 Wichita, KS 67226



2017/2018 Board of Trustees

Randy Frazer President Moundridge

David Dillner Vice President El Dorado

Kerry Rozman Treasurer Clay Center

Tim Hardy Past President Elkhart

Keith Schlaegel Stockton

Michael Reagle Garden City

Ty Lasher Bel Aire

Janie Cox Haysville

Carey Simons
Pittsburg

Michael Webb Edwardsville

Greg DuMars Lindsborg

Don Osenbaugh Pool Administrator Michael Webb, MPR Board Chair and MPR-KS Board Chair Terry Norwood, MPR President/CEO

May 23, 2018

Michael and Terry,

I am writing this letter to both of you with the direct approval of KMIT President Randy Frazer, and on behalf of the KMIT Executive Committee.

And, I write this letter in the spirit of continued friendship and cooperation.

Terry, as you know first-hand, general conversation took place in early and mid-2013 between MPR and KMIT; the subject was joining forces in some way, with MPR providing P&L coverage, as it had already been doing in Kansas for some time at that point. In June of that year, you and then-MPR-KS President Jack Helin (Bonners Springs, a KMIT member city) attended, at your request, a KMIT Trustee meeting in Andover. Subsequent to that, you and I, and Melanie Matt, met at least once later on (I recall either a lunch or dinner at Applebee's in Ottawa), and I also attended the MPR Annual Meeting and Conference in Branson that September (2013), at your invitation. Ultimately, KMIT and MPR 'agreed' to remain casual business associates and friendly cooperatives, KMIT decided it was not interested in carrying on any kind of *formal* business partnership (your P&L combined with our work comp), nor was I.

Since that time, KMIT has participated/cooperated indirectly (mostly through local agents) with MPR on a number of occasions, and I have personally referred cities and agents (most recently just this spring) to MPR as a possible resource for P&L coverage. I have spoken with Melanie many times at conferences and other meetings (most recently in Wichita, during the CCMFOA Spring Conference in March), and she and I have enjoyed several lengthy and good conversations—I never got any

feeling from Melanie that MPR and KMIT were rivals. In other words, the relationship between MPR and KMIT has always been productive and cordial.

Throughout the entire time I have known, and worked with, MPR (prior to late last summer, 2017), I had never once heard of any discussion of MPR doing any current study or research, or taken any steps, towards developing and marketing a work comp pool in Kansas. In fact, when (on behalf of the KMIT Nomination Committee) I asked Mike to come onto the KMIT Board two years ago (summer of 2016), it was with the same spirit of cooperation and friendship that had always been the norm in our (KMIT/MPR) joint relationship. And even though I was questioned by others at that time about having an MPR Board member on the KMIT Board, and even though Mike reminded me at that time that MPR had, at one time, considered work comp in Kansas, and could possibly study that again in the future, I still felt Mike was a good choice for our Board for more than one reason.

The picture changed somewhat for me late last summer or very early fall (2017), when, in the course of a few weeks, several KC-area associates (three in all, as I recall) implored me talk to Mike about MPR having discussions regarding work comp in Kansas. I contacted Mike at that time (via email, I think...), and set about trying to arrange a face-to-face meeting to find out what was going on. Due to schedule conflicts, that meeting did not take place until the KACM Fall Conference (Lenexa, November 17). Randy Frazer sat in on that meeting.

That November (2017...just over six months ago) meeting, lasted nearly an hour, and was direct and very specific. During the conversation, I made it extremely clear to Mike that any movement by MPR toward establishing a work comp pool in Kansas would put an immediate end to the cordial and cooperative relationship with KMIT. And, that KMIT would see such a move as an intentional act which would affect the security of the KMIT pool, and that Mike would be immediately considered to be in a direct conflict-of-interest position (or words to that effect).

Mike made it clear that MPR considered itself free to pursue a work comp pool, and that that action was always a possibility, while also maintaining that no current such planning was going on. He also made a point of informing Randy and me that he fully understood the ethics of the situation, and was more than capable of coming to a conflict-of-interest conclusion when and if that was the case, which it was not at that time (or words to that effect).

That meeting was somewhat tense, but I thought we left as friends, and teammates, who continued to understand each other. Mike continued on as a KMIT Trustee, and no mention of the Lenexa meeting was made to the KMIT Board (and none has been made to this date...until just this past week, and then only to the KMIT Executive Committee--Randy Frazer, David Dillner, Kerry Rozman and Tim Hardy).

No further discussion among/between anybody with KMIT had taken place on this issue between November 2017 and the recent weekend of April 30/May 1.

Over that weekend several weeks ago, I received an email from an associate who noticed the work session notice (attached) on the MPR site, calling for, "WORK SESSION: A. Worker's Compensation - KID Approval". It is hard to read that and not conclude that MPR is talking seriously about work comp in Kansas. "KID Approval" is a very specific thing. That action, KID Approval, even just a discussion, would, I my view, reflect exactly what Mike told Randy and me six months ago that he understood would be a conflict-of-interest.

While Mike is the President of MPR-Kansas and also the President of the overall MPR board, he remains a KMIT Board Trustee. He attends every meeting of KMIT; he receives our detailed information packets and participates in the full range of subjects being discussed at KMIT Board meetings. He knows about the workings of KMIT as much as does any other board member. He has the trust of the Board, and me, to be totally loyal to KMIT. To have a person who is intimately involved with all the financials, marketing strategies, i.e., 'business plan', etc. of KMIT who is also the Chair of the Board of a similar organization which is, perhaps, planning to become a direct 'competitor' to KMIT just does not have a friendly, nor *tolerable*, feel to it.

After several discussions (email, phone and face-to-face) during that first week of May, KMIT President Frazer and I agreed that he (Randy) would email Mike (attached), seeking a *full, written, explanation* of what was seemingly a specific work comp effort by MPR-KS. Mike's written reply (attached) was mostly just to restate what he had already said to us back in November. He did not explain in any detail whatsoever exactly what WAS going on right now with MPR perhaps working to establish a work comp pool in Kansas. He reiterated [paraphrasing] in that response that it was his position that he was not being a part of anything that should be considered a conflict, and said he understood the ethics of the issue quite well.

President Frazer called a meeting of the Executive Committee, and the Committee agreed that this situation is somewhat alarming, and must be *immediately clarified and rectified*. And, that the Committee can only conclude that MPR is planning a work comp pool, given what we have seen and have been shown to date. That posture would not be acceptable to the Committee, and would almost surely result in some kind of definitive KMIT Board action absolutely as soon as possible.

To that end, the KMIT Executive Committee is meeting again, on <u>Thursday</u>, <u>June 14</u>, in <u>Hutchinson</u>. Both of you are invited to join us for a lunch meeting on that day. We are anxious to know exactly what is going on...in DETAIL.

We remain open to resolving this issue in a friendly way, if that is possible. But, we simply must require, at a minimum, a level of full specificity of activity by MPR-Kansas to even consider this issue to be explainable. And, any 'friendly' resolution *cannot* include MPR studying, planning, researching, 'considering', etc. anything toward the establishment of a work comp pool in Kansas while Mike is serving on the KMIT Board.

The <u>meeting on the 14th will be at 12 noon, at the Hutchison Municipal Airport.</u> My sincere hope and desire is that both of you come to Hutchinson and talk to us. We do want to hear what you have to say.

Don Osenbaugh

Don Osenbaugh

KMIT Pool Administrator

Don Osenbaugh

From:

Randy Frazer [RFrazer@Moundridge.com]

Sent:

Monday, May 7, 2018 9:05 AM

To:

Michael Webb Don Osenbaugh

Cc: Subject:

KMIT

Attachments:

04_18_2018 MPR KS Work Session Agenda 2018-04-29 22_25_19.pdf; 04_18_2018 MPRKS

Board Agenda.pdf

Mike,

It was recently brought to my attention that MPR is apparently well into the process of becoming a work comp competitor to KMIT (see attached). At least it sure seems that way.

That would come as a surprise, and a bit of shock, to me, following the conversation that Don Osenbaugh (and I) had with you in Lenexa last November (during the KACM Fall Conference), during that conversation I thought it was made exceedingly clear that KMIT would see any specific movement by MPR toward the establishment of a Kansas MPR work comp pool as a direct and specific conflict of interest for you in your role as a Board member of KMIT, and as the current President of MPR-KS.

I think this issue requires, at a minimum, a thorough explanation from you.

Please send me your written response to this question absolutely as soon as possible.

I have called a meeting our KMIT Executive Committee, which will take place in the very near future, and I will be discussing this situation with the Committee.

I consider this issue to be of extreme importance and urgency to KMIT.



Where community is a way of life, caring is commonplace, excellence is the standard, and healthy growth leads to prosperity.

Randy Frazer, CPM

City Administrator

City of Moundridge, Kansas

225 S. Christian Ave.

Box 636

Moundridge, KS 67107

rfrazer@moundridge.com

620-345-8246 Phone

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MIDWEST PUBLIC RISK OF KANSAS, INC BOARD OF DIRECTORS 19400 E. VALLEY VIEW PARKWAY INDEPENDENCE, MO 64081 April 18, 2018 8:30 A.M.

WORK SESSION

A. Workers' Compensation – KID Approval

Don Osenbaugh

From:

Michael Webb [mwebb@edwardsvilleks.org]

Sent:

Tuesday, May 8, 2018 4:32 PM

To: Cc: Randy Frazer Don Osenbaugh

Subject:

RE: KMIT

Randy. Let me begin by stating as a professional city manager, I take my ethics very serious. When I was asked by Don to join the KMIT Board, I was very clear of my engagement with MPR. Further, I've been very clear that the MPR-KS Board, even prior to my service as the chairman, has directed its Executive Director to explore the issues of encompassing Workers Compensation into its service offerings in Kansas. This research has been ongoing for several years including conversations with both KMIT and KERIT.

To date, the Board of Directors of MPR and MPR-KS have not adopted a Kansas Workers Compensation program. However, it is possible for MPR-KS to add this line of service should it elect to do so. Obviously, this is a decision for the Boards on behalf of its members.

In closing, I fully agree that I could not actively serve on both boards should MPR and MPR-KS elect to offer Workers Compensation in Kansas and I've been very public about this with you, Don and other members of the Board. I've also been clear about this with the MPR-KS board. However, I do believe I've been a valuable member of the KMIT board and have not participated in any votes contrary to the best interest of KMIT. Finally, the City of Edwardsville continues to be an active member of KMIT and will continue to do so as long as it's a member.

I'm happy to discuss this with you, Don, the Executive Committee and/or the Board of Directors.

Michael

Michael Webb

City Manager <u>mwebb@edwardsvilleks.org</u> 913-356-6000 (main) 913-356-6004 (direct)

From: Randy Frazer [mailto:RFrazer@Moundridge.com]

Sent: Monday, May 07, 2018 9:05 AM

To: Michael Webb < mwebb@edwardsvilleks.org Cc: Don Osenbaugh < dosenbaugh@cox.net

Subject: KMIT

Mike,

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Randy Frazer, CPM

City Administrator
City of Moundridge, Kansas
225 S. Christian Ave.
Box 636
Moundridge, KS 67107
rfrazer@moundridge.com
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Rick Walker Mayor June 20, 2018

Michael D. Brungardt, P.E. City Administrator City Engineer

> Lana R. McPherson MMC City Clerk

> > Patrick G. Reavey City Attorney

> > > City Council:

Rob Daniels

Kevin Honomichl

Danny Lane

Lori Murdock

Kevin Ritter

KMIT Board of Trustees 2250 N. Rock Road Suite 118-PMB 302 Wichita, KS 67226

Dear KMIT Board of Trustees:

Yesterday I attended the Midwest Public Risk board meeting. I serve on the Kansas MPR board, which I stated to the KMIT board during the KMIT board meeting in December. After yesterday's reading of the letter directed to Terry Norwood of Midwest Public Risk sent by Don on behalf of the Executive Committee of KMIT, I believe it is in the best interest of KMIT that I resign as a member of the KMIT Advisory Board. I realize this is not a voting position; however, it is still a position of service to KMIT.

I do not want there to be any question or any perception whatsoever of a conflict of interest since I do serve on the MPR board. I have always been proud of my service to KMIT and do not want to tarnish my public service with any question of my integrity or loyalty on either board. I greatly enjoyed my time serving on the KMIT board and was honored to be asked to serve on the KMIT Advisory Board.

I will look forward to seeing each of you at future conferences we attend.

Respectfully,

Lana R. McPherson, MMC

City Clerk

www.desotoks.us

PO Box C 32905 W 84th St De Soto, KS 66018

913-583-1182 Fax 913-583-3123

Don Osenbaugh

From:

Lana McPherson [Imcpherson@desotoks.us]

Sent:

Wednesday, June 20, 2018 4:29 PM

To:

David Dillner (El Dorado); Greg DuMars (Lindsborg); Janie Cox (Haysville); Keith Schlaegel (Stockton); Jay Byers (Pittsburg); Kerry Rozman (Clay Center); Michael Reagle (Garden City); Randy Frazer (Moundridge); Tim Hardy (Elkhart); Ty Lasher (Bel Aire); Bobby Busch (Neodesha); Carol Eddington (Oswego); Daron Hall (Pittsburg); Debbie Price (Marysville); 'Herb Llewellyn'; Don Osenbaugh; Larry Paine (Hillsboro); Mac Manning; Steve Archer; Toby

Dougherty (Hays); Carey Simons (Pittsburg)

Subject: Attachments: KMIT Advisory Board DOC062018.pdf

Good afternoon, KMIT Board: After much thought and consideration yesterday and today, I have attached my letter of resignation from the KMIT Advisory Board. It has always been a pleasure to serve KMIT in any capacity. I have enjoyed working with you and taking part in the interesting discussions that were held. I look forward to seeing you and visiting when we meet up at future conferences and events. My best regards always to KMIT and to those who selflessly give of their time and talents to public service.

Lana R. McPherson 2018-19 IIMC President Elect Lana R. McPherson, MMC, City Clerk

City of De Soto 32905 W. 84th Street De Soto, KS 66018 913.586.5250 Direct 913.583.3123 Fax

www.desotoks.us

I am of the opinion my life belongs to the community; and as long as I live, it is my privilege to do for it whatever I can. George Bernard Shaw

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Don Osenbaugh

From:

Lana McPherson [Imcpherson@desotoks.us]

Sent:

Thursday, June 21, 2018 7:53 AM

To:

Don Osenbaugh

Subject:

RE: KMIT Advisory Board

Good morning, my friend. It was tough for me, but I serve on the MPR board and until my term is up, I had no choice at this time. MPR is going to move forward with a work comp program and I cannot ethically remain on the KMIT Advisory Board. I know that isn't a voting position, but I don't want anyone to question my integrity or ethics on either board. It was an honor and my pleasure to serve KMIT. I would never knowingly put you or a board member in a position to question my ethics. I value our friendship over these past years and I trust you will remain my friend and my 'go to guy' with answers to the crazy questions I ask you.

On another note, I wanted to let you know I was sworn in as IIMC President-Elect in May in Norfolk, VA. Next May, 2019, in Birmingham, AL, I will (Lord willing) be sworn in as IIMC President! I'm still pinching myself. Who would have thought this old gal from small town De Soto, Kansas would ever represent 15,000 clerks world-wide? I didn't know beans about being a city clerk when I walked into city hall 20 years ago on June 15, 1998. I was truly blessed by many who graciously took me under their wing and mentored me, taught me, directed me, and most of all, were kind and patient while I learned to be a city clerk. So, thank you! You made a difference in my life which has brought me great joy and helped me with a major accomplishment. My work with IIMC is keeping me busy in my spare time at home and weekends, and I love every minute of making new friends across the U.S. and around the world. SO many talented people.

Lana

Lana R. McPherson June

2018-19 IIMC President Elect

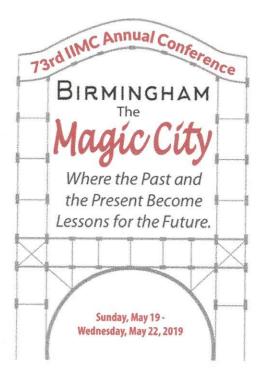
Lana R. McPherson, MMC, City Clerk

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From: Don Osenbaugh [mailto:dosenbaugh@cox.net]

Sent: Wednesday, June 20, 2018 6:28 PM

To: Lana McPherson < lmcpherson@desotoks.us>

Subject: RE: KMIT Advisory Board

Lana,

I am sorry to see you choosing to leave a KMIT role; especially after all these years of our personal friendship and mutual loyalty.

I never really got the chance to tell you that you were right late last summer when you twice urged me to confront Mike Webb about coming after KMIT by way of MPR entering the work comp market in KS. I took your advice, and I did talk to Mike, very seriously, in early November; at which time he denied any specific such activity. He was not asked to leave the Board, and he stayed on, since, in his view, he had no ethics or conflict of interest issue.

MPR and KMIT were friends (and have cooperated on several packages with cities, and share some city business), and I told him so at that time. I also told him we were not likely to stay friends if and when MPR starting actively going after KMIT.

He still felt he had no conflict of interest as late as when confronted about the obvious truth of the matter in May, and still even when he resigned from the KMIT Bd several weeks later.

I believe in the truth. I am telling you the truth as I know it to be.

Being on the MPR-Kansas Board, you must already know much of this, or so I presume.

Dono

From: Lana McPherson [mailto:lmcpherson@desotoks.us]

Sent: Wednesday, June 20, 2018 4:29 PM

To: David Dillner (El Dorado); Greg DuMars (Lindsborg); Janie Cox (Haysville); Keith Schlaegel (Stockton); Jay Byers (Pittsburg); Kerry Rozman (Clay Center); Michael Reagle (Garden City); Randy Frazer (Moundridge); Tim Hardy (Elkhart); Ty Lasher (Bel Aire); Bobby Busch (Neodesha); Carol Eddington (Oswego); Daron Hall (Pittsburg); Debbie Price (Marysville); 'Herb Llewellyn'; Don Osenbaugh; Larry Paine (Hillsboro); Mac Manning; Steve Archer; Toby Dougherty (Hays); Carey Simons (Pittsburg)

Subject: KMIT Advisory Board

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Lana R. McPherson 2018-19 IIMC President Elect Lana R. McPherson, MMC, City Clerk

City of De Soto 32905 W. 84th Street De Soto, KS 66018 913.586.5250 Direct



427 COURT, PO BOX 117 • CLAY CENTER, KS 67432 Phone: [785] 632-5454 • Fax: [785] 632-3943 • www.cityofclaycenter.com

"The City Beautiful"

June 14, 2018

Mr. Randy Frazer, President Kansas Municipal Insurance Trust 225 S Christian Avenue Moundridge, KS 67107

Re:

Resignation

Dear Randy:

It is with regret that I tender my resignation on the KMIT Board effectively immediately. Mayor Thatcher and I have discussed this in great length. It was decided that due to time constraints and my on-going health issues, that I need to step down.

It has been an honor to serve on the Board and Executive Committee. The knowledge and experience have been invaluable. The friendships developed and grown have been by far the biggest benefit.

I wish you all well and look forward to a continued relationship with Kansas Municipal Insurance Trust Board and its' services.

Thank you,

City Clerk

KANSAS MUNICIPAL INSURANCE TRUST

Board of Trustees Minutes from April 27, 2018

Unapproved

Meeting Convened: Friday, April 27, 2018, at the Garden City Administration Building, in Garden City, KS. The meeting was called to order by KMIT President Randy Frazer at 9:03 A.M.

Welcome: Frazer welcomed all.

Members Present: Board Members Present: President Frazer (Moundridge), Vice President David Dillner (El Dorado), Treasurer Kerry Rozman (Clay Center), Past President Tim Hardy (Elkhart), Janie Cox (Haysville), Carey Simons (Pittsburg), Greg DuMars (Lindsborg), Keith Schlaegel (Stockton). Staff: Barbie Kifer (CORnerstone), Kyle Johnston (CORnerstone), Jess Cornejo (CORnerstone), Renee Rhodes (IMA), Gene Miller (TRISTAR), and Don Osenbaugh (KMIT Pool Administrator). Guest: Ryan Box (Commerce Bank).

Trustee Absences/Quorum Declaration: Michael Reagle (Garden City), Michael Webb (Edwardsville) and Ty Lasher (Bel Aire) were absent. A quorum was declared by Frazer.

Minutes Approval: The minutes from the Bel Aire meeting of February 23, 2018 were unanimously approved as written, following a motion by Dillner and a second by Rozman.

Financial Reports:

- a. February 28, 2018 Financials
- b. March 31, 2018 Financials (revised version distributed at meeting)
- c. First Quarter (1/31) 2018 KID Financial Report
- d. March 31, 2018 Cash/Investments Summary

Motion to approve the above reports made by Dillner; second by DuMars. Approved unanimously.

Reserve Advisory and Settlement Authority: Miller presented the following claims--

- 1. Claim #18710922 (Larned)--Reserve Advisory only.
- 2. Claim #18712165 (Fredonia)--Reserve Advisory only.
- 3. Claim #18714294 (Halstead)--Reserve Advisory only.
- 4. Claim #18716650 (Goodland)--Reserve Advisory only.
- 5. Claim #17685275 (Fort Scott)--Reserve Advisory only.
- 6. Claim #18702074 (Wamego)--Reported that the final settlement was in the total amount of \$205,000.

Miller also gave an overview of recently-passed Kansas legislation (KSH 2184), which increased the amounts of certain work comp benefits.

Loss Control Activities: Rhodes gave a report and presented several charts and graphs about loss history. Rhodes also gave a short summary of the recent trenching/excavating training sessions, held in Hays and Fort Scott.

Ad Hoc Committee: Dillner reported that the Committee had asked for, received and reviewed proposals from WSU and IMA for certain administrative services. The Board decided to take no action on anything to do with this subject, by consensus. The discussion is now closed.

New Member: Garden Plain will become a member of KMIT on May 1, 2018. (Spring Hill exited KMIT on April 1.)

Annual Investment Review: KMIT's Investment Advisor, Ryan Box (of Commerce) gave a PowerPoint presentation and answered questions. Osenbaugh reviewed the KMIT Investment Matrix.

Annual Marketing Review: Osenbaugh presented the annual marketing review.

Admitting Community Colleges: Osenbaugh informed the Board that there was some interest in KMIT by certain community colleges, via several IMA producers. Following a motion by Hardy and a second by Dillner, the <u>Board voted unanimously to approve extending quotes and pool membership to community colleges.</u> Following that vote, the <u>Board also approved unanimously to offer quotes to K-12 school districts</u> (motion by Dillner and second by Rozman).

Other Business: Osenbaugh gave a brief update concerning a number of issues related to the operation of KMIT.

Adjournment: Motion to adjourn by Dillner; second by Rozman. Unanimous. Adjourned at 12:08 P.M.

Don Osenbaugh, Pool Administrator (acting as Trustee-Designated Secretary)

KMIT Balance Sheet

April 30, 2018

| ASSETS |
|--------|
|--------|

| Checking Accounts | \$ | 190,347 |
|---------------------------|----|------------|
| Investments | \$ | 17,392,631 |
| Accrued Interest | \$ | 103,710 |
| Accounts Receivable | \$ | 18,334 |
| Excess Premium Receivable | \$ | 17,063 |
| Specific Recoverable | \$ | 301,168 |
| Aggregate Recoverable | \$ | 7,011 |
| Prepaid Expenses | \$ | 418,514 |
| | • | 40 440 ==0 |

Total Assets \$ 18,448,778

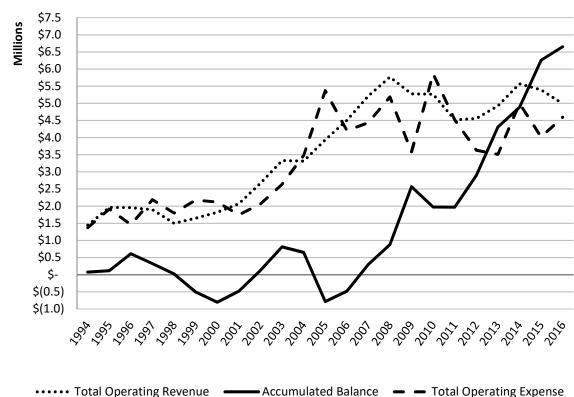
\$ 18,448,778

LIAB

| LIABILITIES & EQUITY | |
|-------------------------------|------------------|
| Accounts Payable | \$ 10,351 |
| Excess Premium Payable | \$ - |
| Reserve for Losses | \$ 4,803,605 |
| IBNR Reserve | \$ 4,320,051 |
| Deposits on Premium | \$ 3,172,656 |
| Accrued Taxes and Assessments | \$ 447,774 |
| Total Liabilities | \$ 12,754,438 |
| Total Equity | \$ 5,694,341 |

Total Liabilities and Equity

KMIT Financial Overview



KMIT Profit and Loss

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|
| | Closed | Closed | Closed | Accrued | Accrued | Accrued | Accrued |
| REVENUE FUND | | | | To Date | To Date | To Date | To Date |
| Direct Premium Earned | \$ 1,422,582 | \$ 1.885.501 | \$ 1,843,047 | \$ 1,754,515 | \$ 1,377,722 | \$ 1,552,110 | \$ 1,689,773 | \$ 1,965,656 | \$ 2,616,641 | \$ 3,274,489 | \$ 3,256,648 | \$ 3,837,793 | \$ 4,272,140 | \$ 4.950.171 | \$ 5.519.169 |
| Interest Income | \$ 22.675 | \$ 73.225 | \$ 114.912 | \$ 142,705 | \$ 116,190 | \$ 96.882 | \$ 129.613 | \$ 101,694 | \$ 50.668 | \$ 52,492 | \$ 59.068 | \$ 96,274 | \$ 234.986 | \$ 263.024 | \$ 245.802 |
| Miscellaneous Income | | \$ - | \$ | \$,,,,,, | \$ 4,445 | | \$.20,0.0 | \$ - | \$ 2,335 | | \$ - | \$ - | \$ - | \$ 2,405 | |
| | • | Ψ | Ψ | Ψ | | | Ψ | Ψ | , ,,,,, | | Ψ | Ψ | Ψ | -, | |
| Total Operating Revenue | \$ 1,445,257 | , , | \$ 1,957,959 | \$ 1,897,220 | \$ 1,498,357 | \$ 1,649,067 | \$ 1,819,386 | \$ 2,067,350 | \$ 2,669,644 | \$ 3,326,981 | \$ 3,315,716 | \$ 3,934,067 | \$ 4,507,126 | \$ 5,215,600 | \$ 5,764,971 |
| | | \$ 390,462 | | | | | | | | | | | | | |
| ADMINISTRATION FUND EXPENSE | \$ 477,137 | \$ 601,545 | \$ 492,669 | \$ 527,664 | \$ 492,046 | \$ 456,693 | \$ 450,174 | \$ 437,033 | \$ 533,041 | \$ 649,336 | \$ 739,039 | \$ 818,775 | \$ 907,040 | \$ 917,168 | \$ 957,594 |
| | | | | | | | | | | | | | | | |
| CLAIMS FUND EXPENSE | | | | | | | | | | | | | | | |
| Claims Paid Expense | \$ 716,700 | \$ 1,049,152 | \$ 790,125 | \$ 2,073,604 | \$ 2,005,402 | \$ 1,743,526 | \$ 1,445,901 | \$ 1,097,496 | \$ 1,211,714 | \$ 1,874,209 | \$ 2,291,676 | \$ 3,927,625 | \$ 2,606,905 | \$ 2,775,472 | \$ 3,329,879 |
| Claims Paid Adjusting Expense | \$ 25,541 | \$ 54,345 | \$ 46,505 | \$ 90,802 | \$ 85,686 | \$ 143,973 | \$ 123,509 | \$ 83,220 | \$ 129,112 | \$ 149,296 | \$ 150,336 | | | \$ 193,457 | \$ 238,632 |
| Claims Reserve Expense | \$ - | \$ - | \$ - | \$ - | \$ 56,339 | \$ 51,544 | \$ 8,693 | \$ - | \$ - | \$ - | \$ 38,336 | | | | \$ 183,872 |
| Claims Reserves Adjusting Expense | \$ - | \$ - | \$ - | \$ - | \$ 4,683 | \$ 3,957 | \$ 2,213 | \$ - | \$ - | \$ - | \$ 503 | | | | |
| IBNR Reserve Expense | | \$ - | \$ - | \$ - | \$ (2,921) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 38,690 | | \$ 52,965 | + -, | |
| Excess Work Comp Insurance | | \$ 210,142 | \$ 133,376 | \$ 117,122 | \$ 79,456 | \$ 80,124 | \$ 86,819 | \$ 127,168 | \$ 189,458 | \$ 366,991 | \$ 221,435 | \$ 374,472 | \$ 384,425 | \$ 420,728 | \$ 372,790 |
| Specific Recoverable Expense | | \$ - | \$ - | \$ - | \$ (180,999) | \$ 48,322 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Specific Recovery Expense | | \$ - | \$ - | \$ (268,748) | \$ (740,988) | \$ (232,568) | \$ - | \$ - | \$ - | \$ (400,137) | \$ - | \$ (188,126) | \$ - | \$ (53,999) | \$ (66,549) |
| Aggregate Recoverable Expense | | \$ - | \$ - | \$ - | \$ - | \$ (7,011) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Aggregate Recovery Expense | | \$ - | \$ - | \$ (352,627) | | \$ (112,699) | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Claims Fund Expense | \$ 893,634 | \$ 1,313,638 | \$ 970,007 | \$ 1,660,153 | \$ 1,306,658 | \$ 1,719,169 | \$ 1,667,135 | \$ 1,307,883 | \$ 1,530,284 | \$ 1,990,358 | \$ 2,740,976 | \$ 4,548,371 | \$ 3,299,120 | \$ 3,516,711 | \$ 4,226,603 |
| | | | | | | | | | | | | | | | |
| Total Operating Expense | \$ 1,370,771 | \$ 1,915,183 | \$ 1,462,676 | \$ 2,187,817 | \$ 1,798,704 | \$ 2,175,863 | \$ 2,117,309 | \$ 1,744,916 | \$ 2,063,325 | \$ 2,639,694 | \$ 3,480,015 | \$ 5,367,146 | \$ 4,206,160 | \$ 4,433,878 | \$ 5,184,197 |
| | | • | • | | | | | | | | | | | | |
| BALANCES | | | | | | | | | | | | | | | |
| KMIT Statutory Fund Balance | \$ 74,486 | \$ 43,543 | \$ 495,283 | \$ (290,597) | \$ (300,346) | \$ (526,795) | \$ (297,923) | \$ 322,434 | \$ 606,319 | \$ 687,287 | \$ (164,299) | \$ (1,433,079) | \$ 300,966 | \$ 781,722 | \$ 580,774 |
| • | , | , | | , | , , | , , , | , | , | | , | , , | , , , | , | , | , |
| Accumulated Balance | \$ 74,486 | \$ 118,029 | \$ 613,312 | \$ 322,715 | \$ 22,368 | \$ (504,427) | \$ (802,350) | \$ (479,915) | \$ 126,403 | \$ 813,690 | \$ 649,391 | \$ (783,687) | \$ (482,721) | \$ 299,001 | \$ 879,774 |

KMIT Profit and Loss

| | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | | 2016 | 2017 | 2018 | 2018 | | Total |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------|-----|--------------|--------------|---------------|----------------|----|-------------|
| | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrue | ı | Accrued | Accrued | Accrued | Budget | | Accrued |
| REVENUE FUND | To Date | To Date | | To Date | To Date | To Date | | | To Date |
| Direct Premium Earned | \$ 5,193,427 | \$ 5,213,859 | \$ 4,442,326 | \$ 4,484,533 | \$ 4,853,835 | \$ 5,460,344 | \$ 5.261. |)44 | \$ 4,829,526 | \$ 5.007.888 | \$ 1.641.119 | \$ 4,900,000 | \$ | 87,605,858 |
| Interest Income | | \$ 52.768 | | | \$ 71,861 | | | 300 | | | | | | 2,840,989 |
| Miscellaneous Income | | \$ 32,700 | \$ 1,441 | | ¢ 71,001 | \$ 107,001 | \$ 120, | | | \$ 220,000 | . \$ 74,505 | ¢ 105,000 | 4 | 10,701 |
| Miscellaneous Income | 3 - | a - | \$ 1,441 | ъ - | \$ - | \$ - | Þ | - | э - | a | . ф | - | ÷ | 10,701 |
| Total Operating Revenue | \$ 5,275,028 | \$ 5,266,578 | \$ 4,516,692 | \$ 4,554,637 | \$ 4,925,696 | \$ 5,567,945 | \$ 5,389, | 644 | \$ 4,989,900 | \$ 5,228,494 | \$ 1,715,508 | \$ 5,065,000 | \$ | 90,457,549 |
| | | | | | | | | | | | | | | |
| ADMINISTRATION FUND EXPENSE | \$ 952,147 | \$ 1,035,291 | \$ 968,230 | \$ 933,373 | \$ 996,315 | \$ 1,071,452 | \$ 1,049, | 702 | \$ 1,126,523 | \$ 1,221,802 | \$ 478,997 | \$ 1,230,000 | \$ | 19,290,787 |
| | | | | | | | | | | | | | | |
| CLAIMS FUND EXPENSE | | | | | | | | | | | | | | |
| Claims Paid Expense | \$ 2,030,707 | \$ 3,859,176 | \$ 2,716,995 | \$ 1,920,029 | \$ 1,706,794 | \$ 3,221,621 | \$ 1,660. | 523 | \$ 1,480,376 | \$ 1,407,967 | \$ 203,032 | \$ - | \$ | 49,146,704 |
| Claims Paid Adjusting Expense | \$ 133,200 | \$ 187,709 | \$ 147,971 | \$ 170,234 | \$ 129,206 | \$ 139,123 | \$ 133, | 513 | \$ 104,630 | \$ 84,437 | 7 \$ 9,943 | \$ - | \$ | 3,183,136 |
| Claims Reserve Expense | \$ 19,319 | \$ 238,729 | \$ 145,739 | \$ 58,795 | \$ 28,937 | \$ 226,289 | \$ 147, | 001 | \$ 337,050 | \$ 1,424,09 | \$ 960,468 | \$ - | \$ | 4,211,658 |
| Claims Reserves Adjusting Expense | \$ 8,459 | \$ 27,269 | \$ 4,007 | \$ 10,536 | \$ 5,670 | \$ 21,401 | \$ 38, | 718 | \$ 65,528 | \$ 215,220 |) \$ 124,562 | \$ - | \$ | 591,947 |
| IBNR Reserve Expense | \$ 100,249 | \$ 162,686 | \$ 199,023 | \$ 210,592 | \$ 247,769 | \$ 361,798 | \$ 533, | 380 | \$ 1,027,051 | \$ 1,124,950 | • | \$ - | \$ | 4,320,051 |
| Excess Work Comp Insurance | \$ 341,935 | \$ 351,375 | \$ 336,966 | \$ 337,595 | \$ 395,128 | \$ 432,750 | \$ 456, | 352 | \$ 451,042 | \$ 478,448 | \$ \$ 167,876 | \$ 504,000 | \$ | 7,065,366 |
| Specific Recoverable Expense | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (168,491) | \$ | - | \$ - | \$ | · \$ - | \$ - | \$ | (301,168) |
| Specific Recovery Expense | \$ - | \$ (43) | \$ - | \$ (9,965) | \$ - | \$ (311,814) | \$ | - | \$ - | \$ | · \$ - | \$ - | \$ | (2,272,936) |
| Aggregate Recoverable Expense | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - | \$ - | \$ | · \$ - | \$ - | \$ | (7,011) |
| Aggregate Recovery Expense | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - | \$ - | \$ | · \$ - | \$ - | \$ | (465, 326) |
| Claims Fund Expense | \$ 2,633,867 | \$ 4,826,900 | \$ 3,550,701 | \$ 2,697,816 | \$ 2,513,503 | \$ 3,922,677 | \$ 2,969, | 587 | \$ 3,465,676 | \$ 4,735,113 | 1,465,881 | \$ 504,000 | \$ | 65,472,421 |
| | | | | | | | | | | | | | | |
| Total Operating Expense | \$ 3,586,014 | \$ 5,862,192 | \$ 4,518,930 | \$ 3,631,189 | \$ 3,509,818 | \$ 4,994,130 | \$ 4,019, | 289 | \$ 4,592,199 | \$ 5,956,915 | 1,944,879 | \$ 1,734,000 | \$ | 84,763,208 |
| | | | | | | | | | | | | | | |
| BALANCES | | | | | | | | | | | | | | |
| KMIT Statutory Fund Balance | \$ 1,689,014 | \$ (595,614) | \$ (2,239) | \$ 923,448 | \$ 1,415,878 | \$ 573,815 | \$ 1,370, | 354 | \$ 397,702 | \$ (728,421 |) \$ (229,370 |) \$ 3,331,000 | \$ | 5,694,341 |
| • | | , | , | , | | | | | , | | , | | | |
| Accumulated Balance | \$ 2,568,788 | \$ 1,973,175 | \$ 1,970,936 | \$ 2,894,384 | \$ 4,310,261 | \$ 4,884,076 | \$ 6,254, | 130 | \$ 6,652,132 | \$ 5,923,711 | \$ 5,694,341 | | | |

KMIT Admin Expenses

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|-----------------------|------------------------|-------------------------------|-------------------------|------------------|------------|------------------|------------|------------|---------------|------------------|------------|-----------------------|------------|------------|
| | Closed | Closed | Closed | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued |
| | | | | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date |
| GENERAL EXPENSES | | | | | | | | | | | | | | | |
| Agent Commissions | | \$ - | \$ - | \$ - | \$ 969 | \$ 4,919 | \$ 5,239 | \$ 12,669 | \$ 33,803 | \$ 44,060 | \$ 43,231 | \$ 61,486 | \$ 75,650 | | \$ 88,532 |
| Directors and Officers Insurance | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 20,367 | \$ 18,542 |
| Meetings/Travel | | \$ 6,971 | | | \$ 1,206 | \$ - | \$ 149 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Contingencies/Miscellaneous | | \$ 8,984 | | | | \$ 11,585 | \$ 6,020 | \$ 18,223 | \$ 26,103 | \$ 28,939 | \$ 41,820 | \$ 23,173 | \$ 66,332 | \$ 33,865 | |
| Bank Fees | | \$ 4,735 | \$ 579 | \$ 658 | \$ 263 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,638 |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| LKM Clearing | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Marketing | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Office Supplies | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Sub Total | \$ 1,249 | \$ 21,179 | \$ 4,151 | \$ 9,889 | \$ 7,795 | \$ 16,504 | \$ 11,408 | \$ 30,892 | \$ 59,906 | \$ 72,999 | \$ 85,051 | \$ 84,659 | \$ 141,982 | \$ 132,193 | \$ 135,867 |
| REGULATORY | ¢ 40.047 | A. 40.400 | ¢ 40.477 | f 40.000 | ¢ 40.000 | ¢ 40.045 | ¢ 40.500 | ¢ 40.504 | ¢ 04.077 | ¢ 00.047 | ¢ 00.400 | ¢ 04.004 | ¢ 40.040 | ¢ 40.404 | ¢ 54.400 |
| Kansas Insurance Dept (KID) Premium Tax | | \$ 18,402 | | | \$ 13,893 | \$ 18,215 | | | | | | | | | |
| KID Pool Assessment | | ¢ 44.044 | \$ 5,372 | | | | | | | | | | | \$ 4,300 | |
| KID Workers Compensation Assessment KID State Audit | | \$ 44,011 | \$ 25,322 | \$ 48,345 | \$ 31,243 | \$ 14,594 | \$ 10,372 | \$ 1,795 | \$ 7,770 | \$ 19,748 | \$ 47,137 | \$ 91,805 | \$ 47,193 | \$ 32,896 | \$ 32,770 |
| KDOL Annual Assessment Fee | • | \$ 15,053 | \$ 12,410 | \$ 42,620 | \$ 40,596 | \$ 46,382 | \$ 39,462 | \$ 30,890 | \$ 34,311 | \$ 39,671 | \$ 57,471 | \$ 75,143 | \$ 80,087 | \$ 81,579 | \$ 91,913 |
| Sub Total | \$ 9,073 \$ 95,360 | \$ 15,053 \$ 77,466 | \$ 12,410 \$ 56,281 | \$ 42,620 \$ 105,257 | | | | | | | | | | | |
| CONTRACTURAL | \$ 95,360 | \$ 11,400 | \$ 30,261 | \$ 105,257 | \$ 69,550 | \$ 61,040 | \$ 72,094 | \$ 55,604 | \$ 69,799 | 34,410 | \$ 137,620 | \$ 204,652 | \$ 107,49Z | \$ 104,909 | \$ 102,231 |
| Financial Audit | \$ 4.603 | \$ - | \$ 6,639 | \$ 32,625 | \$ 12,292 | \$ 8,288 | \$ 10,973 | \$ 8.474 | \$ 9.600 | \$ 9.806 | \$ 10,465 | \$ 10,264 | \$ 33,013 | \$ 6,462 | \$ 13,127 |
| | \$ - | \$ - | \$ 2,855 | | \$ 25,033 | \$ 5,859 | | | , | | | | | | |
| Risk Management | • | \$ - | \$ 2,000 | \$ 5,000 | \$ 25,055 | \$ 3,033 | \$ 3,703 | \$ 7,002 | \$ 0,140 | \$ 40,000 | . , | | \$ 50,000 | \$ 60,000 | |
| ű | \$ - | \$ - | \$ 82,500 | \$ 99,073 | \$ 87,000 | \$ 80,000 | \$ 80,000 | \$ 85,000 | \$ 92,500 | Ψ .0,000 | . , | | | \$ 140,000 | |
| | \$ 298,447 | \$ 312,500 | \$ 194,842 | \$ 105,470 | \$ 100,000 | \$ 105,000 | \$ 110.000 | | | \$ 135.000 | \$ 140,000 | | \$ 150,000 | \$ 165,000 | \$ 165,000 |
| Risk Analysis | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| * | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Pool Admin Services | \$ 77,478 | \$ 190,400 | \$ 145,400 | \$ 170,350 | \$ 170,396 | \$ 159,996 | \$ 159,996 | \$ 140,000 | \$ 160,000 | \$ 176,000 | \$ 193,000 | \$ 200,000 | \$ 210,000 | \$ 220,000 | \$ 220,000 |
| Payroll Audits | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 10,088 | | | | \$ 14,562 | | |
| Rating Services | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Crime | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Web Hosting | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Endorsement Fee | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Sub Total | \$ 380,528 | \$ 502,900 | \$ 432,236 | \$ 412,518 | \$ 394,721 | \$ 359,144 | \$ 366,672 | \$ 350,536 | \$ 403,336 | \$ 481,918 | \$ 516,368 | \$ 529,264 | \$ 597,566 | \$ 620,006 | \$ 639,497 |
| Administration Fund Expense | \$ 477,137 | \$ 601,545 | \$ 492,669 | \$ 527,664 | \$ 492,046 | \$ 456,693 | \$ 450,174 | \$ 437,033 | \$ 533,041 | \$ 649,336 | \$ 739,039 | \$ 818,775 | \$ 907,040 | \$ 917,168 | \$ 957,594 |
| Administration Fund Expense | Φ 411,131 | φ 001,545 | P 492,009 | \$ 527,004 | Φ 492,046 | φ 430,093 | Φ 430,174 | \$ 437,033 | φ 555,041 | φ 049,336 | Ф 739,039 | φ 010,773 | φ 9 07,040 | φ 917,100 | φ 957,594 |

KMIT Admin Expenses

| | 2009 | | 2010 | | 2011 201 | | 2012 | | | | 2014 | | 2015 | | | 2017 2018 | | 2018 | | Total | | | | |
|---|------|---------|------|-----------|----------|---------|------|---------|----|---------|------|-----------|------|-----------|----|-----------|------|-----------|----|----------|----|-------------|-----|------------|
| | A | ccrued | - | Accrued | , | Accrued | - | Accrued | | Accrued | - | Accrued | A | Accrued | - | Accrued | Α | ccrued | F | Accrued | | Budget | - 1 | Accrued |
| | T | o Date | | To Date | | To Date | | To Date | | To Date | | To Date | 1 | To Date | _ | To Date | 1 | To Date | - | To Date | | | | To Date |
| GENERAL EXPENSES | | | | | | | | | | | | | | | | | | | | | | | | |
| Agent Commissions | \$ | 94,214 | | | \$ | | \$ | , - | \$ | 102,636 | | 97,189 | | | \$ | 90,158 | | 101,214 | | 30,218 | | 102,000 | | 1,334,631 |
| Directors and Officers Insurance | \$ | 15,857 | \$ | 15,942 | \$ | 16,038 | \$ | 16,488 | \$ | , | \$ | 15,956 | | 15,667 | \$ | 15,970 | | 15,939 | \$ | 5,313 | | 16,000 | \$ | 189,792 |
| Meetings/Travel | \$ | - | \$ | - | \$ | 829 | \$ | | \$ | 19,334 | \$ | 29,749 | \$ | | \$ | 22,638 | | | \$ | 6,476 | | | \$ | 138,589 |
| Contingencies/Miscellaneous | \$ | 34,318 | | 2,657 | \$ | , | \$ | -, - | \$ | 3,623 | \$ | ., | \$ | | \$ | 2,594 | | (2,597) | | 2,594 | | -, | \$ | 359,406 |
| Bank Fees | \$ | 2,758 | \$ | 9,239 | \$ | -, | \$ | 4,159 | \$ | 7,528 | \$ | 4,460 | \$ | 5,998 | \$ | 6,333 | | 7,391 | \$ | 2,428 | \$ | 6,000 | \$ | 66,193 |
| Write Off | | - | \$ | - | \$ | (104) | | - | \$ | - | \$ | - | \$ | - | \$ | 464 | \$ | - | \$ | - | \$ | - | \$ | 360 |
| LKM Clearing | | - | \$ | - | \$ | 60 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 60 |
| Marketing | | - | \$ | - | \$ | - | \$ | | \$ | 452 | \$ | | \$ | _ | \$ | 502 | \$ | - | \$ | - | \$ | 1,000 | \$ | 1,588 |
| Office Supplies | | - | \$ | - | \$ | - | \$ | 1,112 | \$ | 1,830 | | | \$ | | \$ | 6,176 | | 9,399 | \$ | 2,152 | | -, | \$ | 28,884 |
| Sub Total | \$ | 147,147 | \$ | 121,475 | \$ | 107,167 | \$ | 126,735 | \$ | 152,627 | \$ | 155,632 | \$ | 147,469 | \$ | 144,835 | \$ | 151,512 | \$ | 49,181 | \$ | 163,000 | \$ | 2,119,504 |
| REGULATORY | | | | | | | | | | | | | | | | | | | | | | | | |
| Kansas Insurance Dept (KID) Premium Tax | | 48,525 | | | \$ | 40,919 | | 43,445 | \$ | 44,349 | \$ | 51,057 | \$ | 47,827 | \$ | 46,830 | \$ | 48,793 | \$ | 15,152 | \$ | 50,000 | \$ | 819,526 |
| | | 3,476 | | | \$ | 3,000 | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 64,701 |
| KID Workers Compensation Assessment | | 28,363 | \$ | 57,704 | \$ | 65,962 | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 671,063 |
| KID State Audit | | - | \$ | - | \$ | 12,652 | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 12,652 |
| KDOL Annual Assessment Fee | \$ | 59,661 | \$ | 103,845 | \$ | 39,703 | \$ | | \$ | 85,220 | \$ | , | \$ | 81,945 | \$ | 99,649 | \$ | 183,807 | \$ | 34,843 | \$ | , | \$ | 1,601,314 |
| 0 | \$ | 140,025 | \$ | 214,079 | \$ | 162,236 | \$ | 126,506 | \$ | 129,569 | \$ | 183,979 | \$ | 129,772 | \$ | 146,479 | \$ | 232,600 | \$ | 49,995 | \$ | 250,000 | \$ | 3,169,256 |
| CONTRACTURAL | | | | | | | | | | | | | | | | | | | | | | | | |
| | \$ | 18,608 | | , | \$ | 12,023 | | | \$ | | \$ | -, | \$ | | \$ | 12,665 | | | \$ | - | \$ | , | \$ | 317,240 |
| | \$ | 13,750 | | | \$ | 14,000 | | | \$ | | \$ | , | \$ | | \$ | 15,000 | | 15,000 | \$ | | \$ | , | \$ | 246,395 |
| Risk Management | \$ | 70,000 | | , | | 70,000 | | 70,000 | | - , | \$ | 170,000 | | 170,000 | | 190,000 | | , | \$ | 105,350 | | 210,700 | | 1,600,350 |
| | \$ | 145,000 | | | | 145,000 | | 145,000 | | | \$ | 150,000 | | 155,000 | | 155,000 | | | \$ | 79,650 | | | \$ | 2,778,723 |
| Claims Adjusting | | 175,000 | \$ | 195,000 | \$ | 185,000 | | 185,000 | \$ | 185,000 | \$ | 185,000 | \$ | 205,000 | | 205,000 | | 210,000 | | 108,150 | | -, | \$ | 4,194,409 |
| Risk Analysis | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - , - | \$ | 14,651 | | 27,647 | | | \$ | 11,732 | | , | \$ | 75,814 |
| POET | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | | \$ | | | 10,513 | | , | \$ | 6,150 | | -, | \$ | 44,225 |
| Pool Admin Services | | 225,000 | | | \$ | 230,000 | | | \$ | | \$ | . , | \$ | | | 99,360 | | | \$ | 35,040 | | 105,000 | | 3,995,720 |
| Payroll Audits | \$ | 17,617 | \$ | 19,173 | \$ | 19,000 | | -, | \$ | 16,000 | \$ | 20,143 | | | \$ | 20,726 | | -, | \$ | - | \$ | 21,000 | \$ | 249,485 |
| Rating Services | \$ | - | \$ | - | \$ | 22,650 | \$ | 6,636 | \$ | 18,702 | \$ | 10,887 | \$ | 754 | \$ | 27,105 | \$ | 11,595 | \$ | 24 | \$ | - | \$ | 98,353 |
| Crime | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 348 | \$ | 464 | \$ | - | \$ | 812 |
| Web Hosting | \$ | - | \$ | - | \$ | 1,155 | \$ | 1,187 | \$ | , | \$ | -, | \$ | | \$ | 2,193 | | 3,758 | \$ | 760 | | - | \$ | 18,001 |
| Endorsement Fee | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 70,000 | \$ | 70,000 | \$ | -, | \$ | 70,000 | | 70,000 | \$ | 32,500 | \$ | , , , , , , | \$ | 382,500 |
| Sub Total | \$ | 664,975 | \$ | 699,738 | \$ | 698,827 | \$ | 680,133 | \$ | 714,119 | \$ | 731,842 | \$ | 772,461 | \$ | 835,209 | \$ | 837,691 | \$ | 379,821 | \$ | 817,000 | \$ | 14,002,026 |
| Administration Fund Expense | \$ | 952.147 | \$ | 1.035.291 | \$ | 968,230 | \$ | 933.373 | \$ | 996.315 | \$ | 1.071.452 | \$. | 1.049.702 | \$ | 1.126.523 | \$ 1 | 1.221.802 | \$ | 478.997 | \$ | 1.230.000 | \$ | 19.290.787 |
| Administration Fund Expense | Ψ | 002,147 | Ψ | 1,000,201 | Ψ | 000,200 | Ψ | 000,010 | Ψ | 000,010 | Ψ | 1,011,402 | ٧ | 1,040,702 | Ψ | 1,120,020 | Y | 1,221,002 | Ψ | 41 0,001 | Ψ | 1,200,000 | Ψ | 10,200,101 |

KMIT Balance Sheet

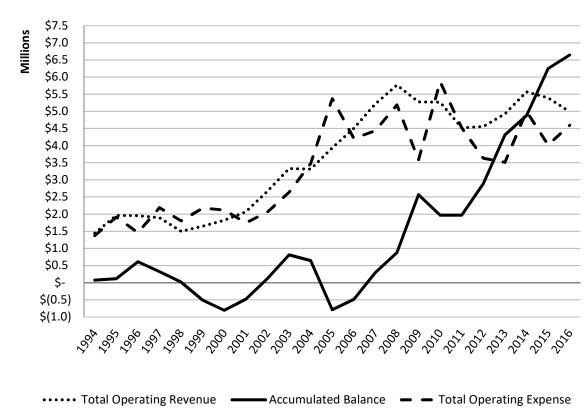
May 31, 2018

| ASSEIS |
|--------|
|--------|

| Checking Accounts | \$ 364,449 |
|---------------------------|------------------|
| Investments | \$ 16,958,600 |
| Accrued Interest | \$ 100,100 |
| Accounts Receivable | \$ 12,378 |
| Excess Premium Receivable | \$ 18,907 |
| Specific Recoverable | \$ 1,347,291 |
| Aggregate Recoverable | \$ 7,011 |
| Prepaid Expenses | \$ 366,312 |
| Total Assets | \$ 19,175,049 |

| Ψ | 19,175,049 |
|----|-------------------------------|
| | |
| | |
| \$ | 10,098 |
| \$ | - |
| \$ | 5,924,508 |
| \$ | 4,237,003 |
| \$ | 2,851,796 |
| \$ | 447,774 |
| \$ | 13,471,179 |
| \$ | 5,703,871 |
| \$ | 19,175,049 |
| | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ |

KMIT Financial Overview



KMIT Profit and Loss

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|-----------------------------------|--------------|--------------|--------------|-----------------|---------------------|--------------|-------------------------|---|--------------|---|---------------------|---------------------|---|--------------|--------------|
| | Closed | Closed | Closed | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued |
| REVENUE FUND | | | | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date |
| Direct Premium Earned | \$ 1,422,582 | \$ 1,885,501 | \$ 1,843,047 | \$ 1,754,515 | \$ 1,377,722 | \$ 1,552,110 | \$ 1,689,773 | \$ 1,965,656 | \$ 2,616,641 | \$ 3,274,489 | \$ 3,256,648 | \$ 3,837,793 | \$ 4,272,140 | \$ 4.950.171 | \$ 5.519.169 |
| Interest Income | \$ 22.675 | \$ 73,225 | \$ 114.912 | \$ 142.705 | \$ 116,190 | \$ 96.882 | \$ 129.613 | \$ 101,694 | \$ 50.668 | \$ 52,492 | \$ 59.068 | \$ 96,274 | \$ 234.986 | \$ 263.024 | \$ 245.802 |
| Miscellaneous Income | , , , , | \$ - | \$ - | \$ - | \$ 4,445 | | \$ - | \$ - | \$ 2,335 | | \$ - | \$ - | \$ - | \$ 2,405 | |
| | | * | * | | | | * | | , ,,,,, | | * | | • | | |
| Total Operating Revenue | \$ 1,445,257 | \$ 1,958,726 | \$ 1,957,959 | \$ 1,897,220 | \$ 1,498,357 | \$ 1,649,067 | \$ 1,819,386 | \$ 2,067,350 | \$ 2,669,644 | \$ 3,326,981 | \$ 3,315,716 | \$ 3,934,067 | \$ 4,507,126 | \$ 5,215,600 | \$ 5,764,971 |
| | | | | | | | | | | | | | | | |
| ADMINISTRATION FUND EXPENSE | \$ 477,137 | \$ 601,545 | \$ 492,669 | \$ 527,664 | \$ 492,046 | \$ 456,693 | \$ 450,174 | \$ 437,033 | \$ 533,041 | \$ 649,336 | \$ 739,039 | \$ 818,775 | \$ 907,040 | \$ 917,168 | \$ 957,594 |
| | | | | | | | | | | | | | | | |
| CLAIMS FUND EXPENSE | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | | _ | |
| Claims Paid Expense | | \$ 1,049,152 | | , , , , , , , , | , , , , , , , , , , | \$ 1,743,526 | | | \$ 1,211,714 | | \$ 2,292,190 | | \$ 2,607,961 | | \$ 3,331,098 |
| Claims Paid Adjusting Expense | 7, | \$ 54,345 | \$ 46,505 | \$ 90,802 | \$ 85,695 | \$ 143,973 | | \$ 83,220 | \$ 129,112 | \$ 149,296 | | | | \$ 193,570 | |
| Claims Reserve Expense | \$ - | \$ - | \$ - | \$ - | \$ 54,753 | \$ 51,544 | | \$ - | \$ - | \$ - | \$ 37,822 | , ., | | | |
| Claims Reserves Adjusting Expense | \$ - | \$ - | \$ - | \$ - | \$ 4,674 | \$ 3,957 | \$ 2,166 | \$ - | \$ - | \$ - | \$ 466 | | | | , , , , , , |
| IBNR Reserve Expense | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 38,690 | | \$ 52,965 | | \$ 155,593 |
| Excess Work Comp Insurance | | \$ 210,142 | \$ 133,376 | \$ 117,122 | \$ 79,456 | \$ 80,124 | \$ 86,819 | \$ 127,168 | \$ 189,458 | \$ 366,991 | \$ 221,435 | \$ 374,472 | \$ 384,425 | \$ 420,728 | \$ 372,790 |
| Specific Recoverable Expense | \$ - | \$ - | \$ - | \$ - | \$ (180,999) | \$ 48,322 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Specific Recovery Expense | \$ - | \$ - | \$ - | \$ (268,748) | \$ (740,988) | \$ (232,568) | \$ - | \$ - | \$ - | \$ (400,137) | \$ - | \$ (188,126) | \$ - | \$ (53,999) | \$ (66,549) |
| Aggregate Recoverable Expense | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (7,011) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Aggregate Recovery Expense | \$ - | \$ - | \$ - | \$ (352,627) | \$ - | \$ (112,699) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Claims Fund Expense | \$ 893,634 | \$ 1,313,638 | \$ 970,007 | \$ 1,660,153 | \$ 1,309,579 | \$ 1,719,169 | \$ 1,667,135 | \$ 1,307,883 | \$ 1,530,284 | \$ 1,990,358 | \$ 2,740,976 | \$ 4,548,371 | \$ 3,299,120 | \$ 3,516,711 | \$ 4,226,603 |
| | | | | | | | | | | | | | | | |
| Total Operating Expense | \$ 1,370,771 | \$ 1,915,183 | \$ 1,462,676 | \$ 2,187,817 | \$ 1,801,625 | \$ 2,175,863 | \$ 2,117,309 | \$ 1,744,916 | \$ 2,063,325 | \$ 2,639,694 | \$ 3,480,015 | \$ 5,367,146 | \$ 4,206,160 | \$ 4,433,878 | \$ 5,184,197 |
| | • | • | <u> </u> | | | | | | | | | | | | |
| BALANCES | | | | | | | | | | | | | | | |
| KMIT Statutory Fund Balance | \$ 74,486 | \$ 43,543 | \$ 495,283 | \$ (290,597) | \$ (303,268) | \$ (526,795) | \$ (297,923) | \$ 322,434 | \$ 606,319 | \$ 687,287 | \$ (164,299) | \$ (1,433,079) | \$ 300,966 | \$ 781,722 | \$ 580,774 |
| | ,,,,,, | 1,,,,, | | (::,,==:) | (222,200) | | , , , , , , , , , , , , | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | . (, , , , , , , , | , , , , , , , , , , | , | | |
| Accumulated Balance | \$ 74,486 | \$ 118,029 | \$ 613,312 | \$ 322,715 | \$ 19,447 | \$ (507,348) | \$ (805,271) | \$ (482,836) | \$ 123,482 | \$ 810,769 | \$ 646,470 | \$ (786,609) | \$ (485,642) | \$ 296,080 | \$ 876,853 |

KMIT Profit and Loss

| | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2 | 016 | 2017 | 2018 | 2018 | Total |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------------|------------|---------|-------------|-----------|--------------|--------------|----------------|
| | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Acc | crued | Accrued | Accrued | Budget | Accrued |
| REVENUE FUND | To Date | To Date | То | Date | To Date | To Date | | To Date |
| Discost Describes Francis | £ 5 400 407 | £ 5 040 050 | A 440 000 | £ 4404 500 | £ 4.050.005 | 6 5 400 044 | £ 5004.0 | 4 6 4 | 000 500 6 | F 007 000 | A 0.054.040 | £ 4 000 000 | A 00 040 500 |
| Direct Premium Earned | | | \$ 4,442,326 | | \$ 4,853,835 | \$ 5,460,344 | \$ 5,261,0 | | ,829,526 \$ | | | . ,, | \$ 88,016,582 |
| Interest Income | \$ 81,601 | \$ 52,768 | \$ 72,925 | \$ 70,104 | \$ 71,861 | \$ 107,601 | \$ 128,6 | 0 \$ | 160,374 \$ | 220,606 | \$ 109,173 | \$ 165,000 | \$ 2,875,773 |
| Miscellaneous Income | \$ - | \$ - | \$ 1,441 | \$ - | \$ - | \$ - | \$ | - \$ | - \$ | - | \$ - | \$ - | \$ 10,701 |
| Total Operating Revenue | \$ 5,275,028 | \$ 5,266,578 | \$ 4,516,692 | \$ 4,554,637 | \$ 4,925,696 | \$ 5,567,945 | \$ 5,389,6 | 4 \$ 4, | ,989,900 \$ | 5,228,494 | \$ 2,161,016 | \$ 5,065,000 | \$ 90,903,056 |
| | | | | | | | | | | | | | |
| ADMINISTRATION FUND EXPENSE | \$ 952,147 | \$ 1,035,291 | \$ 968,230 | \$ 933,373 | \$ 996,315 | \$ 1,071,452 | \$ 1,049,7 | 2 \$ 1, | ,126,523 \$ | 1,221,855 | \$ 530,199 | \$ 1,230,000 | \$ 19,342,042 |
| | | | | | | | | | | | | | |
| CLAIMS FUND EXPENSE | | | | | | | | | | | | | |
| Claims Paid Expense | \$ 1,975,786 | \$ 3,863,297 | \$ 2,721,738 | \$ 1,920,029 | \$ 1,706,794 | \$ 3,231,205 | \$ 1,660,8 | 2 \$ 1, | ,497,941 \$ | 1,480,709 | \$ 421,292 | \$ - | \$ 49,426,093 |
| Claims Paid Adjusting Expense | \$ 188,120 | \$ 187,709 | \$ 148,031 | \$ 171,130 | \$ 129,206 | \$ 141,566 | \$ 133,5 | 8 \$ | 104,738 \$ | 92,112 | \$ 16,955 | \$ - | \$ 3,256,613 |
| Claims Reserve Expense | \$ 20,569 | \$ 235,020 | \$ 140,996 | \$ 58,795 | \$ 28,937 | \$ 1,273,029 | \$ 146,8 | 2 \$ | 321,485 \$ | 1,360,287 | \$ 1,018,108 | \$ - | \$ 5,222,172 |
| Claims Reserves Adjusting Expense | \$ 8,459 | \$ 26,858 | \$ 3,947 | \$ 9,640 | \$ 5,670 | \$ 53,458 | \$ 38,6 | 3 \$ | 65,745 \$ | 239,345 | \$ 176,780 | \$ - | \$ 702,335 |
| IBNR Reserve Expense | \$ 98,999 | \$ 162,686 | \$ 199,023 | \$ 210,592 | \$ 247,769 | \$ 323,643 | \$ 533,3 | 0 \$ 1, | ,024,725 \$ | 1,084,211 | \$ - | \$ - | \$ 4,237,003 |
| Excess Work Comp Insurance | \$ 341,935 | \$ 351,375 | \$ 336,966 | \$ 337,595 | \$ 395,128 | \$ 432,750 | \$ 456,3 | 2 \$ | 451,042 \$ | 476,604 | \$ 209,845 | \$ 504,000 | \$ 7,105,491 |
| Specific Recoverable Expense | \$ - | \$ - | \$ - | \$ - | \$ - | \$ (1,214,614) | \$ | - \$ | - \$ | - | \$ - | \$ - | \$ (1,347,291) |
| Specific Recovery Expense | \$ - | \$ (43) | \$ - | \$ (9,965) | \$ - | \$ (311,814) | \$ | - \$ | - \$ | - | \$ - | \$ - | \$ (2,272,936) |
| Aggregate Recoverable Expense | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - \$ | - \$ | - | \$ - | \$ - | \$ (7,011) |
| Aggregate Recovery Expense | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - \$ | - \$ | - | \$ - | \$ - | \$ (465,326) |
| Claims Fund Expense | \$ 2,633,867 | \$ 4,826,900 | \$ 3,550,701 | \$ 2,697,816 | \$ 2,513,503 | \$ 3,929,224 | \$ 2,969,5 | 7 \$ 3, | ,465,676 \$ | 4,733,269 | \$ 1,842,980 | \$ 504,000 | \$ 65,857,144 |
| | | | | | | | | | | | | | |
| Total Operating Expense | \$ 3,586,014 | \$ 5,862,192 | \$ 4,518,930 | \$ 3,631,189 | \$ 3,509,818 | \$ 5,000,676 | \$ 4,019,2 | 9 \$ 4, | ,592,199 \$ | 5,955,124 | \$ 2,373,180 | \$ 1,734,000 | \$ 85,199,186 |
| | | | | | | | | | | | | | |
| BALANCES | | | | | | | | | | | | | |
| KMIT Statutory Fund Balance | \$ 1,689,014 | \$ (595,614) | \$ (2,239) | \$ 923,448 | \$ 1,415,878 | \$ 567,269 | \$ 1,370,3 | 4 \$ | 397,702 \$ | (726,630) | \$ (212,164) | \$ 3,331,000 | \$ 5,703,871 |
| | | | | | | | | | | | | | |
| Accumulated Balance | \$ 2,565,867 | \$ 1,970,254 | \$ 1,968,015 | \$ 2,891,463 | \$ 4,307,340 | \$ 4,874,609 | \$ 6,244,9 | 3 \$ 6, | ,642,665 \$ | 5,916,035 | \$ 5,703,871 | | |

KMIT Admin Expenses

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|---|---------------|-----------------|-----------------|-------------------------|------------------------|-------------------|-----------------|------------|-----------------------|-------------------------|---------------|-------------------|--------------------------|------------|----------------|
| | Closed | Closed | Closed | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued | Accrued |
| | | | | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date | To Date |
| GENERAL EXPENSES | | | | | | | | | | | | | | | |
| Agent Commissions | | \$ - | \$ - | \$ - | \$ 969 | \$ 4,919 | \$ 5,239 | \$ 12,669 | \$ 33,803 | \$ 44,060 | \$ 43,231 | \$ 61,486 | \$ 75,650 | \$ 77,961 | \$ 88,532 |
| Directors and Officers Insurance | | \$ 489 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 20,367 | \$ 18,542 |
| Meetings/Travel | | | \$ 976 | | | | \$ 149 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Contingencies/Miscellaneous | | | \$ 2,596 | | | \$ 11,585 | \$ 6,020 | \$ 18,223 | \$ 26,103 | \$ 28,939 | \$ 41,820 | \$ 23,173 | \$ 66,332 | \$ 33,865 | |
| Bank Fees | | \$ 4,735 | \$ 579 | \$ 658 | \$ 263 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,638 |
| Write Off | * | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| LKM Clearing | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Marketing | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Office Supplies | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Sub Total | \$ 1,249 | \$ 21,179 | \$ 4,151 | \$ 9,889 | \$ 7,795 | \$ 16,504 | \$ 11,408 | \$ 30,892 | \$ 59,906 | \$ 72,999 | \$ 85,051 | \$ 84,659 | \$ 141,982 | \$ 132,193 | \$ 135,867 |
| REGULATORY | | | | | | | | | | | | | | | |
| Kansas Insurance Dept (KID) Premium Tax | | \$ 18,402 | \$ 13,177 | | | | | | | | | | | | |
| KID Pool Assessment | | | \$ 5,372 | | | | | | | | | | | \$ 4,300 | |
| KID Workers Compensation Assessment | | \$ 44,011 | \$ 25,322 | \$ 48,345 | \$ 31,243 | \$ 14,594 | \$ 10,372 | \$ 1,795 | \$ 7,770 | \$ 19,748 | \$ 47,137 | \$ 91,805 | \$ 47,193 | \$ 32,896 | \$ 32,770 |
| KID State Audit | • | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| KDOL Annual Assessment Fee | | \$ 15,053 | \$ 12,410 | \$ 42,620 | \$ 40,596 | \$ 46,382 | \$ 39,462 | \$ 30,890 | \$ 34,311 | \$ 39,671 | \$ 57,471 | \$ 75,143 | \$ 80,087 | | |
| Sub Total | \$ 95,360 | \$ 77,466 | \$ 56,281 | \$ 105,257 | \$ 89,530 | \$ 81,046 | \$ 72,094 | \$ 55,604 | \$ 69,799 | \$ 94,418 | \$ 137,620 | \$ 204,852 | \$ 167,492 | \$ 164,969 | \$ 182,231 |
| CONTRACTURAL | | | | | | | | 0 0 174 | | | A 40.405 | | | | |
| | \$ 4,603 | \$ - | | \$ 32,625 | | | \$ 10,973 | | | | | | | | |
| Actuarial | • | \$ - | \$ 2,855 | \$ 5,000 | \$ 25,033 | \$ 5,859 | \$ 5,703 | \$ 7,062 | \$ 6,148 | | | | \$ 9,991 | | |
| Risk Management Risk Control | \$ - | \$ - | \$ 82,500 | \$ - | \$ - | \$ 80,000 | \$ 80,000 | \$ 85,000 | \$ 92,500 | \$ 40,000 \$ 105.000 | | | | | |
| | \$ 298,447 | \$ 312,500 | | \$ 99,073 \$ 105,470 | | | \$ 110,000 | | | | | | \$ 130,000 \$ 150,000 | \$ 140,000 | |
| Risk Analysis | | \$ 312,500 | \$ 194,642 ¢ | \$ 105,470 | \$ 100,000 | \$ 105,000 | \$ 110,000 | \$ 110,000 | \$ 125,000 | \$ 135,000 | \$ 140,000 | \$ 140,000 | \$ 150,000 | \$ 165,000 | \$ 165,000 |
| POET | | φ - | ф - | φ - | φ - | φ - | φ - | ъ Ф | Φ - | φ - | φ - | φ - | φ - | φ - | φ - |
| Pool Admin Services | | \$ 190.400 | \$ 145.400 | \$ 170.350 | \$ 170,396 | \$ 159.996 | \$ 159.996 | \$ 140.000 | \$ 160.000 | \$ 176.000 | \$ 193,000 | \$ 200,000 | \$ 210,000 | \$ 220,000 | \$ 220,000 |
| Payroll Audits | Φ 11,410 ¢ | \$ 190,400 ¢ | \$ 145,400 e | \$ 170,330 ¢ | \$ 170,390 e | \$ 159,990 e | \$ 159,990 e | \$ 140,000 | \$ 100,000 | | | | \$ 14,562 | | |
| Rating Services | Ф - | ф - | э • | φ - | φ - | | φ - | - · | \$ 10,000 e | \$ 9,040 ¢ | φ 12,042 ¢ | φ - | \$ 14,502 ¢ | ¢ 15,004 | \$ 10,370 ¢ |
| Crime | • | ф е | 9 | φ - | • | | 6 | 6 | φ - | φ - | φ - e | φ - | 6 | 6 | φ - |
| | \$ - | φ <u>-</u> | φ <u>-</u> | φ - \$ - | φ - ¢ - | φ - | φ - | φ - ¢ - | φ - | φ - | ψ - ¢ - | φ - | \$ | φ - | φ - |
| Endorsement Feel | * | \$ - | \$ - | \$ - | \$ - | s - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | s - | \$ |
| | \$ 380,528 | \$ 502,900 | \$ 432,236 | \$ 412,518 | \$ 394,721 | \$ 359,144 | \$ 366,672 | \$ 350,536 | \$ 403,336 | \$ 481,918 | \$ 516,368 | \$ 529,264 | \$ 597,566 | \$ 620,006 | \$ 639,497 |
| Sub Total | Ψ 300,320 | Ψ 302,300 | Ψ 432,230 | ¥ 712,310 | ψ 55 4 ,721 | \$ 333,144 | ψ 300,07Z | \$ 550,550 | ψ 1 03,330 | 4 401,316 | Ψ 310,300 | \$ 525,204 | \$ 331,300 | \$ 020,000 | Ψ 000,431 |
| Administration Fund Expense | \$ 477,137 | \$ 601,545 | \$ 492,669 | \$ 527,664 | \$ 492,046 | \$ 456,693 | \$ 450,174 | \$ 437,033 | \$ 533,041 | \$ 649,336 | \$ 739,039 | \$ 818,775 | \$ 907,040 | \$ 917,168 | \$ 957,594 |

KMIT Admin Expenses

| | 200 | 09 | | 2010 | | 2011 | | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2018 | | Total |
|---|-------------|---------|----|-----------|----|---------|----|---------|----|---------|----|-----------|----|-----------|----|-----------|----------|-----------|----|---------|----|-----------|------|------------|
| | Accr | ued | Α | Accrued | - | Accrued | - | Accrued | | Accrued | - | Accrued | - | Accrued | Α | Accrued | Α | ccrued | Α | ccrued | | Budget | - | Accrued |
| | To D | ate | 1 | Γo Date | | To Date | | To Date | | To Date | | To Date | 7 | To Date | 1 | Γo Date | T | o Date | 1 | To Date | | | | To Date |
| GENERAL EXPENSES | | | | | | | | | | | | | | | | | | | | | | | | |
| Agent Commissions | \$ 9 | 4,214 | \$ | 93,637 | \$ | 82,860 | \$ | 96,481 | \$ | 102,636 | \$ | 97,189 | \$ | 97,505 | \$ | 90,158 | | 101,267 | \$ | 39,185 | \$ | 102,000 | | 1,343,651 |
| Directors and Officers Insurance | \$ 1 | 5,857 | \$ | 15,942 | \$ | 16,038 | \$ | 16,488 | \$ | 17,224 | \$ | 15,956 | \$ | 15,667 | \$ | 15,970 | \$ | 15,939 | \$ | 6,641 | \$ | 16,000 | \$ | 191,120 |
| Meetings/Travel | \$ | - | \$ | - | \$ | 829 | \$ | | \$ | | \$ | 29,749 | \$ | | \$ | 22,638 | | 20,165 | \$ | 7,611 | | | \$ | 139,724 |
| Contingencies/Miscellaneous | | 4,318 | | 2,657 | | 1,708 | \$ | | \$ | | | | \$ | | \$ | 2,594 | | (2,597) | \$ | 3,384 | | | \$ | 360,196 |
| Bank Fees | | 2,758 | \$ | 9,239 | \$ | 5,776 | \$ | 4,159 | \$ | 7,528 | \$ | 4,460 | \$ | 5,998 | \$ | 6,333 | \$ | 7,391 | \$ | 3,011 | \$ | 6,000 | \$ | 66,775 |
| Write Off | | - | \$ | - | \$ | (104) | | - | \$ | - | \$ | - | \$ | - | \$ | 464 | \$ | - | \$ | - | \$ | - | \$ | 360 |
| LKM Clearing | | - | \$ | - | \$ | 60 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 60 |
| Marketing | | - | \$ | - | \$ | - | \$ | | \$ | 452 | \$ | 161 | \$ | 34 | \$ | 502 | \$ | - | \$ | - | \$ | 1,000 | \$ | 1,588 |
| Office Supplies | | - | \$ | - | \$ | - | \$ | | \$ | | \$ | -, - | \$ | | \$ | 6,176 | | 9,399 | \$ | 2,432 | \$ | -, | \$ | 29,165 |
| Sub Total | \$ 14 | 7,147 | \$ | 121,475 | \$ | 107,167 | \$ | 126,735 | \$ | 152,627 | \$ | 155,632 | \$ | 147,469 | \$ | 144,835 | \$ | 151,565 | \$ | 62,264 | \$ | 163,000 | \$ | 2,132,640 |
| REGULATORY | | | | | | | | | | | | | | | | | | | | | | | | |
| Kansas Insurance Dept (KID) Premium Tax | | 8,525 | | 49,030 | | 40,919 | | 43,445 | \$ | 44,349 | \$ | 51,057 | \$ | 47,827 | \$ | 46,830 | \$ | 48,793 | \$ | 15,152 | \$ | 50,000 | \$ | 819,526 |
| KID Pool Assessment | | 3,476 | | 3,500 | | 3,000 | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 64,701 |
| KID Workers Compensation Assessment | | 8,363 | \$ | 57,704 | \$ | 65,962 | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 671,063 |
| KID State Audit | \$ | - | \$ | - | \$ | 12,652 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 12,652 |
| KDOL Annual Assessment Fee | | 9,661 | \$ | , | \$ | 39,703 | | 83,061 | \$ | 85,220 | \$ | | \$ | 81,945 | \$ | | \$ | 183,807 | \$ | 34,843 | \$ | | \$ | 1,601,314 |
| Sub Total | \$ 14 | 0,025 | \$ | 214,079 | \$ | 162,236 | \$ | 126,506 | \$ | 129,569 | \$ | 183,979 | \$ | 129,772 | \$ | 146,479 | \$ | 232,600 | \$ | 49,995 | \$ | 250,000 | \$ | 3,169,256 |
| CONTRACTURAL | | | | | | | | | | | | | | | | | | | | | | | | |
| Financial Audit | | 8,608 | | 31,565 | \$ | 12,023 | | | \$ | | | -, | \$ | | \$ | 12,665 | | 12,500 | \$ | - | \$ | , | \$ | 317,240 |
| Actuarial | | 3,750 | | 14,000 | | 14,000 | | | \$ | | | , | \$ | | \$ | 15,000 | | 15,000 | \$ | - | \$ | , | \$ | 246,395 |
| Risk Management | | 0,000 | | 70,000 | | 70,000 | | | \$ | | | 170,000 | | 170,000 | | 190,000 | | 205,000 | \$ | 105,350 | | 210,700 | \$ | 1,600,350 |
| Risk Control | | 5,000 | | 145,000 | | 145,000 | | | \$ | | | 150,000 | \$ | 155,000 | | 155,000 | | , | \$ | 79,650 | | , | \$ | 2,778,723 |
| Claims Adjusting | | 5,000 | \$ | 195,000 | | 185,000 | | 185,000 | \$ | 185,000 | | , | \$ | 205,000 | | 205,000 | | | \$ | 129,780 | | - / | \$ | 4,216,039 |
| Risk Analysis | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 9,671 | \$ | 14,651 | | 27,647 | | | \$ | 16,795 | | - , | \$ | 80,877 |
| POET | | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | | | 10,513 | | | \$ | 8,700 | | , | \$ | 46,775 |
| Pool Admin Services | | 5,000 | | 225,000 | | 230,000 | | , | \$ | | | 81,900 | | | | 99,360 | | 102,240 | \$ | 43,800 | \$ | 105,000 | \$ | 4,004,480 |
| Payroll Audits | \$ 1 | 7,617 | \$ | 19,173 | | 19,000 | | -, | \$ | -, | | 20,143 | \$ | | \$ | 20,726 | | 20,000 | \$ | - | \$ | 21,000 | \$ | 249,485 |
| Rating Services | \$ | - | \$ | - | \$ | 22,650 | \$ | 6,636 | \$ | 18,702 | \$ | 10,887 | \$ | 754 | \$ | 27,105 | \$ | 11,595 | \$ | 24 | \$ | - | \$ | 98,353 |
| Crime | * | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 348 | \$ | 581 | \$ | - | \$ | 929 |
| Web Hosting | \$ | - | \$ | - | \$ | 1,155 | \$ | 1,187 | \$ | 2,663 | \$ | -, | \$ | | \$ | 2,193 | | 3,758 | \$ | 760 | | - | \$ | 18,001 |
| Endorsement Fee | \$ | - | \$ | - | \$ | | \$ | - | \$ | 70,000 | \$ | , | \$ | -, | \$ | 70,000 | | 70,000 | \$ | 32,500 | \$ | 0-,000 | \$ | 382,500 |
| Sub Total | \$ 66 | 4,975 | \$ | 699,738 | \$ | 698,827 | \$ | 680,133 | \$ | 714,119 | \$ | 731,842 | \$ | 772,461 | \$ | 835,209 | \$ | 837,691 | \$ | 417,940 | \$ | 817,000 | \$ ' | 14,040,145 |
| Administration Fund Fundamen | ¢ or | 2 1 1 7 | ė. | 1.035.291 | ¢ | 968,230 | ¢ | 933.373 | \$ | 006 245 | ¢ | 1.071.452 | ė. | 1 040 703 | ė. | 1.126.523 | ¢ / | 1 224 OFF | \$ | E20 100 | ¢ | 1.230.000 | ¢. | 10 242 042 |
| Administration Fund Expense | э 95 | 2,14/ | Ð. | 1,035,291 | \$ | 900,230 | Þ | 933,373 | Þ | 990,315 | Þ | 1,071,432 | Þ | 1,049,702 | Ð. | 1,120,323 | D | 1,221,005 | Þ | 550,199 | Ф | 1,230,000 | Ф | 19,342,042 |

GROUP - FUNDED POOL - QUARTERLY REPORT K.S.A 12-2620

| Kansas Municipal Insurance Trust | | 500 4 4 | |
|--|---------------|--|---|
| (Name of Company) | | | |
| As of 12/31/2017 - Audited | | | |
| 1st 2nd 3rd 4th) Quarter (CIRCLE ONE) | eridal | | |
| ASSETS | , | CURRENT FISCAL YEAR TO DATE 12/31/2017 - Audited | PREVIOUS FISCAL <u>YEAR END</u> 12/31/2016 Audited |
| Administrative fund: | | | |
| Cash | _\$ | 130,378 \$ | 124,282 |
| Investments | | | |
| Claims fund: | | 427,130 | 434,889 |
| Investments | rutes | 15,213,125 | 14,119,109 |
| | overk over | Sovering reason of the contract contract of the contract of th | \$64pth-may very print, visigo deparament, particupes produces and constitution for the print particular produces and constitution of the print par |
| Premium contributions receivable | | 149,956 | 70,954 |
| Excess insurance recoverable on | | | |
| claims payments | | 32,351 | 15,576 |
| Interest income due and accrued | | 125,822 | 141,608 |
| Receivable from affiliates | | e grands alleman chaile grade dates along a colorish date to be only in a man a sound you go a compare account of the date of the colorish of | and/ourse/dute/size states and states and states and the states and the states of the states and |
| Other assets: Agent Commissions Receivable | retu» | 4,602 | 1,247 |
| Prepaid Excess Insurance | Montag | | net a serie appare en un envergencia en constituir à constituir à constituir à constituir de constituir à con |
| Prepaid Expenses | ALUMA . | 1,045 18,907 | 23,920 |
| Excess Insurance Premium Receivable Less: Non Admitted Assets | out Marie | (1,045) | ACCEPTAGE OF THE PROPERTY OF T |
| Total Assets | \$ | 16,102,271 \$ | 14,931,585 |
| To the best of my knowledge, I hereby certify to contained herein represents a true and complete | hat ti | he balance sheet and sumn scounting of | nary of operations |
| Kansas Municipal Insurance Trust | | | ka 22 ay 12 ay |
| (Name of Pool) | | • | |
| By: Kalfin | ritori | Chair of Trustees | |
| Don Osenfaugh | nejert . | Administrator | |

GROUP-FUNDED POOL-QUARTERLY REPORT K.S.A 44-582

| LIABILITIES, RESERVES AND FUND BALANCE | | CURRENT FISCAL YEAR TO DATE 12/31/2017 - Audited | PREVIOUS FISCAL YEAR END 12/31/2016 - Audited |
|--|----------------------------------|--|--|
| Reserve for unpaid workers' compensation claims | \$ | 3,342,258 \$ | 2,219,538 |
| Reserve for unpaid claim adjustment expenses | | 383,386 | 243,712 |
| Reserve for claims incurred but not reported | | 4,813,095 | 4,628,689 |
| Unearned premium contribution | | 688,875 | 1,037,223 |
| Other expenses due or accrued | | emmelement and control of the contro | |
| Taxes, licenses and fees due or accrued | | 403,764 | 381,733 |
| Borrowed money \$ and interest thereon \$ | | Name and the Marian and American | |
| Dividends payable to members | | Management of the Control of the Con | |
| Deposits on premium contributions | | 491,947 | 399,191 |
| Excess insurance premium payable | | | Company on any considerated half of the survey of the continue |
| Payable to affiliates | | No. 4.5 (Class A NEW Complete Primary and Association Annies in Association Institute Primary Complete Primary (New York Conference on Complete Primary Complet | THE CONTROL OF THE CO |
| Accounts payable | | 47,500 | 46,500 |
| Miscellaneous liabilities: Return Premium Payable | eurovida. | | |
| Total Liabilities: | \$ | 10,170,825 \$ | 8,956,586 |
| Special reserve funds: | | National section of the section of t | |
| | salabooksades proglam y skill | Descriptions were that the first resident and the side states are performed the side states and the side states are side of the side states and the side states are side of the side states and the side states are side of the side states are side states are side of the side states are side of the side states are side of the side states are side states are side of the side states are side of th | |
| Total Special Reserve Funds | | | |
| FUND BALANCE | | | |
| Total Reserves and Fund Balance (Assets-Liabilities) | | 5,931,446 \$ | 5,951,260 |
| Total Liabilities, Reserves and Fund Balance | \$ | 16,102,271 \$ | 14,907,846 |

GROUP-FUNDED POOL-QUARTERLY REPORT K.S.A 44-582

| SUMMARY OF OPERATIONS | | CURRENT FISCAL YEAR TO DATE 12/31/2017 - Audited | PREVIOUS FISCAL YEAR END 12/31/2016 - Audited |
|---|--------|--|---|
| Underwriting Income | | Early 11000 II V 15000115000 | |
| Direct Premium Contributions Earned | \$ | 4,984,618 \$ | 4,829,526 |
| Deductions: | | | |
| Excess insurance premium incurred | | 476,604 | 451,042 |
| Workers' compensation claims incurred | | 3,308,274 | 3,009,276 |
| Claims adjustment expenses incurred | | 297,888 | 227,389 |
| Other administrative expenses incurred | | 1,164,966 | 1,003,526 |
| Total underwriting deductions | | 5,247,732 | 4,691,233 |
| Net underwriting Gain or (Loss) | \$ | (263,114) \$ | 138,293 |
| Investment income | | | |
| Interest income earned (Net of investment exp | enses) | 220,606 | 160,374 |
| Other income | | | |
| Other income | | | |
| Net income before dividends to members | | (42,508) | 298,667 |
| Dividends to members | | | ASSESSED AND CONTRACTOR CONTRACTOR CONTRACTOR AND |
| Net income after dividends to members | | (42,508) | 298,667 |
| Net Income(Loss) | \$ | (42,508) \$ | 298,667 |

GROUP-FUNDED POOL-QUARTERLY REPORT K.S.A 44-582

| ANALYSIS OF FUND BALANCE | | CURRENT FISCAL YEAR TO DATE 12/31/2017 - Audited | PREVIOUS FISCAL <u>YEAR END</u> 12/31/2016 - Audited |
|--|-------------|--|--|
| Fund balance, previous period | \$ | 5,974,999 \$ | 5,676,332 |
| Net income (Loss) | | (42,508) | 298,667 |
| Change in non-admitted assets | | (1,045) | · O |
| Rounding Change in Non Admitted Assets | ing maybed. | | |
| Change in fund balance for the period | | (43,553) | 298,667 |
| Fund balance, current period | \$ | 5,931,446_\$ | 5,974,999 |

Contract Year January 1, 2017 to December 31, 2017 KANSAS PREMIUM AND LOSS EXPERIENCE EXHIBIT 1st 2nd 3rd (4th) Quarter (circle one)

NAME OF KANSAS GROUP-FUNDED POOL

Kanana Municipal Insurance Trust

LINE OF BUSINESS: Workers Compensation EXPERIENCE CURRENT AS OF 12/31/2017 - Audited

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
|--|-----------------------------|--------------------|-----------------------------|--|--------------------------------------|------------------------------|-------------------------------|---|--------------------------------------|--------------------------------|--|--|--|---|----------------------------------|
| Current Injuries | Total Injuries | Contract Périod | Direct Promium Earned | Excess Insurance Premium Incurred | Nøt Premlums Earned Col 4-5 | Direct Losses Incurred | Loss Adj. Exp. Incurred | Loss & Loss Exp Incurred Col 6+7 | Service Agent Foos Incurred | General Expenses Incured | Taxes, Licenses & Fees Incurred | Total Expenses Incurred Col 10 + 11 + 12 | Claims Ratios de a % Coi 9 / Coi 6 | Admin. Ratios as a % Col 13 / Col 6 | Investment Income Earned |
| ō | 310 | PCY 23 | 1,422,582 | 151,393 | 1,271,189 | 716,700 | 25,541 | 742,241 | 298,447 | 83,330 | 95,360 | 477,137 | 55.4% | 37.5% | 22,075 |
| O CO | eream division brakely beam | PCY 22 | 1.885.501 | 210,142 | 1.675.359 | 1,049,152 | 54,345 | 1.103,495 | 312,500 | 211,579 | 77,465 | 601,545 | 65.9% | 35,9% | 73,225 |
| 0 | tion or recovery boots | PCY 21 | 1,043,047 | 133,376 | 1,709,671 | 790,125 | 46,505 | 836,631 | 277,342 | 159,046 | 56,281 | 492,669 | 48.9% | 26.3% | 114,912 |
| 1 | 624 | PCY 20 | 1,764,515 | 117,122 | 1,637,393 | 1,804,858 | 90,802 | 1,895,658 | 204,543 | 217,864 | 102,541 | 524,948 | 116.5% | 32.1% | 142,705 |
| 2 | 572 | PCY 19 | 1,377,722 | 79,456 | 1,298,266 | 1,325,566 | 863,09 | 1,416,163 | 187,000 | 251,071 | 82,901 | 480,972 | 109.1% | 37,0% | 116,190 |
| 4 | 551 | PCY 18 | 1,552,110 | 80,124 | 1,471,986 | 1,563,775 | 147,702 | 1,711,477 | 185,000 | 190,573 | 77,653 | 453,226 | 116.3% | 30.9% | 85,882 |
| 2. | 552 | PCY 17 | 1,689,773 | 86,819 | 1,602,954 | 1,454,594 | 125,714 | 1,580,308 | 190,000 | 168,080 | 73,593 | 451,673 | 98.6% | 28.2% | 129,613 |
| Ű. | 605 | PCY 18 | 1,965,656 | 127,168 | 1,838,486 | 1,097,367 | 83,207 | 1,180,574 | 195,000 | 186,428 | 55,558 | 437,017 | 64.2% | 23.8% | 101,594 |
| 1 | 670 | PCY 15 | 2,616,641 | 169,458 | 2,427,103 | 1,211,714 | 129,112 | 1,349,625 | 217,500 | 243,407 | 69,799 | 630,706 | 55.2% | 21.6% | 50,558 |
| 1 | 612 | PCY 14 | 3,274,489 | 366,991 | 2,907,498 | 1,474,072 | 149,266 | 1,623,367 | 280,000 | 274,918 | 95,684 | 651,602 | 55.8% | 22.4% | 52,492 |
| 2 | 645 | PCY 13 | 3,256,548 | 221,435 | 3,035,213 | 2,330,612 | 150,839 | 2,480,851 | 293,000 | 308,419 | 134,300 | 735,719 | E1.7% | Landy Lorenza | 69,066 |
| 11 | 770 | PCY 12 | 3,837,793 | 374,472 | 3,463,321 | 3,881,308 | 254,870 | 4,136,176 | 310,000 | 303,923 | 165,148 | 809,071 | 119.4% | 23.4% | 96,274 |
| 16 | 765 | PCY 11 | 4,272,140 | 384,425 | 3,867,715 | 2,660,898 | 192,429 | 2,853,325 | 330,000 | 4(19,548 | 164,537 | 804,085 | 73,4% | 23.3% | 294,686 |
| 7 | 906 | PCY 10 | 4.950.171 | 420,728 | 4,529,443 | 2,825,334 | 203,237 | 3,028,571 | 365,000 | 904,794 | 157,905 | 907,699 | 66.8% | 20.0% | |
| 12 | 768 | PCY 9 | 5,519,169 | 372,790 | 5,146,379 | 3,513,751 | 250,609 | 3,764,360 | 375,000 | 400,384 | 160,033 | 955,397 | 73.1% | 18.6% | 245,802 |
| 10 | 654 | PCY 8 | 5,193,427 | 341,935 | 4,861,492 | 2,055,025 | 136,658 | 2,191,683 | 390,000 | 422,122 | 168,861 | 670,983 | 45,2% | www.chitery/ | 61,601 |
| 15 | 666 | PCY 7 | 5,213,859 | 351,375 | 4,882,484 | 4,097,024 | 197,503 | 4,294,526 | 410,000 | 411,213 | 218,444 | 1,039,657 | 86.3% | 21.4% | 52,768 |
| 7 | 635 | PCY 6 | 4,442,326 | 336,966 | 4,105,361 | 2,862,734 | 151,976 | 9,014,712 | 400,000 | 374,349 | 211,548 | 985,897 | 73.4% | 24.0% | 72,925 |
| 8 | the second second | PCY 6 | 4,484,533 | 337,595 | 4,146,938 | 1,975,786 | 177,672 | 2,153,458 | 400,000 | 407,086 | 174,669 | 981,755 | 51.9% | 23.7% | 70,104 |
| a construction of the cons | 696 | PCY 4 | 4,853,835 | 395,128 | 4,458,707 | 1,741,397 | 129,209 | 1,870,606 | 580,600 | 266,205 | 112,977 | 979,782 | 42.0% | 22.0% | |
| 7 | | PCY 3 | 5,460,344 | 432,750 | 5,027,594 | 3,152,368 | 140,012 | 3,292,380 | 596,571 | 291,645 | 383,143 | 1,271,558 | 65.5% | 25,3% | 107,601 |
| 10 | | PCY 2 | 5,261,044 | 455,352 | 4,834,692 | 1,823,416 | 142,112 | 1,965,528 | 628,560 | 291,393 | 190,117 | 1,110,070 | 40.9% | 23,1% | Laured (Market National Company) |
| 15 | 777 | PCY 1 | 4,829,526 | 474.761 | 4,354,745 | 1,749,522 | 107,859 | 1,857,381 | 649,360 | 329,247 | 24,920 | 1,003,526 | 42.7% | 23.0% | 160,374 |
| 477 | 812 | CCY | 4,984,618 | 476,604 | 4,508,014 | 2,661,427 | 106,599 | 2,768,026 | 671,847 | 308,237 | 124,882 | 1,164,986 | 61.4% | 25.8% | 220,606 |

PFY = Prior fiscal Year

CFY = Current Fiscal Year

Column 1 should reflect the number of claims. Incurred in each respective contract period which were initially reported during the current fiscal year.

Column 2 should reflect the grand total of claims reported pertaining to each respective contract period.

Column 14 should reflect the Total Loss and Loss Expenses incurred divided by the Nat Promiums earned. (Column 9 divided by Column 6)

Column 15 should reflect the Total Expenses Incurred divided by the Not Fremiums Earned. (Column 13 divided by Column 8)

Column 18 should reflect the investment Income Earned during the contract year as reflected on the income statement.

GROUP - FUNDED POOL - QUARTERLY REPORT K.S.A 12-2620

| Kansas Municipal Insurance Trust (Name of Company) | · · · · · · · · · · · · · · · · · · · | | |
|--|---------------------------------------|--|--|
| As of03/31/2018 | | | |
| (1st) 2nd 3rd 4th Quarter (CIRCLE ONE) |) | 350 | |
| ASSETS | | CURRENT FISCAL YEAR TO DATE 03/31/2018 | PREVIOUS FISCA YEAR END 12/31/2017 Audited |
| Administrative fund: | | | |
| Cash | \$ | /107 010\ e | A 27 PA PA PA SHOW |
| Investments | noming age | (197,919) \$ | 130,37 |
| | | A manufacture and the first particular that when the specific interior communication of the particular interior manufacture and particular | Secure representation 1 to record and 3 to 3 to 10 to |
| Claims fund: | | | |
| Investments | mercal . | 413,246 | 427,130 |
| myodinento | | 17,771,445 | 15,213,12 |
| Premium contributions receivable Excess insurance recoverable on | | 43,260 | 149,956 |
| claims payments | | 31,394 | 32,351 |
| nterest income due and accrued | | 105,070 | 125,822 |
| Receivable from affiliates | | | |
| Other assets: | | | |
| Agent Commissions Receivable | | 0 | 4,602 |
| Prepaid Excess Insurance | | 377,722 | 0 |
| Prepaid Expenses | | 90,136 | 1,045 |
| Excess Insurance Premium Receivable | 4 34 | 18,907 | 18,907 |
| Less: Non Admitted Assets | | (467,858) | (1,045 |
| otal Assets | \$ | 18,185,402 \$ | 16,102,271 |
| o the best of my knowledge, I hereby certify the ontained herein represents a true and complet | at the | balance sheet and summa | ry of operations |
| Kansas Muniopal Insurance Trust | | | 2 4 |
| Name of Pool) | | | and the state of t |
| y. Page | | Chair of Trustees | |
| Dorlberbaugh | F | Administrator | |

GROUP-FUNDED POOL-QUARTERLY REPORT K.S.A 44-582

| LIABILITIES, RESERVES AND FUND BALANCE | | CURRENT FISCAL YEAR TO DATE | PREVIOUS FISCAL YEAR END |
|--|------|-----------------------------|--------------------------------|
| Reserve for unpaid workers' compensation claims | \$ | 03/31/2018 \$ | 12/31/2017 - Audited 3,342,258 |
| Reserve for unpaid claim adjustment expenses | | 332,566 | 383,386 |
| Reserve for claims incurred but not reported | | 4,600,742 | 4,813,095 |
| Unearned premium contribution | | 0 | 688,875 |
| Other expenses due or accrued | | | |
| Taxes, licenses and fees due or accrued | | 454,296 | 403,764 |
| Borrowed money \$ and interest thereon \$ | - | | |
| Dividends payable to members | | | |
| Deposits on premium contributions | | 3,273,195 | 491,947 |
| Excess insurance premium payable | , | | |
| Payable to affiliates | 676) | | |
| Accounts payable | | 24,044 | 47,500 |
| Miscellaneous liabilities: Return Premium Payable | | | |
| Total Liabilities: Special reserve funds: | \$ | 12,984,137_\$ | 10,170,825 |
| - Opecial reserve funds. | | | - |
| | | | |
| Total Special Reserve Funds | - | | |
| FUND BALANCE | | | |
| Total Reserves and Fund Balance (Assets-Liabilities) | - | 5,201,265 \$ | 5,931,446 |
| Total Liabilities, Reserves and Fund Balance | \$ | 18,185,402 \$ | 16,102,271 |

GROUP-FUNDED POOL-QUARTERLY REPORT K.S.A 44-582

| SUMMARY OF OPERATIONS | | CURRENT FISCAL YEAR TO DATE 03/31/2018 | PREVIOUS FISCAL YEAR END 12/31/2017 - Audited |
|--|------|--|---|
| Underwriting Income | | 00/01/2010 | 12/01/2017 - Addited |
| Direct Premium Contributions Earned | \$ | 1,641,119_\$ | 4,984,618 |
| Deductions: | | | |
| Excess insurance premium incurred | | 125,907 | 476,604 |
| Workers' compensation claims incurred | | 909,586 | 3,308,274 |
| Claims adjustment expenses incurred | | 147,488 | 297,888 |
| Other administrative expenses incurred | | 395,079 | 1,164,966 |
| Total underwriting deductions | | 1,569,274 | 5,247,732 |
| Net underwriting Gain or (Loss) | \$ | (315,165) \$ | (263,114) |
| Investment income | | | |
| Interest income earned (Net of investment expens | ses) | 51,797 | 220,606 |
| Other income | | | |
| Other income | - | 0 | 0 |
| Net income before dividends to members | - | (263,368) | (42,508) |
| Dividends to members | - | | |
| Net income after dividends to members | - | (263,368) | (42,508) |
| Net Income(Loss) | \$ | (263,368) \$ | (42,508) |

GROUP-FUNDED POOL-QUARTERLY REPORT K.S.A 44-582

| ANALYSIS OF FUND BALANCE | CURRENT FISCAL YEAR TO DATE 03/31/2018 | PREVIOUS FISCAL YEAR END 12/31/2017 - Audited |
|--|--|---|
| Fund balance, previous period | \$ 5,931,446 \$ | 5,974,999 |
| Net income (Loss) | (263,368) | (42,508) |
| Change in non-admitted assets | (467,858) | (1,045) |
| Rounding Change in Non Admitted Assets | | |
| Change in fund balance for the period | (731,226) | (43,553) |
| Fund balance, current period | \$ 5,200,220 \$ | 5,931,446 |

Contract Year January 1, 2018 to December 31, 2018 KANSAS.PREMIUM AND LOSS EXPERIENCE EXHIBIT (1st) 2nd 3rd 4th Quarter (circle one)

NAME OF KANSAS GROUP-FUNDED POOL Kansas Municipal Insurance Trust

LINE OF BUSINESS: Workers Compensation EXPERIENCE CURRENT AS OF 03/31/2018

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
|---------------------|--------------------------|--------------------|-----------------------------|--|--------------------------------------|------------------------------|-------------------------------|--------------------------------|--------------------------------------|---------------------------------|--|--|---------------------------------------|---|--|
| Current Injuries | Total Injuries | Contract Period | Direct Premium Earned | Excess Insurance Premium Incurred | Net Premiums Earned Col 4-5 | Direct Losses Incurred | Loss Adj. Exp. Incurred | Loss & Loss Exp Incurred | Service Agent Fees Incurred | General Expenses Incurred | Taxes, Licenses & Fees Incurred | Total Expenses Incurred Col 10 + 11 + 12 | Claims Ratios as a % Col 9 / | Admin. Ratios as a % Col 13 / Col 6 | Investment Income Earned |
| 0 | THE RESERVE AND ADDRESS. | PCY 24 | 1,422,582 | 151,393 | 1,271,189 | 716,700 | 25,541 | 742,241 | 298,447 | 83,330 | 95,360 | 477,137 | 58.4% | 37,5% | 22,675 |
| 0 | | PCY 23 | 1,885,501 | 210,142 | 1,675,359 | 1,049,152 | 54,345 | 1,103,496 | 312,500 | 211,579 | 77,466 | 801,545 | 65.9% | 35,9% | 73,225 |
| 0 | | PCY 22 | 1,843,047 | 133,376 | 1,709,671 | 790,125 | 46,505 | 836,631 | 277,342 | 159,046 | 56,281 | 492,669 | 48.9% | 28,8% | 114,912 |
| 1 | 524 | PCY 21 | 1,754,515 | 117,122 | 1,637,393 | 1,804,856 | 90,802 | 1,895,658 | 204,543 | 217,884 | 102,541 | 524,948 | 115.8% | 32.1% | 142,705 |
| 2 | 572 | PCY 20 | 1,377,722 | 79,458 | 1,298,268 | 1,320,753 | 90,598 | 1,411,350 | 187,000 | 211,071 | 82,901 | 480,972 | 108.7% | 37.0% | 116,190 |
| 4 | | PCY 19 | 1,552,110 | 80,124 | 1,471,986 | 1,563,775 | 147,702 | 1,711,477 | 185,000 | 190,573 | 77,653 | 453,226 | 116.3% | 30.8% | 96,882 |
| 1 | 552 | PCY 18 | 1,689,773 | 86,819 | 1,602,954 | 1,454,594 | 125,722 | 1,580,317 | 190,000 | 188,080 | 73,593 | 451,673 | 98.6% | 28.2% | 129,613 |
| 0 | 605 | PCY 17 | 1,965,656 | 127,168 | 1,838,488 | 1,097,496 | 63,220 | 1,180,715 | 195,000 | 186,428 | 55,589 | 437,017 | 84.2% | 23.8% | 101,694 |
| 1 | 670 | PCY 16 | 2,616,641 | 189,458 | 2,427,183 | 1,211,714 | 129,112 | 1,340,826 | 217,500 | 243,407 | 69,799 | 530,706 | 55,2% | 21.9% | THE RESERVE OF THE PARTY OF THE |
| 1 | 612 | PCY 15 | 3,274,489 | 366,991 | 2,907,498 | 1,474,072 | 149,296 | 1,623,367 | 280,000 | 274,918 | 96,684 | 651,602 | 55.8% | 22.4% | 50,668 |
| 2 | 645 | PCY 14 | 3,258,648 | 221,435 | 3,035,213 | 2 330,012 | 150,839 | 2,480,851 | 293,000 | 308,419 | 134,300 | 735,719 | 81.7% | 24.2% | 52,492 59,068 |
| 11 | 770 | PCY 13 | 3,837,793 | 374,472 | 3,463,321 | 3,873,806 | 262,370 | 4,136,176 | 310,000 | 303,923 | 195,148 | 809,071 | 119,4% | | |
| 16 | 765 | PCY 12 | 4,272,140 | 384,425 | 3,887,715 | 2,660,804 | 201,076 | 2,861,880 | 330,000 | 409,548 | 164,537 | 904,085 | 73.6% | 23.4% | 96,274 |
| 7 | 906 | PCY 11 | 4,950,171 | 420,728 | 4,529,443 | 2,825,334 | 205,737 | 3.031.071 | 365,000 | 384,794 | 157,905 | 907,699 | 66.9% | 23.3% | 234,986 |
| 12 | 768 | PCY 10 | 5,519,169 | 372,790 | 5,146,379 | 3,447,202 | 251,109 | 3,698,311 | 375,000 | 400,364 | 180,033 | 955,397 | 71.9% | 18.6% | 263,024 |
| 10 | 654 | PCY 9 | 5,193,427 | 341,935 | 4,851,492 | 2,050,025 | 141,658 | 2,191,683 | 390,000 | 422,122 | 158,861 | 970,983 | 45.2% | 20.0% | 245,802 |
| 15 | 656 | PCY8 | 5,213,859 | 351,375 | 4.862.484 | 4,097,024 | 215,003 | 4,312,026 | 410,000 | 411,213 | 218,444 | 1,039,657 | 88.7% | 21.4% | 81,601 |
| 7 | 635 | PCY7 | 4,442,326 | 336,966 | 4,105,361 | 2.862.734 | 151,978 | 3.014.712 | 400,000 | 374,349 | 211,548 | 985,897 | 73,4% | 24.0% | 52,768 |
| 5 | 598 | PCY 6 | 4,484,533 | 337,595 | 4,146,938 | 1,968,759 | 179,170 | 2.147.929 | 400,000 | 407,086 | 174,669 | 981,765 | | - | 72,925 |
| 4 | 696 | PCY 5 | 4,853,835 | 395,128 | 4,458,707 | 1,735,730 | 134,876 | 1,870,606 | 590,600 | 286,205 | 112,977 | 979,782 | 51.8% | 23.7% | 70,104 |
| 6 | 742 | PCY4 | 5,460,344 | 432,750 | 5.027,594 | 3,154,245 | 160,525 | 3,314,770 | 596,571 | 291,845 | | The state of the s | 42.0% | 22.0% | 71,861 |
| 10 | 725 | PCY3 | 5,261,044 | 456 352 | 4,804,692 | 1,807,508 | 172,221 | 1,979,727 | 628,560 | 291,393 | 383,143 190,117 | 1,271,559 | 65.9% | 25,3% | 107,601 |
| 16 | 778 | PCY 2 | 4,829,526 | 474.781 | 4,354,745 | 1,739,214 | 157,775 | 1,896,989 | 649,360 | 329,247 | 24,920 | and the second of the second of the | 41.2% | 23.1% | 128,600 |
| 319 | 827 | PCY1 | 1,641,119 | 125,907 | 1,515,212 | 2,679,607 | 277,066 | 2,956,673 | 671,847 | | - | 1,003,526 | 43.6% | 23.0% | 160,374 |
| 112 | 171 | CCY | 1,254,109 | 125,907 | 1,128,202 | 969,270 | 87,555 | 1,056,925 | 671.847 | (401,931) | 124,882 124,882 | 1,003,526 394,798 | 195.1% | 66.2% | 51,797 51,797 |

PFY = Prior fiscal Year

CFY = Current Fiscal Year

Column 1 should reflect the number of claims: incurred in each respective contract period which were initially reported during the current fiscal year.

Column 2 should reflect the grand total of claims reported pertaining to each respective contract period.

Column 14 should reflect the Total Loss and Loss Expenses Incurred divided by the Net Premiums earned. (Column 9 divided by Column 8)

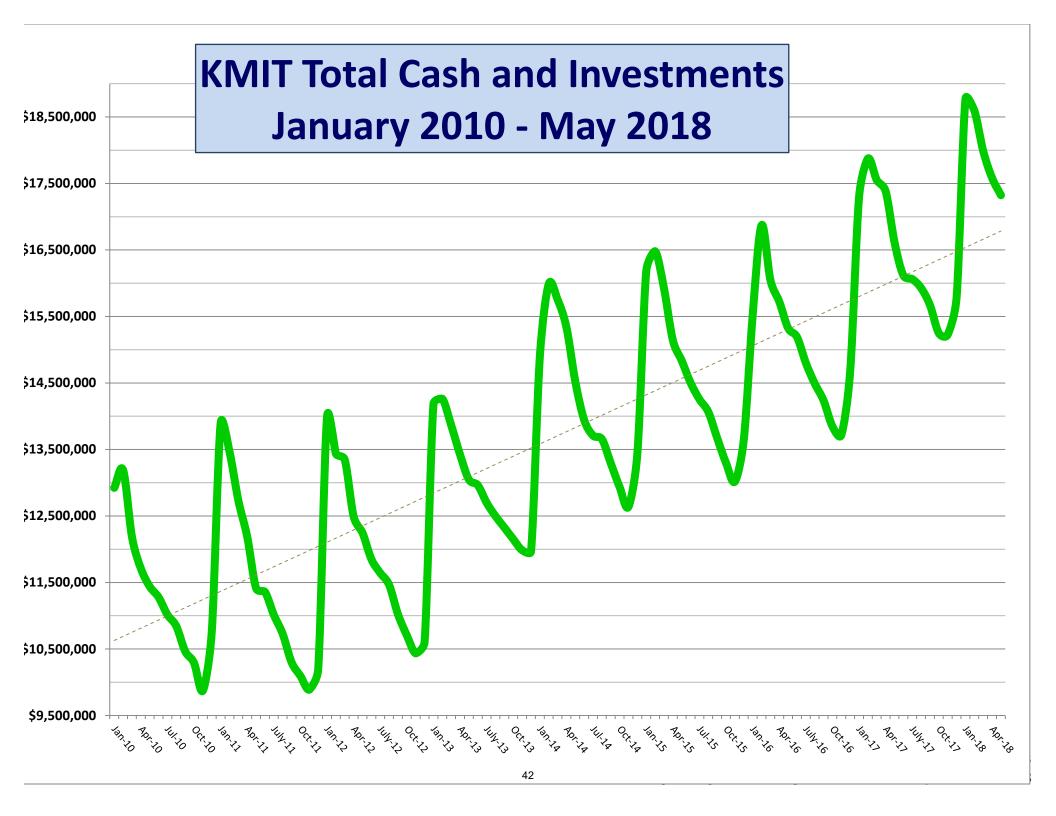
Column 15 should reflect the Total Expenses Incurred divided by the Net Premiums Earned. (Column 13 divided by Column 6)

Column 16 should reflect the investment. Income Earned during the contract year as reflected on the income statement.

KMIT Cash/Investment Summary

June 30, 2016--May 31, 2018

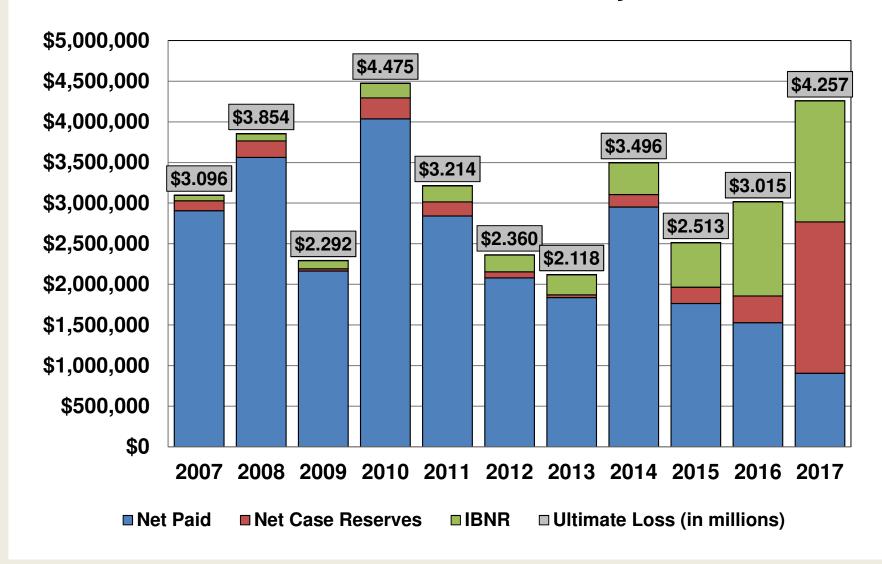
| Admin Fund min Account (CORnerstone) Admin Checking Claims Fund | 530,728 | 7/31/16 | <u>8/31/16</u> | 9/30/16 | 10/31/16 | 11/30/16 | 12/31/16 | 1/31/17 | 2/28/17 | 3/31/17 | 4/30/17 | 5/31/17 | 6/30/17 | 7/31/17 | 8/31/17 | 9/30/17 | 10/31/17 | 11/30/17 | 12/31/17 | 1/31/18 | 2/28/18 | 3/31/1 |
|--|------------|------------|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------|
| Admin Checking Claims Fund | | 428,163 | 354,802 | 283,967 | 234,079 | 219,697 | 430,948 | 708,262 | 1,076,226 | 859,998 | 525,561 | 43,165 | 175,479 | 41,756 | 94,380 | 25,971 | 230,390 | 208,808 | 443,016 | 1,237,217 | 734,337 | 479 |
| | 530,728 | 428,163 | 354,802 | 283,967 | 234,079 | 219,697 | 430,948 | 708,262 | 1,076,226 | 859,998 | 525,561 | 43,165 | 175,479 | 41,756 | 94,380 | 25,971 | 230,390 | 208,808 | 443,016 | 1,237,217 | 734,337 | 479 |
| | | | | | | | | | | | | | | | | | | | | | | |
| ims Account (CORnerstone) | 654,244 | 598,584 | 574,353 | 566,173 | 372,993 | 539,135 | 2,566,118 | 3,609,069 | 3,356,821 | 2,765,303 | 1,909,755 | 884,370 | 647,100 | 252,911 | 681,320 | 866,691 | 988,013 | 792,603 | 1,070,206 | 3,588,666 | 2,452,059 | 2,2 |
| ms Checking Acc't (TRISTAR) | 321,905 | 89,682 | 127,454 | 199,161 | 52,523 | 77,000 | 252,457 | 162,189 | 274,153 | 262,147 | 296,457 | 393,557 | 75,262 | 475,262 | 271,193 | 171,316 | 176,942 | 198,612 | 250,559 | 169,273 | 122,596 | |
| Claims Checking | 976,150 | 688,266 | 701,807 | 765,335 | 425,515 | 616,135 | 2,818,574 | 3,771,258 | 3,630,973 | 3,027,450 | 2,206,212 | 1,277,928 | 722,362 | 728,173 | 952,513 | 1,038,007 | 1,164,955 | 991,215 | 1,320,765 | 3,757,939 | 2,574,655 | 2,4 |
| STMENTS | | | | | | | | | | | | | | | | | | | | | | |
| All Investments | 13,684,000 | 13,684,000 | 13,435,000 | 13,186,000 | 13,186,000 | 12,883,596 | 11,433,000 | 12,818,000 | 13,168,000 | 13,662,000 | 14,650,000 | 15,292,000 | 15,292,000 | 15,292,000 | 14,880,000 | 14,605,000 | 14,029,000 | 14,027,920 | 14,026,823 | 13,778,823 | 15,286,800 | 15,0 |
| L CASH | 15,190,878 | 14,800,429 | 14,491,609 | 14,235,302 | 13,845,595 | 13,719,428 | 14,682,522 | 17,297,520 | 17,875,199 | 17,549,448 | 17,381,774 | 16,613,093 | 16,189,841 | 16,061,929 | 15,926,893 | 15,668,978 | 15,424,345 | 15,227,943 | 15,790,604 | 18,773,979 | 18,595,792 | 17,98 |
| | 6/30/16 | 7/31/16 | 8/31/16 | 9/30/16 | 10/31/16 | 11/30/16 | 12/31/16 | 1/31/17 | 2/28/17 | 3/31/17 | 4/30/17 | 5/31/17 | 6/30/17 | 7/31/17 | 8/31/17 | 9/30/17 | 10/31/17 | 11/30/17 | 12/31/17 | 1/31/18 | 2/28/18 | 3/31/ |
| | | | | | | | | | | | | | | | | | | | | | | |
| \$20,000,000 | | | | | | | | | | | | | т | otal Cash | | | | | | | | |
| \$16,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$14,000,000 | | | | | | | | | | | | | Inv | estments | | | | | | | | |
| \$12,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$10,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$8,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$6,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$4,000,000 | | | | | | | | | All Claims | Checking | | | | | | | | | | _ | | |
| \$2,000,000 | | | | | | | | Admin | Checking | | | | | | | | | | | | | |
| \$0 | /30/16 | 7/31/16 | 8/31/16 | 9/30/16 | 10/31/16 | 11/30/16 | 12/31/16 | 1/31/17 | 2/28/17 | 3/31/17 | 4/30/17 | 5/31/17 | 6/30/17 | 7/31/17 | 8/31/17 | 9/30/17 | 10/31/17 | 11/30/17 | 12/31/17 | 1/31/18 | 2/28/18 | 3/31/18 |
| u, | 730/10 | 7,51,10 | 0/31/10 | 3/30/10 | 10/31/10 | 11/30/10 | 11/51/10 | 1,31,17 | 1,10,17 | 3/32/17 | 4/30/17 | 3/34/17 | 0/30/17 | 7/32/27 | 0/31/17 | 3/30/17 | 10/31/17 | 11/30/17 | 11/31/17 | 1/31/10 | 1,10,10 | 3/31/10 |
| | | | | | | | | | | | | | | | | | | | | | | |
| \$18,000,000 | | | | | | | | | | | | | | | INVEST | MENITS | | | | | | |
| \$16,000,000 | | | | | | | | | | | | | | | IIIVEST | IVILIVIO | | | | | | |
| \$12,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$8,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$6,000,000 | | | | | | | | | | | | | | | | | | | | | | |
| \$2,000,000 | | | | | | | | | | | | | | | СН | ECKING A | CCOUNTS | | | | | |
| \$0 | une-16 | July-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Jan-17 | Feb-17 | Mar-17 | Apr-17 | May-17 | June-17 | July-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 |



12/31/2017 Actuarial Analysis Prepared By: Milliman, Inc.



Breakdown of Ultimate Loss by Year



KMIT Net Ultimate Loss & ALAE Limited to Aggregate Retentions

| Accident Year | Selected @ 12/31/17 | Selected @ 12/31/16 | Difference |
|---------------|---------------------|---------------------|------------|
| 1994 | \$742,241 | \$742,241 | \$0 |
| 1995 | 1,103,496 | 1,103,496 | 0 |
| 1996 | 836,631 | 836,631 | 0 |
| 1997 | 1,543,031 | 1,543,031 | 0 |
| 1998 | 1,328,630 | 1,328,630 | 0 |
| 1999 | 1,540,262 | 1,540,262 | 0 |
| 2000 | 1,580,308 | 1,582,392 | (2,084) |
| 2001 | 1,180,574 | 1,180,293 | 281 |
| 2002 | 1,340,826 | 1,340,826 | 0 |
| 2003 | 1,623,367 | 1,623,367 | 0 |
| 2004 | 2,519,541 | 2,532,173 | (12,632) |
| 2005 | 4,173,858 | 4,072,468 | 101,390 |
| 2006 | 2,914,845 | 2,917,637 | (2,792) |
| 2007 | 3,096,009 | 3,119,365 | (23,356) |
| 2008 | 3,853,904 | 3,827,405 | 26,499 |
| 2009 | 2,291,932 | 2,284,057 | 7,875 |
| 2010 | 4,474,712 | 4,419,595 | 55,117 |
| 2011 | 3,213,735 | 3,238,534 | (24,799) |
| 2012 | 2,360,121 | 2,395,507 | (35,386) |
| 2013 | 2,118,375 | 2,122,197 | (3,822) |
| 2014 | 3,496,474 | 3,510,038 | (13,564) |
| 2015 | 2,513,235 | 2,754,873 | (241,638) |
| 2016 | 3,014,634 | 3,496,226 | (481,592) |
| 2017 | 4,256,665 | 3,589,567 | 667,098 |
| Total | \$57,117,406 | \$57,100,811 | \$16,595 |
| | | | |

LOOKING FORWARD...



KANSAS MUNICIPAL WORKERS' COMPENSATION INSURANCE TRUST

Workers' Compensation Projected 2018 Ultimate Loss & ALAE

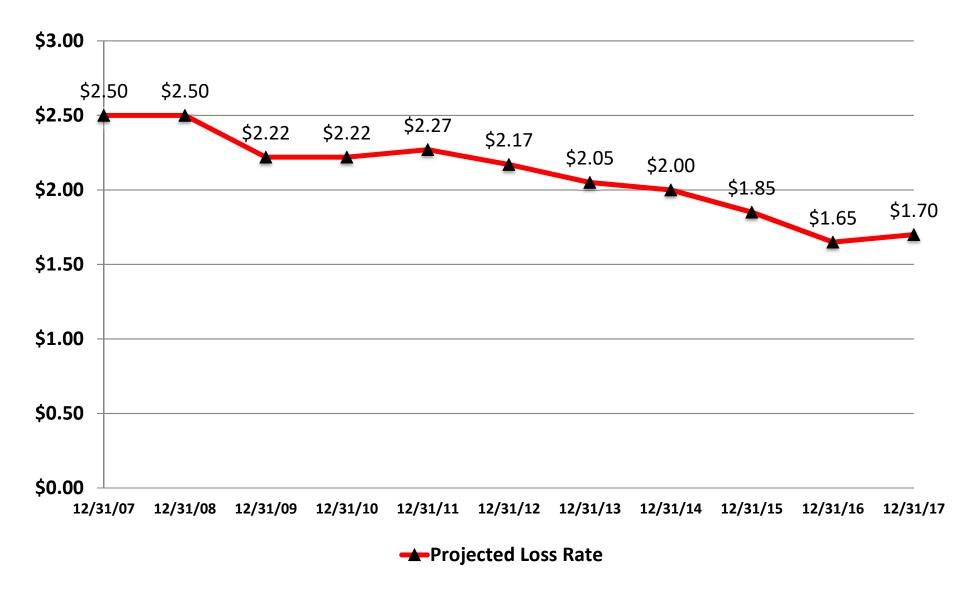
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) (3)x(4)x(5)x(6) |
|---------------------|--|---------------------|------------------|---|---------------------------------------|---|--|
| Accident Year | Ultimate Loss & ALAE Gross of Aggregate | Payroll (\$00's) | Pure Premium | Increased Limits Factor to \$750,000* | Benefit Level Adjustment Factor | Trend Factor** | Trended Pure Premium at \$750,000 Retention |
| 2006 | \$2,914,845 | \$1,399,227 | 2.08 | 1.000 | 1.061 | 1.00 | 2.21 |
| 2007 | 3,096,009 | 1,485,167 | 2.08 | 1.000 | 1.052 | 1.00 | 2.19 |
| 2008 | 3,853,904 | 1,588,854 | 2.43 | 1.000 | 1.028 | 1.00 | 2.50 |
| 2009 | 2,291,932 | 1,593,899 | 1.44 | 1.000 | 1.023 | 1.00 | 1.47 |
| 2010 | 4,474,712 | 1,606,836 | 2.78 | 1.000 | 1.032 | 1.00 | 2.87 |
| 2011 | 3,213,735 | 1,534,033 | 2.09 | 1.000 | 1.026 | 1.00 | 2.14 |
| 2012 | 2,360,121 | 1,596,327 | 1.48 | 1.000 | 1.021 | 1.00 | 1.51 |
| 2013 | 2,118,375 | 1,717,948 | 1.23 | 1.000 | 1.018 | 1.00 | 1.25 |
| 2014 | 3,496,474 | 1,867,135 | 1.87 | 1.000 | 1.004 | 1.00 | 1.88 |
| 2015 | 2,513,235 | 1,894,466 | 1.33 | 1.000 | 1.006 | 1.00 | 1.34 |
| 2016 | 3,014,634 | 1,939,128 | 1.55 | 1.000 | 1.002 | 1.00 | 1.55 |
| 2017 | 4,256,665 | 2,262,105 | 1.88 | 1.000 | 1.000 | 1.00 | 1.88 |
| Total | \$37,604,641 | \$20,485,127 | 1.83 | | | Weighted Average Avg L4 Avg L2 NCCI Kansas | 1.88 1.66 1.72 1.31 |
| (8) | 2018 Selected Ne | t Pure Premium | | | | | 1.70 |
| (9) | 2018 Projected Pa | ayroll (\$00's) | | | | | \$2,194,891 |
| (10)=(8)x(9) | Estimated KMIT 2 | 018 Ultimate Loss | ses and ALAE (P | rior to Aggregate | Excess Insuran | ce) | \$3,731,314 |
| (11) | Aggregate Retenti | ion for 2018 | | | | | \$7,726,015 |
| (12)=Min[(10),(11)] |] Estimated KMIT 2 | 018 Ultimate Loss | ses and ALAE (Li | imited to Aggrega | te Retention) | | \$3,731,314 |
| (13) | Discount Factor at | t 2.0% | | | | | 0.949 |
| (14)=(12)x(13) | Present Value of E | Estimated KMIT 20 | 018 Ultimate Los | ses and ALAE (Li | imited to Aggree | gate Retention) | \$3,541,017 |

^{*} Based on Kansas NCCI Filing.

Milliman

^{**} Trended at 0.0% per year.

Projected Loss Rate by Report Valuation Date



CLAIM SUMMARY - SETTLEMENT

Employer: City of Neodesha Date of Injury: 11/22/16
Claim No.: 2016075317 Job Description: Fireman

Employee Age: 45
AWW: \$963.28
Attorneys: Employee -NA
Updated: 6/4/18
TTD Rate: \$627.00
Employer: -NA

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|--------------------|-------------|-----------|------------|-------------|
| Reserves | \$32,000.00 | \$0.00 | \$3,000.00 | \$35,000.00 |
| Amount Paid | \$11,583.06 | \$0.00 | \$392.54 | \$11,975.60 |
| Outstanding | \$20,416.94 | \$0.00 | \$2,607.46 | \$23,024.40 |

Accident Description/Nature of Injury:

Claimant had responded to fire call at Aresol plant. He was out of the fire truck but had not entered the building when a large explosion occurred, knocking him into the fire truck, injuring his back.

Investigation/Compensability

There were several other coworkers at the scene, the injuries promptly report and the injury not questioned.

Medical Management

He was initially treated by the city's authorized doctor with conservative treatment and made a full recovery from his soft tissue back injuries. He had persistent ringing in his ears and was referred to hearing specialist Dr. Robinson for additional care. He has been supplied with bilateral hearing aids.

Periods of Disability

He returned to work within the 7 day waiting period.

Permanent Partial Impairment/Permanent Disability

Dr. Robinson has indicated zero permanent partial disability.

Subrogation/Other Issues

The fireman rule in Kansas prohibits recovery from the Aersol plant. There are no sources for contribution.

Plan of Action:

He has an ongoing need for bilateral hearing aids, which are reported to last approximately 5 years. Based on the hearing aid life expectancy, I would like settlement authority, to offer up to \$20,000 to buy out of future medical can close file.

CLAIM SUMMARY-SETTLEMENT REQUEST

Employer: City of Edwardsville Date of Injury: 5/21/2016

Claim No.: 2016073948 Job Description: City Treasurer

Employee Age: 59 Updated: 6/15/2018 AWW: \$1,124.03 TTD Rate: \$610.00 Attorneys: Employee -NA Employer: -NA

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|--------------------|-------------|-------------|------------|-------------|
| Reserves | \$40,000.00 | \$17,751.00 | \$6,500.00 | \$64,251.00 |
| Amount Paid | \$30,622.48 | \$0.00 | \$1,445.89 | \$32,068.37 |
| Outstanding | \$9,377.52 | \$17,751.00 | \$5,054.11 | \$32,182.63 |

Accident Description/Nature of Injury:

City was having clean-up date at city hall and throwing away stuff no longer needed. Claimant threw a board into a dumpster and the board bounced back and hit her in the face.

Investigation/Compensability

Accident reported promptly, received medical treatment same day and the injury accepted as compensable.

Medical Management

Claimant saw her personal dentist due to jaw and teeth pain and limited oral opening. She was referred to Dr. Raman who specialized in TMJ treatment. She has had extensive treatment with him to include orthotics to align her jaw, sleep appliances, and a panrex of her teeth. She continues to have neck/upper neck pain, diminished ability to open her mouth, night time headaches and chronic jaw aching.

Periods of Disability

She did not meet the 7-day waiting period for TTD benefits.

Permanent Partial Impairment/Permanent Disability

Reserves reflect 7% PPD.

Subrogation/Other Issues

No source for subrogation. Dr. Fevurly has rated her at 10% BAW but assigns 3% to preexisting factors unrelated to her work injury.

Plan of Action:

I am requesting settlement authority to \$21,768. Dr. Fevurly's rating calculated $415 \times 7\% = 29.1$ weeks ppd x \$610 = \$17,751 and her doctor has submitted a \$4,017estimate for a interdental fixation device, which is permanently installed orthotic. A settlement of all issues is desired and she is not represented so I believe it is achievable.

Employer: City of Kinsley Date of Injury: 5/4/2016

Claim No.: 2016074253 Job Description: Public Works

Attorneys: Employee Shane Bangerter Employer: Ron Laskowski

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|--------------------|-------------|-------------|------------|-------------|
| Reserves | \$46,500.00 | \$15,000.00 | \$3,000.00 | \$64,500.00 |
| Amount Paid | \$43,771.86 | \$390.79 | \$1,094.71 | \$45,257.36 |
| Outstanding | \$2,728.14 | \$14,609.21 | \$1,905.29 | \$19,242.64 |

Accident Description/Nature of Injury:

Claimant was painting inside of city pool using roller on long pole. The pole broke and he fell, injuring his left shoulder.

Investigation/Compensability

The accident was witnessed and reported promptly. The injury was accepted as compensable.

Medical Management

Didn't seek treatment for a few weeks but when no improvement, he went to city doctor and was referred to orthopedic Dr. Neel. A MRI was done which revealed left rotator cuff tear and surgery was performed 8/30/16.

Periods of Disability

8/30/16 to 9/11/16.

Permanent Partial Impairment/Permanent Disability

Dr. Neel released him MMI on 8/12/17 and assigned 14% left shoulder disability rating (12,270.81).

Subrogation/Other Issues

No source for subrogation or contribution.

Plan of Action:

Pool Administrator had provided settlement authority and offer extended 9/26/17. Settlement offer accepted 4/19/18 and settlement hearing scheduled 5/15/18. Claimant advised at hearing that he was represented so hearing was canceled.

We are waiting for his attorney to submit an alternative rating and make a demand. If we are unable to reach a compromise the ALJ may order an IME rating. Our goal will be to settle this claim in its entirety.

Employer: City of Stafford Date of Injury: 5/18/2018

Claim No.: 18721899

Employee Age: 37

AWW: \$480.00 (est)

Attorneys: Employee Todd King

Job Description:

Updated: 6/7/2018

TTD Rate: \$320.00 (est)

Employer: Ron Laskowski

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|--------------------|-------------|-------------|-------------|-------------|
| Reserves | \$10,000.00 | \$10,000.00 | \$11,500.00 | \$31,500.00 |
| Amount Paid | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Outstanding | \$10,000.00 | \$10,000.00 | \$11,500.00 | \$31,500.00 |

Accident Description/Nature of Injury:

Claimant had bent over to pick up a street light and was unable to straighten back up.

Investigation/Compensability

He was working with his supervisor so the injury was not questioned. He has an existing claim from an injury on 5/4/16, also to his back. We are awaiting the prevailing factor opinion from Dr. Estivo on whether this injury is a continuation of the earlier injury or a new and separate injury.

Medical Management

The cities doctor took him off work and said he needed an orthopedic referral. We sent him to Dr. Estivo who has ordered an MRI and will address the above question about continuation of 5/4/16 injury or new injury along with treatment recommendations.

Periods of Disability

5/19/18 to 5/31/18. No TTD benefits have been paid as we await Dr. Estivo's report.

Permanent Partial Impairment/Permanent Disability

Reserves reflect 3% body.

Subrogation/Other Issues

There are no sources for subrogation. We were in settlement discussions with his attorney about settling the 5/4/16 claim, when this injury occurred.

Plan of Action:

We are awaiting Dr. Estivo's report to know what position to take. If this injury is merely a continuation of the 5/4/16 claim, we may be able to close this file. If it is a new injury, we may be able to assert claim is merely an aggravation of a preexisting condition. We will also explore settlement of both claims in universal settlement. It is worth noting the city is willing to contribute \$10,000 to our settlement to include a voluntary resignation.

Employer: City of Benton Date of Injury: 4/18/2018 Claim No.: 18717866 Job Description: Policeman

Employee Age: 44 Updated: 6/8/2018 AWW: \$724.91 TTD Rate: \$483.27 Attorneys: Employee -NA Employer: -NA

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|--------------------|-------------|-------------|------------|-------------|
| Reserves | \$25,000.00 | \$10,000.00 | \$4,000.00 | \$39,000.00 |
| Amount Paid | \$2,123.33 | \$345.19 | \$66.27 | \$2,534.79 |
| Outstanding | \$22,876.67 | \$9,654.81 | \$3,933.73 | \$36,465.21 |

Accident Description/Nature of Injury:

Claimant was assisting carrying a patient from home and when he stepped off porch onto uneven ground, he injured his right knee.

Investigation/Compensability

Accident was reported promptly, witnessed and accepted as compensable.

Medical Management

MRI was performed which revealed torn meniscus and knee was scoped by Dr. Do on 5/18/18. He is currently completing the prescribed course of physical therapy along with home exercise program.

Periods of Disability

5/18/18 to 5/29/18.

Permanent Partial Impairment/Permanent Disability

PPD reserves reflect 5% to knee.

Subrogation/Other Issues

No source for contribution. He does have arthritis in this knee which may prolong recovery and omitted from his disability rating.

Plan of Action:

Early return to work was achieved with the city providing an accommodated position. I will continue to follow-up with him after every doctor's appointment until he is released from care. At that point, a disability rating will be requested and upon receipt, settlement authority obtained settlement of all issues negotiated, Division approval obtained and file closed.

Employer: City of Augusta
Claim No.: 18709621

Date of Injury: 2/22/2018
Job Description: Mechanic

Attorneys: Employee -NA Employer: -NA

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|--------------------|-------------|-------------|------------|-------------|
| Reserves | \$50,000.00 | \$23,250.00 | \$7515.00 | \$80,765.00 |
| Amount Paid | \$38,403.68 | \$0.00 | \$960.18 | \$12,556.50 |
| Outstanding | \$11,596.32 | \$23,250.00 | \$6,554.82 | \$68,208.50 |

Accident Description/Nature of Injury:

Claimant was in the city lot working on a sanding truck when he slipped/fell on ice. He put his right arm out to break his fall and landed on his right shoulder, injuring same.

Investigation/Compensability

The accident/injury was promptly reported, he was sent to the authorized treating doctor and the injury accepted as compensable.

Medical Management

A MRI was ordered which revealed a full thickness tear in his shoulder and arthroscopic surgery was performed by Dr. Do on 4/20/18. He was released to modified duty the next day. He is currently participating in physical therapy with release expected 6 months post-surgery.

Periods of Disability

He did not meet the 7-day waiting period for TTD benefits.

Permanent Partial Impairment/Permanent Disability

Reserves reflect 10% shoulder.

Subrogation/Other Issues

There are no sources for subrogation or contribution.

Plan of Action:

Early return to work with the city's modified work program already achieved. I will continue to monitor his medical progress by speaking with him after every doctor's appointment until he is released MMI. A disability rating will be requested, settlement authority obtained, settlement of all issues negotiated, Division approval obtained and file closed.

Employer: City of Wellington
Claim No.: 18722113

Date of Injury: 5/7/2018
Job Description: Sanitation

Attorneys: Employee -NA Employer: -NA

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|--------------------|-------------|------------|------------|-------------|
| Reserves | \$25,000.00 | \$5,000.00 | \$3,700.00 | \$33,700.00 |
| Amount Paid | \$64,61 | \$0.00 | \$16.38 | \$80.99 |
| Outstanding | \$24,935.39 | \$5,000.00 | \$3,683.62 | \$33,619.01 |

Accident Description/Nature of Injury:

Claimant was stepping up on running board to enter cab when his foot slipped off and he fell, twisting his right knee.

Investigation/Compensability

The accident was witnessed by a coworker, promptly report and accepted as compensable.

Medical Management

Conservative treatment failed, a MRI was ordered which revealed torn meniscus and he was referred to orthopedic Dr. Do. We anticipate he will undergo arthroscopic surgery to repair his knee.

Periods of Disability

No lost time from work to date.

Permanent Partial Impairment/Permanent Disability

Reserves reflect 5% PPD to his knee.

Subrogation/Other Issues

There are no sources for subrogation or contribution.

Plan of Action:

I anticipate surgery and will strive for early return to work thereafter. I will follow-up with him after every doctor's appointment till released MMI. A disability rating will then be requested, settlement of all issues negotiated, Division approval obtained and file closed.

Employer: City of Reading Date of Injury: 2/7/2018

Claim No.: 18715963

Employee Age: 55

AWW: \$597.96

Attorneys: Employee -NA

Job Description:

Updated: 6/8/2018

TTD Rate: \$398.64

Employer: -NA

Adjuster: Gene Miller

| | Medical | Indemnity | Expense | Total |
|-------------|-------------|-------------|------------|-------------|
| Reserves | \$50,000.00 | \$15,000.00 | \$6,500.00 | \$71,500.00 |
| Amount Paid | \$951.24 | \$1,708.46 | \$95.58 | \$2,755.28 |
| Outstanding | \$49,048.76 | \$13,291.54 | \$6,404.42 | \$68,744.72 |

Accident Description/Nature of Injury:

Claimant was throwing trash into bucket of backhoe and slipped on ice injuring his low back. Investigation/Compensability

He was working alone so no witness. He thought the injury would resolve with time but after a couple of days he reported. We have accepted the injury as compensable.

Medical Management

The city initially sent him to a chiropractor but after no improvement he was sent to Osage Family Clinic. He also saw his PCP for annual checkup and was diagnosed with blood cell melanoma. A MRI was done which revealed a compression fracture and a 'plasty' procedure was done 5/8/18 and then chemotherapy was to follow shortly thereafter.

Periods of Disability

5/8/18 to present.

Permanent Partial Impairment/Permanent Disability

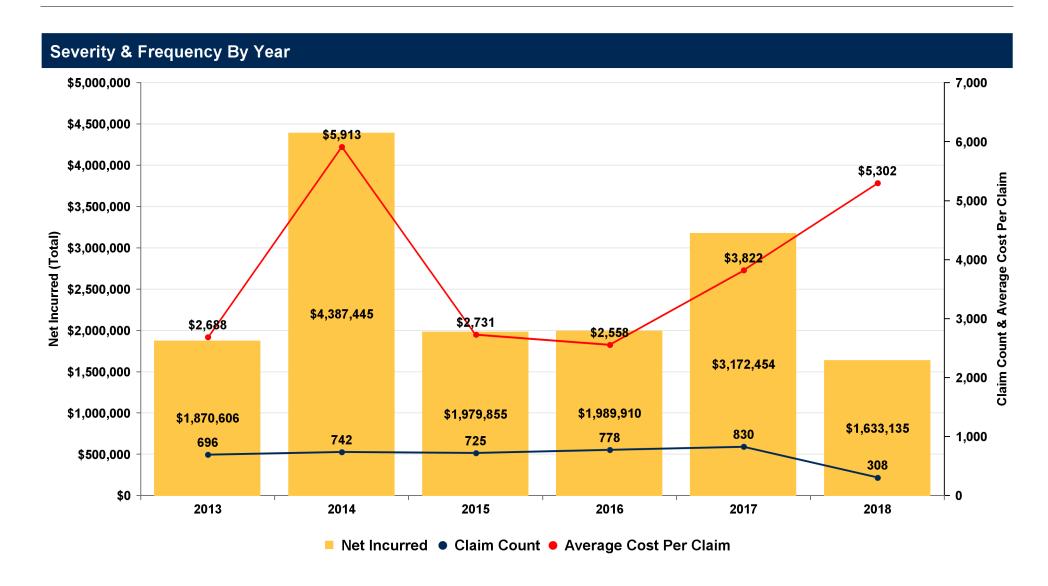
Reserve reflects 2 1/2% PPD to back.

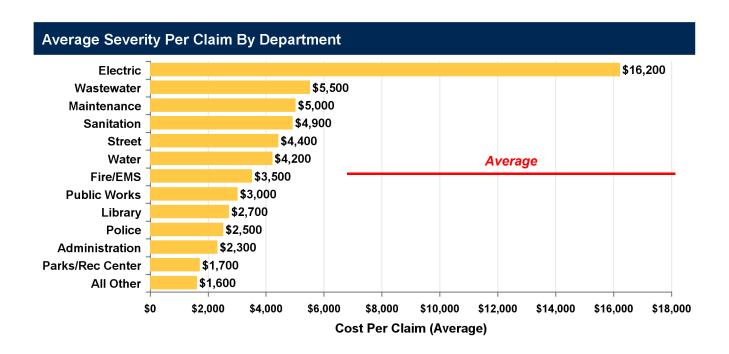
Subrogation/Other Issues

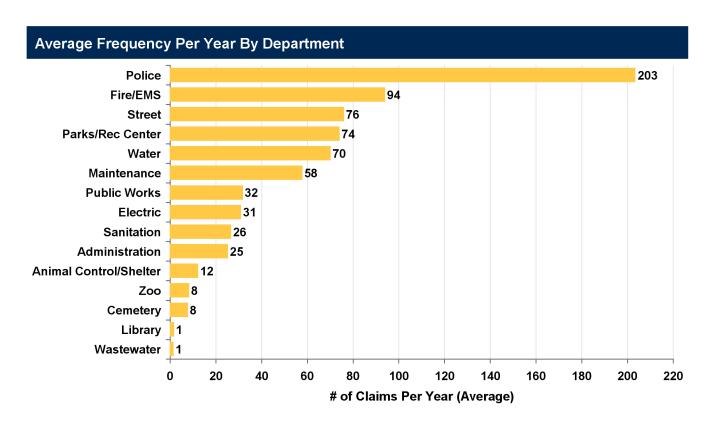
No source for subrogation or contribution. Certainly his cancer treatment may complicate his recovery from the back surgery.

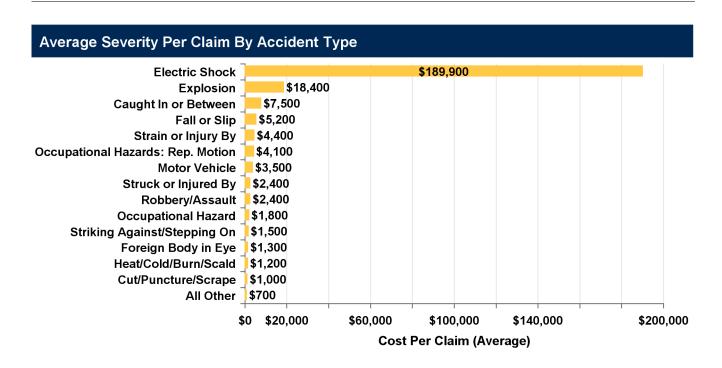
Plan of Action:

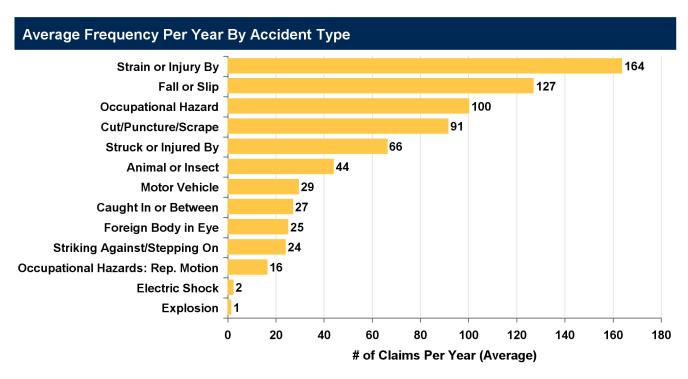
I am following his recovery from the back surgery and will strive for early return to work.











Claims \$100,000 or Greater

| Rank | Policy Year | Claim Number | Accident Date | Claim Status | City | Department | Accident Type | Claim Cost |
|------|--------------|------------------|---------------|--------------|-----------------------|--------------|----------------------|-------------|
| 1 | 2014 | 2014048019 | 4/14/14 | Open | City Of Russell | Electric | Electric Shock | \$1,964,614 |
| 2 | 2018 | 18702074 | 1/1/18 | Open | City Of Wamego | Fire | Fall or Slip | \$445,000 |
| 3 | 2017 | 17701681 | 12/21/17 | Open | City Of Arkansas City | Street | Caught In or Between | \$425,700 |
| 4 | 2015 | 2015071784 | 8/17/15 | Open | City Of Augusta | Sanitation | Caught In or Between | \$390,000 |
| 5 | 2017 | 2017076443 | 5/2/17 | Open | City Of Fort Scott | Police | Occupational Hazard | \$270,000 |
| 6 | 2014 | 2014048312 | 6/11/14 | Closed | City Of Lucas | Maintenance | Electric Shock | \$247,481 |
| 7 | 2013 | 2013047001 | 10/11/13 | Closed | City Of Spring Hill | Street | Strain or Injury By | \$244,305 |
| 8 | 2016 | 2016074973 | 10/11/16 | Open | City Of Eudora | Water | Fall or Slip | \$176,073 |
| 9 | 2017 | 2017076410 | 4/30/17 | Open | City Of Garden City | Electric | Occupational Hazard | \$141,000 |
| 10 | 2014 | 2014069973 | 12/5/14 | Open | City Of Fredonia | Police | Motor Vehicle | \$137,500 |
| 11 | 2014 | 2014069578 | 10/7/14 | Open | City Of Minneapolis | Water | Foreign Body in Eye | \$137,201 |
| 12 | 2018 | 18714294 | 3/27/18 | Open | City Of Halstead | Maintenance | Fall or Slip | \$135,400 |
| 13 | 2014 | 2014048087 | 4/9/14 | Closed | City Of Arkansas City | Street | Strain or Injury By | \$124,830 |
| 14 | 2014 | 2014048340 | 6/16/14 | Closed | City Of Valley Center | Maintenance | Fall or Slip | \$122,460 |
| 15 | 2016 | 2016073786 | 4/29/16 | Re-Open | City Of Atchison | Public Works | Strain or Injury By | \$111,731 |
| 16 | 2013 | 2013047392 | 12/30/13 | Closed | City Of Newton | Water | Fall or Slip | \$111,281 |
| 17 | 2014 | 2014069536 | 10/9/14 | Open | City Of Atchison | Maintenance | Strain or Injury By | \$110,500 |
| 18 | 2016 | 2016072899 | 1/7/16 | Closed | City Of La Cygne | Street | Strain or Injury By | \$105,289 |
| | Totals - Cla | ims \$100,000 or | Greater | | | | (18 Claims) | \$5,400,366 |
| | | | | | | | Average: | \$300,020 |

OPERATING POLICY #5

General Subject: Board Position for Community Colleges

Title of Policy: Ad Hoc (Non-Voting) Community College Position

Adoption Date: unk

This policy establishes one *Ad Hoc* (non-voting) position specifically for the purpose of adding a Community College representative to the Board of Trustees. This *Ad Hoc* position on the Board of Trustees would carry full board status, except for the person in that position will not have a vote.

Background: From the beginning (January 1, 1994), and through December 31, 2017, the KMIT By-Laws limited membership in the pool to a municipality (city) which was a member of the League of Kansas Municipalities (LKM). That changed with the adoption of updated By-Laws in the fall of 2017, which became effective January 1. 2018, and which now allows for membership by any 'municipality' (as defined by statute) in Kansas.

In the spring of 2018, KMIT offered membership to several community colleges, which did result in the addition of x community colleges to the pool. Those x community colleges became the first *non-city* members of KMIT (other than the LKM).

Purpose: This change allows the Board to learn to better understand how community colleges operate, especially with regards to worker injury risk and finance, while also presenting an opportunity for community colleges to have a voice in KMIT policy, and in the overall management of the pool.

Process: This special *Ad Hoc* position will be appointed by the KMIT President, with consent of the Board, and not be subject to any term-limit restrictions.

Future: It could be anticipated that a future By-Laws change would add a provision for the purpose of making a *non-city* position on the Board of Trustees a permanent feature of KMIT.

It is also possible for additional Ad Hoc positions to be added, if and when any other non-city/non-community-college member is accepted for KMIT membership.

KMIT Trustee Terms, 2001 - Present

| | | | | | | | | | term limit |
|--------|-------------------------------|---------------------------|---------------------|--------------|---------------------|------------------|------------------|---------|------------|
| os | Name | City | Title | Appointed | Elect 1 | Elect 2 | Elect 3 | Elect 4 | date |
| 1 | Gary Meagher | Lindsborg | City Administrator | Jun-98 | | | | | |
| 1 | Ron Pickman | Goodland | City Manager | N/A | Oct-98 | Oct-00 | Oct-02 | | |
| 1 | Cheryl Beatty [3] | Eudora | City Manager | N/A | Oct-04 | Oct-06 | Oct-08 | | |
| 1 | Herb Llewellyn | El Dorado | City Manager | Jun-09 | Oct-09 ¹ | Oct-10 | Oct-12 | | |
| 1 | David Dillner | El Dorado ⁵ | City Manager | N/A | Oct-14 | Oct-16 | Oct-18 | | Oct-20 |
| 2 | Nancy Calkins | Ft. Scott | City Clerk | N/A | Oct-00 | | | | |
| 2 | Keith DeHaven | Sedgwick | Mayor | Jun-01 | Oct-01 | Oct-03 | Oct-05 | | |
| 2 | Sasha Stiles | Andover | City Administrator | N/A | Oct-07 | Oct-09 | Oct-11 | | |
| 2 | Kathy Axelson | Rose Hill | City Administrator | N/A | Oct-13 | | | | |
| 2 | Randy Frazer | Moundridge | City Adm/City Clerk | May-14 | Oct-14 ¹ | Oct-15 | Oct-17 | Oct-19 | Oct-21 |
| 3 | Cherise Tieben | Dodge City | HR Director | Jun-99 | Oct-00 | | | | |
| 3 | Larry Kenton | Dodge City | Risk Mgr | Oct-01? | Oct-01? | | | | |
| 3 | Howard Partington | Great Bend | City Administrator | Apr-02 | Oct-02 | Oct-04 | Oct-06 | | |
| 3 | Jane Longmeyer | Dodge City | HR Officer | N/A | Oct-08 | | | | |
| 3 | Daron Hall | Ulysses | City Administrator | Jun-09 | Oct-09 ¹ | Oct-10 | | | |
| | Tim Hardy | Elkhart | City Administrator | Jun-12 | Oct-12 | Oct-14 | Oct-16 | | Oct-18 |
| 4 | Mark Arbuthnot | Abilene | City Manager | ? | ? | 0 | 0 : | | |
| 4 | Carol Eddington | Oswego | Deputy City Clerk | N/A | Oct-01 | Oct-03 | Oct-05 | | |
| 4 | Bobby Busch | Neodesha | City Clerk | N/A | Oct-07 | Oct-09 | Oct-11 | | |
| 4 | Tim Vandall Janie Cox | Ellsworth | City Clork | N/A | Oct-13 | 004.47 | Oot 10 | | 0.1.01 |
| 4 | Paul Sasse | Haysville | City Clerk | N/A ? | Oct-15 | Oct-17 | Oct-19 | | Oct-21 |
| 5 | | Independence Concordia | City Manager | N/A | ? Oct-01 | Oct-03 | Oct-05 | | |
| 5 5 | Cheryl Lanoue Sharon Brown | | City Clerk | N/A N/A | Oct-01 | | Oct-05 Oct-09 | | |
| 5 | Debbie Price | Clay Center Marysville | Mayor City Clerk | Apr-10 | Oct-06 | Oct-07 Oct-13 | Oct-09 | | |
| | Greg DuMars | Lindsborg | City Administrator | N/A | Oct-17 | Oct-19 | Oct-13 | | Oct-23 |
| 6 | Jane Henry | Derby | Environ/Safety Dir | N/A | Oct-96 | Oct-98 | 000 21 | | 001 20 |
| 6 | Shawne Boyd | Derby | HR Coord | ?-00 | Oct-00 | 000 00 | | | |
| ŝ | David Alfaro | Augusta | Assist. City Mgr. | N/A | Oct-02 | Oct-04 | | | |
| 6 | Steve Archer | Arkansas City | City Manager | Apr-06 | Oct-06 | Oct-08 | Oct-10 | | |
| 6 | Debra Mootz | Roeland Park | City Clerk/DOF | Dec-10 | Oct-11 ¹ | Oct-12 | | | |
| 6 | Nathan McCommon | Tonganoxie | City Manager | N/A | Oct-14 | | | | |
| 6 | Mike Webb | Edwardsville | City Manager | N/A | Oct-16 | | | | |
| 6 | VACANT | <u> </u> | | | Oct-18 | Oct-20 | Oct-22 | | Oct-24 |
| 7 | Max Mize | Kingman | Mayor | N/A | Oct-96 | Oct-98 | Oct-00 | | |
| 7 | Gary Hobbie | Russell | City Manager | Jun-01 | Oct-01 ¹ | Oct-02 | Oct-04 | Oct-06 | |
| 7 | Larry Paine | Hillsboro | City Administrator | N/A | Oct-07 ¹ | Oct-08 | Oct-10 | Oct-12 | |
| 7 | Kerry Rozman | Clay Center | City Clerk | N/A | Oct-14 | Oct-16 | | | |
| 7 | VACANT | | | į. | Oct-18 | Oct-20 | Oct-22 | | Oct-24 |
| 3 | Ted Stolfus | Bonner Spgs | Mayor | May-97 | Oct-99 | | | | |
| 8 | Nancy Calkins | Mission | City Clerk | Jun-01 | Oct-01 ⁴ | Oct-02 | | | |
| 8 | Ty Lasher | Cheney | City Administrator | N/A | Oct-04 | Oct-06 | | | |
| 3 | Toby Dougherty | Hays | City Manager | Jun-07 | Oct-07 ¹ | Oct-08 | Oct-10 | | |
| В | Keith Schlaegel | Stockton | City Manager | N/A | Oct-11 ¹ | Oct-12 | Oct-14 | Oct-16 | Oct-18 |
| 9 | Carl Myers | Wellington | City Manager | Jul-97 | Oct-97 | Oct-99 | | | |
| 9 | Rhonda Schuetz | Hiawatha | City Clerk | N/A | Oct-01 | Oct-03 | | | |
| 9 | Lana McPherson | De Soto | City Clerk | N/A | Oct-04 | Oct-05 | Oct-07 | Oct-09 | |
| 9 | Clausie Smith | Bonner Spgs | Mayor | N/A | Oct-11 | | | | |
| 9 | Fred Gress | Parsons | City Manager | Apr-13 | Oct-13 | | | 0 | |
| | Ty Lasher | Bel Aire | City Manager | N/A | Oct-14 ¹ | Oct-15 | Oct-17 | Oct-19 | Oct-21 |
| 0 | Tim Richards | Newton | Commissioner | Jul-97 | Oct-97 | | | | |
| 0 | Willis Heck | Newton | Mayor | May-99 | Oct-99 | Oct-01 | 0 : | | |
| | Linda Jones | Osage City | City Clerk | N/A | Oct-03 | Oct-05 | Oct-07 | | |
| | Doug Gerber | Goodland | City Manager | Oct-09 | Oct-11 | Oct-13 | | | |
| | Megan Fry | Pittsburg | HR Director | Mar-14 | Oct-14 ¹ | | | | |
| 0 | , , | Pittsburg | Assist. City Mgr. | Mar-15 | Oct-15 | 0-1-17 | 0 1 15 | | 0 |
| | Carey Simons | Pittsburg | Rec Dept | Mar-16 | Oct-17 | Oct-17 | Oct-19 | | Oct-21 |
| | Jim Beadle | De Soto | Mayor | Jan-94 | ? | 0 : | 0 : :: | | |
| 1 | Kelly DeMeritt | Atchison | Assist. City Mgr | May-97 | Oct-97 | Oct-99 | Oct-01 | | |
| | | Ulysses | City Administrator | N/A | Oct-03 | 0-: 05 | 0~4.07 | | |
| | Bud Newberry [2] | Derby | City Planner | Jan-04 | Oct-04 | Oct-05 | Oct-07 | | |
| | Mac Manning | Peabody | City Adm/Clerk | Oct-09 | Oct-11 | | | | |
| _ | Michelle Stegman | Garden City | HR Director | Jan-13 | Oct-13 | | | | |

Appointed to Board whille at Elkhart; moved on to Ulysses in June '04; moved on to Derby in Dec '07

Non-Agenda Information and Background Material

KANSAS MUNICIPAL INSURANCE TRUST

Board of Trustees Minutes from February 23, 2018

Approved in Garden City on April 27, 2018

Meeting Convened: Friday, February 23, 2018, at the Bel Aire City Hall, in Bel Aire, KS. The meeting was called to order by KMIT President Randy Frazer at 9:05 A.M.

Welcome: Frazer welcomed all, and introductions followed.

Members Present: Board Members Present: President Frazer (Moundridge), Vice President David Dillner (El Dorado), Treasurer Kerry Rozman (Clay Center), Past President Tim Hardy (Elkhart), Ty Lasher (Bel Aire), Janie Cox (Haysville), Carey Simons (Pittsburg), Greg DuMars (Lindsborg), Keith Schlaegel (Stockton), and Michael Webb (Edwardsville). Staff: Barbie Kifer (CORnerstone), Jess Cornejo (CORnerstone), Chris Retter (IMA), Gene Miller (TRISTAR), Jason Schultz (TRISTAR) and Don Osenbaugh (KMIT Pool Administrator). Guests: Brian Stewart (ARC Physical Therapy+), Toby Kriewel (ARC Physical Therapy+), Dorothy Riviere (Bardavon Health Innovations) and Taylor Ediger (Bardavon Health Innovations) [All the guests arrived at approximately 10:00 AM.]

Trustee Absences/Quorum Declaration: Michael Reagle (Garden City) was absent. A quorum was declared by Frazer.

Minutes Approval: The minutes from the Haysville meeting of December 15, 2017 were unanimously approved as written, following a motion by Lasher and a second by Dillner.

Financial Reports:

- a. December 31, 2017 Financials
- b. January 31, 2018 Financials
- c. 'Pre-Audit' Fourth Quarter (12/31) 2017 KID Financial Report
- d. January 31, 2018 Cash/Investments Summary

Motion to approve both of the above reports made by Dillner; second by Rozman. Approved unanimously.

Reserve Advisory and Settlement Authority: Miller presented the following claims-

- 1. Claim #2014069973 (Fredonia)--Recommendation of settlement up to \$75,000, with open medical, was approved unanimously, following a motion by Hardy and a second by Dillner.
- 2. Claim #17681263 (Larned)--Reserve Increase Advisory only.
- 3. Claim #17700910 (Haven)--Reserve Increase Advisory only.
- 4. Claim #17701681 (Arkansas City)--Attempt to settle death claim in the lump sum amount of up to \$200,000 was directed, following a motion by Hardy and second by Webb. 11-0.
- 5. Claim #18702074 (Wamego)-- Attempt to settle death claim in the lump sum amount of up to \$200,000 was directed, following a motion by Schlaegel and second by Dillner. 11-0.
- 6. Claim #17695842 (Hoisington)--Reserve Increase Advisory only.

TRISTAR 2017 Year-In-Review: Jason Schultz (TRISTAR Regional VP--Denver) gave an overview of the first year of the KMIT/TRISTAR partnership, and presented some observations about claims costs.

Loss Control Activities: Retter gave the loss control presentation and introduced several new claims analysis longitudinal reports.

Ad Hoc Committee: Dillner reported that the Committee had met, and had no recommendation at this time.

New Member: Rozel became a member of KMIT on February 1, 2018.

Historical Pool Performance Review: Cornejo gave this annual update.

POET Overview: Brian Stewart (ARC Physical Therapy +) gave a presentation of the POET process. Dorothy Riviere (Bardavon) added comments about Bardavon and KMIT progress.

2018 Marketing Review: Osenbaugh. Mostly delayed to next meeting, due to time constraints.

Other Business: Osenbaugh gave a brief update concerning a number of issues related to the operation of KMIT.

Adjournment: Motion to adjourn by Hardy; second by Dillner. Unanimous. Adjourned at 12:19 P.M.

Don Osenbaugh, Pool Administrator (acting as Trustee-Designated Secretary)

KANSAS MUNICIPAL INSURANCE TRUST

FINANCIAL STATEMENTS-STATUTORY BASIS
WITH
SUPPLEMENTAL INFORMATION
DECEMBER 31, 2017 AND 2016
TOGETHER WITH REPORT OF INDEPENDENT AUDITORS

KANSAS MUNICIPAL INSURANCE TRUST

FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

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> > SSCcpas.com

Independent Auditor's Report

To the Board of Trustees Kansas Municipal Insurance Trust

We have audited the accompanying statutory financial statements of Kansas Municipal Insurance Trust, which comprise the statutory-basis balance sheets as of December 31, 2017 and 2016 and the related statutory-basis statements of revenue, expenses, and changes in fund balance, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the financial reporting provisions prescribed or permitted by the Kansas Insurance Department. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles

As described in Note 1, these financial statements were prepared by Kansas Municipal Insurance Trust on the basis of the financial reporting provisions prescribed or permitted by the Kansas Insurance Department, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to meet the requirements of the Kansas Insurance Department. The effects on the financial statements of the variances between the regulatory basis of accounting described in Note 1 and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material.

Adverse Opinion on U.S. Generally Accepted Accounting Principles

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles paragraph, the financial statements referred to in the first paragraph do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of Kansas Municipal Insurance Trust as of December 31, 2017 and 2016, or the results of its operations or its cash flows for the years then ended.

Opinion on Regulatory Basis of Accounting

In our opinion, the financial statements referred in the first paragraph present fairly, in all material respects, the admitted assets, liabilities, and fund balance of Kansas Municipal Insurance Trust as of December 31, 2017 and 2016 and the results of its operations and its cash flows for the years then ended, in accordance with the financial reporting provisions prescribed or permitted by the Kansas Insurance Department as described in Note 1.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of administrative expenses, statements of revenues, expenses and changes in fund balance and statements of revenue, expenses and changes in fund balance cumulative activity by contract period are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Summers, Spencer & Company, P.A.

Topeka, Kansas

June 8, 2017

KANSAS MUNICIPAL INSURANCE TRUST

BALANCE SHEETS – STATUTORY BASIS

| December 31, | | 2017 | | 2016 |
|---|----------|------------|----|------------|
| ASSETS | | | | |
| Cash and cash equivalents | \$ | 1,739,634 | \$ | 3,115,279 |
| Investments | | 14,102,355 | | 11,651,205 |
| Interest income accrued | | 54,467 | | 53,403 |
| Premiums receivable | | 149,956 | | 70,789 |
| Agent commissions receivable | | 4,602 | | 1,412 |
| Prepaid insurance | | 1,045 | | - |
| Excess insurance premium receivable | | 18,907 | | 23,920 |
| Specific receivable | | 32,351 | | 15,577 |
| Total assets | | 16,103,317 | | 14,931,585 |
| Less: non - admitted assets | | (1,045) | | - |
| Total admitted assets | \$ | 16,102,272 | \$ | 14,931,585 |
| LIABILITIES AND FUND BALANCE | <u> </u> | | | |
| Liabilities | | | | |
| Reserve for unpaid workers' compensation claims | \$ | 8,538,739 | \$ | 7,091,938 |
| Other expenses due or accrued | | 47,500 | | 46,500 |
| Taxes, licenses and fees due or accrued | | 403,764 | | 381,733 |
| Return premiums payable | | 491,947 | | 399,191 |
| Deposits on premium | | 688,875 | | 1,037,223 |
| Total liabilities | | 10,170,825 | | 8,956,585 |
| Fund balance | | | | |
| Fund balance | | 5,931,447 | | 5,975,000 |
| Total liabilities and fund balance | \$ | 16,102,272 | \$ | 14,931,585 |

KANSAS MUNICIPAL INSURANCE TRUST

STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN FUND BALANCE – STATUTORY BASIS

| For the years ended December 31, | 2017 | 2016 |
|--|--------------|--------------|
| Underwriting income | | |
| Direct premiums earned | \$ 4,984,618 | \$ 4,829,526 |
| Less: excess insurance premium | 476,604 | 451,042 |
| Net underwriting income | 4,508,014 | 4,378,484 |
| Deductions | | |
| Workers' compensation claims incurred | 3,308,274 | 3,009,276 |
| Claims adjustment expenses incurred | 297,888 | 227,388 |
| Other administrative expenses incurred | 1,164,966 | 1,003,526 |
| Total underwriting deductions | 4,771,128 | 4,240,190 |
| Net underwriting gain (loss) | (263,114) | 138,294 |
| Investment income / Other income | | |
| Interest earned | 220,606 | 160,374 |
| Net income (loss) | (42,508) | 298,668 |
| Fund balance, beginning of year | 5,975,000 | 5,676,332 |
| Change in non - admitted assets | (1,045) | |
| Fund balance, end of year | \$ 5,931,447 | \$ 5,975,000 |

KANSAS MUNICIPAL INSURANCE TRUST STATEMENTS OF CASH FLOWS – STATUTORY BASIS

| For the years ended December 31, | _ | 2017 | | 2016 |
|---|-------------------|------------|----------|-------------|
| Cach flows from operating activities | | | | |
| Cash flows from operating activities Net income (loss) | \$ | (42,508) | \$ | 298,668 |
| ivee meetine (1833) | Ψ | (12,300) | Y | 230,000 |
| Adjustments to reconcile net income to net | | | | |
| cash used in operating activities: | | | | |
| Amortization of premiums on investments | | 33,217 | | 53,613 |
| (Increase) decrease in assets: | | | | |
| Interest income accrued | | (1,064) | | (11,085) |
| Premium receivable | | (79,167) | | 39,179 |
| Agent commission receivable | | (3,190) | | 2,668 |
| Prepaid insurance | | (1,045) | | - |
| Excess insurance premium receivable | | 5,013 | | (1,890) |
| Specific receivable | | (16,774) | | 18,734 |
| Increase (decrease) in liabilities: | | | | |
| Reserve for unpaid workers' compensation claims | - | 1,446,801 | | 512,785 |
| Other expenses due or accrued | | 1,000 | | 500 |
| Taxes, licenses and fees due or accrued | | 22,031 | | (137,767) |
| Return premium payable | | 92,756 | | 33,644 |
| Deposits on premiums | | (348,348) | | 261,374 |
| Net cash provided by operating activities | 3 | 1,108,722 | | 1,070,423 |
| Cash flows from investing activities | | | | |
| Purchase and maturities of investments: | | | | |
| Purchase of investments | (6 | 5,140,703) | | (3,781,000) |
| Sale and maturity of investments | | 3,656,336 | | 3,911,244 |
| Net cash provided by (used in) investing activities | (2 | 2,484,367) | | 130,244 |
| Net increase (decrease) in cash and cash equivalents | (2 | 1,375,645) | | 1,200,667 |
| Cash and cash equivalents, beginning of year | | 3,115,279 | | 1,914,612 |
| Cash and cash equivalents, end of year | \$ 1 | 1,739,634 | \$ | 3,115,279 |
| Supplemental disclosure | | | | |
| Cash paid during the year for: | | | | |
| Income tax | ċ | Ω | ć | 0 |
| | ې د | 0 | <u>ې</u> | 0 |
| Interest | \$ | 0 | <u> </u> | U |

NOTES TO FINANCIAL STATEMENTS

Note 1 – Description of business and ownership

Organization and nature of operations

Kansas Municipal Insurance Trust ("Trust") is an interlocal governmental agency formed for the purpose of establishing and administering a group funded workers compensation pool ("Pool") pursuant to the provisions of Kansas state law governing labor and industries. The Trust began operations on January 1, 1994 and provides a comprehensive workers' compensation insurance program for members of the League of Kansas Municipalities. In addition to insurance coverage, the program provides risk management services with emphasis on loss control, claims administration, and management information services.

Each member of the Pool has jointly and severally agreed to assume, pay, and discharge all applicable liabilities under the Kansas Workers' Compensation Act, 581, et. seq., and all lawful orders of the Commissioner of Insurance; and each member has agreed to pay any premiums, taxes, and assessments as may be required by the Board of Trustees.

Note 2 – Summary of accounting policies

Basis of accounting

The accompanying financial statements have been prepared in conformity with accounting practices prescribed or permitted by the Kansas Insurance Department and are not in conformity with generally accepted accounting principles followed by other business enterprises. The reporting requirements of regulatory authorities are designed primarily to demonstrate ability to meet claims of policyholders. Pursuant to such statutory practices:

- (1) Investments are comprised of U.S. Government securities, corporate bonds, stocks and deposits with banks and are carried in accordance with the accounting practices as prescribed by Kansas Statutes.
- (2) Premium income is recognized as earnings on a pro-rata basis over the periods covered by the policies. The related acquisition costs, such as commissions, premium taxes and other items, are charged to current operations as incurred.
- (3) Computer software, office furniture and fixtures, and accounts receivable over ninety (90) days past due, or otherwise not considered collectible, if any, are charged-off against the fund balance.
- (4) Subrogation recoverable is not recognized.
- (5) Non-admitted assets such as prepaid expenses and other assets no specifically identified as an Admitted asset within the NAIC's Accounting Practices and Procedures Manual are excluded from The accompanying balance sheets and are charged directly to members' equity for statutory purposes.

No determination has been made of the effect of such differences on the accompanying financial statements.

Reserves for unpaid workers compensation claims

The reserve for workers' compensation claims is determined using case basis evaluations and statistical analyses, and represents estimates of the ultimate net cost of all losses and claims incurred through the end of the contract year.

NOTES TO FINANCIAL STATEMENTS

Excess insurance

The Trust obtained insurance coverage for workers' compensation claims in excess of \$750,000 per occurrence for the period from January 1, 2017 to January 1, 2018 and \$750,000 per occurrence for the period from January 1, 2016 to January 1, 2017. The actual amount recoverable from the excess insurer depends on the ultimate claims settlements.

Concentration Risk

The Trust's direct premiums earned consist solely of amounts from members of the Pool. These members are all located within the State of Kansas. The Trust does not require collateral.

Excess insurance losses for applicable years are contractually transferred to an excess carrier. The Trust does not require collateral from its excess carrier.

Cash and cash equivalents

The Trust considers all highly liquid investments to be cash equivalents, including deposit accounts and all certificates of deposit.

The Trust has cash in excess of the \$250,000 FDIC insured limit at Commerce Bank. Cash accounts at Commerce Bank exceeded the Federal limit by \$1,239,930 at December 31, 2017. The Trust had a repurchase agreement in place to cover \$1,182,125 of these excess funds.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates that are subject to change in the near term relate to the estimates for reserves for unpaid workers' compensation claims.

Note 3 - Cash allocation

Cash is allocated between administrative and claims funds as follows:

| | <u>2017</u> | <u>2016</u> |
|------------------------------------|----------------|-------------------------|
| Cash-administrative Cash-claims | \$ 442,608 | \$ 408,878 2,706,401 |
| Total cash and cash equivalents | \$ 1,739,634 | \$ 3,115,279 |

NOTES TO FINANCIAL STATEMENTS

Note 4 – Investments

Investments consist of debt securities. It is the intent of the Trust to hold investments to maturity. Debt securities are carried at amortized cost which approximates fair value. The Trust follows a policy of amortizing to an early call date, if any, rather than to the maturity date.

At December 31, 2017 and 2016, fair value, gross unrealized losses and amortized cost of investments were as follows:

| as follows. | | | | | | | |
|-------------------------|------------------|------------------|------|------------|----|------------|------------------|
| | | | 2017 | | | | |
| | | | | Gross | | Gross | |
| | Original | Amortized | | Unrealized | ι | Inrealized | Fair |
| | Cost | Cost | | Gains | | Losses | Value |
| Investments | | | | | | | |
| Money Market Securities | \$ 8,808,000 | \$ 8,808,000 | \$ | 1,613 | \$ | (61,949) | \$ 8,747,664 |
| US Agency | 2,407,317 | 2,404,524 | | - | | (12,063) | 2,392,461 |
| Corporate bonds | 1,950,525 | 1,918,071 | | - | | (25,366) | 1,892,705 |
| Municipals | 987,383 | 971,760 | | 63 | | (4,521) | 967,302 |
| Total | \$ 14,153,225 | \$ 14,102,355 | \$ | 1,676 | \$ | (103,899) | \$ 14,000,132 |
| | | | | | | | |
| | | | 2016 | | | | |
| | | | | Gross | | Gross | |
| | Original | Amortized | | Unrealized | ι | Inrealized | Fair |
| | Cost | Cost | | Gains | | Losses | Value |
| Investments | | | | | | | |
| Money Market Securities | \$ 6,708,000 | \$ 6,708,000 | \$ | 25,879 | \$ | (19,969) | \$ 6,713,910 |
| US Agency | 2,154,453 | 2,150,000 | | 722 | | (4,071) | 2,146,651 |
| Corporate bonds | 2,227,480 | 2,104,531 | | 450 | | (19,666) | 2,085,315 |
| Municipals | 691,379 | 688,674 | | 1,344 | _ | (1,583) | 688,435 |
| Total | \$ 11,781,312 | \$ 11,651,205 | \$ | 28,395 | \$ | (45,289) | \$ 11,634,311 |
| | | | | • | | | |

The following is a summary of maturities of these securities as of December 31, 2017.

| Amounts maturing in: | Amortized Cost | Fair Value |
|----------------------------|-----------------------|-------------------|
| Due within one year | \$ 3,480,383 | \$ 3,477,912 |
| Due from one to five years | 10,356,810 | 10,257,969 |
| Due from five to ten years | 265,162 | 264,251 |
| | \$ 14,102,355 | \$ 14,000,132 |

Note 5 - Fair value measurements

FASB ASC 820 establishes a framework for measuring fair value, that framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value, it consists of three levels:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that used significant assumptions not observable in the market.

NOTES TO FINANCIAL STATEMENTS

The following tables set forth, within the fair value hierarchy, the Trust assets measured at fair value on a recurring basis as of December 31, 2017 and 2016:

| | | | | 2017 | | | | | | | | | |
|-------------------------|-----------|--|-------------|------------------------|----------|-------------------|--|--|--|--|--|--|--|
| | | Fair value Measurements at Reporting Date Using: | | | | | | | | | | | |
| | Quoted | Price in Active | Sigr | nificant Other | S | ignificant Other | | | | | | | |
| | Markets f | or Identical Assets | Obse | ervable Inputs | Un | observable Inputs | | | | | | | |
| Description | (| Level 1) | | (Level 2) | | (Level 3) | | | | | | | |
| Money Market Securities | \$ | - | \$ | 8,747,664 | \$ | | | | | | | | |
| US Agency | | 2,392,461 | | - | | | | | | | | | |
| Corporate bonds | | - | | 1,892,705 | | | | | | | | | |
| Municipals | | <u>-</u> | | 967,302 | | | | | | | | | |
| Total | \$ | 2,392,461 | \$ | 11,607,671 | \$ | | | | | | | | |
| | | | | | | | | | | | | | |
| | _ | | | 2016 | | | | | | | | | |
| | | Fair val | ue Measurem | nents at Reporting Dat | e Using: | | | | | | | | |
| | Quoted | l Price in Active | Sigr | nificant Other | S | ignificant Other | | | | | | | |
| | Markets f | or Identical Assets | Obse | ervable Inputs | Un | observable Inputs | | | | | | | |
| Description | (| Level 1) | | (Level 2) | | (Level 3) | | | | | | | |
| Money Market Securities | \$ | - | \$ | 6,713,910 | \$ | | | | | | | | |
| US Agency | | 2,146,651 | | - | | | | | | | | | |
| Corporate bonds | | - | | 2,085,314 | | | | | | | | | |
| Municipals | | - | | 688,435 | | | | | | | | | |
| Total | \$ | 2,146,651 | \$ | 9,487,659 | \$ | | | | | | | | |

Note 6 – Reserve for unpaid workers' compensation claims

The reserve for unpaid workers' compensation claims represents an estimate of the ultimate settlement of losses incurred through December 31. Management engaged an outside actuary to determine the sufficiency of the reserve for losses estimate at December 31, 2017 and 2016. The reserve is estimated based on management's evaluation of the actuarial study and its own evaluation of reported claims and an estimate for claims incurred but not reported. The accuracy of these estimates cannot be determined prior to the ultimate settlement of each claim. Accordingly, the ultimate cost of settling these claims may vary significantly from the liabilities recorded.

The components of the loss reserve at December 31, 2017 and 2016 are as follows:

| | | <u>2017</u> | <u>2016</u> |
|---|--|-----------------|-----------------|
| ı | Reported claims | \$ 3,342,258 | \$ 2,219,538 |
| (| Claim adjustment expenses | 383,386 | 243,711 |
| ſ | Reserve for incurred but not reported claims | 4,813,095 | 4,628,689 |
| | | \$ 8,538,739 | \$ 7,091,938 |

NOTES TO FINANCIAL STATEMENTS

Activity in the liability for unpaid claims and claim adjustment expenses is summarized as follows.

| | <u>2017</u> | <u>2016</u> |
|--|--------------|---------------------|
| Balance at January 1, gross reserves | \$ 7,421,750 | \$ 7,040,097 |
| Less reinsurance recoverables | 329,812 | 460,944 |
| Net balance at beginning of period | 7,091,938 | 6,579,153 |
| | | |
| Incurred related to: | | |
| Current year | 4,256,665 | 3,496,226 |
| Prior years | (650,503) | (259,562) |
| Total incurred | 3,606,162 | 3,236,664 |
| | | |
| Paid related to: | | |
| Current year | 906,309 | 955,161 |
| Prior years | 1,253,052 | 1,768,718 |
| Total paid | 2,159,361 | 2,723,879 |
| | | |
| Net balance at December 31 | 8,538,739 | 7,091,938 |
| Plus reinsurance recoverables | 300,339 | 329,812 |
| Balance at December 31, gross reserves | \$ 8,839,078 | <u>\$ 7,421,750</u> |
| | | |

Note 7 - Taxes, licenses and fees, due and accrued

The Division of Workers' Compensation fee and the Second Injury Fund assessment are based on certain percentages of losses. The percentages are established by the Director of Workers' Compensation and the Kansas Insurance Department, respectively. The percentages applicable to the year ended December 31, 2017 have not been released, so the fees and assessments included in the financial statements have been estimated using the prior year percentages. Since fees and assessments are based on losses, the ultimate amounts payable will depend on the ultimate claim settlements, as well as on the final percentages established. Accordingly, the actual amounts payable may vary significantly from the estimated amounts included in the financial statements.

Note 8 – Deposits on premiums

Deposits on premium of \$688,875 and \$1,037,223 represent premiums for the 2018 and 2017 contract years collected prior to December 31, 2017 and 2016, respectively.

NOTES TO FINANCIAL STATEMENTS

Note 9 – Related party transactions

The Trust is sponsored by the League of Kansas Municipalities and employed the League of Kansas Municipalities for endorsement purposes during 2017 and 2016. During the years ended December 31, 2017 and 2016, the Trust incurred expenses of \$70,000 each year for these services.

All fees are based on contract provisions or agreement of the Board of Trustees.

Note 10 - Commitments and Contingencies

The Trust, in common with other group funded workers compensation pools, is continually engaged in defending insurance claim proceedings as a normal part of the Trust's business.

Note 11 - Subsequent events

Management has evaluated subsequent events through June 8, 2018, the date on which the financial statements were available to be issued, and determined that there have been no subsequent events that would require recognition in, or disclosure in the notes to, the financial statements.

SUPPLEMENTAL INFORMATION

SCHEDULE OF ADMINISTRATIVE EXPENSES

| For the years ended December 31, | 2017 | 2016 |
|--------------------------------------|-----------------|-----------------|
| Insurance Department fees and taxes | \$ 170,562 | \$ 24,920 |
| Risk and claim management fees | 570,000 | 550,000 |
| League of Kansas Municipalities fees | 70,000 | 70,000 |
| Administrator fees | 102,240 | 99,360 |
| Independent agent commissions | 104,978 | 90,158 |
| Risk Analysis | 32,250 | 38,160 |
| NCCI fees | 11,595 | 27,105 |
| Professional services | 42,987 | 48,148 |
| Other expenses | 60,354 | 55,675 |
| | | |
| | \$ 1,164,966 | \$ 1,003,526 |

KANSAS MUNICIPAL INSURANCE TRUST STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE STATUTORY BASIS-YEAR ENDED DECEMBER 31, 2016 ACTIVITY BY CONTRACT PERIOD

| For the years ended December 31, | | 1994 | | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | | 2001 | 2002 | 2003 | 2004 | 2005 | | 2006 |
|--|----|--------|----|--------|------------|--------------|--------------|--------------|--------------|----|---------|------------|-----------|----------------|----------------|----|---------|
| Underwriting income: | | | | | | | | | | | | | | | | | |
| Direct premiums earned | \$ | - | \$ | - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - | \$ - | \$ | - \$ - | \$ - | \$ | - |
| Less: excess insurance premium | | - | | - | | - | | | | | | | | | | | - |
| Net underwriting income | _ | - | _ | | | | | | | _ | - | | | <u> </u> | | _ | |
| Deductions: | | | | | | | | | | | | | | | | | |
| Workers' compensation claims incurred | | - | | - | - | (43) | - | - | (4,084) | | 280 | - | | - (11,293) | 83,848 | | (4,405) |
| Claims adjustment expenses incurred | | - | | - | - | - | - | - | 2,000 | | 1 | - | | - (1,339) | 17,542 | | 1,613 |
| Other administrative expenses incurred | | - | | - | | | 668 | 1,831 | (142) | | 10 | | | - (389) | 3,035 | | (110) |
| Total underwriting deductions | | | | | | (43) | 668 | 1,831 | (2,225) | | 291 | | | - (13,021) | 104,425 | | (2,902) |
| Net underwriting gain (loss) | | - | | - | - | 43 | (668) | (1,831) | 2,225 | | (291) | - | | - 13,021 | (104,425) | | 2,902 |
| Investment income / Other income | | | | | | | | | | | | | | | | | |
| Interest earned (net) | _ | | | | | | | | | | | | | | | | |
| Net income (loss) | | - | | - | - | 43 | (668) | (1,831) | 2,225 | | (291) | - | | - 13,021 | (104,425) | | 2,902 |
| Fund balance, beginning of period | | 74,487 | | 46,579 | 495,282 | (290,600) | (400,940) | (426,203) | (304,437) | | 322,871 | 606,319 | 687,28 | 5 (174,370) | (1,329,213) | | 297,662 |
| Fund balance, end of period | \$ | 74,487 | \$ | 46,579 | \$ 495,282 | \$ (290,557) | \$ (401,608) | \$ (428,034) | \$ (302,212) | \$ | 322,580 | \$ 606,319 | \$ 687,28 | 5 \$ (161,349) | \$ (1,433,638) | \$ | 300,564 |

Non admitted assets

Current fund balance after non admitted assets

KANSAS MUNICIPAL INSURANCE TRUST STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE STATUTORY BASIS-YEAR ENDED DECEMBER 31, 2016 ACTIVITY BY CONTRACT PERIOD

| For the years ended December 31, | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | Total |
|---|------------|------------|--------------|--------------|-----------|------------|--------------|------------|--------------|------------|--------------|--------------|
| Underwriting income: | | | | | | | | | | | | |
| Direct premiums earned | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 4,984,618 | \$ 4,984,618 |
| Less: excess insurance premium | | | | <u> </u> | = | | <u> </u> | | <u> </u> | <u> </u> | 476,604 | 476,604 |
| Net underwriting income | | | | | | | | | | | 4,508,014 | 4,508,014 |
| Deductions: | | | | | | | | | | | | |
| Workers' compensation claims incurred | (22,965) | 18,551 | (2,389) | 54,086 | (24,817) | (40,386) | (5,818) | (24,197) | (264,889) | (503,734) | 4,060,527 | 3,308,274 |
| Claims adjustment expenses incurred | (391) | 7,948 | 10,264 | 1,074 | 18 | 5,000 | 1,996 | 10,633 | 23,251 | 22,142 | 196,138 | 297,888 |
| Other administrative expenses incurred | (790) | 739 | (72) | 2,109 | (832) | (1,118) | (128) | (234) | (7,895) | (14,583) | 1,182,867 | 1,164,966 |
| Total underwriting deductions | (24,146) | 27,238 | 7,803 | 57,269 | (25,631) | (36,504) | (3,950) | (13,798) | (249,533) | (496,175) | 5,439,532 | 4,771,128 |
| Net underwriting gain (loss) | 24,146 | (27,238) | (7,803) | (57,269) | 25,631 | 36,504 | 3,950 | 13,798 | 249,533 | 496,175 | (931,518) | (263,114) |
| Investment income / Other income Interest earned (net) | | | | | | | | | | | 220,606 | 220,606 |
| Net income (loss) | 24,146 | (27,238) | (7,803) | (57,269) | 25,631 | 36,504 | 3,950 | 13,798 | 249,533 | 496,175 | (710,912) | (42,508) |
| Fund balance, beginning of period | 757,557 | 572,930 | 1,695,053 | (534,318) | 983 | 891,022 | 1,411,926 | 550,494 | 1,124,199 | (99,567) | | 5,975,000 |
| Fund balance, end of period | \$ 781,703 | \$ 545,692 | \$ 1,687,250 | \$ (591,587) | \$ 26,614 | \$ 927,526 | \$ 1,415,876 | \$ 564,292 | \$ 1,373,732 | \$ 396,608 | \$ (710,912) | 5,932,492 |
| Non admitted assets | | | | | | | | | | | | (1,045) |
| Current fund balance after non admitted assets | | | | | | | | | | | | \$ 5,931,447 |

KANSAS MUNICIPAL INSURANCE TRUST STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE STATUTORY BASIS-CUMULATIVE ACTIVITY BY CONTRACT PERIOD

| | Year Ended | Year Ended | Year Ended | Year Ended | Year Ended |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|--------------|--------------|----------------|--------------|
| For the years ended December 31, | 12/31/1994 | 12/31/1995 | 12/31/1996 | 12/31/1997 | 12/31/1998 | 12/31/1999 | 12/31/2000 | 12/31/2001 | 12/31/2002 | 12/31/2003 | 12/31/2004 | 12/31/2005 | 12/31/2006 |
| Underwriting income: | | | | | | | | | | | | | |
| Direct premiums earned | \$ 1,457,582 | \$ 1,850,501 | \$ 1,843,047 | \$ 1,754,515 | \$ 1,377,722 | \$ 1,552,113 | \$ 1,689,773 | \$ 1,965,656 | \$ 2,616,642 | \$ 3,274,488 | \$ 3,256,648 | \$ 3,837,793 | \$ 4,272,140 |
| Excess insurance premium | 151,393 | 210,142 | 133,376 | 117,122 | 79,456 | 80,124 | 86,819 | 127,168 | 189,458 | 366,991 | 221,435 | 374,472 | 384,425 |
| Net underwriting income | 1,306,189 | 1,640,359 | 1,709,671 | 1,637,393 | 1,298,266 | 1,471,989 | 1,602,954 | 1,838,488 | 2,427,184 | 2,907,497 | 3,035,213 | 3,463,321 | 3,887,715 |
| Deductions: | | | | | | | | | | | | | |
| Workers' compensation claims incurred | 716,699 | 1,049,151 | 790,126 | 1,451,597 | 1,244,536 | 1,393,559 | 1,458,891 | 1,097,366 | 1,211,717 | 1,474,073 | 2,364,405 | 3,911,488 | 2,722,325 |
| Claims adjustment expenses incurred | 25,541 | 54,345 | 46,505 | 91,393 | 84,096 | 146,703 | 125,714 | 83,209 | 129,109 | 149,296 | 152,184 | 262,370 | 192,520 |
| Other administrative expenses incurred | 477,137 | 598,509 | 492,670 | 527,664 | 487,432 | 456,643 | 450,174 | 437,027 | 533,042 | 649,335 | 739,040 | 818,775 | 907,292 |
| Total underwriting deductions | 1,219,377 | 1,702,005 | 1,329,301 | 2,070,654 | 1,816,064 | 1,996,905 | 2,034,779 | 1,617,602 | 1,873,868 | 2,272,704 | 3,255,630 | 4,992,633 | 3,822,137 |
| Net underwriting gain (loss) | 86,812 | (61,646) | 380,370 | (433,261) | (517,798) | (524,916) | (431,825) | 220,886 | 553,316 | 634,793 | (220,417) | (1,529,312) | 65,578 |
| Investment income / Other income Interest earned (net) Other income | 22,675 | 73,225 | 114,912 | 142,705 | 116,190 | 96,882 | 129,613 | 101,694 | 50,668 2,335 | 52,492 | 59,068 | 95,674 | 234,986 |
| Net income (loss) | 109,487 | 11,579 | 495,282 | (290,557) | (401,608) | (428,034) | (302,212) | 322,580 | 606,319 | 687,285 | (161,349) | (1,433,638) | 300,564 |
| Fund balance, beginning of period Transfer of fund balance | (35,000) | 35,000 | - - | - | - | <u>-</u> | - - | - | - | - | <u>-</u> | <u> </u> | - |
| Fund balance end of period | \$ 74,487 | \$ 46,579 | \$ 495,282 | \$ (290,557) | \$ (401,608) | \$ (428,034) | \$ (302,212) | \$ 322,580 | \$ 606,319 | \$ 687,285 | \$ (161,349) | \$ (1,433,638) | \$ 300,564 |

Non admitted assets

Current fund balance after non admitted assets

KANSAS MUNICIPAL INSURANCE TRUST STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE STATUTORY BASIS-CUMULATIVE ACTIVITY BY CONTRACT PERIOD

| For the years ended December 31, | Year Ended 12/31/2007 | Year Ended 12/31/2008 | Year Ended 12/31/2009 | Year Ended 12/31/2010 | Year Ended 12/31/2011 | Year Ended 12/31/2012 | Year Ended 12/31/2013 | Year Ended 12/31/2014 | Year Ended 12/31/2015 | Year Ended 12/31/2016 | Year Ended 12/31/2017 | Total |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------|
| Underwriting income: | | | | | | | | | | | | |
| Direct premiums earned | \$ 4,950,174 | \$ 5,519,169 | \$ 5,193,412 | \$ 5,213,781 | \$ 4.442.326 | \$ 4,484,533 | \$ 4,853,835 | \$ 5,460,345 | \$ 5,261,044 | \$ 4,829,526 | \$ 4,984,618 | \$ 85,941,383 |
| Excess insurance premium | 420,728 | 372,790 | 341,935 | 351,375 | 336,966 | 337,595 | 395,128 | 432,750 | 456,352 | 451,042 | 476,604 | 6,895,646 |
| Net underwriting income | 4,529,446 | 5,146,379 | 4,851,477 | 4,862,406 | 4,105,360 | 4,146,938 | 4,458,707 | 5,027,595 | 4,804,692 | 4,378,484 | 4,508,014 | 79,045,737 |
| Deductions: | | | | | | | | | | | | |
| Workers' compensation claims incurred | 2,892,772 | 3,603,295 | 2,150,272 | 4,277,252 | 3,061,753 | 2,177,450 | 1,983,501 | 3,332,765 | 2,349,975 | 2,879,736 | 4,060,527 | 53,655,231 |
| Claims adjustment expenses incurred | 203,237 | 250,608 | 141,659 | 197,504 | 151,981 | 182,671 | 134,874 | 162,363 | 163,260 | 134,897 | 196,138 | 3,462,177 |
| Other administrative expenses incurred | 914,758 | 992,587 | 953,897 | 1,032,009 | 937,938 | 929,395 | 996,316 | 1,075,776 | 1,046,324 | 1,127,617 | 1,182,867 | 18,764,222 |
| Total underwriting deductions | 4,010,767 | 4,846,490 | 3,245,828 | 5,506,764 | 4,151,672 | 3,289,516 | 3,114,691 | 4,570,904 | 3,559,559 | 4,142,250 | 5,439,532 | 75,881,631 |
| Net underwriting gain (loss) | 518,679 | 299,889 | 1,605,649 | (644,358) | (46,312) | 857,422 | 1,344,016 | 456,691 | 1,245,133 | 236,234 | (931,518) | 3,164,106 |
| Investment income / Other income | | | | | | | | | | | | |
| Interest earned (net) | 263,024 | 245,802 | 81,601 | 52,768 | 72,925 | 70,104 | 71,861 | 107,601 | 128,600 | 160,374 | 220,606 | 2,766,050 |
| Otherincome | | | | | | | | | | | | 2,335 |
| Net income (loss) | 781,703 | 545,692 | 1,687,250 | (591,587) | 26,614 | 927,526 | 1,415,876 | 564,292 | 1,373,732 | 396,608 | (710,912) | 5,932,492 |
| Fund balance, beginning of period | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Transfer of fund balance | | | | | | | | | | | | |
| Fund balance end of period | \$ 781,703 | \$ 545,692 | \$ 1,687,250 | \$ (591,587) | \$ 26,614 | \$ 927,526 | \$ 1,415,876 | \$ 564,292 | \$ 1,373,732 | \$ 396,608 | \$ (710,912) | 5,932,492 |
| Non admitted assets | | | | | | | | | | | | (1,045) |
| Current fund balance after | | | | | | | | | | | | |
| non admitted assets | | | | | | | | | | | | \$ 5,931,447 |

MILLIMAN CLIENT REPORT

Kansas Municipal Insurance Trust

Actuarial Analysis of Funding and Unpaid Claim Liabilities
As of December 31, 2017

Prepared for: Mr. Don Osenbaugh

Pool Administrator

March 6, 2018

Mindy M. Steichen, FCAS, MAAA Principal and Consulting Actuary

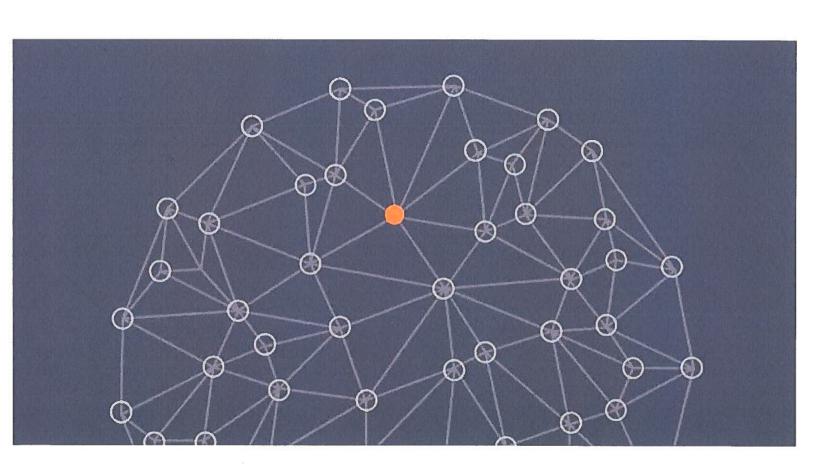




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Exhibits 1 - 14

Introduction

Milliman, Inc. (Milliman) has been retained by the Kansas Municipal Insurance Trust ("KMIT" or the "Trust") to conduct an actuarial analysis to:

- Estimate the unpaid claim liabilities as of December 31, 2017;
- Provide funding estimates for 2018; and
- Provide the above funding estimates on a discounted basis and at various probability levels.

The purpose of our analysis is to assist the Trust in preparing its financial statements. Our analysis is based on data evaluated as of December 31, 2017 and information provided through the date of this report.

The Trust is an interlocal governmental agency formed for the purpose of establishing and administering a group funded workers' compensation pool pursuant to the provisions of Kansas state law governing labor and industries. The Trust began operations on January 1, 1994 and provides a comprehensive workers' compensation insurance program for participating members of the League of Kansas Municipalities. In addition to insurance coverage, the program provides risk management services with an emphasis on loss control, claims administration and management information services.

KMIT limits its exposure to loss by purchasing both per occurrence and aggregate excess insurance. A summary of KMIT's excess insurance program is provided on Exhibit 1.

Our estimates are provided on an undiscounted and discounted basis with respect to the time value of money. Our estimates are net of insurance recoverables and include defense and cost containment expenses (ALAE), but do not include other claims administration expenses.

It is our understanding KMIT changed TPA administrators and claims systems in 2017. This may cause a change in reserving philosophies and length of time claims remain open. At this time, we do not believe these changes have materially affected our analysis, but will continue to monitor these changes in the future. There have been no other material changes in procedures, methodology or significant assumptions used in deriving our estimates since our last analysis performed as of December 31, 2016.

In this report, we are using the terms "loss" or "unpaid claim liability" to represent the sum of the medical loss, indemnity loss and allocated loss adjustment expense (ALAE) components on each claim, unless otherwise noted. Certain items are not considered, specifically administrative costs and the overhead costs of claims handling (commonly referred to as unallocated loss adjustment expenses or ULAE).

Mindy M. Steichen is a Principal and Consulting Actuary for Milliman. Mindy is a Fellow of the Casualty Actuarial Society and a Member of the American Academy of Actuaries (AAA) and meets the Qualification Standards of the AAA to render the actuarial opinion contained herein.

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Limited Distribution of Results

Milliman's work has been prepared solely for the internal use of KMIT. No portion of Milliman's work may be provided to any other party without Milliman's prior written consent. Milliman does not intend to benefit or create a legal duty to any third party recipient of its work. Milliman's work may not be filed with the SEC or other securities regulatory bodies. In addition, references to Milliman or its estimates in communication with third parties are not authorized.

Milliman's consent to release its work product to any third party may be conditioned on the third party signing a third party release agreement, subject to the following exceptions:

- (a) KMIT may provide a copy of Milliman's work to its auditor to be used solely for audit purposes. In the event the audit reveals any error or inaccuracy in the data underlying Milliman's work, Milliman requests the auditor or KMIT notify Milliman as soon as possible.
- (b) KMIT may provide a copy of Milliman's work to governmental entities, as required by law.

In the event Milliman consents to release its work product, it must be provided in its entirety. We recommend that any such party have its own actuary or other qualified professional review the work product to ensure that the party understands the assumptions and uncertainties inherent in our estimates. No third party recipient of Milliman's work product should rely upon Milliman's work product.

Any reader of this report agrees that they shall not use Milliman's name, trademarks or service marks, or refer to Milliman directly or indirectly in any third party communication without Milliman's prior written consent for each such use or release, which consent shall be given in Milliman's sole discretion.

Summary of Results

Our estimates of KMIT's ultimate loss and ALAE are shown by accident year in the table below, along with estimates from our last analysis. In total, our estimates have increased by approximately \$17,000 since our last analysis. Favorable experience in most of the accident years through 2016, was partially offset by adverse development primarily in the 2017 accident year. Accident year 2017 experienced a large claim in December of 2017 which contributed to the adverse development.

KMIT Net Ultimate Loss & ALAE Limited to Aggregate Retentions

| 1994 | \$742,241 | A= 10 0 11 | |
|-------|--------------|--------------|-----------|
| | | \$742,241 | \$0 |
| 1995 | 1,103,496 | 1,103,496 | 0 |
| 1996 | 836,631 | 836,631 | 0 |
| 1997 | 1,543,031 | 1,543,031 | 0 |
| 1998 | 1,328,630 | 1,328,630 | 0 |
| 1999 | 1,540,262 | 1,540,262 | 0 |
| 2000 | 1,580,308 | 1,582,392 | (2,084) |
| 2001 | 1,180,574 | 1,180,293 | 281 |
| 2002 | 1,340,826 | 1,340,826 | 0 |
| 2003 | 1,623,367 | 1,623,367 | 0 |
| 2004 | 2,519,541 | 2,532,173 | (12,632) |
| 2005 | 4,173,858 | 4,072,468 | 101,390 |
| 2006 | 2,914,845 | 2,917,637 | (2,792) |
| 2007 | 3,096,009 | 3,119,365 | (23,356) |
| 2008 | 3,853,904 | 3,827,405 | 26,499 |
| 2009 | 2,291,932 | 2,284,057 | 7,875 |
| 2010 | 4,474,712 | 4,419,595 | 55,117 |
| 2011 | 3,213,735 | 3,238,534 | (24,799) |
| 2012 | 2,360,121 | 2,395,507 | (35,386) |
| 2013 | 2,118,375 | 2,122,197 | (3,822) |
| 2014 | 3,496,474 | 3,510,038 | (13,564) |
| 2015 | 2,513,235 | 2,754,873 | (241,638) |
| 2016 | 3,014,634 | 3,496,226 | (481,592) |
| 2017 | 4,256,665 | 3,589,567 | 667,098 |
| Total | \$57,117,406 | \$57,100,811 | \$16,595 |

Unpaid claim liabilities are derived by subtracting loss and ALAE paid to date from the estimated ultimate loss and ALAE.

The following table displays our estimates of KMIT's net unpaid claim liabilities as of December 31, 2017:

KMIT Net Unpaid Claim Liabilities As of December 31, 2017

| Accident Year | Case Reserves | IBNR* | Total Unpaid |
|----------------------|---------------|-------------|---------------------|
| 1994 | \$0 | \$0 | \$0 |
| 1995 | 0 | 0 | 0 |
| 1996 | 0 | 0 | 0 |
| 1997 | 0 | 0 | 0 |
| 1998 | 0 | 0 | 0 |
| 1999 | 8,534 | (8,559) | (25) |
| 2000 | 12,239 | 0 | 12,239 |
| 2001 | 0 | 0 | 0 |
| 2002 | 0 | 0 | 0 |
| 2003 | 0 | 0 | 0 |
| 2004 | 41,613 | 38,690 | 80,303 |
| 2005 | 156,282 | 37,682 | 193,964 |
| 2006 | 74,972 | 61,520 | 136,492 |
| 2007 | 121,638 | 67,438 | 189,076 |
| 2008 | 201,855 | 89,544 | 291,399 |
| 2009 | 28,494 | 100,249 | 128,743 |
| 2010 | 258,682 | 180,186 | 438,868 |
| 2011 | 172,720 | 199,023 | 371,743 |
| 2012 | 74,978 | 206,663 | 281,641 |
| 2013 | 34,606 | 247,769 | 282,375 |
| 2014 | 154,780 | 390,734 | 545,514 |
| 2015 | 201,490 | 547,707 | 749,197 |
| 2016 | 329,605 | 1,157,253 | 1,486,858 |
| 2017 | 1,861,717 | 1,488,639 | 3,350,356 |
| Total | \$3,734,205 | \$4,804,538 | \$8,538,743 |

^{*} The 1999 year incurred and paid losses exceed the aggregate retention. Ultimately KMIT should recover losses excess of the aggregate retention from Safety National.

The total unpaid claim liability includes a provision for case reserves, expected development of case reserves, incurred but not reported (IBNR) reserves, allocated loss adjustment expense reserves and excess insurance recoveries. We have not estimated a provision for claims administration expenses. The estimates in the above table are net of KMIT's excess insurance protection, and are shown on an undiscounted (full value) basis. We have not included a provision for KMIT's exposure above its aggregate excess insurance.

The estimates presented above can be characterized as actuarial central estimates and represent an expected value over a range of reasonably possible outcomes. They do not reflect all conceivable extreme events where the contribution of such events to an expected value is not reliably estimable. The estimates are not defined by a precise statistical measure (i.e., mean, median, mode, etc.), but are selected from multiple indications produced by a variety of generally accepted actuarial methods.

Our actuarial central estimate of KMIT's ultimate loss for the January 1, 2018 to December 31, 2018 fund year is \$3.73 million on an undiscounted basis and \$3.54 million discounted at a yield rate of 2.0%. The following table displays our estimated funding amounts at various probability levels:

KMIT 2018 Fund Year Limited to \$750,000 Per Occurrence and \$7,726,015 Aggregate Retention

| Probability Level | Undiscounted | Discounted @ 2.0% |
|----------------------------|--------------|-------------------|
| 95% | \$7,726,015 | \$7,331,988 |
| 85% | 5,858,163 | 5,559,397 |
| 75% | 4,701,456 | 4,461,681 |
| 65% | 3,955,193 | 3,753,478 |
| Actuarial Central Estimate | \$3,731,314 | \$3,541,017 |

General Approach

We used four projection techniques to develop estimates of the ultimate losses. The unpaid claim liability was then derived by subtracting losses paid as of December 31, 2017 from the estimated ultimate losses. The following methods were used to project ultimate losses:

- Incurred loss development projection;
- Paid loss development projection;
- Incurred Bornhuetter-Ferguson projection; and
- Paid Bornhuetter-Ferguson projection.

Loss Development Methods

Incurred losses are defined as paid losses plus reported reserves on open claims (case reserves). The incurred loss development method derives an estimate of ultimate losses by multiplying the incurred losses by an incurred loss development factor. The loss development factor reflects expected development from late reported claims (IBNR) and reopened claims, as well as from changes in the aggregate value of case reserves as accident years mature. When necessary, we have supplemented KMIT's historical experience with external data sources in selecting development factors (Exhibit 2). Specifically, we referenced insurance industry experience for workers' compensation business in Kansas and countrywide.

The paid loss development method derives an estimate of ultimate losses by multiplying paid losses by a paid loss development factor. Again, we considered Kansas and countrywide workers' compensation experience in our selection of paid loss development factors (Exhibit 4). The paid loss development factors reflect the expected relationship between ultimate losses and paid losses through December 31, 2017.

Exhibits 3 and 5 display the results of the incurred and paid loss development projections.

Bornhuetter-Ferguson Methods

The Incurred Bornhuetter-Ferguson method derives ultimate losses by adding an estimated IBNR amount to the losses reported to date. The estimated IBNR was based on an initial estimate of the ultimate losses (a priori estimate) and an estimated reporting pattern for incurred losses. The a priori loss estimates for fund years 1994 through 2017 were based on our December 31, 2016 analysis of ultimate losses.

We relied on the development pattern underlying the incurred loss development projection method to select a reporting pattern. Specifically, the estimated percentage unreported is equal to one minus the reciprocal of the cumulative incurred loss development factor. Estimated ultimate losses were then derived by adding the estimated IBNR to the incurred losses as of December 31, 2017.

The Paid B-F method derives ultimate losses by adding an estimated unpaid amount to the paid losses to date. The estimated unpaid loss was calculated by taking one minus the reciprocal of the cumulative paid loss development factor multiplied by the a priori loss estimate.

Exhibits 6 and 7 display the results of the incurred and paid B-F projections.

Based on the projection methods outlined above, we selected the net ultimate loss estimates by accident year, as displayed on Exhibit 8.

Unpaid Claim Liabilities

The unpaid claim liability was derived by subtracting the cumulative paid loss and ALAE through December 31, 2017 from the estimated ultimate loss and ALAE. Exhibit 9 displays the calculation of the net unpaid claim liabilities, as well as the net IBNR, which is equal to the total net unpaid claim liabilities less the net case reserves as of December 31, 2017.

The negative IBNR amount in the 1999 fund year is due to the fact that incurred losses exceed the aggregate retention for that year. KMIT expects to fully recover the losses excess of the aggregate retention from its excess insurer. KMIT has made payments and has case reserves in excess of the aggregate retention. IBNR for 1999 reflects aggregate recoveries already received of \$112,699. Additional recoveries are expected.

Funding Analysis

Exhibit 10 derives our projection of KMIT's ultimate losses for accident year 2018. Our projections were based on KMIT's historical loss experience as well as aggregate Kansas workers' compensation loss experience (adjusted to reflect KMIT's risk profile). Our selected ultimate losses were used to calculate pure premiums (ultimate loss per \$100 payroll) for accident years 2006 through 2017. These pure premiums were adjusted for:

- Changes in the self-insured retention (if applicable);
- · Changes in benefit levels (Exhibit 11); and
- Trends in average claim costs (0.0% per year).

The selected 2018 pure premium (row 8) was multiplied by the projected 2018 payroll to estimate the ultimate loss, prior to aggregate excess insurance (row 10).

We have provided funding estimates on both an undiscounted and a discounted basis. Undiscounted values are the nominal estimates of claims to be paid in the future and do not reflect the time value of money. The discounted value reflects the amount of assets which, when combined with investment earnings on these assets assumed to accumulate at a specified yield rate, are estimated to be sufficient to pay all claims. We used a 2.0% yield assumption, as provided by KMIT. The selected payout pattern is shown on Exhibit 12, and the resulting present value factor is displayed on Exhibit 13.

It is not uncommon for self-insured entities to fund at levels which include a margin for adverse loss experience. One way to accomplish this is to fund at a probability level greater than the actuarial central estimate. For purposes of developing estimates at various probability levels, the actuarial central estimates presented in this report (both undiscounted and discounted) represent expected value estimates. As such, when the ultimate cost of the claims is known, there is approximately an equal probability that the actual value will be higher or lower than the estimated value. To estimate liabilities at various probability levels, we relied on an insurance industry based distribution of aggregate workers' compensation losses, adjusted to reflect characteristics of KMIT's loss experience. The resulting unpaid claim liabilities at various probability levels are displayed on Exhibit 14.

We know of no specific requirement that a public entity fund at a given probability level. The funding level is a reflection of the entity's risk tolerance, as well as the availability of funds from other sources in the event the self-insurance fund falls short of the paid amounts. There is always a chance that the balance in the fund will not be sufficient to meet the claims that will be charged against it. While we believe a self-insured entity should recognize the potential risk of assuming its own claim liabilities, there is no simple formula that we know of to decide how much self-insured exposure is prudent. Of course, budget and risk considerations may play a role in the decision.

The range of values displayed in the exhibits (in particular the 95th percentile) does not represent the highest or lowest possible values of the discounted loss and ALAE claim liabilities. Potential variation around these values exists, both due to uncertainty with respect to the amount, as well as timing of future payments along with the investment yield.

Qualifications and Limitations

The actuarial methodology used in this report assumes that case reserves on reported claims are consistently estimated based on current facts known about the claims as of the date of valuation. No independent review of any specific claim files has been performed by Milliman.

In estimating KMIT's unpaid claim liabilities, it is necessary to project future loss and ALAE payments. It is certain that actual future losses and ALAE will not develop exactly as projected and may vary significantly from our projections. Further, our projections make no provision for future emergence of new classes of losses or types of losses (such as cumulative trauma claims), which are not sufficiently represented in KMIT's historical database or which are not yet quantifiable.

In performing this analysis, we have relied on data and other information provided to us by KMIT. We have not audited or verified this data and other information. If the underlying data or information is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete. In that event, the results of our analysis may not be suitable for the intended purpose.

We performed a limited review of the data used directly in our analysis for reasonableness and consistency and have not found material defects in the data. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or relationships that are materially inconsistent. Such a review was beyond the scope of our assignment.

The sensitivity of key variables in this analysis was considered. Key variables include the selected loss development tails, trend factors, and pure premiums. The overall results are potentially sensitive to these key variables, and reasonable alternative selections could change the results in either direction.

KMIT's data was supplemented with insurance industry data where deemed necessary, such as loss development factors where credible data was not available. The use of external data is another source of uncertainty in our estimates.

The emergence of individual large losses (or changes in case reserves on existing open claims) could materially change our results. We cannot predict the timing of large losses, but their possibility increases the uncertainty inherent in our estimates.

Milliman is not expressing an opinion as to the appropriateness of discounting KMIT's unpaid claims liabilities for financial reporting. We have not examined KMIT's current investment portfolio nor its current investment philosophy. In estimating KMIT's discounted loss reserves, we used an annual effective interest rate of 2.0%. The interest rate was provided to us by KMIT and is based on its assessment of its investment returns. KMIT selected the interest rate because KMIT has greater familiarity with the potential investment returns on its assets. The selected interest rate does not conflict significantly with what, in our opinion, would be reasonable for the purpose of this assignment.

Future rates of return are not guaranteed and may exceed or fall below the assumed rate. Also, the actual timing of loss payments is subject to variability. Differences between actual and expected rates of return and timing of payments from those underlying our estimates may have a material effect on the amount of the discount. Further, our projections assume the existence of valid assets underlying the unpaid claim liabilities and that these assets are appropriate to meet the cash flow needs of KMIT. We have not reviewed the held assets.

Finally, KMIT insures part of its exposure to limit its liability for losses. Our estimates are presented on a net basis with respect to excess and aggregate insurance recoverables. We have not made any provisions for uncollectible excess or aggregate insurance.

We did not review the actual excess and aggregate insurance contracts of KMIT but relied on summaries of the terms of the contracts provided by KMIT. Our results, net of excess insurance, assume that all excess insurance is valid and collectible. We are not able to assess the potential for uncollectible excess insurance without performing a substantial amount of additional work beyond the scope of our assignment. We have not anticipated any contingent liabilities that could arise if the excess insurers do not meet their obligations to KMIT as reflected in the data and other information provided to us.

Closing

We appreciate the opportunity to again be of service to the Kansas Municipal Insurance Trust. If you have any questions on our report, please do not hesitate to contact us.

Sincerely,

Mindy M. Steichen, FCAS, MAAA Principal and Consulting Actuary

Mindy M. Stacken

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Workers' Compensation Summary of Excess Insurance Program

| Insurance Period | Per Claim Retention | Aggregate Retention | Excess Insurance Policy Limit |
|--------------------|------------------------|------------------------|-------------------------------|
| 1/01/94-12/31/95 * | \$250,000 | \$2,376,391 | \$5,000,000 |
| 1/01/96-12/31/96 | 250,000 | 1,796,589 | 3,000,000 |
| 1/01/97-12/31/97 | 250,000 | 1,543,031 | 3,000,000 |
| 1/01/98-12/31/98 | 250,000 | 1,472,773 | 3,000,000 |
| 1/01/99-12/31/99 | 250,000 | 1,540,262 | 3,000,000 |
| 1/01/00-12/31/00 | 250,000 | 1,702,335 | 3,000,000 |
| 1/01/01-12/31/01 | 250,000 | 2,045,088 | 3,000,000 |
| 1/01/02-12/31/02 | 300,000 ** | 2,720,504 | 3,000,000 |
| 1/01/03-12/31/03 | 300,000 *** | 3,218,926 | 3,000,000 |
| 1/01/04-12/31/04 | 500,000 | 4,544,300 | 3,000,000 |
| 1/01/05-12/31/05 | 500,000 | 5,602,842 | 3,000,000 |
| 1/01/06-12/31/06 | 750,000 | 4,978,483 | 3,000,000 |
| 1/01/07-12/31/07 | 750,000 | 4,920,798 | 3,000,000 |
| 1/01/08-12/31/08 | 750,000 | 5,448,469 | 3,000,000 |
| 1/01/09-12/31/09 | 750,000 | 5,503,943 | 3,000,000 |
| 1/01/10-12/31/10 | 750,000 | 5,517,871 | 3,000,000 |
| 1/01/11-12/31/11 | 750,000 | 5,397,530 | 3,000,000 |
| 1/01/12-12/31/12 | 750,000 | 5,619,072 | 3,000,000 |
| 1/01/13-12/31/13 | 750,000 | 6,047,177 | 3,000,000 |
| 1/01/14-12/31/14 | 750,000 | 6,550,307 | 3,000,000 |
| 1/01/15-12/31/15 | 750,000 | 6,994,827 | 3,000,000 |
| 1/01/16-12/31/16 | 750,000 | 6,825,730 | 3,000,000 |
| 1/01/17-12/31/17 | 750,000 | 7,890,127 | 3,000,000 |
| 1/01/18-12/31/18 | \$750,000 | \$7,726,015 | \$3,000,000 |

^{*} For the 1994 & 1995 years, the aggregate retention of \$2.4M is applicable on a combined basis.

^{**} The Retention for Class Code 7539 is \$350,000 and \$300,000 for all other Class Codes.

^{***} The Retention for Class Code 7539 is \$400,000 and \$300,000 for all other Class Codes.

Workers' Compensation

| | Incurred Medical & Indemnity Loss & ALAE Limited to Per Claim Retentions | | | | | | | | | | | | | | | | | | | | | | | |
|---------------------------------------|--|----------------------|----------------------|----------------------|----------------------|------------------------|----------------------|----------------------|------------------------|----------------------|------------------------|----------------------|----------------------|------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-----------|----------------|-----------|
| Accident Year | 12 | 24 | 36 | 48 | 60 | 72 | 84 | 96 | 108 | 120 | 132 | 144 | 156 | 168 | 180 | 192 | 204 | 216 | 228 | 240 | 252 | 264 | 276 | 288 |
| 1994 | 549,504 | 752,689 | 775,594 | 743,060 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 |
| 1995 | | 1,083,821 | 1,098,272 | 1,108,380 | 1,102,723 | 1,103,118 | | 1,103,118 | | | 1,103,118 | 1,103,118 | | 1,103,118 | | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,496 | | 1,103,496 | 1,103,496 | 1,103,496 | |
| 1996 1997 | 544,209 1,315,384 | 680,655 1,548,834 | 739,898 1,787,838 | 856,552 1,749,009 | 856,495 1,747,333 | 836,460 1,775,940 | 836,493 1,807,342 | 836,493 1,807,365 | 836,493 1,808,816 | 836,631 1,808,816 | 836,631 1,808,816 | 836,631 1,801,890 | 836,631 1,826,890 | 836,631 1,826,890 | 836,631 1,826,890 | 836,631 1,833,890 | 836,631 1,896,890 | 836,631 1,896,890 | 836,631 1,895,658 | 836,631 1,895,658 | 836,631 1,895,658 | 836,631 | | |
| 1998 | 715,614 | 999,500 | 1,091,244 | 1,084,938 | | 1,183,709 | | | 1,328,630 | | 1,328,631 | 1,328,631 | 1,328,631 | 1,328,631 | 1,328,631 | 1,328,631 | 1,328,631 | | 1,328,630 | 1,328,630 | 1,000,000 | | | |
| 1999 | | | 1,302,534 | 1,460,666 | | 1,504,443 | | 1,573,510 | | | | | | 1,651,612 | | 1,661,521 | 1,661,520 | 1,661,520 | 1,661,520 | | | | | |
| 2000 2001 | | | 1,205,669 | 1,239,967 | 1,296,491 | 1,317,123 | 1,355,755 | | 1,418,001 1,180,293 | 1,418,001 | | | 1,577,021 | 1,580,271 1,180,293 | | 1,580,808 | 1,580,808 | 1,580,308 | | | | | | |
| 2002 | | 1,477,212 | | 1,343,505 | | 1,340,826 | | 1,340,826 | 1,340,826 | 1,340,826 | 1,340,826 | 1,340,826 | 1,340,826 | 1,340,826 | 1,340,826 | 1,340,826 | 1,100,574 | | | | | | | |
| 2003 | | | 1,593,726 | 1,591,103 | | 1,598,258 | | | 1,635,451 | 1,635,451 | | | 1,623,367 | 1,623,367 | 1,623,367 | | | | | | | | | |
| 2004 2005 | | 2,063,658 | | | | 2,340,188 3,603,227 | | | | 2,429,597 | 2,436,741 3,946,643 | | | 2,480,851 | | | | | | | | | | |
| 2006 | | 2,506,421 | | | | 2,702,302 | | | | | 2,830,081 | | 4,130,170 | | | | | | | | | | | |
| 2007 | | | | | | | | | | 3,039,146 | 3,028,571 | | | | | | | | | | | | | |
| 2008 2009 | 2,436,655 | | 3,206,923 | | | 3,475,316 | | | | 3,764,360 | | | | | | | | | | | | | | |
| 2009 | | | | | | 2,190,325 3,960,305 | | | 2,191,683 | | | | 5.7() | | | | | | | | | | | |
| 2011 | 2,198,429 | | | | | 3,013,036 | | ., | | | | | | | | | | | | | | | | |
| 2012 | | | | | 2,162,823 | 2,153,458 | | | | | | | | | | | | | | | | | | |
| 2013 2014 | 1,503,391 2,563,324 | 1,723,903 | | 1,830,317 | 1,870,606 | | | | | | | | | | | | | | | | | | | |
| 2015 | 1,729,978 | | | 0,100,140 | | | | | | | | | | | | | | | | | | | | |
| 2016 | 1,785,662 | 1,857,381 | | | | | | | | | | | | | | | | | | | | | | |
| 2017 | 2,768,026 | | | | | | | | | | | | | | | | | | | | | | | |
| Accident Year | 12 - 24 | 24 - 36 | 36 - 48 | 48 - 60 | 60 - 72 | 72 - 84 | 84 - 96 | 96 - 108 | 108 - 120 | 120 - 132 | 132 - 144 | 144 - 156 | 156 - 168 | 168 - 180 | 180 - 192 | 192 - 204 | 204 - 216 | 216 - 228 | 228 - 240 | 240 - 252 | 252 - 264 | 264 - 276 | 276 - 288 | 288 - Ult |
| 1994 | 1,370 | 1,030 | 0.958 | 0.999 | 1,000 | 1,000 | 1.000 | 1.000 | 1,000 | 1.000 | 1,000 | 1,000 | 1.000 | 1.000 | 1.000 | 1,000 | 1.000 | 1.000 | 1,000 | 1.000 | 1.000 | 1,000 | 1,000 | |
| 1995 1996 | 1.984 1.251 | 1,013 1,087 | 1,009 1,158 | 0.995 | 1,000 0,977 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1,000 | 1.000 | 1.000 | 1.000 1.000 | 1.000 | 1.000 1.000 | 1.000 | 1.000 | | |
| 1997 | 1,177 | 1.154 | 0.978 | 0.999 | 1.016 | 1,018 | 1.000 | 1.001 | 1,000 | 1,000 | 0.996 | 1,014 | 1,000 | 1,000 | 1,004 | 1,034 | 1,000 | 0,999 | 1,000 | 1.000 | 1.000 | | | |
| 1998 | 1.397 | 1.092 | 0,994 | 1.032 | 1.057 | 1.030 | 1.075 | 1.014 | 1,000 | 1.000 | 1.000 | 1,000 | 1.000 | 1.000 | 1.000 | 1,000 | 1.000 | 1.000 | 1,000 | | | | | |
| 1999 2000 | 1.534 1.487 | 1,171 1,164 | 1.121 | 1.036 | 0.995 1.016 | 1.032 1.029 | 1.014 | 1,044 | 1,000 | 1.003 | 1,000 1,034 | 1,000 | 1.003 | 1.000 | 1.006 | 1,000 | 1.000 | 1.000 | | | | | | |
| 2001 | 1.384 | 1,062 | 0,994 | 1,001 | 1,000 | 1.004 | 0.985 | 1.000 | 1.000 | 1,000 | 1.000 | 1.002 | 1,002 | 1,000 | 1,000 | 1,000 1,000 | 1.000 | | | | | | | |
| 2002 | 1,400 | 0.924 | 0.984 | 1,000 | 0.998 | 1,000 | 1.000 | 1.000 | 1.000 | 1,000 | 1.000 | 1,000 | 1.000 | 1.000 | 1,000 | | | | | | | | | |
| 2003 2004 | 1,254 1,596 | 0.991 1.034 | 0.998 1.086 | 1.004 | 1,000 | 1,016 0.985 | 1.003 0.999 | 1.004 1.010 | 1.000 1.045 | 1,000 | 0.993 1.000 | 1,000 | 1,000 | 1.000 | | | | | | | | | | |
| 2005 | 1.453 | 1.034 | 1.025 | 1,046 | 1.001 | 1,044 | 1.021 | 1,010 | 1.001 | 1,003 | 1.013 | 1,021 1,035 | 0,997 | | | | | | | | | | | |
| 2006 | 1.517 | 1,006 | 1,040 | 1.000 | 1,031 | 1,015 | 1,032 | 1,000 | 1.000 | 1.000 | 1,008 | | | | | | | | | | | | | |
| 2007 2008 | 1,392 1,235 | 1.046 | 1,061 | 1.068 | 1.011 | 1,027 | 1.031 | 1.023 | 1.003 | 0.997 | | | | | | | | | | | | | | |
| 2009 | 1,235 | 1.066 0.976 | 1.033 | 1.024 | 1,024 0,985 | 1.001 0.993 | 1.038 | 1,022 1,007 | 1.020 | | | | | | | | | | | | | | | |
| 2010 | 1,348 | 1.156 | 0.985 | 1.052 | 1.038 | 1.043 | 1.040 | | | | | | | | | | | | | | | | | |
| 2011 | 1,094 | 1,030 | 1,136 | 1.014 | 1.056 | 1,001 | | | | | | | | | | | | | | | | | | |
| 2012 2013 | 1.240 1.147 | 1.047 1.060 | 1.158 1.002 | 1.057 1.022 | 0.996 | | | | | | | | | | | | | | | | | | | |
| 2014 | 1,110 | 1,058 | 1.032 | | | | | | | | | | | | | | | | | | | | | |
| 2015 | 1,104 | 1.029 | | | | | | | | | | | | | | | | | | | | | | |
| 2016 | 1.040 | | | | | | | | | | | | | | | | | | | | | | | |
| NCCI Kansas NCCI Countrywide | 1,180 1,317 | 1,020 1,088 | 1,024 1,045 | 1,011 1,024 | 1,005 1,015 | 1,008 1,012 | 1,009 1,008 | 1,008 1,006 | 0,999 | 1,001 1,005 | 1,006 1,003 | 1,002 1,003 | 1,000 | 1,001 1,002 | 1,003 | 1,001 1,002 | 1,002 1,002 | 1,000 1,001 | | < 228 - UI | | | | |
| Average | 1,349 | 1,056 | 1.039 | 1,022 | 1,013 | 1.012 | 1.016 | 1,009 | 1,005 | 1.005 | 1,003 | 1,003 | 1,000 | 1.002 | 1.002 | 1.002 | 1.002 | 1.000 | 1,025 | 1.000 | 1,000 | 1,000 | 1.000 | |
| Average x H/L | 1,333 | 1,057 | 1.037 | 1.022 | 1,010 | 1.013 | 1,015 | 1.007 | 1.002 | 1.002 | 1.002 | 1.004 | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1,000 | 1,000 | 1.000 | | | |
| Wtd Average Wtd Average L5 | 1,304 1,121 | 1.053 1.045 | 1,039 1,052 | 1.027 1.038 | 1,014 1,024 | 1,016 1,015 | 1.021 1.031 | 1,011 1,014 | 1.007 1.012 | 1.006 1.003 | 1,005 1,005 | 1,011 1,018 | 1,000 | 1,000 1,000 | 1,001 1,001 | 1,006 1,008 | 1,000 1,000 | 1.000 | 1,000 | 1,000 | 1.000 | 1,000 | 1,000 | |
| - 1 | | | | | | | | | | | | | | | | | | 1,000 | | 4.000 | | 4.005 | 4.885 | |
| Select for 94-03* 94-03 Cumulative | 1,304 1,650 | 1,053 1,265 | 1,052 | 1.038 1.142 | 1.024 1.100 | 1.015 1.074 | 1.021 1.058 | 1.011 1.036 | 1,007 1,025 | 1.006 1.018 | 1.004 | 1.003 | 1.002 | 1,001 | 1,001 1,002 | 1,001 1,001 | 1,000 1,000 | 1,000 1,000 | 1,000 | 1,000 1,000 | 1,000 1,000 | 1,000 | 1,000 | 1.000 |
| Select for 04-17** | 1,304 | 1,053 | 1,052 | 1.038 | 1.024 | 1.015 | 1.021 | 1.011 | 1,007 | 1.006 | 1.005 | 1,005 | 1.003 | 1,003 | 1,002 | 1,003 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | | 1,000 |
| 04-17 Cumulative | 1,673 | 1,283 | 1.218 | 1,158 | 1,116 | 1,090 | 1.074 | 1.052 | 1,041 | 1.034 | 1.028 | 1.023 | 1.018 | 1.014 | 1,003 | 1,003 | 1.002 | 1.002 | 1,001 | 1,000 | 1,000 | 1,000 | 1,000 1,000 | 1,000 |
| * V- | | | 19 | 920 | | | | | 570 | W | 2000 | 200 | 000 | 40. | 110 | 190 - 1 | 107 | 900- | 195 | 187 | 100 | | 95 | 99 |

^{*} Years with SIRs of \$250,000 or \$300,000.
** Years with SIRs of \$500,000 or \$750,000.

Workers' Compensation Net Ultimate Medical & Indemnity Loss & ALAE Indications Incurred Loss Development Projection Evaluation as of 12/31/17

| | | (1) | (2) | (3) | = [(1)-(2)]x(3)+(2) |
|------------------|--------------------------|-----------------------------|---|-----------------------------|----------------------------------|
| Accident Year | Months of Development | Incurred Loss & ALAE | Incurred Large Loss & ALAE Adjustment | Cumulative Incurred LDF* | Indicated Ultimate Loss & ALAE** |
| 1994 | 288 | \$742,241 | \$0 | 1.000 | \$742,241 |
| 1995 | 276 | 1,103,496 | 0 | 1.000 | 1,103,496 |
| 1996 | 264 | 836,631 | 0 | 1.000 | 836,631 |
| 1997 | 252 | 1,895,658 | 0 | 1.000 | 1,895,658 |
| 1998 | 240 | 1,328,630 | 0 | 1.000 | 1,328,630 |
| 1999 | 228 | 1,661,520 | 0 | 1.000 | 1,661,520 |
| 2000 | 216 | 1,580,308 | 0 | 1.000 | 1,580,308 |
| 2001 | 204 | 1,180,574 | 0 | 1.000 | 1,180,574 |
| 2002 | 192 | 1,340,826 | 0 | 1.001 | 1,342,167 |
| 2003 | 180 | 1,623,367 | 0 | 1.002 | 1,626,614 |
| 2004 | 168 | 2,480,851 | 0 | 1.014 | 2,515,583 |
| 2005 | 156 | 4,136,176 | 499,925 | 1.018 | 4,201,629 |
| 2006 | 144 | 2,853,325 | 0 | 1.023 | 2,918,951 |
| 2007 | 132 | 3,028,571 | 0 | 1.028 | 3,113,371 |
| 2008 | 120 | 3,764,360 | 0 | 1.034 | 3,892,348 |
| 2009 | 108 | 2,191,683 | 0 | 1.041 | 2,281,542 |
| 2010 | 96 | 4,294,526 | 0 | 1.052 | 4,517,841 |
| 2011 | 84 | 3,014,712 | 0 | 1.074 | 3,237,801 |
| 2012 | 72 | 2,153,458 | 0 | 1.090 | 2,347,269 |
| 2013 | 60 | 1,870,606 | 0 | 1.116 | 2,087,596 |
| 2014 | 48 | 3,105,740 | 750,000 | 1.158 | 3,477,947 |
| 2015 | 36 | 1,965,528 | 0 | 1.218 | 2,394,013 |
| 2016 | 24 | 1,857,381 | 0 | 1.283 | 2,383,020 |
| 2017 | 12 | 2,768,026 | 0 | 1.673 | 4,630,907 |
| Total | | \$52,778,194 | \$1,249,925 | | \$57,297,657 |

^{*} Based on KMIT loss history supplemented with NCCI Statistical Bulletin information.

^{**} The large claims in the 2005 & 2014 accident years were not developed.

Workers' Compensation

| A | Paid Medical & Indemnity Loss & ALAE Limited to Per Claim Retentions | | | | | | | | | | | | | | | | | | | | | | | |
|--------------------------|--|------------------------|------------------------|------------------------|----------------|------------------------|------------------------|----------------------|------------------------|------------------------|------------------------|------------------------|-----------|------------------------|------------------------|------------------------|------------------------|----------------|------------------------|---|-----------|-----------|-----------|-----------|
| Accident Year | 12 | 24 | 36 | 48 | 60 | 72 | 84 | 96 | 108 | 120 | 132 | 144 | 156 | 168 | 180 | 192 | 204 | 216 | 228 | 240 | 252 | 264 | 276 | 288 |
| 1994 | 337,680 | 572,772 | 672,657 | 722,555 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 | 742,241 |
| 1995 | 311,299 | 770,471 | 1,000,258 | 1,025,950 | 1,102,723 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,118 | 1,103,496 | 1,103,496 | 1,103,496 | 1,103,496 | 1,103,496 | |
| 1996 1997 | 233,827 698,376 | 557,835 1,236,709 | 701,367 1,600,714 | 831,383 1,689,902 | | | 836,493 1,774,588 | 836,493 1,787,037 | 836,493 1,785,022 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | 836,631 | | |
| 1998 | 382,887 | 762,358 | 946,649 | 1,033,877 | | | 1,188,439 | 1,286,699 | 1,705,022 | 1,328,630 | 1,328,631 | 1,799,457 1,328,631 | | 1,817,500 1,328,631 | 1,822,970 1,328,631 | 1,830,014 1,328,631 | 1,835,872 1,328,631 | | 1,895,658 1,328,630 | 1,895,658 1,328,630 | 1,895,658 | | | |
| 1999 | 497,057 | | 1,231,294 | | 1,433,141 | | 1,488,630 | | 1,569,579 | 1,633,846 | 1,636,617 | 1,637,470 | | 1,640,575 | | 1,652,182 | 1,652,961 | | 1,652,986 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | |
| 2000 | 405,729 | | 1,120,010 | 1,198,918 | | | 1,327,913 | | 1,378,649 | 1,395,111 | 1,462,558 | 1,547,462 | | 1,553,759 | | | 1,566,962 | 1,568,069 | | | | | | |
| 2001 2002 | 460,784 659,579 | | 1,064,877 1,324,566 | 1,191,746 1,340,467 | | | 1,194,038 1,340,825 | 1,180,293 | 1,180,293 1,340,826 | 1,180,293 1,340,826 | 1,180,293 1,340,826 | 1,180,293 1,340,826 | | 1,180,293 1,340,826 | 1,180,293 1,340,826 | 1,180,293 1,340,826 | 1,180,574 | | | | | | | |
| 2003 | 964,665 | | 1,532,404 | | 1,598,258 | | 1,602,481 | | 1,623,367 | 1,623,367 | 1,623,367 | 1,623,367 | | 1,623,367 | 1,623,367 | 1,540,020 | | | | | | | | |
| 2004 | 786,944 | | 1,953,110 | | 2,248,698 | | 2,294,399 | | | | | 2,410,324 | | 2,439,238 | | | | | | | | | | |
| 2005 2006 | 1,229,826 874,076 | 2,570,887 1,920,917 | | | 3,367,881 | 3,469,495 2,625,597 | | | 3,762,129 | 3,839,629 | 3,860,932 2,767,351 | 3,883,845 | 3,979,894 | | | | | | | | | | | |
| 2007 | 787,012 | | 2,279,729 | 2,351,320 | | | | | | | 2,906,933 | 2,770,333 | | | | | | | | | | | | |
| 2008 | 1,191,790 | 2,489,314 | 2,865,128 | 3,060,081 | 3,201,123 | 3,242,919 | 3,294,839 | 3,473,330 | | 3,562,505 | | | | | | | | | | | | | | |
| 2009 | 730,841 | | 1,831,733 | | | 2,143,884 | | | 2,163,189 | | | | | | | | | | | | | | | |
| 2010 2011 | 923.653 | 2,295,412 1,662,070 | | | | 3,707,200 2,779,600 | | 4,035,844 | | | | | | | | | | | | | | | | |
| 2012 | 794,945 | | 1,633,737 | | 2,003,121 | | 2,011,002 | | | | | | | | | | | | | | | | | |
| 2013 | | 1,493,185 | | 1,756,658 | 1,836,000 | | | | | | | | | | | | | | | | | | | |
| 2014 2015 | | 2,546,230 1,659,872 | | 2,950,960 | | | | | | | | | | | | | | | | | | | | |
| 2016 | 955,161 | 1,527,776 | 1,704,030 | | | | | | | | | | | | | | | | | | | | | |
| 2017 | 906,309 | | | | | | | | | | | | | | | | | | | | | | | |
| Accident | | | | | | | | | | | | | | | | | | | | | | | | |
| Year | 12 - 24 | 24 - 36 | 36 - 48 | 48 - 60 | 60 - 72 | 72 - 84 | 84 - 96 | 96 - 108 | 108 - 120 | 120 - 132 | 132 - 144 | 144 - 156 | 156 - 168 | 168 - 180 | 180 - 192 | 192 - 204 | 204 - 216 | 216 - 228 | 228 - 240 | 240 - 252 | 252 - 264 | 264 - 276 | 276 - 288 | 288 - Ult |
| 1994 | 1.696 | 1.174 | 1.074 | 1.027 | 1.000 | 1,000 | 1.000 | 1.000 | 1,000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1,000 | 1,000 | 1,000 | 1,000 | 1.000 | 1,000 | 1.000 | 1.000 | |
| 1995 1996 | 2.475 2.386 | 1.298 1.257 | 1.026 1.185 | 1.075 | 1,000 0,977 | 1,000 | 1,000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 1.000 | 1.000 | 1.000 | 1.000 | 1,000 | 1,000 | | |
| 1997 | 1.771 | 1.294 | 1.056 | 1.035 | 1.007 | 1.007 | 1.007 | 0.999 | 1.003 | 1.002 | 1.002 | 1.007 | 1.003 | 1.003 | 1.004 | 1.003 | 1.004 | 1.028 | 1.000 | 1.000 | 1.000 | | | |
| 1998 | 1.991 | 1.242 | 1.092 | 1.033 | 1.051 | 1.058 | 1.083 | 1.020 | 1,013 | 1.000 | 1,000 | 1,000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | | | | | |
| 1999 | 1.902 2.052 | 1,302 | 1.127 | 1.033 | 1.026 | 1.012 | 1.009 | 1.045 | 1.041 | 1.002 | 1.001 | 1,001 | 1.001 | 1.003 | 1,004 | 1.000 | 1.000 | 1.000 | | | | | | |
| 2000 2001 | 2.101 | 1.345 1.100 | 1.070 1.119 | 1.081 | 1.011 1.001 | 1.013 | 1.027 0.988 | 1.011 | 1.012 | 1.048 | 1.058 | 1.002 1.000 | 1.002 | 1.005 | 1.002 | 1,002 | 1.001 | | | | | | | |
| 2002 | 1.715 | 1,171 | 1.012 | 1,000 | 1,000 | 1,000 | 1.000 | 1,000 | 1,000 | 1,000 | 1.000 | 1,000 | 1.000 | 1,000 | 1.000 | 1.000 | | | | | | | | |
| 2003 | 1.516 | 1,048 | 1,007 | 1,036 | 1,000 | 1.003 | 1.009 | 1.004 | 1.000 | 1.000 | 1.000 | 1,000 | 1.000 | 1,000 | | | | | | | | | | |
| 2004 2005 | 1.985 2.090 | 1.250 1.145 | 1,076 1,071 | 1.070 | 1.014 | 1.006 1.044 | 1.001 1.032 | 1.004 | 1.032 1.021 | 1.005 1.006 | 1.007 1.006 | 1,008 | 1.004 | | | | | | | | | | | |
| 2006 | 2.198 | 1.156 | 1.075 | 1.058 | 1.039 | 1,006 | 1.037 | 1.007 | 1.003 | 1.003 | 1.004 | 1,025 | | | | | | | | | | | | |
| 2007 | 2.521 | 1.149 | 1.031 | 1.074 | 1.037 | 1.017 | 1.039 | 1.051 | 0.989 | 1.010 | | | | | | | | | | | | | | |
| 2008 2009 | 2.089 | 1.151 | 1.068 | 1.046 | 1.013 | 1,016 | 1.054 | 1.021 | 1.004 | | | | | | | | | | | | | | | |
| 2010 | 2.166 2.039 | 1.157 1.333 | 1.062 1.114 | 1.079 | 1.021 1.031 | 1.005 1.077 | 1.002 1.011 | 1.002 | | | | | | | | | | | | | | | | |
| 2011 | 1.799 | 1.148 | 1.249 | 1,053 | 1,107 | 1.022 | | | | | | | | | | | | | | | | | | |
| 2012 | 1.768 | 1.162 | 1,131 | 1,085 | 1.038 | | | | | | | | | | | | | | | | | | | |
| 2013 2014 | 2.201 1,831 | 1.111 1.101 | 1.059 1.053 | 1.045 | | | | | | | | | | | | | | | | | | | | |
| 2015 | 1.654 | 1.063 | 1.055 | | | | | | | | | | | | | | | | | | | | | |
| 2016 | 1.599 | | | | | | | | | | | | | | | | | | | | | | | |
| NCCI Kansas | 2.088 | 1.223 | 1,099 | 1,046 | 1.030 | 1.017 | 1.013 | 1.011 | 1.009 | 1.008 | 1.006 | 1.006 | 1.004 | 1.004 | 1.004 | 1.004 | 1.003 | 1.003 | 1.035 | < 228 - U | lt | | | |
| NCCI Countrywide | | 1.257 | 1.121 | 1.069 | 1,043 | 1.029 | 1.021 | 1.017 | 1.013 | 1.011 | 1.009 | 1.008 | 1.007 | 1.006 | 1.006 | 1.005 | 1.005 | 1.004 | 1.072 | < 228 - U | lt | | | |
| Average Average x H/L | 1.980 1.977 | 1.189 1.188 | 1.084 | 1.049 | 1.021 1.019 | 1.016 1.013 | 1.018 1.015 | 1.010 | 1.008 | 1.005 | 1.006 | 1.004 | 1,001 | 1,001 | 1.001 | 1.001 | 1,001 | 1.005 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | |
| Wtd Average | 1.948 | 1.176 | 1.079 | 1.050 | 1.019 | 1.013 | 1.015 | 1.008 | 1.007 | 1.002 1.006 | 1.002 1.006 | 1.002 1.007 | 1.001 | 1.001 | 1.001 | 1,000 | 1.000 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | |
| Wtd Average L5 | 1.790 | 1.114 | 1.116 | 1.062 | 1.040 | 1.031 | 1.029 | 1.017 | 1.009 | 1.005 | 1.004 | 1.011 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.008 | 1.000 | 1,000 | 1,000 | 1.000 | 1,000 | |
| Select for 94-03° | 1.948 | 1,176 | 1,116 | 1.062 | 1.040 | 1.031 | 1.021 | 1,017 | 1.009 | 1.008 | 1.006 | 1.005 | 1.004 | 1.003 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 | |
| 94-03 Cumulative | 3.189 | 1.637 | 1.392 | 1.247 | 1,174 | 1.129 | 1.095 | 1.072 | 1.054 | 1.045 | 1.037 | 1.031 | 1.026 | 1.022 | 1.019 | 1.017 | 1.015 | 1.014 | 1.013 | 1.012 | 1,011 | 1.010 | 1,010 | 1.010 |
| Select for 04-17** | 1.948 | 1.176 | 1.116 | 1.062 | 1.040 | 1.031 | 1.021 | 1.017 | 1.009 | 1.008 | 1.006 | 1.005 | 1.005 | 4.004 | 1.003 | 4.000 | 4.000 | 4.004 | 1.001 | 1.001 | | | | |
| 04-17 Cumulative | 3,236 | 1,661 | 1,412 | 1.265 | 1.191 | 1.145 | 1,111 | 1.088 | 1.070 | 1.060 | 1.052 | 1.046 | 1.005 | 1.004 1.036 | 1.003 | 1.003 1.029 | 1.002 1.026 | 1.001 1.024 | 1.001 | 1.001 | 1.001 | 1.000 | 1.000 | |

^{*} Years with SIRs of \$250,000 or \$300,000. ** Years with SIRs of \$500,000 or \$750,000.

Workers' Compensation Net Ultimate Medical & Indemnity Loss & ALAE Indications Paid Loss Development Projection Evaluation as of 12/31/17

| | | (1) | (2) | (3) | (4) | (5) = [(1)-(2)]x(4)+(3) |
|------------------|--------------------------|----------------------------------|---|---|-------------------------|----------------------------------|
| Accident Year | Months of Development | Paid Loss & ALAE @12/31/17 | Paid Large Loss & ALAE Adjustment | Incurred Large Loss & ALAE Adjustment | Cumulative Paid LDF* | Indicated Ultimate Loss & ALAE** |
| 1994 | 288 | \$742,241 | \$0 | \$0 | 1.010 | \$749,663 |
| 1995 | 276 | 1,103,496 | 0 | 0 | 1.010 | 1,114,531 |
| 1996 | 264 | 836,631 | 0 | 0 | 1.010 | 844,997 |
| 1997 | 252 | 1,895,658 | 0 | 0 | 1.011 | 1,916,510 |
| 1998 | 240 | 1,328,630 | 0 | 0 | 1.012 | 1,344,574 |
| 1999 | 228 | 1,652,986 | 0 | 0 | 1.013 | 1,674,475 |
| 2000 | 216 | 1,568,069 | 0 | 0 | 1.014 | 1,590,022 |
| 2001 | 204 | 1,180,574 | 0 | 0 | 1.015 | 1,198,283 |
| 2002 | 192 | 1,340,826 | 0 | 0 | 1.017 | 1,363,620 |
| 2003 | 180 | 1,623,367 | 0 | 0 | 1.019 | 1,654,211 |
| 2004 | 168 | 2,439,238 | 0 | 0 | 1.036 | 2,527,051 |
| 2005 | 156 | 3,979,894 | 499,925 | 499,925 | 1.041 | 4,122,573 |
| 2006 | 144 | 2,778,353 | 0 | 0 | 1.046 | 2,906,157 |
| 2007 | 132 | 2,906,933 | 0 | 0 | 1.052 | 3,058,094 |
| 2008 | 120 | 3,562,505 | 0 | 0 | 1.060 | 3,776,255 |
| 2009 | 108 | 2,163,189 | 0 | 0 | 1.070 | 2,314,612 |
| 2010 | 96 | 4,035,844 | 0 | 0 | 1.088 | 4,390,998 |
| 2011 | 84 | 2,841,992 | 0 | 0 | 1.111 | 3,157,453 |
| 2012 | 72 | 2,078,480 | 0 | 0 | 1.145 | 2,379,860 |
| 2013 | 60 | 1,836,000 | 0 | 0 | 1.191 | 2,186,676 |
| 2014 | 48 | 2,950,960 | 750,000 | 750,000 | 1.265 | 3,534,214 |
| 2015 | 36 | 1,764,038 | 0 | 0 | 1.412 | 2,490,822 |
| 2016 | 24 | 1,527,776 | 0 | 0 | 1.661 | 2,537,636 |
| 2017 | 12 | 906,309 | 0 | 0 | 3.236 | 2,932,816 |
| Total | | \$49,043,989 | \$1,249,925 | \$1,249,925 | | \$55,766,103 |

^{*} Based on KMIT loss history supplemented with NCCI Statistical Bulletin information.

^{**} The large claims in the 2005 & 2014 accident years were not developed.

Workers' Compensation Net Ultimate Medical & Indemnity Loss & ALAE Indications Incurred Bornhuetter - Ferguson Projection Method Evaluation as of 12/31/17

| | | (1) | (2) | (3) | (4) =[(1)-(2)]x[1-1/(3)] | (5) | (6) = (4) + (5) |
|------------------|--------------------------|---|---------------------------------|-------------------------------|-----------------------------|--------------------------------------|--------------------------------|
| Accident Year | Months of Development | A' Priori Ultimate Losses & ALAE* | Large Loss & ALAE Adjustment | Incurred Cumulative LDF | IBNR** | Incurred Loss & ALAE @12/31/17 | Indicated Ultimate Loss & ALAE |
| 1994 | 288 | \$742,241 | \$0 | 1.000 | \$0 | \$742,241 | \$742,241 |
| 1995 | 276 | 1,103,496 | 0 | 1.000 | 0 | 1,103,496 | 1,103,496 |
| 1996 | 264 | 836,631 | 0 | 1.000 | 0 | 836,631 | 836,631 |
| 1997 | 252 | 1,895,658 | 0 | 1.000 | 0 | 1,895,658 | 1,895,658 |
| 1998 | 240 | 1,328,630 | 0 | 1.000 | 0 | 1,328,630 | 1,328,630 |
| 1999 | 228 | 1,661,520 | 0 | 1.000 | 0 | 1,661,520 | 1,661,520 |
| 2000 | 216 | 1,582,392 | 0 | 1.000 | 0 | 1,580,308 | 1,580,308 |
| 2001 | 204 | 1,180,293 | 0 | 1.000 | 0 | 1,180,574 | 1,180,574 |
| 2002 | 192 | 1,340,826 | 0 | 1.001 | 1,339 | 1,340,826 | 1,342,165 |
| 2003 | 180 | 1,623,367 | 0 | 1.002 | 3,240 | 1,623,367 | 1,626,607 |
| 2004 | 168 | 2,532,173 | 0 | 1.014 | 34,961 | 2,480,851 | 2,515,812 |
| 2005 | 156 | 4,072,468 | 499,925 | 1.018 | 63,169 | 4,136,176 | 4,199,345 |
| 2006 | 144 | 2,917,637 | 0 | 1.023 | 65,597 | 2,853,325 | 2,918,922 |
| 2007 | 132 | 3,119,365 | 0 | 1.028 | 84,963 | 3,028,571 | 3,113,534 |
| 2008 | 120 | 3,827,405 | 0 | 1.034 | 125,853 | 3,764,360 | 3,890,213 |
| 2009 | 108 | 2,284,057 | 0 | 1.041 | 89,958 | 2,191,683 | 2,281,641 |
| 2010 | 96 | 4,419,595 | 0 | 1.052 | 218,459 | 4,294,526 | 4,512,985 |
| 2011 | 84 | 3,238,534 | 0 | 1.074 | 223,139 | 3,014,712 | 3,237,851 |
| 2012 | 72 | 2,395,507 | 0 | 1.090 | 197,794 | 2,153,458 | 2,351,252 |
| 2013 | 60 | 2,122,197 | 0 | 1.116 | 220,587 | 1,870,606 | 2,091,193 |
| 2014 | 48 | 3,510,038 | 750,000 | 1.158 | 376,585 | 3,105,740 | 3,482,325 |
| 2015 | 36 | 2,754,873 | 0 | 1.218 | 493,073 | 1,965,528 | 2,458,601 |
| 2016 | 24 | 3,496,226 | 0 | 1.283 | 771,186 | 1,857,381 | 2,628,567 |
| 2017 | 12 | 3,700,585 | 0 | 1.673 | 1,488,639 | 2,768,026 | 4,256,665 |
| Total | | \$57,685,714 | \$1,249,925 | | \$4,458,542 | \$52,778,194 | \$57,236,736 |

^{*} The A'Priori Ultimate Losses & ALAE are based on Milliman's 12/31/16 analysis.

^{**} No additional IBNR has been included for the large claims in 2005 & 2014.

Workers' Compensation Net Ultimate Medical & Indemnity Loss & ALAE Indications Paid Bornhuetter - Ferguson Projection Method Evaluation as of 12/31/17

| | | (1) | (2) | (3) | (4) =[(1)-(2)]x[1-1/(3)] | (5) | (6) = (4) + (5) |
|------------------|-----------------------|---|------------------------------|---------------------------|-----------------------------|----------------------------------|--------------------------------------|
| Accident Year | Months of Development | A' Priori Ultimate Losses & ALAE* | Large Loss & ALAE Adjustment | Paid Cumulative LDF | Unpaid** | Paid Loss & ALAE @12/31/17 | Indicated Ultimate Loss & ALAE |
| 1994 | 288 | \$742,241 | \$0 | 1.010 | \$7,349 | \$742,241 | \$749,590 |
| 1995 | 276 | 1,103,496 | 0 | 1.010 | 10,926 | 1,103,496 | 1,114,422 |
| 1996 | 264 | 836,631 | 0 | 1.010 | 8,283 | 836,631 | 844,914 |
| 1997 | 252 | 1,895,658 | 0 | 1.011 | 20,625 | 1,895,658 | 1,916,283 |
| 1998 | 240 | 1,328,630 | 0 | 1.012 | 15,755 | 1,328,630 | 1,344,385 |
| 1999 | 228 | 1,661,520 | 0 | 1.013 | 21,323 | 1,652,986 | 1,674,309 |
| 2000 | 216 | 1,582,392 | 0 | 1.014 | 21,848 | 1,568,069 | 1,589,917 |
| 2001 | 204 | 1,180,293 | 0 | 1.015 | 17,443 | 1,180,574 | 1,198,017 |
| 2002 | 192 | 1,340,826 | 0 | 1.017 | 22,413 | 1,340,826 | 1,363,239 |
| 2003 | 180 | 1,623,367 | 0 | 1.019 | 30,269 | 1,623,367 | 1,653,636 |
| 2004 | 168 | 2,532,173 | 0 | 1.036 | 87,991 | 2,439,238 | 2,527,229 |
| 2005 | 156 | 4,072,468 | 499,925 | 1.041 | 140,705 | 3,979,894 | 4,120,599 |
| 2006 | 144 | 2,917,637 | 0 | 1.046 | 128,309 | 2,778,353 | 2,906,662 |
| 2007 | 132 | 3,119,365 | 0 | 1.052 | 154,189 | 2,906,933 | 3,061,122 |
| 2008 | 120 | 3,827,405 | 0 | 1.060 | 216,646 | 3,562,505 | 3,779,151 |
| 2009 | 108 | 2,284,057 | 0 | 1.070 | 149,424 | 2,163,189 | 2,312,613 |
| 2010 | 96 | 4,419,595 | 0 | 1.088 | 357,467 | 4,035,844 | 4,393,311 |
| 2011 | 84 | 3,238,534 | 0 | 1.111 | 323,562 | 2,841,992 | 3,165,554 |
| 2012 | 72 | 2,395,507 | 0 | 1.145 | 303,361 | 2,078,480 | 2,381,841 |
| 2013 | 60 | 2,122,197 | 0 | 1.191 | 340,336 | 1,836,000 | 2,176,336 |
| 2014 | 48 | 3,510,038 | 750,000 | 1.265 | 578,190 | 2,950,960 | 3,529,150 |
| 2015 | 36 | 2,754,873 | 0 | 1.412 | 803,830 | 1,764,038 | 2,567,868 |
| 2016 | 24 | 3,496,226 | 0 | 1.661 | 1,391,334 | 1,527,776 | 2,919,110 |
| 2017 | 12 | 3,700,585 | 0 | 3.236 | 2,557,017 | 906,309 | 3,463,326 |
| Total | | \$57,685,714 | \$1,249,925 | | \$7,708,595 | \$49,043,989 | \$56,752,584 |

^{*} The A'Priori Ultimate Losses & ALAE are based on Milliman's 12/31/16 analysis.

^{**} No additional unpaid has been included for the large claims in 2005 & 2014. The incurred amount for these claims has been included.

Workers' Compensation Selection of Medical & Indemnity Net Ultimate Loss & ALAE Evaluation as of 12/31/17

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) =Min [(6), (7)] |
|----------|--------------------|--------------|-----------------------|-----------------|--------------|----------------------|-------------|-------------------------|
| | Inquirod | 11 | ltimata Lago and | I AL AE Based o | m· | Colooted | | Selected |
| | Incurred Loss & | Incurred | Itimate Loss and Paid | Incurred | n. Paid | Selected Ultimate | | Ultimate Loss & ALAE |
| Accident | ALAE | Development | Development | Born-Ferg | Born-Ferg | Loss & | Aggregate | Limited to |
| Year | @12/31/17 | Method | Method | Method | Method | ALAE* | Retention** | Aggregate |
| | | - | | | | | | |
| 1994 | \$742,241 | \$742,241 | \$749,663 | \$742,241 | \$749,590 | \$742,241 | N/A | \$742,241 |
| 1995 | 1,103,496 | 1,103,496 | 1,114,531 | 1,103,496 | 1,114,422 | 1,103,496 | N/A | 1,103,496 |
| 1996 | 836,631 | 836,631 | 844,997 | 836,631 | 844,914 | 836,631 | \$1,796,589 | 836,631 |
| 1997 | 1,895,658 | 1,895,658 | 1,916,510 | 1,895,658 | 1,916,283 | 1,895,658 | 1,543,031 | 1,543,031 |
| 1998 | 1,328,630 | 1,328,630 | 1,344,574 | 1,328,630 | 1,344,385 | 1,328,630 | 1,472,773 | 1,328,630 |
| 1999 | 1,661,520 | 1,661,520 | 1,674,475 | 1,661,520 | 1,674,309 | 1,661,520 | 1,540,262 | 1,540,262 |
| 2000 | 1,580,308 | 1,580,308 | 1,590,022 | 1,580,308 | 1,589,917 | 1,580,308 | 1,702,335 | 1,580,308 |
| 2001 | 1,180,574 | 1,180,574 | 1,198,283 | 1,180,574 | 1,198,017 | 1,180,574 | 2,045,088 | 1,180,574 |
| 2002 | 1,340,826 | 1,342,167 | 1,363,620 | 1,342,165 | 1,363,239 | 1,340,826 | 2,720,504 | 1,340,826 |
| 2003 | 1,623,367 | 1,626,614 | 1,654,211 | 1,626,607 | 1,653,636 | 1,623,367 | 3,218,926 | 1,623,367 |
| 2004 | 2,480,851 | 2,515,583 | 2,527,051 | 2,515,812 | 2,527,229 | 2,519,541 | 4,544,300 | 2,519,541 |
| 2005 | 4,136,176 | 4,201,629 | 4,122,573 | 4,199,345 | 4,120,599 | 4,173,858 | 5,602,842 | 4,173,858 |
| 2006 | 2,853,325 | 2,918,951 | 2,906,157 | 2,918,922 | 2,906,662 | 2,914,845 | 4,978,483 | 2,914,845 |
| 2007 | 3,028,571 | 3,113,371 | 3,058,094 | 3,113,534 | 3,061,122 | 3,096,009 | 4,920,798 | 3,096,009 |
| 2008 | 3,764,360 | 3,892,348 | 3,776,255 | 3,890,213 | 3,779,151 | 3,853,904 | 5,448,469 | 3,853,904 |
| 2009 | 2,191,683 | 2,281,542 | 2,314,612 | 2,281,641 | 2,312,613 | 2,291,932 | 5,503,943 | 2,291,932 |
| 2010 | 4,294,526 | 4,517,841 | 4,390,998 | 4,512,985 | 4,393,311 | 4,474,712 | 5,517,871 | 4,474,712 |
| 2011 | 3,014,712 | 3,237,801 | 3,157,453 | 3,237,851 | 3,165,554 | 3,213,735 | 5,397,530 | 3,213,735 |
| 2012 | 2,153,458 | 2,347,269 | 2,379,860 | 2,351,252 | 2,381,841 | 2,360,121 | 5,619,072 | 2,360,121 |
| 2013 | 1,870,606 | 2,087,596 | 2,186,676 | 2,091,193 | 2,176,336 | 2,118,375 | 6,047,177 | 2,118,375 |
| 2014 | 3,105,740 | 3,477,947 | 3,534,214 | 3,482,325 | 3,529,150 | 3,496,474 | 6,550,307 | 3,496,474 |
| 2015 | 1,965,528 | 2,394,013 | 2,490,822 | 2,458,601 | 2,567,868 | 2,513,235 | 6,994,827 | 2,513,235 |
| 2016 | 1,857,381 | 2,383,020 | 2,537,636 | 2,628,567 | 2,919,110 | 3,014,634 | 6,825,730 | 3,014,634 |
| 2017 | 2,768,026 | 4,630,907 | 2,932,816 | 4,256,665 | 3,463,326 | 4,256,665 | 7,890,127 | 4,256,665 |
| Total | \$52,778,194 | \$57,297,657 | \$55,766,103 | \$57,236,736 | \$56,752,584 | \$57,591,291 | | \$57,117,406 |

^{*} Gross of Aggregate Excess Coverage; Net of Specific Excess Coverage.

^{**} The Aggregate Retention for 1994 and 1995 is \$2,376,391 on a combined basis.

Workers' Compensation Calculation of Medical & Indemnity Net Unpaid Loss & ALAE Evaluation as of 12/31/17

| | (1) | (2) | (3) | (4) = (2) - (3) | (5) = (1) - (2) | (6) = (4) + (5) |
|------------------|------------------------------|------------------------------|--------------------------|----------------------|--------------------|---------------------------------|
| Accident Year | Net Ultimate Loss & ALAE* | Net Incurred Loss & ALAE* | Net Paid Loss & ALAE* | Net Case Reserves | Net IBNR** | Total Net Unpaid Loss & ALAE |
| 1994 | \$742,241 | \$742,241 | \$742,241 | \$0 | \$0 | \$0 |
| 1995 | 1,103,496 | 1,103,496 | 1,103,496 | 0 | 0 % | 0 |
| 1996 | 836,631 | 836,631 | 836,631 | 0 | 0 | 0 |
| 1997 | 1,543,031 | 1,543,031 | 1,543,031 | 0 | 0 | 0 |
| 1998 | 1,328,630 | 1,328,630 | 1,328,630 | 0 | 0 | 0 |
| 1999 | 1,540,262 | 1,548,821 | 1,540,287 | 8,534 | (8,559) | (25) |
| 2000 | 1,580,308 | 1,580,308 | 1,568,069 | 12,239 | 0 | 12,239 |
| 2001 | 1,180,574 | 1,180,574 | 1,180,574 | 0 | 0 | 0 |
| 2002 | 1,340,826 | 1,340,826 | 1,340,826 | 0 | 0 | 0 |
| 2003 | 1,623,367 | 1,623,367 | 1,623,367 | 0 | 0 | 0 |
| 2004 | 2,519,541 | 2,480,851 | 2,439,238 | 41,613 | 38,690 | 80,303 |
| 2005 | 4,173,858 | 4,136,176 | 3,979,894 | 156,282 | 37,682 | 193,964 |
| 2006 | 2,914,845 | 2,853,325 | 2,778,353 | 74,972 | 61,520 | 136,492 |
| 2007 | 3,096,009 | 3,028,571 | 2,906,933 | 121,638 | 67,438 | 189,076 |
| 2008 | 3,853,904 | 3,764,360 | 3,562,505 | 201,855 | 89,544 | 291,399 |
| 2009 | 2,291,932 | 2,191,683 | 2,163,189 | 28,494 | 100,249 | 128,743 |
| 2010 | 4,474,712 | 4,294,526 | 4,035,844 | 258,682 | 180,186 | 438,868 |
| 2011 | 3,213,735 | 3,014,712 | 2,841,992 | 172,720 | 199,023 | 371,743 |
| 2012 | 2,360,121 | 2,153,458 | 2,078,480 | 74,978 | 206,663 | 281,641 |
| 2013 | 2,118,375 | 1,870,606 | 1,836,000 | 34,606 | 247,769 | 282,375 |
| 2014 | 3,496,474 | 3,105,740 | 2,950,960 | 154,780 | 390,734 | 545,514 |
| 2015 | 2,513,235 | 1,965,528 | 1,764,038 | 201,490 | 547,707 | 749,197 |
| 2016 | 3,014,634 | 1,857,381 | 1,527,776 | 329,605 | 1,157,253 | 1,486,858 |
| 2017 | 4,256,665 | 2,768,026 | 906,309 | 1,861,717 | 1,488,639 | 3,350,356 |
| Total | \$57,117,406 | \$52,312,868 | \$48,578,663 | \$3,734,205 | \$4,804,538 | \$8,538,743 |

^{*} Net of Aggregate Excess Coverage; Net of Specific Excess Coverage.

^{**} For the 1999 accident year, the incurred and paid losses exceed the aggregate retention.

Ultimately KMIT should recover losses excess of the aggregate retention from Safety National.

Workers' Compensation Projected 2018 Ultimate Loss & ALAE

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) (3)x(4)x(5)x(6) | |
|---|---|---------------------|-----------------|---|---------------------------------|---|---|--|
| Accident Year | Ultimate Loss & ALAE Gross of Aggregate | Payroll (\$00's) | Pure Premium | Increased Limits Factor to \$750,000* | Benefit Level Adjustment Factor | Trend Factor** | Trended Pure Premium at \$750,000 Retention | |
| 2006 | \$2,914,845 | \$1,399,227 | 2.08 | 1.000 | 1.061 | 1.00 | 2.21 | |
| 2007 | 3,096,009 | 1,485,167 | 2.08 | 1.000 | 1.052 | 1.00 | 2.19 | |
| 2008 | 3,853,904 | 1,588,854 | 2.43 | 1.000 | 1.028 | 1.00 | 2.50 | |
| 2009 | 2,291,932 | 1,593,899 | 1.44 | 1.000 | 1.023 | 1.00 | 1.47 | |
| 2010 | 4,474,712 | 1,606,836 | 2.78 | 1.000 | 1.032 | 1.00 | 2.87 | |
| 2011 | 3,213,735 | 1,534,033 | 2.09 | 1.000 | 1.026 | 1.00 | 2.14 | |
| 2012 | 2,360,121 | 1,596,327 | 1.48 | 1.000 | 1.021 | 1.00 | 1.51 | |
| 2013 | 2,118,375 | 1,717,948 | 1.23 | 1.000 | 1.018 | 1.00 | 1.25 | |
| 2014 | 3,496,474 | 1,867,135 | 1.87 | 1.000 | 1.004 | 1.00 | 1.88 | |
| 2015 | 2,513,235 | 1,894,466 | 1.33 | 1.000 | 1.006 | 1.00 | 1.34 | |
| 2016 | 3,014,634 | 1,939,128 | 1.55 | 1.000 | 1.002 | 1.00 | 1.55 | |
| 2017 | 4,256,665 | 2,262,105 | 1.88 | 1.000 | 1.000 | 1.00 | 1.88 | |
| Total | \$37,604,641 | \$20,485,127 | 1.83 | | | Weighted Average Avg L4 Avg L2 NCCI Kansas | 1.88 1.66 1.72 1.31 | |
| (8) | 2018 Selected Net Pure Premium | | | | | | | |
| (9) | 2018 Projected Payroll (\$00's) | | | | | | | |
| (10)=(8)x(9) | Estimated KMIT 2018 Ultimate Losses and ALAE (Prior to Aggregate Excess Insurance) | | | | | | | |
| (11) Aggregate Retention for 2018 | | | | | | | | |
| (12)=Min[(10),(11)] Estimated KMIT 2018 Ultimate Losses and ALAE (Limited to Aggregate Retention) | | | | | | | | |
| (13) Discount Factor at 2.0% | | | | | | | | |
| (14)=(12)x(13) | (14)=(12)x(13) Present Value of Estimated KMIT 2018 Ultimate Losses and ALAE (Limited to Aggregate Retention) | | | | | | | |

^{*} Based on Kansas NCCI Filing.

^{**} Trended at 0.0% per year.

Workers' Compensation Calculation of the On-Level Benefit Level Factors For the Pure Premium Method

| | | 1 01 1110 1 | | | |
|----------|---------------|---------------|----------------|---------------|----------------|
| | Incremental | Cumulative | | | Anticipated |
| | Benefit Level | Benefit Level | Accident | Average | Benefit Level |
| Date | Change* | Change | Year | Benefit Level | Factor to 2018 |
| 07/01/93 | 0.889 | 0.889 | 2006 | 1.005 | 1.061 |
| 07/01/93 | 1.009 | 0.897 | 2007 | 1.013 | 1.052 |
| 11/01/93 | 0.981 | 0.880 | 2008 | 1.036 | 1.028 |
| 07/01/94 | 1.004 | 0.883 | 2009 | 1.042 | 1.023 |
| 07/01/95 | 1.004 | 0.887 | 2010 | 1.033 | 1.032 |
| 05/01/96 | 1.024 | 0.908 | 2011 | 1.039 | 1.026 |
| 07/01/96 | 1.007 | 0.915 | 2012 | 1.043 | 1.021 |
| 07/01/97 | 1.007 | 0.921 | 2013 | 1.047 | 1.018 |
| 09/01/97 | 0.985 | 0.907 | 2014 | 1.061 | 1.004 |
| 07/01/98 | 1.008 | 0.915 | 2015 | 1.059 | 1.006 |
| 07/01/99 | 1.008 | 0.922 | Estimated 2016 | 1.063 | 1.002 |
| 10/01/99 | 1.012 | 0.933 | Estimated 2017 | 1.066 | 1.000 |
| 07/01/00 | 1.010 | 0.942 | Estimated 2018 | 1.066 | 1.000 |
| 07/01/00 | 1.008 | 0.950 | | | |
| 07/01/01 | 1.007 | 0.956 | | | |
| 12/01/01 | 1.023 | 0.978 | | | |
| 07/01/02 | 1.006 | 0.984 | | | |
| 07/01/03 | 1.004 | 0.988 | | | |
| 12/01/03 | 0.993 | 0.981 | | | |
| 07/01/04 | 1.004 | 0.985 | | | |
| 07/01/05 | 1.005 | 0.990 | | | |
| 12/01/05 | 1.012 | 1.002 | | | |
| 07/01/06 | 1.005 | 1.007 | | | |
| 07/01/07 | 1.009 | 1.016 | | | |
| 12/01/07 | 1.018 | 1.034 | | | |
| 07/01/08 | 1.004 | 1.039 | | | |
| 07/01/09 | 1.006 | 1.045 | | | |
| 01/01/10 | 0.985 | 1.029 | | | |
| 07/01/10 | 1.007 | 1.036 | | | |
| 01/01/11 | 1.006 | 1.042 | | | |
| 05/15/11 | 0.994 | 1.036 | | | |
| 01/01/12 | 1.007 | 1.043 | | | |
| 07/01/13 | 1.006 | 1.050 | | | |
| 01/01/14 | 1.010 | 1.060 | | | |
| 07/01/14 | 1.002 | 1.062 | | | |
| 01/01/15 | 0.995 | 1.057 | | | |
| 07/01/15 | 1.004 | 1.061 | | | |
| 07/01/16 | 1.004 | 1.066 | | | |
| | | | | | |

^{*} Source: 2017 NCCI Annual Statistical Bulletin.

KANSAS MUNICIPAL WORKERS' COMPENSATION INSURANCE TRUST

Workers' Compensation Selection of Payment Pattern Based on Selected Paid LDFs

| (1) | (2) | (3) | (4) = 1 / (2) | (5) = 1 / (3) | (6) |
|-------------------------|--|---|--|--|--------------------------------|
| Month of Development | 1994-2003 Selected Cumulative Paid LDF* | 2004-2017 Selected Cumulative Paid LDF* | 1994-2003 Indicated Payment Pattern | 2004-2017 Indicated Payment Pattern | Selected Payment Pattern |
| 288 | 1.010 | 1.020 | 99.0% | 98.0% | 100.0% |
| 276 | 1.010 | 1.020 | 99.0% | 98.0% | 100.0% |
| 264 | 1.010 | 1.020 | 99.0% | 98.0% | 100.0% |
| 252 | 1.011 | 1.021 | 98.9% | 97.9% | 100.0% |
| 240 | 1.012 | 1.022 | 98.8% | 97.8% | 100.0% |
| 228 | 1.013 | 1.023 | 98.7% | 97.8% | 100.0% |
| 216 | 1.014 | 1.024 | 98.6% | 97.7% | 99.9% |
| 204 | 1.015 | 1.026 | 98.5% | 97.5% | 99.7% |
| 192 | 1.017 | 1.029 | 98.3% | 97.2% | 99.5% |
| 180 | 1.019 | 1.032 | 98.1% | 96.9% | 99.0% |
| 168 | 1.022 | 1.036 | 97.8% | 96.5% | 98.0% |
| 156 | 1.026 | 1.041 | 97.5% | 96.1% | 97.0% |
| 144 | 1.031 | 1.046 | 97.0% | 95.6% | 96.0% |
| 132 | 1.037 | 1.052 | 96.4% | 95.1% | 95.0% |
| 120 | 1.045 | 1.060 | 95.7% | 94.3% | 94.0% |
| 108 | 1.054 | 1.070 | 94.9% | 93.5% | 93.0% |
| 96 | 1.072 | 1.088 | 93.3% | 91.9% | 92.0% |
| 84 | 1.095 | 1.111 | 91.3% | 90.0% | 91.0% |
| 72 | 1.129 | 1.145 | 88.6% | 87.3% | 90.0% |
| 60 | 1.174 | 1.191 | 85.2% | 84.0% | 85.0% |
| 48 | 1.247 | 1.265 | 80.2% | 79.1% | 80.0% |
| 36 | 1.392 | 1.412 | 71.8% | 70.8% | 75.0% |
| 24 | 1.637 | 1.661 | 61.1% | 60.2% | 60.0% |
| 12 | 3.189 | 3.236 | 31.4% | 30.9% | 30.0% |

^{*} Loss Development Factors are selected on Exhibit 4.

KANSAS MUNICIPAL WORKERS' COMPENSATION INSURANCE TRUST

Workers' Compensation Calculation of Discount Factor for 2018

| (1) | (2) | (3) | (4) |
|-------------------------|--------------------------------------|------------------------------|--|
| Month of Development | Selected Cumulative Payment Pattern* | Incremental Payment Pattern* | Discounted Incremental Payment Pattern** |
| 12 | 30.0% | 30.0% | 29.7% |
| 24 | 60.0% | 30.0% | 29.1% |
| 36 | 75.0% | 15.0% | 14.3% |
| 48 | 80.0% | 5.0% | 4.7% |
| 60 | 85.0% | 5.0% | 4.6% |
| 72 | 90.0% | 5.0% | 4.5% |
| 84 | 91.0% | 1.0% | 0.9% |
| 96 | 92.0% | 1.0% | 0.9% |
| 108 | 93.0% | 1.0% | 0.9% |
| 120 | 94.0% | 1.0% | 0.8% |
| 132 | 95.0% | 1.0% | 0.8% |
| 144 | 96.0% | 1.0% | 0.8% |
| 156 | 97.0% | 1.0% | 0.8% |
| 168 | 98.0% | 1.0% | 0.8% |
| 180 | 99.0% | 1.0% | 0.8% |
| 192 | 99.5% | 0.5% | 0.4% |
| 204 | 99.7% | 0.2% | 0.1% |
| 216 | 99.9% | 0.2% | 0.1% |
| 228 | 100.0% | 0.1% | 0.1% |
| 240 | 100.0% | 0.0% | 0.0% |
| 252 | 100.0% | 0.0% | 0.0% |
| 264 | 100.0% | 0.0% | 0.0% |
| 276 | 100.0% | 0.0% | 0.0% |
| 288 | 100.0% | 0.0% | 0.0% |
| Total | | 100.0% | 94.9% |

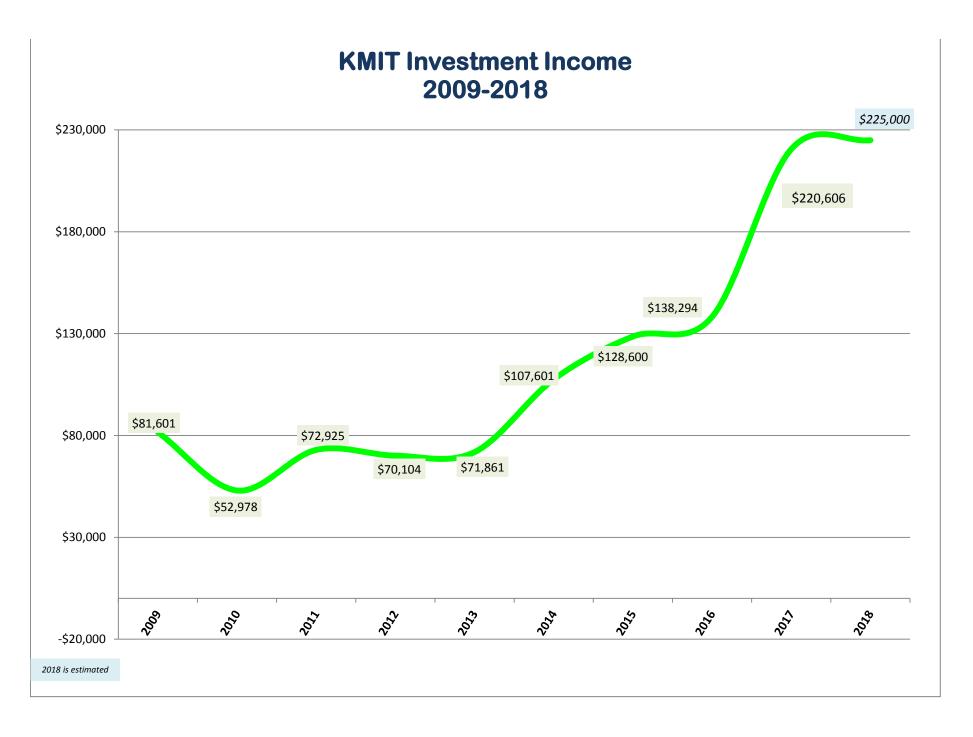
^{*} Columns (2) and (3) represent the projected payment pattern for a fund year at its inception. ** Based on a 2.0% assumed yield as provided by KMIT.

KANSAS MUNICIPAL WORKERS' COMPENSATION INSURANCE TRUST

Workers' Compensation Projected 2018 Ultimate Loss & ALAE at Various Probability Levels Discounted at 2.0%

| | Gross of Aggre | gate Retention | Limited to Aggregate Retention* | | |
|----------------------------|----------------|--------------------|---------------------------------|--------------------|--|
| Probability Level | Undiscounted | Discounted at 2.0% | Undiscounted | Discounted at 2.0% | |
| 95% | 8,656,648 | 8,215,159 | 7,726,015 | 7,331,988 | |
| 85% | 5,858,163 | 5,559,397 | 5,858,163 | 5,559,397 | |
| 75% | 4,701,456 | 4,461,682 | 4,701,456 | 4,461,681 | |
| 65% | 3,955,193 | 3,753,478 | 3,955,193 | 3,753,478 | |
| Actuarial Central Estimate | 3,731,314 | 3,541,017 | 3,731,314 | 3,541,017 | |

^{*} Limited to an aggregate retention of \$7,726,015.





INVOICE

(Services 10-4-17 thru 6-12-18)

Matter: K-BIG *et al* v. Kansas Insurance Department (claim for Workers Compensation Fund assessment refunds for FY '10, FY '11 & FY '12 paid under protest)

| 10-4-17 | E-mail to KID counsel reminding her of remaining issue of fund group's claim for refund of assessments paid under protest; attached supporting documents. | .25 |
|----------|---|-----|
| 10-18-17 | E-mail to KID counsel requesting conference on issue of claim for refund of assessments paid under protest. | .10 |
| 10-26-17 | E-mails to/from some fund participants re: questions seeking clarification of fund years in question. | .40 |
| 11-16-17 | E-mail from KID counsel seeking list of our funds which paid under protest. | .10 |
| 11-16-17 | E-mailed KID with list of our funds & clarifying years of payments under protest. | .20 |
| 11-17-17 | E-mail from KID counsel seeking additional info on FY '11 & FY '12 assessments and providing proposed refund amounts for return of 2009 sweep. | .25 |
| 11-17-17 | E-mailed KID counsel seeking basis upon which proposed refund amounts were calculated & providing info KID requested. | .20 |

| 11-20-17 | E-mail from KID w/spreadsheet of proposed refunds & explanation of basic for calculation. | .30 |
|------------|--|-----|
| 11-21-17 | E-mailed KID counsel suggesting calculations are in error and based on wrong assessment year. | .20 |
| 11-21-17 | E-mail fund group reporting on KID refund proposal; outlined my recommendation on appropriate refund; asked for responses re: my authority to continue with representation of group on claims for refunds of assessments paid under protest. | .40 |
| 11-27-17 | E-mails from/to KID counsel re: language in assessment notices referencing fee sweep(s); requested info from KID as to amounts of total assessments for the years in question. | .40 |
| 12-5-17 | E-mail from KID counsel with link to their public report on status of WCF. | .10 |
| 12-5-17 | Rev'd and analyzed KID report on status of Work Comp Fund from a couple of years prior to FY '09 thru FY '16. | 1.2 |
| 11-21 thru | 12-5-17 Rev'd responses from funds confirming authority to proceed with representation. | n/c |
| 12-8-17 | Conf. @ KID to discuss refund claim. | 1.5 |
| 12-14-17 | E-mailed KID counsel w/supporting documents for refund claim. | .25 |
| 12-22-17 | Legal research @ State Library & conf. with Deputy KID Comm. Shultz re: refund claim. | 1.2 |
| 12-27-17 | E-mailed fund group requesting copies of assessment notices for the subject years; | |

| | advised of meeting with KID and terms of our counteroffer. | .25 |
|--------------|--|-----|
| 12-29-17 t | hru 1-3-18 Rev'd assessment notices from Fund members and answered e-mails from Fund participants with questions regarding this phase | |
| | of case. | 1.2 |
| 1-24-18 | Completed final spreadsheet for all funds for assessments years in question. | 1.0 |
| 1-29-18 | Conf. @ KID with KID counsel re: claim for refund of assessments paid under protest. | .75 |
| 1-30-18 | E-mailed KID counsel w/spreadsheet of funds and assessments for subject years and for which we are claiming refunds. | .20 |
| 2-13-18 | E-mails to/from KID counsel re: assessment notice language referencing sweep(s) as reason for assessments; copies provided. | .30 |
| 2-15-18 | Prepared formal demand on KID w/documents. | .75 |
| 2-19-18 | E-mailed Fund group w/status; provided potential negotiated outcome options; sought feedback re: options. | .30 |
| 2-28-18 | E-mails to/from KID counsel re: clarification of assessment years. | .20 |
| 3-8 thru 3-2 | 18-18 Rev'd e-mail responses from participants resettlement options; answered questions posed. | 1.2 |
| 3-20-18 | Status e-mail to participants and updated them on status of related sweep on KID Service Regulation Fund and status of assessments being collected by KID. | .25 |

| 4-5-18 | E-mails to/from KID counsel re: status of KID action on claims. | .20 | |
|---------|---|-----|------|
| 4-18-18 | Rev'd e-mailed unsigned copy of KID decision. | .20 | |
| 4-23-18 | E-mailed KID counsel seeking clarification of vague decision letter which appears to reference only the decision on the 2009 sweep settlement apportionment; explained our claim involves 2 issues; made proposal regarding assessments paid under protest issue. | | .30 |
| 4-23-18 | Status e-mail to fund participants w/copy of letter decision, including analysis. | .40 | |
| 4-24-18 | E-mail from KID advising they consider decision final and a "singular" issue vs. 2 issues. | | .20 |
| 4-30-18 | Status e-mail to fund group re: clarification of decision rec'd from KID; recommended filing Petition for Review with Dist. Ct. | | .25 |
| 5-1-18 | E-mailed KID counsel with series of clarifying questions re: letter decision; requested specific assessment amounts per fund to check KID calculations. | | .30 |
| 5-1-18 | Research Ks. Admin. Procedure Act and Ks. Judicial review Act provisions. | | 1.50 |
| 5-1-18 | Responded to e-mails from fund participants with questions regarding decision and proposed course of action. | | .75 |
| 5-1-18 | E-mailed fund participants with additional analysis and recommendations. | | .30 |
| 5-2-18 | Rev'd e-mail response from KID counsel to 7 questions posed to KID re: letter decision. | | .30 |

| 5-2-18 | Status e-mail to fund group reporting clarification from KID that decision is based of FY '10 assessments. | n .20 |
|--------------|---|----------------|
| 5-3-18 | E-mailed KID counsel re: how they computed proposed refund since their numbers don't match public report of assessment amounts. | .20 |
| 5-3-18 | Calculated assessment totals for our funds for years in question and % of assessment totals based on public numbers reported by KID. | .80 |
| 5-9-12 | Rev'd KID e-mail re: their explanation of example they used in letter decision for basis of refund calculation. | .20 |
| 5-10-18 | E-mail from KID counsel re: clarification of KID figures used for 3 years of assessment; compared to publically reported figures to confirm they still don't match. | .40 |
| 5-8 thru 5-1 | 16-18 Rev'd responses from fund group members authorizing filing of Petition for Review. | .50 |
| | -19 Research and preparation of Petition for Review in Shawnee Co. Dist. Ct.; editing; preparation of civil docket sheet. | 12.5 |
| 5-21-18 | Rev'd notice of e-filing from Court. | .10 |
| 5-21-18 | E-mails from/to KID counsel re: confirmation of filing of P4R. | .20 |
| 5-23-18 | Status e-mail to fund group w/copy of P4R. | .25 |
| | - | 33 5 hours |

Hourly rate \$225 Gross fee prior to apportionment Shawnee Co. Dist. Court filing fee 202.80

KMIT proportional share (9.77%) amount due

\$756.23



Major Work Comp Cost Drivers

By Don Osenbaugh, Pool Administrator for KMIT

Not only are Workers Compensation provisions mandated by law, it is what provides essential benefits for employees who get hurt at work. All Kansas cities must have in place workers compensation coverage for all of their employees.

Work comp insurance is not free, of course, and can get very expensive. Cities should do everything in their power to provide a safe and secure workplace environment, along with the best possible work comp benefits and services to their employees, while also doing their best to hold down the costs. Both sides of that equation are essential to having a good work comp program in place.



Here are some ways to provide the best personal services to valuable and loyal employees, while also holding costs down:

Hire The Right People! The very important, but significantly under-appreciated, first step in the process of providing a good work comp program for the city is to hire only those prospects who can actually perform the physical requirements for the specific position for which she/he is being hired. A plain, 'old-fashioned' physical is not a whole lot better than doing nothing, in terms of work comp. Generic 'range of motion,' etc. tests are better, but the best practice is to have a physical test for every single job the city has, and test for the specific essential functions of each and every job. Post-Offer Pre-Employment Testing (POET) is the cutting-edge mechanism for hiring the right people.

Cities have traditionally tended to 'hire by resume', and, while it is obviously important to hire 'pre-trained' and/or experienced people, that should not be considered the only requirement for employment with the city. It's a proven statistical truth that the more physically qualified the new employee is, the better the odds are for lower costs of future work comp claims.

Safety. Safety. Safety. Cities are dangerous places to work. Make safety the city's <u>number one</u> priority - every time, in every situation.

And, while workplace safety generally has improved dramatically over the last several decades, cities are still dangerous places to work. Lots of things can, and do, happen in cities, and the city must provide a very wide variety of public services to its citizens and visitors, seven-days-a-week, rain/snow/sleet/ice/tornadoes/etc.) or shine. Employees can easily get hurt, and hurt badly.

Employees deserve the safest work environment possible. And, having fewer workplace accidents helps keep the city's work comp costs down, plain and simple. How good is your city's 'Safety Culture?' How about the quality and effectiveness of your city's safety program?

Report Claims PROMPTLY. Accidents do happen. City workers do get hurt. Workplace injury events will never go away, even in the safest city.

The quicker the city can get the work injury event reported to the city's Claims Manager (or adjuster), the better. Prompt reporting leads to better care for the employee in many cases, and surely in the most severe cases.

The sooner the Claims Manager can be 'managing' the claim, the better the chance of reducing the costs, and sometimes dramatically reducing the costs. <u>Any</u> delay in reporting a workplace injury is certainly not fair to the injured worker, and a delay can, and often does, lead to increasing the final cost of a claim.

Excellent claims management is essential to a having a good work comp program in cities, and claim management can't start

Have a 'Return-To-Work' Policy and Enforce It. Many studies over virtually the

and Enforce It. Many studies over virtually the entire spectrum of the U.S. work force have proven beyond any doubt that <u>the</u> best post-accident' practice for any employer or city in work comp is a 'Return-To-Work Policy.' Make sure the city has in place an <u>official</u> policy to get injured workers back to work absolutely as quickly as the work comp doctor says they are physically able to do so. It doesn't have to be full-time or even in the same job, or department, but get them back to work, even while they are still in the process of fully recovering to return full-time to their own job.

Returning an employee to at least some level of work has been shown to greatly enhance both the physical and psychological/emotional healing and well-being of the injured worker. And, it also *saves the city money*.

But, the city's Return-To-Work Policy must be formal to be truly effective; codified in the city's Personnel Manual, or by resolution, etc. A 'policy' that is informal, and not written down, is not really a policy, is it?

A good work comp program is comprised of many moving parts, and contains many more subtle and not-so-subtle best practices. Not nearly all 'tips' are discussed here. Being *committed* to doing the best job possible in addressing this group of four major work comp cost drivers will go a long way towards improving your city's performance.

Don Osenbaugh is the Pool Administrator for KMIT (Kansas Municipal Insurance Trust), which now numbers 161 City members (about 4,500 employees). Serving Kansas exclusively, KMIT was started in 1994, and was originally a 'subset' of the League. KMIT's members oversee the pool through a Board of Trustees comprised entirely of officials from its member organizations.



| Member City | Population [1] | Date Joined | FTE [2] | |
|-------------------|----------------|-------------|---------|----------|
| Abilene | 6,590 | 4/1/96 | 63.0 | |
| 2 Admire | 154 | 4/1/06 | 2.0 | |
| 3 Allen | 175 | 4/11/00 | 1.0 | |
| 4 Altamont | 1,049 | 4/1/94 | 12.0 | |
| 5 Andale | 981 | 5/1/94 | 4.0 | |
| 6 Andover | 12,509 | 4/1/95 | 72.0 | |
| 7 Arkansas City | 12,205 | 4/1/05 | 144.0 | |
| 8 Arma | 1,464 | 4/1/17 | 12.0 | est |
| 9 Atchison | 10,771 | 4/1/94 | 109.0 | |
| 10 Atlanta | 194 | 4/1/04 | 1.0 | |
| 11 Augusta | 9,242 | 1/1/02 | 110.0 | |
| 12 Baldwin City | 4,585 | 4/1/94 | 40.0 | |
| 13 Basehor | 5,119 | 4/1/96 | 22.0 | |
| 14 Bel Aire | 7,284 | 4/1/09 | 60.0 | |
| 15 Belle Plaine | 1,627 | 4/1/12 | 10.0 | |
| 16 Belleville | 1,917 | 4/1/04 | 28.0 | |
| 17 Bennington | 665 | 4/1/06 | 2.0 | • |
| 18 Benton | 872 | 4/1/12 | 6.0 | • |
| 19 Beverly | 159 | 8/9/98 | 1.0 | |
| 20 Bird City | 439 | 1/15/94 | 3.0 | - |
| 21 Blue Mound | 275 | 1/1/09 | 2.0 | |
| 22 Blue Rapids | 997 | 4/1/05 | 5.0 | |
| 23 Bonner Springs | 7,553 | 1/1/94 | 81.0 | |
| 24 Brewster | 304 | 4/1/94 | 1.0 | - |
| 25 Centralia | 508 | 4/1/94 | 3.0 | |
| 26 Chapman | 1,417 | 4/1/12 | 13.0 | |
| 27 Chautauqua | 106 | 4/1/96 | 1.0 | |
| 28 Cheney | 2,153 | 1/1/94 | 18.0 | . |
| 29 Cherryvale | 2,283 | 2/1/94 | 21.0 | . |
| 30 Clay Center | 4,177 | 7/1/04 | 40.0 | |
| 31 Clearwater | 2,531 | 4/1/10 | 7.0 | .] |
| 32 Columbus | 3,186 | 4/1/02 | 34.0 | |
| 33 Concordia | 5,311 | 1/1/96 | 60.0 | |
| 34 Conway Springs | 1,239 | 4/1/94 | 8.0 | |
| 35 Council Grove | 2,106 | 4/1/94 | 26.0 | |

| 36 Cullison 104 4/1/01 37 Damar 132 3/1/05 38 De Soto 6,038 4/1/94 | 3.0 1.0 30.0 <i>225.0</i> 7.0 | . |
|--|---|--------------|
| De Soto 6,038 4/1/94 | 30.0 <i>225.0</i> | |
| | 225.0 | |
| 00 447 44447 | | |
| 39 Dodge Ctiy 28,117 1/1/17 | 7.0 | est |
| 40 Douglass 1,692 4/1/03 | 7.0 | = |
| 41 Eastborough 769 11/15/04 | 7.0 | |
| 42 Edgerton 1,703 12/11/00 | 9.0 | _ |
| 43 Edwardsville 4,380 4/1/07 | 41.5 | _ |
| 44 El Dorado 12,879 4/1/09 | 133.0 | _ |
| 45 Elkhart 2,113 1/1/94 | 13.0 | _ |
| 46 Ellsworth 3,076 4/1/06 | 24.0 | _ |
| 47 Esbon 98 4/1/94 | 3.0 | _ |
| 48 Eudora 6,303 4/1/03 | 39.0 | |
| 49 Florence 444 4/1/06 | 4.0 | |
| 50 Ford 220 4/1/01 | 2.0 | |
| 51 Fort Scott 7,874 1/1/94 | 82.0 | |
| 52 Fowler 560 6/8/95 | 2.0 | |
| 53 Frankfort 711 4/1/96 | 4.0 | |
| 54 Fredonia 2,372 4/1/03 | 35.0 | |
| 55 Galena 2,966 1/1/94 | 39.0 | |
| 56 Garden City 27,004 1/1/13 | 306.0 | |
| 57 Garden Plain 894 5/1/18 | 11.0 | |
| 58 Girard 2,773 1/1/04 | 35.0 | |
| 59 Glasco 487 4/1/94 | 3.0 | |
| Glen Elder 435 4/1/95 | 4.0 | |
| Goodland 4,554 1/1/94 | 57.0 | |
| 62 Goessel 514 4/1/16 | 7.5 | |
| Grainfield 275 7/9/01 | 1.0 | |
| 64 Grandview Plaza 1,670 4/1/04 | 10.0 | |
| 65 Great Bend 15,840 1/1/02 | 150.0 | |
| 66 Greeley 296 3/9/98 | 2.0 | |
| 67 Grenola 203 4/1/94 | 1.0 | |
| 68 Grinnell 258 8/14/06 | 1.5 | |
| 69 Halstead 2,084 1/1/94 | 22.0 | |
| 70 Hamilton 255 4/1/06 | 2.5 | • |
| 71 Harper 1,398 4/1/17 | 15.0 | est |

| 72 Hartford | 367 | 4/1/06 | 3.0 | |
|---------------------|--------|---------|-------|----------|
| 73 Haven | 1,225 | 4/1/17 | 12.0 | est |
| 74 Hays | 21,044 | 4/1/13 | 181.0 | COL |
| 75 Haysville | 11,112 | 4/1/01 | 76.0 | = |
| 76 Herington | 2,413 | 4/1/14 | 37.5 | - |
| 77 Hiawatha | 3,108 | 6/4/95 | 26.0 | - |
| 78 Hill City | 1,454 | 4/1/95 | 17.0 | - |
| 79 Hillsboro | 2,893 | 4/1/95 | 26.0 | - |
| 80 Hoisington | 2,664 | 1/1/94 | 40.0 | = |
| 81 Horton | 1,732 | 4/1/02 | 25.0 | = |
| 82 Independence | 9,162 | 3/1/94 | 144.0 | - |
| 83 Jetmore | 864 | 4/1/94 | 6.0 | - |
| 84 Johnson City | 1,413 | 4/1/94 | 14.0 | - |
| 85 Kingman | 3,094 | 4/1/95 | 37.0 | = |
| 86 Kinsley | 1,451 | 1/1/94 | 11.0 | = |
| La Cygne | 1,116 | 4/1/09 | 9.0 | |
| 88 Lake Quivira | 934 | 12/1/14 | 10.0 | est |
| 89 Larned | 4,023 | 4/1/08 | 56.0 | |
| 90 LKM | NA | 4/1/94 | 15.0 | |
| 91 Lecompton | 637 | 4/1/07 | 2.0 | |
| 92 Lenora | 240 | 4/1/97 | 2.0 | - |
| 93 Leoti | 1,496 | 4/1/02 | 8.0 | _ |
| 94 Lincoln Center | 1,266 | 9/3/02 | 12.0 | _ |
| 95 Lindsborg | 3,438 | 4/1/12 | 31.0 | _ |
| 96 Logan | 569 | 4/1/13 | 4.0 | _ |
| 97 Lucas | 393 | 6/1/94 | 4.0 | |
| 98 Madison | 661 | 4/1/17 | 5.0 | est |
| 99 Maize | 4,073 | 6/25/94 | 19.0 | _ |
| 100 Marion | 1,861 | 4/1/15 | 32.0 | _ |
| 101 Marysville | 3,295 | 10/1/94 | 36.0 | = |
| 102 McFarland | 257 | 4/1/94 | 1.0 | = |
| 103 Medicine Lodge | 2,021 | 4/11/95 | 19.0 | _ |
| 104 Melvern | 369 | 4/1/96 | 2.0 | _ |
| 105 Minneapolis | 2,029 | 1/1/94 | 25.0 | _ |
| 106 Moline | 344 | 4/1/94 | 3.0 | _ |
| 107 Montezuma | 979 | 4/1/94 | 6.0 | |

| 108 Mound City | 682 | 4/1/96 | 5.0 |
|--------------------|--------|----------|-------|
| 109 Moundridge | 1,726 | 4/1/12 | 17.0 |
| 110 Neodesha | 2,400 | 4/1/98 | 49.0 |
| 111 Neosho Rapids | 262 | 4/1/06 | 2.5 |
| 112 Newton | 19,120 | 1/1/94 | 176.0 |
| 113 North Newton | 1,788 | 4/1/13 | 5.0 |
| 114 Oakley | 2,075 | 4/1/13 | 27.5 |
| 115 Oberlin | 1,749 | 1/15/94 | 15.0 |
| 116 Ogden | 2,138 | 4/1/01 | 8.0 |
| 117 Olpe | 537 | 4/1/94 | 2.0 |
| 118 Osage City | 2,862 | 4/1/94 | 35.0 |
| 119 Osawatomie | 4,357 | 4/1/08 | 75.0 |
| 120 Oskaloosa | 1,086 | 4/1/94 | 5.0 |
| 121 Oswego | 1,781 | 4/1/95 | 21.0 |
| 122 Palco | 282 | 4/1/04 | 2.5 |
| 123 Paola | 5,593 | 4/1/94 | 60.0 |
| Parsons | 10,174 | 4/1/05 | 133.0 |
| 125 Peabody | 1,156 | 4/1/01 | 9.0 |
| 126 Pittsburg | 20,394 | 1/1/14 | 250.0 |
| 127 Princeton | 267 | 4/1/94 | 5.5 |
| 128 Ramona | 181 | 4/1/06 | 1.0 |
| 129 Ransom | 289 | 1/1/95 | 2.0 |
| 130 Reading | 228 | 4/1/06 | 2.0 |
| 131 Roeland Park | 6,840 | 12/31/00 | 31.0 |
| 132 Rose Hill | 3,960 | 4/1/94 | 23.0 |
| 133 Rozel | 152 | 2/1/18 | 4.0 |
| 134 Russell | 4,484 | 1/1/94 | 75.0 |
| 135 Satanta | 1,117 | 4/1/02 | 4.0 |
| 136 Scranton | 693 | 4/1/12 | 6.0 |
| 137 Sedan | 1,065 | 7/1/94 | 11.0 |
| 138 Sedgwick | 1,701 | 4/1/94 | 9.0 |
| 139 Sharon Springs | 756 | 4/1/06 | 8.5 |
| 140 Smith Center | 1,641 | 4/1/13 | 21.5 |
| 141 Spearville | 806 | 5/8/00 | 4.0 |
| 142 St. Francis | 1,312 | 4/1/05 | 20.0 |
| 143 St. John | 1,244 | 4/1/16 | 15.5 |
| | | | |

| 144 Stafford | 1,002 | 4/1/03 | 14.0 |
|--|---------------------|---------|-------|
| 145 Sterling | 2,303 | 4/1/15 | 16.5 |
| 146 Stockton | 1,315 | 4/1/02 | 50.0 |
| 147 Sylvan Grove | 268 | 4/1/12 | 2.0 |
| 148 Tampa | 108 | 4/1/06 | 1.0 |
| 149 Tescott | 318 | 4/1/95 | 2.0 |
| 150 Tipton | 207 | 7/27/01 | 2.0 |
| 151 Tonganoxie | 5,192 | 4/1/97 | 28.0 |
| 152 Turon | 378 | 9/10/95 | 2.0 |
| 153 Ulysses | 6,160 | 3/31/95 | 40.0 |
| 154 Valley Center | 7,057 | 4/15/94 | 45.0 |
| 155 WaKeeney | 1,797 | 4/1/03 | 20.0 |
| 156 Wakefield | 967 | 1/1/95 | 3.0 |
| 157 Walton | 239 | 4/1/94 | 2.0 |
| 158 Wamego | 4,578 | 1/1/94 | 40.0 |
| 159 Wellington | 7,942 | 4/1/95 | 123.0 |
| 160 Wellsville | 1,822 | 3/31/01 | 10.0 |
| 161 Westwood | 1,534 | 7/1/12 | 13.0 |
| Total | 497,720 | | 4,865 |
| Small | 98 | | 1 |
| Large | 28,117 | | 306 |
| Median | 1,480 | | 12 |
| Avg | 3,111 | | 30 |
| _ | City Pop. | | FTE |
| | | | |
| Member City | Largest to Smallest | | |
| Dodge City | 28,117 | | |
| Garden CityHays | 27,004 21,044 | | |
| 3 Hays4 Pittsburg | 20,394 | | |
| 5 Newton | 19,120 | | |
| 6 Great Bend | 15,840 | | |
| | 10,040 | | |
| 7 El Dorado | 12,879 | | |

| 8 | Andover | 12,509 |
|----|----------------|--------|
| 9 | Arkansas City | 12,205 |
| 10 | Haysville | 11,112 |
| 11 | Atchison | 10,771 |
| | Parsons | 10,174 |
| 13 | Augusta | 9,242 |
| 14 | Independence | 9,162 |
| 15 | Wellington | 7,942 |
| | Fort Scott | 7,874 |
| | Bonner Springs | 7,553 |
| | Bel Aire | 7,284 |
| 19 | Valley Center | 7,057 |
| 20 | Roeland Park | 6,840 |
| | Abilene | 6,590 |
| | Eudora | 6,303 |
| 23 | Ulysses | 6,160 |
| 24 | De Soto | 6,038 |
| 25 | Paola | 5,593 |
| 26 | Concordia | 5,311 |
| 27 | Tonganoxie | 5,192 |
| 28 | Basehor | 5,119 |
| 29 | Baldwin City | 4,585 |
| 30 | Wamego | 4,578 |
| 31 | Goodland | 4,554 |
| 32 | Russell | 4,484 |
| | Edwardsville | 4,380 |
| | Osawatomie | 4,357 |
| | Clay Center | 4,177 |
| | Maize | 4,073 |
| | Larned | 4,023 |
| | Rose Hill | 3,960 |
| | Lindsborg | 3,438 |
| | Marysville | 3,295 |
| 41 | Columbus | 3,186 |
| | Hiawatha | 3,108 |
| | Kingman | 3,094 |
| 44 | Ellsworth | 3,076 |
| 45 | Galena | 2,966 |
| | Hillsboro | 2,893 |
| 47 | Osage City | 2,862 |
| 48 | Girard | 2,773 |
| 49 | Hoisington | 2,664 |

| Oleanneten | 0.504 |
|----------------------------------|------------------|
| 50 Clearwater | 2,531 |
| 51 Herington | 2,413 |
| 52 Neodesha | 2,400 |
| 53 Fredonia | 2,372 |
| 54 Sterling | 2,303 |
| 55 Cherryvale | 2,283 |
| Cheney | 2,153 |
| 57 Ogden | 2,138 |
| 58 Elkhart | 2,113 |
| 59 Council Grove | 2,106 |
| 60 Halstead | 2,084 |
| 61 Oakley | 2,075 |
| 62 Minneapolis | 2,029 |
| 63 Medicine Lodge | 2,021 |
| 64 Belleville | 1,917 |
| 65 Marion | 1,861 |
| 66 Wellsville | 1,822 |
| 67 WaKeeney | 1,797 |
| 68 North Newton | 1,788 |
| 69 Oswego | 1,781 |
| 70 Oberlin | 1,749 |
| 71 Horton | 1,732 |
| 72 Moundridge | 1,726 |
| 73 Edgerton | 1,703 |
| 74 Sedgwick | 1,701 |
| 75 Douglass | 1,692 |
| 76 Grandview Plaza | 1,670 |
| 77 Smith Center | 1,641 |
| 78 Belle Plaine | 1,627 |
| 79 Westwood | 1,534 |
| 80 Leoti | 1,496 |
| 81 Arma | 1,464 |
| 82 Hill City | 1,454 |
| 83 Kinsley | 1,451 |
| 84 Chapman | 1,417 |
| 85 Johnson City | 1,413 |
| 86 Harper | 1,398 |
| 87 Stockton | 1,315 |
| 88 St. Francis | 1,312 |
| 89 Lincoln Center | 1,266 |
| 90 St. John | 1,244 |
| | |
| 90 St. John 91 Conway Springs | - 1,244 1,239 |

| Peabody 1,156 | oo Hayan | 1 010 |
|--|----------------|-------|
| 94 Satanta 1,117 95 La Cygne 1,116 96 Oskaloosa 1,086 97 Sedan 1,065 98 Altamont 1,049 99 Stafford 1,002 100 Blue Rapids 997 101 Andale 981 102 Montezuma 979 Wakefield 967 14 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 Bennington 665 105 Macison 661 116 Lecompton 637 107 Logan 569 </td <td>92 Haven</td> <td>1,212</td> | 92 Haven | 1,212 |
| 1,116 0 | | |
| 96 Oskaloosa 1,086 97 Sedan 1,065 98 Altamont 1,049 99 Stafford 1,002 100 Blue Rapids 997 101 Andale 981 102 Montezuma 979 104 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 100 Sharon Springs 756 101 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 <td>-</td> <td></td> | - | |
| 97 Sedan 1,049 98 Altamont 1,049 99 Stafford 1,002 100 Blue Rapids 997 101 Andale 981 102 Montezuma 979 104 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 100 Eastborough 769 101 Frankfort 711 112 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Oipe 537 120 | | |
| 98 Altamont 1,049 99 Stafford 1,002 100 Blue Rapids 997 101 Andale 981 102 Montezuma 979 103 Wakefield 967 104 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 85 pearville 806 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 G | | |
| 99 Stafford 1,002 100 Blue Rapids 997 101 Andale 981 20 Montezuma 979 103 Wakefield 967 104 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 | | |
| 100 Blue Rapids 997 | | |
| Andale | | |
| 102 Montezuma 979 103 Wakefield 967 104 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 | · | |
| 103 Wakefield 967 104 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 12 Scranton 693 13 Mound City 682 14 Bennington 665 15 Madison 661 16 Lecompton 637 17 Logan 569 18 Fowler 560 19 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 24 Bird City 439 25 Glen Elder 435 126 Lucas 393 127 Turon 378 18 Melvern 369 19 Hartford 367 10 Moline 344 11 Tescott 318 Brewster 304 108 Melvern 369 108 Moline 344 111 Tescott 318 Brewster 304 | | |
| 104 Lake Quivira 934 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 128 Melvern 369 129 Hartford 367 130 Moline 344 | | |
| 105 Garden Plain 894 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 Melvern 369 Hartford 367 130 Moline 344 131 Brewster 304 | | |
| 106 Benton 872 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 12 Scranton 693 13 Mound City 682 14 Bennington 665 15 Madison 661 16 Lecompton 637 17 Logan 569 18 Fowler 560 19 Olpe 537 20 Goessel 514 21 Centralia 508 22 Glasco 487 23 Florence 444 24 Bird City 439 25 Glen Elder 435 26 Lucas 393 27 Turon 378 Melvern 369 19 Hartford 367 30 Moline 344 31 Tescott 318 Brewster 304 | | |
| 107 Jetmore 864 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Escott 318 132 Brewster 304 | | |
| 108 Spearville 806 109 Eastborough 769 110 Sharon Springs 756 111 Frankfort 711 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | | |
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| 112 Scranton 693 113 Mound City 682 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | | |
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| 114 Bennington 665 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 Brewster 304 | | |
| 115 Madison 661 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 113 Mound City | |
| 116 Lecompton 637 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 114 Bennington | 665 |
| 117 Logan 569 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 115 Madison | 661 |
| 118 Fowler 560 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 116 Lecompton | 637 |
| 119 Olpe 537 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 117 Logan | 569 |
| 120 Goessel 514 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 118 Fowler | 560 |
| 121 Centralia 508 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 119 Olpe | 537 |
| 122 Glasco 487 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 120 Goessel | 514 |
| 123 Florence 444 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 Brewster 304 | 121 Centralia | 508 |
| 124 Bird City 439 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 122 Glasco | 487 |
| 125 Glen Elder 435 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 123 Florence | 444 |
| 126 Lucas 393 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 124 Bird City | 439 |
| 127 Turon 378 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 125 Glen Elder | 435 |
| 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 126 Lucas | 393 |
| 128 Melvern 369 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | 127 Turon | 378 |
| 129 Hartford 367 130 Moline 344 131 Tescott 318 132 Brewster 304 | | |
| 130 Moline 344 131 Tescott 318 132 Brewster 304 | 129 Hartford | |
| 131 Tescott 318 132 Brewster 304 | | |
| Brewster 304 | | |
| | | |
| 100 Ground | 133 Greeley | 296 |

| Lot Dansom | 289 |
|-----------------------|-----|
| Ransom | |
| 135 Palco | 282 |
| 136 Grainfield | 275 |
| Blue Mound | 275 |
| 138 Sylvan Grove | 268 |
| 139 Princeton | |
| 140 Neosho Rapids | 262 |
| 141 Grinnell | 258 |
| 142 McFarland | 257 |
| 143 Hamilton | 255 |
| 144 Lenora | 240 |
| 145 Walton | 239 |
| 146 Reading | 228 |
| 147 Ford | 220 |
| 148 Tipton | 207 |
| 149 Grenola | 203 |
| 150 Atlanta | 194 |
| 151 Ramona | 181 |
| 152 Allen | 175 |
| 153 Beverly | 159 |
| 154 Admire | 154 |
| 155 Rozel | 152 |
| 156 Damar | 132 |
| 157 Tampa | 108 |
| 158 Chautauqua | 106 |
| 159 Cullison | 104 |
| 160 Esbon | 98 |
| | - |
| Overset Deard Marches | |
| Current Board Member | |
| Past Board Member | |
| | |